

COMMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION COMMONWEALTH KEYSTONE BUILDING 400 NORTH STREET, HARRISBURG, PA 17120

BUREAU OF INVESTIGATION & ENFORCEMENT

October 19, 2021

Via Electronic Filing

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street Harrisburg, PA 17120

Re: Application of Aqua Pennsylvania Wastewater, Inc. pursuant to Sections 1102,

1329 and 507 of the Public Utility Code for Approval of its Acquisition of the

Wastewater System Assets of Lower Makefield Township

Docket No. A-2021-3024267

I&E Pre-Served Testimony, Exhibit, and Verification Statements

Dear Secretary Chiavetta:

Enclosed for electronic filing please find the following **Pre-Served Testimony**, **Exhibit, and Verification Statements** of the Bureau of Investigation & Enforcement's (I&E) witnesses that were admitted into the record at the evidentiary hearing held on September 29, 2021:

D. C. Patel: I&E Statement No. 1

I&E Exhibit No. 1

I&E Statement No. 1-SR Verification Statement

Ethan H. Cline: I&E Statement No. 2

Verification Statement

Copies of this letter are being served on parties of record per the attached Certificate of Service. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Erika L. McLain

Prosecutor

Bureau of Investigation and Enforcement

alla J. M. Zain

PA Attorney ID No. 320526

(717) 783-6170

ermclain@pa.gov

ELM/ac Enclosure

cc: Honorable Jeffrey A. Watson (Cover Letter and Certificate of Service only - via email)
Nick Miskanic, Legal Assistant (Cover Letter and Certificate of Service only - via email)
Per Certificate of Service (Cover Letter and Certificate of Service only - via email)

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Aqua Pennsylvania :

Wastewater, Inc. pursuant to Sections :

1102, 1329 and 507 of the Public Utility : Docket No. A-2021-3024267

Code for Approval of its Acquisition of :

the Wastewater System Assets of :
Lower Makefield Township :

CERTIFICATE OF SERVICE

I hereby certify that I am serving the foregoing Letter Regarding Pre-Served Testimony, Exhibit, and Verification Statements dated October 19, 2021, in the manner and upon the persons listed below:

Served via Electronic Mail Only

Thomas T. Niesen, Esq. Thomas, Niesen & Thomas, LLC 212 Locust Street, Suite 302 Harrisburg, PA 17101 tniesen@tntlawfirm.com

Office of Small Business Advocate 555 Walnut Street 1st Floor, Forum Place Harrisburg, PA 17101 efure@pa.gov

Erin K. Fure, Esq.

Thomas Wyatt, Esq.
Matthew Olesh, Esq.
Sydney N. Melillo, Esq.
Obermayer Rebmann Maxwell & Hippel
Center Square West
1500 Market Street, Suite 3400
Philadelphia, PA 19102
thomas.wyatt@obermayer.com
matthew.olesh@obermayer.com
sydney.melillo@obermayer.com

Harrison W. Breitman, Esq. Erin L. Gannon, Esq. Office of Consumer Advocate 555 Walnut Street 5th Floor, Forum Place Harrisburg, PA 17101 OCAAquaMakefield@paoca.org

Alexander R. Stahl, Regulatory Counsel Aqua Pennsylvania Wastewater, Inc. 762 W. Lancaster Avenue Bryn Mawr, PA 19010 astahl@aquaamerica.com Peter Lachance 484 Stony Hill Road Yardley, PA 19067 peter@lmtconstable.com Kevin and Beth Cauley 1355 James Court Yardley, PA 19067 artage2000@aol.com jcauley679@aol.com

Barry Summers 232 Aspen Road Yardley, PA 19067 blsummers5@verizon.net Ralph C. Smith Larkin & Associates, PLLC 15728 Farmington Road Livonia, MI 48154 OCAAquaMakefield@paoca.org

Brian Kalcic
Excel Consulting
225 S. Meramec Avenue, Suite 720-T
St. Louis, MO 63105
excel.consulting@sbcglobal.net

Erika L. McLain

Prosecutor

Bureau of Investigation and Enforcement

Enka L. M. Zain

PA Attorney ID No. 320526

(717) 783-6170 ermclain@pa.gov

I&E Statement No. 1 Witness: D.C. Patel

Application of Aqua Pennsylvania Wastewater, Inc. for Acquisition of the Wastewater Collection and Conveyance System Assets of Lower Makefield Township

Docket No. A-2021-3024267

Direct Testimony

of

D. C. Patel

Bureau of Investigation & Enforcement

Concerning:

Summary of 66 Pa. C.S. § 1102 and 66 Pa. C.S. § 1329 Engineer's Assessment Study Easements and Other Property Rights

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2	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
3	A.	My name is D. C. Patel and my business address is Pennsylvania Public Utility
4		Commission, Commonwealth Keystone Building, 400 North Street, Harrisburg,
5		PA 17120.
6		
7	Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
8	A.	I am employed by the Pennsylvania Public Utility Commission (Commission) in
9		the Bureau of Investigation & Enforcement (I&E) as a Fixed Utility Financial
10		Analyst.
11		
12	Q.	WHAT IS YOUR EDUCATIONAL AND EMPLOYMENT
13		BACKGROUND?
14	A.	My educational and professional background is set forth in the attached
15		Appendix A.
16		
17	Q.	PLEASE DESCRIBE THE ROLE OF I&E IN THIS PROCEEDING.
18	A.	I&E is responsible for protecting the public interest in proceedings before the
19		Commission. The I&E analysis and testimony in this proceeding is based on its
20		responsibility to represent the public interest. This responsibility refers to
21		balancing the interests of ratepayers, the regulated utility, and the regulated
22		community.

Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?

A. The purpose of my direct testimony is to address issues relating to the application of Aqua Pennsylvania Wastewater, Inc. (Aqua) for approval of the acquisition of the wastewater collection and conveyance system (Wastewater system) assets of Lower Makefield Township (LMT) in Bucks County, Pennsylvania. Specifically, I am addressing the engineer's assessment of LMT's wastewater system assets, and easements and other property rights.

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9 Q. DOES YOUR DIRECT TESTIMONY INCLUDE AN EXHIBIT?

10 A. Yes. I&E Exhibit No. 1 contains schedules that support my direct testimony.

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12 Q. WHAT IS AQUA REQUESTING IN THIS APPLICATION?

13 A. First, under 66 Pa. C.S. §§ 1102 and 1329, Aqua is requesting approval to acquire 14 LMT's wastewater system assets and the right to begin furnishing wastewater 15 service in the areas currently served by LMT (Aqua Application, p. 2). Second, 16 under 66 Pa. C.S. § 1329 (Section 1329), inter-alia Aqua is seeking to utilize the 17 fair market value to establish the ratemaking rate base of \$53,000,000 for LMT's 18 wastewater system assets based on the negotiated purchase price (Aqua 19 Application, p. 5). Finally, under 66 Pa. C.S. § 507, Aqua is seeking approval for 20 (a) the Asset Purchase Agreement dated September 17, 2020 entered between 21 Aqua and LMT, and (b) the assignment of eighteen sewage conveyance and/or 22 treatment agreements (including addendums to the agreements) entered among

I		LM1 and other Township, Borough, and County municipal authorities (Aqua
2		Application, p. 3 and pp. 20-21).
3		
4	SUM	IMARY OF 66 PA. C.S. § 1329 AND 66 PA. C.S. § 1102
5	Q.	WHAT TYPE OF FAIR MARKET VALUATION DOES SECTION 1329
6		ALLOW?
7	A.	Section 1329 allows consideration of the fair market valuation of two independent
8		utility valuation experts (UVEs) in the acquisition of water and wastewater
9		systems owned by a municipal corporation or authority. One UVE is selected by
10		the buyer and the other is selected by the seller. Each valuation must be made in
1		compliance with the Uniform Standards of Professional Appraisal Practice
12		(USPAP), employing the cost, market, and income approaches. Further, Section
13		1329 states that the ratemaking rate base of the selling utility shall be the lesser of
14		the negotiated purchase price or the fair market value of the selling utility.
15		
16	Q.	HOW ARE FAIR MARKET VALUATIONS INCORPORATED INTO A
17		SECTION 1102 APPLICATION?
18	A.	The results of the UVEs' analyses are incorporated into the Section 1102
19		application for a certificate of public convenience to be submitted to the
20		Commission for approval. ¹

http://www.puc.pa.gov/filing resources/issues laws regulations/section1329 applications.aspx, (accessed on September 1, 2021).

2	Q.	WHAT PROVISION OF SECTION 1329= ESTABLISHES THE FAIR
3		MARKET VALUE OF A SELLING UTILITY?
4	A.	Section 1329(a) prescribes a procedure to be applied to determine the fair market
5		value (appraisal) of the selling utility. As a part of this procedure, Section
6		1329(a)(4) provides that,
7 8 9 10 11		The acquiring public utility or entity and selling utility shall engage the services of the same licensed engineer to conduct an assessment of the tangible assets of the selling utility. The assessment shall be incorporated into the appraisal under the cost approach required under paragraph (3).
13	Q.	DID AQUA SUBMIT AN ENGINEER'S ASSESSMENT STUDY
14		TO SUPPORT THE FAIR MARKET VALUE APPRAISALS IN ITS
15		APPLICATION?
16	A.	Yes. Aqua's application included an engineer's assessment study/report (dated
17		February 22, 2021 and revised on March 22, 2021) performed by Ebert
18		Engineering, Inc. (Ebert) (Aqua filing, Exhibit D).
19		
20	Q.	HAVE YOU EXAMINED THE ENGINEER'S ASSESSMENT STUDY
21		AS PART OF YOUR REVIEW IN THIS PROCEEDING?
22	A.	Yes.

ENGINEER'S ASSESSMENT

1 Q. BRIEFLY DESCRIBE THE CONTENTS OF THE ENGINEER'S 2 ASSESSMENT STUDY. 3 Α. The engineer's assessment study/report includes an executive summary, 4 methodology of study, system description, and the historical growth of wastewater 5 system. Primarily, the study provides a list of the original cost of wastewater 6 system assets in service as of March 22, 2021 by NARUC account with dollar 7 amounts and development projects' status. 8 9 Q. DO YOU HAVE ANY CONCERNS ABOUT THE ENGINEER'S 10 ASSESSMENT STUDY? 11 A. Yes. The engineer's assessment study performed by Frederick E. Ebert, (P. E.) 12 did not include any comments about the visible condition, functionality, or 13 usefulness, non-functional or idle, broken/damaged, improvements, and the overall 14 status of the wastewater system assets. 15 In response to I&E-II-22, Aqua stated that per the Commission's Final 16 Implementation Order of Section 1329 (entered on October 27, 2016, p. 10), an 17 engineering assessment under Section 1329 is not required to include comments 18 about the condition and functionality of system assets (I&E Exhibit No. 1, 19 Schedule 1, p. 1). 20 21 PLEASE CONTINUE. 0.

Gannett Fleming Valuation and Rate Consultants LLC (Gannett Fleming) an

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A.

appraiser appointed by Aqua notes in its Fair Market Value Appraisal that it relied on the engineering assessment of the wastewater system's facilities report and related files prepared by Ebert Engineering, Inc., to *confirm the condition of the wastewater system's property and equipment* (Aqua filing, Exhibit Q, p. 3 and p. 23). However, as discussed above, Ebert's engineering assessment study does not include any comments about the condition or functionality of the system's assets.

I&E in its interrogatory (I&E-II-5) requested AUS Consultants (AUS) (an appraiser appointed by LMT) for identification and values considered in the valuation approach for the inefficient or broken system assets (requiring major repairs or replacement cost), and non-functional assets. In response, AUS states that the depreciation determination in the age-life depreciation reflects the deficiencies in the cost approach determination of original cost less depreciation (OCLD) and replacement cost less depreciation (CORLD) (I&E Exhibit No. 1, Schedule 1, p. 2). It appears from this response that AUS may not have considered or factored asset values for broken or non-functional assets in its valuation approach due to missing comments/information about the condition and functionality of the wastewater system assets in Ebert's engineering assessment study.

Q. WHAT IS YOUR RECOMMENDATION CONCERNING THE

ENGINEER'S ASSESSMENT STUDY?

A. I recommend that the Commission direct Aqua to present a detailed Engineer's

Assessment Study containing the seller's utility assets description with condition, functionality, and improvements required with the acquisition application under Section 1329 on a going-forward basis.

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O. WHY DO YOU BELIEVE THAT THE MISSING INFORMATION ABOUT THE CONDITION AND FUNCTIONALITY OF THE WASTEWATER SYSTEM ASSETS IN THE ENGINEER'S ASSESSMENT STUDY IS AN IMPORTANT BASIS FOR SUPPORTING THE DETERMINATION OF FAIR MARKET VALUE UNDER THE COST APPROACH METHOD? Α. There are four reasons why I believe the engineer's assessment should designate the condition and functionality of the system. First, the UVEs rely on the list of assets and original cost of the seller's utility in performing the cost approach analysis because UVE's are neither appointed/designated as engineering experts nor are they expected to perform an engineering assessment of the system assets. Second, the assessment of current condition, functionality, and the recent improvements/upgrades of the system assets are important drivers for UVEs in determining the assets' usefulness and expected service lives in the cost approach analysis. Third, missing information about the abnormality or adversity in the assets' conditions frustrate the test of used and usefulness of the system assets in providing the wastewater service (by the buyer utility). This missing information about the system's assets could impact the true and correct fair market value determination under the cost approach. It is important that both UVEs operate

under the same set of facts. Without such designation from the engineer's assessment, it cannot be assumed that both UVEs are valuing the system according to the same conditions, which can impact the valuations.

Lastly, it is equally important to note that the intent and purpose of Section 1329(a)(4) is that the licensed engineer conducts an *assessment of the tangible* assets and not just compiles and provides an inventory list of assets (with original costs) to be transferred. I reiterate that the engineer's assessment of the tangible assets' conditions would aid the UVEs in performing an appraisal analysis and in determining the information-based conclusion of fair value.

Q.

Α.

DID I&E RAISE CONCERNS REGARDING MISSING INFORMATION OR COMMENTS ABOUT THE CONDITION OF SYSTEM ASSETS IN THE ENGINEER'S ASSESSMENT STUDY PRESENTED IN ANY OTHER RECENT 1329 ACQUISITION PROCEEDINGS?

Yes. I&E raised concern about the engineer's assessment study in the settlement negotiation/agreement of Pennsylvania American Water Company's (PAWC) Section 1329 application for the acquisition of Upper Pottsgrove Township's (UPT) wastewater system assets (at Docket No. A-2020-3021460). In this proceeding, the engineer's assessment study did not include any comments about the condition and functionality or usefulness of UPT's wastewater system assets. The Administrative Law Judge (ALJ) agreed with I&E's contention contained in

the settlement agreement and in his recommended decision (RD)² directed PAWC to ensure that, in any future Section 1329 applications PAWC submits, the engineering assessment required under 66 Pa. C.S. § 1329(a)(4) will designate the condition of the inventory and assets appraised. Such designation of condition shall be limited to whether the categories of system assets appraised are in poor, fair, good, or very good condition.

Q. DID YOU REVIEW ANY OTHER ENGINEER ASSESSMENT STUDIES

- THAT INCLUDED AN ASSESSMENT OF CONDITION IN OTHER
- 10 ACQUISITION PROCEEDINGS UNDER SECTION 1329?
- 11 A. Yes. In my recent review of PAWC's Section 1329 acquisition applications for
 12 Royersford Borough Wastewater System (at Docket No. A-2020-3019634),
 13 Valley Township Water System (at Docket No. A-2020-3019859), and Valley
 14 Township Wastewater System (at Docket No. A-2020-3020178), the Engineer's
 15 Assessment Studies issued by Pennoni Associates, Inc. did include a brief

description and assessment about the condition of system assets under acquisition.

Administrative Law Judge recommended decision in PAWC Section 1329 application at Docket No. A-2020-3021460 (RD issued on July 30, 2021, p. 117).

1 **EASEMENTS AND OTHER PROPERTY RIGHTS** 2 Q. AS A PART OF AQUA'S APPLICATION, DID AQUA INDICATE THAT 3 IT IDENTIFIED ALL REAL ESTATE, INCLUDING EASEMENT 4 RIGHTS, ACCESS TO PUBLIC RIGHTS-OF-WAY, AND LIENS THAT 5 MUST BE TRANSFERRED TO AQUA TO FACILITATE AQUA'S 6 **OPERATION OF LMT'S WASTEWATER SYSTEM?** 7 A. No. In response to I&E-II-23, Agua referenced Standard Data Request No. 9 8 (Aqua filing, Exhibit Z), which indicates that Aqua is not presently aware of any 9 needed leases, easements, or access to public rights-of-way that will not be 10 transferred at closing. The mapping of easements and rights-of-way from the 11 Township's Abstractor's report is not yet complete (I&E Exhibit No. 1, 12 Schedule 2, p. 1). Additionally, in response to I&E-III-1, Agua states that LMT's 13 abstractor, Action Title Search, began title work on March 15, 2021, and is 14 compiling a list of easements including all other property rights and the complete 15 report is expected in the next few months. Aqua further states that while the list is

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obtained; however, at this time there are no known easements that will not be

being complied by the abstractor, there are easements that still need to be

transferred at closing (I&E Exhibit No. 1, Schedule 2, pp. 2-3).

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Q. WHAT IS YOUR CONCERN ABOUT MISSING EASEMENTS AS

21 **DISCUSSED ABOVE?**

A. In the absence of the abstractor's search report that will identify the missing

easements and other property rights, the UVEs' presumptive valuation of LMT's system being conveyed with all land rights necessary to operate the system, including easement rights, is likely flawed or inaccurate. This is true because unless LMT conveys all necessary easements and access to public rights-of-way to Aqua at closing, the UVEs' appraisals, which assume that all necessary property rights will be transferred to Aqua, will be factually inaccurate and invalid.

Q. DO YOU HAVE ANY RECOMMENDATION FOR EASEMENTS AND

OTHER PROPERTY RIGHTS?

10 A. Yes.

12 Q. WHAT IS YOUR RECOMMENDATION?

A. I recommend that the Commission condition the approval of Aqua's Application that the closing of the transaction not be permitted to occur unless and until LMT has (1) identified all missing easements including rights-of-way and other property rights; (2) taken any and all necessary actions to obtain the missing easements and other property rights so that they may be conveyed to Aqua at closing; and (3) borne all costs and expenses for obtaining and conveying the missing easements and other property rights so that Aqua's ratepayers are not burdened with those costs and expenses.

Additionally, I recommend that the Commission condition the approval of Aqua's Application that for circumstances beyond LMT's control where it is

unable to transfer all missing easements including rights-of-way and other property rights before or at the closing of the transaction, Aqua and LMT may at their discretion close the transaction without the transfer of missing easements and other property rights, provided that an escrow account be established of an appropriate dollar amount from the purchase price to be used to obtain any post-closing transfers of the easements and other real property rights.

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Q. WHAT IS THE BASIS OF YOUR RECOMMENDATION?

A. Adopting the above condition is necessary to ensure that the UVEs' assumption that all necessary land rights would be conveyed to Aqua at closing is accurate. I note that Section 6.05 of the Asset Purchase Agreement (Aqua filing, Exhibit B, pp. 26-27) provides a process for identification and conveyance of property easements and other property rights. However, in Section 6.06 (Unscheduled Real Property) of the Asset Purchase Agreement (Aqua filing, Exhibit B, pp. 27-28), Aqua and LMT have acknowledged that LMT may own interests in or have the legal right to use or occupy the real property and easements that are necessary or essential to the operation of the wastewater system and that are not specifically identified in Schedule 4.09 of the Asset Purchase Agreement. Therefore, it is very important and essential that the Commission adopt the condition I recommend herein to ensure that ratepayers are protected from the uncertainty and the costs of acquiring the missing easements and other property rights necessary for Aqua's operation of LMT's wastewater system.

OVERALL RECOMMENDATION

2 Q. WHAT IS YOUR OVERALL RECOMMENDATION?

- A. I recommend that if the Commission approves Aqua's Application, that it do so contingent on the conditions identified by I&E witness Ethan Cline in I&E Statement

 No. 2 and on the conditions I have discussed above. I have summarized my recommended conditions as follows:
 - The Commission should require Aqua to present a detailed Engineer's Assessment Study containing the seller's utility asset descriptions with condition, functionality, and improvements required with the acquisition applications under Section 1329 on a going-forward basis.
 - The Commission should require LMT to (1) identify all missing easements including rights-of-way and other property rights; (2) take any and all necessary actions to obtain the missing easements and other property rights so they may be conveyed to Aqua at closing; and (3) bear all costs and expenses for obtaining and conveying the missing easements and other property rights so that Aqua's ratepayers are not burdened with those costs and expenses.

Additionally, the Commission should condition the approval of Aqua's Application that in circumstances beyond LMT's control where it is unable to transfer all missing easements including rights of way and other property rights before or at the closing of the transaction, Aqua and LMT may at their discretion close the transaction without the transfer of all missing easements and other property rights, provided that an escrow account be established of an

1		appropriate dollar amount from the purchase price to be used to obtain any
2		post-closing transfers of easements and other real property rights.
3		
4	Q.	DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
5	A.	Yes. However, I reserve the right to supplement my testimony or to revise
6		recommendations if additional issues or facts arise during this proceeding.

D. C. Patel Professional and Educational Background

EXPERIENCE:

- Pennsylvania Public Utility Commission, Harrisburg, Pennsylvania June 2015 to present Fixed Utility Financial Analyst, Bureau of Investigation and Enforcement
- Pennsylvania Insurance Department, Harrisburg, Pennsylvania
 March 2013 June 2015
 Insurance Company Financial Analyst, Bureau of Company Licensing & Financial Analysis
- Pennsylvania Department of Revenue, Harrisburg, Pennsylvania
 November 2010 March 2013
 Accounting Assistant, Bureau of Corporation Taxes (Accounting)
- Hersha Hospitality Management, Harrisburg, Pennsylvania June 2007 - November 2010
 Staff Accountant (Taxes), Accounting Department
- Corporate Experience-India
 February 1987 April 2007
 Worked as Company Secretary for three different companies during this period, which were listed on the Stock Exchanges.

EDUCATION/CERTIFICATION:

- > Gujarat State University, Ahmedabad, India:
 - Bachelor of Commerce (Major concentration: Accounting)
 June 1980 April 1983
 - Bachelor of Law June 1983 - December 1988
- ➤ The Institute of Company Secretaries of India, New Delhi, India:
 - Post Graduate Professional Degree: Company Secretary June 1983 - December 1985

RATE CASE TRAINING:

➤ Attended 37th Western NARUC Utility Rate School in May 2016

WORKED ON THE FOLLOWING CASES (Testimony not required):

- ➤ R-2021-3024349 Columbia Gas of Pennsylvania, Inc. (§ 1307(f))
- ➤ R-2021-3023541 National Fuel Gas Distribution Corporation (§ 1307(f))
- ➤ A-2020-3020178 PA American Water Co. (Valley Township WW System Acquisition § 1329)
- ➤ A-2020-3019859 PA American Water Co. (Valley Township Water System Acquisition § 1329)
- ➤ A-2020-3021460 PA American Water Co. (Upper Pottsgrove Township WW System Acquisition § 1329)
- ➤ U-2020-3015258 Pittsburgh Water and Sewer Authority
- ➤ R-2020-3019661 PECO Energy Co. Gas Operations (§ 1307(f))
- ➤ R-2019-3008255 Columbia Gas of Pennsylvania, Inc. (§ 1307(f))
- ➤ R-2018-3001568 PECO Energy Co. Gas Operations (§ 1307(f))
- ➤ R-2018-3000253 Columbia Gas of Pennsylvania, Inc. (§ 1307(f))
- ➤ A-2017-2629534 PPL Electric Utilities (Restructuring Plan)
- ➤ R-2017-2631441 Reynolds Water Co.
- ➤ R-2017-2602611 PECO Energy Co. Gas Operations (§ 1307(f))
- > R-2016-2567893 Andreassi Gas Co.
- ➤ R-2016-2525128 Columbia Water Co. Marietta Division
- ➤ R-2015-2479962 Corner Water Supply and Service Corporation
- ➤ R-2015-2479955 Allied Utility Services, Inc.
- ➤ R-2015-2493905 Sands, Inc.

SUBMITTED TESTIMONY IN THE FOLLOWING CASES:

- ➤ R-2021-3024773 et al. Pittsburgh Water and Sewer Authority
- ➤ R-2021-3024601 PECO Energy Co. Electric Operations
- ➤ R-2020-3018921 PECO Energy Co. Gas Operations
- ➤ A-2020-3019634 PA American Water Co. (Royersford Borough WW System Acquisition § 1329)
- ➤ R-2020-3017951 et al. Pittsburgh Water and Sewer Authority
- ➤ R-2020-3018993 Columbia Gas Pennsylvania, Inc. (§ 1307(f))
- ➤ R-2019-3008208 Wellsboro Electric Company
- ➤ R-2019-3008212 Citizens Electric Company of Lewisburg, PA
- ➤ A-2019-3008491 Aqua Pennsylvania Wastewater, Inc. (Cheltenham Township WW System Acquisition § 1329)
- R-2018-3006814 UGI Utilities, Inc. (Gas Division)
- ➤ M-2018-2640802 and M-2018-2640803 Pittsburgh Water and Sewer Authority
- R-2018-3002645 and 3002647 Pittsburgh Water and Sewer Authority
- ➤ R-2018-3000834 Suez Water Pennsylvania, Inc.
- ➤ R-2018-2647577 Columbia Gas of Pennsylvania, Inc.
- ➤ R-2017-2595853 Pennsylvania American Water Co.
- > P-2016-2526627 PPL Electric Utilities Corp. (DSP IV)
- R-2016-2529660 Columbia Gas of Pennsylvania, Inc.
- R-2016-2554150 City of DuBois Bureau of Water
- ➤ R-2016-2580030 UGI Penn Natural Gas, Inc.

I&E Exhibit No. 1 Witness: D. C. Patel

Application of Aqua Pennsylvania Wastewater, Inc. for Acquisition of the Wastewater Collection and Conveyance System Assets of Lower Makefield Township

Docket No. A-2021-3024267

Exhibit to Accompany

the

Direct Testimony

of

D. C. Patel

Bureau of Investigation & Enforcement

Concerning:

Summary of 66 Pa. C.S. § 1102 and 66 Pa. C.S. § 1329 Engineer's Assessment Study Easements and Other Property Rights

I&E Exhibit No. 1 Schedule 1 Page 1 of 2

Respondent: Mark J. Bubel, Sr.

Date: 08/16/2021

APPLICATION OF AQUA PENNSYLVANIA WASTEWATER, INC.

DOCKET NO. A-2021-3024267

BUREAU OF INVESTIGATION AND ENFORCEMENT

SET II INTERROGATORIES

I&E-II-22 Reference the Engineer's Assessment Study (Exhibit D) issued by Ebert Engineering, Inc's (Ebert) detailing LMT wastewater system assets inventory as of March 22, 2021. Explain why the engineering assessment study did not include any comments about the conditions and functionality of system assets.

RESPONSE

Per the Commission's Final Implementation Order of Section 1329 (October 27, 2016, p. 10, an engineering assessment under Section 1329 is not required to include comments about the conditions and functionality of system assets.

Respondent: Jerome C. Weinert

Date: 08/16/2021

APPLICATION OF AQUA PENNSYLVANIA WASTEWATER, INC.

DOCKET NO. A-2021-3024267

BUREAU OF INVESTIGATION AND ENFORCEMENT

SET II INTERROGATORIES

I&E-II-5

Reference the Aqua filing, Exhibit R concerning the AUS Fair Market Value Appraisal, identify wastewater system operational issues (i.e., overflow and leakages negatively impacting the stormwater system, inefficient or broken system assets requiring major repairs or replacement cost), and non-functional assets including values that are included/considered in each specific valuation approach.

RESPONSE

The appraisal's depreciation determination reflected in the age-life depreciation reflects the deficiencies in the cost approach's determination of original cost less depreciation (OCLD) and replacement cost less depreciation (CORLD). As the OCLD and CORLD cost approach determinations are used in two of comparable sales statistics in the market approach, the depreciation described for the cost approach is also factored into the market approach determination. In the income approach, the future capital expenditures address the renewal of the existing facilities for the deficiencies described in the interrogatory question. Since one of the market comparable statistics used in the market approach is purchase price to cash flow (EBITDA) the impact of the future capital expenditures is also considered in the market approach.

Respondent: William C. Packer

Date: 08/16/2021

APPLICATION OF AQUA PENNSYLVANIA WASTEWATER, INC.

DOCKET NO. A-2021-3024267

BUREAU OF INVESTIGATION AND ENFORCEMENT

SET II INTERROGATORIES

- **I&E-II-23** Reference the Asset Purchase Agreement, Section 4.09 provisions regarding transfer of LMT Township's real estate including leases, easement rights, and access to public rights-of-way related to the system. Provide the following:
 - A. Indicate whether LMT has identified all real estate, including leases, easement rights, and access to public rights-of-way that must be transferred to Aqua to facilitate Aqua's operation of the LMT Township wastewater system.
 - B. If LMT has identified all real estate, including leases, easement rights, and access to public rights-of-way that must be transferred to Aqua to facilitate Aqua's operation of the LMT wastewater system, state whether it has the present ability to transfer them to Aqua. If not, explain why not.
 - C. If LMT has not identified all real estate, including leases, easement rights, and access to public rights-of-way that must be transferred to Aqua to facilitate Aqua's operation of the LMT's wastewater system, explain why not and provide the anticipated date that identification will be complete.

RESPONSE

- A. Please see Application Exhibit Z, Standard Data Request No. 9.
- B. Please see the response to A., above.
- C. The Abstractor's report is currently being developed and identifying where easements are needed for system assets. The report is expected to be completed prior to closing.

Respondent: Kurt M. Ferguson

Date: 08/30/2021

APPLICATION OF AQUA PENNSYLVANIA WASTEWATER, INC.

DOCKET NO. A-2021-3024267

BUREAU OF INVESTIGATION AND ENFORCEMENT

SET III INTERROGATORIES

- **I&E-III-1** Reference Aqua's response to I&E-II-23 regarding the transfer of Lower Makefield Township's (LMT) real estate including leases, easement rights, and access to public rights-of-way related to the wastewater system:
 - A. Provide the name of abstractor, date when abstractor commenced title search assignment, and the expected date when the final abstractor's report will be available.
 - B. Provide a listing of all identified and missing real estate, leases, easement rights, and access to public rights-of-way that must be transferred to Aqua to facilitate Aqua's operation of LMT's wastewater system.
 - C. State whether LMT expects to transfer all missing easements, leases, and right of way to Aqua before the closing date; and
 - D. If the response to Part C above is no, explain how Aqua and LMT will handle the transfer of missing easements, leases, and right of way after the closing date.

RESPONSE

- A. The Township has engaged Action Title Research. The Township began its title work on March 15, 2021. The abstractor is expected to complete its report in the next few months.
- B. The Township's abstractor is compiling the list of easements to be transferred, including all other property rights as related to the sale. This list is not yet complete. Upon completion of the final list, a copy will be provided.
- C. While the list being complied by the abstractor notes there are easements that still need to be obtained, at this time there are no known easements that will not be transferred at closing.

I&E Exhibit No. 1 Schedule 2 Page 3 of 3

D. If easements remain outstanding to be transferred at closing, the parties will use the processes set forth in Section 6.05 of the Asset Purchase Agreement.

Application of Aqua Pennsylvania Wastewater, Inc. Pursuant to Sections 507, 1102, and 1329 of the Public Utility Code for its Acquisition of the Wastewater System Assets of Lower Makefield Township

Docket No. A-2021-3024267

Direct Testimony

of

Ethan H. Cline

Bureau of Investigation and Enforcement

Concerning:

Cost of Service Study

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- 2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 3 A. My name is Ethan H. Cline. My business address is 400 North Street, Harrisburg,
- 4 Pennsylvania 17120.

5

- 6 Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
- 7 A. I am employed by the Pennsylvania Public Utility Commission ("Commission") in
- the Bureau of Investigation and Enforcement ("I&E") as a Fixed Utility Valuation
- 9 Engineer.

10

- 11 Q. WHAT IS YOUR EDUCATIONAL AND EMPLOYMENT EXPERIENCE?
- 12 A. Appendix A, which is attached to my testimony, describes my educational
- background and professional experience.

14

- 15 Q. PLEASE DESCRIBE THE ROLE OF I&E IN THIS PROCEEDING.
- 16 A. I&E is responsible for protecting the public interest in proceedings before the
- 17 Commission. The I&E analysis in the proceeding is based on its responsibility to
- represent the public interest. This responsibility requires balancing the interests of
- the ratepayers, the company, and the regulated community.

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. The purpose of my direct testimony is to address regulatory issues relating to the

Application ("Application" or "Transaction") of Aqua Pennsylvania Wastewater,

Inc. ("Aqua" or "Company") for approval of its acquisition of the wastewater

system assets of Lower Makefield Township ("Lower Makefield"), related

wastewater service rights, fair market valuation ratemaking treatment, accrual and

deferral of certain post-acquisition improvement costs, and certain contracts with

municipal corporations.

9

10

1

Q. DOES YOUR DIRECT TESTIMONY INCLUDE AN EXHIBIT?

11 A. No.

12

13

Q. WHAT IS AQUA REQUESTING IN THIS APPLICATION?

14 Under 66 Pa. C.S. § 1102 ("Section 1102"), Aqua is requesting approval to A. 15 acquire the Lower Makefield wastewater collection system and for the right to 16 begin providing wastewater service in the areas currently served by Lower 17 Makefield. Additionally, under 66 Pa. C.S § 1329 ("Section 1329"), Aqua is 18 seeking to utilize the fair market value for the ratemaking rate base of Lower 19 Makefield assets. Agua is also requesting that the Commission approve, if 20 necessary, its acquisition agreement with Lower Makefield and the assignment of 21 eighteen contracts with municipalities under 66 Pa. C.S. § 507. (Agua St. No. 1, 22 p. 6).

1 Q. WHY DOES AQUA NEED APPROVAL OF THE ACQUISITION UNDER 2 **SECTION 1102?** 3 A. Section 1102 requires the Commission to issue a Certificate of Public 4 Convenience prior to the Company acquiring the wastewater assets of Lower 5 Makefield and providing wastewater service in Lower Makefield's service 6 territory. The Commission will only grant a Certificate of Public Convenience if it 7 determines that such a certificate is "necessary or proper for the service, 8 accommodation, convenience or safety of the public." (66 Pa. C.S. § 1103(a)). 9 Further, "the Commission, in granting such certificate, may impose such 10 conditions as it may deem to be just and reasonable." (66 Pa. C.S. § 1103(a)). 11 12 0. WHAT DOES 66 Pa. C.S. § 1329 ALLOW? 13 A. Section 1329 allows investor owned water and wastewater utilities to use the fair 14 market valuation in the acquisition of water and wastewater systems that are 15 owned by a municipal corporation or authority. Using the Section 1329 16 framework enables the investor owned utility to establish the ratemaking rate base 17 of the acquired property in the same proceeding that it seeks to acquire the 18 property. 19

Q. WHAT DOES THE FAIR MARKET VALUE APPROACH REQUIRE?

20

21

22

A. The fair market valuation approach dictates that once the buyer and the seller agree to its use, they must engage the services of a licensed engineer to conduct an

assessment of the tangible assets of the seller. The licensed engineer assessment is then presented to two utility valuation experts ("UVE"), one to represent the buyer and one to represent the seller, to conduct independent analyses based on the Uniform Standards of Professional Appraisal Practice, employing the cost, market and income approaches. The results of the UVEs' analyses are then incorporated into the application submitted to the Commission for approval under Section 1102 of the Code.¹ For ratemaking purposes, the valuation will be the lesser of the fair market value or the negotiated purchase price. Finally, Section 1329 allows the acquiring public utility's post-acquisition improvement costs not recovered through a distribution system improvement charge to be deferred for book and ratemaking purposes.

Q. WHAT ISSUES WILL YOU ADDRESS IN YOUR DIRECT TESTIMONY?

14 A. My direct testimony addresses the necessity of requiring Aqua to undertake a Cost of
15 Service Study for the Lower Makefield assets in its next base rate case.

Q. WHAT IS I&E'S OVERALL RECOMMENDATION REGARDING THE ACQUISITION?

A. I&E's overall recommendation is that the Commission approve Aqua's Application

http://www.puc.pa.gov/filing_resources/issues_laws_regulations/section1329_applications.aspx

1		on the condition of the inclusion of a separate cost of service study as I discuss
2		below.
3		
4	DES	CRIPTION OF THE SYSTEM
5	Q.	PLEASE DESCRIBE THE LOWER MAKEFIELD SYSTEM.
6	A.	Lower Makefield currently provides wastewater service to approximately 11,151
7		customers using a system that includes, but is not limited to, collection and
8		conveyance assets, pumping stations, manholes, and land and land rights (Aqua St.
9		No. 1, p. 9). The collected wastewater is then treated at the Morrisville Borough
10		Wastewater Treatment Plant and the City of Philadelphia Water Pollution Control
11		Plant. The Lower Makefield System also utilizes the conveyance facilities of the
12		Borough of Yardley, the Bucks County Water and Sewer Authority, Middletown
13		Township, and the Township of Falls Authority to transport its wastewater for
14		treatment. (Aqua St. No. 3, p. 7). The assets that Aqua is seeking to purchase from
15		Lower Makefield consists of approximately 835,770 linear feet of mains,
16		approximately 3,891 manholes, 14 pump stations, and associated infrastructure and
17		appurtenances. (Aqua St. No. 3, p. 7).
18		
19	Q.	WHAT IS THE CONDITION OF LOWER MAKEFIELD'S WASTEWATER
20		COLLECTION AND CONVEYANCE ASSETS?
21	A.	According to witness Ferguson on pages 7-8 of Aqua Statement No. 3, the Lower

Makefield system current has an Act 537 plan with the Pennsylvania Department of

1		Environmental Protection ("DEP") and submitted a Corrective Action Plan to the
2		DEP in November 2018, which includes an Inflow and Infiltration abatement plan
3		along with a Connection Management Plan.
4		
5	COS	ST OF SERVICE STUDY
6	Q.	WHAT IS YOUR COST OF SERVICE STUDY RECOMMENDATION?
7	A.	I recommend that Aqua provide a separate cost of service study for the Lower
8		Makefield system in its next rate case that separately identifies the plant in service
9		costs at the time the Lower Makefield system was purchased, the cost of any plant
10		retirements, and the cost of any plant investments.
11		
12	Q.	WHY IS KNOWING THE COST TO SERVE THE LOWER MAKEFIELD
13		SYSTEM IMPORTANT?
14	A.	In general, the primary goal of a cost of service study is to determine a utility's
15		revenue requirement to provide service to its different customer classes. In this
16		case, a cost of service study for the Lower Makefield wastewater system is
17		beneficial because it:
18		• Determines the cost to operate the Lower Makefield wastewater system
19		separately;
20		• Calculates the costs of the utility's different services;
21		• Separates the costs between the utility's different customer classes and
22		service areas;

- Attributes costs to the utility's different customer classes and service areas;
 and
 - Determines how costs will be recovered from the utility's different customer classes and service areas.

Moreover, a cost of service study can establish the existence and extent of subsidization (inter- and intra-class) and assist in determining the appropriate amount of revenue requirement to be shifted from wastewater customers to water customers, which Aqua has utilized in past base rate cases. Therefore, without the cost of service study that includes segregated wastewater costs, the appropriate ratemaking recommendations for those costs cannot be proposed or implemented. Additionally, and specifically for the present case, a separate cost of service study will help to determine the proper allocation of a revenue shortfall among Aqua's existing customers.

Q. HAS THE COMMISSION PREVIOUSLY ADDRESSED THE IMPORTANCE OF REQUIRING COST OF SERVICE STUDIES FOR ACQUIRED SYSTEMS?

A. Yes. The topic of a separate cost of service study being required for a Section 1329 acquisition was first broached in Aqua's acquisition of New Garden at Docket No. A-2016-2580061, which was the first proceeding before the Commission to employ the fair market valuation under Section 1329. In that case, the Commission required Aqua to prepare a cost of service study for use in its next

base rate case to separate the costs, capital, and operating expenses of providing wastewater service to the newly acquired New Garden customers. Pages 69-70 of the Commission's Order approving Aqua's acquisition of the New Garden system, states the following:

Specifically, Aqua shall develop and file a cost-of-service study in its next rate case pursuant to our regulations that separates costs, capital, and operating expenses of providing wastewater service to the New Garden customers as a standalone rate group. Moreover, Aqua is directed to address the pros and cons of designing New Garden rates as a separate rate group. As a result, all parties and the Commission will be informed of the overall rate impact on Aqua customers and, alternatively, the result of establishing New Garden as a separate rate zone.

Additionally, as far as I am aware, the provision of separate cost of service studies have been approved by the Commission in all Section 1329 proceedings to date. Specifically, the three most recent Section 1329 proceedings culminated in settlement agreements that were approved by the Commission and which adopted cost of service studies of acquired systems as a condition of settlement. These three proceedings were Pennsylvania American Water Company's ("PAWC") acquisition of the Royersford Borough system, PAWC's acquisition of the

Application of PAWC under Sections 507, 1102, and 1329 of the Public Utility Code for Approval of its Acquisition of wastewater system assets of Royersford Borough at Docket No. A-2020-3019634, p. 35 (Order entered May 7, 2021).

1 wastewater assets of Borough of Kane Authority³, and Aqua's acquisition of the

2 wastewater system assets of East Norriton Township.⁴

3

6

4 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

5 A. Yes. However, I reserve the right to supplement or revise my recommendations if

additional information is received that would alter my position in this direct

7 testimony.

Application of PAWC under Sections 507, 1102, and 1329 of the Public Utility Code for Approval of its Acquisition of water treatment and distribution system assets of Borough of Kane Authority at Docket No. A-2020-3021460, p. 3 (Order entered June 18, 2020).

Application of Aqua under Sections 507, 1102, and 1329 of the Public Utility Code for Approval of its Acquisition of wastewater system assets of East Norriton Township at Docket No. A-2019-3009052, p. 38 (Order entered May 21, 2020).

ETHAN H. CLINE

PROFESSIONAL EXPERIENCE AND EDUCATION

EXPERIENCE:

03/2009 - Present

Bureau of Investigation and Enforcement, Pennsylvania Public Utility Commission - Harrisburg, Pennsylvania

<u>Fixed Utility Valuation Engineer</u> – Assists in the performance of studies and analyses of the engineering-related areas including valuation, depreciation, cost of service, quality and reliability of service as they apply to fixed utilities. Assists in reviewing, comparing and performing analyses in specific areas of valuation engineering and rate structure including valuation concepts, original cost, rate base, fixed capital costs, inventory processing, excess capacity, cost of service, and rate design.

06/2008 - 09/2008

Akens Engineering, Inc. - Shiremanstown, Pennsylvania

<u>Civil Engineer</u> – Responsible, primarily, for assisting engineers and surveyors in the planning and design of residential development projects

10/2007 - 05/2008

J. Michael Brill and Associates - Mechanicsburg, Pennsylvania

<u>Design Technician</u> – Responsible, primarily, for assisting engineers in the permit application process for commercial development projects.

01/2006 - 10/2007

CABE Associates, Inc. - Dover, Delaware

<u>Civil Engineer</u> – Responsible, primarily, for assisting engineers in performing technical reviews of the sewer and sanitary sewer systems of Sussex County, Delaware residential development projects.

EDUCATION:

<u>Pennsylvania State University</u>, State College, Pennsylvania Bachelor of Science; Major in Civil Engineering, 2005

- Attended NARUC Rate School, Clearwater, FL
- Attended Society of Depreciation Professionals Annual Conference and Training, 2017, 2018, and 2019

TESTIMONY SUBMITTED:

I have testified and/or submitted testimony in the following proceedings:

- 1. Clean Treatment Sewage Company, Docket No. R-2009-2121928
- 2. Pennsylvania Utility Company Water Division, Docket No. R-2009-2103937
- 3. Pennsylvania Utility Company Sewer Division, Docket No. R-2009-2103980
- 4. UGI Central Penn Gas, Inc., 1307(f) proceeding, Docket No. R-2010-2172922
- 5. AQUA Clarion Wastewater Operations, Docket No. R-2010-2166208
- 6. AQUA Claysville Wastewater Operations, Docket No. R-2010-2166210
- 7. Citizens' Electric Company of Lewisburg, Pa, Docket No. R-2010-2172665
- 8. City of Lancaster Bureau of Water, Docket No. R-2010-2179103
- 9. Peoples Natural Gas Company LLC, Docket No. R-2010-2201702
- 10. UGI Central Penn Gas, Inc., Docket No. R-2010-2214415
- 11. Pennsylvania-American Water Company, Docket No. R-2011-2232243
- 12. Pentex Pipeline Company, Docket No. A-2011-2230314
- 13. Peregrine Keystone Gas Pipeline, LLC, Docket No. A-2010-2200201
- 14. Philadelphia Gas Works 1307(f), Docket No. R-2012-2286447
- 15. Peoples Natural Gas Company LLC, Docket No. R-2012-2285985
- 16. Equitable Gas Company, Docket Nos. R-2012-2312577, G-2012-2312597
- 17. City of Lancaster Sewer Fund, Docket No. R-2012-2310366
- 18. Peoples TWP, LLC 1307(f), Docket No. R-2013-2341604
- 19. UGI Penn Natural Gas, Inc. 1307(f), Docket No. R-2013-2361763
- 20. UGI Central Penn Gas, Inc. 1307(f), Docket No. R-2013-2361764
- 21. Joint Application, Docket Nos. A-2013-2353647, A-2013-2353649, A-2013-2353651
- 22. City of Dubois Bureau of Water, Docket No. R-2013-2350509
- 23. The Peoples Water Company, Docket No. R-2013-2360798
- 24. Pennsylvania American Water Company, Docket No. R-2013-2355276
- 25. Generic Investigation Regarding Gas-on-Gas Competition, Docket Nos. P-2011-227868, I-2012-2320323
- 26. Philadelphia Gas Works 1307(f), Docket No. R-2014-2404355
- 27. Pike County Light and Power Company (Gas), Docket No. R-2013-2397353
- 28. Pike County Light and Power Company (Electric), Docket No. R-2013-2397237
- 29. Peoples Natural Gas Company LLC 1307(f), Docket No. R-2014-2403939
- 30. UGI Penn Natural Gas, Inc. 1307(f), Docket No. R-2014-2420273
- 31. UGI Utilities, Inc. Gas Division 1307(f), Docket No. R-2014-2420276
- 32. UGI Central Penn Gas, Inc. 1307(f), Docket No. R-2014-2420279
- 33. Emporium Water Company, Docket No. R-2014-2402324
- 34. Borough of Hanover Hanover Municipal Water, Docket No. R-2014-2428304
- 35. Philadelphia Gas Works 1307(f), Docket No. R-2015-2465656
- 36. Peoples Natural Gas Company LLC 1307(f), Docket No. R-2015-2465172
- 37. Peoples Natural Gas Company Equitable Division 1307(f), Docket No. R-2015-2465181
- 38. PPL Electric Utilities Corporation, Docket No. R-2015-2469275
- 39. UGI Penn Natural Gas, Inc. 1307(f), Docket No. R-2015-2480934

- 40. UGI Central Penn Gas, Inc. 1307(f), Docket No. R-2015-2480937
- 41. UGI Utilities, Inc. Gas Division 1307(f), Docket No. R-2015-2480950
- 42. UGI Utilities, Inc. Gas Division, Docket No. R-2015-2518438
- 43. Joint Application of Pennsylvania American Water, et al., Docket No. A-2016-2537209
- 44. UGI Utilities, Inc. Gas Division 1307(f), Docket No. R-2016-2543309
- 45. UGI Central Penn Gas, Inc. 1307(f), Docket No. R-2016-2543311
- 46. City of Dubois Company, Docket No. R-2016-2554150
- 47. UGI Penn Natural Gas, Inc., Docket No. R-2016-2580030
- 48. UGI Central Penn Gas, Inc. 1307(f), Docket No. R-2017-2602627
- 49. UGI Penn Natural Gas, Inc. 1307(f), Docket No. R-2017-2602633
- 50. UGI Utilities, Inc. Gas Division 1307(f), Docket No. R-2017-2602638
- 51. Application of Pennsylvania American Water Company Acquisition of the Municipal Authority of the City of McKeesport, Docket No. A-2017-2606103
- 52. Pennsylvania American Water Company, Docket No. R-2017-2595853
- 53. Pennsylvania American Water Company Lead Line Petition, Docket No. P-2017-2606100
- 54. UGI Utilities, Inc. Electric Division, Docket No. R-2017-2640058
- 55. Peoples Natural Gas Company, LLC Peoples and Equitable Division 1307(f), Docket Nos. R-2018-2645278 & R-2018-3000236
- 56. Peoples Gas Company, LLC 1307(f), Docket No. R-2018-2645296
- 57. Columbia Gas of Pennsylvania, Inc., Docket No. R-2018-2647577
- 58. Duquesne Light Company, Docket No. R-2018-3000124
- 59. Suez Water Pennsylvania, Inc., Docket No. R-2018-3000834
- 60. Application of Pennsylvania American Water Company Acquisition of the Municipal Authority of the Township of Sadsbury, Docket No. A-2018-3002437
- 61. The York Water Company, Docket No. R-2018-3000006
- 62. Application of SUEZ Water Pennsylvania, Inc. Acquisition of the Water and Wastewater Assets of Mahoning Township, Docket Nos. A-2018-3003517 and A-2018-3003519
- 63. Pittsburgh Water and Sewer Authority, Docket Nos. R-2018-3002645 and R-2018-3002647
- 64. Joint Application of Aqua America, Inc. et al., Acquisition of Peoples Natural Gas Company LLC, et al., Docket Nos. A-2018-3006061, A-2018-3006062, and A-2018-3006063
- 65. Implementation of Chapter 32 of the Public Utility Code Regarding Pittsburgh Water and Sewer Authority, Docket Nos. M-2018-2640802 and M-2018-2640803
- 66. Philadelphia Gas Works 1307(f), Docket No. R-2019-3007636
- 67. People Natural Gas Company, LLC, Docket No. R-2018-3006818
- 68. Application of Pennsylvania American Water Company Acquisition of the Steelton Borough Authority, Docket No. A-2019-3006880
- 69. Application of Aqua America, Inc. et al., Acquisition of the Wastewater System Assets of the Township of Cheltenham, Docket No. A-2019-3006880
- 70. Philadelphia Gas Works, Docket No. R-2019-3009016
- 71. Wellsboro Electric Company, Docket No. R-2019-3008208
- 72. Valley Energy, Inc., Docket No. R-2019-3008209
- 73. Citizens' Electric Company of Lewisburg, Pa, Docket Non. R-2019-3008212

- 74. Application of Aqua America, Inc. et al., Acquisition of the Wastewater System Assets of the East Norriton Township, Docket No. A-2019-3009052
- 75. Peoples Natural Gas Company, LLC 1307(f), Docket No. R-2020-3017850
- 76. Peoples Gas Company, LLC 1307(f), Docket No. R-2020-3017846
- 77. Philadelphia Gas Works, Docket No. R-2020-3017206
- 78. Pittsburgh Water and Sewer Authority, Docket Nos. R-2020-3017951 et al.
- 79. Columbia Gas of Pennsylvania, Docket No. R-2020-3018835
- 80. Pennsylvania America Water Company, Docket Nos. R-2020-3019369 and R-2020-3019371
- 81. PECO Energy Company Gas Division, Docket No. R-2020-3019829
- 82. PGW 1307(f), Docket No. R-2021-3023970
- 83. Peoples Natural Gas Company, LLC 1307(f), Docket No. R-2021-3023965
- 84. Peoples Gas Company, LLC 1307(f), Docket No. R-2021-3023967
- 85. UGI Utilities, Inc. Electric Division, Docket No. R-2021-3023618
- 86. Columbia Gas of Pennsylvania, Inc., Docket No. R-2021-3024926
- 87. Duquesne Light Company, Docket No. R-2021-3024750
- 88. UGI Utilities, Inc. Gas Division 1307(f), Docket No. R-2021-3025652
- 89. Pittsburgh Water and Sewer Authority, Docket Nos. R-2021-3024773 et al.

I&E Statement No. 1-SR Witness: D. C. Patel

Application of Aqua Pennsylvania Wastewater, Inc. for Acquisition of the Wastewater Collection and Conveyance System Assets of Lower Makefield Township

Docket No. A-2021-3024267

Surrebuttal Testimony

of

D. C. Patel

Bureau of Investigation and Enforcement

Concerning:

Summary of 66 Pa. C.S. § 1102 and 66 Pa. C.S. § 1329 Engineer's Assessment Study Easements and Other Property Rights

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IN	<u>TRO</u>	DU	<u>CTI</u>	<u>ON</u>

22

A.

1	INTE	RODUCTION
2	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
3	A.	My name is D. C. Patel, and my business address is Pennsylvania Public Utility
4		Commission, Commonwealth Keystone Building, 400 North Street, Harrisburg,
5		PA 17120.
6		
7	Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
8	A.	I am employed by the Pennsylvania Public Utility Commission (Commission) in
9		the Bureau of Investigation & Enforcement (I&E) as a Fixed Utility Financial
10		Analyst.
11		
12	Q.	ARE YOU THE SAME D. C. PATEL WHO SUBMITTED DIRECT
13		TESTIMONY IN THIS PROCEEDING?
14	A.	Yes. I submitted I&E Statement No. 1 and I&E Exhibit No. 1 in this proceeding.
15		
16	Q.	DOES YOUR SURREBUTTAL TESTIMONY INCLUDE AN
17		ACCOMPANYING EXHIBIT?
18	A.	No. I refer to my direct testimony and its accompanying exhibit in this surrebuttal
19		testimony (I&E Statement No. 1 and I&E Exhibit No. 1).
20		
21	Q.	WHAT IS THE PURPOSE OF YOUR SURREBUTTAL TESTIMONY?

The purpose of my surrebuttal testimony is to respond rebuttal testimony of William

1		C. Packer, Controller of Aqua Pennsylvania Wastewater, Inc. (Aqua) (Aqua
2		Statement No. 1-R) and Mark J. Bubel, Sr., Project Engineer III of Aqua (Aqua
3		Statement No. 2-R).
4		
5	ENG	INEER'S ASSESSMENT
6	Q.	SUMMARIZE YOUR RECOMMENDATION IN DIRECT TESTIMONY
7		FOR THE ENGINEER'S ASSESSMENT STUDY.
8	A.	I recommended that the Commission direct Aqua to present a detailed Engineer's
9		Assessment Study containing the seller's utility assets description with condition,
10		functionality, and improvements required with the acquisition application under
11		Section 1329 on a going-forward basis (I&E Statement No. 1, pp. 6-7).
12		
13	Q.	WHY DID YOU RECOMMEND THAT AQUA BE REQUIRED TO
14		PRESENT A DETAILED ENGINEER'S ASSESSMENT STUDY
15		CONTAINING THE SELLER'S UTILITY ASSETS DESCRIPTION
16		DETAILING THE CONDITION, FUNCTIONALITY, AND
17		IMPROVEMENTS REQUIRED WITH THE ACQUISITION
18		APPLICATION UNDER SECTION 1329 ON A GOING-FORWARD
19		BASIS?
20	A.	There are several reasons that justify the engineer's assessment study should include
21		information about the condition, functionality, and improvements required to the
22		system assets, which are discussed in my direct testimony (I&E Statement No. 1, pp.

7-8). Most importantly, (a) the missing information about the abnormality or adversity in the assets' condition and functionality frustrates the test of used and usefulness of the system assets in providing wastewater service for the buying utility (I&E Statement No. 1, p. 7). This missing information about the system's assets could impact the true and correct fair market value determination under the cost approach; and (b) the legislative intent and purpose of Section 1329(a)(4) is that the licensed engineer conducts an *assessment of the tangible assets* and not just compiles and provides an inventory list of assets (with original costs) to be transferred (I&E Statement No. 1, p. 8).

Q. DID ANY COMPANY WITNESS RESPOND TO YOUR

RECOMMENDATION?

13 A. Yes. Aqua witness Mark J. Bubel, Sr. responded to my recommendation (Aqua 14 Statement 2-R, pp. 2-4).

Q. SUMMARIZE MR. BUBEL'S RESPONSE CONCERNING THE

17 ENGINEER'S ASSESSMENT STUDY.

A. First, Mr. Bubel disagrees with my recommendation and states that per the Commission's final implementation order (entered on October 27, 2016), the Commission required (a) an inventory of the used and useful utility plant assets to be transferred, compiled by year and account; and (b) a list of all non-depreciable

property such as land and rights-of-way in the Engineer's Assessment Study (Aqua Statement No. 2-R, pp. 2-3).

Second, he states that Aqua provided information to its Utility Valuation Expert (UVE) regarding the violations, corrective action plans, connection management plans, and other available information on file with the Pennsylvania Department of Environmental Protection (DEP) and this information contained a description of the condition and deficiency of the system. He then asserts that both UVEs have considered the system assets' age and needed capital for the system asset improvements in their appraisals, which addresses assets used and usefulness concerns (Aqua Statement No. 2-R, pp. 3-4).

A.

Q. WHAT IS YOUR RESPONSE TO MR. BUBEL'S POSITION ON YOUR RECOMMENDATION CONCERNING THE ENGINEER'S ASSESSMENT?

First, I reiterate that 66 Pa. C.S. § 1329(a)(4) stipulates that the acquiring public utility or entity and selling utility shall engage the services of the same licensed engineer to conduct *an assessment of the tangible assets of the selling utility*. The purpose and intent of this section is not just to compile and provide a list of assets (with original costs) to be transferred but to maintain consistency within the UVE appraisals in so far as the conditions of the system to be appraised. The Commission in its implementation order provided guidance about the main content and basic information that, at a minimum, should be included in the engineer's assessment study. It should be noted that Section 1329(a)(4) requires a licensed

engineer provide an assessment of tangible assets not just a listing of the inventory of assets. Furthermore, the detailed assessment of the tangible assets' conditions and functionality would aid the UVEs in factoring any loss in the value of assets due to functional obsolescence while performing an appraisal analysis per the Uniform Standards of Professional Appraisal Practice and in determining the information-based conclusion of fair market value as discussed in direct testimony (I&E Statement No. 1, pp. 5-8).

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Second, although Mr. Bubel asserts that Aqua provides its UVE with information regarding the DEP violations, corrective action plans, connection management plans, and other information describing deficiencies in the system assets, this information may be related to specific assets and does not provide allinclusive and conclusive evidence about the conditions and functionality of all the assets of the system under acquisition. There may be several unidentified assets within the system that are broken or non-functional, which are not used or useful in providing wastewater services and still they are included in the asset inventory for valuation purposes. Additionally, UVEs reliance on the age of assets for determination of depreciation and the need for future capital improvement would not address the concern about the broken or non-functional assets' usefulness in providing wastewater services. Most importantly, although Aqua provides certain information on the condition of the system to be acquired to its UVE, Aqua cannot verify that the seller's UVE is utilizing the same information as Aqua's UVE when forming its appraisal on the system. In short, an engineer's (as an expert)

evaluation of the condition and functionality of all assets would aid UVEs in

determining the true fair market value of the system assets and would ensure that

both UVEs are assessing the system under the same set of facts.

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5 O. DO YOU HAVE ANY UPDATES TO YOUR DISCUSSION IN DIRECT

TESTIMONY?

Yes. Most recently, the Commission acknowledged I&E's concern about the
engineer's assessment study in Pennsylvania American Water Company's

(PAWC) Section 1329 application for the acquisition of Upper Pottsgrove

Township's wastewater system assets (at Docket No. A-2020-3021460) and
directed PAWC to ensure that, in any future Section 1329 applications it submits,
the engineering assessment required under 66 Pa.C.S. § 1329(a)(4) will designate
the condition of the inventory and assets appraised.

the condition of the inventory and assets appraised.

Township's wastewater system assets (at Docket No. A-2020-3021460) and
the engineering assessment required under 66 Pa.C.S. § 1329(a)(4) will designate

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Q. DO YOU HAVE ANY CHANGES TO YOUR RECOMMENDATION IN RESPONSE TO MR. BUBEL'S REBUTTAL TESTIMONY?

17 A. No. I continue to recommend that the Commission direct Aqua to present a
18 detailed Engineer's Assessment Study containing the selling utility's assets
19 including a description of the condition, functionality, and improvements required

Application of Pennsylvania American Water Co. pursuant to Sections 1102 and 1329 of the Public Utility Code for Approval of its Acquisition of the Wastewater System Assets of Upper Pottsgrove Township, Docket No. A-2020-3021460 (Order entered September 15, 2021), p. 3.

for each asset with the acquisition application under Section 1329 on a going-forward basis (I&E Statement No. 1, pp. 6-7).

A.

EASEMENTS AND OTHER PROPERTY RIGHTS

5 Q. SUMMARIZE YOUR RECOMMENDATION IN DIRECT TESTIMONY 6 FOR THE MISSING EASEMENTS AND OTHER PROPERTY RIGHTS.

I recommended that the Commission condition approval of Aqua's Application and the closing of the transaction not being permitted to occur unless and until Lower Makefield Township (LMT) has (1) identified all missing easements including rights-of-way and other property rights; (2) taken any and all necessary actions to obtain the missing easements and other property rights so that they may be conveyed to Aqua at closing; and (3) borne all costs and expenses for obtaining and conveying the missing easements and other property rights so that Aqua's ratepayers are not burdened with those costs and expenses (I&E Statement No. 1, p. 11).

Additionally, I recommended that the Commission condition the approval of Aqua's Application that for circumstances beyond LMT's control where it is unable to transfer all missing easements including rights-of-way and other property rights before or at the closing of the transaction, Aqua and LMT may at their discretion close the transaction without the transfer of missing easements and other property rights, provided that an escrow account be established of an appropriate dollar amount from the purchase price to be used to obtain any post-

1		closing transfers of the easements and other real property rights (I&E Statement
2		No. 1, pp. 11-12).
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4	Q.	WHY DID YOU RECOMMEND CONDITIONS OF APPROVAL FOR
5		MISSING EASEMENTS AND OTHER PROPERTY RIGHTS?
6	A.	First, in Aqua's Application (Exhibit Z, Responses to Standard Data Request No.
7		9), Aqua admitted that it is not presently aware of any needed leases, easements,
8		or access to public rights-of-way that will not be transferred at closing. The
9		mapping of easements and rights-of-way from LMT's Abstractor's report is not
10		yet complete (I&E Statement No. 1, p. 10). Second, in response to I&E-III-1,
11		Aqua stated that LMT's abstractor, Action Title Search, began title work on
12		March 15, 2021, and is compiling a list of easements including all other property
13		rights and the complete report is expected in the next few months (I&E Statement
14		No. 1, p. 10).
15		Considering the uncertainty about the identification and transfer of missing
16		easement rights and the cost involved, I raised my concern to bring notice of this
17		fact to the Commission and other parties in this proceeding.
18		
19	Q.	DID ANY COMPANY WITNESS RESPOND TO YOUR
20		RECOMMENDATION?
21	A.	Yes. Aqua witness William C. Packer responded to my recommendation (Aqua
22		Statement No. 1-R, pp. 3-5).

Q. SUMMARIZE MR. PACKER'S RESPONSE CONCERNING MISSING EASEMENTS AND OTHER PROPERTY RIGHTS.

Α.

First, Mr. Packer disagrees with my recommendation and states that my recommendation is already contemplated in the Asset Purchase Agreement (APA) entered between Aqua and LMT on September 17, 2020, and therefore, my recommendation is not required. He then states that per Section 6.05 of the APA, LMT is required to take any and all actions (including the use of its power of condemnation) to obtain any missing easements so the same may be sold, assigned, transferred, and conveyed to Aqua at the closing at its cost and expense (Aqua Statement No. 1-R, p. 4).

Second, Mr. Packer states that per Section 6.06 of the APA, if a parcel of unscheduled real property is discovered subsequently, then LMT shall convey, assign, or otherwise transfer any rights to each parcel of unscheduled real property, with no adjustment to the purchase price, in such a manner as to provide Aqua with reasonable assurances that Aqua will have the right to use or occupy the unscheduled real property as it was used by LMT as of the effective date (Aqua Statement No. 1-R, pp. 4-5).

Considering the above provisions in the APA, Mr. Packer opines that my recommended conditions about identification and transfer of missing easements and other property rights and establishing an escrow account of an appropriate dollar amount from the purchase price for covering those missing easements and

other property rights (that could not be transferred at the closing) are redundant and unnecessary.

A.

4 Q. WHAT IS YOUR RESPONSE TO MR. PACKER'S POSITION ON YOUR

RECOMMENDATIONS CONCERNING THE EASEMENTS AND OTHER

PROPERTY RIGHTS?

First, per Aqua's response, the mapping of easements and rights-of-way from the Township's Abstractor's (Action Title Search) report is not yet complete and the abstractor is compiling a list of easements including all other property rights and the complete report is expected in the next few months (I&E Exhibit No. 1, Schedule 2, p. 1). At this time, LMT and Aqua are not aware of the missing easements and other property rights and it is uncertain whether LMT will be able to transfer all missing easements and other property rights (upon identification) to Aqua at closing. Though, Sections 6.05 and 6.06 of the APA obligate LMT to transfer all missing easements and other property rights at a later time, it is important to ensure that ratepayers are protected from post-transaction uncertainty and the costs involved in acquiring and transferring the missing easements and other property rights necessary for Aqua's operation of LMT's wastewater system as discussed in my direct testimony (I&E Statement No. 1, pp. 11-12).

Q. DO YOU HAVE ANY UPDATES TO YOUR DISCUSSION IN DIRECT

2 TESTIMONY?

3 A. Yes. Most recently, the Commission acknowledged I&E's concern about the 4 missing easements and other property rights in PAWC's Section 1329 application 5 for the acquisition of Upper Pottsgrove Township's wastewater system assets (at 6 Docket No. A-2020-3021460) and directed PAWC and the Township to continue 7 working to achieve the transfer of real property rights and permitted PAWC at its 8 discretion, to close the transaction without the transfer of all real property rights, 9 provided that an escrow account is established from the purchase price to be used to obtain any post-closing transfers of the real property rights.² 10

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Q. DO YOU HAVE ANY CHANGES TO YOUR RECOMMENDATION IN RESPONSE TO MR. PACKER'S REBUTTAL TESTIMONY?

14 A. No. In order to memorialize unidentified/missing easements and property rights at
15 the present time and to eliminate post-acquisition/closing uncertainty and concern
16 about the transfer of missing easements and other property rights when known or
17 reported at later time and the related transfer costs, I continue with my
18 recommendation regarding the easements and other property rights as discussed
19 above and in my direct testimony (I&E Statement No. 1, pp. 11-12).

Application of Pennsylvania American Water Co. pursuant to Sections 1102 and 1329 of the Public Utility Code for Approval of its Acquisition of the Wastewater System Assets of Upper Pottsgrove Township, Docket No. A-2020-3021460 (Order entered September 15, 2021), p. 3.

CONCLUSION

2	Q.	SUMMARIZE YOUR RECOMMENDATIONS AS UPDATED IN THIS
3		SURREBUTTAL TESTIMONY.
4	A.	After reviewing Aqua's responses to my recommendations in direct testimony, I
5		continue to recommend that if the Commission decides to approve Aqua's
6		Application, it should consider imposing the conditions (summarized below) as it
7		deems just and reasonable to protect the interest of Aqua's ratepayers.
8		Engineer's Assessment:
9		The Commission should require Aqua to present a detailed Engineer's Assessment
10		Study containing the seller's utility asset descriptions with condition,
11		functionality, and improvements required with the acquisition applications under
12		Section 1329 on a going-forward basis.
13		Easements and Other Property Rights:
14		The Commission should require LMT to (a) identify all missing easements
15		including rights-of-way and other property rights; (b) take any and all necessary
16		actions to obtain the missing easements and other property rights so they may be
17		conveyed to Aqua at closing; and (c) bear all costs and expenses for obtaining and
18		conveying the missing easements and other property rights so that Aqua's
19		ratepayers are not burdened with those costs and expenses.
20		Additionally, the Commission should condition the approval of Aqua's
21		Application that in circumstances beyond LMT's control where it is unable to
22		transfer all missing easements including rights of way and other property rights

1	before or at the closing of the transaction, Aqua and LMT may at their discretion
2	close the transaction without the transfer of all missing easements and other
3	property rights, provided that an escrow account be established of an appropriate
4	dollar amount from the purchase price to be used for obtaining any post-closing
5	transfers of easements and other real property rights.

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7 Q. DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?

8 A. Yes.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Aqua Pennsylvania :

Wastewater, Inc. pursuant to Sections 1102,

1329 and 507 of the Public Utility Code for : Docket No: A-2021-3024267

Approval of its Acquisition of the :

Wastewater System Assets of Lower

Makefield Township

VERIFICATION OF D. C. PATEL

I, D. C. Patel, on behalf of the Bureau of Investigation and Enforcement, hereby verify that I&E Statement No. 1, I&E Exhibit No. 1, and I&E Statement No. 1-SR were prepared by me or under my direct supervision and control.

Furthermore, the facts contained therein are true and correct to the best of my knowledge, information and belief and I expect to be able to prove the same if called to the stand at any evidentiary hearing held in this matter.

This Verification is made subject to the penalties of 18 Pa. C.S. § 4904 relating to unsworn falsification to authorities.

Signed in Enola, Pennsylvania, this 28th day of September 2021.

/s/ DCPatel
D. C. Patel

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Aqua Pennsylvania	:		
Wastewater, Inc. pursuant to Sections 1102,	:		
1329 and 507 of the Public Utility Code for	:	Docket No:	A-2021-3024267
Approval of its Acquisition of the	:		
Wastewater System Assets of Lower	:		
Makefield Township			
VERIFICATION	OF ET	HAN H. CLIN	L
			

I, Ethan H. Cline, on behalf of the Bureau of Investigation and Enforcement, hereby verify that I&E Statement No. 2 was prepared by me or under my direct supervision and control.

Furthermore, the facts contained therein are true and correct to the best of my knowledge, information and belief and I expect to be able to prove the same if called to the stand at any evidentiary hearing held in this matter.

This Verification is made subject to the penalties of 18 Pa. C.S. § 4904 relating to unsworn falsification to authorities.

Signed in Mechanicsburg, Pennsylvania, this 28th day of September 2021.

<u>/s/ Ethan H. Cline</u> Ethan H. Cline