

Sarah C. Stoner  
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April 20, 2021

**Via Electronic Filing**

Rosemary Chiavetta, Secretary  
PA Public Utility Commission  
400 North Street  
Harrisburg, PA 17120

Re: Application of Bounce Energy, Inc. for a Natural Gas Broker License;  
Docket No. A-2020-3023412

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Dear Secretary Chiavetta:

On December 24, 2020, Bounce Energy, Inc. (“Bounce Energy”) filed its Application for approval to offer, render, furnish, or supply natural gas services as a broker/marketer to the public in the Commonwealth of Pennsylvania. Enclosed please find documentation in response to staff data requests issued on March 24, 2021 in connection with the application. Also enclosed is Amended Page 4 of Bounce Energy’s application that provides updated contact information for regulatory matters, consumer service and complaints. Enclosed is a verification attesting to the truthfulness of facts set forth in the responses to staff data requests.

Thank you for your attention to this matter. Should you have any questions or concerns regarding this matter, please feel free to contact me.

Sincerely,

*Sarah C. Stoner*

Sarah C. Stoner

Enclosures

cc: Jeremy Haring, Bureau of Technical Utility Services ([jharing@pa.gov](mailto:jharing@pa.gov))

November 20, 2020

Bounce Energy, Inc.  
12 Greenway Plaza, Suite 250  
Houston, TX 77046

Re: Broker Requirements

Dear Bounce Energy, Inc.:

PECO is aware that Bounce Energy, Inc. has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, Bounce Energy, Inc. could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Bounce Energy, Inc. has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers, and will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that Bounce Energy, Inc. does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Bounce Energy, Inc. the creditworthiness requirement for PECO's exposure to Bounce Energy, Inc. changes in the future, PECO reserves the right to require Bounce Energy, Inc. to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,



Carlos P. Thillet  
Manager, Gas Supply and Transportation  
2301 Market Street  
Philadelphia, PA 19103



**PHILADELPHIA GAS WORKS**

800 West Montgomery Avenue • Philadelphia, PA 19122

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3/25/2021

Mr. Andy Beauchamp  
120 E Washington St. Ste 943  
Houston, TX 77046

[andy.beauchamp@directenergy.com](mailto:andy.beauchamp@directenergy.com)

RE: Security Requirement Bond for Bounce Energy, Inc.

Dear Mr. Beauchamp,

Philadelphia Gas Works ("PGW") is aware that Bounce Energy, Inc has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Bounce Energy, Inc must furnish acceptable security to each utility where Bounce Energy, Inc will do business. As such, under its tariff, Philadelphia Gas Works could require Bounce Energy, Inc to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Bounce Energy, Inc intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services Bounce Energy, Inc will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Bounce Energy, Inc does not need to post a bond or other form of security to operate in its service territory. If the services provided by Bounce Energy, Inc should change, Philadelphia Gas Works reserves the right to require security from Bounce Energy, Inc as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

A handwritten signature in blue ink that reads 'John C. Zuk'.

JOHN C. ZUK  
Sr. Vice President, Gas Management

/dls



**National Fuel**

April 15, 2021

Bruce Stewart, President  
Bounce Energy, Inc.  
12 Greenway Plaza, Suite 250  
Houston, TX 77046

Dear Mr. Stewart,

National Fuel Gas Distribution Corporation (“NFGDC”) is aware Bounce Energy, Inc. (BEI) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, BEI must furnish acceptable security to each utility where BEI will do business. As such, under its tariff, NFGDC could require BEI to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC’s understanding that EGE intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, BEI will never take title to any delivered natural gas, nor will it accept any customer payments or deposits.

Based upon your representations, NFGDC has determined that, at this time, BEI does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by BEI change in the future, particularly if BEI begins accepting customer payments or deposits, NFGDC reserves the right to require security from BEI as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

Nicole Barker  
Transportation Services Department



# VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840  
800/998-4427 • 570/888-9664 • FAX 570/888-6199

November 24, 2020

Mr. Andy Beauchamp  
Regulatory Licensing and Reporting  
12 Greenway Plaza, Suite 250  
Houston, TX 77046  
[Andy.Beauchamp@directenergy.com](mailto:Andy.Beauchamp@directenergy.com)

**RE: Bounce Energy, Inc.**

Dear Mr. Beauchamp:

We understand that Bounce Energy, Inc. has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Bounce Energy, Inc. intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Bounce Energy, Inc. will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Bounce Energy, Inc. as deemed appropriate.

If you have any questions, please contact Jamie Levering at 570-888-9664 (Ext. 5232).

Sincerely,

Edward E. Rogers  
President & CEO

EER/ss

cc: J. Levering, Valley Energy

Version Revised 02/19/19

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Bounce Energy, Inc., d/b/a \_\_\_\_\_, for approval to offer, render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

- a. IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Bounce Energy, Inc.  
12 Greenway Plaza, Suite 250  
Houston, TX 77045  
(833) 309-0778 / (713) 877-3799 - fax  
www.bounceenergy.com

- b. PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Direct Energy  
867 Berkshire Blvd, Suite 101  
Wyomissing, PA 19610

- c. REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Leah Gibbons, Director of Regulatory Affairs  
NRG Energy, Inc.  
3711 Market Street, Suite 1000  
Philadelphia, PA 19104  
lgibbons@nrg.com and NERetailRegulatory@nrg.com  
(301) 509-1508 / (713) 877-3799 - fax

- d. ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Paolo Berard  
12 Greenway Plaza, Suite 250  
Houston, TX 77046  
paolo.berard@directenergy.com  
(713) 877-3533 / (713) 877-3799 - fax

- e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSS.

Matthew Hinson  
Product Innovation Manager  
NRG Energy, Inc.  
910 Louisiana Street  
Houston, TX 77002  
matthew.hinson@nrg.com  
(832) 385-3511 / (713) 877-3799 - fax

Christina Nolan  
Director of Innovation  
NRG Energy, Inc.  
910 Louisiana Street  
Houston, TX 77002  
christina.nolan@nrg.com  
(713) 537-2984 / (713) 877-3799 - fax

## VERIFICATION

I, Andy Beauchamp, state that I am a Regulatory Licensing and Reporting Analyst for Direct Energy. I hereby verify that I am authorized to and do make this Verification for Direct Energy Business, LLC, and that the facts set forth in the foregoing filing are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at any hearing in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

Dated: April 16, 2021

/s/ Andy Beauchamp

Andy Beauchamp  
Regulatory Licensing & Reporting Analyst  
Direct Energy