

Application for Motor Common Carrier or Motor Contract Carrier of Household Goods in Use.

THIS APPLICATION IS REQUIRED TO REQUEST A CERTIFICATE OF PUBLIC CONVENIENCE (FOR COMMON CARRIERS) OR PERMIT (FOR CONTRACT CARRIERS) TO OPERATE AS A COMMERCIAL CARRIER OF HOUSEHOLD GOODS IN USE.

1. **Legal Name of Applicant** (Individual, Partnership or Corporation)

Clutter, Inc.

- If you are an individual who has not formed any type of corporate entity, you should enter your name **as it will appear on your insurance documents**.
- If you are filing for a partnership, but **not a limited liability partnership**, the names of all partners must be entered on this line. Those names should be entered **as they will appear on your insurance documents**. This includes husbands and wives filing jointly.
- If you are filing for a corporate entity (corporation, limited liability company, or limited liability partnership), **even if you are the sole shareholder member**, you must enter the name **exactly as it appears on the registration papers from the Corporation Bureau of the Pennsylvania Department of State**.

2. **Trade Name** (Attach a copy of fictitious name registration if applicable)

N/A

This is any name which you will be operating under which differs from the **LEGAL NAME OF APPLICANT**. A **TRADE NAME** is considered a **FICTITIOUS NAME** if the identity of the applicant cannot be readily determined. *EXAMPLE: John Doe is the applicant and wants to use the name "Johnboy Trucking" as his trade name. People cannot readily determine that John Doe is the actual operator; therefore, the name is fictitious and must be registered as such. Trade names such as "John Doe Trucking" or "J. Doe Trucking" are not considered fictitious and would not have to be registered.*

3. **Do you currently hold PUC Authority?** NO **Previous Authority?** NO

If YES, at PUC No. A- N/A

4. **Are you a business entity registered with the PA Dept. of State?** NO

If NO, you must register (see checklist on how to register)

If YES, provide your PA Corporation Bureau Entity ID Number 6740631

(See checklist and indicate type of business entity registered)

- 10. Describe the service area proposed by this application.**
(Use the space below or attach additional sheet if space provided is not sufficient).

To transport household goods in use between various points in Pennsylvania

Examples:

- *To transport household goods in use between points in Pennsylvania.*
- *To transport household goods in use from points in Centre County to points in Pennsylvania, and vice versa.*

11. Certification:

Applicant certifies that it is not now engaged in unauthorized intrastate transportation for compensation between points in Pennsylvania and will not engage in said transportation unless and until authorization is received from the Pennsylvania Public Utility Commission.

Applicant further certifies that it understands the requirements of the Pennsylvania Public Utility Commission, especially as they relate to safety and insurance and that it may be subject to civil penalties, suspension or cancellation of the Certificate for failure to comply with Commission requirements.

Applicant further certifies that it understands that it is subject to an annual assessment based upon its reported gross Pennsylvania intrastate revenues; said assessment to help defray expenses incurred in regulating Motor Common Carriers of Household Goods in Use; and acknowledges that failure to report revenue and pay its annual assessment may result in civil penalties, suspension or cancellation of the certificate.

Verification of Application

I/We hereby state that the statement(s) made in this application is/are true and correct to the best of my/our knowledge and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

Rony Kort (Secretary)

(Print Name)

(Signature) 

10/9/2020
(Date)

The verification of the application must be completed by the applicant appearing on Line 1 of the application by the named individual, all partners if a partnership, a member (if a limited liability company), or by the President or Secretary (if a corporation).

VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

Clutter, Inc.

Legal Name of Applicant

N/A

Trade Name, if any

3526 Hayden Drive	Culver City	CA	90232
Street Address (principal place of business)	City or Municipality	State	Zip Code

The Verified Statement of the Applicant factual details about your proposed transportation service. Your Verified Statement must answer all of the items listed below and on the following pages. Provide as much information as possible to prevent delay in processing your application. If you need more space to provide your answer, please attach additional pages identifying the appropriate item number.

1. Identify the person making the Verified Statement on behalf of the applicant. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number.

Rony Kort; Secretary; 3526 Hayden Drive, Culver City, CA 90232; (310) 912-1960

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

Clutter's only affiliation with another carrier is with Penske, through which Clutter leases its vehicles.

3. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier or the equivalent as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-I-).

See the documentation attached under Addendum A.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to including office machines that will be utilized, and the facility to house vehicles. As a carrier of household goods in use, applicant should include a description of storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers.

See attached Addendum A.

5. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the territory you will be serving. In addition, please explain:
- Your hiring standards for drivers;
 - Your system for conducting criminal background checks;
 - Your driver training program;
 - Your system for conducting driver license checks;
 - Your policies regarding alcohol and drug use by your drivers.

See attached Addendum A.

6. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

YEAR	MAKE	MODEL	SEATING CAPACITY*	VEHICLE ID #	MILEAGE
2015	Isuzu	NPR	3	3C-0001	120,212
2015	Isuzu	NPR	3	3C-0002	146,865
2019	Isuzu	NRR	3	3B-0001	41,559
2019	Isuzu	NRR	3	3B-0002	37,116
2019	Isuzu	NRR	3	3B-0003	35,110
2020	Freightliner	M2	5	3A-0004	5,687

7. Describe your vehicle safety program. Please include the following in your explanation:
- Your periodic vehicle maintenance plan
 - Your system for ensuring your vehicles will continuously comply with applicable Pennsylvania vehicle equipment standards (67 Pa. Code, Chapter 175).

See attached Addendum A.

8. Please explain what steps you have taken to determine if you can obtain insurance and pay the required insurance premiums.

See attached Addendum A.

9. State whether the applicant has been convicted of a misdemeanor or felony. If applicant is partnership, limited liability partnership, corporation, or limited liability company this question applies to all members, officers, and/or shareholders. If "YES", explain.

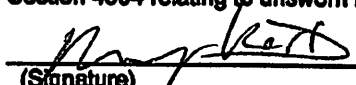
YES NO

10. Financial Data. Complete the "Statement of Financial Position", which follows this page. Please feel free to also provide additional information explaining why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

See the documentation attached under Addendum A.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.



(Signature)
Rony Kort, Secretary

(Name and Title, printed or typed)

10/9/2020
(Date)

Statement of Financial Position (Balance Sheet)
As of (date) December 31, 2019

ASSETS

Current Assets			
Cash		87,265,213	
Other Current Assets (specify)		<u>(See Addendum A)</u>	
Total Current Assets			<u>97,581,992</u>
Tangible Assets			
Motor Vehicle Equipment		<u>(See Addendum A)</u>	
Property (buildings, land, etc.)		<u>(See Addendum A)</u>	
Office Equipment			
		TOTAL ASSETS	<u>282,534,328</u>

LIABILITIES

Current Liabilities (Due within one year of date)			
Loans		<u>(See Addendum A)</u>	
Credit cards/revolving credit		<u>(See Addendum A)</u>	
Other Liabilities (Attach schedule)		<u>(See Addendum A)</u>	
Total Current Liabilities			<u>18,480,097</u>
Long Term Liabilities (Due after one year of date)			
Mortgage		<u>(See Addendum A)</u>	
Long term commercial loan		<u>(See Addendum A)</u>	
Other Liabilities (Attach Schedule)		<u>(See Addendum A)</u>	
Total Long-Term Liabilities			<u>119,333,307</u>
		TOTAL LIABILITIES	<u>141,429,005</u>

ADDENDUM A

TO VERIFIED STATEMENT OF APPLICANT FOR APPLICATION FOR MOTOR COMMON CARRIER OR MOTOR CONTRACT CARRIER OF HOUSEHOLD GOODS IN USE

This Addendum A is submitted to the Pennsylvania Utilities Commission to Supplement the Verified Statement of Applicant for the Application being submitted by Clutter, Inc. Each numbered item below corresponds directly with the information requested on the PUC application.

- 3. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier or the equivalent as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-I-).**

See the attached documents, which demonstrate that (1) Clutter has been a licensed household goods carrier since 2018 in the State of Illinois (Document A-1); (2) Clutter is a licensed household goods carrier in California (Document A-2); and (3) Clutter is a federally licensed household goods carrier (Document A-3).

- 4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to including office machines that will be utilized, and the facility to house vehicles. As a carrier of household goods in use, applicant should include a description of storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers.**

Clutter's storage facility is a 430,000 square foot warehouse located in Monroe Township, NJ. Clutter's record maintenance plan, as well as its communication network, involves a combination of both proprietary and third-party applications. Clutter's proprietary application allows users to book service online which then translates to Clutter's application on a scheduler. All records are saved permanently on Clutter's servers and databases, which include all relevant communications, documentation (such as bills of lading and contracts), and job statistics. This application also translates financial records into Clutter's accounting software used by Clutter's own finance team. Clutter dispatches teams with company-owned cellular devices in order to document on-job tasks as well as communicate with the teams in the field. Clutter uses Apple Macbooks, as well as the cellular devices in order to access these applications. Clutter's fleet is made up of box trucks and consist of 16', 20', and 26' length boxes.

ADDENDUM A

TO VERIFIED STATEMENT OF APPLICANT FOR APPLICATION FOR MOTOR COMMON CARRIER OR MOTOR CONTRACT CARRIER OF HOUSEHOLD GOODS IN USE

- 5. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the territory you will be serving. In addition, please explain:**
- a. Your hiring standards for drivers;**
 - b. Your system for conducting criminal background checks;**
 - c. Your driver training program;**
 - d. Your system for conducting driver license checks;**
 - e. Your policies regarding alcohol and drug use by your drivers.**

Clutter intends to use between 3-5 drivers in order to fulfill our customers' needs.

All driver files are managed using Foley Services, which assists with onboarding drivers and maintaining their files thereafter. Once hired, each driver undergoes an annual review. Clutter's goal is to maintain above 90% compliance at all times, even with hundreds of drivers on the road.

All driver applications are run through Checkr, which conducts background checks of all applicants. Drivers must also submit a Department of Transportation application. Clutter runs background checks at both the federal and local levels.

Clutter's driver training program is based upon the Smith System, which includes class activities as well as on-road training. The content of this training further includes the Five Seeing Habits, in addition to a 10-point commentary that focuses heavily on ensuring drivers understand the importance of maintaining space and visibility.

All potential drivers have their licenses run through an MVC checker program that is very thorough.

All drivers undergo a preliminary drug and alcohol screen prior to being hired by Clutter. In addition, once they are hired and prior to being dispatched for the day, drivers must check-in with a management person who has been certified in identifying signs and symptoms of drug and alcohol use.

ADDENDUM A

TO VERIFIED STATEMENT OF APPLICANT FOR APPLICATION FOR MOTOR COMMON CARRIER OR MOTOR CONTRACT CARRIER OF HOUSEHOLD GOODS IN USE

- 7. Describe your vehicle safety program. Please include the following in your explanation:**
- a. Your periodic vehicle maintenance plan**
 - b. Your system for ensuring your vehicles will continuously comply with applicable Pennsylvania vehicle equipment standards (67 Pa. Code, Chapter 175).**

Clutter's fleet of vehicles is leased and maintained through Penske. Penske provides a thorough preventative maintenance schedule that requires vehicles be inspected and ensure compliance every 3-6 months. This service includes fluid checks, DOT compliance evaluations, and other preventative maintenance required to ensure compliance with US DOT regulations. This is a national company that ensures compliance not only in Pennsylvania, but the entire nation.

- 8. Please explain what steps you have taken to determine if you can obtain insurance and pay the required insurance premiums.**

See the attached documents, which demonstrate that Clutter has obtained, and currently holds, the requisite insurance coverage for purposes of operating as a Motor Carrier of Household Goods in Pennsylvania (**Document A-4**).

- 10. Financial Data. Complete the "Statement of Financial Position", which follows this page. Please feel free to also provide additional information explaining why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.**

See Clutter's balance sheet, attached hereto (**Document A-5**).

DOCUMENT

A-1

- View up to date information on how Illinois is handling the Coronavirus Disease 2019 (COVID-19) from the Illinois Department of Public Health (<http://www.dph.illinois.gov/topics-services/diseases-and-conditions/diseases-a-z-list/coronavirus>)
- View up to date information on how the Illinois Commerce Commission (/home/covid-19) is handling the Coronavirus Disease 2019 (COVID-19)

Household Goods Mover Profile

CLUTTER INC.

ILCC MC: 219367
3526 HAYDEN AVENUE
CULVER CITY, CA 90232-2413
Telephone: 877-626-1887

Number of Complaints from September 30, 2017 to September 30, 2020

Total: 1
Closed: 1
Unresolved: 0
Unfounded: 0






Reported Number of Moves

2019 Annual Report - Reported number of moves: 1438
2018 Annual Report - Reported number of moves: 24






Complaint Details

No complaints found for this Motor Carrier

Quick Links

-  [A to Z Topic List \(/sitemap.aspx\)](/sitemap.aspx)
-  [Privacy \(/privacy.htm\)](/privacy.htm)
-  [RSS Feeds \(/rss/\)](/rss/)
-  [Contact Us \(/about/contact-us\)](/about/contact-us)
-  [Freedom of Information Act \(/about/FOIA\)](/about/FOIA)

About

-  [Event Calendar \(/meetings/\)](/meetings/)
-  [ICC Legal Authority and Administrative Rules \(/icc-authority\)](/icc-authority)
-  [News \(/about/news\)](/about/news)
-  [Contracts and Solicitations \(/about/contracts\)](/about/contracts)
-  [Employment Opportunities \(/about/employment\)](/about/employment)

Offices

Leland Building

527 East Capitol Avenue, Springfield, IL 62701

(<https://www.google.com/maps/place/527+East+Capitol+Avenue,Springfield,IL>)

Michael A. Bilandic Building

160 North LaSalle, Ste. C-800, Chicago, Illinois 60601

(<https://www.google.com/maps/place/160+North+LaSalle+Street,Chicago,IL>)



Compliance Office

9511 West Harrison, Des Plaines, Illinois 60016

(<https://www.google.com/maps/place/9511+West+Harrison,Des+Plaines,IL>)



([//www.illinois.gov/](http://www.illinois.gov/))

-  [Web Accessibility \(/www.dhs.state.il.us/page.aspx?item=32765\)](http://www.dhs.state.il.us/page.aspx?item=32765)
-  [State Phone Directory \(/cmsapps.illinois.gov/TeleDirectory\)](http://cmsapps.illinois.gov/TeleDirectory)
-  [State Agencies \(/www.illinois.gov/SitePages/Agencies.aspx\)](http://www.illinois.gov/SitePages/Agencies.aspx)
-  [Illinois Privacy Info \(/www.illinois.gov/Pages/Privacy.aspx\)](http://www.illinois.gov/Pages/Privacy.aspx)

[Governor JB Pritzker \(/www.illinois.gov/GOV/\)](http://www.illinois.gov/GOV/)

DOCUMENT

A-2



**California
Public Utilities
Commission**



>>Lookup Home > > [Details](#)

BASIC DETAILS for MTR0191122	Return
<p>Carrier ID: MTR0191122 Carrier Status: Active Carrier Name: CLUTTER INC Carrier DBA: CLUTTER INC Contact Name: BRIAN J THOMAS Carrier Phone: (800) 525-6219 Mailing Address: 3526 HAYDEN AVE CULVER CITY, CA 90232 Physical Address: 3526 HAYDEN AVE CULVER CITY, CA 90232</p>	

List of Authorities for MTR0191122

Authorities
Household Goods Permit - Active

1 - 1

List of Insurance Policies for MTR0191122

Insurance Policy	Policy#	Address
Cargo Policy	TCP0001226	TRANSGUARD INSURANCE COMPANY OF AMERICA, INC 702 OBERLIN ROAD RALEIGH, NC 27605
Cargo Policy	IH3D062326	HANOVER INSURANCE COMPANY (THE) 440 LINCOLN STREET WORCHESTER, MA 01653
PL and PD Policy	BAO57574204	OHIO CASUALTY INSURANCE COMPANY (THE) 175 BERKELEY STREET BOSTON, MA 02116
PL and PD Policy	TCP0001226	TRANSGUARD INSURANCE COMPANY OF AMERICA, INC 702 OBERLIN ROAD RALEIGH, NC 27605
Workers Compensation Coverage	CLWC711393	CYPRESS INSURANCE COMPANY 3333 FARNAM STREET, SUITE 300 OMAHA, NE 68131
Workers Compensation Coverage	ZAWCI5805200	ARCH INSURANCE COMPANY 300 PLAZA 3 JERSEY CITY, NJ 07311

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[Top](#)

>>Lookup Home > > [Details](#)

DOCUMENT

A-3

USDOT Number MC/MX Number Name

Enter Value: CLUTTER INC

Company Snapshot

CLUTTER INC
USDOT Number: 2719785

ID/Operations | [Inspections/Crashes In US](#) | [Inspections/Crashes In Canada](#) | [Safety Rating](#)

Carriers: If you would like to update the following ID/Operations information, please complete and submit form [MCS-150](#) which can be obtained [online](#) or from your State FMCSA office. If you would like to challenge the accuracy of your company's safety data, you can do so using FMCSA's [DataQs](#) system.

Carrier and other users: FMCSA provides the Company Safety Profile (CSP) to motor carriers and the general public interested in obtaining greater detail on a particular motor carrier's safety performance than what is captured in the Company Snapshot. To obtain a CSP please visit the [CSP order page](#) or call (800)832-5660 or (703)280-4001 (Fee Required).

For help on the explanation of individual data fields, click on any field name or for help of a general nature go to [SAFER General Help](#).

The information below reflects the content of the FMCSA management information systems as of 10/04/2020.

To find out if this entity has a pending insurance cancellation, please [click here](#).

Other Information for this Carrier

- [SMS Results](#)
- [Licensing & Insurance](#)

<u>Entity Type:</u>	CARRIER		
<u>Operating Status:</u>	AUTHORIZED FOR HHG	<u>Out of Service Date:</u>	None
<u>Legal Name:</u>	CLUTTER INC		
<u>DBA Name:</u>			
<u>Physical Address:</u>	3526 HAYDEN AVE CULVER CITY, CA 90232		
<u>Phone:</u>	(855) 397-9852		
<u>Mailing Address:</u>	3526 HAYDEN AVE CULVER CITY, CA 90232		
<u>USDOT Number:</u>	2719785	<u>State Carrier ID Number:</u>	
<u>MC/MX/FF Number(s):</u>	MC-934868	<u>DUNS Number:</u>	78-872-527
<u>Power Units:</u>	162	<u>Drivers:</u>	139
<u>MCS-150 Form Date:</u>	05/05/2020	<u>MCS-150 Mileage (Year):</u>	2,662,165 (2019)
<u>Operation Classification:</u>	<input checked="" type="checkbox"/> Auth. For Hire <input type="checkbox"/> Exempt For Hire <input checked="" type="checkbox"/> Private(Property) Priv. Pass. (Business)		
	Priv. Pass.(Non-business) Migrant U.S. Mail Fed. Gov't		
	State Gov't Local Gov't Indian Nation		
<u>Carrier Operation:</u>	<input checked="" type="checkbox"/> Interstate <input type="checkbox"/> Intrastate Only (HM) <input type="checkbox"/> Intrastate Only (Non-HM)		
<u>Cargo Carried:</u>	<input checked="" type="checkbox"/> General Freight <input type="checkbox"/> Household Goods Metal: sheets, coils, rolls Motor Vehicles Drive/Tow away Logs, Poles, Beams, Lumber Building Materials Mobile Homes Machinery, Large Objects Fresh Produce		
	Liquids/Gases Intermodal Cont. Passengers Oilfield Equipment Livestock Grain, Feed, Hay Coal/Coke Meat Garbage/Refuse US Mail		
	Chemicals Commodities Dry Bulk Refrigerated Food Beverages Paper Products Utilities Agricultural/Farm Supplies Construction Water Well		

[ID/Operations](#) | [Inspections/Crashes In US](#) | [Inspections/Crashes In Canada](#) | [Safety Rating](#)

US Inspection results for 24 months prior to: 10/04/2020

Total Inspections: 233
Total IEP Inspections: 0

Note: Total inspections may be less than the sum of vehicle, driver, and hazmat inspections. Go to [Inspections Help](#) for further information.

<u>Inspections:</u>				
Inspection Type	Vehicle	Driver	Hazmat	IEP
Inspections	191	225	0	0
Out of Service	11	2	0	0

Out of Service %	5.8%	0.9%	%	0%
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*OOS rates calculated based on the most recent 24 months of inspection data per the latest monthly SAFER Snapshot.

Crashes reported to FMCSA by states for 24 months prior to: 10/04/2020

Note: Crashes listed represent a motor carrier's involvement in reportable crashes, without any determination as to responsibility.

Crashes:				
Type	Fatal	Injury	Tow	Total
Crashes	0	1	4	5

[ID/Operations](#) | [Inspections/Crashes In US](#) | [Inspections/Crashes In Canada](#) | [Safety Rating](#)

Canadian Inspection results for 24 months prior to: 10/04/2020

Total inspections: 0

Note: Total inspections may be less than the sum of vehicle and driver inspections. Go to [Inspections Help](#) for further information.

Inspections:			
Inspection Type	Vehicle	Driver	
Inspections	0	0	
Out of Service	0	0	
Out of Service %	0%	0%	

Crashes results for 24 months prior to: 10/04/2020

Note: Crashes listed represent a motor carrier's involvement in reportable crashes, without any determination as to responsibility.

Crashes:				
Type	Fatal	Injury	Tow	Total
Crashes	0	0	0	0

[ID/Operations](#) | [Inspections/Crashes In US](#) | [Inspections/Crashes In Canada](#) | [Safety Rating](#)

The Federal safety rating does not necessarily reflect the safety of the carrier when operating in intrastate commerce.

Carrier Safety Rating:

The rating below is current as of: 10/04/2020

Review Information:

Rating Date:	None	Review Date:	02/12/2020
Rating:	None	Type:	Non-Ratable

DOCUMENT

A-4

DOCUMENT

A-5

CLUTTER, INC.**BALANCE SHEET
AS OF DECEMBER 31, 2019****Note A**

	2019	
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 87,265,213	
Accounts receivable—net	1,421,362	
Prepaid expenses and other current assets	<u>8,895,417</u>	
Total current assets	97,581,992	
PROPERTY AND EQUIPMENT—Net	164,352,640	Note A
INTERNAL USE SOFTWARE—Net	2,157,606	
IN-PLACE LEASE ASSETS—Net	8,117,603	
RESTRICTED CASH AND CASH EQUIVALENTS	9,529,610	Note B
OTHER ASSETS	<u>794,877</u>	
TOTAL ASSETS	<u><u>\$ 282,534,328</u></u>	
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$ 6,145,648	
Deferred revenue	1,494,919	
Other current liabilities	610,419	
Long-term debt—current portion, net	<u>10,229,111</u>	Note B
Total current liabilities	<u>18,480,097</u>	
DEFERRED RENT	2,818,635	
LONG-TERM DEBT, Net	119,333,307	Note B
OTHER LONG-TERM LIABILITIES	796,966	

PROPERTY AND EQUIPMENT—Net

Land
Building
Site Improvement
Computer and computer software
Machinery and equipment
Transportation vehicles
Furniture and fixtures
Leasehold improvements

Accumulated depreciation

Property and equipment—net

LONG-TERM DEBT, Net

Principal payments to lenders and End of Term payments
Less: unamortized payments, issuance costs and debt discounts
Current Portion
LONG-TERM DEBT, Net

2019

39,851,466
109,741,542
530,879
484,057
13,284,465
1,679,103
52,955
2,194,477

167,818,944

(3,466,304)

164,352,640

131,210,675

(1,648,257)

(10,229,111)

119,333,307