

168 E. Market Street Akron OH 44308

DATE OF DEPOSIT

JUL 2 9 2021

July 29, 2021

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Via Overnight Delivery

A-2020-3019389

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street Harrisburg, PA 17120

Re: Notification of Material Change - Energy Harbor LLC: NGS License No. A-

2020-3019389

Dear Secretary Chiavetta:

Pursuant to 52 Pa. Code 62.105, Energy Harbor LLC, a licensed natural gas supplier under License No. A-2020-3019389, provides notice to the Pennsylvania Public Utility Commission ("Commission") of a material change to information provided in its Application for Approval of a License to Offer, Furnish, or Supply Natural Gas Services to the Public in the Commonwealth of Pennsylvania as a Natural Gas Supplier ("Gas License Application"), which the Commission accepted on or around June 18, 2020.

Effective immediately, the following information shall update the information previously supplied by Energy Harbor in its Gas License Application.

Material Change to Gas License Application

8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
 - Applicant's previous experience in the natural gas industry.
 - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.

- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant

Response:

Please see Supplemental Attachment 8(a) (enclosed herewith).

Note that Supplemental Attachment 8(a) includes confidential information that is competitively sensitive to Energy Harbor's vendor. As such, this filing includes both a redacted public version and unredacted CONFIDENTIAL version of the contract between the parties, the latter of which is being filed under seal. Please retain the unredacted CONFIDENTIAL document in a non-public file.

Should you have any questions or concerns about this Notice of Material Change, please contact me at thomas@energyharbor.com or by phone at 330-315-7385. You may also contact our legal counsel, Kathy Kolich at kjklaw@yahoo.com or by phone at 330-316-2378.

Respectfully Submitted,

Lyphe Thomas

Regulatory Compliance Paralegal

une Shomas

Energy Harbor LLC

cc via email:

Ms. Kathy Kolich
Outside Counsel for Energy Harbor LLC
kiklaw@yahoo.com
1521 Hightower Drive
Uniontown, Ohio 44685

Mr. Mark Keaney
Outside Counsel for Energy Harbor LLC
mkeaney@beneschlaw.com
41 South High Street, Suite 2600
Columbus, Ohio 43215

Energy Harbor LLC
Natural Gas Supplier License Application - Notice of Material Change (Supplemental Attachment)
NGS License No. A-2020-3019389

Supplemental Attachment 8(a)

PUBLIC VERSION - REDACTED

DATE OF DEPOSIT

JUL 2 9 2021

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Natural Gas Supplier License Application - Notice of Material Change (Supplemental Attachment) NGS License No. A-2020-3019389

8. <u>TECHNICAL FITNESS</u>:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. EXPERIENCE, PLAN, STRUCTURE: such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant

Response:

As initially explained in Attachment 8(a) of its Application for Approval of a License to Offer, Furnish, or Supply Natural Gas Services to the Public in the Commonwealth of Pennsylvania as a Natural Gas Supplier ("Gas License Application"), Energy Harbor previously contracted with a third party, Mobius Risk Group, LLC ("Mobius"), to perform certain technical functions applicable to retail natural gas suppliers. Effective immediately, Energy Harbor is no longer relying on or contracting with Mobius for the technical services more fully set forth in the Gas License Application. Instead, Energy Harbor entered into a Natural Gas Operational Services Agreement ("Agreement") with a different company — Enhanced Energy Services of America, LLC ("Enhanced") — to perform certain technical and operational functions on behalf of Energy Harbor. The specific technical functions that Enhanced will perform on behalf of Energy Harbor are more fully set forth in the Agreement, which has been separately submitted under seal to protect the commercially sensitive and confidential information contained in Schedule A of the Agreement. A redacted version of the Agreement is enclosed herein.

Enhanced is an independent scheduling and risk management services firm that provides timely, accurate, strategic analysis to retail gas and electric suppliers. Currently, Enhanced provides scheduling services for over thirty (30) retail electric and gas providers. Moreover, for over fifteen (15) years, Enhanced has offered physical market intelligence, receipt point price comparison and optimization, nominating/scheduling/balancing (as the agent of retail suppliers), transportation pipeline analysis, invoice review and accounting for gas purchases (as well as pipelines), and many other technical or operational services applicable to the natural gas industry.

Enhanced retains highly qualified personnel with decades of experience in energy risk management, regulatory compliance, scheduling, physical operations, and retail energy experience. The average employee industry experience is seven (7) years. Enhanced's leadership team also possesses a wealth of knowledge and experience in the natural gas

Energy Harbor LLC

Natural Gas Supplier License Application - Notice of Material Change (Supplemental Attachment) NGS License No. A-2020-3019389

industry. For instance, William (Bill) C. Glass, the Chief Risk Officer of Enhanced, who is responsible for managing risk, hedging for electric and gas operations, and scheduling, has served various retail energy marketers serving load in numerous regional transmission organizations (RTOs) or independent system operators (ISOs), including MISO, PJM, NYISO, and NEPOOL. A copy of Mr. Glass' resume is attached hereto.

In addition to Bill Glass, Kristopher Kehlenbach, Operations Manager at Enhanced, possesses nearly a decade's worth of experience and expertise in the natural gas industry. In his current position, Mr. Kehlenbach maintains and builds wholesale pricing reports for over twenty-five (25) LDUs in three different ISOs, compiles reports for regulatory agencies such as FERC, implements hedging positions, maintains accurate profit and loss documentation on hedges, and oversees daily/monthly gas operations of capacity release, scheduling nominations, billing, storage maintenance, imbalance trading, and maintaining gas prices. A copy of Mr. Kehlenbach's resume is attached hereto.

For more information about Enhanced, please see the attached documentation. Additional information about Enhanced, including its leadership team, can be accessed at www.enhancedenergyservices.com.

Not only has Energy Harbor bolstered its technical and operational experience and expertise by contracting with Enhanced, Energy Harbor also benefits from its own employees' substantive technical and managerial experience in natural gas related operations. Specifically, Jeffrey Porter, Retail Gas Portfolio Manager at Energy Harbor, has decades of experience in gas supply trading, retail market analysis, storage optimization, acquisition integration, pipeline and LDU scheduling, retail portfolio management, retail pricing, and capacity procurement. As the Retail Gas Portfolio Manager, Mr. Porter is responsible for leading gas supply interactions for Energy Harbor's retail programs, developing pricing models for various retail markets, trading and hedging gas, and supervising gas scheduling activities and invoice payment. A copy of Mr. Porter's resume is attached hereto.

In sum, with the changes described above, Energy Harbor has significantly improved and expanded its technical expertise, knowledge, and experience. In combination with its longstanding relationships with experts in the Pennsylvania retail gas market, Energy Harbor intends to continue leveraging this managerial, technical, and operational expertise to successfully develop and implement the infrastructure, systems, and processes to reliably supply retail natural gas service to customers in Pennsylvania consistent with all applicable regulatory and legal requirements.

PUBLIC VERSION - REDACTED



NATURAL GAS OPERATIONAL SERVICES AGREEMENT

General Terms and Conditions

This Natural Gas Operational Services Agreement (the "AGREEMENT") is entered into as of this 1st day of June 2021, by and between Enhanced Energy Services of America, LLC (hereinafter the "AGENT"), with its principal place of business at 1650 Highway 6 South, Suite 120, Sugar Land, TX 77478, and Energy Harbor LLC (hereinafter the "CLIENT"), with its principal place of business at 168 East Market St., Akron, OH 44308 (AGENT and CLIENT collectively, the "PARTIES").

WITNESSETH THAT:

WHEREAS, AGENT is a consulting firm that specializes in operational and management services and is willing to provide such operational and management services and expertise to CLIENT, and

WHEREAS, CLIENT desires operational and management services and other expertise in accordance with the terms and conditions which are set forth herein, and

WHEREAS, each PARTY is compliant with all applicable governmental laws, regulations and ordinances and shall remain so during the term of this AGREEMENT.

NOW THEREFORE, in consideration of the mutual covenants and promises, which are set forth herein, the PARTIES hereby agree as follows:

DUTIES, TERM AND COMPENSATION; AMENDMENTS

The AGENT'S duties, responsibilities and terms of compensation are set forth in the attached Schedule A. This AGREEMENT, including Schedule A, may be amended from time to time. Any such amendment shall be in writing and signed by both PARTIES. All properly executed amendments shall be incorporated by reference and shall become part of this AGREEMENT.

LETTERS OF AUTHORIZATION

CLIENT shall provide various letters of authorization to be utilized by AGENT in the performance of this AGREEMENT. Upon the termination or expiration of this AGREEMENT, all letters of authorization shall terminate, and AGENT shall take no further action on behalf of CLIENT. Upon such termination, it shall be the responsibility of the CLIENT to inform any and all parties that AGENT is no longer providing the operational and management services set forth in Schedule A for CLIENT.

CONFIDENTIALITY

Both PARTIES agree to hold in the strictest confidence any and all proprietary information of the other PARTY, including, but not limited to, electronic recordings and mailings of any nature, sales materials, trade secrets, inventions, innovations, processes, communications, accountings, files, records, data,

documents, letters, notes, notebooks, specifications, methods, procedures, contracts, accounts, customer lists, business plans, trade secrets, budgets, financial information, pricing methodologies and other information (hereinafter "PROPRIETARY INFORMATION") and will not disclose any PROPRIETARY INFORMATION, directly or indirectly, or use any of it in any manner, either during the term of this AGREEMENT or at any time thereafter, except as is authorized in writing, required by legal process or narrowly disclosed and only to such people as is required in the normal performance of this AGREEMENT. In the event a demand is made upon a PARTY by way of legal process for the turnover of any of the other PARTY'S PROPRIETARY INFORMATION, said PARTY shall immediately notify the other PARTY in order to allow the other PARTY sufficient time to challenge such process through legal channels. The provisions regarding confidentiality shall survive termination of this AGREEMENT.

MERGER

The merger or consolidation of the AGENT or the CLIENT into or with any other entity shall not terminate this AGREEMENT

INDEPENDENT CONTRACTOR

- 1. This AGREEMENT shall not render either PARTY an employee, partner or joint venturer with the other for any purpose.
- 2. The AGENT is and will remain an independent contractor in its relationship with the CLIENT. The consideration set forth in Schedule A shall be the sole consideration due to the AGENT for the services rendered hereunder.
- The CLIENT shall not be responsible for withholding taxes with respect to the AGENT'S
 compensation hereunder and will send the AGENT an IRS Form 1099 statement at the end
 of each calendar year, as applicable.

SUCCESSORS AND ASSIGNS

The rights and provisions of each of the PARTIES under this AGREEMENT may be assigned with the written consent of the other, which consent will not be unreasonably withheld, conditioned or delayed. All of the provisions of this AGREEMENT shall be binding upon and inure to the benefit of the PARTIES hereto and their successors, and assigns, if any.

CHOICE OF LAW

The laws of New York shall govern all aspects of the AGREEMENT. This provision shall survive termination of this AGREEMENT.

HEADINGS

Section headings are not to be considered a part of this AGREEMENT and are not intended to be a full and accurate description of the contents hereof.

WAIVER

No waiver by either PARTY of any breach of this AGREEMENT shall be a waiver of any preceding or succeeding breach. No waiver by either PARTY of any right under this AGREEMENT shall be construed as a waiver of any other right.

NOTICES

All notices shall be in writing and sent certified mail, return receipt requested to:

If to the AGENT:

Enhanced Energy Services of America, LLC 1650 Highway 6 South, Suite 120 Sugar Land, TX 77478 Phone 281.302.5470

2. If to CLIENT:

Energy Harbor LLC Attn: Jeffrey Porter 5874 San Felipe, Suite 1560 Houston, TX 77057

Email: jporter@energyharbor.com

With a copy to:
Energy Harbor LLC

Attn: Rick Giannantonio, Esq

168 East Market St. Akron, OH 44308

Email: giannanr@energyharbor.com

Any PARTY hereto may change its address for purposes of this paragraph by written notice given in the manner provided above.

PAYMENT

AGENT shall invoice CLIENT monthly, in arrears, and such invoices shall be due within thirty (30) days of the invoice date.

TERM

This AGREEMENT shall commence on July 1, 2021 and shall remain in effect on a monthly basis until and unless terminated by either PARTY upon written notice, which must be provided no less than thirty (30) days before the latest termination date. Either PARTY may immediately terminate this AGREEMENT for cause, as set forth under the Termination section below.

TERMINATION

Either PARTY shall have the right to terminate the AGREEMENT for cause if the defaulting Party fails to remedy such default within thirty (30) days after written notice of such default for the following:

- 1. The AGENT or CLIENT'S material breach of this AGREEMENT or violation of any applicable laws while in the performance of this AGREEMENT.
- 2. The AGENT'S or CLIENT'S representations and/or warranties herein or in any document/statement given to the other Party were materially false or misleading at the time given.

AGENT shall have the right to terminate the AGREEMENT.

1. If CLIENT fails to pay invoices in a timely manner from the invoice due date.

ENTIRE UNDERSTANDING

- This AGREEMENT and Schedule A attached hereto constitute the entire understanding and agreement of the PARTIES, and any and all prior agreements, understandings and representations are hereby superseded in their entirety and are of no further force and effect.
- 2. No modification of or amendment to this AGREEMENT, nor any waiver of any rights under this AGREEMENT, will be effective unless in writing and signed by both PARTIES. Any subsequent change or changes in AGENT'S duties or compensation will not affect the validity or scope of this AGREEMENT.

ENFORCEABILITY OF PROVISIONS

If any provision of this AGREEMENT is held to be invalid or unenforceable, the PARTIES agree to substitute a provision that most closely approximates the economic effect and intent of that provision, and the remainder of this AGREEMENT shall nevertheless remain in full force and effect.

INDEMNIFICATION FOR THIRD PARTY CLAIMS AND REPRESENTATIONS AS TO INFORMATION PROVIDED

- Except as otherwise stated herein, the AGENT and the CLIENT each agree to indemnify, defend, save, and hold harmless the other, its shareholders, officers, directors, managers, members and agents from and against all third party claims, liabilities, causes of action, damages, judgments, attorney's fees, court costs, and expenses, which arise out of any activity outside the scope of normal performance of this AGREEMENT, or failure to perform duties hereunder as required, before, during or after the termination of this Agreement. This indemnification shall survive the termination of this AGREEMENT.
- The AGENT and the CLIENT understand that the information provided to each other and to any third party(ies) is of a commercially sensitive nature and can cause financial damages if such information is not accurate. The AGENT and the CLIENT shall provide accurate information to each other and potential customers at all times, which shall not be knowingly or intentionally misleading, counterfeit or false.

ATTORNEY'S FEES AND COSTS

The AGENT and the CLIENT agree that should any action be instituted by either PARTY against the other regarding the enforcement of the terms of this AGREEMENT, the prevailing PARTY will be entitled to recover from the non-prevailing PARTY all of the prevailing PARTY'S expenses related to such action, including, but not limited to, reasonable attorney's fees and costs incurred or to be incurred both before and after judgment.

LEGAL

Each PARTY warrants and represents that it has had an opportunity to seek legal advice regarding this AGREEMENT and its obligations hereunder. AGENT represents that it has read and understood each provision herein.

IN WITNESS WHEREOF, the undersigned have executed this AGREEMENT as of the day and year first written above.

AGENT:	CLIENT:	
ENHANCED ENERGY SERVICE OF AMERICA, LLC	ENERGY HARBOR LLC	
By: Christopher Prezean	By: Nagariola-	
CHRISTOPHER PREJEAN	Tanya Rohauer	
Title: Member / President	_ Title: Vice President	

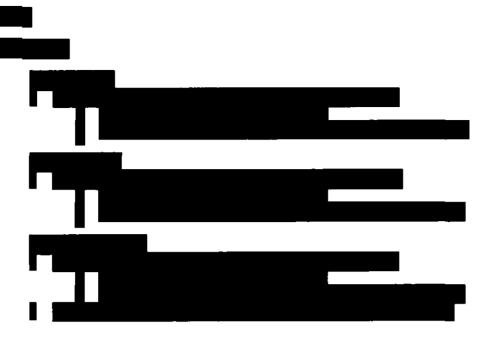


SCHEDULE A

DUTIES

AGENT hereby agrees to provide the operational services necessary for, and to confer regularly with, CLIENT regarding the operations and management of CLIENT's aggregation pools for the utility service area(s) listed in Schedule A. This shall all be in accordance with all applicable tariffs, procedures and rules, and the list of utilities may be amended from time to time by mutual consent of the PARTIES and by written amendment to this AGREEMENT. CLIENT agrees that during the term of the AGREEMENT, and provided AGENT does not materially breach the AGREEMENT. AGENT is the exclusive provider of these services for the utilities listed below. The services to be provided by the AGENT to the CLIENT are as follows:

- Retrieve the local distribution companies monthly demand data.
- Retrieve / Execute the monthly interstate / intrastate pipeline capacity releases.
- Calculate the daily and monthly quantities needed per each local distribution company along the specific pipelines.
- Provide daily / monthly nominations and / or balancing per the rules and regulations set by the various interstate / intrastate pipelines, (per executed exhibit outlining pipelines included).
- Provide daily / monthly nominations and / or balancing per the rules and regulations set by the various local distribution companies (per an executed exhibit outlining utilities included).
- Provide all necessary paperwork including forms and agreements that may be required by pipelines, aggregation pools, local distribution companies, suppliers, etc.
- Reconcile all daily / monthly volumes provided by suppliers, pipelines, aggregation pools, local distribution companies, etc.
- Reconcile all invoices provided by suppliers, pipelines, aggregation pools, local distribution companies, etc.
- Provide monthly reallocation of volumes if required by suppliers, pipelines, aggregation pools.
- local distribution companies, etc.



PIPELINES

- Transcontinental Gas Pipe Line Company (TRANSCO).
- Texas Eastern Gas Transmission (TETCO).
- Tennessee Gas Pipeline Company (TENN).
- Columbia Gas Transmission (TCO).
- Eastern Gas Transmission
- NEXUS Gas Transmission
- Rockies Express Pipeline
- Panhandle Eastern Pipeline
- ANR Pipeline
- Trunkline Gas Company
- National Fuel Gas Supply
- (and other applicable pipelines to be listed when the utility is determined)

William (Bill) Glass

Principal, Chief Risk Officer

Enhanced Energy Services: 2009 – Present

Sugar Land, Texas

Responsible for managing risk, hedging for electricity and gas operations, and scheduling for retail energy marketers serving load in PJM, NYISO, NEPOOL, and MISO, as well as retail gas markets from Illinois to Florida.

Responsible for overseeing and implementing risk policies and hedging/pricing strategies for over forty (40+) energy service companies (gas and electric) throughout the United States ranging from 50 RCE's to 1,000,000 RCE's.

I have nearly two decades worth of natural gas and electric sales experience and more than a decade worth of experience working with rules and practices established by the North American Energy Standards Board.

President

Platinum Energy Resources: 2003 - 2012

Houston, Texas

I was a founding member, as well as the president, serving in an advisory position on the board. I also operated as the risk manager for the company's hedges (gas and electric).

Vice President Natural Gas Trading: Jul 2000 - Dec 2003 MIECO

Houston, Texas

Vice President of Natural gas trading and operations for the United States. Responsible for trading strategies and allocation of capital to maximize profitable natural gas trades.

Senior Trader

Southern Company Energy/Mirant: Jan 1998 – Jul 2000

Atlanta, Georgia

As a senior trader, I was responsible for managing all risk for physical traders in the eastern portion of the United States, as well as assessing trading opportunities for speculation to achieve profitability.

Risk Manager

Southern Company Energy Marketing: Feb 1997 – Jan 1998

Atlanta, Georgia

As the risk manager for all natural gas operations for the company, I was the first risk employee to start at SCEM and managed all the daily profit and loss reports and positions on a daily basis.

Texas A&M University

BBA: Accounting and Finance 1993 College Station, Texas

KRISTOPHER KEHLENBACH

2440 North Boulevard #2308 Houston, TX 77098 Cell (713) 828-7098 KrisKehlenbach@gmail.com

EDUCATION

University of Houston

Masters of Business Administration (MBA) Energy Finance/Management Focus

GPA. 3.86 Deans Honor List

Houston, TX

May 2012

Bachelors of Business Administration (BBA) Management Major/Marketing Minor

• GPA. 3.90 Summa Cum Laude

May 2010

Utah College of Massage Therapy (UCMT)

Professional/Spa Track Program

• 4.0 GPA with 1200 hours of massage therapy training

Salt Lake City, UT October 2001

EXPERIENCE

Enhanced Energy Services of America, LLC (2012-Current)

Houston, TX

Operations Manager

- Oversight of a team of employees responsible for electricity forecasting
- Maintaining and building wholesale pricing reports for 25+ utilities in 3 ISO's
- Participate in monthly capacity auction on behalf of clients
- Compiling reports for clients submission to regulatory bodies(FERC)
- Build and maintain calculations for the required REC's in 6 states while actively
 purchasing and assisting in the acquisition of REC's for clients
- Implementing hedging positions and keeping P&L documentation on hedges
- · Compiling and approving weekly and monthly billing for electric department
- Overseeing Client's gas operations in the Florida market(4 utilities)
- Handling daily/monthly gas operations of: capacity release, scheduling noms, billing, storage maintenance, imbalance trading and maintain gas pricing consistent with rules and practices of NAESB

Reconciliation of billing from pipelines and utilities

- · Assisting in hiring processes and employee management
- Team Management
- Possess nearly a decade worth of experience with (i) natural gas and electric sales, and (ii) rules and practices established by NAESB

Self Employment (2007-2015)

Houston, TX

Small Business Owner/Massage Therapist

- Servicing an independent clientele base of 10-15 individuals
- Responsible for marketing and promotions of self and business
- Maintaining service records and income for quarterly reports
- Handling budgets, finances and supplies/inventory maintenance
- · Scheduling of services

Bodyworks & Fitness (2005-2010), Persona Day Spa (2001-2005)

Houston, TX

Massage Therapist/Department Head

- Provided massage therapy and body treatments in fast paced environment
- Designed and implemented massage and body treatment protocols for entire staff
- Trained new hires and managed 4-5 massage therapist team
- Maintained stock and reordered products/supplies while sustained expense control
- · Developed and launched seasonal promotions for massage department

ACHIEVEMENTS, CERTIFICATIONS AND INTERESTS

Bauer MBA Society Member, BMBAS Healthcare and Biotech club member

6 Deans List Awards, Entrepreneurship Certification, Phi Kappa Phi Member

Texas Licensed Massage Therapist (LMT) 2002-Present, Nationally Certified Therapist 2002-2006, First Aid/CPR Certified, Personal Automotive Repair (Maintenance and Modification), Travel, Team Recreational Sports, Fitness, and Outdoor ActivitiesPADI Open Water Certified Scuba Diver

JEFFREY P. PORTER

Kingwood, TX 77345 - 713/870-7271

SUMMARY

Energy management professional with decades of experience in retail and wholesale gas sales, trading (including approximately 20 years' worth of experience working with rules and practices established by NAESB), pricing, and transport.

Experienced in:

- Gas supply trading
- Retail market analysis (including P&L)
- Storage optimization
- Acquisition integration
- Pipeline and LDC scheduling
- Retail Portfolio Management
- Retail pricing
- Capacity procurement
- OpenLink Endur gMotion
- Technical sales

WORK EXPERIENCE

Energy Harbor, Houston, TX

Retail Gas Portfolio Manager

Lead gas supply interactions for retail programs.

- Develop pricing models for various retail markets.
- Trade and hedge gas supervise gas scheduling activities and invoice payment, including profit and loss responsibilities.

ENGIE Resources, Houston, TX

2016-2021

2021-Present

Senior Advisor Retail Gas Optimization

Manage all risk and portfolio management activities related to retail gas programs, including profit and loss responsibilities.

- Produced market analysis and pricing models for various retail markets in IL, OH, & PA.
- Hedged, procured and supervised gas scheduling activities within risk guidelines.

Entrust Energy, Houston, TX

2014-2016

Retail Gas Consultant

Trade, price and schedule gas for retail programs.

- Procured and delivered gas for various retail markets insuring targeted P&L.
- · Produced market analysis and pricing models for New Market Entry.

Direct Energy, LP, Houston, TX

2003-2013

Subject Matter Expert-STAR Integration Team

(2013-2013)

Integrated Business Units' Gas Transportation Agreements and Trained Scheduling Personnel.

- Produced positive tests for the Trading, Transportation and Reporting Functions for integration of OpenLink Endur Risk Management System.
- Supervised import of pipeline rates, points and over 300 transportation agreements on 30 pipelines.

Cash Month Manager-Retail Portfolio Management

(2008-2012)

Managed hedging, asset optimization and scheduling for over 600,000 retail customers

- Traded cash month gas, hedged storage assets and produced monthly P&L reports.
- Hired and supervised 6-person gas scheduling team.
- Integrated three major acquisitions in eighteen-month period.
- Produced market analysis and pricing models for New York New Market Entry.

Manager-Gas Operations and Pipeline Capacity

(2005-2008)

Procured storage & transport origination opportunities for retail business

- Secured least-cost interstate capacity for national retail markets which lowered supply
- Created over \$5MM origination plus periods of cash month trading.

Senior Coordinator-Gas Logistics

(2003-2005)

Managed, nominated and scheduled gas for retail programs.

- Delivered gas for various Midwest retail markets insuring penalty free deliverability.
- Secured least-cost interstate capacity for national retail markets which lowered supply costs.

Southern Company Gas, Houston, TX

2002-2003

Manager - Pricing and Structuring

Priced and structured residential and commercial deals for Atlanta retail program.

Applied hedging and storage strategy to lower supply costs.

New Power Company, Houston, TX

2000-2002

Manager-Gas Trading/Logistics

Manage, trade and schedule gas for 6 retail programs

- Procured and delivered gas for various Midwest retail markets insuring penalty free deliverability.
- Integrated four retail acquisitions in nine-month period.

Columbia Energy Services Corp., Columbia, MD

1996-2000

Manager-Tariff Analysis

Managed retail pricing analysis team and retail market entry applications.

- Hired and managed a 3-person Tariff Analyst team which doubled the national marketing effort.
- Analyzed, built and maintained 60 LDC retail pricing models.

ENRON Capital & Trade Resources, Houston, TX

1987-1996

Management, Sales, Transportation & Market Entry Positions

EDUCATION

B.A. in Geology, Miami University, Oxford, OH

Fold the printed label at the dotted line. Place the

affix the folded label using clear plastic shipp

LYNNE THOMAS 330-315-7385 ENERGY HARBOR COMPANY 110 168 EAST MARKET STREET AKRON OH 44308 1 OF 1 LTR SHIP TO:
ROSEMARY CHIAVETTA
717-772-7777
PA PUC
400 N ST COMMONWEALTH KEYSTONE
HARRISBURG PA 17120 PA 171 9-20 UPS NEXT DAY AIR TRACKING #: 1Z 766 08Y 01 9189 7867 BILLING: P/P Trx Ref No.: 600123 Bill Lading: ARG01747437 NV45 31.0A 07/2021*

AUG 2 - 2021

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Customers with a Daily Pickup

Your driver will pickup your shipmer

CMPC

Alliances (Office Depot or Staples) or

Take this package to any location of T

schedule a pickup, or to find a drop-or Air shipments (including Worldwide) www.ups.com/content/us/en/index.jsx

To: CHIAVETA, R. PUC

Agency: PUC

Floor

External Carrier: UPS 1 DAY AIR

7/30/2021 10:11:36 AM

Getting your shipment to UPS

Customers without a Daily Pickup



1Z76608Y0191897867

off. To OPS tool UPS