

**BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

**Pennsylvania Public Utility Commission    :**  
  **:**  
  **v.                         :**     **Docket No.    R-2020-3018835**  
  **:**  
**Columbia Gas of Pennsylvania, Inc.         :**

**SURREBUTTAL TESTIMONY OF DAVID J. EFFRON  
ON BEHALF OF THE  
OFFICE OF CONSUMER ADVOCATE**

**SEPTEMBER 16, 2020**

1 **Introduction**

2 **Q. Please state your name and business address.**

3 A. My name is David J. Effron. My address is 12 Pond Path, North Hampton, New  
4 Hampshire 03862.

5  
6 **Q. Have you previously submitted testimony in this docket?**

7 A. Yes. I submitted Direct Testimony on July 28, 2020, marked as OCA Statement No.  
8 2. My qualifications and experience are attached to my Direct Testimony.

9  
10 **Q. What is the purpose of this Surrebuttal Testimony?**

11 A. In this Surrebuttal Testimony, I respond to the Rebuttal Testimony of Columbia Gas  
12 witnesses Cartella, Davidson, Kitchell, Krajovic, Miller, and Shultz. I am also  
13 presenting certain modifications to the adjustments that I proposed in my Direct  
14 Testimony and a revised calculation of the Company's revenue deficiency (or excess)  
15 to incorporate the effect of those modifications. I do not respond to all of the  
16 Company's Rebuttal addressing the issues presented in my Direct Testimony.  
17 However, this should not be interpreted to mean that I agree with the Company's  
18 Rebuttal on those issues or that I no longer believe that the positions expressed on  
19 those issues in my Direct Testimony is appropriate.

20  
21 **Q. With the modifications to the original adjustments proposed in your Direct**  
22 **Testimony, what is the Company's revenue deficiency?**

1 A. Incorporating the modifications that I address in the following Surrebuttal Testimony,  
2 I have calculated a revenue deficiency of \$31,262,000 (see my revised Schedule A,  
3 accompanying this testimony).

4

5 **Q. Did the Company respond to your testimony regarding the uncertainty caused**  
6 **by COVID-19 on the going-forward level of plant additions and operation and**  
7 **maintenance (“O&M”) expenses?**

8 A. Yes. Ms. Krajovic states that “Mr. Effron characterizes the vast majority of the  
9 Company’s proposed O&M increases as speculative, citing the Company’s response  
10 to OCA V-13 that asked about the impact of COVID-19 on the remainder of 2020  
11 and 2021” and asserts that “Mr. Effron is using the cover of the pandemic, with no  
12 data to support his beliefs, to reject the use of the FPFTY ratemaking principles and  
13 return to something more closely resembling rates based on a FTY (or even Historic  
14 Test Year (“HTY”) in some instances.)”<sup>1</sup>

15

16 **Q. Is this an accurate description of your testimony?**

17 A. No. This is a gross misrepresentation of my testimony. What I actually said in my  
18 Direct Testimony regarding the effect of COVID-19 was that “*in addition to*  
19 *particular costs that I identify in this testimony as being speculative, the forecast of*  
20 *rate base and expenses for 2021 must be considered speculative as a general matter.”*<sup>2</sup>

21 In other words, my reference to COVID-19 related to the forecasts of costs in general  
22 and not to any of the individual specific adjustments addressed in my testimony. I did

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<sup>1</sup> Company Statement No. 9-R, Pages 7-8

<sup>2</sup> OCA Statement No. 2, Page 4, emphasis added

1 not, in fact, “cite the Company’s response to OCA V-13” with regard to *any* of the  
2 Company’s particular forecasts of costs that I identified in my Direct Testimony as  
3 being speculative.

4 Nowhere in my testimony did I “use the cover of the pandemic” to support my  
5 conclusions regarding the speculative nature of certain of the Company’s specific  
6 adjustments and projections. My characterization of specific costs as being  
7 speculative makes no reference to, and does not rely on, the COVID-19 pandemic  
8 either directly or indirectly. Those costs are speculative, not because of COVID-19,  
9 but because of the lack of documentation to support those costs and/or the lack of any  
10 convincing evidence that the initiatives giving rise to the costs are actually being  
11 implemented.

12

13 **Q. Do you have “data” to support all of your proposed adjustments to the**  
14 **Company’s FPFTY expenses?**

15 A. No. Many of my proposed adjustments to the Company’s FPFTY expenses are based  
16 on the *absence* of data to support the Company’s projections and forecasts. If the  
17 Company does not have data to support those forecasts, it is only logical that there  
18 would also be no data or documentation to support adjustments to those forecasts.  
19 The Company asked me no information requests regarding any data that I might have  
20 to support my adjustments. Thus, the only way that Ms. Krajovic could know with  
21 such certainty that I have no data to support my conclusions is through her knowledge  
22 that no such data exist.

23

1 **Plant Additions**

2 **Q. Does the Company agree with your proposal to adjust the forecasted 2021**  
3 **FPFTY plant additions?**

4 A. No. Company witnesses Shultz and Kitchell address my proposed adjustments to  
5 2021 plant additions. Mr. Kitchell claims that “Mr. Effron’s adjustments would  
6 jeopardize the Company’s ability to maintain a safe and reliable system and  
7 jeopardize the Company’s ability to meet its LTIP commitments.”<sup>3</sup>

8

9 **Q. Is this a valid criticism of your proposed adjustment to 2021 FPFTY plant**  
10 **additions?**

11 A. No. This statement ignores the availability of the Distribution System Improvement  
12 Charge (“DSIC”) to the Company. As noted by Witness Krajovic, the Company is  
13 presently utilizing a DSIC. As she explains, once the Company’s investment in DSIC  
14 eligible plant exceeds the projected balances from the prior rate case, the Company is  
15 able to restart its DSIC to recover the incremental investment that exceeds the  
16 projected test year balances.<sup>4</sup>

17 I interpret this to mean that, if the Company’s forecast of FPFTY plant  
18 balances in the present case were to be reduced, then the DSIC would “kick in” when  
19 those reduced balances are exceeded. The Company would then be made whole  
20 through the DSIC, and the Company’s ability to maintain a safe and reliable system  
21 would not in any way be jeopardized.

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<sup>3</sup> Company Statement No. 14-R, Page 7

<sup>4</sup> Company Statement No. 9-R, Page 2

1           The Company does not deny that its forecast of plant additions for the FPFTY  
2           is well in excess of the actual plant additions in recent years. If the Company’s actual  
3           additions in the FPFTY are short of its forecast, the customers will be paying for the  
4           cost of plant that does not exist in that test year. On the other hand, if my adjustment  
5           is accepted and the Company’s actual additions in the FPFTY are in excess of my  
6           proposed plant balances, the Company will be able to recover any such excess  
7           through the DSIC.

8           I believe my proposed adjustment to FPFTY plant is reasonable, and it poses  
9           no risk of under-recovery to the Company.

10

11   **Employee Complement**

12   **Q.    Ms. Krajovic testifies that your proposed “adjustment of \$765,000 to FPFTY**  
13   **Labor expense, and corresponding adjustment to FPFTY Payroll Tax Expense**  
14   **of approximately \$55,000 ... should be rejected.”<sup>5</sup> Is there any evidence that the**  
15   **number of employees in the FTY is actually increasing at the rate forecasted by**  
16   **the Company?**

17   A.    No. In my Direct Testimony, I noted that “the number of employees increased from  
18    763 at the end of the HTY to 781 at the end of February 2020 but has been relatively  
19    flat since then. The employee level peaked at 782 in April and as of May 2020 was  
20    779, which was actually one less than the employee level at the end of January  
21    2020.”<sup>6</sup> In response to OCA Data Request X-02, Company provided the actual  
22    number of employees by month through August 2020.

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<sup>5</sup> Company Statement No. 9-R, Page 10

<sup>6</sup> OCA Statement No. 2, Page 8

1           The actual employee complement *decreased* in June and July and was flat in  
2 August. As of August 2020, the employee complement stood at 773. My adjustment  
3 reflects an employee complement of 782. That has been the high point of the  
4 Company’s employee complement in 2020 to date. Based on this actual experience, I  
5 believe that my proposed adjustment is reasonable and, if anything, conservative.

6

7 **Q. Have you modified the calculation of the effect of your proposed adjustment to**  
8 **the employee complement on employee benefits?**

9 A. Yes. Ms. Krajovic states that the Company’s “original claims did not include  
10 employee benefits for [the] additional 17 employees”<sup>7</sup> that were eliminated in the  
11 revised version of SDR-GAS-RR-026 provided in response to OCA Data Request V-  
12 17. Therefore, in calculating my adjustment to employee benefits, I have not  
13 included the effect of eliminating benefits to those 17 employees.

14           I am now proposing a total reduction to FPFTY O&M expenses of  
15 \$1,144,000.

16

17 **Incentive Compensation**

18 **Q. In its Rebuttal to your Direct Testimony on incentive compensation, has the**  
19 **Company provided any additional documentation to support its projected**  
20 **FPFTY incentive compensation expense?**

21 A. No. In my Direct Testimony, I noted that the FPFTY incentive compensation of  
22 \$2,267,000 represents an increase of 53% over the incentive compensation expense  
23 actually incurred in the normalized HTY. I also noted that, in response to I&E Data

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<sup>7</sup> Company Statement No. 9-R, Page 11

1 Request RE-014 the Company stated that “[t]here are no workpapers or  
2 documentation to provide as the calculations are performed within the budget  
3 development tool to produce a budget period expense.”

4 Ms. Krajovic states that “Incentive Compensation awards are based on many  
5 factors,” and “[l]ooking at one point in time does not provide a basis to qualify a  
6 projection as unreasonable.”<sup>8</sup> This means nothing more than the incentive  
7 compensation in a given period might be more or less than in prior periods.  
8 However, the Company has still not provided any workpapers or documentation that  
9 would establish just how the FPFTY incentive compensation of \$2,267,000 was  
10 determined.

11 Ms. Krajovic further asserts that “Mr. Efron’s proposed adjustment reverts to  
12 the use of historical ratemaking principles rather than the use of a FPFTY which is  
13 the basis for this case and the past five base rate cases that the Company has filed.”<sup>9</sup>  
14 In response, I would note that I did not simply propose that the HTY incentive  
15 compensation expense be used as the FPFTY expense. Rather, I calculated the ratio  
16 of incentive compensation to payroll expense in the normalized HTY and applied that  
17 ratio to payroll expense in the FPFTY to calculate the FPFTY incentive compensation  
18 expense. Given the utter lack of any workpapers or documentation to support the  
19 Company’s projected FPFTY incentive compensation, I believe that this is a  
20 reasonable and unbiased method to determine the incentive compensation to be  
21 included in the Company’s revenue requirement.

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<sup>8</sup> Company Statement No. 9-R, Page 12

<sup>9</sup> *Id.*



1 **Stock Rewards**

2 **Q. Did the Company respond to your testimony regarding the inclusion of stock**  
3 **rewards expenses in its revenue requirement?**

4 A. Yes. Ms. Cartella addresses this issue. She begins by stating that “Mr. Efron’s  
5 claim that stock compensation is solely related to Columbia’s financial goals is  
6 incorrect.”<sup>10</sup> To be clear, what I actually said was “[s]tock rewards are a form of  
7 incentive compensation whose ultimate value is based solely on the attainment of  
8 financial goals by the parent company.”<sup>11</sup> Ms. Cartella does not dispute this  
9 description of the Company’s stock rewards program.

10

11 **Q. Ms. Cartella states that “denial of recovery of stock award compensation means**  
12 **that fixed base pay without incentives would become the preferable means to**  
13 **attract, motivate, and retain talented employees while retaining a reasonable**  
14 **opportunity for full recovery of that compensation.”<sup>12</sup> Do you have a response?**

15 A. Yes. This statement does not establish that stock based compensation is appropriately  
16 recoverable from ratepayers. I am not taking the position that stock rewards should  
17 not be a component of the employees’ total compensation package. The issue is  
18 whether it is the customers or shareholders that should bear the cost of the stock  
19 rewards program. As shareholders are the beneficiaries of increases to common stock  
20 valuations, it is not unreasonable for shareholders to bear the costs of the stock  
21 rewards program.

22

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<sup>10</sup> Company Statement No. 16-R, Page 5

<sup>11</sup> OCA Statement No. 2, Page 11

<sup>12</sup> Company Statement No. 16-R, Page 7

1 **Outside Services Expense**

2 **Q. In her Rebuttal Testimony, does Ms. Krajovic cite “additional detail” to support**  
3 **the Company’s FPFTY outside services expense?**

4 A. Yes. Ms. Krajovic cites the response to I&E Data Request RE-18, which “identifies  
5 specific work streams that the Company anticipates will require incremental funding  
6 in the FPFTY over that in the FTY.”<sup>13</sup>

7  
8 **Q. Does the response to I&E Data Request RE-18 identify how the specific work**  
9 **streams will actually result in the increase of \$2,221,000 in outside services**  
10 **expense from the FTY to the FPFTY?**

11 A. No. While the response to I&E Data Request RE-18 provides additional narrative  
12 description of the various activities summarized on Page 2 of Exhibit 104, Schedule  
13 11, there are no workpapers or calculations showing how the identified work streams  
14 described in that response will increase the outside services expense by \$2,221,000  
15 from the FTY to the FPFTY.

16 Ms. Krajovic states that “[t]he budget for Outside Services is developed  
17 reflective of specific needs, plans and the realities of the day to day variability in  
18 work and resources.”<sup>14</sup> Unfortunately, there is no documentation to establish just  
19 how those “specific needs, plans and the realities of the day to day variability in work  
20 and resources” translate into the FPFTY outside services expense that the Company is  
21 proposing to include in its revenue requirement.

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<sup>13</sup> Company Statement No. 9-R, Page 13

<sup>14</sup> Company Statement No. 9-R, Page 15

1 **Rate Case Expense**

2 **Q. Does the Company agree with your testimony that a normalization period of two**  
3 **years for rate case costs is reasonable?**

4 A. No. Company Witness Miller states that my use of “a 24-month normalization period  
5 is biased and incorrect” and that I have improperly concluded that “the Company has  
6 a history of filing rate cases every two years.”<sup>15</sup>

7  
8 **Q. Did you testify that the Company has a history of filing rate cases every two**  
9 **years, as if this has been an absolute pattern without variation?**

10 A. No. I did not characterize the Company’s history of filing rate cases beyond stating,  
11 accurately, that the Company’s last three rate cases before the present case were filed  
12 in March 2015, March 2016, and March 2018. This means that, although the 2015  
13 and 2016 cases were filed in consecutive years, the periods for the cases since then  
14 have been two years. Based on this experience, I continue to believe that a  
15 normalization period of two years for rate case costs related to the present rate case is  
16 reasonable.

17  
18 **Safety Initiatives**

19 **Q. Did the Company respond to your testimony on its proposed adjustments to**  
20 **FPFTY expenses for certain safety initiatives it expects to implement in 2021?**

21 A. Yes. Ms. Krajovic and Mr. Davidson address the Company’s forecasted expenses for  
22 safety initiatives in their Rebuttal Testimony. Ms. Krajovic addresses the workforce  
23 transition and legacy service line enhancement programs and the enhanced leak

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<sup>15</sup> Company Statement No. 4-R, Page 9

1 detection program. Mr. Davidson addresses the cross bore program. Both address  
2 the customer-owned field assembled risers replacement program.

3

4 **Q. With regard to the workforce transition and legacy service line enhancement**  
5 **programs, Ms. Krajovic states that “[t]his work is incremental to the body of**  
6 **work contained in the existing Work Plan.”<sup>16</sup> Is there any evidence that the**  
7 **Company is in the process of adding the incremental employees associated with**  
8 **these programs?**

9 A. No. At the time of my Direct Testimony, the Company had not hired any of the  
10 incremental employees related to the workforce transition and legacy service line  
11 enhancement programs (response to OCA Data Request VIII-06). Based on the  
12 response to OCA Data Request X-06, served on September 8, 2020, it still has not  
13 done so. Nor has the Company provided any evidence that it has commenced the  
14 process of filling these incremental positions.

15

16 **Q. Does the Company agree with your proposed adjustment to the FPFTY cross**  
17 **bore program?**

18 A. No. In response to my Direct Testimony, Mr. Davidson notes that spend levels for  
19 years 2015 through 2018 were higher than 2019 and 2020 because Columbia  
20 reallocated resources from other work activities to address this high risk concern in  
21 those years.<sup>17</sup> However, he does not explain why this concern became any less high  
22 risk in 2019 and 2020 than it was in the earlier years.

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<sup>16</sup> Company Statement No. 9-R, Page 15

<sup>17</sup> Company Statement No. 7-R, Page 21

1

2 **Q. Does the actual spending on the cross bore program so far in 2020 show evidence**  
3 **of a trend in increased spending?**

4 A. No. In response to OCA Data Request X-10, the Company provided a comparison of  
5 actual spending by month in 2020 through July and for the corresponding months in  
6 2020.<sup>18</sup> In January and February, the spending in 2020 was well below the spending  
7 in 2019, despite the mild 2020 winter weather referenced in the response to OCA  
8 Data Request V-03. Spending on the cross bore program was suspended from March  
9 20, 2020 through May 17, 2020, so a comparison of spending for those months in  
10 2020 to the prior year is not meaningful.

11 For June and July, the spending was somewhat higher in 2020 than in 2019.  
12 However the total for the months of January, February, June, and July in 2020 was  
13 less than the total spending for those months in 2019. I do not believe that this  
14 establishes an increasing level of spending on the cross bore program.

15

16 **Q. Did the Company, in its Rebuttal, respond to your testimony that it “has**  
17 **presented no evidence that customer-owned field assembled risers replaced in**  
18 **the FPFTY will be any greater than the customer owned field assembled risers**  
19 **replaced in the HTY”?**<sup>19</sup>

20 A. No. Mr. Davidson states that “Columbia has provided Mr. Efron the necessary  
21 information to support the customer owned field assembled riser program, which  
22 included projected units to be completed in the FPFTY and an estimated cost per unit

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<sup>18</sup> The Company also provided an estimate of spending for August 2020.

<sup>19</sup> OCA Statement No. 2, Page 17

1 which was also supported by Columbia’s historical customer-owned field assembled  
2 riser replacement costs (see Exhibit MJD-3R).”<sup>20</sup> The cited support for the FPFTY  
3 program costs does not establish that those costs are incremental to the costs incurred  
4 in the HTY.

5 Ms. Krajovic states that I ignore “that the Safety Initiative is to establish an  
6 on-going base funding to programmatically support that work stream. Without  
7 incremental funding, the pace of these risk remediation programs cannot be hastened,  
8 without decreasing or eliminating other risk reducing or compliance activities, which  
9 include the replacement of Company owned field assembled risers.”<sup>21</sup> Again, this  
10 does not establish that the FPFTY expense will be greater than the HTY expense.  
11 Assuming that the Company’s estimate of the FPFTY customer-owned field  
12 assembled risers replacement expense of \$1,700,000 is accurate, the Company has  
13 still not established that the FPFTY expense is completely incremental to the HTY  
14 expense.

15

16 **Q. Did the Company provide any further explanation of its treatment of the FPFTY**  
17 **customer-owned field assembled risers replacement expense as being**  
18 **incremental?**

19 A. Yes. In response to OCA Data Request X-12, the Company explained that “[t]he  
20 FPFTY budget, like prior year budgets, did not include incremental funding for  
21 replacement of customer-owned field assembled risers, but budgeted for the other  
22 workstreams, including company-owned risers. In order to provide a funding stream

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<sup>20</sup> Company Statement No. 7-R, Pages 21-22

<sup>21</sup> Company Statement No. 9-R, Page 16

1 to bring the customer-owned riser rate to 2,700 to remediate this risk within ten years  
2 without requiring reductions in other workstreams, the \$1.7 Million is included as an  
3 incremental amount over the budget.”

4 In other words, the FPFTY expense is incremental not to the HTY expense,  
5 but rather to the FPFTY budget. However, according to the response to I&E-GS-008,  
6 1,279 customer owned field assembled risers were replaced in 2019, the HTY in this  
7 case. Presumably, there was some expense associated with this activity. If this  
8 expense was incurred in 2019 but FPFTY budget does not include incremental  
9 funding for replacement of customer-owned field assembled risers, then the  
10 Company’s schedules in its Exhibit 104 supporting the transition from the HTY to the  
11 FPFTY should show a decrease in some category of expenses to reflect the exclusion  
12 of this HTY expense from the FPFTY budget. But there is no such reduction in the  
13 Company’s adjustments to transit from the HTY to the FPFTY.

14 Thus, it would appear that even if FPFTY budget does not include incremental  
15 funding for replacement of customer-owned field assembled risers, there is some  
16 amount for that expense implicitly included in the O&M expenses for the FPFTY,  
17 even before the Company’s pro forma adjustments on Exhibit 104, Schedule 2, Page  
18 18. The Company has still not established the extent to which the expense for the  
19 replacement of customer-owned field assembled risers in the FPFTY will be greater  
20 than that expense in the HTY.

21

1 **Q. Has the Company provided additional support for how the FPFTY estimate of**  
2 **\$120,000 of O&M expenses for the enhanced leak detection program was**  
3 **developed?**

4 A. Yes. In response to OCA Data Request X-13, the Company provided a quote for the  
5 costs associated with the enhanced leak detection safety initiative. This  
6 documentation supports the costs of the program and is evidence that the Company is  
7 in the process of implementing this program. Therefore, I am no longer proposing to  
8 eliminate this expense from pro forma FPFTY O&M expenses. I am now proposing  
9 to reduce pro forma expenses for safety related initiatives by \$3,776,000 rather than  
10 the \$3,896,000 as set forth in my Direct Testimony.

11

## 12 **Compensation Adjustments**

13 **Q. Does the Company agree with your recommendation to eliminate its proposed**  
14 **adjustment for compensation modifications from pro forma FPFTY O&M**  
15 **expense?**

16 A. No. Ms. Krajovic states that my “recommendation to eliminate a projected expense  
17 in a future period simply because it has not yet been incurred and with no other  
18 justification is inconsistent with the use of a FPFTY and therefore should be  
19 rejected.”<sup>22</sup>

20

21 **Q. Did you eliminate the Company’s proposed adjustment for compensation**  
22 **modifications simply because the expense has not yet been incurred?**

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<sup>22</sup> Company Statement No. 9-R, Page 18



1 A. No. As I stated in my Direct Testimony, “the compensation modifications have not  
2 been implemented and the Company has not provided any indication that it will  
3 commence implementation any time soon.”<sup>23</sup> It was not only that expense had not  
4 yet been incurred, but also that the Company had not presented any evidence that the  
5 compensation adjustments are in the process of being implemented or that such  
6 implementation is imminent. Based on the Company’s response to OCA Data  
7 Request X-03, provided on September 8, 2020, this has not changed since my Direct  
8 Testimony was filed.

9

#### 10 **Budget Billing Adjustment**

11 **Q. Has the Company corrected its treatment of costs associated with modification**  
12 **of its budget billing system in its Rebuttal Testimony?**

13 A. Yes. Therefore, this matter is no longer at issue.

14

#### 15 **Pennsylvania Corporate Net Income Tax**

16 **Q. In your Direct Testimony, you proposed to modify the Company’s method of**  
17 **calculating the Pennsylvania Corporate Net Income Tax (“CNIT” or “state**  
18 **income tax”) to be included in the calculation of pro forma operating income**  
19 **under present rates and in the calculation of the revenue deficiency. Are you**  
20 **reflecting any further modifications in this Surrebuttal Testimony?**

21 A. Yes. In my Direct Testimony I explained that I applied the statutory state income tax  
22 rate of 9.99% to the CNIT Taxable Income of \$26,341,000 on Exhibit No. 107, Page  
23 17, to calculate a negative state income tax expense of \$2,631,000 and then

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<sup>23</sup> OCA Statement No. 2, Page 19

1 incorporated that negative state income tax expense into my calculation of pro forma  
2 net operating income under present rates. In addition, when I determined the  
3 additional revenue necessary to cover the income deficiency under present rates on  
4 my Schedule A, I used the statutory state income tax rate of 9.99% in the calculation  
5 of the Revenue Conversion Factor.

6 This process did not take account of the incremental usage of the Net  
7 Operating Loss Deduction in the calculation of the CNIT taxable income as taxable  
8 income increases. As shown on Company Exhibit No. 107, Page 17, an increase to  
9 the CNIT taxable income results in an increase to the Net Operating Loss Deduction  
10 equal to 40% of the increase to the CNIT taxable income. In effect, this incremental  
11 usage of the Net Operating Loss Deduction decreases the effective CNIT tax rate  
12 from 9.99% to 5.994% (that is,  $9.99\% * (1-.4)$ ).

13 I now use this effective state income tax rate of 5.994% in the calculation of  
14 my adjustment to state income tax expense on my Schedule C-4 and in my calculation  
15 of the Revenue Conversion Factor. I now calculate a Revenue Conversion Factor of  
16 1.3620 (my Schedule A accompanying this Surrebuttal Testimony).

17 Again, my method should not ultimately produce a different result from the  
18 method used by the Company, but it avoids the necessity of having to recalculate a  
19 new “State Income Tax Effect Tax Rate” and a new Revenue Conversion Factor for  
20 changes in the revenue requirement.

21

22 **Q. Does this conclude your Surrebuttal Testimony?**

23 A. Yes.

TABLE I  
INCOME SUMMARY  
(\$000)

	<u>Pro Forma Present Rates</u>	<u>Recommended Adjustments</u>	<u>Adjusted Present Rates</u>	<u>Revenue Adjustment</u>	<u>Total Allowable Revenue</u>
Operating Revenue	\$ 572,770	\$ -	\$ 572,770	\$ 31,262	\$ 604,031
Deductions					
O&M Expense	336,663	(10,714)	325,949	355	326,304
Depreciation	98,833	(1,958)	96,875		96,875
Taxes:					
State	42	(988)	(946)	1,853	906
Federal	16,227	2,277	18,504	6,101	24,605
Deferred and ITC	-		-		-
Other	<u>3,826</u>	<u>(111)</u>	<u>3,715</u>	<u>-</u>	<u>3,715</u>
Total Deductions	<u>455,591</u>	<u>(11,494)</u>	<u>444,096</u>	<u>8,309</u>	<u>452,405</u>
					-
Net Income Available for Return	<u>\$ 117,179</u>	<u>\$ 11,494</u>	<u>\$ 128,673</u>	<u>\$ 22,953</u>	<u>\$ 151,626</u>
Rate Base					<u>\$ 2,329,124</u>
Return on Rate Base					<u>6.51%</u>

TABLE II  
SUMMARY OF ADJUSTMENTS  
(\$000)

Recommended Adjustment	Exhibit Reference	Rate Base Effect	Revenue Effect	Expense Effect	Depreciation Effect	Effect on Other Taxes	State Tax Effect	Federal Tax Effect
		\$	\$	\$	\$	\$	\$	\$
FPFTY Plant Additions	OCA St.1 Sch. B-1, C-2	(72,303)			(1,958)		117	387
Labor and Benefits Expense	OCA St.1 Sch. C-1, C-3		-	(1,144)		(56)	72	237
Incentive Compensation	OCA St.1 Sch. C-1, C-3			(775)		(56)	50	164
Stock Rewards	OCA St.1 Sch. C-1			(2,300)			138	454
Outside Services Expense	OCA St.1 Sch. C-1			(1,757)			105	347
Rate Case Expense	OCA St.1 Sch. C-1			(530)			32	105
Safety Initiatives	OCA St.1 Sch. C-1			(3,776)			226	745
Compensation Adjustments	OCA St.1 Sch. C-1			(432)			26	85
Budget Billing Adjustment	OCA St.1 Sch. C-1	-		-			-	-
CNIT Taxable Income Effect	OCA St.1 Sch. C-4						(1,579)	332
Interest Synchronization	OCA St.1 Sch. C-4						(176)	(578)
<b>Total Adjustment</b>		<u>(72,303)</u>	<u>-</u>	<u>(10,714)</u>	<u>(1,958)</u>	<u>(111)</u>	<u>(988)</u>	<u>2,277</u>
 Company Rate Base	 CPA Exh. 108, Page 3	 <u>2,401,427</u>						
 Recommended Rate Base		 <u>2,329,124</u>						

COLUMBIA GAS OF PENNSYLVANIA, INC.  
REVENUE DEFICIENCY  
(\$000)

	(1) Company Position	Adjustments		Proposed Position
Measures of Value (Rate Base)	\$ 2,401,427	\$ (72,303)	(2)	\$ 2,329,124
Rate of Return	<u>8.00%</u>	<u>-1.49%</u>	(3)	<u>6.51%</u>
Operating Income Requirement	192,114	(40,488)		151,626
Adjusted Operating Income	<u>117,179</u>	<u>11,494</u>	(4)	<u>128,673</u>
Income Deficiency (Excess)	74,935	(51,982)		22,953
Gross Revenue Conversion Factor	<u>1.3394</u>	<u>0.0226</u>	(5)	<u>1.3620</u>
Revenue Deficiency (Excess)	<u>\$ 100,367</u>	<u>\$ (69,106)</u>		<u>\$ 31,262</u>

## Sources:

- (1) CPA Exhibit 102, Schedule 3, Page 3 (KKM - 1R)
- (2) Schedule B
- (3) Schedule D
- (4) Schedule C
- (5) CPA Exhibit 102, Schedule 3, Page 5 (KKM-1R)

Revenue		1.0000
Uncollectible Accounts		<u>0.0114</u>
Pre-Tax Income		0.9886
Effective State Income Tax Rate	5.994%	<u>0.0593</u>
Federal Taxable Income		0.9294
Federal Income Tax	21%	<u>0.1952</u>
Net Income		0.7342
Gross Revenue Conversion Factor		<u><u>1.3620</u></u>

## Schedule B

COLUMBIA GAS OF PENNSYLVANIA, INC.  
MEASURES OF VALUE (RATE BASE)  
(\$000)

	(1)			Proposed
	Company			Position
	<u>Position</u>	<u>Adjustments</u>		<u>Position</u>
Total Gas Plant	\$3,354,841	\$ (76,783)	(2)	\$3,278,058
Reserve for Accumulated Depreciation	<u>(574,676)</u>	<u>(1,958)</u>	(2)	<u>(572,718)</u>
Net Utility Plant in Service	2,780,165	(74,825)		2,705,340
Working Capital				
Materials and Supplies	1,168			1,168
Prepayments	2,997	-	(3)	2,997
Gas Stored Underground	<u>33,812</u>	<u>-</u>		<u>33,812</u>
Subtotal	37,977	-		37,977
Deduct				
Accumulated Deferred Income Taxes	413,463	(2,522)	(2)	410,941
Customer Deposits	3,262	-		3,262
Customer Advances	<u>(10)</u>	<u>-</u>		<u>(10)</u>
Subtotal	416,715	(2,522)		414,193
Net Measures of Value (Rate Base)	<u>\$2,401,427</u>	<u>\$ (72,303)</u>		<u>\$2,329,124</u>

## Sources:

- (1) CPA Exhibit 108, Page 3
- (2) Schedule B-1
- (3) Schedule C-1

Schedule B-1

COLUMBIA GAS OF PENNSYLVANIA, INC.  
 FPFTY PLANT ADDITIONS  
 (\$000)

Average Plant Additions 2018 - 2020	(1)	\$ 261,776
FPFTY Plant Additions, per Company		<u>338,559</u>
Adjustment to FPFTY Plant in Service		(76,783)
Adjustment to Depreciation Reserve	(4)	(1,958)
Adjustment to ADIT	(5)	<u>(2,522)</u>
Net Rate Base Adjustment		<u>\$ (72,303)</u>

Sources:

(1)	Plant Additions 2018	209,984	Exhibit NMS-2
	Plant Additions 2019	294,610	Exhibit NMS-3
	Plant Additions 2020	<u>280,735</u>	Exhibit 108, Schedule 1
	Average	<u>261,776</u>	
(2)	Plant in Service 12/30/2021	3,351,047	CPA Exhibit 108
	Plant in Service 12/30/2020	<u>3,012,488</u>	CPA Exhibit 108
	Increase	<u>338,559</u>	
(3)	Schedule C-2		
(4)	CPA Exhibit 108, Page 3		
	Assumes change in ADIT is proportional to plant adjustment		

COLUMBIA GAS OF PENNSYLVANIA, INC.  
OPERATING INCOME  
(\$000)

	(1) Company Position	Adjustments		Proposed Position
	<u>          </u>	<u>          </u>		<u>          </u>
Sales Revenue	\$ 571,297			\$ 571,297
Other Operating Revenue	1,473	-		1,473
Operating Revenue	<u>\$ 572,770</u>	<u>\$ -</u>		<u>\$ 572,770</u>
Gas Supply Expense	138,935			138,935
Operation and Maintenance Expense	197,728	(10,714)	(2)	187,014
Depreciation and Amortization	98,833	(1,958)	(3)	96,875
Taxes other than Income Taxes	3,826	(111)	(4)	3,715
State Income Tax Expense	42	(988)	(5)	(946)
Federal Income Tax Expense	<u>16,227</u>	<u>2,277</u>	(5)	<u>18,504</u>
				-
Total Operating Expenses	<u>455,591</u>	<u>(11,494)</u>		<u>444,096</u>
Adjusted Operating Income	<u>\$ 117,179</u>	<u>\$ 11,494</u>		<u>\$ 128,673</u>

## Sources:

- (1) CPA Exhibit 102, Schedule 3, Page 3 (KKM-1R)
- (2) Schedule C-1
- (3) Schedule C-2
- (4) Schedule C-3
- (5) Schedule C-4



Schedule C-1

COLUMBIA GAS OF PENNSYLVANIA, INC.  
 OPERATION AND MAINTENANCE EXPENSE  
 (\$000)

Labor and Benefits Expense	(1)	\$ (1,144)
Incentive Compensation	(2)	(775)
Stock Rewards	(3)	(2,300)
Outside Services Expense	(4)	(1,757)
Rate Case Expense	(5)	(530)
Safety Initiatives	(6)	(3,776)
Compensation Adjustments	(7)	(432)
Budget Billing Adjustment	(8)	<u>-</u>
 Total Adjustment to Operation and Maintenance Expense		 <u>\$ (10,714)</u>

Sources:

- (1) Schedule C-1.1
- (2) SDR GAS-RR-026, Revised 1477/39142\*39536-2267
- (3) I&E Data Request RE-016 (571+1729)
- (4) CPA Exhibit 104, Schedule 11, Pages 1-2 2221-464
- (5) CPA Exhibit 4, Schedule 2, Page 27 1060/2
- (6) CPA Exhibit 104, Schedule 2, Page 18, OCA X-13. -3896+600/5
- (7) CPA Exhibit 104, Schedule 2, Page 18
- (8) Resolved in Company Rebuttal

COLUMBIA GAS OF PENNSYLVANIA, INC.  
LABOR AND BENEFITS EXPENSE  
(\$000)

FPFTY Payroll Expense per SDR-GAS-RR-026, Revised	(1)	\$ 39,536
Actual Employees, April 2020	(2)	782
Actual Employees, November 2019	(2)	<u>763</u>
Increase		19
FTY Employee Increase Forecasted by Company	(1)	<u>59</u>
Adjustment to FTY Employees		(40)
FTY Incremental O&M Labor Expense per Employee	(3)	<u>\$ 19,322</u>
Adjustment to FTY Labor Expense		<u>\$ (773)</u>
Adjusted Pro Forma Labor Expense		\$ 38,763
FPFTY Payroll Expense per SDR-GAS-RR-026, Revised	(4)	<u>39,536</u>
Adjustment to Company FPFTY Payroll Expense		<u>\$ (773)</u>
Other Employee Benefits Expense per Employee	(5)	\$ 9.27
Adjustment to FPFTY Employees		<u>(40)</u>
Adjustment to Benefits Expense		<u>\$ (371)</u>
Total Adjustment to O&M Expense		<u>\$ (1,144)</u>

## Sources:

- (1) SDR GAS-RR-026, Revised (OCA V-17)
- (2) Response to OCA V-5
- (3) SDR GAS-RR-026, Revised (OCA V-17) 1140/59
- (4) SDR GAS-RR-026, Revised (OCA V-17)
- (5) CPA Exhibit 104, Schedule 1 7779/839

Schedule C-2

COLUMBIA GAS OF PENNSYLVANIA, INC.  
DEPRECIATION EXPENSE  
(\$000)

Adjustment to Plant in Service	(1)	\$ (76,783)
Composite Depreciation Rate	(2)	<u>2.55%</u>
Adjustment to Depreciation Expense		<u>\$ (1,958)</u>

Sources

- (1) Schedule B-1
- (2) CPA Exhibit 105, Page 9

COLUMBIA GAS OF PENNSYLVANIA, INC.  
TAXES OTHER THAN INCOME TAXES  
(\$000)

Adjustment to FPFTY Payroll	(1)	\$ (1,548)
Payroll Tax Rate	(2)	<u>7.18%</u>
Adjustment to Payroll Taxes		<u>\$ (111)</u>

## Sources

(1)	FPFTY Employee Complement	(773)
	Incentive Compensation	<u>(75)</u>
	Total Labor Adjustment	<u>(1,548)</u>
(2)	CPA Exhibit 106, Page 3	

COLUMBIA GAS OF PENNSYLVANIA, INC.  
INCOME TAXES  
(\$000)

## Adjustments to Taxable Income:

Revenue	(1)	\$	-
Operation and Maintenance Expense	(1)		(10,714)
Depreciation and Amortization	(1)		(1,958)
Taxes other than Income Taxes	(1)		(111)
Interest	(2)		<u>2,929</u>
Adjustment to Expenses			<u>(9,854)</u>
Net Adjustment to Taxable Income			9,854
Effective Pennsylvania Income Tax Rate			<u>5.994%</u>
Adjustment to Pennsylvania Income Tax			591
Tax on CNIT Taxable Income before Adjustments	(3)		<u>(1,579)</u>
CNIT Adjustment for Revenue Requirement			<u>\$ (988)</u>
Adjustment to Federal Taxable Income			10,843
Federal Income Tax Rate			<u>21%</u>
Net Adjustment to Federal Income Tax			<u>\$ 2,277</u>

## Sources:

(1)	Schedule C		
(2)	Rate Base	2,329,124	Schedule B
	Weighted Debt Cost	<u>2.26%</u>	Schedule D
	Interest Deduction	52,638	
	Company Interest Deduction	<u>49,710</u>	CPA Exhibit 107, Page 16 (Rev.)
	Adjustment	<u>2,929</u>	
(3)	CNIT Taxable Income per Company		(26,341)
	Effective Pennsylvania Income Tax Rate		<u>5.994%</u>
	Pennsylvania Income Tax on CNIT Taxable Income		<u>(1,579)</u>

COLUMBIA GAS OF PENNSYLVANIA, INC.  
RATE OF RETURN  
(\$000)

**Company Position**

	<u>Percent of Total</u>	<u>Cost Rate</u>	<u>Weighted Cost</u>
Long Term Debt	42.22%	4.73%	2.00%
Short Term Debt	3.59%	2.06%	0.07%
Common Equity	<u>54.19%</u>	10.95%	<u>5.93%</u>
Total Capital	<u>100.00%</u>		<u>8.00%</u>

**OCA Position**

	<u>Percent of Total</u>	<u>Cost Rate</u>	<u>Weighted Cost</u>
Long Term Debt	50.00%	4.52%	2.26%
Short Term Debt	0.00%	0.00%	0.00%
Common Equity	<u>50.00%</u>	8.50%	<u>4.25%</u>
Total Capital	<u>100.00%</u>		<u>6.51%</u>

Sources: CPA Statement No. 8, Page 2  
Testimony of Mr. O'Donnell

BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

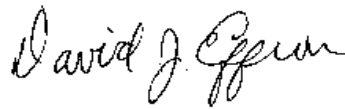
Pennsylvania Public Utility Commission :  
 :  
 v. : Docket No. R-2020-3018835  
 :  
 Columbia Gas of Pennsylvania, Inc. :

VERIFICATION

I, David J. Effron, hereby state that the facts set forth in my Surrebuttal Testimony, OCA Statement 2-S, are true and correct (or are true and correct to the best of my knowledge, information, and belief) and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

DATED: September 16, 2020  
\*296086

Signature:



\_\_\_\_\_  
David J. Effron

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