



Phoenix Fuel Management  
Company  
1415 Wyckoff Road  
Wall, NJ 07719  
(732) 938-1000  
www.njresources.com

January 28, 2020

Pennsylvania Public Utility Commission  
Secretary  
400 North Street, Keystone Building  
Harrisburg, PA 17120

Re: Phoenix Fuel Management Company Notification of change of President. Application: A-2018-3001651

Dear Secretary:

This letter is to advise that there has been a change to the President of Phoenix Fuel Management Company (Phoenix). Ginger P. Richman is no longer President of Phoenix. Timothy F. Shea has assumed the role of President effective January 2, 2020.

I, Timothy F. Shea, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and believe, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

Timothy F. Shea  
President

RECEIVED

JAN 28 2020

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**Attachment:**

- 1) Consent – in lieu of meeting of Board of Directors
- 2) Consent-in lieu of annual Shareholders Meeting
- 3) Resume of Timothy F. Shea
- 4) A Certificate of Service (Appendix C) demonstrating Phoenix has provided this application update to the 5 Statutory Offices and NGDC's in which the applicant is licensed to operate pursuant to 6A and 6B of the Application

**Cc:**

**STATUTORY AGENCIES:**

Office of Consumer Advocate  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

Office of the Attorney General  
Bureau of Consumer Protection  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120



**Phoenix Fuel  
Management**

Phoenix Fuel Management  
Company  
1415 Wyckoff Road  
Wall, NJ 07719  
(732) 938-1000  
www.njresources.com

Office of the Small Business Advocate  
Commerce Building, Suite 202  
300 North Second Street  
Harrisburg, PA 17101

Commonwealth of Pennsylvania  
Department of Revenue  
Bureau of Compliance  
Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement  
Pennsylvania Public Utility Commission  
Commonwealth Keystone Building  
400 North Street, 2 West, Harrisburg, PA 17120

**RECEIVED**

JAN 28 2020

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**NGDCs:**

<p><b>Columbia Gas of PA, Inc.</b> Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: <a href="mailto:mcaddell@nisource.com">mcaddell@nisource.com</a></p>	
<p><b>Peoples Natural Gas – Equitable Division</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>	<p><b>National Fuel Gas Distribution Corp.</b> David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: <a href="mailto:wolfordd@natfuel.com">wolfordd@natfuel.com</a></p>
<p><b>The Peoples Natural Gas Company</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>	<p><b>PECO</b> Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: <a href="mailto:carlos.thillet@exeloncorp.com">carlos.thillet@exeloncorp.com</a></p>
<p><b>Peoples TWP LLC (Formerly T. W. Phillips)</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>	<p><b>Philadelphia Gas Works</b> Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: <a href="mailto:nicholas.lapergola@pgworks.com">nicholas.lapergola@pgworks.com</a></p>



# Phoenix Fuel Management

Phoenix Fuel Management  
Company  
1415 Wyckoff Road  
Wall, NJ 07719  
(732) 938-1000  
[www.njresources.com](http://www.njresources.com)

<b>UGI Central Penn</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>	<b>UGI</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>
<b>Valley Energy Inc.</b> Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664    FAX: 570.888.6199 email: <a href="mailto:bobc@ctenterprises.org">bobc@ctenterprises.org</a>	<b>UGI Penn Natural</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>

**PHOENIX FUEL MANAGEMENT COMPANY**

**Consent in Lieu of Meeting of the Board of Directors**

**Dated: January 2, 2020**

In lieu of a meeting of the Board of Directors (the "Board"), and in accordance with the provisions of N.J.S.A.14A:6-7.1(5), the undersigned, being the sole Director of Phoenix Fuel Management Company (the "Company"), does hereby consent to, approve and adopt the following resolution as if adopted at a meeting duly called and held:

**WHEREAS**, Mrs. Ginger Richman has resigned from the Company and vacated her position as President of the Company effective January 2, 2020;

**WHEREAS**, the Board of Directors (the "Board") of the Company desires to appoint Mr. Timothy F. Shea to serve as President of the Company;

**NOW THEREFORE, BE IT RESOLVED**, that Mr. Shea is hereby appointed to the office of President of the Company effective January 2, 2020, to serve at the pleasure of the Board.

  
Ginger P. Richman

**RECEIVED**  
JAN 28 2020  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**PHOENIX FUEL MANAGEMENT COMPANY**

**Consent in Lieu of Annual Meeting of Shareholders**

**Dated: January 2, 2020**

In accordance with the provisions of N.J.S.A. 14A:5-6(1), the undersigned, being the sole shareholder of Phoenix Fuel Management Company (the "Company"), does hereby consent to, approve and adopt the following resolution:

**WHEREAS**, Mrs. Ginger Richman has resigned from the Board of Directors of the Company effective January 2, 2020.

**NOW THEREFORE BE IT RESOLVED**, that effective January 2, 2020, Timothy F. Shea be and hereby is elected and/or confirmed to the Board of Directors of the Company for a term of one (1) year and until the election and qualification of his successor(s).

**IN WITNESS WHEREOF**, the undersigned shareholder has executed this Written Consent as of this 2<sup>nd</sup> day of January, 2020.

**NJR RETAIL  
HOLDINGS CORPORATION**

By: \_\_\_\_\_

  
**Stephen D. Westhoven  
President**

# Timothy Shea

Email: [tshea@njresources.com](mailto:tshea@njresources.com)

Phone: 732-919-8028

RECEIVED

JAN 28 2020

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

## Experience

- Phoenix Fuel Management Company, President 2020-Present
  - Manage and direct activity for Phoenix Fuel Management Company
  - Manage and direct strategy for Phoenix Fuel Management Company
- NJR Energy Services Company, Vice President Energy Services 2017-Present
  - Oversee all natural gas trading functions.
  - Responsible for trading forward natural gas book.
  - Responsible for hiring, training and development of natural gas commercial group and operations group,
  - Responsible for business development and strategy, expanding company portfolio and presence in new market areas.
  - Actively participate in corporate strategy team to assist in development of corporate strategy. Lead team to brainstorm on new areas of opportunity and growth for development of long term corporate strategy.
  - Ensure that data within the gas management system is accurate.
  - Manage development of new functionality of gas trading systems by writing requirement specifications, coordinating with programmers and offshore development team.
  - Expanded NJRES portfolio to new regions, Midwest, Texas, West Coast. Set up majority of the business relationships and contractual relationships required to transact. Set up data with the gas management system.
  - Negotiated and traded portfolio for new regions until established and then turned over to trade group.
- NJR Energy Services Company, Managing Director Energy Services 2013-2017
  - Responsible for building NJR's book of business through acquisitions of natural gas storage and transportation contracts.
  - Coordinated daily optimization of natural gas assets.
  - Responsible for trading forward natural gas book.
  - Responsible hiring and coordinating career development of junior commercial staff.
- NJR Energy Services Company, Director of Energy Trading 2007-2013
- NJR Energy Services Company, Senior Energy Trader 1998-2007
- Union Pacific Fuels (Ft. Worth, TX) Energy Trader 1997-1998
- Columbia Gas System, Commercial Energy Rep 1990-1997

## Education

BA Economics University of North Carolina, Chapel Hill

1987

### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

### CERTIFICATE OF SERVICE

On this the 28th day of January 2020, I certify that a true and correct copy of the update to the application for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

<b>Office of Consumer Advocate</b> 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120	<b>Office of the Attorney General</b> Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120
<b>Office of the Small Business Advocate</b> Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101	<b>Commonwealth of Pennsylvania</b> Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946
<b>Columbia Gas of PA, Inc.</b> Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: <a href="mailto:mcaddell@nisource.com">mcaddell@nisource.com</a>	<b>Bureau of Investigation &amp; Enforcement</b> Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120
<b>Peoples Natural Gas – Equitable Division</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a>	<b>National Fuel Gas Distribution Corp.</b> David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: <a href="mailto:wolfordd@natfuel.com">wolfordd@natfuel.com</a>
<b>The Peoples Natural Gas Company</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a>	<b>PECO</b> Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: <a href="mailto:carlos.thillet@exeloncorp.com">carlos.thillet@exeloncorp.com</a>

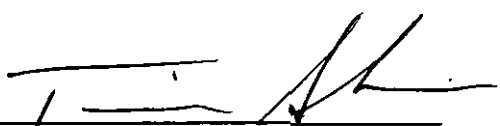
RECEIVED

JAN 28 2020

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



<b>Peoples TWP LLC (Formerly T. W. Phillips)</b> Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a>	<b>Philadelphia Gas Works</b> Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: <a href="mailto:nicholas.lapergola@pgworks.com">nicholas.lapergola@pgworks.com</a>
<b>UGI Central Penn</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520                      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>	<b>UGI</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520                      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>
<b>Valley Energy Inc.</b> Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: <a href="mailto:bobc@ctenterprises.org">bobc@ctenterprises.org</a>	<b>UGI Penn Natural</b> David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520                      Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a>



\_\_\_\_\_  
**Timothy F. Shea**  
**President**

ORIGIN ID: MJXA (732) 938-1282  
ALEXANDER GONZALEZ  
NEW JERSEY RESOURCES  
1415 WYCKOFF ROAD

SHIP DATE: 28JAN20  
ACTWGT: 1.00 LB  
CAD: 7724912/NET4220

WALL, NJ 07719  
UNITED STATES US

BILL SENDER

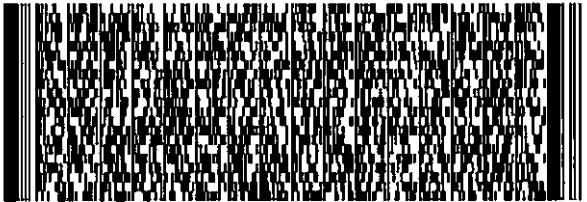
TO **ATTN: SECRETARY**  
**PENNSYLVANIA PUBLIC UTILITY COMM.**  
**KEYSTONE BUILDING**  
**400 NORTH STREET**  
**HARRISBURG PA 17120**

(717) 783-5242

REF: 200 47240 03000

INV:

DEPT: LEGAL DEPT.



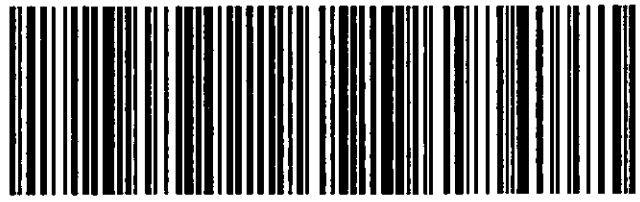
558-12/DFB2/FE4A

WED - 29 JAN 3:00P  
STANDARD OVERNIGHT

TRK# 7776 2235 9240  
0201

**EN MDTA**

17120  
PA-US MDT



**After printing this label:**

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.
2. Fold the printed page along the horizontal line.
3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

**Warning:** Use only the printed original label for shipping. Using a photocopy of this label for shipping purposes is fraudulent and could result in additional billing charges, along with the cancellation of your FedEx account number.

Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on [fedex.com](http://fedex.com). FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim. Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.