



Andy Beauchamp
Regulatory Licensing & Reporting
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April 21, 2020

Ms. Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street 2nd Floor
Harrisburg, PA 17120

A-2013-2368464

RE: Electric Choice Quarterly Report (Gross Receipts), Q1 2020, for Direct Energy Business Marketing, LLC (Utility Code: 1115809)

Dear Ms. Chiavetta,

Pursuant to 52 Pa. C.S. § 54.39(a) Direct Energy Business Marketing, LLC is pleased to submit our Electric Choice Quarterly Report (Gross Receipts) for Q1 2020.

In addition, and pursuant to 52 Pa. Code §54.203, Direct Energy hereby requests confidential treatment of the information (retail sales) contained in the reports. The volume of, and total revenue from, electricity sold is not released publicly in any other forum and, among other concerns, could be used to determine Direct Energy's market share and used against Direct Energy, to its competitive disadvantage. As such, enclosed are one copy of the confidential and **one copy of the non-confidential, redacted report.**

In accordance with the guidance your office issued our reports have been emailed to you directly at rchiavetta@pa.gov and a copy has also been sent to pc-puc-tus-energy@pagov.onmicrosoft.com. Hard copies have also been sent directly to the commission by overnight delivery.

Should you have any questions regarding this submission, or require additional information, please contact me at 713-877-3925.

Respectfully,

A handwritten signature in blue ink, appearing to read "Andy Beauchamp", with a long horizontal stroke extending to the right.

Andy Beauchamp
Regulatory Licensing & Reporting Analyst

Enclosure

License/Certificate No. Required A-2013-2368464

Utility Code: 1115809

ELECTRIC CHOICE QUARTERLY REPORT

Pennsylvania Gross Receipts¹

Name of Company: Direct Energy Business Marketing, LLC

Company Address: 194 Wood Avenue South, Suite 200, Iselin, NJ 08835

Name and Title of Contact Person: Andy Beauchamp, Regulatory Licensing & Reporting Analyst

Phone Number of Contact Person: (291) 800-6403

Company Email Contact: andy.beauchamp@directenergy.com

Period of Operation:

From January 2020 (Month, Year) to March 2020 (Month, Year)

Complete one Quarterly Gross Receipts Report for each License/Certificate issued by the Commission. This form may be photocopied for reporting purposes. Please mark with a “✓” the category that applies:

- Takes title to the electricity (Supplier, Generator, Aggregator, Municipal Supplier, or Electric Cooperative Supplier of electric power)
 - Municipal Suppliers and Electric Cooperatives should only report on retail activity that has occurred outside of their municipal boundaries or certified territory.
- Does not take title to the electricity (Broker/Marketer)
 - If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the “Sales for Resale” box below and report total sales (kWh). No Gross Receipts are reported for these types of sales.

CALENDAR YEAR: <p style="text-align: center;"><u>2020</u></p>	CHECK APPROPRIATE BOX: <input checked="" type="checkbox"/> Retail Sales Report <input type="checkbox"/> Sales for Resale <div style="background-color: black; width: 100%; height: 20px;"></div>
GROSS RECEIPTS (if applicable)*: <div style="background-color: black; width: 100%; height: 20px;"></div>	

***Note: If you are a broker/marketer who does not take title to any electricity you should report \$0 as your total gross receipts for the quarter.**

¹ Gross receipt information is proprietary and will not be released to the public. Commission Order entered 7/20/00 at P-00991752. Confidential treatment of other information may also be requested. See Notice to Electricity Providers.

ELECTRIC CHOICE QUARTERLY REPORT

Disaggregated Pennsylvania Retail Sales (kWh) by EDC Service Area

Name of Company: Direct Energy Business Marketing, LLC

Period of Operation:

From January 2020 (Month, Year) to March 2020 (Month, Year)

Complete one Quarterly Report of Retail Sales (kWh) for each License/Certificate issued by the Commission. Please mark with an "X" each Electric Distribution Company (EDC) applicable to your company's retail sales within the Commonwealth of Pennsylvania. Indicate the total kWh sold for distribution within each service area.



- Citizens Electric Co.
- Duncannon, Borough of
- Duquesne Light Co.
- Metropolitan-Edison Co. (Met-Ed)
- PPL Electric Utilities Corp.
- PECO Energy Co.
- Pennsylvania Electric Co. (Penelec)
- Pennsylvania Power Co.
- Pike County Light & Power Co.
- St. Clair, Borough of
- Schuylkill Haven, Borough of
- Smethport, Borough of
- UGI Utilities Inc.
- Wellsboro Electric Co.
- West Penn Power Co.

Please print name here and sign below: Andy Beauchamp

I _____ hereby state that the facts above set forth are true and correct (or are true and correct to best of my knowledge, information and belief) and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. sec. 4904 (relating to unsworn falsification to authorities).