

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Insight Sourcing Group, LLC, d/b/a _____, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Registered Agent Solutions, Inc.
125 Locust Street
Harrisburg, PA 17101

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Anthony Godfrey, CFO
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
(P) 404-772-3874
agodfrey@insightsourcing.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Not utilizing Attorney

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants)** Provide the name, title, address, telephone number, FAX number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Michael Kemp, Senior Manager
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
Ph: 770-628-0695
Fax: 470-558-2943
mkemp@insightsourcing.com

Ben Saunders, Manager
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
Ph: 770-308-1309
Fax: 470-558-2943
bsaunders@insightsourcing.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as (“d/b/a”)

Provide a copy of the Applicant’s filing with Pennsylvania’s Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.

or

The Applicant will not be using a fictitious name.

b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant’s charter documentation.
- * If a corporate partner in the Applicant’s domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant’s Department of State filing pursuant to 15 Pa. C.S. §4124.

or

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
- Give name and address of officers.

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

n/a

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

n/a

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.

- The Applicant is presently doing business in Pennsylvania as a
- municipal electric corporation
 - electric cooperative
 - local gas distribution company
 - provider of electric generation, transmission or distribution services
 - broker/marketer engaged in the business of supplying electricity services
 - Other; Identify the nature of service being rendered.

or

- The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a *(may check multiple)*:

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
 - Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers.
- Electric Cooperative and supplier of electric power
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

Broker/Marketer

d. **PROPOSED SERVICE AREA:** Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.

- | | |
|---|---|
| <input type="checkbox"/> Citizens' Electric | <input type="checkbox"/> Pike |
| <input type="checkbox"/> Duquesne Light | <input type="checkbox"/> PPL |
| <input type="checkbox"/> Met-Ed | <input type="checkbox"/> UGI Utilities |
| <input type="checkbox"/> PECO | <input type="checkbox"/> Wellsboro |
| <input type="checkbox"/> Penelec | <input type="checkbox"/> West Penn |
| <input type="checkbox"/> Penn Power | <input checked="" type="checkbox"/> Entire Commonwealth of PA |

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (25 kW and Under)
- Residential and Small Commercial as Mixed Meter **ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)**
- Large Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above (Except Mixed Meter)
- Other (Describe):

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

04/01/2021

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Neither Insight Sourcing Group, LLC nor any person identified in this application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

n/a

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

No formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against Insight Sourcing Group, LLC, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

n/a

6. **PROOF OF SERVICE** see attached

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.
(Example Certificate of Service is attached at Appendix C)

- a. **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Department of Revenue
Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Office of the Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

- b. **EDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company:
Vice President – Energy Supply
Corning Natural Gas Holding Corporation
330 West William Street
Corning, NY 14830

West Penn:
Legal Department
West Penn Power d/b/a Allegheny Power
800 Cabin Hill Drive
Greensburg, PA 15601-1689

PECO:
Manager Energy Acquisition
PECO Energy Company
2301 Market Street
Philadelphia, PA 19101-8699

Duquesne Light:
Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

PPL:
Office of General Counsel
Attn: Kimberly A. Klock
PPL
Two North Ninth Street (GENTW3)
Allentown, PA 18101-1179

Met-Ed, Penelec, and Penn Power:
Legal Department
First Energy
2800 Pottsville Pike
Reading PA, 19612

UGI:
UGI Utilities, Inc.
Attn: Rates Dept. – Choice Coordinator
1 UGI Drive
Denver, PA 17517

Citizens' Electric Company:
Citizens' Electric Company
Attn: EGS Coordination
1775 Industrial Boulevard
Lewisburg, PA 17837

Wellsboro Electric Company:
Wellsboro Electric Company
Attn: EGS Coordination
33 Austin Street
P. O. Box 138
Wellsboro, PA 16901

7. FINANCIAL FITNESS

a. **BONDING:** In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...

- Furnishing the **ORIGINAL** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
- Furnishing the **ORIGINAL** of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000.
- For Marketers and Brokers** - Filing for a modification to the \$250,000 requirement and furnishing the **ORIGINAL** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant **MUST** submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

At least sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at sjakab@pa.gov to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Template versions of a continuous bond, fixed-term bond, continuous letter of credit, and parental guarantee are attached at Appendix E, F, G, & H, respectively. Applicant's security must follow language from these examples, and must include the unmodified language outlined in Appendix D. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Not applicable - Broker only

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Insight Sourcing Group, LLC will collect fees through supplier and/or fixed fees billed directly to the client for our services.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Anthony Godfrey, CFO
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
Ph: 770-481-3030
Fax: 470-558-2943
agodfrey@insightsourcing.com

f. TAXATION: Complete the **TAX CERTIFICATION STATEMENT** attached as Appendix I to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include: see attached

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External EGS – Applicant will contract with a PUC **LICENSED EGS** broker/marketer
- Affiliate – Applicant will use a **NON-EGS** affiliate marketing company and or individuals.
- External Third-Party – Applicant will contract with a **NON-EGS** third party marketing company and or individuals
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

- d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

ISG works directly with customers and will not be advertising or marketing broker services.

- e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

see attached

- f. **FERC FILING:** Applicant has:

- Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
- Received approval from FERC to be a Power Marketer at Docket or Case Number _____.
- Not applicable

9. DISCLOSURE STATEMENTS:

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

- Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

n/a

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:

- proof of registration as a PJM Load Serving Entity (LSE), or
- proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

- AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
- AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
- ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

AGREED

c. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:

- Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
- Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
- The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
- Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer_info/electricity/alternative_energy.aspx. Scroll down to the Net Metering Standards Section.
- Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
- Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

AGREED

- d. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

AGREED

- e. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- f. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.

AGREED

- g. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- h. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.

AGREED

- i. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- j. **Electronic Data Interchange:** The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix M.

AGREED

- k. **FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

- a. **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A. see attached
- b. **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B. see attached

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

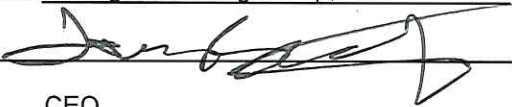
The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Citizens' Electric						X	
Duquesne				X			
Met Ed		X	X		X		
PECO			X				
Penelec	X	X			X	X	X
Penn Power	X			X			
Pike					X		
PPL		X	X		X	X	
UGI					X		
Wellsboro						X	
West Penn		X		X		X	X
Entire Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices K and L)

13. SIGNATURE

Applicant: Insight Sourcing Group, LLC
 By: 
 Title: CEO

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Insight Sourcing Group, LLC

	Signature	
	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)	
	Application Affidavit	
	Operations Affidavit	
	Proof of Publication	
	Bond, Letter of Credit, or Parental/Affiliate Guarantee	
	Tax Certification Statement	
	Commonwealth Department of State Verification	
	Certificate of Service	

Applicant's Use

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of Georgia :

: ss.

County of Gwinnett :

Tom Beaty, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the CEO (Office of Affiant) of Insight Sourcing Group, LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Insight Sourcing Group, LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein Insight Sourcing Group, LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Insight Sourcing Group, LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Insight Sourcing Group, LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Handwritten signature of Tom Beaty over a horizontal line.

Signature of Affiant

Sworn and subscribed before me this 27 day of April, 2021

Signature of official administering oath (Tom Pye) over a circular notary seal for DeKalb County, Georgia, commission expires Aug. 3, 2021.

My commission expires _____

Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of Georgia :

ss.

County of Gwinnett :

Tom Beaty, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the CEO (Office of Affiant) of Insight Sourcing Group, LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Insight Sourcing Group, LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Insight Sourcing Group, LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Insight Sourcing Group, LLC, the Applicant herein, certifies to the Commission that it is subject to , will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That Insight Sourcing Group, LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 27 day of April, 2021.



Signature of official administering oath

My commission expires _____.

Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

CERTIFICATE OF SERVICE

On this the 8th day of July 2021, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

Legal Department
West Penn Power d/b/a Allegheny Power
800 Cabin Hill Drive
Greensburg, PA 15601-1689

Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

Legal Department
First Energy
2800 Pottsville Pike
Reading PA, 19612

Citizens' Electric Company
Attn: EGS Coordination
1775 Industrial Boulevard
Lewisburg, PA 17837

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Department of Revenue
Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Vice President – Energy Supply
Corning Natural Gas Holding Corporation
330 West William Street
Corning, NY 14830

Manager Energy Acquisition
PECO Energy Company
2301 Market Street
Philadelphia, PA 19101-8699

Office of General Counsel
Attn: Kimberly A. Klock
PPL
Two North Ninth Street (GENTW3)
Allentown, PA 18101-1179

UGI Utilities, Inc.
Attn: Rates Dept. – Choice Coordinator
1 UGI Drive
Denver, PA 17517

Wellsboro Electric Company
Attn: EGS Coordination
33 Austin Street
P. O. Box 138
Wellsboro, PA 16901


Tom Beaty, CEO
Insight Sourcing Group, Inc.

Appendix D

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Electric Generation Supplier License Financial Instruments

Bonds or other financial instruments submitted in order to satisfy the licensing process must comply with the following:

The financial instrument, in the amount of \$250,000 for suppliers/aggregators or \$10,000 for brokers/marketers, should name the Pennsylvania Public Utility Commission as the obligee or beneficiary, and should contain the following unmodified language:

...“ in accordance with Section 2809(c)(1)(i) of the Public Utility Code, 66 Pa. C.S. 2809(c)(1)(i), to assure compliance with applicable provisions of the Public Utility Code, 66 Pa. C.S. 101, et seq. and the rules and regulation of the Pennsylvania Public Utility Commission by the Principal as a licensed electric generation supplier; to ensure the payment of Gross Receipts Tax as required by Section 2810 of the Public Utility Code, 66 Pa. C.S. 2810; to ensure the payment of annual fees as authorized by Act 155 of 2014; to adhere to the requirements of the Alternative Energy Portfolio Standards Act, 73 P.S. § 1648.1 et seq. and 52 Pa.Code 75.1 et seq.; and to ensure the supply of electricity at retail in accordance with contracts, agreements or arrangement. Payment of claims shall have the following priority: (I) The Commonwealth of Pennsylvania; (II) Electric Distribution Companies for the reimbursement of Gross Receipts Tax; and (III) Private Individuals. Proceeds of the bond may not be used to pay any penalties or fines levied against the Principal for violations of the law, or for the payment of any other tax obligations owed to the Commonwealth of Pennsylvania.”

The **ORIGINAL** financial instrument must be submitted, preferably by overnight delivery, to the Secretary of the Pennsylvania Public Utility Commission, 400 North Street, Keystone Building, Harrisburg, PA 17120. If the application is approved, the entry date of the Commission’s Order will be the effective date of the license.

Applicants should CHOOSE ONE financial instrument template from Appendices E through H.

Appendix E

Continuous Bond Template

Bond Number: _____

KNOW ALL MEN BY THESE PRESENTS that [APPLICANT NAME] as Principal, and [NAME OF SURETY COMPANY] of [CITY], [STATE], as Surety, are firmly bound unto Pennsylvania Public Utility Commission, as Obligee, in the penal sum of _____dollars (\$_____), lawful money of the United States of America for the payment of which, well and truly to be made, we bind ourselves, our heirs, executors and administrators, successors and assigns, jointly, severally, and firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that Whereas the Principal has made application for a license to the Obligee to offer, render, furnish or supply electricity or electric generation services to the public.

NOW THEREFORE, the condition of this obligation is such that the Principal must act in accordance with Section 2809(c)(1)(i) of the Public Utility Code, 66 Pa. C.S. 2809(c)(1)(i), to assure compliance with applicable provisions of the Public Utility Code, 66 Pa. C.S. 101, et seq. and the rules and regulation of the Pennsylvania Public Utility Commission by the Principal as a licensed electric generation supplier; to ensure the payment of Gross Receipts Tax as required by Section 2810 of the Public Utility Code, 66 Pa. C.S. 2810; to ensure the payment of annual fees as authorized by Act 155 of 2014; to adhere to the requirements of the Alternative Energy Portfolio Standards Act, 73 P.S. § 1648.1 et seq. and 52 Pa.Code 75.1 et seq.; and to ensure the supply of electricity at retail in accordance with contracts, agreements or arrangement. Payment of claims shall have the following priority: (I) The Commonwealth of Pennsylvania; (II) Electric Distribution Companies for the reimbursement of Gross Receipts Tax; and (III) Private Individuals. Proceeds of the bond may not be used to pay any penalties or fines levied against the Principal for violations of the law, or for the payment of any other tax obligations owed to the Commonwealth of Pennsylvania.

NOW THEREFORE, if the Principal shall, during the period commencing on the aforesaid date, faithfully observe and honestly comply with such rules, regulations and statutes that are applicable to an electric generation supplier licensed in Pennsylvania, fulfill its obligation to pay the Gross Receipts Tax to the Commonwealth, fulfill its payment of the annual fees, adhere to the requirements of the Alternative Energy Portfolio Standards Act, and fulfill its obligation to deliver electricity at retail in accordance with contracts, agreements and arrangements, require the execution of this bond, then this obligation shall become void and of no effect.

PROVIDED, the Surety may terminate its future liability under this Bond sixty (60) days after furnishing written notice of such intention to terminate. This termination shall not affect the liability of the Surety and the Principal for any liability incurred by the Principal prior to the effective date of such termination. Any claim under this bond must be instituted within three (3) months of the effective date of termination.

THIS BOND WILL REMAIN IN FULL FORCE AND EFFECT and shall be deemed to be a continuing obligation until terminated. Surety may at any time terminate its liability by giving sixty (60) days written notice of the Obligee, and Surety shall not be liable for any default after such sixty-day notice period, except for defaults occurring prior thereto.

Signed, sealed and dated [MONTH DAY, YEAR].

Principal

COUNTERSIGNED BY

Surety

Surety Agent

By _____
Attorney-in-Fact

Appendix F

Fixed-Term Bond Template

Bond Number: _____

KNOW ALL MEN BY THESE PRESENTS that [APPLICANT NAME] as Principal, and [NAME OF SURETY COMPANY] of [CITY], [STATE], as Surety, are firmly bound unto Pennsylvania Public Utility Commission, as Obligee, in the penal sum of _____ dollars (\$_____), lawful money of the United States of America for the payment of which, well and truly to be made, we bind ourselves, our heirs, executors and administrators, successors and assigns, jointly, severally, and firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that Whereas the Principal has made application for a license to the Obligee to offer, render, furnish or supply electricity or electric generation services to the public.

NOW THEREFORE, the condition of this obligation is such that the Principal must act in accordance with Section 2809(c)(1)(i) of the Public Utility Code, 66 Pa. C.S. 2809(c)(1)(i), to assure compliance with applicable provisions of the Public Utility Code, 66 Pa. C.S. 101, et seq. and the rules and regulation of the Pennsylvania Public Utility Commission by the Principal as a licensed electric generation supplier; to ensure the payment of Gross Receipts Tax as required by Section 2810 of the Public Utility Code, 66 Pa. C.S. 2810; to ensure the payment of annual fees as authorized by Act 155 of 2014; to adhere to the requirements of the Alternative Energy Portfolio Standards Act, 73 P.S. § 1648.1 et seq. and 52 Pa.Code 75.1 et seq.; and to ensure the supply of electricity at retail in accordance with contracts, agreements or arrangement. Payment of claims shall have the following priority: (I) The Commonwealth of Pennsylvania; (II) Electric Distribution Companies for the reimbursement of Gross Receipts Tax; and (III) Private Individuals. Proceeds of the bond may not be used to pay any penalties or fines levied against the Principal for violations of the law, or for the payment of any other tax obligations owed to the Commonwealth of Pennsylvania.

NOW THEREFORE, if the Principal shall, during the period commencing on the aforesaid date, faithfully observe and honestly comply with such rules, regulations and statutes that are applicable to an electric generation supplier licensed in Pennsylvania, fulfill its obligation to pay the Gross Receipts Tax to the Commonwealth, fulfill its payment of the annual fees, adhere to the requirements of the Alternative Energy Portfolio Standards Act, and fulfill its obligation to deliver electricity at retail in accordance with contracts, agreements and arrangements, require the execution of this bond, then this obligation shall become void and of no effect.

PROVIDED, the Surety may terminate its future liability under this Bond sixty (60) days after furnishing written notice of such intention to terminate. This termination shall not affect the liability of the Surety and the Principal for any liability incurred by the Principal prior to the effective date of such termination. Any claim under this bond must be instituted within three (3) months of the effective date of termination.

THIS BOND WILL EXPIRE [MONTH DAY, YEAR], but may be continued by continuation certificate signed by Principal and Surety. Surety may at any time terminate its liability by giving sixty (60) days written notice of the Obligee, and Surety shall not be liable for any default after such sixty-day notice period, except for defaults occurring prior thereto.

Signed, sealed and dated [MONTH DAY, YEAR]. _____
Principal

COUNTERSIGNED BY _____
Surety

Surety Agent By _____
Attorney-in-Fact

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE

04/26/2021

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

Insight Sourcing Group, LLC

is duly registered to do business under the laws of the Commonwealth of Pennsylvania and remains a registered Foreign Limited Liability Company so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set
my hand and caused the Seal of the Secretary's
Office to be affixed, the day and year above written

A handwritten signature in cursive script, reading "Veronica W. Desrosiers".

Acting Secretary of the Commonwealth

Certification Number: TSC210426232981-1

Verify this certificate online at <http://www.corporations.pa.gov/orders/verify>

STATE OF GEORGIA
Secretary of State
Corporations Division
313 West Tower
2 Martin Luther King, Jr. Dr.
Atlanta, Georgia 30334-1530

CERTIFICATE OF EXISTENCE

I, **Brad Raffensperger**, the Secretary of State of the State of Georgia, do hereby certify under the seal of my office that

Insight Sourcing Group, LLC
a Domestic Limited Liability Company

was formed in the jurisdiction stated below or was authorized to transact business in Georgia on the below date. Said entity is in compliance with the applicable filing and annual registration provisions of Title 14 of the Official Code of Georgia Annotated and has not filed articles of dissolution, certificate of cancellation or any other similar document with the office of the Secretary of State.

This certificate relates only to the legal existence of the above-named entity as of the date issued. It does not certify whether or not a notice of intent to dissolve, an application for withdrawal, a statement of commencement of winding up or any other similar document has been filed or is pending with the Secretary of State.

This certificate is issued pursuant to Title 14 of the Official Code of Georgia Annotated and is prima-facie evidence that said entity is in existence or is authorized to transact business in this state.

Docket Number : 20780731
Date Inc/Auth/Filed: 12/23/2013
Jurisdiction : Georgia
Print Date : 04/08/2021
Form Number : 211



Brad Raffensperger

Brad Raffensperger
Secretary of State

AMENDED AND RESTATED ARTICLES OF INCORPORATION

FOR

INSIGHT SOURCING GROUP HOLDINGS, INC.

The following Amended and Restated Articles of Incorporation of Insight Sourcing Group Holdings, Inc. (the "Corporation"), a corporation organized and existing under the laws of the State of Georgia, were duly approved and adopted by written consent of the shareholders of the Corporation on December 31, 2013, upon the recommendation of the Board of Directors of the Corporation, pursuant to Sections 14-2-1003 and 14-2-1007 of the Georgia Business Corporation Code.

RESOLVED, that the Articles of Incorporation of this corporation be amended and restated in its entirety to read as follows:

I.

The name of the corporation is: Insight Sourcing Group Holdings, Inc. (the "Corporation").

II.

(a) Number and Classes of Shares. The Corporation shall have the authority to issue Twenty Thousand (20,000) shares of capital stock, no par value per share, of which Ten Thousand (10,000) shares shall be designated "Class A Common Stock" and Ten Thousand (10,000) shares shall be designated "Class B Common Stock".

(b) Voting. Except as may be otherwise provided by law, (i) the Class A Common Stock shall vote together as a single class on all actions to be taken by the shareholders of the Corporation and (ii) the Class B Common Stock shall have no voting rights.

(c) Reclassification of Common Stock. Effective immediately upon the filing of this Amended and Restated Articles of Incorporation with the Secretary of the State of Georgia (the "Effective Time"), each share of the Corporation's common stock issued and outstanding (the "Old Common Stock"), shall be reclassified and converted into one (1) share of Class A Common Stock. The reclassification and conversion shall occur automatically without any further action by the holders of the Old Common Stock and whether or not the certificates representing such shares are surrendered to the Corporation. The Corporation shall, as soon as practicable after the Effective Time issue and deliver to the holders of Old Common Stock, a certificate or certificates for the number of shares of Class A Common Stock into which the Old Common Stock is converted into.

III.

The registered office of the Corporation is at 5555 Triangle Parkway, Suite 300, Norcross, Gwinnett County, Georgia 30092. The registered agent of the Corporation is Thomas F. Beaty.

IV.

The mailing address of the principal office of the Corporation is:

5555 Triangle Parkway, Suite 300
Norcross, GA 30092

V.

The Corporation is organized for the purpose of engaging in any and all lawful businesses not specifically prohibited to corporations for profit under the laws of the State of Georgia, and the Corporation shall have all powers necessary to conduct any such businesses and all other powers enumerated in the Georgia Business Corporation Code or under any act amendatory thereof, supplemental thereto or substituted therefor.

VI.

No director of the Corporation shall have liability to the Corporation or to its shareholders for monetary damages for any action taken, or any failure to take any action, as a director, except that this Article VI shall not eliminate or limit the liability of a director: (i) for acts or omissions which involve intentional misconduct or a knowing violation of law; or (ii) for the types of liability set forth in Section 14-2-832 of the Georgia Business Corporation Code. Neither the amendment nor repeal of this Article VI, nor the adoption of any provision of the Articles of Incorporation of the Corporation inconsistent with this Article VI, shall eliminate or reduce the effect of this Article VI in respect of any act or failure to act, or any cause of action, suit or claim that, but for this Article VI, would accrue or arise prior to any amendment, repeal or adoption of such an inconsistent provision. If the Georgia Business Corporation Code is subsequently amended to provide for further limitations on the personal liability of directors of corporations for breach of duty of care or other duty as a director, then the personal liability of the directors of the Corporation shall be so further limited to the greatest extent permitted by the Georgia Business Corporation Code.

VII.

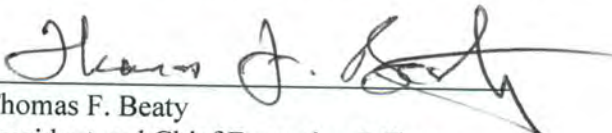
Any action required or permitted to be taken at a shareholders' meeting may be taken without a meeting if the action is taken by all of the shareholders entitled to vote on the action, or by persons who would be entitled to vote at a meeting those shares having voting power to cast not less than the minimum number (or numbers, in the case of voting by groups) of votes that would be necessary to authorize or take such actions at a meeting at which all shares entitled to vote were present and voted. The action must be evidenced by one or more written consents describing the action taken, signed by shareholders entitled to take action without a meeting and delivered to the Corporation for inclusion in the minutes or filing with the corporate records. All

voting shareholders of record who did not participate in taking the action shall be given written notice of the action not more than ten (10) days after the taking of action without a meeting. An action by less than unanimous consent may not be taken with respect to any election of directors as to which shareholders would be entitled to cumulative voting.

[SIGNATURE ON FOLLOWING PAGE]

IN WITNESS WHEREOF, the Corporation has caused these Amended and Restated Articles of Incorporation to be executed on the 23 day of December, 2013.

INSIGHT SOURCING GROUP HOLDINGS, INC.

By: 
Thomas F. Beaty
President and Chief Executive Officer

ITEM 7b, FINANCIAL RECORDS, STATEMENTS AND RATINGS:

Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient).
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

Insight Sourcing Group, Inc. - Ownership Model

100% Owned by:

Tom Beaty

CEO

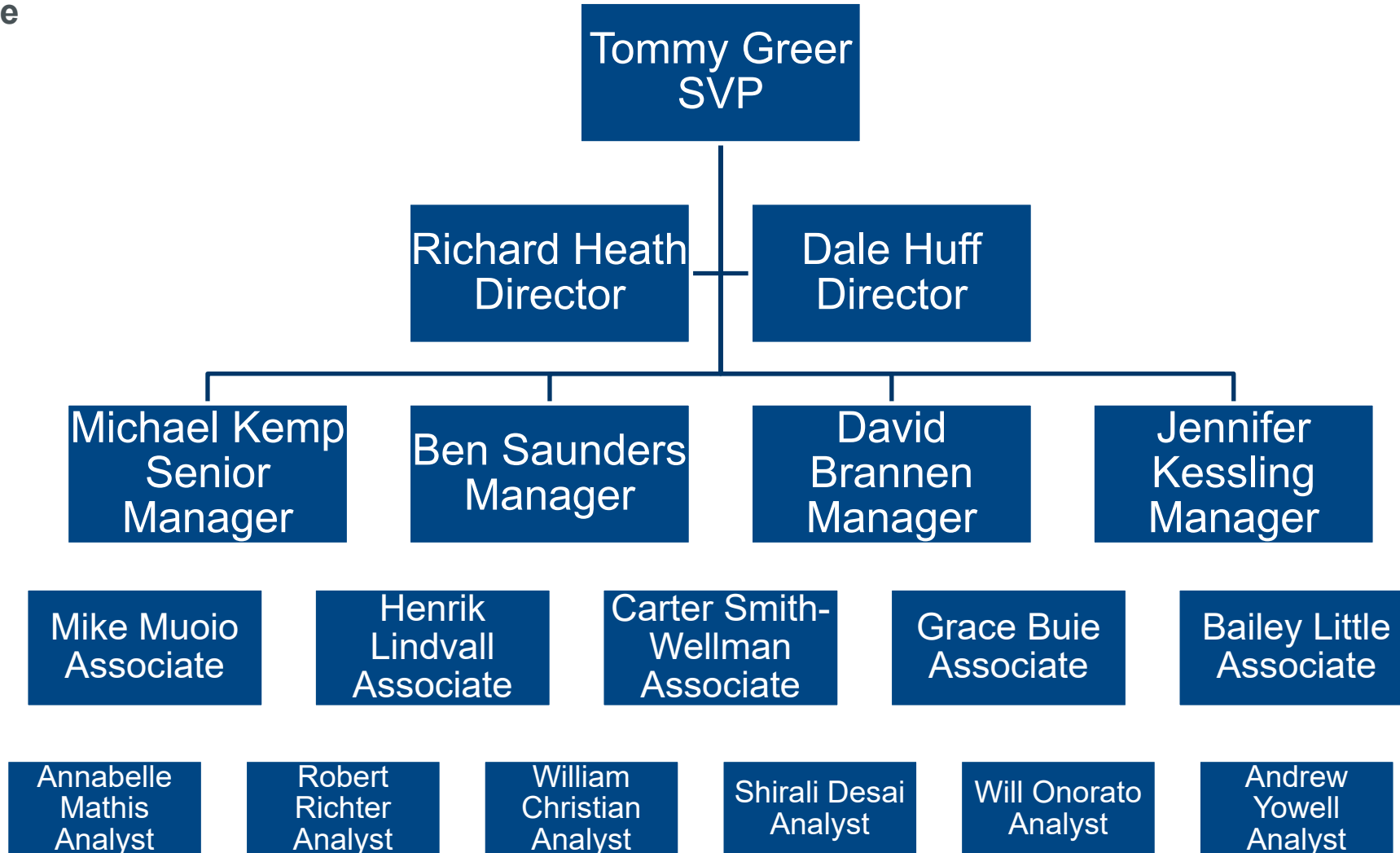
5555 Triangle PKWY, Suite 300

Norcross, GA 30092

Today's date: March 12, 2021



ISG Energy Practice





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
6/23/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement.

PRODUCER: McGriff Insurance Services, 12725 Morris Road Extension, Building 100 Suite 200, Alpharetta, GA 30004. CONTACT NAME: [Blank], PHONE (A/C, No, Ext): 770 274-2910, FAX (A/C, No): 770-754-4570. INSURED: Insight Sourcing Group Holdings, Inc., 5555 Triangle Pkwy. Ste. 300, Norcross, GA 30092. INSURER(S) AFFORDING COVERAGE: INSURER A: Sentinel Insurance Company Ltd (11000), INSURER B: The Cincinnati Insurance Company (10677), INSURER C: Hartford Casualty Insurance Company (29424), INSURER D: Travelers Casualty & Surety Company (19038), INSURER E: Hartford Accident & Indemnity Ins Co (22357), INSURER F: [Blank].

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSR, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability (A), Automobile Liability (E), Umbrella Liab (B), Workers Compensation and Employers' Liability (C), and Executive Liab (D).

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER CANCELLATION

Evidence of Coverage and Cancellation details. SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE: [Signature]

This page has been left blank intentionally.

ITEM 8a, EXPERIENCE, PLAN STRUCTURE:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. Such information may include:

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.



ISG ENTERPRISE ENERGY SOLUTIONS

PROACTIVELY MANAGING & SOURCING YOUR ENERGY SPEND



ISG Enterprise Energy Solutions is an independent and unbiased energy supply and demand trusted advisor with over \$30 billion in energy-related spend. Our firm helps clients identify and implement company-specific savings opportunities through improved spend visibility, energy procurement and price risk management, and energy efficiency and demand management.

Our experienced team comprises alumni from Fortune 500 companies and leading firms including GE, TXU, Utilities Analyses, Ameresco, A.T. Kearney, Deloitte, Accenture, KPMG, McKinsey, IBM, and many others.

Why Partner with Us?

We are experts at driving continuous savings through our unique and creative approach to enterprise energy management.

On average, clients who partner with us have achieved the following results:

5 - 18 %

Energy Savings in Deregulated Energy Procurement

1 - 5 %

Cost Savings in Regulated Rate Analysis & Optimization

5 - 40 %

Savings in Energy Efficiency & Renewables



ENERGY INFORMATION MANAGEMENT / AUDIT & REFUND RECOVERY

Our Energy Information Management System audits utility invoices for billing errors and misapplications (utility bill processing and/or payment service available)



REGULATED RATE ANALYSIS & OPTIMIZATION

Our proprietary utility rate database allows us to analyze, identify, negotiate, and implement more economical rates with current regulated utility providers



ENERGY PROCUREMENT & RISK MANAGEMENT

We proactively source energy in deregulated markets (electricity and natural gas) by leveraging buying power while managing volatility in energy markets



ENERGY EFFICIENCY & RENEWABLES

We can create operational improvements through metering and monitoring coupled with energy efficiency and demand-limiting solutions

Interested in learning more? The first step is an energy opportunity assessment, which will include clear targets, savings and ROI estimates, and a road map for execution.



2021 Training Schedule



Curriculum	Q1			Q2			Q3			Q4		
	January	February	March	April	May	June	July	August	September	October	November	December
General ISG Training												
Breakfast Chat		Teamwork & Collaboration*		Behaving with Confidence*			Communication & Interpersonal Skills*			Emotional Intelligence / Self Awareness*		
ISG 101	Sales/Marketing		Private Equity	Energy	Business Finance	COE Deep Dive*	Procurement Consulting	SpendHQ	Assessments	GPO / Omnia	Insight Analytics	Procurement Transformation
Lunch & Learn			Working Moms / Working Dads		Personal Finance 2.0*				Mental Health*		Caring for Aging Parents*	
Exec Talks		Brian Houpt		Lindsay Bryant		Brian Prantil		Dave Bush		Tom Beaty		
Small Group Participants		Data Analytics Boot Camp			Advanced Alteryx Office Hours*		Ft. Benning^	Data Analytics Boot Camp		Client Management Skills (Legos)^		
Data Science & Technology			ISG Tech & Tools	Alteryx Info Session - Junior Staff*		Technology Training Hold*	SpendHQ Analytics Training			Alteryx Info Session - Management		
Quarterly Meeting								Quarterly: Diversity & Inclusion Training			Quarterly Meeting Training: TBD	
People, Teams, & Culture			Minority Business Leaders Panel*		Reviews Info Session			Implicit Bias				Reviews Info Session
Role Specific Training												
Junior Staff		ISG Value Lever Approach*										
Analyst	Problem Solving*	Presentation Development	Data Validation & Analytics*	Client Management	Building Rapport*	Negotiations 101	Judgment Calls	Written Communications	Contract Review	Say it with Charts*	Past Project Challenges^	
Associate (Y1)		Adaptive Sourcing Strategies		Storyboarding	Negotiations 201			Mindset Book Discussion*	Managing Up		Winshape^	Listening & Interviewing Skills*
Associate (Y2+)	Executive Presence 2.0*	Meeting Facilitation*	Coaching Others*	Case Study: Consulting Skills*	Thought Leaders: Problem Solving*	Senior Associate Panel*		Reviewing Analyses*	Project Mgt / Planning			
Sr. Associate		Manager on Deck Coaching (Small Group)	PMO Deep Dive*	Thought Leaders: Communications*	Client Management*	How to be an Effective Counselor*		Managing with Metrics 1.0	Manager on Deck Coaching (Small Group)	Building Your Pipeline*		Advanced Negotiations *
Managerhood	Program Kickoff	Panel – Advice from Managers	Giving Feedback	The Trusted Advisor	Sales for Delivery Managers	7 Habits of Highly Effective People	Leadership Discussion	Unselling with Peter Bourke	Panel – Delegation & Team Mgt	Personal Assessment	5 Dysfunctions of a Team	TBD
Management	SHQ Training, Coaching Others			Peter Bourke Sales*		Coaching Others		LEAD (Select Participants)			Manager Offsite	

Energy – Leadership Team



Tommy Greer
Vice President,
Enterprise Energy
Solutions

Tommy leads ISG's Enterprise Energy business and has over 25 years working with national and global companies to integrate more cost-effective supply and demand-side solutions. With a history of leading similar business units at GE, Accenture, and UAI, Tommy continues to leverage these experiences and this knowledge across ISG's customer portfolio.

Education: BBA in Business Administration – Finance, Columbus State University



Richard Heath
Director, Enterprise
Energy Sustainability

Richard has over 20 years of experience in strategic leadership, consulting, and operations management in the supermarket and retail sector. Currently he works with clients to create and implement savings optimization programs to improve bottom-line results for their respective companies. Prior to joining ISG, Richard was the Director of Engineering and Energy at Southeastern Grocers. His recent client work includes Grocery Outlet, Southeastern Grocers, LifePoint, and AT&T.

Education: MTS, Knolls Atomic Power Laboratory; BS in Mechanical Engineering, Auburn University



Dale Huff
Director, Regulated
Energy Markets

Dale has 30 years of experience in the energy industry with a focus on regulated markets. He developed proprietary databases and analytic tools to identify and quantify tariff pricing opportunities from large utility data sets (>30 million bills). Prior to ISG, Dale was Accenture's global lead for regulated energy, overseeing a multinational team of analysts delivering energy cost savings for many Fortune 500 companies globally. Before that he worked with Schlumberger to design precision electricity metering equipment, designed custom software to calculate system line losses and participated in setting ANSI national metering standards.

Education: BS in Electrical Engineering, Georgia Tech (Highest Honors)

Energy – Managers (1 of 2)



Michael Kemp
Senior Manager

Michael has more than 8 years of experience in comprehensive energy management. He has worked with a range of clients in managing their deregulated energy spend through competitive sourcing, analyzing regulated rate tariffs, and building and leading programmatic approaches to energy efficiency projects.

Education: BS in Industrial & Systems Engineering, Georgia Tech



Ben Saunders
Manager

Ben's experience includes finance, procurement, and energy management. Ben has led development and execution of energy management strategies for over 70 clients with nationwide and global footprints across multiple industries. His recent work has been focused on procurement, risk management, and sustainability initiatives for private equity firms such as TPG and Apollo. Current clients include mid-tier industrials, telecom and broadcasting companies, and retailers, most with energy spend ranging between \$20M - \$200M.

Education: BS in Business Administration, UNC Chapel Hill



Jennifer Kessling
Manager

Jen has over 10 years of experience related to utility rate design and analysis as well as deregulated energy procurement. Her energy consulting experience includes working with small, regulated utilities developing rates and load forecasts as well as natural gas and electric procurement for commercial and industrial clients. She leads the practice's natural gas efforts, specifically focusing on the needs of large commercial and industrial clients. Jen's recent client work includes Anchor Glass, Precoat Metals, Frontier Communications, Kindred Healthcare and Whole Foods Market.

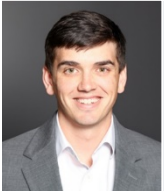
Education: BS in Industrial & Systems Engineering, Georgia Tech



Anthony Flynn
Sales Manager

Anthony has 20 years of leadership experience in the alternative energy, logistics, supply chain and retail industries. His expertise includes renewable energy infrastructure implementation, environmental credit market development, operations management, logistics engineering and technology implementation. He leverages his leadership experience at TruStar Energy, Cardinal Logistics Management and The Home Depot to identify energy savings opportunities and renewable energy implementation feasibility for ISG clients.

Education: MBA, Emory University; BBA in Management Information Systems, The University of Georgia



David Brannen
Manager

David is focused on developing and executing comprehensive sourcing strategies across retail, manufacturing, and commercial clients. David serves ISG's energy clients in a proactive manner, leveraging in-depth utility knowledge and data-driven insights to identify customized opportunities to reduce costs and manage risk in each market. Recent work has been focused on developing partnerships for clients to receive above market returns while increasing sustainability by participating in Qualified Opportunity Zone enabled renewable energy investments.

Education: BS in Mechanical Engineering, Georgia Tech (High Honors)

Energy – Associates (1 of 2)



Carter Smith-Wellman
Associate

Carter has experience in both electricity and natural gas markets, where he advises a broad range of clients across the insurance, healthcare, industrial, and retail industries on comprehensive energy and risk management strategies. Carter also has a background in renewable energy and sustainability projects, leveraging his finance background to create unique savings opportunities while minimizing upfront costs to clients. Prior to ISG, Carter worked for Kinsley Power Systems, an on-site energy solutions supplier based out of Connecticut.

Education: BBA in Finance, Strategy Consulting, & Environmental Management (Beta Gamma Sigma)



Mackenzie Hediger
Sales Executive

Mackenzie has over five years of sales and marketing experience supporting clients across a variety of industries. Focused in ISG's dedicated energy practice, Enterprise Energy Solutions, Mackenzie supports clients' sustainability and cost reduction goals through an integrated supply and demand energy management strategy. Her recent client work includes Cerberus Capital Management, Tops Markets, Kemira Chemicals, DB Schenker, and many others. Prior to ISG, Mackenzie lead Client Success for the Atlanta Falcons and Mercedes-Benz Stadium.

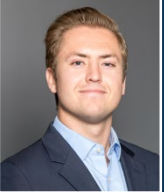
Education: BS in Marketing, Clemson University (Honors)



Mike Muoio
Associate

Mike advises a diverse portfolio of C&I and private equity clients on energy management and risk mitigation strategies. He supports clients in targeting and financing high impact demand management and sustainability projects including efficiency upgrades, on-site & off-site renewables, and advanced microgrid solutions. He has supported both national and global companies, with recent clients including AT&T, GlobalFoundries, Apollo and Carlyle. Prior to ISG, Mike worked in corporate real estate strategy at View Dynamic Glass, an early-stage green building technology company.

Education: BS in Environmental Science & Energy Systems, UNC Chapel Hill



Henrik Lindvall
Associate

Henrik has developed deep procurement and analytical experience, advising both clients and prospects on savings and risk mitigation opportunities across their portfolio. His specialties include reporting automation and rate tariff analyses to support clients' efforts in reducing utility spend behind regulated markets. Recently, Henrik's client work has included large telecom carriers, Whole Foods, and various PE portfolio companies. Prior to working at ISG, Henrik worked at CMG Partners, a strategy consulting firm in Washington, DC.

Education: BS in Business Administration, UNC Chapel Hill (Highest Distinction)



Bailey Little
Associate

Bailey has experience in both supply-side and demand-side energy analytics, working with clients across multiple industries including healthcare, retail, and manufacturing to identify savings and reduce energy spend. Prior to ISG, Bailey worked at the Center for Transportation and the Environment, specializing in zero emission vehicle fleet procurement and deployment.

Education: BS in Civil Engineering, Georgia Tech (Highest Honors)



Grace Buie
Associate

Grace has a background in sustainable business practices, with a focus on responsible financing strategies for sustainability initiatives. While at ISG, she has supported implementation of sustainability reporting strategies and energy efficiency programs for a variety of clients, including private equity firms, retail chains and manufacturers. Prior to working at ISG, Grace worked for an independent research firm to develop a green urban design strategy for cities across the United States as well as Faro Energy, a solar financing company based in the United Kingdom and South America.

Education: BA in Economics and Environmental Studies, UNC Chapel Hill (Highest Honors)



Annabelle Mathis
Analyst

Annabelle has assisted a diverse set of clients, both domestic and international, with energy-spend assessments to identify savings and energy efficiency strategies. She also has procurement experience in the energy, electricity, and natural gas markets, along with renewable energy sourcing opportunities. Prior to ISG, Annabelle worked for Sustainable Investment Group, a green building consulting company, analyzing mechanical systems in buildings seeking LEED certification.

Education: BS in Mechanical Engineering, Georgia Tech (High Honors)



William Christian
Analyst

William has background in electricity pricing and regulated markets, and has worked with clients in the retail and manufacturing sectors. His knowledge in the regulated side of energy helps clients maximize savings in otherwise untapped areas. Prior to joining ISG, William worked with Southern Company Pricing and Planning, where he built commercial and residential energy simulation models, collected data for cost of service studies, and ran rate analysis for utilities across the Southern system.

Education: BS in Industrial and Systems Engineering, Concentration in Economic and Financial Systems, Georgia Tech



Will Onorato
Analyst

Will has experience in procurement with electricity across various clients and industries and has assisted in identifying savings in regulated and deregulated markets. He has had experience with both energy supply and demand. Prior to ISG, Will worked with National Grid Renewables as a Project Originator and Heelstone Renewable Energy as a Solar Developer catalyzing greenfield utility-scale solar opportunities.

Education: BS in Environmental Sciences, Minor in Geography, UNC Chapel Hill



Robert Richter
Analyst

Robert has strategic sourcing and procurement experience across various industries, with projects in both energy supply and demand. He has also developed a skillset in energy spend assessments for both electricity and natural gas commodity markets. Prior to ISG, Robert worked at Duke's Center for Energy, Development, and the Global Environment, a center at The Fuqua School of Business that prepares future business leaders to respond effectively to global energy issues, and in Operations Management at Amazon.

Education: BS in Business Administration & BA in Environmental Studies, UNC Chapel Hill (Distinction)



Shirali Desai
Analyst

Shirali has experience in electricity and natural gas procurement, along with helping clients implement renewable energy sourcing opportunities. She has assisted in energy-spend assessments to establish energy efficiency savings, identified rate savings for clients in regulated markets, and supported clients with lighting projects. Shirali's recent client work includes Novolex, Central Garden & Pet, Altium Packaging, LifePoint Hospitals, and Tops Markets. Prior to ISG, Shirali worked with The Coca-Cola Company as a Global R&D Engineer and analyzed refrigeration and heating processes to construct prototypes for new machines.

Education: BS in Mechanical Engineering, Georgia Tech (Honors)

License List

Name	Type	State	License #
Insight Sourcing Group, LLC	Electric Energy Broker	Illinois	15-0329
Insight Sourcing Group	Electric Energy Broker	Massachusetts	EB-338
Insight Sourcing Group, LLC	Electric Energy Broker	Maryland	IR-4005
Insight Sourcing Group, LLC	Electric Energy Broker	New Jersey	EA-0489
Insight Sourcing Group, LLC	Electric Energy Broker	Texas	BR190453
Insight Sourcing Group, LLC	Electric Energy Broker	Ohio	15-1009E(2)



Entity Profile

Insight Sourcing Group, LLC

Authorities

Agents, Brokers and Consultants (ABC)

Activated [15-0329](#) June 16, 2015

[Reporting Requirements](#) ▾

PROFILE NAVIGATION

Profile

[Public Utility Agents](#)

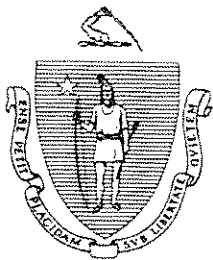
[Filings](#)

[Compliance Filings](#)

[eDocket Cases](#)

FORM INFORMATION

[Designated Agent Form](#)



THE COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF PUBLIC UTILITIES

CHARLES D. BAKER
GOVERNOR

KARYN E. POLITO
LIEUTENANT GOVERNOR

MATTHEW A. BEATON
SECRETARY OF ENERGY
AND ENVIRONMENTAL AFFAIRS

ONE SOUTH STATION
BOSTON, MA 02110
(617) 305-3500

ANGELA M. O'CONNOR
CHAIRMAN

JOLETTE A. WESTBROOK
COMMISSIONER

ROBERT E. HAYDEN
COMMISSIONER

December 30, 2016

Tommy Greer, VP
Insight Sourcing Group
5555 Triangle Parkway, 3rd Floor
Norcross, GA 30092

Dear Mr Greer

The Department of Public Utilities ("Department") has reviewed your application for renewal of your **Electricity Broker License, EB-338**, and is pleased to inform you that your application for renewal has been approved.

As a condition of maintaining this license, you must file updated information within 30 days of any material or organic change in the information required by 220 C.M.R. § 11.05(2), and you must comply with all relevant requirements of G.L. c. 164 and the regulations promulgated thereunder, including 220 C.M.R. §§ 11.00, 12.00 *et seq.* Consistent with the information included with Insight Sourcing Group, LLC's application, the activities the company is licensed to provide are limited to electricity broker services to Commercial and Industrial customers. If, at a later date, the Company seeks to provide electricity broker services to residential customers, it must first seek and obtain Department approval at the time of renewal of its license. If you decide to request renewal of your license next year, please submit renewal application no later than November 1, 2017. The renewal application is available at: www.mass.gov/dpu/suppliersandbrokers.


Mark D. Marini, Secretary

W. KEVIN HUGHES
CHAIRMAN

MICHAEL T. RICHARD
ANTHONY O'DONNELL
ODOGWU OBI LINTON
MINDY L. HERMAN



PUBLIC SERVICE COMMISSION

#8, 2/14/18 AM; ML#s 218063 and 218625
License Reference No.: IR-4005

February 14, 2018

David Brannen, Enterprise Client Manager
Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092

Dear Mr. Brannen:

On December 4, 2017, Insight Sourcing Group, LLC (“Company”) filed an Application for a License to Supply Electricity or Electric Generation Services in Maryland under COMAR 20.51. The Company proposes to provide electricity supplier services in Maryland for residential, commercial and industrial customers as described in the application. Additional information was filed on January 22, 2018.

After considering this matter at the February 14, 2018 Administrative Meeting, the Commission granted the Company a license to supply electricity or electric generation services in Maryland (License Reference Number IR-4005). The license granted by the Commission under this Letter Order is limited solely to electricity supplier broker services for all customer classes and service territories applied for and recommended by Staff.

Finally, the Company is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People’s Counsel.

By Direction of the Commission,

/s/ David J. Collins

David J. Collins
Executive Secretary

DJC/st

State of New Jersey



Board of Public Utilities

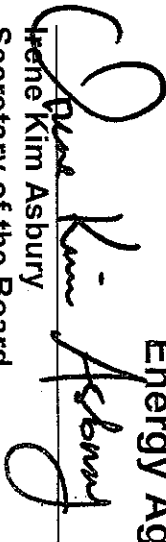
44 South Clinton Avenue, P. O. Box 350, Trenton, New Jersey 08625-0350

HEREBY REGISTERS

Insight Source Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, Georgia 30092

To conduct business in the State of New Jersey as an

Energy Agent


Hrene Kim Asbury
Secretary of the Board

Registration No. EA-0346
Effective Date: October 15, 2015
Expiration Date: October 14, 2016

FILE



**Public Utilities
Commission**

Asim Z. Haque, Chairman

Commissioners
M. Beth Trombold
Thomas W. Johnson
Lawrence K. Friedeman
Daniel R. Conway

3

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

RENEWAL

Certificate Number:

15-1009E (2)

Issued Pursuant to Case Number(s):

15-1461-EL-AGG

A certificate as a Competitive Retail Electric Service Provider is hereby granted to **Insight Sourcing Group, LLC** whose office or principal place of business is located at **5555 Triangle Parkway, Suite 300, Norcross, GA 30092** to provide **power broker** services within the State of Ohio effective **September 19, 2017**.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **September 26, 2017**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Barcy F. McNeal, Secretary
Tanowa M. Troupe, Acting Secretary
Felecia D. Burdett, Acting Secretary

Certificate Expires: September 19, 2019

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician Dmm Date Processed 09/26/17

CRES AUTOMATIC CASE ACTION FORM

Date: **9-26-17**

Case Number: **15-1461-EL-AGG**

Company Name and Company Name d/b/a: **Insight Sourcing Group, LLC**

Company Address: **5555 Triangle Parkway Suite 300**

Company City/State/Zip: **Norcross GA 30092**

Regulatory Contact: **Tommy Greer**

Phone: **770-629-3157**

Email: **tgreer@insightsourcing.com**

Address: **5555 Triangle Parkway Suite 300**

City/State/Zip: **Norcross GA 30092**

Renewal

Action Needed:

Issue Certificate Number to:

Effective Date of Certificate:

Certificate Expires:

Renew Certificate Number from: **15-1009E (1)** to: **15-1009E (2)**

Effective Date of Certificate: **9-19-17** Certificate Expires: **9-19-19**

Certified To Provide the Following Services:

Retail Generation

Aggregation

Power Marketer

Power Broker

Governmental Aggregation

Revise Certificate Number: _____ to (check all applicable):

Reflect name change from: _____ to _____

Reflect address change from: _____ to _____

Correct Administrative Error:

Reflect Change of Ownership to:

Cancel Certificate Number:

Protect Un-redacted copies until:

Close Case File, Case Withdrawn at Applicant's Request

Close Case File

CASE NUMBER: 15-1461-EL-AGG
CASE DESCRIPTION: INSIGHT SOURCING GROUP LLC
DATE OF SERVICE: 9/26/2017
DOCUMENT SIGNED ON: 9/26/2017

Sign Here: _____ *SMT*

PARTY OF RECORD	APPLICANT	ATTORNEY
INSIGHT SOURCING GROUP LLC TOMMY GREER 5555 TRIANGLE PARKWAY SUITE 300 NORCROSS ,GA 30092 Phone:770-629-3157 Fax:770-481-3028 Email:TGREER@INSIGHTSOURCING.COM	NONE	

PARTY OF RECORD	ATTORNEY	ATTORNEY
none	*Pearson, Erik R Mr. Insight Sourcing Group 5555 Triangle Parkway STE 300 Norcross,GA 30092 Phone:(770)308-1313 Email:epearson@insightsourcing.com	
none	*Pearson, Erik R Mr. Insight Sourcing Group 5555 Triangle Parkway STE 300 Norcross,GA 30092 Phone:(770)308-1313 Email:epearson@insightsourcing.com	



Public Utility Commission of Texas

Broker Report

INSIGHT SOURCING GROUP LLC

BR190453

Type: Limited Liability Company, L.L.C

Date Registered: 8/26/2019

DBA Names

No DBA Records

Company Information

Customer Types: Commercial Industrial

Customer Details:

Contact Information

Company / Physical (Mailing Address)

INSIGHT SOURCING GROUP LLC
MICHAEL KEMP
MANAGER
5555 TRIANGLE PARKWAY
SUITE 300
NORCROSS,GA 30092
Email: MKemp@insightsourcing.com
Phone: 888-973-0208

Regulatory Rep

INSIGHT SOURCING GROUP LLC
BAILEY LITTLE
REGULATORY ANALYST
5555 TRIANGLE PARKWAY
SUITE 300
NORCROSS,GA 30092
Email: BLittle@insightsourcing.com
Phone: 678-812-2017
Toll Free: 888-973-0208

Contact (Complaint)

INSIGHT SOURCING GROUP LLC
MICHAEL KEMP
MANAGER
5555 TRIANGLE PARKWAY
SUITE 300
NORCROSS,GA 30092
Email: MKemp@insightsourcing.com
Phone: 888-973-0208

Authorized Rep

INSIGHT SOURCING GROUP LLC
MICHAEL KEMP
MANAGER
5555 TRIANGLE PARKWAY
SUITE 300
NORCROSS,GA 30092
Email: MKemp@insightsourcing.com
Phone: 770-628-0695
Toll Free: 888-973-0208

Docket/Project/Control Numbers

49779-563

Type: PROJECT

Open Date: 8/26/2019

Close Date: 8/26/2019

Filings: New

Note: BROKER REGISTRATION APPLICATION

End Report

CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement.

PRODUCER: McGriff Insurance Services, 12725 Morris Road Extension, Building 100 Suite 200, Alpharetta, GA 30004. CONTACT NAME: [Blank], PHONE: 770 274-2910, FAX: 770-754-4570. INSURED: Insight Sourcing Group Holdings, Inc., 5555 Triangle Pkwy. Ste. 300, Norcross, GA 30092. INSURER(S) AFFORDING COVERAGE: INSURER A: Sentinel Insurance Company Ltd (11000), INSURER B: The Cincinnati Insurance Company (10677), INSURER C: Hartford Casualty Insurance Company (29424), INSURER D: Travelers Casualty & Surety Company (19038), INSURER E: Hartford Accident & Indemnity Ins Co (22357).

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSR, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability (A), Automobile Liability (E), Umbrella Liab (B), Workers Compensation and Employers' Liability (C), Executive Liab (D), and Umbrella (A).

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER CANCELLATION

Evidence of Coverage CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE [Signature]

ITEM 8e, OFFICERS:

Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.



Tom Beaty
President & CEO
Insight Sourcing Group and SpendHQ

Tom is the founder of [Insight Sourcing Group](#) and [SpendHQ](#)[®]. He has over 20 years of strategic sourcing and management experience. Early in his career, Tom led the turnaround of a 120-employee construction company, converting substantial losses to profitability in under a year, primarily through cost optimization. This experience contributes heavily to his focus on delivering measurable results and high ROIs for clients.

Tom founded a business in 1994 that resulted in the creation of an early Internet portal. After selling it in 1997, he went on to work with Deloitte Consulting and later was a Director with a procurement services firm, ICG Commerce, later called Procurian.

Tom founded and leads the non-profit, [Witness to War Foundation](#), which is dedicated to preserving the oral histories of combat veterans. Tom and his team have interviewed over 1,500 veterans primarily from WWII, Korea, and Vietnam with the mission to preserve their stories for their families and future generations, honor the veterans by posting their stories online, and educate the public on the sacrifices made to preserve our freedoms. His efforts have been featured in *Inc. Magazine*, on CNN, Fox News, CBS Evening News with Katie Couric, and in cover stories for the Boston Globe and the Atlanta Journal Constitution.

Tom received the Character in Leadership award from the Turknnett Leadership Group in 2016, the Alumni Entrepreneur of the Year Award from Emory University in 2012 and was named an Ernst & Young Entrepreneur of the Year Finalist in 2014. Tom received a Bachelor's degree from the University of North Carolina at Chapel Hill and later received an M.B.A. with honors from the Goizueta Business School at Emory. Tom resides in Atlanta.

About Insight Sourcing Group

Insight Sourcing Group is considered one of the premier management consulting firms focused exclusively on Strategic Sourcing and procurement-related services in North America. Founded in 2002, the firm works with senior executives and procurement leaders to accelerate Strategic Sourcing savings, increase spend visibility, provide category intelligence, and implement procurement best practices. Insight Sourcing Group has worked with hundreds of corporate clients and over 50 private equity firms. The firm has developed a reputation for the collegiality and high caliber of its team, its tremendous focus on client-results, and for its ability to consistently deliver strong outcomes. Typical client results include 20% average savings per indirect spend category, 5-15% for direct spend categories, 842% first-year return on investment, and project payback periods of less than 90 days.

Insight Sourcing Group has also developed a market-leading spend visibility technology called SpendHQ[®] which provides on-demand spend visibility to drive Strategic Sourcing results and on-going analytics to measure performance and compliance.

Inc. Magazine has ranked Insight Sourcing Group among the fastest growing private companies in America every year since 2008, making Insight Sourcing Group one of the few firms to be listed ten years in a row. Insight Sourcing Group was also recently named the *#1 Boutique Consulting Firm To Work For* in the US and the *#1 Most Innovative Consulting Firm* (of any sized firm) for 2018 by Vault.com.

E. ANTHONY GODFREY, CPA
404-772-3874
anthonygodfrey@att.net

PROFESSIONAL PROFILE

Over twenty-five years of progressive hands on management experience and accomplishments utilizing expertise in business and operations management, accounting & finance, treasury functions, administration, organization, auditing and accounting software implementation, POS software implementation, mergers and acquisitions in public & private companies.

KEY AREAS OF EXPERTISE

- | | | |
|------------------------------------|----------------------------|-----------------------------|
| - Financial Reporting / Analysis | - Process Reengineering | - Mergers & Acquisitions |
| - SEC Reporting | - Financial Consolidation | - Investor Relations |
| - Management Experience | - Budgeting & Forecasting | - Team Building |
| - Public Company Experience | - Manufacturing Experience | - Excellent Software skills |
| - Internal Auditing | - Inventory Management | - Cost Accounting |
| - International / Foreign Currency | - Non Profit Accounting | - Board Relationships |

SOFTWARE

Microsoft Office, EPICOR, Great Plains, Compeat, Hot Schedules, Black baud, Gateway ticketing, Galaxy, QuickBooks Certified, Peachtree, Microsoft Dynamics, Mas 90, Mas 200, Microsoft FRX, FACTS, Artsyl, Posi Touch, Guest Metrics, Managers Plus

PROFESSIONAL EXPERIENCE

Vice President & Chief Financial Officer

2014 - Present

Insight Sourcing Group, Inc
Annual Revenue \$35MM

- Created new budget procedure
- Implemented new accounting software
- Created new operating dashboards
- Secured new operating line of credit

Chief Financial Officer

2010- 2014

LHRC (Privately Held Group)
Annual revenue \$45MM

- Selected and implemented new accounting software and POS software
- Secured new multi-million dollar line of credit for business growth
- Created new budgeting process and new dashboard reporting
- Created new accounting procedures and operating procedures manual
- Created short and long term business plan for growth
- Created department goals with measurement tools to develop team
- Implemented a paperless system to become more efficient and cost effective

President / CFO / COO

2005 - 2010

Georgia Aquarium, Inc. (Non-Profit Organization – 501c3)
Annual revenue \$125 million

- Secured \$80,000,000 bond for expansion
- Created entire finance & accounting systems and procedures & internal control procedures
- Created and implemented investment program
- Created and implemented strategic long term business plan
- Created and implemented all operating reports with metrics to measure performance
- Selected & implemented accounting software, POS software and fixed asset tracking software
- Created annual budgeting and forecasting models
- Created and presented quarterly board presentations

Corporate Controller

1999 – 2005

Intown Suites, Inc. (Privately Held Company in Hospitality Industry- \$200M acquisition of Suburban Lodge)

Annual revenue \$130 million

- Improved accounting procedures to produce monthly financial statements by 3rd working day
- Managed the integration of payroll systems and hotel POS software with accounting software that saved both time and money
- Established an internal auditing function to monitor cash reporting and operational functioning of all hotels
- Merger and acquisition: Due diligence phase thru coordinating the merging of accounting systems, procedures and staff after completion of a \$200 million acquisition of a competitor
- Developed efficient annual budgeting process and forecasting
- Created daily cash flow forecast and tracking reports and investment reports
- Created procedures and policies for company consolidations
- Streamlined sales & use tax and property tax reporting
- Created complete set of procedure manuals for accounting and operations
- Implemented cost cutting bid process for purchasing department

Chief Financial Officer & Corporate Secretary

1997 – 1999

Corporate Controller

1991 – 1997

VSI Enterprises, Inc. (Public Company in hi-tech industry- Manufacturer and Distributor)

Annual revenue \$30 million

- Performed accounting software implementation for company and all companies acquired
- Managed merger and acquisition of domestic and international companies
- Member of management team that took company public
- Negotiated an asset based lending agreement with Fidelity Funding for expansion
- Demonstrated effectiveness in cost control by reducing inventory by \$1,750,000 and SG&A expenses by \$600,000 in a very high tech industry
- Conducted investor relations presentations and accurately filed all SEC reporting requirements for publicly traded company
- Developed detail job cost reports to track manufacturing / integration operations
- Created automated financial statement consolidations with foreign currency exchange
- Created and audited procedures to properly record software revenue recognition
- Raised over \$2 million in equity capital thru private placement.
- Created and implemented all cash, payroll, purchasing, A/P, A/R, general ledger, audit and inventory procedures
- Completely reengineered annual budgeting processes and forecasting
- Thru automation, was able to reduce staffing for office administration, IT and HR
- Created key metrics report to track important data daily, weekly and monthly
- Created and presented monthly board reports
- Created and presented financial quarterly shareholder's report

EDUCATION

University of South Carolina, Columbia SC – Bachelor of Science in Business Administration - Accounting

PROFESSIONAL AFFILIATIONS

- CPA, State of Georgia
- Member, American Institute of Certified Public Accountants - AICPA
- Member, Georgia Society of CPA's
- CFO Roundtable
- CFO Leadership
- Member, Association of Zoos and Aquariums
- Member, Financial Executive Network Group - FENG

ITEM 12, NEWSPAPER PUBLICATIONS:

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart on Page 17 dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

The Philadelphia Inquirer

801 MARKET STREET, SUITE 300, PHILADELPHIA, PA 19107

Affidavit of Publication

On Behalf of:
LICENSELOGIX
140 GRAND ST, STE 300
WHITE PLAINS, NY 10601

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA:

Before the undersigned authority personally appeared the undersigned who, on oath represented a and say: that I am an employee of The Philadelphia Inquirer, LLC, and am authorized to make this affidavit of publication, and being duly sworn, I depose and say:

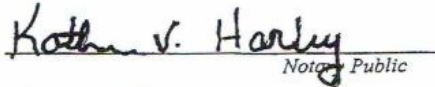
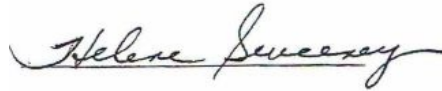
1. The Philadelphia Inquirer, LLC is the publisher of the Philadelphia Daily News, with its headquarters at 801 Market Street, Suite 300, Philadelphia, Pennsylvania 19107.
2. The Philadelphia Daily News is an edition of The Philadelphia Inquirer. The Philadelphia Daily News is continuously published and distributed Sunday-Friday in the City of Philadelphia, count and state aforesaid.
3. The printed notice or publication attached hereto set forth on attached hereto was published in all regular print editions of the Philadelphia Daily News on

Legal Notices

as published in Daily News Legals in the issue(s) of:

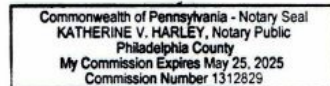
6/7/2021

4. Under oath, I state that the following is true and correct, and that neither I nor The Philadelphia Inquirer, LLC have any interest in the subject matter of the aforesaid notice or advertisement.



Notary Public

My Commission Expires:



Ad No: 68007

Customer No: 103576

COPY OF ADVERTISEMENT

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of **Insight Sourcing Group, LLC** For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania. **Insight Sourcing Group, LLC** will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. **Insight Sourcing Group, LLC** will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. **Insight Sourcing Group, LLC** proposes to sell electricity, natural gas, and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Insight Sourcing Group, LLC** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Insight Sourcing Group, LLC at the address listed below.

Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943

Advertising Receipt

The Tribune-Democrat

PO Box 340
Johnstown, PA 15907-0340

Phone: 814-532-5038

Fax: 814-532-5104

LICENSELOGIX***
MELANIE McGRATH
140 GRAND ST., SUITE 300
WHITE PLAINS, NY 10601

Acct #: 11122302
Ad #: 00306085
Phone: (914)644-9547
Date: 05/21/2021
Ad taker: vo **Salesperson:**

Sort Line: INSIGHT SOURCING GROUP PUC not

Ad Notes: Approval Code: 109792

Classification: 147

Description	Start	Stop	Ins.	Cost/Day	Total
01 Tribune-Democrat	06/09/2021	06/09/2021	1	175.00	175.00
CF Clerical Fee					2.50
Oath Oath form for Legals					5.00

Ad Text:

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Applications of Insight Sourcing Group, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

Insight Sourcing Group, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the

Payment Reference:

Total: 182.50
Tax: 0.00
Net: 182.50
Prepaid: -182.50
Total Due 0.00

COMMONWEALTH OF PENNSYLVANIA }
 County of Cambria } SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
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Insight Sourcing Group, LLC
 5555 Triangle Parkway, Suite 300
 Norcross, GA 30092
 888-973-0208
 470-558-2943

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On this 22nd day of June A.D. 2021, before me, the subscriber, a Notary Public in and for said County and State, personally appeared *Christine Marhefka*, who being duly sworn according to law, deposes and says as *Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,*

County of Cambria, and Commonwealth of Pennsylvania and above matter published in said publication in the regular issues of, PA, on June 9, 2021; and that the Affiant is not interested in and that all of the allegations as to time, place and character of

Christine Marhefka

STATEMENT OF ADVERTISING COSTS

Signed and sworn to before me on 22nd day of June, 2021, by *Christine Marhefka* making the statement.

Vivian Ohs

0.00 Lines @ \$2.50 per line	0.00
7 Inches @ \$25.00 per inch	175.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	182.50

Commonwealth of Pennsylvania - Notary Seal
 Vivian Ohs, Notary Public
 Cambria County
 My commission expires December 6, 2024
 Commission number 1123017
 Member, Pennsylvania Association of Notaries

To The Tribune-Democrat, Johnstown, PA
 For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

Vivian Ohs for publisher of THE TRIBUNE-DEMOCRAT
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

THE TRIBUNE-DEMOCRAT

(Name of Newspaper)

By *Vivian Ohs*

PROOF OF PUBLICATON OF NOTICE IN THE WILLIAMSPORT
SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

June 7, 2021

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Applications of Insight Sourcing Group, LLC For Approval To Offer, Render, or Furnish Services as a Marketer / Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.
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poses to sell electricity, natural gas, and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.
The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Insight Sourcing Group, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Insight Sourcing Group, LLC at the address listed below.
Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943

Robert O. Rolley, Jr.
SUN-GAZETTE LLC

Sworn to and subscribed before me
The 9th day of June 20 21

Beth A Miller

Commonwealth of Pennsylvania - Notary Seal
BETH A MILLER - Notary Public
Lycoming County
My Commission Expires Jun 4, 2024
Commission Number 1297751

STATEMENT OF ADVERTISING COSTS
To the Sun-Gazette LLC, Dr.:
For publishing the notice attached
Hereto on the above state dates.....\$ 281.72
Probated same.....\$
Total.....\$ 281.72

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

SUN-GAZETTE LLC
BY Robert O. Rolley, Jr.

TIMES PUBLISHING COMPANY

TIMES SQUARE
205 W. 12th STREET
ERIE, PENNSYLVANIA 16534-0001
TEL: (814) 870-1600 FAX: (814) 870-1814
INVOICE

BILLING PERIOD 6/9/2021 - 6/9/2021	ADVERTISER/CLIENT NAME LICENSE LOGIX
TOTAL AMOUNT DUE \$0.00	UNAPPLIED AMOUNT
	TERMS OF PAYMENT DUE UPON RECEIPT

PAGE #BILLING DATE INV #
1 06/09/2021 28619
BILLED ACCT #
122994

BILLED ACCOUNT NAME AND ADDRESS
LICENSE LOGIX
140 GRAND ST SUITE 300
WHITE PLAINS, NY 10601
US

REMITTANCE ADDRESS
TIMES PUBLISHING COMPANY
P.O. BOX 6137
ERIE, PA 16512-6137

Erie Times News | **GOERIE**.com

PLEASE DETACH AND RETURN UPPER PORTION WITH YOUR REMITTANCE

DATE	PO Number	AD#	DESCRIPTION	SIZE	RATE	AMOUNT	NET
6/4/2021		435565	Legal cr card AMEX payment				-543.00
6/9/2021		435565	LEGAL / PUC Notice Ordered By: Melanie McGrath	2 x 4.00	67.00	543.00	543.00

**PLEASE PAY THIS
AMOUNT ==>**

\$0.00

INVOICE NUMBER	ADVERTISER INFORMATION		
	BILLING PERIOD	BILLED ACCOUNT NUMBER	ADVERTISER/CLIENT NAME
28619	6/9/2021 - 6/9/2021	122994	LICENSE LOGIX

Classifieds Work!

www.goerie.com/classifieds

Call: (814) 456-7021

Classified Email: classify@timesnews.com

Legals Email: legals@timesnews.com

TO ENSURE PROPER CREDIT TO YOUR ACCOUNT:

1. Allow 3 days for mail payments.
2. Make check or money order payable to **TIMES PUBLISHING COMPANY**
DO NOT MAIL CASH
3. Make sure your name and account number appear on your check or money order.
4. Mail your payment and the stub above in the pre-addressed envelope provided.

Questions about your bill?

(814) 870-1617

To place a classified ad

(814) 456-7021

For home newspaper delivery

(814) 453-4691

PROOF OF PUBLICATION
In
THE ERIE TIMES-NEWS
COMBINATION EDITION

LICENSE LOGIX
140 GRAND ST SUITE 300
WHITE PLAINS NY 10601

REFERENCE: 122994 435565
PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Lorri Stefanelli, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 06/09/21

TOTAL COST: \$543.00 AD SPACE: 0 Lines

FILED ON: 06/09/21

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

*Applications of **Insight Sourcing Group, LLC** For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.*

Insight Sourcing Group, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. **Insight Sourcing Group, LLC** will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. **Insight Sourcing Group, LLC** proposes to sell electricity, natural gas, and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Insight Sourcing Group, LLC** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **Insight Sourcing Group, LLC** at the address listed below.

Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943

EP-435565

Sworn to and subscribed before me this 10th day of June 2021

Affiant: Lorri Stefanelli

NOTARY: Barbara J Moore

Commonwealth of Pennsylvania - Notary Seal
Barbara J. Moore, Notary Public
Erie County
My commission expires March 23, 2024
Commission number 1114860
Member, Pennsylvania Association of Notaries

Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss D. Rullo, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the _____ regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

10 of June, 2021

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.



PG Publishing Company

Sworn to and subscribed before me this day of:
June 10, 2021



Commonwealth of Pennsylvania - Notary Seal
Karen Flaherty, Notary Public
Allegheny County
My commission expires November 16, 2024
Commission number 1386128
Member, Pennsylvania Association of Notaries

COPY OF NOTICE OR PUBLICATION

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Applications of Insight Sourcing Group, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Insight Sourcing Group, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Insight Sourcing Group, LLC at the address listed below.

Insight Sourcing Group, LLC
5555 Triangle Parkway,
Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943

STATEMENT OF ADVERTISING COSTS

LicenseLogix LLC
140 GRAND ST STE 300
ATTN: Shayna Desai
WHITE PLAINS NY 10601-4840

To PG Publishing Company

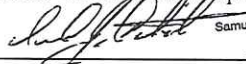
Total ----- \$518.50

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office
2201 Sweeney Drive
CLINTON, PA 15026
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of
Pittsburgh Post-Gazette, a Newspaper of General Circulation

By  Samuel J. Arbutina

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

PA Media Group
1900 Patriot Dr
Mechanicsburg, PA 17050



The Patriot News

LICENSELOGIX
140 GRAND ST STE 300
WHITE PLAINS, NY 10601

AD#: 0010000933

Sales Rep: Marianna Aldridge
Account Number: 240389
AD#: 0010000933

Remit Payment to:
PA Media Group
Dept 77571
P.O. Box 77000
Detroit, MI 48277-0571

Page 1 of 2

Date	Position	Description	P.O. Number	Ad Size	Costs
06/08/2021	Misc Legal Notice PA	PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of		1 x 48 L	
				Affidavit Notary Fee - 06/08/2021	\$5.00
				Basic Ad Charge - 06/08/2021	\$225.86
				Total	\$230.86

FOR QUESTIONS CONCERNING THIS AFFIDAVIT, PLEASE CALL 717-255-8119



AD#: 0010000933

Commonwealth of Pennsylvania,) ss
County of Cumberland)

Sheryl Leggore being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 06/08/2021

Principal Clerk of the Publisher

Sworn to and subscribed before me this 9th day of June 2021

Notary Public

Commonwealth of Pennsylvania - Notary Seal
Crystal B. Rosensteel, Notary Public
Dauphin County
My commission expires June 27, 2024
Commission number 1299212
Member, Pennsylvania Association of Notaries

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

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Insight Sourcing Group, LLC
5555 Triangle Parkway, Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943

The Scranton Times (Under act P.L. 877 No 160. July 9, 1976)
Commonwealth of Pennsylvania, County of Lackawanna

LICENSELOGIX
SUITE 300
140 GRAND STREET WHITE PLAINS NY 10601

Account # 629558
Order # 82541715
Ad Price: 278.45

INSIGHT SOURCING GROUP

Sharon Venturi

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

06/05/2021

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Sharon Venturi

Sworn and subscribed to before me
this 4th day of June A.D., 2021

Kathleen Weaver
(Notary Public)

Commonwealth of Pennsylvania - Notary Seal
Kathleen Weaver, Notary Public
Lackawanna County
My commission expires June 14, 2025
Commission number 1314506
Member, Pennsylvania Association of Notaries

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
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5555 Triangle Parkway,
Suite 300
Norcross, GA 30092
888-973-0208
470-558-2943