

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Cheap Energy Now LLC, d/b/a Cheap Energy Now LLC, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Cheap Energy Now LLC www.CheapEnergyNow.com
8673 Grovemont Circle 301 980-2333
Gaithersburg, MD 20877

b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Registered Agents Inc
1150 First Ave., Ste 511
King of Prussia, PA 19406
610 456-2133

c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Peter B Zacharkiw - Member
8673 Grovemont Circl
Gaithersburg, MD 20877

pete@cenergetix.com
301 980-2333

d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Cheap Energy Now LLC will not be using an attorney.

e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants)** Provide the name, title, address, telephone number, FAX number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Joseph K Haley - Member
8673 Grovemont Circle
Gaithersburg, MD 20877

Daniel D Hanley - Member
8673 Grovemont Circle
Gaithersburg, MD 20877

Jhaley@cenergetix.com
301 767-6313

dhanley@cenergetix.com
240 876-0844

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.

OR

The Applicant will not be using a fictitious name.

b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

OR

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

OR

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. See Exhibit A - PA Dept of State Filing
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. Maryland - See Exhibit B - Articles of Organization
- Give name and address of officers.

Daniel D Hanley - Member
8673 Grovemont Circle
Gaithersburg, MD 20877

Joseph K Haley - Member
8673 Grovemont Circle
Gaithersburg, MD 20877

Peter B Zacharkiw - Member
8673 Grovemont Circl
Gaithersburg, MD 20877

240 876-0844
dhanley@cenergetix.com

Jhaley@cenergetix.com
301 767-6313

pete@cenergetix.com
301 980-2333

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Cheap Energy is not an affiliate nor do they have any affiliates.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Cheap Energy Now LLC has no predecessors.

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.

- The Applicant is presently doing business in Pennsylvania as a
- municipal electric corporation
 - electric cooperative
 - local gas distribution company
 - provider of electric generation, transmission or distribution services
 - broker/marketer engaged in the business of supplying electricity services
 - Other; Identify the nature of service being rendered.

or

- The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a *(may check multiple):*

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
 - Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers.
- Electric Cooperative and supplier of electric power
- Other (Describe):

- c. **PROPOSED SERVICES:** Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

Cheap Energy Now LLC will be operating as a broker for electricity to both large and small commercial customers. They will not be offering services to Residential.

- d. **PROPOSED SERVICE AREA:** Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.

- Citizens' Electric
- Duquesne Light
- Met-Ed
- PECO
- Penelec
- Penn Power

- Pike
- PPL
- UGI Utilities
- Wellsboro
- West Penn

- Entire Commonwealth of PA

- e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (25 kW and Under)
- Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
- Large Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above (Except Mixed Meter)
- Other (Describe):

- f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Upon approval as an Electric Broker, Cheap Energy Now LLC will actively market to its commercial customer base.

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Cheap Energy Now LLC or any of its members do not have nor have ever had any civil or criminal proceedings against them.

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

N/A

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

Cheap Energy Now LLC has not had any customer/regulatory or prosecutory actions file against them in Pennsylvania or any other state.

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

N/A

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.
(Example Certificate of Service is attached at Appendix C)

- a. **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Department of Revenue
Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Office of the Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

- b. **EDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company:
Vice President – Energy Supply
Corning Natural Gas Holding Corporation
330 West William Street
Corning, NY 14830

West Penn:
Legal Department
West Penn Power d/b/a Allegheny Power
800 Cabin Hill Drive
Greensburg, PA 15601-1689

PECO:
Manager Energy Acquisition
PECO Energy Company
2301 Market Street
Philadelphia, PA 19101-8699

Duquesne Light:
Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

PPL:
Office of General Counsel
Attn: Kimberly A. Klock
PPL
Two North Ninth Street (GENTW3)
Allentown, PA 18101-1179

Met-Ed, Penelec, and Penn Power:
Legal Department
First Energy
2800 Pottsville Pike
Reading PA, 19612

UGI:
UGI Utilities, Inc.
Attn: Rates Dept. – Choice Coordinator
1 UGI Drive
Denver, PA 17517

Citizens' Electric Company:
Citizens' Electric Company
Attn: EGS Coordination
1775 Industrial Boulevard
Lewisburg, PA 17837

Wellsboro Electric Company:
Wellsboro Electric Company
Attn: EGS Coordination
33 Austin Street
P. O. Box 138
Wellsboro, PA 16901

7. FINANCIAL FITNESS

a. **BONDING:** In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...

- Furnishing the **ORIGINAL** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
- Furnishing the **ORIGINAL** of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000.
- For Marketers and Brokers** - Filing for a modification to the \$250,000 requirement and furnishing the **ORIGINAL** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

Cheap Energy Now LLC will be acting strictly as a Broker and will not be taking title to electricity and will not pay electricity bills on behalf of its customers. For this reason, Cheap Energy Now LLC requests a modification to the \$250,000 requirement to a bond in the amount of \$10,000.

CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant **MUST** submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

At least sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at sjakab@pa.gov to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Template versions of a continuous bond, fixed-term bond, continuous letter of credit, and parental guarantee are attached at Appendix E, F, G, & H, respectively. Applicant's security must follow language from these examples, and must include the unmodified language outlined in Appendix D. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following: See Exhibit D - Financial Fitness

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

N/A

d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Cheap Energy Now LLC will be collecting their fees from the electricity supplier on a monthly basis, based on the actual usage by the customer. The rate that was negotiated between the customer and supplier includes the fee for Cheap Energy Now.

e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Peter B Zacharkiw - Member
8673 Grovemont Circl
Gaithersburg, MD 20877

pete@cenergetix.com
301 980-2333

f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix I to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include: See Exhibit E

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External EGS – Applicant will contract with a PUC **LICENSED EGS** broker/marketer
- Affiliate – Applicant will use a **NON-EGS** affiliate marketing company and or individuals.
- External Third-Party – Applicant will contract with a **NON-EGS** third party marketing company and or individuals
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

- d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Each salesperson has to take part in extensive training in all aspects of power purchasing including how to read a power bill and understanding each individual charge on the bill. We will only be using experienced salespeople who not only know sales but also have experience in power. All salespeople will report to an officer of the company who will review every potential deal and guide them into proper ethical interaction with the clients. Any marketing material has to be reviewed and approved by an officer of the company.

- e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

See Exhibit E - Technical Competency

- f. **FERC FILING:** Applicant has:

- Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
- Received approval from FERC to be a Power Marketer at Docket or Case Number _____.
- Not applicable

9. DISCLOSURE STATEMENTS:

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

- Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
- proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

- AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
- AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
- ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

AGREED

c. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:

- Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
- Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
- The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
- Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer_info/electricity/alternative_energy.aspx. Scroll down to the Net Metering Standards Section.
- Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
- Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

AGREED

- d. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

AGREED

- e. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- f. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.

AGREED

- g. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- h. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.

AGREED

- i. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- j. **Electronic Data Interchange:** The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix M.

AGREED

- k. **FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

- a. **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

- b. **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Citizens' Electric						X	
Duquesne				X			
Met Ed		X	X		X		
PECO			X				
Penelec	X	X			X	X	X
Penn Power	X			X			
Pike					X		
PPL		X	X		X	X	
UGI					X		
Wellsboro						X	
West Penn		X		X		X	X
Entire Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices K and L)

13. SIGNATURE

Applicant: Cheap Energy Now LLC
 By: *Peter B Zander*
 Title: Principal

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
 SECRETARY'S BUREAU

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Cheap Energy Now LLC

Applicant's Use	X	Signature	
	X	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)	
	X	Application Affidavit	
	X	Operations Affidavit	
	X	Proof of Publication	
	X	Bond, Letter of Credit, or Parental/Affiliate Guarantee	
	X	Tax Certification Statement	
	X	Commonwealth Department of State Verification	
	X	Certificate of Service	

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of Maryland :

ss.

County of Montgomery :

Peter B Zacharkiw, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Partner (Office of Affiant) of Cheap Energy Now LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Cheap Energy Now LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein Cheap Energy Now LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Cheap Energy Now LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Cheap Energy Now LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Peter B Zacharkiw

Signature of Affiant

Sworn and subscribed before me this 14 day of June, 2021.

Carla Maria Graves

Signature of official administering oath

My commission expires

CARLA-MARIA GRAVES
Notary Public-Maryland
Montgomery County
My Commission Expires
February 24, 2022

Appendix B

OPERATIONS AFFIDAVIT

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

[Commonwealth/State] of Maryland :

: ss.

County of Montgomery :

Peter B Zacharkiw, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Partner (Office of Affiant) of Cheap Energy Now LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Cheap Energy Now LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Cheap Energy Now LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Cheap Energy Now LLC, the Applicant herein, certifies to the Commission that it is subject to , will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That Cheap Energy Now LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Pete B. [Signature]

Signature of Affiant

Sworn and subscribed before me this 14 day of June, 2021.

Carla-Maria Graves

Signature of official administering oath

My commission expires

CARLA-MARIA GRAVES
Notary Public-Maryland
Montgomery County
My Commission Expires
February 24, 2022

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix C - Certificate of Service

CERTIFICATE OF SERVICE

On this the 15th day of June 2021, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier Broker/Marketer and all NON-CONFIDENTIAL attachments have been served as a hardcopy upon the following:

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Department of Revenue
Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Office of Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

Manager Energy Acquisition
PECO Energy Company
2301 Market Street
Philadelphia, PA 19101-8699



Peter B Zacharkiw – Partner, Cheap Energy Now LLC

The Philadelphia Inquirer

801 MARKET STREET, SUITE 300, PHILADELPHIA, PA 19107

DATE OF DEPOSIT

JUN 15

PA PUBLIC UTILITY COMMISSION
SECRETARY'S OFFICE

Affidavit of Publication

On Behalf of:
CENERGETIX
8673 GROVEMONT CIRCLE
GAITHERSBURG, MD 20877

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA:

Before the undersigned authority personally appeared the undersigned who, on oath represented a and say: that I am an employee of The Philadelphia Inquirer, LLC, and am authorized to make this affidavit of publication, and being duly sworn, I depose and say:

1. The Philadelphia Inquirer, LLC is the publisher of the Philadelphia Daily News, with its headquarters at 801 Market Street, Suite 300, Philadelphia, Pennsylvania 19107.
2. The Philadelphia Daily News is an edition of The Philadelphia Inquirer. The Philadelphia Daily News is continuously published and distributed Sunday-Friday in the City of Philadelphia, count and state aforesaid.
3. The printed notice or publication attached hereto set forth on attached hereto was published in all regular print editions of the Philadelphia Daily News on

Legal Notices

as published in Daily News Legals in the issue(s) of:

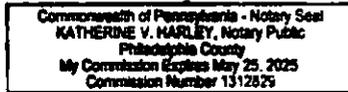
6/11/2021

4. Under oath, I state that the following is true and correct, and that neither I nor The Philadelphia Inquirer, LLC have any is interest in the subject matter of the aforesaid notice or advertisement.

Helene Sweeney

Katherine V. Harley
Notary Public

My Commission Expires:



Ad No: 70094
Customer No: 110385

COPY OF ADVERTISEMENT

PENNSYLVANIA PUBLIC UTILITY COMMISSION
NOTICE Application of Cheap Energy Now LLC for Approval to Offer, Render, or Furnish or Supply Electricity as a Marketer/Broker Engaged in the Business Of Supplying d Electricity To The Public In The Commonwealth Of Pennsylvania. Cheap Energy Now LLC will be filing an application with the Pennsylvania Public Utility Commission (PUC) for a license to be a broker/marketer engaged in the business of supplying Electricity. Cheap Energy Now LLC proposes to sell electricity and related services in the PECO EDC under the provisions of the new Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Cheap Energy Now LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to the address listed below. Cheap Energy Now LLC, 8673 Grovemont Circle, Gaithersburg, MD 20877, Phone: 301 980-2333

**PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS**

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Document will be returned to the name and address entered below.		
Peter Zacharkiw		
Name		
8673 Grovemont Circle,		
Address		
Gaithersburg	MD	20877
City	State	Zip Code

Foreign Registration Statement
DSCB: 15-412
(rev. 2/2017)



412

Read all instructions prior to completing. This form may be submitted online at <https://www.corporations.pa.gov/>.

Fee: \$250.00

I qualify for a veteran/reservist-owned small business fee exemption (see instructions)

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. § 412 (relating to foreign registration statement), the undersigned foreign association hereby states that:

1. The type of association is (check only one):

- | | | |
|---|--|---|
| <input type="checkbox"/> Business Corporation | <input type="checkbox"/> Limited Partnership | <input type="checkbox"/> Business Trust |
| <input type="checkbox"/> Nonprofit Corporation | <input type="checkbox"/> Limited Liability (General) Partnership | <input type="checkbox"/> Professional Association |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Liability Limited Partnership | |

2. The full and proper name of the foreign association as registered in its jurisdiction of formation is:

Cheap Energy Now LLC

2A. If the name in 2 does not contain a required designator or if the name in 2 is not available for use in the Commonwealth, the alternate name under which the association is registering in this Commonwealth is:

3. The jurisdiction of formation: MD

4. The street and mailing address of the association's principal office.

8673 Grovemont Circle,	Gaithersburg	MD	20877
Number and street	City	State	Zip

4A. The street and mailing address of the office, if any, required to be maintained by the law of the association's jurisdiction of formation in that jurisdiction:

8673 Grovemont Circle,	Gaithersburg	MD	20877
Number and street	City	State	Zip

**PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS**

Docketing Statement - New Entity DSCB: 15-134A	 134A
---	--

1.Entity Name :

Cheap Energy Now LLC

In the case of a foreign association which must use an alternate name to register to do business in Pennsylvania, the alternate name should be given.

2.Tax Responsible Party

Name of individual responsible for initial tax Peter B Zacharkiw

Mailing address of individual responsible for initial tax

8673 Grovemont Circl	Gaithersburg	MD	20877	Out Of State
Number and street	City	State	zip	County

3.Description of Business Activity:

Electric Energy Broker

4.FEIN [Employer Identification Number/Federal Tax Identification Number]:

842575278

FEIN enables agencies to confirm that Commonwealth accounts are properly matched and that this request is processed without added delay. If the business entity does not currently have an FEIN, it can get a FEIN immediately by applying online at irs.gov at the following page <http://www.irs.gov/Businesses/Small-Businesses-&-Self-Employed/Employer-ID-Numbers-EINs>.

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS
401 NORTH STREET, ROOM 206
P.O. BOX 8722
HARRISBURG, PA 17105-8722
WWW.CORPORATIONS.STATE.PA.US/CORP

Thank you for your business. The Bureau will process your filing as quickly as possible. Any questions concerning this transaction may be directed to the above address or by calling 717-787-1057.

Receipt Details

Date: 06/07/2021 9:27AM

Payer: Peter Zacharkiw

Name: Cheap Energy Now LLC

Reference #: TOL210607UX0330

Item: Foreign Registration Statement

Amount: \$250.00



DEPARTMENT OF
ASSESSMENTS AND TAXATION

Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Michael L. Higgs, Jr., Director

Date: 06/30/2020

JOSEPH HALEY
9901 BELWARD CAMPUS DR
SUITE 175
ROCKVILLE MD 20850

THIS LETTER IS TO CONFIRM ACCEPTANCE OF THE FOLLOWING FILING:

ENTITY NAME : CHEAP ENERGY NOW LLC
DEPARTMENT ID : W19839729
TYPE OF REQUEST : ARTICLES OF AMENDMENT / NAME CHANGE
DATE FILED : 06-23-2020
TIME FILED : 09:00 AM
RECORDING FEE : \$100.00
EXPEDITED FEE : \$70.00
COPY FEE : \$21.00
FILING NUMBER : 1000362012821387
CUSTOMER ID : 5000501644
WORK ORDER NUMBER : I017500710

PLEASE VERIFY THE INFORMATION CONTAINED IN THIS LETTER. NOTIFY THIS DEPARTMENT IN WRITING IF ANY INFORMATION IS INCORRECT. INCLUDE THE CUSTOMER ID AND THE WORK ORDER NUMBER ON ANY INQUIRIES.

Charter Division
Baltimore Metro Area (410) 767-1350
Outside Metro Area (888) 246-5941

DATE OF DEPOSIT
JUN 15 2021
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

ARTICLES OF ORGANIZATION

The undersigned, with the intention of creating a Maryland Limited Liability Company files the following Articles of Organization:

(1) The name of the Limited Liability Company is:
Energy Direct LLC (W19839729)

(2) The purpose for which the Limited Liability Company is filed is as follows:
To sell electricity as an energy broker.

(3) The address of the Limited Liability Company in Maryland is:
9235 Potomac School Dr., Potomac, MD, 20854

(4) The Resident Agent of the Limited Liability Company in Maryland is:
Joseph Kevin Haley

whose address is:
9235 Potomac School Dr., Potomac, MD, 20854

(5) Signature(s) of Authorized Person(s):

Joseph Haley

(6) Signature(s) of Resident Agent(s):

Joseph Kevin Haley

(7) Filing party's name and return address:

Mr . Joseph Haley, 9235 Potomac School Dr., Potomac, MD,
20854

I hereby consent to my designation in this document.

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Exhibit D (Section 7b) – Financial Fitness

Cheap Energy Now LLC was formed in 2020 to be an energy broker. In August 2020, Cheap Energy Now LLC received approval from the Maryland Public Service Commission to operate as an electricity broker in the state of Maryland (License IR-4299). In September 2020, we received approval to operate as a natural gas broker in Maryland (License IR-4501). In September 2020, we received approval by the Public Service Commission of DC to operate as an electricity Broker in the District of Columbia (License EA-2020).

Prior to forming Cheap Energy Now LLC, the partners, Daniel Hanley, Joseph Haley and Peter Zacharkiw were involved in a company called Cenergetix LLC which provided energy savings services for their commercial customers since 2013. These services included doing an energy assessment of the facility and recommending and implementing measures to reduce the power consumption within that facility. In performing this assessment, we made the customers aware that the rates that they were paying for energy may not be competitive and that they should look for alternative suppliers. For this reason, the partners decided to set up a new separate company (Cheap Energy Now LLC) to concentrate strictly on helping the customers get the most competitive terms and rates.

Since Cheap Energy Now LLC has only been operating since late in 2020, there is little financial data. Our revenue is a commission that is based on actual usage which is paid on a monthly basis. To date, we have brokered over \$250,000 in electricity contracts in Maryland.

Exhibit E- Technical Fitness

Exhibit E demonstrates its Technical Fitness by the following:

- Exhibit E1 – Previous Experience
- Exhibit E2 – Existing Licenses other states
- Exhibit E3 – Existing Customers by type
- Exhibit E4 – Training/Marketing Material
- Exhibit E5 – Business Plans
- Exhibit E6 – Supplier Broker Agreement

DATE OF DEPOSIT

JUN 15 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Exhibit E1- (section 8a) - Technical Competency

Statement of Technical and Managerial Competency

In 2013, Mr. Zacharkiw, Mr. Haley and Mr. Hanley joined together to form a company called Cenergetix LLC to focus on implementing energy efficiency projects in lighting and HVAC. Together, we have worked with over 1000 clients in implementing projects that saved energy and met their ROI criteria. As a Pepco Service Provider, we have obtained more than \$10 million in incentives under the Empower Maryland programs for our customers in Maryland. As part of the process, we had to obtain the customers energy bills and see the usage and rates they incur. As an enhanced service to our customers, we have formed Cheap Energy Now LLC to help them get the most competitive rates for both electricity and natural gas.

Below are the partners along with their technical and managerial experience.

Peter Bohdan Zacharkiw, Partner

Mr. Zacharkiw is a co-founder and principal of Cenergetix and has been involved in the energy efficiency area since 1975 when he started his engineering career working for the Naval Air Engineering Center. For over 40 years, Mr. Zacharkiw has been involved with finding unique ways to reduce the need for energy resources. Prior to forming Cenergetix, he managed a contract for AT&T which required him to find ways for them to reduce energy consumption in over 4000 buildings across the United States.

Mr. Zacharkiw holds both BS and MS degrees in Engineering from Widener University and is a Certified Energy Auditor accredited by AEE. In 1983, he founded Bohdan Associates, Inc which became a \$400 million company engaged in technology headquartered in Gaithersburg, Maryland.

Daniel D Hanley, Partner

Mr. Hanley is a co-founder and principal of Cenergetix and has been involved in developing energy efficiency solutions for hospitality and commercial building owners and operators throughout the US and Canada. Mr. Hanley's interest in efficiency operations started in 1997 when he purchased a property to develop and build "Le Grand Lodge Mont-Tremblant". Mr. Hanley continues to evaluate and introduce exciting efficiency solutions to his customers and has successfully implemented these solutions in over 10 million square feet of facilities.

Mr. Hanley holds a BS degree from Catholic University and is a member in many organizations which provide the contacts within the energy efficiency arena. With Cenergetix, Mr. Hanley has led the sales team in obtaining over 1000 projects in LED Lighting upgrades.

Joseph K. Haley, Partner

Since 2013, as part of Cenergetix LLC, Mr. Haley has been instrumental in securing more than \$10,000,000 in incentive money for his clients through the Empower Maryland programs. His concentration has been on large commercial developers and property managers. Prior to joining Cenergetix, Mr. Haley had his own company Energy Pro LLC which was also providing energy savings solutions to his clients.

Mr. Haley holds a BS degree from Georgetown University and is a member in many organizations which help obtaining new clients in the energy arena.

**PUBLIC SERVICE COMMISSION OF THE DISTRICT OF COLUMBIA
1325 G STREET N.W., SUITE 800
WASHINGTON, D.C. 20005**

ORDER

September 11, 2020

**FORMAL CASE NO. EA 2020-08, IN THE MATTER OF THE APPLICATION
OF CHEAP ENERGY NOW LLC FOR AN ELECTRICITY SUPPLIER
LICENSE, Order No. 20623**

I. INTRODUCTION

1. By this Order, the Public Service Commission of the District of Columbia (“Commission”) grants a license to Cheap Energy Now LLC (“Cheap Energy Now” or “Applicant”) to function as an electricity supplier in the District of Columbia.¹ Cheap Energy Now LLC’s license is effective upon issuance of this Order.

II. BACKGROUND

2. On July 22, 2020, Cheap Energy Now filed its license application.² Specifically, Cheap Energy Now intends to operate as a broker of electricity pursuant to § 4601 in Chapter 46 (Electricity Suppliers) of Title 15 of the District of Columbia Municipal Regulations.³ The Applicant represents that it intends to serve residential, commercial and industrial customers in the District of Columbia. Cheap Energy Now filed supplemental information on August 12 and 17, 2020.⁴

III. DISCUSSION

3. Our review of the information contained in the application of Cheap Energy Now and its supplemental filings demonstrates that it has met all the prescribed licensing requirements and that the Applicant has the ability and the financial integrity to

¹ D.C. Official Code § 34-1501(17) (2001) defines, in part, an electricity supplier as “a person, including an aggregator, broker, or marketer, who generates electricity; sells electricity; or purchases, brokers, arranges or markets electricity for sale to customers.”

² *Formal Case No. EA 2020-08, In the Matter of the Application of Cheap Energy Now LLC for an Electricity Supplier License (“Formal Case No. EA 2020-08”), Application of Cheap Energy Now LLC filed July 22, 2020.*

³ *See 65 DCR 9970-9989 (September 28, 2018).*

⁴ *Formal Case No. EA 2020-08, Cheap Energy Now LLC filed supplemental information August 12 and 17, 2020.*

serve electricity customers in the District of Columbia. The Commission also finds that granting the application Cheap Energy Now will serve the public interest by fostering competition in the District's energy market. Accordingly, the application of Cheap Energy Now is approved.

THEREFORE, IT IS ORDERED THAT:

4. The application of Cheap Energy Now LLC for a license to conduct business in the District of Columbia as an electricity supplier is hereby **GRANTED**. Cheap Energy Now LLC's license is effective upon issuance of this Order.

A TRUE COPY:

BY DIRECTION OF THE COMMISSION:

A handwritten signature in black ink, appearing to read "Brinda Westbrook-Sedgwick". The signature is written in a cursive, flowing style.

CHIEF CLERK:

**BRINDA WESTBROOK-SEDGWICK
COMMISSION SECRETARY**

COMMISSIONERS

STATE OF MARYLAND

JASON M. STANEK
CHAIRMAN

MICHAEL T. RICHARD
ANTHONY J. O'DONNELL
ODOGWU OBI LINTON
MINDY L. HERMAN



PUBLIC SERVICE COMMISSION

#2, 8/5/20 AM; ML# 231017, IR-4497

August 5, 2020

Peter B. Zacharkiw
Partner
Cheap Energy Now LLC
8673 Grovemont Circle
Gaithersburg, MD 20877

Dear Mr. Zacharkiw:

The Commission has reviewed the notification filed on July 6, 2020 by SaveEnergyToday LLC of a corporate name change to Cheap Energy Now LLC.

After considering this matter at the August 5, 2020, the Commission noted the name change.

By Direction of the Commission,

/s/ Andrew S. Johnston

Andrew S. Johnston
Executive Secretary

ASJ/st

COMMISSIONERS

STATE OF MARYLAND

JASON M. STANEK
CHAIRMAN

MICHAEL T. RICHARD
ANTHONY J. O'DONNELL
ODOGWU OBI LINTON
MINDY L. HERMAN



PUBLIC SERVICE COMMISSION

#6, 10/23/19 AM; ML#s 226652 and 227025
License Reference No.: IR-4299

October 23, 2019

Joseph Haley, President
Saveenergytoday LLC
9235 Potomac School Drive
Potomac, MD 20854

Dear Mr. Haley:

On September 4, 2019, Saveenergytoday LLC ("Company") filed an Application for a License to Supply Electricity or Electric Generation Services in Maryland under COMAR 20.51. The Company proposes to provide electricity supplier services in Maryland for residential, commercial and industrial customers as described in the application. Additional information was filed on October 2, 2019.

After considering this matter at the October 23, 2019 Administrative Meeting, the Commission granted the Company a license to supply electricity or electric generation services in Maryland (License Reference Number IR-4299). The license granted by the Commission under this Letter Order is limited solely to electricity supplier broker services for the customer classes and service territories applied for and recommended by Staff. Additionally, the Company is directed to provide marketing and training materials specific to its Maryland operations to the Commission Staff and Office of People's Counsel 30 days prior to utilization of the materials in Maryland.

Finally, the Company is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

A handwritten signature in black ink that reads "David J. Collins".

David J. Collins
Acting Executive Secretary

DJC/st

WILLIAM DONALD SCHAEFER TOWER • 6 ST. PAUL STREET • BALTIMORE, MARYLAND 21202-6806

410-767-8000 • Toll Free: 1-800-492-0474 • FAX: 410-333-6495
MDRS: 1-800-735-2258 (TTY/Voice) • Website: www.psc.state.md.us/psc/

COMMISSIONERS

STATE OF MARYLAND

JASON M. STANEK
CHAIRMAN

MICHAEL T. RICHARD
ANTHONY J. O'DONNELL
ODOGWU OBI LINTON
MINDY L. HERMAN



PUBLIC SERVICE COMMISSION

#2, 9/16/20 AM; ML# 231085
License Reference No.: IR-4501

September 16, 2020

Peter B. Zacharkiw
Cheap Energy Now LLC
8673 Grovemont Circle
Gaithersburg, MD 20877

Dear Mr. Zacharkiw:

On July 13, 2020, Cheap Energy Now LLC ("Company") filed an Application for a License to Supply Natural Gas or Natural Gas Supply Services under Maryland under COMAR 20.54. The Company proposes to provide natural gas supply services in Maryland for residential, commercial and industrial customers as described in the application.

After considering this matter at the September 16, 2020 Administrative Meeting, the Commission granted the Company a license to supply natural gas or natural gas supply services in Maryland (License Reference Number IR-4501). The license granted by the Commission under this Letter Order is limited solely to natural gas supplier broker services for the customer classes and service territories applied for and recommended by Staff. Additionally, the Company is directed to provide marketing materials specific to its Maryland operations to the Commission Staff and Office of People's Counsel 30 days prior to utilization of the materials in Maryland.

Finally, the Company is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

/s/ Andrew S. Johnston

Andrew S. Johnston
Executive Secretary

ASJ/st

WILLIAM DONALD SCHAEFER TOWER • 6 ST. PAUL STREET • BALTIMORE, MARYLAND 21202-6806
410-767-8000 • Toll Free: 1-800-492-0474 • FAX: 410-333-6495
MDRS: 1-800-735-2258 (TTY/Voice) • Website: www.psc.state.md.us

WILLIAM DONALD SCHAEFER TOWER • 6 ST. PAUL STREET • BALTIMORE, MARYLAND 21202-6806

410-767-8000 • Toll Free: 1-800-492-0474 • FAX: 410-333-6495
MDRS: 1-800-735-2258 (TTY/Voice) • Website: www.psc.state.md.us/psc/

Exhibit E3 – (Section 8a) - Existing Customers

<u>Type</u>	<u>Number</u>
School	3
Office Bldg	3
Shopping Mall	1
Industrial	3
Retail Store	3
Theater	1



Electric and Gas Procurement Services

- **Our unbiased and independent procurement process ensures our clients get the best overall energy procurement process in the industry....**

For businesses that use less than 500,000 KWH per year the process is:

1. Enter the client's electric and gas bills into our software so all available suppliers can see the loaded profile.
2. Once your information is in the software, we filter out the best rate for the specific term that meets your objectives, thus delivering you the best available rate on any given day.
3. We'll send you an email 3 months prior to renewal as a reminder and we'll be there to negotiate on your behalf to ensure you receive the best price. You'll NEVER overpay again!

For accounts that use greater than 500,000 KWH per year the process is:

1. Enter the client's information into our software so every supplier can analyze the usage.
2. Review Contract terms to make sure the contract meets the client's needs. Examples of contract terms that can be negotiated are: Early termination fees, unlimited swings in usage, add and delete clauses, and blend and extend clauses. Every contract term has a cost associated with it and we'll make certain you have all the terms you need and none that you don't.
3. We run a reverse auction for the electric. The reverse auction ensures best pricing because it allows all suppliers to bid on your power up to 3 times over a 4-5 day period. For example, if Supplier 1 enters the first bid and then Supplier 2 gives a better bid, Supplier 1 can improve its bid 2 more times. This is the most competitive way to buy power that exists, and it gives you a true market price. We are experts in managing the bidding process.
Once we have a winner in the reverse auction, we take one last step to try and improve the price. The last step in our process is to get one last bid from one of the world's largest suppliers. We hold the supplier out of the reverse auction as our preferred provider because they include unlimited usage swings as a standard term in their contract and we have direct access to negotiate other terms. If they can beat the best price from the reverse auction, they win. We've earned direct access to the supplier because of long term relationships that were born out of the need for contract negotiations. Most energy brokers sell based on lowest price and length of term only. We negotiate to provide you the best overall value for your energy procurement process which means we work to get you the best price, term, favorable contract terms, renewable energy for sustainability goals, energy supplier financial strength and market knowledge.
4. We'll also monitor your account to make sure you're not renewing your contract at the last minute because it's expiring. That's usually the worst time. We target more than a year in advance, based on market conditions, to ensure you receive the best renewal price. We'll work with you to provide you consistent energy market information that allow you to make strategic future contract renewal decisions during the term of your existing contract. You'll NEVER overpay again!

***There's NO cost to do this. All fees and commissions are built into the offered rate.**

**** We offer Demand Management services, On Bill Financing for any new energy efficiency projects you may do, and many other services.**

Cheap Energy Now LLC is licensed to provide Energy supplier broker services under the following licenses:

- Maryland Electric: IR-4299
- Maryland Natural Gas: IR 4501
- DC Electric: 20623

Exhibit E5 – (Section 8a) – Business Plan for Pennsylvania

Cheap Energy Now LLC was formed to concentrate solely on providing our customers the most competitive energy prices at the most favorable terms. The customers that we work with are referred to us through Cenergetix LLC which is a sister company that provide energy reduction services to their clients.

The types of clients that we deal with include commercial property managers and large corporations that have facilities in multiple states. One of the reasons that Cheap Energy Now is applying for a license in Pennsylvania at this time is that one of our clients in Maryland wants to change their electric supplier for their facilities in Pennsylvania.

Our business plan for the future is to first service our existing base of customers and then expand to marketing efforts for new customers.

PAYMENT REMITTANCE AGREEMENT

This Payment Remittance Agreement (this "Agreement") is entered into as of the effective date set forth below by ENGIE Resources LLC and Cheap Energy Now LLC ("Broker"). ENGIE and Broker are sometimes collectively referred to in this Agreement as the "Parties" and are sometimes individually referred to in this Agreement as a "Party".

ENGIE Resources LLC and its subsidiaries, ENGIE Retail LLC dba Think Energy and ENGIE Power & Gas LLC (formerly Plymouth Rock Energy LLC) (collectively "ENGIE") are engaged in the business of providing retail electric service, retail natural gas, and related energy services products to retail electric consumers and retail natural gas customers ("Customers") located within the regions and/or markets where ENGIE is licensed to provide such services; and

ENGIE may enter into such agreements pursuant to which ENGIE may undertake obligations to supply natural gas, energy, capacity, ancillary services or scheduling services (the "Products") to such Customers; and

Broker has a representation relationship with potential Customers (each a "Broker Client") which are interested in receiving a bid from ENGIE to sell one or more Products; and

WHEREAS, ENGIE and the Broker wish to set forth certain understandings regarding the remittance service ENGIE will provide to Broker and the Broker Client in the event ENGIE wins the competitive bidding and executes a definitive electricity or natural gas sales agreement (a "Customer Agreement") with such Broker Client.

NOW THEREFORE, in consideration of the mutual covenants set forth in this Agreement as well as for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

1. Throughout the term hereof, Broker may deliver the identity of a Broker Client to ENGIE with which Broker has an arrangement in place to represent such Broker Client in energy services procurement. Broker shall provide information requested by ENGIE relating to the Broker Client. Following receipt of such information, ENGIE may provide Broker with a draft Customer Agreement and a bid to sell Products to the Broker Client. In the event any negotiations are required between a Broker Client and ENGIE regarding a Customer Agreement, ENGIE shall conduct such negotiations directly with the Customer in conjunction with the Broker. Broker acknowledges that ENGIE may also from time to time make contact with Customer outside the presence of Broker during the term of an applicable Customer Agreement. If Think Energy and Broker Client execute a Customer Agreement, ENGIE will remain obligated under this Agreement to remit Broker Fees as if ENGIE had executed such Customer Agreement itself.

2. ENGIE agrees to facilitate Customer's payment to Broker of the fee agreed to be paid by Customer to Broker for the Broker's services (the "Broker Fee"). Such a Broker Fee shall be remitted by ENGIE to Broker if a Broker Client and ENGIE execute a Customer Agreement, so long as Broker has a current arrangement with the potential Customer and the Customer pays the Broker Fee. All remittances made by ENGIE shall be made by check or wire transfer (at ENGIE's election) to an account specified by Broker. Broker shall provide account information required for wire transfer and payment advice for payment by check to ENGIE within ten (10) Business Days of the effective date of this Agreement. The Broker Fee paid by the Customer will be remitted pursuant to the following Monthly Payment process - The Broker Fee will be remitted in monthly installments equal to an amount as specified in a confirmation letter (the "Monthly Payment"). ENGIE shall remit the sum of the Monthly Payments pursuant to each executed Customer Agreement on the twenty-fifth day of each month ("Payment Deadline"). In the event the twenty-fifth day of the month is not a Business Day, ENGIE shall forward the Monthly Payment due on the next following Business Day. For purposes of this Agreement, "Business Day" shall mean any day on which federally chartered banks in Houston, Texas are open for business. If Customer fails to pay any outstanding balance in full, ENGIE may withhold the Broker Fee. If Customer makes full payment, ENGIE will remit the Broker Fee in ENGIE's next Monthly Payment to Broker. Fee shall be remitted by ENGIE to Broker if a Broker client and ENGIE execute a Customer Agreement and Broker has a current arrangement with Customer and the Customer agrees to and pays the Broker Fee. A Broker Fee payment may, at ENGIE's discretion, be subject to a true-up in the event the actual consumption is more or less than the anticipated consumption. ENGIE may deduct from or add to a Broker fee due under this Agreement for any such true-up amounts. ENGIE will provide Broker with notice that explains the basis for any true-up.

3. The term of this Agreement (the "Term") shall commence on the effective date of this Agreement and shall remain in effect until terminated with or without cause by either Party on thirty (30) days' prior written notice, provided, however, that such termination shall not affect or excuse the performance of either Party so long as any Customer Agreements remain in effect. If at any time following the execution of a Customer Agreement, there exists an event of default, change in law, regulatory action, judicial action or any other event or circumstance that would give rise to, or require termination of the Customer Agreement by ENGIE or the applicable Customer, then ENGIE's obligation to facilitate the payment of the Broker Fee arising from the terminated Customer Agreement also shall terminate and ENGIE shall be released from any and all subsequent payment obligations to Broker relating to the terminated Customer Agreement. ENGIE may pay the Broker Fee for post-term service of a Customer Agreement at ENGIE's sole discretion.

4. The receipt of any information from Broker pursuant to Section 1 above shall in no way obligate ENGIE to offer a bid to sell electricity or to enter into any Customer Agreement. The decision as to whether to proceed with any transaction with

Customer is at the sole discretion of ENGIE. If ENGIE elects not to offer Products to the Customer or if ENGIE elects at any point following receipt of the information from Broker described in Section 1, to terminate negotiations or discussion with Customer, ENGIE shall not have any liability to Broker whatsoever as it relates to the applicable identified Customer. Further, notwithstanding anything to the contrary in this Agreement, if Broker indicates to ENGIE that Broker has a relationship with a potential Customer, and another broker also claims to have a relationship with that same potential Customer, then (a) ENGIE shall have the right to contact such potential Customer directly to have the potential Customer designate the appropriate party through whom ENGIE is to provide pricing; (b) if the Customer fails to designate an appropriate party, ENGIE shall be entitled to select the appropriate party through whom ENGIE will provide pricing; and (c) unless Broker has been so designated by the potential Customer or selected by ENGIE, ENGIE shall have no obligations hereunder to Broker in connection with such Customer.

5. If either Party fails in the performance of its obligations under this Agreement at any time during the Term, then the other party (the "Non-Defaulting Party") shall provide notice of such failure to perform to the defaulting Party (the "Defaulting Party"). Following receipt of such notice, the Defaulting Party shall have ten (10) Business Days to cure the event of default described in the notice. If such event of default is not cured within ten (10) Business Days following the Defaulting Party's receipt of notice, then the Non-Defaulting Party may terminate this Agreement and pursue such other remedies as may be available to the Non-Defaulting Party at law or in equity (but subject to the limitations provisions set forth below).

6. Broker represents and warrants that, during the Term of this Agreement, Broker shall have and shall maintain in effect all governmental authorizations, permits and licenses necessary for it to legally perform its obligations under this Agreement and that it will act at all times in conformity with all applicable federal, state and local laws, including, but not limited to, any and all fiduciary duties and disclosure requirements regarding fees received by Broker in conjunction with the services provided to its clients. Broker and ENGIE each covenant, as applicable, throughout the term of this Agreement: (a) to comply with applicable local regulatory body guidelines and rules, including those relating to disclosure, marketing, customer protection and the filing of regular reports on customer complaints; (b) when a Customer engages Broker, Broker will disclose to Customer that the fee Customer is paying for Broker's service is included in the price it will pay for electricity; (c) to behave honestly, with integrity, and to each conduct itself in the spirit of fairness during all interactions with Customers and each other; (d) that Broker will not imply or state, either verbally or in writing that the broker services it provides are without cost to Customer, and ENGIE will not imply or state either verbally or in writing, that the cost of electricity to Broker's Customer would be less without the involvement of Broker; (e) that Broker will not knowingly provide false or misleading information to a Customer or ENGIE in response to a request for information, (f) that Broker affirms that Customer Agreements submitted to ENGIE are transacted in a manner that is compliant with the applicable state's public utility commission rules, regulations and administrative codes controlling and overseeing the sale of natural gas; warrants that its employees, internal and external sales agents and representatives do not engage in unfair, misleading, or deceptive, practices; and that all transactions submitted to ENGIE are consummated in a compliant manner and conform with the principles set forth by the applicable and governing state's public utility commission; and (g) that Broker will share truthfully with Customers all bids from ENGIE and all other bidders that are presented to Broker's Customers.

7. Each Party shall indemnify, defend and hold the other Party harmless from and against any claims arising from or out of any event, circumstance, act or incident either (i) in breach of any provision herein or (ii) outside of the indemnifying Party's scope of authority as specified herein.

8. This Agreement shall be governed and construed in accordance with the laws of the State of Texas without application of applicable conflicts of laws.

9. Except as required by Section 6 of this Agreement, neither Party shall disclose, unless authorized in writing by the other Party, the terms of this Agreement, including the fees paid, to a third party (other than to Broker's Customer/Client or to a Party's lenders, counselors, advisors, intermediaries, or accountants who have agreed to keep such terms confidential) except in order to comply with any applicable law, order, regulation or exchange rule or to obtain transmission, distribution, ancillary or other regulated services; provided, each Party will notify the other Party of any proceeding of which it is aware which may result in non-routine disclosure. ENGIE's proprietary information also includes executed and un-executed agreements customer agreements and pricing information for potential of current customers and Broker agree to keep such information confidential. The Parties shall be entitled to all remedies available at law or in equity to enforce, or seek relief in connection with, this confidentiality obligation; provided, all monetary damages shall be limited to direct actual damages and a breach of this section shall not give rise to a right to suspend or terminate this Agreement.

10. Nothing in this Agreement shall create or be construed to create an agency, partnership, employer-employee, joint venture or any similar legal relationship between Broker and ENGIE. Neither Party to this Agreement has any right to obligate or bind the other in any manner whatsoever, nor to represent to third parties that it has any right to enter into any binding obligation on the other's behalf. This Agreement is not exclusive and the Parties each retain the right, at its sole discretion, to acquire the same or similar services from others without any obligation to the other Party.

11. This Agreement represents the full and final agreement between the Parties relating to the subject matter set forth in this Agreement. This Agreement may only be amended by written instrument executed by each of the respective Parties. To the extent that Broker and ENGIE are Parties to an existing sales channel agreement or any other agreement(s) relating to the subject matter hereof, this Agreement supersedes and replaces any and all such agreement(s) as of the effective date of this Agreement.

12. This Agreement shall be binding upon each of the Parties and their respective successors and assigns. Neither Party may assign this Agreement without the express written consent of the other Party which consent shall not be unreasonably withheld.

13. NEITHER PARTY TO THIS AGREEMENT (NOR THEIR RESPECTIVE PARTNERS, SHAREHOLDERS, EMPLOYEES, OFFICERS OR DIRECTORS) SHALL BE LIABLE FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT, PUNITIVE, EXEMPLARY DAMAGES WITHOUT REGARD TO WHETHER SUCH DAMAGES ARISE IN CONTRACT, IN TORT OR OTHERWISE.

14. This Agreement may be executed in any number of counterparts all of which shall be representative of a single agreement.

Executed to be effective as of the 1st day of September 2020.

Cheap Energy Now LLC BROKER

ENGIE Resources LLC

Signature: Peter B Zacharkiw

Signature: Jay Bell

Name: Peter B Zacharkiw

Jay Bell
Vice President of Sales
Name: _____

Title: Partner

Title: _____ 9-3-2020

Address: 8673 Grovemont Circle
Gaithersburg, MD 20877

Federal Tax ID./EIN 84-2575278

Phone: 301 980-2333

Email: pete@cenergetix.com

ORIGIN ID:GAIA (301) 980-2333
PETER ZACHARKIW
PETER ZACHARKIW
9901 BELWARD CAMPUS DR
SUITE 175
ROCKVILLE, MD 20850
UNITED STATES US

SHIP DATE: 15JUN21
ACTWGT: 1.00 LB
CAD: 106906334/NET4340
BILL SENDER

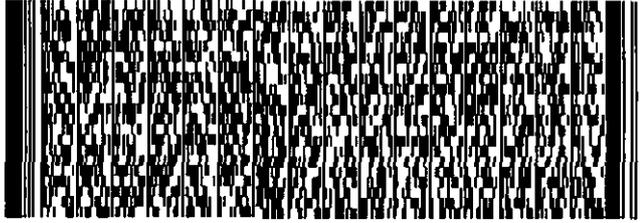
TO **SECRETARY**
PA PUBLIC UTILITY COMMISSION
400 NORTH ST
KEYSTONE BUILDING
HARRISBURG PA 17120

56D.13B387/FE4A

(800) 692-7380
INV
PO.

REF: BROKER APPLICATION

DEPT:

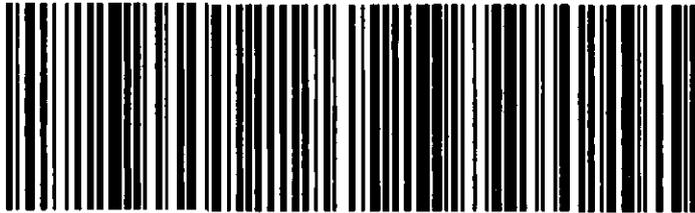


WED - 16 JUN 4:30P
STANDARD OVERNIGHT

TRK# 7739 9940 4619
0201

EN MDTA

17120
PA-US MDT



After printing this label:

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.
2. Fold the printed page along the horizontal line.
3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

Warning: Use only the printed original label for shipping. Using a photocopy of this label for shipping purposes is fraudulent and could result in additional billing charges, along with the cancellation of your FedEx account number. Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com. FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim. Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.

RECEIVED

JUN 17 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU