## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

**ENERGY ANALYSIS GROUP** 

Application of LIMITED LIABILITY COMPANY \_, d/b/a \_ , for approval to offer. render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

#### 1. **IDENTIFICATION AND CONTACT INFORMATION**

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY

211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701

www.energyanalysisgroup.com 732-444-8321

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Corporate Creations Network Inc.

1001 State Street #1400 Erie, PA 16501

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed. Toby Wealcatch, Manager

211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701

P: 732-444-8321

F: 732-358-4588

twealcatch@energyanalysisgroup.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Steven Fleissia

500 Campus Drive, suite 400, Florham Park, NJ 07932

P: 973-443-3281

F: 973-295-1246

fleissigs@gtlaw.com

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 **REQUIRED**) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Asher Hartman, Partner Toby Wealcatch, Manager 211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701 211 Boulevard Of The Americas Suite 106 P: 732-444-8321 Lakewood NJ 08701 F: 732-358-4588 P: 732-444-8321 asher@energyanalysisgroup.com F: 732-358-4588 twealcatch@energyanalysisgroup.com 4

### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

Or

The Applicant will not be using a fictitious name.

#### b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

## Or

The Applicant is a:



domestic general partnership (\*)

domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201)

foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

- The Applicant is a:

domestic corporation (15 Pa. C.S. §1308)

foreign corporation (15 Pa. C.S. §4124)

- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- U Other (Describe):
  - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
  - Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
  - Give name and address of officers.

## 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

**a. AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

#### no affiliates

**b. PREDECESSORS**: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

no predecessors

## 4. **OPERATIONS**

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

#### **Definitions**

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.
- The Applicant is presently doing business in Pennsylvania as a
  - natural gas interstate pipeline
  - municipality providing service outside its municipal limits
  - local gas distribution company
  - retail supplier of natural gas services in the Commonwealth
    - a natural gas producer
  - a broker/marketer engaged in the business of supplying natural gas services
    - Other. (Identify the nature of service being rendered)

#### or

The Applicant is not presently doing business in Pennsylvania.

#### b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
  - Broker/Marketer engaged in the business of supplying natural gas services
    - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

**c. PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

to provide third party supply

- d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.
  - Columbia
     National Fuel Gas
     PECO
     Peoples Natural Gas Company
     UGI Utilities Gas Division
     Valley Energy
     All of the above
- e. CUSTOMERS: Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter <u>ONLY</u> (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
- Large Commercial Customers (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above (Except Mixed Meter)
- Other (Describe):
- f. **START DATE:** Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

06/23/2021

## 5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

#### no criminal/civil proceedings to state

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

n/a

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

No customer/regulatory/prosecutory actions to list

**d. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

n/a

#### 6. <u>PROOF OF SERVICE</u>

#### **Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.** (Example Certificate of Service is attached at Appendix C)

**a.) STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Department of Revenue Bureau of Compliance PO Box 281230 Harrisburg, PA 17128-1230

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

National Fuel Gas Distribution Corp.
Joanne E. Maciok
6363 Main Street
Williamsville, NY 14221
PH: 716.857.7670
FAX: 716.857.7479
e-mail: maciokj@natfuel.com
PECO
Carlos Thillet, Manager, Gas Supply and
Transportation
2301 Market Street, S9-2
Philadelphia, PA 19103
PH: 215.841.6452
Email: carlos.thillet@exeloncorp.com
Philadelphia Gas Works
Ryan Reeves, Director Supply
Transportation & Control
800 West Montgomery Avenue
Philadelphia, PA 19122
PH: 215.787.5103
email: pgwchoicesupply@pgworks.com
UGI Utilities, Inc. – Gas Division
Sherry Epler
1 UGI Drive
Denver, PA 17517
PH: 610.796.3447
Email: sepler@ugi.com

## 7. FINANCIAL FITNESS

- **a. BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.
- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

see attached

**d. BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

see attached

- e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.
  Bracha Link, book keeper
  211 Blvd of the Americas Lakewood NJ 08701
  P: 732-444-8321
  F:732-358-4588
  blink@energyanalysisgroup.com
- f. **TAXATION:** Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

## 8. <u>TECHNICAL FITNESS</u>:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- **a. EXPERIENCE, PLAN, STRUCTURE:** such information may include:
  - Applicant's previous experience in the natural gas industry.
  - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

#### b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal Applicant will use its own internal resources/employees for marketing
- External NGS Applicant will contract with a PUC LICENSED NGS
- Affiliate Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant
- External Third-Party Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer
- Other (Describe):

X

- c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
  - Yes

If yes, will the Applicant be using verification procedures?



Yes na No

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

see attached

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

Asher Hartman, Partner 211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701 P: 732-444-8321 F: 732-358-4588 asher@energyanalysisgroup.com Avia Pollack, Partner 211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701 P: 732-444-8321 F: 732-358-4588 avi@energyanalysisgroup.com

#### 9. DISCLOSURE STATEMENT:

#### (Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

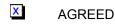
a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.



- **b. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission:
  - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.



c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

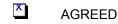


d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.



ACKNOWLEDGED

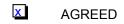
e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.



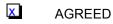
f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.



**g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.



**h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.



- i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. <u>The Commission does not accept corporate or personal checks for filing fees.</u>
- PAYMENT ENCLOSED payment will be made online via PUC portal

#### 11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)

- **a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- **b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

## 12. NEWSPAPER PUBLICATIONS

# Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

			Philadelphia Daily News				
	Erie	Harrisburg	or	Pittsburgh	Scranton		Johnstown
	Times-	Patriot-	Philadelphia	Post-	Times-	Williamsport	Tribune-
	News	News	Inquirer	Gazette	Tribune	Sun-Gazette	Democrat
Columbia Gas	Х	Х		Х		Х	х
National Fuel Gas	Х			Х			
PECO			Х				
Peoples Natural Gas	Х			Х			Х
Peoples Gas							
Company				Х			
Philadelphia Gas							
Works			Х				
UGI Utilities – Gas							
Div.	Х	Х	Х	Х	Х	Х	Х
Valley Energy					Х	Х	
Entire							
Commonwealth	Х	Х	Х	Х	Х	Х	Х

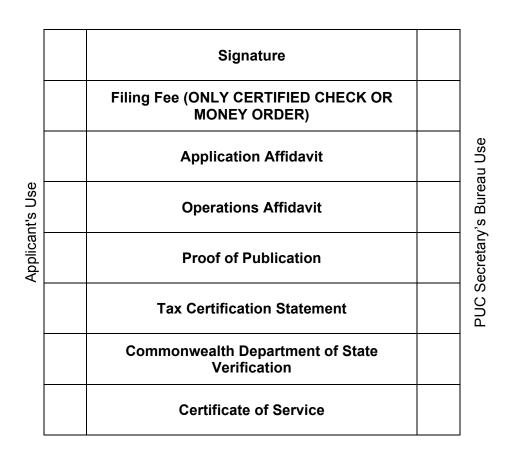
(Example Publications are provided at Appendices F and G)

#### 13. SIGNATURE

Applicant::	Inh	
By: Asher Har	tman	
Title Partner		

## 14. <u>CHECKLIST</u>

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.



# Applicant: <u>ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY</u>

# Appendix A

# **APPLICATION AFFIDAVIT**

[Commonwealth/State] of :
: SS.
County of Ocean :
Asher Hartman, Affiant, being duly [sworn/affirmed] according to law deposes and says that:
[He/she is the <u>Partner</u> (Office of Affiant) of <u>LIMITED LIABILITY COMPANY</u> (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
ENERGY ANALYSIS GROUP That the Applicant herein LIMITED LIABILITY COMP the burden of producing information and supporting
documentation demonstrating its technical and financial fitness to be licensed as an natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1). ENERGY ANALYSIS GROUP
That the Applicant herein Completely and provided supporting documentation as required. ENERGY ANALYSIS GROUP
That the Applicant herein LIMITED LIABILITY COMPANY ledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.
That the Applicant herein LIMITED LIABILITY COMMON/edges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.
In
Signature of Affiant
Sworn and subscribed before me this $26^{\text{ch}}$ day of <u>Augest</u> , $20^{21}$ .
Signature of official administering oath
My commission expires
My Comm. Expires Feb. 14, 2024

## Appendix B

# **OPERATIONS AFFIDAVIT**

[Commonwealth/	State] of 🧕	New Jersey	
		: SS.	
County of	in	:	
Asher Hartman		, Affiant, being duly [sworn/affirmed] acco	ording to law,
deposes and say	s that:		ANALYSIS GROUP
[He/she is the (Name of Applica	Partner nt);]	(Office of Affiant) of LIMITED I	IABILITY COMPANY

[That he/she is authorized to and does make this affidavit for said Applicant;]

#### ENERGY ANALYSIS GROUP

That LIMITED LIABILITY COMPANY , the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

#### ENERGY ANALYSIS GROUP

That <u>LIMITED LIABILITY COMPANY</u>, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

#### ENERGY ANALYSIS GROUP

That LIMITED LIABILITY COMPANY, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

#### Appendix B (Continued)

#### ENERGY ANALYSIS GROUP

That LIMITED LIABILITY COMPANY, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this \_26 day of \_Arcest \_\_\_\_, 20\_21.

Signature of official administering oath

My commission expires 7 14 2024



## Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

## CERTIFICATE OF SERVICE TEMPLATE

On this the <u>8</u> day of <u>August</u> 20<u>21</u>, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all <u>NON-CONFIDENTIAL</u> attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate	Office of the Attorney General
5th Floor, Forum Place	Bureau of Consumer Protection
555 Walnut Street	Strawberry Square, 14th Floor
Harrisburg, PA 17120	Harrisburg, PA 17120
Office of the Small Business Advocate	Department of Revenue
Commerce Building, Suite 202	Bureau of Compliance
300 North Second Street	PO Box 281230
Harrisburg, PA 17101	Harrisburg, PA 17128-1230
Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120	
Columbia Gas of PA, Inc. Transport Support Services 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.4980 e-mail: transportevaluations@nisource.com	National Fuel Gas Distribution Corp. Joanne E. Maciok 6363 Main Street Williamsville, NY 14221 PH: 716.857.7670 FAX: 716.857.7479 e-mail: maciokj@natfuel.com
Peoples Natural Gas Company LLC	PECO
Carol Scanlon	Carlos Thillet, Manager, Gas Supply and
375 North Shore Drive	Transportation
Pittsburgh, PA 15212	2301 Market Street, S9-2
PH: 412.208.6931	Philadelphia, PA 19103
FAX: 412.208.6577	PH: 215.841.6452
e-mail: <u>Carol.Scanlon@peoples-gas.com</u>	Email: <u>carlos.thillet@exeloncorp.com</u>
Peoples Gas Company LLC	Philadelphia Gas Works
Carol Scanlon	Ryan Reeves, Director Supply Transportation
375 North Shore Drive	& Control
Pittsburgh, PA 15212	800 West Montgomery Avenue
PH: 412.208.6931	Philadelphia, PA 19122
FAX: 412.208.6577	PH: 215.787.5103
e-mail: <u>Carol.Scanlon@peoples-gas.com</u>	email: pgwchoicesupply@pgworks.com

Valley Energy Inc. Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: erogers@ctenterprises.org UGI Utilities, Inc. – Gas Division Sherry Epler 1 UGI Drive Denver, PA 17517 PH: 610.796.3447 Email: <u>sepler@ugi.com</u>

Asher Hartman, Partner ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY

## **10. Contact Information**

Supplier Name: Energy Analysis Group LLC

Address: 211 Blvd of the Americas Suite 106 Lakewood NJ 08701

Phone Number: 732-444-8321

Internet Address: www.energyanalysisgroup.com

## 11. Information about shopping for a Natural Gas Supplier is available from:

Pennsylvania Public Utility Commission (PUC) 400 North Street, Harrisburg PA 17120 1-800-692-7380 www.pagasswitch.com

Pennsylvania Office of Consumer Advocate <u>www.oca.state.pa.us</u>

#### NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF REVENUE

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#### **CERTIFICATE OF FORMATION**

#### ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY 0400352093

The above-named DOMESTIC LIMITED LIABILITY COMPANY was duly filed in accordance with New Jersey State Law on 06/02/2010 and was assigned identification number 0400352093. Following are the articles that constitute its original certificate.

- 1. Name: ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY
- 2. Registered Agent: ASHER HARTMAN
- 3. Registered Office: 1072 MADISON AVE LAKEWOOD , NJ 08701-5268
- 4. Business Purpose: ENERGY CONSULTING

Signatures: ASHER HARTMAN AUTHORIZED REPRESENTATIVE AVI POLLACK AUTHORIZED REPRESENTATIVE



Certificate Number: 117295680 Verify this certificate online at https://www1.state.nj.us/TYTR\_StandingCert/JSP/Verify\_Cert.jsp



IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal at Trenton, this 3rd day of June, 2010

6.0

Andrew P Sidamon-Eristoff State Treasurer

# BYLAWS OF ENERGY ANALYSIS GROUP LLC

# ARTICLE I SHAREHOLDERS

Section 1. <u>Annual Meeting</u>. An annual meeting shall be held once each calendar year for the purpose of electing directors and for the transaction of such other business as may properly come before the meeting. The annual meeting shall be held at the time and place designated by the Board of Directors from time to time.

**Section 2. Special Meetings** . Special meetings of the shareholders may be requested by the President, the Board of Directors, or the holders of a majority of the outstanding voting shares.

Section 3. <u>Notice</u>. Written notice of all shareholder meetings, whether regular or special meetings, shall be provided under this section or as otherwise required by law. The Notice shall state the place, date, and hour of meeting, and if for a special meeting, the purpose of the meeting. Such notice shall be mailed to all shareholders of record at the address shown on the corporate books, at least 10 days prior to the meeting. Such notice shall be deemed effective when deposited in ordinary U.S. mail, properly addressed, with postage prepaid.

**Section 4.** <u>Place of Meeting</u>. Shareholders` meetings shall be held at the corporation's principal place of business unless otherwise stated in the notice. Shareholders of any class or series may participate in any meeting of shareholders by means of remote communication to the extent the Board of Directors authorizes such participation for such class or series. Participation by means of remote communication shall be subject to such guidelines and procedures as the Board of Directors adopts. Shareholders participating in a shareholders' meeting by means of remote communication shall be deemed present and may vote at such a meeting if the corporation has implemented reasonable measures: (1) to verify that each person participating remotely is a shareholder, and (2) to provide such shareholders a reasonable opportunity to participate in the meeting and to vote on matters submitted to the shareholders, including an opportunity to communicate, and to read or hear the proceedings of the meeting, substantially concurrent with such proceedings.

**Section 5.** <u>Quorum</u> . A majority of the outstanding voting shares, whether represented in person or by proxy, shall constitute a quorum at a shareholders' meeting. In the absence of a quorum, a majority of the represented shares may adjourn the meeting to another time without further notice. If a quorum is represented at an adjourned meeting, any business may be transacted that might have been transacted at the meeting as originally scheduled. The shareholders present at a meeting represented by a quorum may continue to transact business until adjournment, even if the withdrawal of some shareholders results in representation of less than a quorum.

# ARTICLE II DIRECTORS

**Section 1.** <u>Number of Directors</u>. The corporation shall be managed by a Board of Directors consisting of 2 director(s).

**Section 2.** Election and Term of Office . The directors shall be elected at the annual shareholders` meeting. Each director shall serve a term of 30 year(s), or until a successor has been elected and qualified.

Section 3. Quorum . A majority of directors shall constitute a quorum.

Section 4. <u>Adverse Interest</u>. In the determination of a quorum of the directors, or in voting, the disclosed adverse interest of a director shall not disqualify the director or invalidate his or her vote.

**Section 5.** <u>Regular Meeting</u>. An annual meeting shall be held, without notice, immediately following and at the same place as the annual meeting of the shareholders. The Board of Directors may provide, by resolution, for additional regular meetings without notice other than the notice provided by the resolution.

Section 6. <u>Special Meeting</u>. Special meetings may be requested by the President, Vice-President, Secretary, or any two directors by providing five days' written notice by ordinary United States mail, effective when mailed. Minutes of the meeting shall be sent to the Board of Directors within two weeks after the meeting.

**Section 7.** <u>Procedures</u>. The vote of a majority of the directors present at a properly called meeting at which a quorum is present shall be the act of the Board of Directors, unless the vote of a greater number is required by law or by these by-laws for a particular resolution. A director of the corporation who is present at a meeting of the Board of Directors at which action on any corporate matter is taken shall be presumed to have assented to the action taken unless their dissent shall be entered in the minutes of the meeting. The Board shall keep written minutes of its proceedings in its permanent records.

If authorized by the governing body, any requirement of a written ballot shall be satisfied by a ballot submitted by electronic transmission, provided that any such electronic transmission must either set forth or be submitted with information from which it can be determined that the electronic transmission was authorized by the member or proxy holder.

**Section 8.** <u>Removal / Vacancies</u>. A director shall be subject to removal, with or without cause, at a meeting of the shareholders called for that purpose. Any vacancy that occurs on the Board of Directors, whether by death, resignation, removal or any other cause, may be filled by the

remaining directors. A director elected to fill a vacancy shall serve the remaining term of his or her predecessor, or until a successor has been elected and qualified.

Section 9. <u>Resignation</u>. Any director may resign effective upon giving written notice to the chairperson of the board, the president, the secretary or the Board of Directors of the corporation, unless the notice specifies a later time for the effectiveness of such resignation. If the resignation is effective at a future time, a successor may be elected to take office when the resignation becomes effective.

Section 10. <u>Committees</u>. To the extent permitted by law, the Board of Directors may appoint from its members a committee or committees, temporary or permanent, and designate the duties, powers and authorities of such committees.

# ARTICLE III OFFICERS

Section 1. <u>Number of Officers</u>. The officers of the corporation shall be a President, and a Secretary.

**President/Chairman.** The President shall be the chief executive officer and shall preside at all meetings of the Board of Directors and its Executive Committee, if such a committee is created by the Board.

**Secretary.** The Secretary shall give notice of all meetings of the Board of Directors and Executive Committee, if any, shall keep an accurate list of the directors, and shall have the authority to certify any records, or copies of records, as the official records of the corporation. The Secretary shall maintain the minutes of the Board of Directors' meetings and all committee meetings.

Section 2. Election and Term of Office . The officers shall be elected annually by the Board of Directors at the first meeting of the Board of Directors, immediately following the annual meeting of the shareholders. Each officer shall serve a one year term or until a successor has been elected and qualified.

**Section 3.** <u>**Removal or Vacancy</u>**. The Board of Directors shall have the power to remove an officer or agent of the corporation. Any vacancy that occurs for any reason may be filled by the Board of Directors.</u>

## ARTICLE IV CORPORATE SEAL, EXECUTION OF INSTRUMENTS

The corporation shall have a corporate seal, which shall be affixed to all deeds, mortgages, and other instruments affecting or relating to real estate. All instruments that are executed on behalf of the corporation which are acknowledged and which affect an interest in real estate shall be executed by the President or any Vice-President and the Secretary or Treasurer. All other instruments executed by the corporation, including a release of mortgage or lien, may be executed by the President or any Vice-President. Notwithstanding the preceding provisions of this section, any written instrument may be executed by any officer(s) or agent(s) that are specifically designated by resolution of the Board of Directors.

## ARTICLE V AMENDMENT TO BYLAWS

The bylaws may be amended, altered, or repealed by the Board of Directors or the shareholders by a majority of a quorum vote at any regular or special meeting; provided however, that the shareholders may from time to time specify particular provisions of the bylaws which shall not be amended or repealed by the Board of Directors.

## ARTICLE VI INDEMNIFICATION

Any director or officer who is involved in litigation by reason of his or her position as a director or officer of this corporation shall be indemnified and held harmless by the corporation to the fullest extent authorized by law as it now exists or may subsequently be amended (but, in the case of any such amendment, only to the extent that such amendment permits the corporation to provide broader indemnification rights).

## ARTICLE VII STOCK CERTIFICATES

The corporation may issue shares of the corporation's stock without certificates. Within a reasonable time after the issue or transfer of shares without certificates, the corporation shall send the shareholder a written statement of the information that is required by law to be on the certificates. Upon written request to the corporate secretary by a holder of such shares, the secretary shall provide a certificate in the form prescribed by the directors.

## ARTICLE VIII DISSOLUTION

The corporation may be dissolved only with authorization of its Board of Directors given at a special meeting called for that purpose, and with the subsequent approval by no less than two-thirds (2/3) vote of the members.

## Certification

Asher Hartman, Secretary of Energy Analysis Group LLc hereby certifies that the foregoing is a true and correct copy of the bylaws of the above-named corporation, duly adopted by the initial Board of Directors on \_\_\_\_\_.

This Corporate Bylaws is executed and agreed to by:

Asher Hartman

Asher Hartman twealcatch@energyanalysisgroup.com July 19, 2021 at 04:22 pm Recorded at IP 98.109.205.136 State: Texas

Type of License: Broker

License Number: BR210001

State: New Jersey

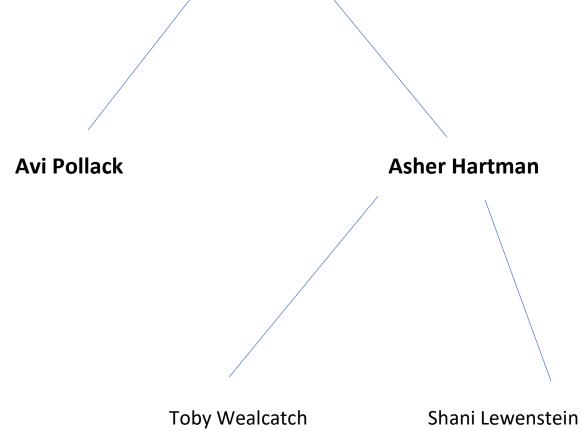
**Type of License:** Energy Agent, Private Aggregator and Energy Consultant.

License Number: EA-0676, PA-0274, EC-0216

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# **Energy Analysis Group LLC**



Shani Lewenstein

# ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY

211 Boulevard of the Americas Suite 106 Lakewood NJ 08701

## **Officer Name: Asher Hartman**

Title: Managing Partner Dates of employment: 2010 - Present Job Description: Sales and marketing as well as Energy Assessments.

## **Officer Name: Avi Pollack**

Title: Managing Partner Dates of employment: 2010 - Present Job Description: Energy Assessments and Project Management. Certifications: CFM, EPA RRP, BPI, CEM, BEAP, CBCP

## **Employee Name: Toby Wealcatch**

Title: Office Manager Dates of employment: 2018 - present Job Description: Managing supply contracts, renewals, pricing, and savings calculations.



211 Boulevard of The Americas Suite 106 Lakewood NJ 08701



732-444-8321



twealcatch@energyanalysis group.com



www.energyanalysisgroup. com



#### Item 8a: Energy Analysis Group LLC Experience and Plan Structure

## • Previous Experience in the Energy Field:

- Energy Analysis Group has been a player in the Energy industry for over 10 years. In the last decade we have garnered hundreds of accounts whose satisfied owners have come to turn to our trustworthy team for anything energy. For the last several years, we have added energy supply as one of our services, doing sales as an agent for companies like Lowerwatt and Enerworld. To date we have provided this service to more than a thousand accounts and our satisfied client base is growing daily. We also offer Demand Management and participation in Energy reduction programs such as demand response, PJM EE, and state or utility rebate and grant programs.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions:
  - We currently have an Electric broker License in Texas and New Jersey.
    - Texas Broker # BR210001
    - New Jersey Broker #EE21050797L
- Type of customers and number of customers Applicant currently serves in other jurisdictions:
  - We serve close to 1000 commercial and industrial customers in many states including NY, NJ, MA, MD, RI, CT, FL, GA, IL, MI, OH, PA, TX, VA.
- Staffing structure and numbers as well as employee training commitments.
  - Avi Pollack and Asher Hartman are Managing Partners of Energy Analysis Group. Toby Wealcatch is the office manager dealing day to day with energy contracts and all work involved.
- Business plans for operations within the Commonwealth.
  - We plan to broker energy to Commercial and Industrial customers within the commonwealth.
- Other information appropriate to ensure the technical capabilities of the Applicant.
  - The managing partners of EAG are Avi Pollack and Asher Hartman. They each have their own skills and certifications and are bringing their formidable experience to better the energy industry. Our certifications include CEM, CBCP, CFM, BPI Goldstar contractor. We have won energy star awards and facilitated energy star certifications for a number of facilities. We look forward to accelerating our processes and bringing our clients direct value in the energy supply world. We have dedicated employees monitoring and promoting this quadrant of our business.
  - Energy Analysis Group has the following Certifications:
    - LEED AP Certification
    - Certified Building Commissioning Professional (CBCP)
    - o Building Energy Assessment Professional
    - Certified Energy Manager
    - RESNET HERS Rater
    - o EPA Certification
    - BPI GoldStar Contractor

## STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF REVENUE AND ENTERPRISE SERVICES SHORT FORM STANDING

#### **ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY** 0400352093

*I, the Treasurer of the State of New Jersey, do hereby certify that the above-named New Jersey Domestic Limited Liability Company was registered by this office on June 02, 2010.* 

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and office are:

ASHER HARTMAN 211 BLVD OF THE AMERICAS SUITE 106 LAKEWOOD, NJ 08701



IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal at Trenton, this 9th day of June, 2021

Shup Mun

*Elizabeth Maher Muoio State Treasurer* 

Certificate Number : 6119909352 Verify this certificate online at

https://www1.state.nj.us/TYTR\_StandingCert/JSP/Verify\_Cert.jsp



**TD Bank** America's Most Convenient Bank<sup>©</sup> 2338 Lakewood Road Toms River, NJ 08755 T 732 901 0782 F 732 364 7086

tdbank.com

07/15/2021

To whom it may be concern,

I'm writing this letter on behalf of Energy Analysis Group LLC, 211 BLVD of the Americas STE 106 Lakewood, NJ 08701. Energy Analysis Group LLC is a high value customer of TD Bank and has been banking with us for over 10 years and is in very good standing with the bank. Their operating account always maintains over 1 million on deposit.

Any questions please feel free to reach out to me at the below contact number.

Respectfully,

More C. Shenol

Nora C. Shand | VP, Store Manager | NMLS ID# 760973 Toms River Lakewood South TD Bank, America's Most Convenient Bank NJ4-313-000 | 2338 Lakewood Road Toms River, NJ 08755 T: (732)901-0782 | F: (732)364-7086 Nora.shand@td.com



A NiSource Company

July 27, 2021

Asher Hartman, Partner Energy Analysis Group Limited Liability Company 211 Boulevard of the Americas Suite 106 Lakewood, NY 08701

Dear Asher Hartman, Partner:

We are pleased that Energy Analysis Group Limited Liability Company has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Energy Analysis Group Limited Liability Company could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Energy Analysis Group Limited Liability Company has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Energy Analysis Group Limited Liability Company does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Energy Analysis Group Limited Liability Company changes in the future, Columbia Gas might deem it appropriate to require Energy Analysis Group Limited Liability Company to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4980 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

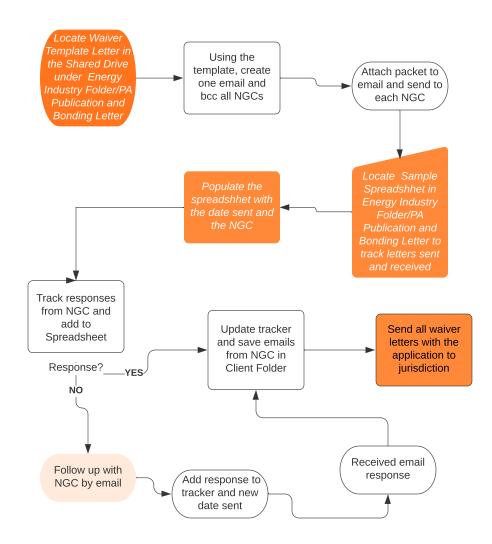
Sincerely,

Kylia Davis

Kylia Davis Manager of Choice and Transportation Support Services

#### PA Gas Waiver Process

Shayna | December 9, 2020





An Exelon Company

July 23, 2021

Asher Hartman, Partner ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY 211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701

**Re: Broker Requirements** 

Dear ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY:

PECO is aware that ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers, and will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY the creditworthiness requirement for PECO's exposure to ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY changes in the future, PECO reserves the right to require ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted, Carlos P. Thille

Carlos P. Thillet Manager, Gas Supply and Transportation 2301 Market Street Philadelphia, PA 19103



375 North Shore Drive Pittsburgh, Pennsylvania 15212

www.peoples-gas.com

Carol Scanlon Manager, Rates

Peoples Service Company LLC Phone: 412-208-6931 Email: Carol.Scanlon@peoples-gas.com

July 23, 2021

Asher Hartman Partner Energy Analysis Group Limited Liability Company 211 Boulevard Of The Americas Suite 106 Lakewood NJ 08701

Dear Mr. Hartman:

We are pleased that Energy Analysis Group Limited Liability Company has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, and Peoples Gas Company LLC (formerly Peoples TWP) ("the Companies").

Since Energy Analysis Group Limited Liability Company is not currently serving customers on the Peoples systems, we have determined at this time that Energy Analysis Group Limited Liability Company does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Energy Analysis Group Limited Liability Company provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoplesgas.com.

Sincerely,

Carol Scanlon Manager, Rates Peoples Natural Gas Company LLC

Cc: Stephen Kelly Mina Speicher



7/27/2021

Asher Hartman, Partner 211 Boulevard of The Americas Suite 106 Lakewood NJ 08701

Email: cgianatiempo@licenselogix.com

RE: Security Requirement Bond for ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY

Dear Asher Hartman, Partner,

Philadelphia Gas Works ("PGW") is aware that ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY must furnish acceptable security to each utility where ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY will do business. As such, under its tariff, Philadelphia Gas Works could require ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY does not need to post a bond or other form of security to operate in its service territory. If the services provided by ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY should change, Philadelphia Gas Works reserves the right to require security from ENERGY ANALYSIS GROUP LIMITED LIABILITY COMPANY as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

JOHN C. ZUK Sr. Vice President, Gas Management

www.pgworks.com



**UGI Utilities, Inc.** 1 UGI Drive Denver, PA 17517

610-796-3400

## **VIA E-MAIL**

July 26, 2021

Energy Analysis Group Limited Liability Company 211 Boulevard of the Americas Suite 106 Lakewood, NJ 08701

## ATTENTION: Asher Hartman, Partner

### RE: Energy Analysis Group Limited Liability Company Application to Serve as a Natural Gas Broker

Dear Mr. Hartman,

Based on your assertion that Energy Analysis Group Limited Liability Company ("Energy Analysis Group") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc.-Gas Division ("UGIU") has concluded that Energy Analysis Group will not need to post security with UGIU. This is based on the declaration that Energy Analysis Group will be acting in conjunction with a licensed natural gas supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the UGIU Tariff. If Energy Analysis Group wishes to directly serve Choice customers in the service territories of UGIU in the future as a natural gas supplier, it will have to post security as specified in the UGIU Tariff prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

Sherry Epler

Sherry Epler Senior Manager Tariff & Supplier Administration

SE/rks



July 27, 2021

Asher Hartman, Partner Energy Analysis Group Limited Liability Company 211 Boulevard of the Americas, Suite 106 Lakewood, NJ 08701

Dear Mr. Hartman:

We understand that Energy Analysis Group Limited Liability Company has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Energy Analysis Group Limited Liability Company intends to only provide natural gas aggregating, brokering, and consulting services at this time, we have determined that Energy Analysis Group Limited Liability Company will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Energy Analysis Group Limited Liability Company as deemed appropriate.

If you have any questions, please contact Jamie Levering at 570-888-9664 (Ext. 5232).

Sincerely,

2 & Chongos

Edward E. Rogers President & CEO

EER/ss

cc: J. Levering, Valley Energy cgianatiempo@licenselogix.com