

October 9, 2019 Pennsylvania Public Utility Commission Secretary 400 North Street, Keystone Building Harrisburg, PA 17120

Dear Secretary,

Please accept the attached application for approval to offer, render, furnish, or supply electricity or electric generation services as a broker/marketer to the public in the Commonwealth of Pennsylvania.

Enclosed you will find one complete original copy, an electronic version on CD-ROM, a separate envelope containing confidential information and a certified check in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.

Please feel free to contact me directly regarding this application and any other necessary communication during the review process. Thank you in advance for your attention to this matter.

Sincerely,

Peter Kish, President GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Office: 610 502-6090 Email: pete@greenstar-us.com

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COMMISSION

### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of GreenStar Solutions, LLC, for approval to offer, render, furnish, or supply electricity or electric generation services as a Broker/Marketer to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 <u>www.greenstar-us.com</u> 610 928-8000

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Pete Kish 2188 Jenna Court Bethlehem, PA 18020 610 502.6090 (phone) 610 928-8005 (fax)

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Peter Kish President 2188 Jenna Court Bethlehem, PA 18020 610 502-6090 (office) 610 928-8005 (fax) pete@greenstar-us.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

GreenStar is not using an attorney

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants) Provide the name, title, address, telephone number, FAX number, and e-mail <u>OF THE PERSON AND AN ALTERNATE</u> <u>PERSON (2 REQUIRED)</u> responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

PRIMARY -	Peter Kish	ALTERNATE – David George
	President	CEO
	2188 Jenna Court	2188 Jenna Court
	Bethlehem, PA 18020	Bethlehem, PA 18020
	610 502-6090 (O)	610 502-6099 (office)
	610 928-8005 (fax)	610 928-8005 (fax)
	pete@greenstar-us.com	dave@greenstar-us.com

### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

### a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.

**Or** The Applicant will not be using a fictitious name.

### b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

### or

- domestic general partnership (\*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

### The Applicant is a:



domestic corporation (15 Pa. C.S. §1308)

foreign corporation (15 Pa. C.S. §4124)

domestic limited liability company (15 Pa. C.S. §8913)

foreign limited liability company (15 Pa. C.S. §8981)

Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

### \*Please see Exhibit 1

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

### \*Please see Exhibit 2

- Give name and address of officers.

Peter Kish	David George
President	CEO
2188 Jenna Court	3476 Rhododendron Drive
Bethlehem, PA 18020	Northampton, PA 18067

### 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

GreenStar does not have any affiliates.

**b. PREDECESSORS**: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

GreenStar does not have any predecessors.

### 4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

### **Definitions**

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.
- The Applicant is presently doing business in Pennsylvania as a
  - municipal electric corporation
  - electric cooperative
  - local gas distribution company
  - provider of electric generation, transmission or distribution services
  - broker/marketer engaged in the business of supplying electricity services
  - Other; Identify the nature of service being rendered.
    - \* Business consulting with clients for telecommunications and energy solutions.

### or

The Applicant is not presently doing business in Pennsylvania.

### b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
  - Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers.
- Electric Cooperative and supplier of electric power
- Other (Describe):
- c. **PROPOSED SERVICES:** Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

GreenStar Solutions LLC intends to offer electric consulting services to clients as a broker/marketer in the Commonwealth of Pennsylvania. We plan to consult on energy consumption, demand response, demand response products, alternative energy strategies and procurement in an effort to help reduce consumption and cost.

d. **PROPOSED SERVICE AREA:** Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.

Citizens' Electric	🖵 Pike
Duquesne Light	D PPL
Met-Ed	🛄 UGI Utilities
PECO	🛄 Wellsboro
Penelec	🖵 West Penn
Penn Power	
	Entire Commonwealth of PA

- e. CUSTOMERS: Applicant proposes to provide services to:
  - Residential Customers
     Small Commercial Customers (25 kW and Under)
     Residential and Small Commercial as Mixed Meter <u>ONLY</u> (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
     Large Commercial Customers - (Over 25 kW)
     Industrial Customers
     Governmental Customers
     All of above (Except Mixed Meter)
     Other (Describe):
- f. START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

Upon approval.

### 5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

### GreenStar Solutions has no criminal/civil proceedings within the last five (5) years.

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Not applicable. GreenStar did not have a criminal/civil proceeding within the last five (5) years.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

GreenStar Solutions does not have any customer/regulatory/prosecutory actions within the last five (5) years.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not applicable. GreenStar did not have a customer/regulatory/prosecutory action within the last five (5) years.

### 6. PROOF OF SERVICE

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.** (Example Certificate of Service is attached at Appendix C)

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

**Pike County Light & Power Company:** Vice President – Energy Supply

Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

West Penn: Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

### **Duquesne Light:**

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

### PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL:

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179 **Met-Ed, Penelec, and Penn Power:** Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company:

Citizens' Electric Company

Attn: EGS Coordination

Lewisburg, PA 17837

1775 Industrial Boulevard

UGI:

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

### Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

### 7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...
  - Furnishing the <u>ORIGINAL</u> of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
  - Furnishing the **ORIGINAL** of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000.
  - For <u>Marketers and Brokers</u> Filing for a modification to the \$250,000 requirement and furnishing the <u>ORIGINAL</u> of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

## We are applying as a broker/marketer only. We will not take title to electricity and will not pay electricity bills on behalf of the customer.

### CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant <u>MUST</u> submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

At least sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at <u>sjakab@pa.gov</u> to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Template versions of a continuous bond, fixed-term bond, continuous letter of credit, and parental guarantee are attached at Appendix E, F, G, & H, respectively. Applicant's security must follow language from these examples, and must include the unmodified language outlined in Appendix D. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.

- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

### \*Please see Exhibit 3

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

N/A

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

GreenStar will collect its fees from the energy supplier.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Salabsky Financial Scott Salabsky, VP 3258 Easton Ave Bethlehem, PA 18020 610 866-2342 (o) 610 866-2526 (fax) scott@salabskyfinancial.com

f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix I to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

### 8. <u>TECHNICAL FITNESS</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

### a. EXPERIENCE, PLAN, STRUCTURE: such information may include:

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

### \*Please see Exhibit 4

b. **PROPOSED MARKETING METHOD** (check all that apply)

Internal – Applicant will use its own internal resources/employees for marketing

- External EGS Applicant will contract with a PUC LICENSED EGS broker/marketer
- Affiliate Applicant will use a NON-EGS affiliate marketing company and or individuals.
- External Third-Party Applicant will contract with a NON-EGS third party marketing company and or individuals
- Other (Describe):
- c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?

X	

If yes, will the Applicant be using verification procedures?

Yes No

Yes

No

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

GreenStar Solutions LLC will utilize a network of consultants to provide the services listed above. We will hire, develop, train and contract with only those that embody the vision and values of the company. We will develop a comprehensive on-boarding and training program that will produce a well-qualified staff of professionals. GreenStar will clearly define its code of business ethics in the workplace, embracing the core values of honesty, responsibility, respect and citizenship throughout their business and marketing practices. Policies and procedures will be documented and processes will be developed to ensure compliance. GreenStar will encourage open dialogue among its consultants so that any suspected unethical conduct may be safely reported. Any such incident will be thoroughly investigated and dealt with appropriately. In the event that GreenStar does find unethical behavior among one of its consultants, GreenStar will cease doing business with them.

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

### \*Please see Exhibit 5.

- f. FERC FILING: Applicant has:
  - Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
  - Received approval from FERC to be a Power Marketer at Docket or Case Number
  - 🔀 Not applicable

### 9. DISCLOSURE STATEMENTS:

**Disclosure Statements:** If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

- AGREED Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
- AGREED Applicant will provide compliance with this requirement within 120 days of receiving its license
- X
  - ACKNOWLEDGED Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information
- b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.



- c. **REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on <u>http://www.puc.pa.gov/consumer\_info/electricity/alternative\_energy.aspx</u>. Scroll down to the Net Metering Standards Section.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.



d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.



e. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.



ACKNOWLEDGED

f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.



g. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.



AGREED

AGREED

h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.



i. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.



j. Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix M.



k. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.



PAYMENT ENCLOSED

### 11. AFFIDAVITS

### Must be notarized before filing.

a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

### Please see Exhibit 6.

**b. OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

Please see Exhibit 7.

### 12. NEWSPAPER PUBLICATIONS

### Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

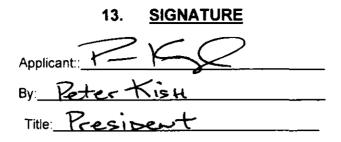
Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

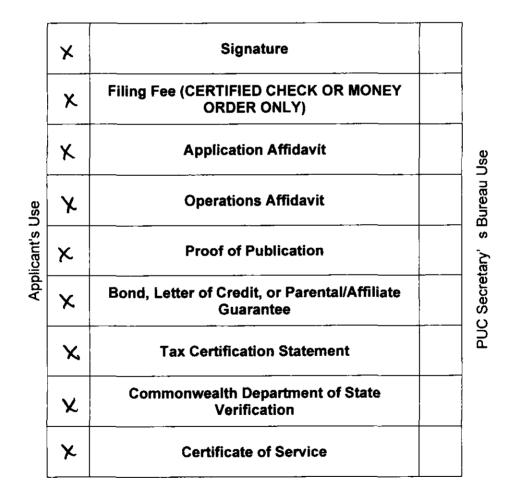
	Erie Times- News	Harrisburg Patriot- News	Philadelphia Daily News	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Citizens' Electric						X	
Duquesne				x			
Met Ed		x	x		X		
PECO			x				
Penelec	X	x			X	x	x
Penn Power	X			X			
Pike					x		
PPL		X	x		X	x	
UGI					X		
Wellsboro	-					X	
West Penn		x		x		x	x
Entire							
Commonwealth	X	X	X	Х	X	<u>x</u>	X

(Example Publications are provided at Appendices K and L)



### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.



### Applicant: GreenStar Solutions, LLC



## GreenStar Solutions, LLC

### **Exhibit List**

**Exhibit 1:** Business Entity and Department of State Filings (#2b)

PA Department of State Certificate of Organization

**Exhibit 2:** Business Entity and Department of State Filings (#2b)

**Operating Agreement - CONFIDENTIAL** 

Exhibit 3: Financial Records (#7b)

2017 Federal Tax Returns – CONFIDENTIAL

2018 Federal Tax Return – CONFIDENTIAL

Bank Statements (3 months) - CONFIDENTIAL

**Exhibit 4:** Experience, Plan and Structure (#8a)

Business Plan – CONFIDENTIAL

Exhibit 5: Officers Resumes (#8b)

Peter Kish

**David George** 

- Exhibit 6: Application Affidavit
- **Exhibit 7:** Operations Affidavit
- Exhibit 8: Proofs of Publication
- Exhibit 9: Continuous Bond CONFIDENTIAL
- Exhibit 10: Tax Certification CONFIDENTIAL
- Exhibit 11: Certificate of Service

## RECFIVED

OCT 2 1 2019

SA PUBLIC UT LEST COMMISSION SECRETARY'S BUREAU



## Exhibit 1: Business and Department of State Filings (#2b) PA Certificate of Organization

### COMMONWEALTH OF PENNSYLVANIA

### DEPARTMENT OF STATE

### 10/04/2019

### TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

#### Greenstar Solutions, LLC

I, Kathy Boockvar, Acting Secretary of the Commonwealth of Pennsylvania, do hereby certify that the foregoing and annexed is a true and correct copy of

Creation Filing filed on Feb 11, 2011 - Pages (2)

which appear of record in this department.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written

Acting Secretary of the Commonwealth

Certification Number: TSC191004151374-1

Verify this certificate online at http://www.corporations.pa.gov/orders/verify

### PENNSYLVANIA DEPARTMENT OF STATE **CORPORATION BUREAU**

### Certificate of Organization Domestic Limited Liability Company (15 Pa.C.S. § 8913)

Name Corporation Service Company (KC1)			Document will be returned to the name and address you enter to the left.		
Address 670025-001					
City	State	Zip Code	Commonwealth of Pennsylvania CERTIFICATE OF ORGANIZATION 3 Page(s)		
\$125			T1104560093		

Fee: \$125

In compliance with the requirements of 15 Pa.C.S. § 8913 (relating to certificate of organization), the undersigned desiring to organize a limited liability company, hereby certifies that:

1. The name of the limited liability company (designator is required, i.e., "company", "limited" or "limited liability company" or abbreviation): Greenstar Solutions, LLC

2. The (a) address of the limited liability company's initial registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) Number and Street	City	State	Zip	County
(b) Name of Commercial Registre c/o: Corporation Service Company	ered Office Pro	ovider		County Dauphin

e and address, including street and number, if any, of each organizer is (all organiz	ers must sign on
Service Company Address 2595 Interstate Drive, Suite 103	
Harrisburg, PA 17110	

2011 FEB 11 PH 12: 51 PA. DEPT. OF STATE

DSCB:15-8913-2

Strike out if inapplicable term
 A member's interest in the company is to be evidenced by a certificate of membership interest.

5. Strike out if inapplicable: Management of the company-is vested in a manager or managers.

6. The specified effective date, if any is:\_

month date year hour, if any

7. Strike out if inapplicable: The company-is a restricted professional company organized to render the following restricted professional service(a):

8. For additional provisions of the certificate, if any, attach an 8½ x 11 sheet.

	STIMONY WHEREOF, the organizer(s) has (have) I this Certificate of Organization this
l I th	_ day of February _ 2011
Согра	oration Service Company, Organizer
By:	Kellen Cokepain
	Signature Kelley Cokefair Assistant Secretary
	Signature
	Signature



### Exhibit 5: Officers Resumes (#8b)

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Peter Kish

David George



OCT 21 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### **Peter Kish**

2188 Jenna Court, Bethlehem, PA 18020

### 484 223-8054

### pete@greenstar-US.com

### SUMMARY OF QUALIFICATION

Over 20 years of successful contract negotiation, consulting, sales management and operations management with a solid understanding of energy and telecom services.

### **EXPERIENCE**

2/2011 -- Present GreenStar Solutions LLC -- President

GreenStar is a full-service telecom, cloud and energy brokerage that provides its clients with money saving solutions for their business challenges. We are vendor neutral and offer objective advice to our clients.

- Responsible for the day to day operations and sales for the company.
- Work directly with energy master brokers requesting pricing, negotiating rates and preparing contracts.
- Present and close energy services which help end-users lower energy consumption and rates.
- Responsible for negotiating new and existing telecom contracts with suppliers.
- Train and support new and current employees.
- Currently serve more than 500 customers
- Won LVB Emerging Business of the Year Award in 12/2014

### 5/2009 – 2/2011 One Communications – Alternate Channels Manager

Responsible for generating new revenue from the sale of One Communication's products and services through 3rd party authorized sales agents.

Responsible for recruiting new agents and managing the Company's relationship with existing agents. These agents include network

consultants, hardware vendors, value added resellers and other entities or individuals who market carrier services to business customers.

### 5/1999-4/2009 ATX Communications part of Broadview Networks Regional Director of Sales (5/2007 – 4/2009)

Responsible for all sales activities, account management and market penetration strategies for Northeastern / Central Pennsylvania and Western New Jersey.

Focus on selling solutions to fit customers' unique technology needs; flexibly adapt sales tactics and presentations to match individual sales cycle, decision making process and need for relationship building.

Responsible for the P&L of the region

### District Manager (6/2003 - 5/2007)

Responsible for the sales and operations of the Allentown, PA office.

Conducted sales trainings

Hired and managed sales, client relations and office support staff

### Manager, Major Markets (5/1999 - 6/2003)

Managed the day to day sales and support of 300+ customers.

Negotiated contracts

Created and articulated value propositions.

Monthly customer billing exceeded \$1M.

### David A. George

### 3476 Rhododendron Drive, Northampton, PA 18067

### 484-635-9936

dave@greenstar-us.com

### SUMMARY OF QUALIFICATIONS

Dave brings over two decades of executive leadership, sales and operational management experience to GreenStar as his role as CEO. Values based leadership and team development have been consistent factors in all of Dave's professional endeavors. Dave has founded several successful companies, all of which enjoyed significant growth and success with Dave at the helm.

2/2011 to Present	GreenStar Solutions LLC, CEO		
	GreenStar is a full-service telecom, cloud and energy brokerage that provides its clients with money saving solutions for their business challenges. We are vendor neutral and offer objective advice to our clients.		
	<ul> <li>assists in technical consulting meetings</li> </ul>		
	- aids in design, sales and installation		
	<ul> <li>corporate decisions including finance and human resources</li> </ul>		
	<ul> <li>focused on creating and nurture of strategic partnerships</li> </ul>		
5/2010 to 6/2014	Ironton Global and Telzy, Chairman of the Board		
	Ironton Global is a next-gen Internet telephone service provider company offering services in all 50 US states.		
	<ul> <li>developed the comprehensive business plan and go to market</li> </ul>		
	strategies for the ITSP		
	<ul> <li>headed a team of software developers in creating a multi-lingual</li> </ul>		
	mobile application, called Telzy, for iOS and Android for international		
	voice over the internet calling		
	<ul> <li>increased revenues and associated margins within these new verticals</li> </ul>		

### 10/2001 to 6/2014 Ironton Telephone Company, General Manager

Ironton Telephone Company is a family-owned 110 years old telephone company located in Coplay, PA. Ironton is an ILEC and CLEC servicing over 90,000 phone lines.

- Lead the day to day business operations of the company
- Reported directly to the President of the company
- Responsible for revenue, customer experience (CX), P&L, as well as all departments within the company

### Personal

Outside of daily work, Dave serves on several telecommunications advisory boards. Dave is also a 20 year martial arts instructor in Jujutsu and Aikido, enjoys sailing, scuba diving, and traveling with his fiancé Michelle and their three children.



## Exhibit 6: Application Affidavit

## RECEIVED

001 **21** 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

.

### Appendix A

## APPLICATION AFFIDAVIT

Commonwealth/State of Pennsylvania:

OCT 2 1 2019

SS.

County of Northampton

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Peter Kish, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein GreenStar Solutions LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein GreenStar Solutions LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein GreenStar Solutions LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein GreenStar Solutions LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Signature of Affiant 20 14 Sworn and subscribed before me this dav of nature of official administering oath Commonwealth of Pennsylvania - Notary Seal Laurie A. Johns, Notary Public My commission expires Northampton County My commission expires June 26, 2021 Commission number 1277534 Member, Pennsylvania Association of Notaries



### Exhibit 7: Operations Affidavit

RECTO 00 i **21** Zülg PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### Appendix B

### **OPERATIONS AFFIDAVIT**

Commonwealth/State of Pennsylvania:

County of Northampton

Peter Kish, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

RECEIVED

SS.

OCT 21 2019

He is the President (Office of Affiant) of GreenStar Solutions LLC;

PA PUBLIC UTILITY AMMENTION

That he is authorized to and does make this affidavit for said Applicant; SECRETARY'S BUREAU

That GreenStar Solutions LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That GreenStar Solutions LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That GreenStar Solutions LLC, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That GreenStar Solutions LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

nature of Affiant

Sworn and subscribed before me this

day of Uctober 20 9.

of official administering oath

INO 26 2021 My commission expires

Commonwealth of Pennsylvania - Notary Seal Laurie A. Johns, Notary Public Northampton County My commission expires June 26, 2021 Commission number 1277534

Member, Pennsylvania Association of Notaries

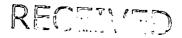


OCT 21 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



### Exhibit 8: Proofs of Publication



001 21 2019

PA PUBLIC UTILET ContribUSION SECRETARY'S BUREAU

#### **COMMONWEALTH OF PENNSYLVANIA County of Cambria** SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of GreenSter Solutions, LLC For Approval To Offer, Render, or Fumish Services as a Marketer/Broker Engaged In The Busines Supplying Natural Supply Services Gas Supply Electricity and Supply 0 Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania. **GreenStar** Solutions will be filing an ation with the Ü.Č application Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/markater engaged published continuor in the business of providing natural gas services.

that the annexed is GreenStar Solutions, of The Johnstown 7 application with the PUC interested in the sulfor a license to supply electricity or electricity or electricity success as a broker/marketer engaged In the business of business of electricity. supplying GreenStar Solutions Gn LLC proposes to sell electricity, natural gas, and related services in the Signed and sworn to entire Commonwealth of Pennsylvania under the 15th day of October provisions of the new by Christine Marhe Competition Act and the Competition Center and the Electricity Generation Choice and Customer

ent.

Competition Act. PUC may consider this PUC may consider mis application without a hearing. Protests directed to the technical or financial fitness of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Exercise of the PUC 400 ennsylvania - Notary Seal Notary Public Secretary of the PUC, 400 North Street, Harrisburg, PA 17120, You should send copies of any protest to GreenStar Solutions, LLC at the address listed irla County pires December 6. 2020 number 1123017 his Association of Notaries below

GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 528-6005

general circulation, hereby acknowledges receipt of the aforesaid a new and publication costs and certifies that the same has been duly paid.

2019, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribunc, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

On this 15th day of October A.D.

in the County of Cambria, and Commonwealth of Pennsylvania and in the above matter published in said publication in the regular issues instown, PA, on October 15, 2019; and that the Affiant is not ice or advertising and that all of the allegations as to time, place and

### STATEMENT OF ADVERTISING COSTS

68 Lines Ø \$2.50 per line	170.00
0.00 Inches @ \$25.00 per inch	0.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	177.50

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

ومترجون آ

### S RECEIPT FOR ADVERTISING COSTS

for publisher of

(Name of Newspaper)

By

### PROOF OF PUBLICATON OF NOTICE IN THE WILLIAMSPORT

### SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

### STATE OF PENNSYLVANIA

### COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

ctober 16, 2019

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of GreenStar Solutions, LLCFor Appro- yal To Offer, Render, or Furnish Services as a Marketer/BrokerEngaged in The Business Of Sup- plying Natural Gas Supply Services and Electricity Supply or Electric Genera- tion Services, To The Public In The Com- thonwealth Of Pennsylva- nia. GreenStar Solutions, LLCwill be filing an appli- cation with the Pennsyl- vania Public Utility Com- transketer engaged in the business of provid- fing natural gas services. GreenStar Solutions, LLCwill also be filing an application with the PUC for a license to supply descricity or electric gen- aration services as a broker/marketer engaged the business of supply descricity or electric gen- aration services as a broker/marketer engaged the business of supply- ling electricity. GreenStar Solutions, LLCproposes to	The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of GreenStar Solu- tions, LLCmay be filed within 15 days of the date of this notice with the Secretary of the PUC, 400	Phone: (610) 502-6090 Fex: (610) 9 <u>29-8005</u>	SUN-GAZETTE LLC Sworn to and subscribed before me The 17, H day of OCTODET 2019 COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL BETH A MILLER Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020 STATEMENT OF ADVERTISING COSTS To the Sun-Gazette LLC, Dr.: For publishing the notice attached Hereto on the above state dates\$ Total
·	מ אי מארא ואו וא	ECEIPT FOR ADVERTIS	

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

#### SUN-GAZETTE LLC

BY Robert O. Rolley, Jr.

### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

#### STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

October 14, 2019

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

**Copy of Notice of Publication** PUBLIO UT ples of any pr 2168 Jenne Court 25 vonet (619) 502-8090 Fax (610) 928-00

Helene &

Sworn to and subscribed before me this 14th day of October, 2019.

usb: Notary Public

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL CINOY JAKUBOWSKI, Notary Public City of Philadelphia, Phila, County **Commission Expires November 30,** 



### The Patriot News

LEGAL AFFIDAVIT

AD#: 0009365269

Commonwealth of Pennsylvania,) ss County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 10/15/2019

ictoria Soto

Principal Clerk of the Publisher

Sworn to and subscribed before me this 16th day of October 2019

Notary Public

PENNSYLVANIA PUBLIC UTILITY COMMISSION <u>NOTICE</u> Applications of <u>GreenStar Solutions,</u> LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engoged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

GreenStar Solutions, LLC will be filling on application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. GreenStar Solutions, LLC proposes to sel electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the fechnical or financial filness of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any Protest to GreenStar Solutions, LLC at the address listed below.

GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005

### COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susceehanna Twp., Dauphin Ceutry My Commission Expites Joine 57, 2020 MEMBER, PENNETWANA ASSOciation OF NOTARES No.

Term,

### **Proof of Publication of Notice in Pittsburgh Post-Gazette**

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss <u>D. Rullo</u>, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Post-Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the <u>regular</u> editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

### 17 of October, 2019

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PG Publishing Company

Swom to and subscribed before me this day of: October 17, 2019

Member, Pennsylvania Association of Notaries

STATEMENT OF ADVERTISING COSTS GreenStar Solutions, LLC 2188 Jenna Court Bethlehem Pennsylvania 18020

To PG Publishing Company

Total ----- \$457.25

### **Publisher's Receipt for Advertising Costs**

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforsaid advertising and publication costs and certifies that the same have been fully paid.

Office 2201 Sweeney Drive CLINTON, PA 15026 Phone 412-263-1338

Pittsbur	gh Post-Gazette, a Newspaper of General Circulation
Ву	gh Post-Gazette, a Newspaper of General Circulation
	4

PG Publishing Company, a Corporation, Publisher of

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

COPY OF NOTICE **OR PUBLICATION** PENNSYLVANIA PUBLIC UTILITY **COMMISSION NOTICE** Applications of GreenStar Solutions, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Ensaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply Flectric a Generation Services, To The Public In The Commonwealth Of Pennsylvania. GreenStar Solutions, LLC will be fling an application with the Perinsylvania Public Utility Commission (PUC) for a ficense to provide natural gas SUDDY SERVICES 25 broker/marketer engaged in the business of providing natural SEMICES natural gas services. GreenStar Solutions, LLC wit: also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Greensta Solutions, LLC proposes to sel electricity, natural gas, and related services in the entre Commonwealth d Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial timess of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Hamisburg, PA 17120. You should send copies of any protest to GreenStar Solutions, LLC at the address listed below. GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005

### PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

### COMBINATION EDITION

GreenStar Solutions LLC 2188 Jenna Court Bethlehem PA 18020 REFERENCE: 99358 381760

PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE ) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 10/15/19

TOTAL COST: \$422.00

AD SPACE: 0 Lines

FILED ON: 10/15/19

Sworn to and subscribed before me this 15th day of October 2019

Affiant: NOTARY

RECEIVED

OCT 21 2019

PA PUBLIC U SECRETARY'S BUREAU

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>GreenStar Solutions, LLC</u> For Approval To Offer, Render, or Furnish Services as a MarketerBaoker Engaged in The Business Of Supplying Natural Gus Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

GreenStar Solutions, LLC will be filing an application with the Pennsylvania Public Utility-Commission ("PUC") for it license to provide natural gas-supply services as a broker/marketer engaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. GreenStar Solutions, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to GreenStar Solutions, LLC at the address listed below.

> GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005

£# 301760

#### COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

### The Standard Speaker (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Luzerne

GREENSTAR SOLUTIONS, LLC 2188 JENNA COURT **BETHLEHEM PA 18020** 

Account # 636015 Order # 82384994 Ad Price: 291.65

### PENNSYLVANIA PUBLIC UTILI

Lisa Burke

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Standard Speaker, owner and publisher of The Standard Speaker, a newspaper of general circulation, established in 1865, published in the city of Hazleton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

10/13/2019

Affiant further deposes and says that neither the affiant nor The Standard Speaker is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true in the ADA R

Sworn and subscribed to before me this 14th day of October A.D., 2019

On this

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>GreenStar</u> Solutions; LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engeged in The Business Of Supplying Nat-ural Gas Supply Services and Electricity Supply or Electric Gen-eration Services, To The Public In The Commonwealth Of Pennsyl-vania vania.

GreenStar Solutions, LLC will be filing an application with the Pennsylvania Public. Utility Com-mission ("PUC") for a license to provide natural gas supply ser-vices as a broker/marketer en-gaged in the business of providing patural cas services. gaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. GreenStar Solutions, LLC pro-poses to sell electricity. natural poses to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylva nia under the provisions of the new Natural Gas Choice and Com-petition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical Protests directed to the technical or financial fitness of GreenStar Solutions, LLC may be filed with-in 16 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to GreenStar Solu-tions, LLC at the address listed below.

**GreenStar Solutions**, LLC 2188 Janna Court Bethiahem, PA 18020 Phone: (610) 502-8090 Fax: (610) 928-8005

### The Standard Speaker (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Luzerne

GREENSTAR SOLUTIONS, LLC 2188 JENNA COURT BETHLEHEM PA 18020

Account # 636015 Order # 82385002 Ad Price: 252.52

#### NOTICE PENNSYLVANIA PUBLI

Lisa Burke

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Standard Speaker, owner and publisher of The Standard Speaker, a newspaper of general circulation, established in 1865, published in the city of Hazleton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

10/13/2019

Affiant further deposes and says that neither the affiant nor The Standard Speaker is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 14th day of October A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvarila Association of Notaries

#### NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of GreenStar Solutions, LLC For Approvai To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

GreenStar Solutions, LLC will be filing an application with the Pennsyivania Public Utility Commission (PUC) for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of "supplying-electricity. GreenStar-Solutions, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Cus-

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send coples of any protest to Green-Star Solutions, LLC at the address listed below.

Star Solutions, LLC at the Solutions, LLC GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005

### The Citizens Voice (Under act P.L. 877 No 160. July 9, 1976)

Commonwealth of Pennsylvania, County of Luzerne

GREENSTAR SOLUTIONS, LLC 2188 JENNA COURT BETHLEHEM PA 18020

Account # 636014 Order # 82384997 Ad Price: 145.00

### NOTICE PENNSYLVANIA PUBLI

### Lisa Burke

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Citizens Voice, owner and publisher of The Citizens Voice, a newspaper of general circulation, established in 1978, published in the city of Wilkes-Barre, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

10/13/2019

Affiant further deposes and says that neither the affiant nor The Citizens Voice is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 14th day of October A.D., 2019

(Notary Public)

adda a da da

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of GreenStar Solutions, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply, Services and Electricity Supply, or Electric Generation Services; To The Public in The Commonwealth Of Pennsylvania.

NOTICE

GreenStar Solutions, LLC will be filing an application with the Pennsylvania Public Utility Commission (PUC) for a license to provide natural gas supply services as a broker/markater engaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. GreenStar Solutions, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of GreenStar Solutions, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Green-Star Solutions, LLC et the address listed below. GreenStar Solutions, LLC

GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005 Commonwealth of Pennsylvania, County of Lackawanna

GREENSTAR SOLUTIONS, LLC 2188 JENNA COURT BETHLEHEM PA 18020

Account # 636010 Order # 82384953 Ad Price: 291.65

### PENNSYLVANIA PUBLIC UTILI

Lisa Burke

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

10/13/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 14th day of October A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications, of **GreenStar** Solutions, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

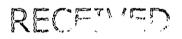
GreenStar Solutions, LLC will be filling an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketar engaged in the business of providing natural gas services. GreenStar Solutions, LLC will also be filling an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. GreenStar Solutions, LLC proposes to sell electricity, natural gas, and related services in the ennia under the provisions of the new Natural Gas Choice and Competition Act and the Electricity.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **GreenStar Solutions, LLC** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Herrisburg, PA 17120. You should send copies of any protest to **GreenStar Solutions, LLC** at the address listed below.

GreenStar Solutions, LLC 2188 Jenna Court Bethlehem, PA 18020 Phone: (610) 502-6090 Fax: (610) 928-8005



# Exhibit 11: Certificate of Service



001 21 2019

PA PUBLIC UTILITY C. T. LOUN SECRETARY'S BUREAU

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### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

### Example CERTIFICATE OF SERVICE

On this the  $18^{2}$  day of October 2019, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16 ECEIVED Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

OCT 21 2019

PA PUBLIC UTILIT / COMMISSIO SECRETARY'S BUREAU

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Vice President – Energy Supply Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

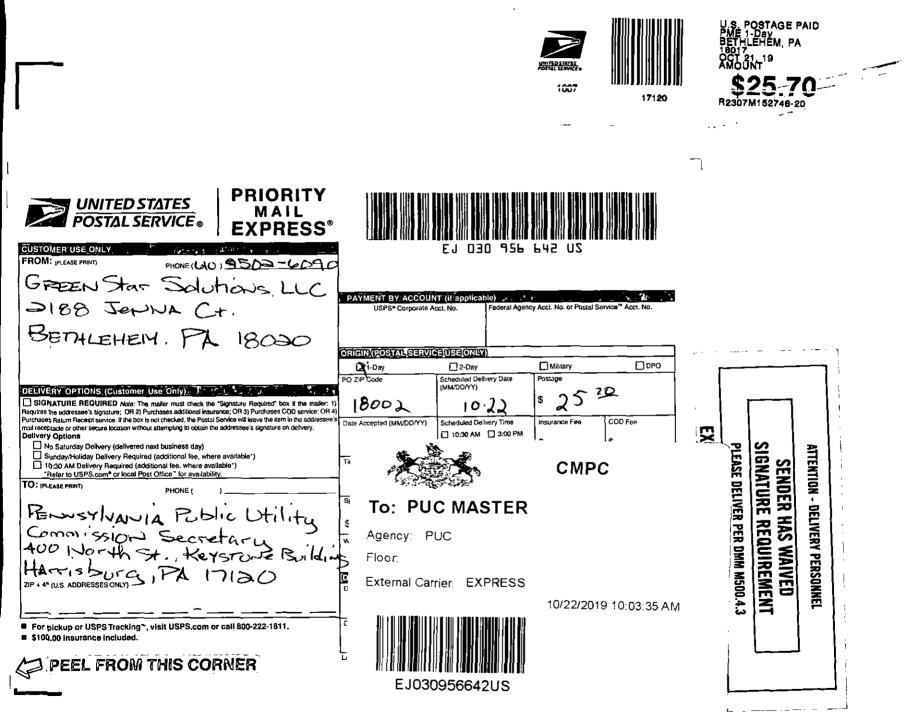
Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179 UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

Peter Kish, President of GreenStar Solutions LLC

### **PRIORITY MAIL EXPRESS**



\* Money Back Guarantee to U.S., select APO/FPO/DPO, and select International destinations. See DMM and IMM at peusps.com for complete details.

+ Money Back Guarantee for U.S. destinations only.