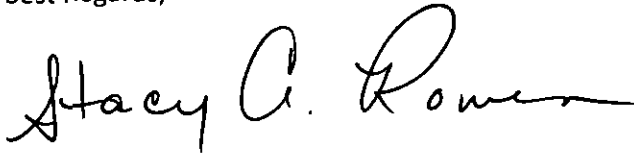


Dear Rosemary,

A-2021-3026410

Attached you will find the information requested in the e-mail dated June 17, 2021. If there is anything else you need, please let me know.

Best Regards,



Stacy

Stacy Rowen, CPA

CFO

VARO

Office: 716.810.1115

Mobile: 716.864.8207

Fax: 716-810-1112

[www.varo1.com](http://www.varo1.com)

DATE OF DEPOSIT

JUN 22 2021

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



Docket No. A-2021-3026410  
Technology Resource Solutions, Inc.  
Data Requests

1. Reference Application, Section 4.d, Proposed Service Area – The Applicant stated that it is seeking to be licensed in the Electric Distribution Company service territories of Met-Ed, PECO and PPL. In Section 12, Newspaper Publications, applicant indicated newspapers that correspond with the Electric Distribution Company service territories of PECO, Penelec and PPL. Please submit updated pages of the application as the information contained in Section 4.c and Section 12 must match for the Electric Distribution Company service territories applicant wishes to be licensed. (Please note that if Penelec is selected, additional newspaper publications will be required).
2. Reference Application, Section 8.f, Taxation – Applicant failed to provide answers to number eight and nine. Please resubmit a complete Tax Certification Statement.
3. Reference Application, Section 8.a, Technical Fitness – Applicant stated that it is licensed in Illinois, Maryland, Massachusetts, New Jersey, and Ohio. Please provide copies of licenses for each of these states.

**DATE OF DEPOSIT**

**JUN 22 2021**

**PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU**

**Technology Resource Solutions, Inc.**

**4455 Transit Rd | Suite 2C**

**Williamsville, NY 14221**

June 21, 2021

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
400 North Street  
Harrisburg, PA 17120

RE: Electric Generation Supplier License Application for  
Technology Resource Solutions, Inc.

Secretary Chiavetta:

I am providing the following statement as requested per the attached letter from the PA PUC dated 6/17/2021, with respect to completion of our application for an Electric Generation License:

I, Kenneth R. Rowen, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

Sincerely,



Kenneth R. Rowen  
President

**DATE OF DEPOSIT**

**JUN 22 2021**

**PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU**

- Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.
  - *Technology Resource Solutions, Inc, is a Broker/Marketer – an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.*

- The Applicant is presently doing business in Pennsylvania as a
- municipal electric corporation
  - electric cooperative
  - local gas distribution company
  - provider of electric generation, transmission or distribution services
  - broker/marketer engaged in the business of supplying electricity services
  - Other; Identify the nature of service being rendered.

**OR**

- The Applicant is not presently doing business in Pennsylvania.

DATE OF DEPOSIT  
 JUN 22 2021  
 PA PUBLIC UTILITY COMMISSION  
 SECRETARY'S BUREAU

**b. APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a *(may check multiple)*:

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
  - Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers.
- Electric Cooperative and supplier of electric power
- Other (Describe):

**c. PROPOSED SERVICES:** Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

- *We propose to offer traditional broker/marketing services for electric supply services to commercial and industrial customers in the state of Pennsylvania. We provide this service by conducting detailed competitive bids with proposals offered by EGS providers with operations in Pennsylvania. We provide additional support to our customers with periodic billing reviews and annual budget projections.*

**d. PROPOSED SERVICE AREA:** Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.

- |   |  |
|---|--|
| <input type="checkbox"/> Citizens' Electric | <input type="checkbox"/> Pike                      |
| <input type="checkbox"/> Duquesne Light     | <input checked="" type="checkbox"/> PPL            |
| <input type="checkbox"/> Met-Ed             | <input type="checkbox"/> UGI Utilities             |
| <input checked="" type="checkbox"/> PECO    | <input type="checkbox"/> Wellsboro                 |
| <input checked="" type="checkbox"/> Penelec | <input type="checkbox"/> West Penn                 |
| <input type="checkbox"/> Penn Power         | <input type="checkbox"/> Entire Commonwealth of PA |

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes  
 No

If yes, will the Applicant be using verification procedures?

- Yes  
 No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

- *As a small firm, we have just two employees that will perform any marketing function. As a mature operation, we typically do not perform traditional marketing work to secure new clients. Our business has consistently grown through the years without a formal marketing plan.*

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

- *Chief Officers:*
  - *Kenneth Rowen, President*
  - *Stacy Rowen, CFO*
- *Kenneth Rowen is the officer responsible for operations. See Exhibit E for the requested resume.*

f. **FERC FILING:** Applicant has:

- Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
- Received approval from FERC to be a Power Marketer at Docket or Case Number \_\_\_\_\_.
- Not applicable

## 9. DISCLOSURE STATEMENTS:

**Disclosure Statements:** If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

- Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

***Not applicable for an applicant applying for a license exclusively as a broker/marketer.***

- *Our application is for a license exclusively as a broker/marketer.*

## 12. NEWSPAPER PUBLICATIONS

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.**

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

*The four (4) Notarized Proofs of Publication are attached as Appendices C, D, E & F*

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Citizens' Electric							
Duquesne							
Met Ed							
PECO			X				
Penelec		X			X	X	
Penn Power							
Pike							
PPL		X	X		X	X	
UGI							
Wellsboro							
West Penn							
Entire Commonwealth							

*(Example Publications are provided at Appendices K and L)*

## 13. SIGNATURE

Applicant: Kenneth R. Rowen

By:  \_\_\_\_\_

Title: President

# Document for 17-0274

## Type

Order - Final

## Filed By

Sonya Teague Kingsley  
Administrative Law Judge  
Illinois Commerce Commission  
160 N. LaSalle St., C-800  
Chicago, IL 60601

## Filed For

Illinois Commerce Commission

## Date Filed

August 25, 2017

## Means Received

Electronic

## Description

Final Order

## 1 results

1. [Final Order](#) . [23.68 KB]

## eDOCKET NAVIGATION

[Case Details](#)

[Docket Sheet](#)

[Staff Assigned](#)

[Service List](#)

[Schedule](#)

[Documents](#)

[Document](#)

[Public Comments](#)

## eDOCKET

### NOTIFICATIONS

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## e-Docket

P2017-0274

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[Motor Carrier Orders](#)

[Upcoming Suspension End Dates](#)

[Records](#)

[e-Docket Login](#)

92 RTV-R Sub 17/100139 MC

74 RTV-R Sub 15/81440 MC

# Case Details for 17-0274

## Filed

June 5, 2017

## Case Type

Certificate of Public Convenience & Necessity/Good Standing/Service Authority (8-406,13-403,13-404,13-405,13-900,15-401,16-108,16-115,16-115C,19-110,21-401) - New

## Authority Type(s)

Agents, Brokers and Consultants (ABC)

## Case Status

Initial - Closed

## Administrative Law Judge(s)

Sonya Teague Kingsley

## Title of Case

Technology Resource Solutions, Inc.

## Nature of Case

Application for Licensure of Agents, Brokers and Consultants under Section 16-115C of the Public Utilities Act.

## Entities

[Technology Resource Solutions, Inc.](#)

Full docket number: P2017-0274

## eDOCKET NAVIGATION

### Case Details

[Docket Sheet](#)

[Staff Assigned](#)

[Service List](#)

[Schedule](#)

[Documents](#)

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### eDOCKET NOTIFICATIONS

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## e-Docket

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[92 RJY-R Sub 17/100139 MC](#)

[74 RTV-P Sub 15/81440 MC](#)



DOUGLAS R. M. NAZARIAN  
CHAIRMAN

HAROLD D. WILLIAMS  
SUSANNE BROGAN  
LAWRENCE BRENNER  
THERESE M. GOLDSMITH

**PUBLIC SERVICE COMMISSION**

#16, 6/2/10 AM, ML#s 120927 and 122070  
License Reference No.: IR-1802

June 2, 2010

Judith Messenger  
Senior Manager – Public Policy & Regulatory  
PAETEC  
600 Willowbrook Office Park  
Fairport, NY 14450

Dear Ms. Messenger:

On January 12, 2010, Technology Resource Solutions, Inc. filed an Application for a license to supply electricity or electric generation services in Maryland under COMAR 20.51. The Company proposes to provide electricity supplier services in Maryland for commercial customers without restrictions on the number and size of end use customers as described in the application.

After considering this matter at the June 2, 2010 Administrative Meeting, the Commission granted Technology Resource Solutions, Inc. a license to supply electricity or electric generation services in Maryland in accordance with its Application (License Reference Number IR-1802). The license granted by the Commission under this Letter Order is limited solely to electricity broker services to commercial customers.

Finally, Technology Resource Solutions, Inc. is reminded that it is under a continuing obligation to notify the Commission of any substantial changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

Handwritten signature of Terry J. Romine in black ink.

Terry J. Romine  
Executive Secretary

TJR/gjd

c: Phil VanderHeyden, Electricity Division

**APPLICANT'S GENERAL AUTHORIZATION FOR  
VERIFICATION OF FINANCIAL INFORMATION, ETC.**

TO WHOM IT MAY CONCERN:

I/We have applied to the Maryland Public Service Commission ("the Commission") for a license to be an Electricity Supplier, or to provide certain Electricity Supply related services, and authorize you to release to the Staff of the Commission and its authorized representatives and agents any information or copies of records requested concerning:


MY/OUR COMPANY OR BUSINESS AND ITS HISTORY, PERFORMANCE, OPERATIONS, CUSTOMER RELATIONS, FINANCIAL CONDITION, INCLUDING BANK ACCOUNT TRANSACTIONS AND BALANCES, PAYMENT HISTORY WITH SUPPLIERS AND OTHER CREDITORS, VERIFICATION OF NET WORTH AND OTHER INFORMATION AND RECORDS WHICH THE STAFF REQUIRES TO VERIFY OR MAKE INQUIRY CONCERNING MY/OUR FINANCIAL INTEGRITY AND THE INFORMATION CONTAINED IN MY/OUR LICENSE APPLICATION OR OTHER INFORMATION PROVIDED BY ME/US TO THE COMMISSION OR, STAFF OF THE COMMISSION OR ITS REPRESENTATIVES OR AGENTS.

This Authorization is continuing in nature and includes release of information following issuance of a license, for re-verification, quality assurance, internal review, etc. The information is for the confidential use of the Commission and the Staff of the Commission in determining my/our financial integrity for being a licensee or to confirm information I/We have supplied and may not be released except by order of the Commission or by order of a court of competent jurisdiction.

A photographic or fax copy of this authorization may be deemed to be the equivalent of the original and may be used as a duplicate original. The original signed form is maintained by the Staff of the Commission.

APPLICANT'S AUTHORIZATION TO RELEASE INFORMATION:

Algimantas K. Chesonis  
APPLICANT (Please print)

  
APPLICANT'S SIGNATURE

5/24/10  
DATE

SVP, Controller and Chief Accounting Officer  
TITLE



THE COMMONWEALTH OF MASSACHUSETTS  
DEPARTMENT OF PUBLIC UTILITIES

CHARLES D. BAKER  
GOVERNOR

KARYN E. POLITO  
LIEUTENANT GOVERNOR

KATHLEEN A. THEOHARIDES  
SECRETARY OF ENERGY  
AND ENVIRONMENTAL AFFAIRS

ONE SOUTH STATION  
BOSTON, MA 02110  
(617) 305-3500

MATTHEW H. NELSON  
CHAIR

ROBERT E. HAYDEN  
COMMISSIONER

CECILE M. FRASER  
COMMISSIONER

September 18, 2019

Stacy A. Rowen, Chief Financial Officer  
Technology Resource Solutions, Inc. d/b/a VARO  
6699 Westminster Dr.  
E. Amherst, NY 14051

RE: Electricity Broker License Application

Dear Ms. Rowen,

The Department of Public Utilities ("Department") has reviewed the application of Technology Resource Solutions, Inc. d/b/a VARO ("VARO" or "Company") for an Electricity Broker license in the Commonwealth of Massachusetts, and is pleased to inform you that the Department has approved the application. VARO's license number is **EB-488**.

Consistent with the information provided in VARO's application, the activities the Company is licensed to provide are limited to electricity broker services to commercial and industrial customers. If, at a later date, the Company seeks to provide electricity broker services to residential customers, it must first seek and obtain Department approval when renewing its license.

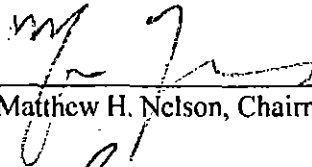
As a condition of maintaining this license, VARO must comply with all relevant requirements of G.L. c. 164 and the regulations promulgated thereunder, including 220 CMR 11.00, 12.00 et seq. In addition, within 30 days of any material change in the information required by 220 CMR 11.05(2), the Company must file updated information with the

Ms. Stacy A. Rowen, Chief Financial Officer  
Technology Resource Solutions, Inc. d/b/a VARO.

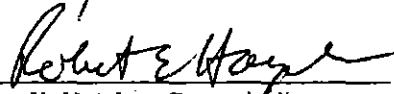
Page 2

Department. If VARO requests a renewal of its license next year, please submit the renewal application no later than **September 1, 2020**.

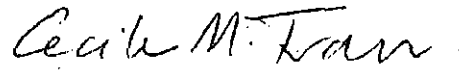
By Order of the Department,



Matthew H. Nelson, Chairman



Robert E. Hayden, Commissioner



Cecile M. Fraser, Commissioner

# State of New Jersey



## Board of Public Utilities

44 South Clinton Avenue, 3<sup>rd</sup> Floor, Suite 314, P.O. Box 350, Trenton, New Jersey 08625-0350

### **HEREBY REGISTERS**

**Technology Resource Solutions, Inc.  
d/b/a VARO**

4455 Transit Road, Suite 2C  
Williamsville, New York 14221

To conduct business in the State of New Jersey as an

**Energy Agent**



*Alda Camacho-Welch*  
Alda Camacho-Welch  
Secretary of the Board

Registration No. EA-0082  
Effective Date: April 25, 2018  
Expiration Date: April 24, 2019



**Public Utilities  
Commission**

Sam Randazzo, Chairman

**Commissioners**

M. Beth Trombold  
Lawrence K. Friedeman  
Dennis P. Deters  
Daniel R. Conway

**PUBLIC UTILITIES COMMISSION OF OHIO**

*Certified as a Competitive Retail Electric Service Provider*

Certificate Number:

**19-1405E (1)**

Issued Pursuant to Case Number(s):

**19-1125-EL-AGG**

A certificate as a Competitive Retail Electric Service Provider is hereby granted to, **Technology Resource Solutions, Inc.** whose office or principal place of business is located at **4455 Transit Rd, Suite 2C, Williamsville, NY 14221** to provide power broker services within the State of Ohio effective **June 16, 2019**.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **June 19, 2019**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Tanowa M. Troupe, Acting Secretary

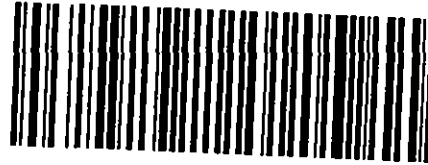
Susan Patterson, Acting Secretary

Beverly Hoskinson, Acting Secretary

**Certificate Expires: June 16, 2021**

Technology Resource Solutions, Inc.  
4455 Transit Rd., Suite 2C  
Williamsville< NY 14221

PLACE STICKER AT TOP OF ENVELOPE TO THE RIGHT  
OF THE RETURN ADDRESS. FOLD AT DOTTED LINE  
**CERTIFIED MAIL**



7020 2450 0001 5201 2591



1000



17120

U.S. POSTAGE PAID  
FCM LG ENV  
BUFFALO, NY  
14221  
JUN 22, 21  
AMOUNT

**\$5.20**

R2304M116649-32

**RECEIVED**

JUL 1 - 2021

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
400 North Street  
Harrisburg, PA 17120