



McNees Wallace & Nurick LLC
100 Pine Street
P.O. Box 1166
Harrisburg, PA 17108-1166

Kenneth R. Stark
Direct Dial: 717.237.5378
Fax: 717.237.5300
kstark@mcneeslaw.com

November 12, 2021

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2nd Floor
Harrisburg, PA 17120

Via Electronic Filing

**RE: Application of Moversfor.Me PA, LLC for Broker of Household Goods In Use
Docket No.: A-2021-_____**

Dear Secretary Chiavetta:

Enclosed for filing with the Pennsylvania Public Utility Commission is the Application of Moversfor.Me PA, LLC for Broker of Household Goods in Use in the above-referenced matter.

If you have any questions, please contact the undersigned.

Sincerely,

A handwritten signature in blue ink that reads 'Kenneth R. Stark'.

Kenneth R. Stark

MCNEES WALLACE & NURICK LLC

KRS/ams

Attached

c: Rodney Bender, PE, Manager, Transportation, Bureau of Technical Utility Services
Tatjana Rother, Supervisor, Bureau of Technical Utility Services
Esch McCombie, Esq., McNees Wallace & Nurick LLC

Secretary
Pennsylvania Public Utility Commission
400 North Street, Second Floor
Harrisburg, PA 17120
717.787.3834
www.puc.pa.gov

Application for Broker of Household Goods in Use

THIS APPLICATION IS TO BE USED FOR A LICENSE TO OPERATE AS A BROKER WHO WILL ARRANGE FOR THE TRANSPORTATION OF HOUSEHOLD GOODS IN USE BETWEEN POINTS IN PENNSYLVANIA.

1. **Legal Name of Applicant** (Individual, Partnership or Corporation)

MOVERSFOR.ME PA LLC

- If you are an individual who has not formed any type of corporate entity, you should enter your name **as it will appear on your insurance documents**.
- If you are filing for a partnership, but **not a limited liability partnership**, the names of all partners must be entered on this line. Those names should be entered **as they will appear on your insurance documents**. This includes husbands and wives filing jointly.
- If you are filing for a corporate entity (corporation, limited liability company, or limited liability partnership), **even if you are the sole shareholder member**, you must enter the name **exactly as it appears on the registration papers from the Corporation Bureau of the Pennsylvania Department of State**.

2. **Trade Name** (Attach a copy of fictitious name registration if applicable)

MOVERSFORME

This is any name which you will be operating under which differs from the **LEGAL NAME OF APPLICANT**. A **TRADE NAME** is considered a **FICTITIOUS NAME** if the identity of the applicant cannot be readily determined. *EXAMPLE: John Doe is the applicant and wants to use the name "Johnboy Trucking" as his trade name. People cannot readily determine that John Doe is the actual operator; therefore, the name is fictitious and must be registered as such. Trade names such as "John Doe Trucking" or "J. Doe Trucking" are not considered fictitious and would not have to be registered.*

3. **Do you currently hold PUC Authority?** YES **Previous Authority?** _____

If YES, at PUC No. A- 8920056

4. **Are you a business entity registered with the PA Dept. of State?** YES

If NO, you must register (see checklist on how to register)

If YES, provide your PA Corporation Bureau Entity ID Number 6571752
(see checklist and indicate type of business entity registered)

9. **Describe the service area proposed by this application.**
(Use the space below or attach additional sheet if space provided is not sufficient).
-

ARRANGE TRANSPORTATION OF HOUSEHOLD GOODS BETWEEN POINTS IN PA.

Examples:

- *To arrange for the transportation of household goods in use between points in Pennsylvania.*
- *To arrange for the transportation of household goods in use between points in Clarion County.*

10.. **Certification:**

Applicant certifies that it is not now engaged in unauthorized intrastate transportation for compensation between points in Pennsylvania and will not engage in said transportation unless and until authorization is received from the Pennsylvania Public Utility Commission.

Applicant further certifies that it understands the requirements of the Pennsylvania Public Utility Commission, especially as they relate to safety and insurance and that it may be subject to civil penalties, suspension or cancellation of the Certificate for failure to comply with Commission requirements.

Applicant further certifies that it understands that it is subject to an annual assessment based upon its reported gross Pennsylvania intrastate revenues; said assessment to help defray expenses incurred in regulating Brokers of Household Goods in Use; and acknowledges that failure to report revenue and pay its annual assessment may result in civil penalties, suspension or cancellation of the certificate.

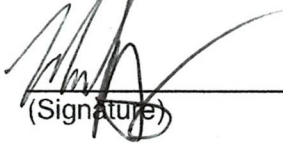
Verification of Application

I/We hereby state that the statement(s) made in this application is/are true and correct to the best of my/our knowledge and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 relating to unsworn falsification to authorities.

MARC DOMINGOS

(Print Name)



(Signature)

11/11/2021

(Date)

The verification of the application must be completed by the applicant appearing on Line 1 of the application by the named individual, all partners if a partnership, a member (if a limited liability company), or by the President or Secretary (if a corporation).

Note: Before you can provide service as a Pennsylvania licensed broker of household goods, you must submit evidence of financial responsibility to the Commission. Your evidence will be in the form of a Surety Bond in the amount of \$10,000.

VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

PUC Application Docket No.			
MOVERSFORME PA LLC			
Legal Name of Applicant			
MOVERSFORME			
Trade Name, if any			
1234 SUMMIT WAY	MECHANICSBURG	PA	17050
Street Address (principal place of business)	City or Municipality	State	Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.
Marc Domingos is making the Verified Statement.

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.
The Applicant is the owner of Moversfor.Me PA, LLC.

3. Describe your business experience, particularly any experience relating to the operation as a broker for the transportation of persons. You may also include an explanation of education or training that you believe may be relevant.

I have garnered relevant experience through my employment with the United States Defense Logistics Agency from 2009 - 2017. In my time with the United States Defense Logistics Agency, I worked in several locations, in numerous functions parallel to brokering freight to and from vendors.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation. Finally, please state your intended business hours.

We currently operate out of a home office, and store our vehicles and related equipment at an off-site storage location. We are in the process of creating a secure, on-line database through which all our records will be maintained. Customer requests will be initially fielded on-line, and will be followed-up with in-person or virtual meetings to gain a more thorough understanding of each request. A representative will work alongside vendors to ensure customer satisfaction. Our intended business hours will be from 8 AM through 5 PM, Monday through Friday.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving.

I plan to use two additional employees. I also plan to perform this function alongside my employees. Based on my prior experience in logistics, three persons can perform all needed functions while maintaining exemplary client service.

6. Licensed brokers are required to maintain a surety bond with a value of no less than \$10,000. While it is not necessary to obtain a surety bond at this time, please give the names of bonding companies you have contacted in preparation for obtaining a surety bond.

I have contacted the Seltzer Company and my broker, who have informed me that they will issue a surety bond at a moments notice.

7. Please describe your customer service standards. Within your description, please explain:
- Your plan to inform customers of the procedures for filing complaints with the PUC;
 - Your intended customer complaint resolution procedure.

At Moversfor.Me PA, we strive for customer satisfaction first. Accordingly, we communicate with the customer on multiple occasions prior to the move, during the move and after the move in order to meet expectations.

- We plan to share direct links to, and information concerning the applicable PA PUC rules and regulations.
- Our customer complaint resolution procedure involves facilitating open communication with customers and offering solutions such as replacement and repair of items in the event of damage in the normal course of business. We have typically been able to satisfy complaints using these procedures.

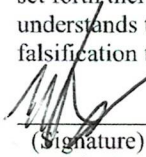
8. Criminal Record. Have you been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

YES NO

9. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore, you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.



(Signature)

MARC DOMINGOS OWNER MOVERS FORME PA LLC.
(Name and Title, printed or typed)

11/11/2021
(Date)

STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)
AS OF (DATE) 9-28-21

ASSETS

Current Assets

Cash	\$ 10,500	
Other Current Assets (specify)	0	
Total Current Assets		<u>10,500</u>

Tangible Assets

Motor Vehicle Equipment	\$ 10,000	
Property (Buildings, land, etc.)	—	
Office Equipment	\$ 15,000	
Total Tangible Assets		<u>\$ 25,000</u>

TOTAL ASSETS \$ 35,500

LIABILITIES

Current Liabilities (Due within one year of date)

Loans	\$ 9,000	
Credit Cards/revolving credit	\$ 1,000	
Other Liabilities (attach schedule)	—	
Total Current Liabilities		<u>\$ 10,000</u>

Long Term Liabilities (Due after one year of date)

Mortgage	0	
Long Term commercial loan	\$ 70,000	
Other Liabilities (Attach Schedule)	0	
Total Long-Term Liabilities		<u>\$ 70,000</u>

TOTAL LIABILITIES \$ 80,000