



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
400 NORTH ST, HARRISBURG, PA 17120

IN REPLY PLEASE
REFER TO OUR FILE

May 1, 2020

Docket No. A-2020-3019622

**PENNSYLVANIA & NEW JERSEY INDUSTRIES LLC
6690 APPLE BUTTER RD
SLATINGTON PA 18080**

RE: A-2020-3019622 – Application of PENNSYLVANIA & NEW JERSEY INDUSTRIES, LLC, for the right to begin to transport, as a common carrier, for Household Goods in Use Service.

To Whom It May Concern:

On April 28, 2020, the applicant of PENNSYLVANIA & NEW JERSEY INDUSTRIES, LLC, was accepted by the Commission; however, multiple issues must be addressed before publication to the Pennsylvania Bulletin may proceed. Please review page three of this correspondence for additional information and respond appropriately.

Please forward the information to the Secretary of the Commission at the following address **within ten (10) working days** from the date of this letter.

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
400 North St
Harrisburg, PA 17120

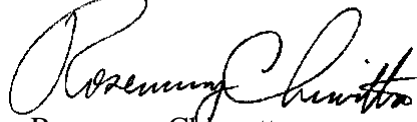
Your answers should be verified per 52 Pa Code § 1.36. Accordingly, you must provide the following statement with your responses:

I, _____, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa.C.S. § 4904 (relating to unsworn falsification to authorities).

The blank should be filled in with the name of the appropriate company representative, and the signature of that representative should follow the statement.

Please e-file your response to this request. Due to Covid 19 related closings this is the only means of communication that we can process at this time. Mailed in replies will not be processed until the PUC office in Harrisburg is re-opened, and they will likely be further delayed due to the volume of correspondence which will need to be sorted and processed.

Sincerely,

A handwritten signature in black ink, appearing to read "Rosemary Chavetta". The signature is fluid and cursive, with the first letter of each name being significantly larger and more stylized.

Rosemary Chavetta
Secretary

Enclosure

cc: Josh Kwiatkowski

Docket No. A-2020-3019622
PENNSYLVANIA & NEW JERSEY INDUSTRIES, LLC
Data Request

1. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-1-).
 - Please provide evidence of your qualifying experience. Examples of acceptable forms of evidence would be copies of W2's from your previous certificated employer combined with a personal sworn statement indicating the dates of employment and a listing of your responsibilities and duties, or certified/sworn statements from your previous certificated employer indicating the period in which you worked, and your responsibilities.

2. Within your verified statements in support of the application you indicated no other carrier affiliations; however, in multiple places your policies and procedures reference "College Hunks Moving" franchise. Are you associated with this franchise, and do you have a franchising agreement with them?
 - Please provide updated statements which properly indicate your affiliations
 - OR**
 - Remove information that is not appropriate to your business.

To: Rosemary Chiavetta, Secretary, Pennsylvania Public Utility Commission
FR: Mark Gall, CEO, Pennsylvania & New Jersey Industries
DT: May 5, 2020
RE: A-2020-3019622

I, Mark Gall, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and I expect to be able to prove the same at a hearing held in this matter. I understand that the statement herein are made subject to the penalties of 18 Pa,CS 4909 (relating to unsworn falsification authorities).



Signature
Mark Gall



Date May 6, 2020

1. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-I).
 - Please provide evidence of your qualifying experience. Examples of acceptable forms of evidence would be copies of W2's from your previous certificated employer combined with a personal sworn statement indicating the dates of employment and a listing of your responsibilities and duties, or certified/sworn statements from your previous certificated employer indicating the period in which you worked, and your responsibilities.

Pls see attached letter document from Kelsie Ackman, General Counsel of College HUNKS Moving stating that I've satisfactorily met all Moving work, safety, business, operations training and development to date.

2. Within your verified statements in support of the application you indicated no other carrier affiliations; however, in multiple places your policies and procedures reference "College Hunks Moving" franchise. Are you associated with this franchise, and do you have a franchising agreement with them?
 - Please provide updated statements which properly indicate your affiliations

I'm sorry if my statements are confusing. Please accept my apologies

I work for College HUNKS Moving as a franchisee. My company, Pennsylvania and New Jersey Industries, LLC is doing business as College HUNKS Moving franchise in the Lehigh Valley, PA area.

Yes, I do have a franchising agreement with College Hunks. Per your first question, the attached document from Kelsie Ackman, General Counsel of College HUNKS Moving states my relationship, and that I've satisfactorily met all Moving work training and development.

I really appreciate your time and attention to my matter before you. Please let me know if you need further detail from me or Kelsie Ackman, General Counsel of College HUNKS Moving.



Signature

Mark Gall

Pennsylvania & New Jersey Industries, LLC

DBA College Hunks of Lehigh Valley

M: 201-396-1889

May 6, 2020

Date



World Headquarters

4411 West Tampa Bay Blvd. Tampa, Florida 33614

CollegeHunks.com

Stress-Free Junk Removal & Moving

May 5, 2020

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
400 North Street
Harrisburg, PA 17120

RE: Docket No. A-2020-3019622

Dear Ms. Chiavetta,

I am writing this letter in response to a letter addressed to Mr. Mark Gall dated May 1, 2020 regarding the application of Pennsylvania & New Jersey Industries, LLC for the right to begin to transport, as a common carrier, for household goods.

Mr. Gall is a franchisee in the College H.U.N.K.S. Hauling Junk & Moving (“CHHJ”) franchise system. CHHJ is a nationally recognized moving company, with over 120 locations nationwide. At the present time, the CHHJ franchise system includes 4 other franchised locations licensed to offer moving services in the state of Pennsylvania, all of whom have been in operating in good standing for at least 3 years. In addition to CHHJ’s franchised locations, CHHJ owns and operates three corporate stores that provide commercial and residential moving and related services. CHHJ has been offering moving and related services to the general public for over 10 years.

Mr. Gall has completed everything required of him to date as it relates to CHHJ’s household goods moving training and development process for franchise locations. Our training and development process takes on average between three to four months to complete. During this period, our franchise owners are coached and instructed on the fundamentals of business operations, safety, and household goods transportation.

Once Mr. Gall opens his franchise location, he will have access to a full-time business operations consultant and a move coach. He will receive on-going training and support in the areas of business operations, automotive and occupational safety, and customer claims resolution. As part of his franchise agreement, he will be required to maintain all applicable federal and state licenses and/or permits.

Should you need any further information, please do not hesitate to contact me. I can be reached at legalandbrandprotection@chhj.com.



World Headquarters

4411 West Tampa Bay Blvd. Tampa, Florida 33614

CollegeHunks.com

Stress-Free Junk Removal & Moving

Sincerely,

DocuSigned by:

Kelsie Ackman

40278BB7822D43C...

Kelsie Ackman, Esq.

Vice President of Franchise Development & General Counsel