



DATE OF DEPOSIT

NOV - 5 2021

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Indra Energy
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November 2, 2021

Via Electronic Filing

Pennsylvania Public Utility Commission
Attn: Secretary's Bureau
Commonwealth Keystone Building
400 North Street
2nd Floor, Room N-201
Harrisburg, PA 17105

Re: **PALMco Energy PA, LLC d/b/a Indra Energy ("Indra")**
License Number: A-2009-2100320
Material Change

Dear Secretary:

Pursuant to 52 Pa. Code 62.105, Indra hereby notifies of an update to Question 18 of its original license application, attached as Exhibit A

Should you have any questions, or require additional information, please contact me at 718-696-0120 or via email at mcastillo@indraenergy.com.

Sincerely,

A handwritten signature in black ink, appearing to read "Michelle Castillo".

Michelle Castillo
Regulatory Specialist

Exhibit A

Application Questions 18: TECHNICAL FITNESS

Robert Palmese – Chief Executive Officer

Robert Palmese is the Managing Member of Indra Energy. Mr. Palmese has about 17 years' experience selling electricity at retail. He is in charge of the day-to-day operations of Applicant and its various affiliates that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, Ohio and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Michelle Hofstetter, CPA, CGMA – Chief Financial Officer

Ms. Hofstetter joined Indra Energy in 2017 as Chief Financial Officer of the various Indra Energy entities. In that capacity, Ms. Hofstetter directs and oversees Indra Energy Accounting Department and is responsible for all financial matters of the organization. She also plays a critical role as a member of the executive team where she advises management and provides strategic direction. Prior to joining Indra Energy, Ms. Hofstetter spent over 20 years working in various financial executive management positions across several industries including healthcare, IT, telecommunications, advertising, and professional services. She also spent 3 years working in public accounting. Ms. Hofstetter holds a Bachelor of Science Degree in Accounting from The College of Staten Island (CUNY). She is a New York State licensed Certified Public Accountant and holds a CGMA designation.

Franklin Jackson – Director of Door to Door & Retail Sales

Mr. Jackson joined Indra Energy in his current position in September 2020. After 19 years in various leadership roles within AT&T, Mr. Jackson began working in 2005 with what would be a variety of Retail Electric Suppliers. As a leader of sales in these organizations (Direct Energy, GDF – Think Energy, NRG-ZOOM Energy, & Just Energy) he has been successful working with internal cross-functional teams and various sales channels (Door to Door, Broker, Tele-sales, Multi-level Marketing, Web) to deliver business objectives with a strong focus on the customer experience and adherence to internal policies/procedures and applicable laws and regulations. In these roles, Mr. Jackson has developed, implemented and measured a variety of Acquisition, Retention, and Win-back programs using both internal resources, independent contractors, and vendor organizations. He brings this depth of experience in leading sales with quality and compliance to this role as the Director of Door to Door Sales for Indra Energy.

Michael D'Angelo- Regulatory & Corporate Counsel

Mr. D'Angelo is the new compliance and corporate counsel attorney for Indra Energy. He has 17 years of legal experience working for numerous retail energy marketers and he is an accomplished attorney with over 25 years of legal, regulatory, and compliance experience in the public and private sectors. Michael has also served as an Administrative Law Judge for both New York State and New York City. As General Counsel for several companies, Michael was in charge of all litigation and legal issues, while ensuring full compliance with all federal, state and local laws. Additionally, as a Law School Professor, Michael taught LLM level classes at New York Law School's Center on Financial Services Law focusing on energy law. He recently worked at

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Eversource Energy in its Transmission Siting department and he is admitted in New York, New Jersey, and U.S. District Courts, Eastern and Southern Districts of New York.

Penny Guida – Sr. Director of Operations

Ms. Guida has twenty-two years of energy services company experience including customer and systems management, in depth understanding of utility and regulatory requirements, and high-volume process management and control experience. She has recently joined Indra Energy business as the Sr. Director of Operations.

Laura Salvesen – Director of Billing and Operations

Ms. Salvesen has been working in the Indra Energy businesses since 2005. She currently serves as the Director of Billing and Operations, working closely with utilities on billing/transactional issues. Prior to becoming the Director of Billing and Operations, she served as a Director of Compliance, where she prepared regulatory filings, responded to customer complaints, and assisted in other regulatory compliance-related matters. Prior to that, she served as Supervisor of the customer service department, handling customer questions and complaints.

John Tang - VP of Supply and Trading

John Tang joined Indra Energy in August 2021 as Vice President of Supply overseeing the power and natural gas operations. Mr. Tang has over 20 years of experience in competitive retail energy where he started his career with Hess Corporation in 1999 and held various roles at Hess/Direct Energy. Mr. Tang previously served as Power Structuring Manager at Engie Power & Gas, LLC where he is overseeing both wholesale and retail power operations. Prior to that, Mr. Tang served as the Senior Pricing Manager for Plymouth Rock Energy, LLC. Mr. Tang holds a Bachelor of Arts in Economics from Rutgers University.

Mike Cropp - Vice President of Commercial Sales

Mike Cropp joined Indra Energy in July 2021 as Vice President of Commercial Sales. Mr. Cropp has working knowledge of all U.S. gas and power markets. Results-driven and passionate energy professional with over twenty years of specialized experience in the deregulated energy industry including natural gas, electricity, oil and solutions.

30 100

FedEx Package
Express US Airbill

FedEx
Tracking
Number

8170 1344 4063

Form
ID No. 0215

Receipt & Copy

1 From

Date 11/3/21

Sender's Name PA Public Utility Commission

Company PA PUBLIC UTILITY COMMISSION

Address PA PUBLIC UTILITY COMMISSION

City PA State PA Zip 17105

RECEIVED
NOV - 5 2021

2 Your Internal Billing Reference

3 To

Recipient's Name Secretary Bureau Phone _____

Company PA PUC

Address 401 North Street Dept./Floor/Suite/Room _____

Address 401 N-501

City Harrisburg State PA Zip 17105

Hold Weekday
FedEx location address
REQUIRED: NOT available for
FedEx First Overnight.

Hold Saturday
FedEx location address
REQUIRED: Available ONLY for
FedEx Priority Overnight and
FedEx 2Day to select locations.

4 Express Package Service * To most locations. Packages up to 150 lbs. For packages over 150 lbs., use the FedEx Express Freight US Airbill.

Next Business Day

FedEx First Overnight
Earliest next business morning delivery to select locations. Friday shipments will be delivered on Monday unless Saturday Delivery is selected.

FedEx Priority Overnight
Next business morning.* Friday shipments will be delivered on Monday unless Saturday Delivery is selected.

FedEx Standard Overnight
Next business afternoon.* Saturday Delivery NOT available.

2 or 3 Business Days

FedEx 2Day A.M.
Second business morning.* Saturday Delivery NOT available.

FedEx 2Day
Second business afternoon.* Thursday shipments will be delivered on Monday unless Saturday Delivery is selected.

FedEx Express Saver
Third business day.* Saturday Delivery NOT available.

5 Packaging * Declared value limit \$500.

FedEx Envelope* **FedEx Pak*** **FedEx Box** **FedEx Tube** **Other**

6 Special Handling and Delivery Signature Options Fees may apply. See the FedEx Service Guide.

Saturday Delivery
NOT available for FedEx Standard Overnight, FedEx 2Day A.M., or FedEx Express Saver.

No Signature Required
Package may be left without obtaining a signature for delivery.

Direct Signature
Someone at recipient's address may sign for delivery.

Indirect Signature
If no one is available at recipient's address, someone at a neighboring address may sign for delivery for residential deliveries only.

Does this shipment contain dangerous goods?
One box must be checked

No **Yes** As per attached Shipper's Declaration **Yes** Shipper's Declaration not required **Dry Ice** 9, UN 1845 _____ x _____ kg

Restrictions apply for dangerous goods — see the current FedEx Service Guide **Cargo Aircraft Only**

7 Payment Bill to:

Enter FedEx Acct. No. below

Sender Acct. No. in Section 1 will be billed **Recipient** **Third Party**

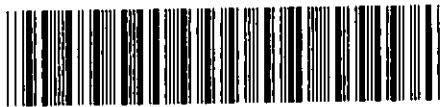
Other FedEx Acct. No.

Total Packages _____ Total Weight _____ lbs.

*Or hobby is limited to US\$100 unless you declare a higher value. See the current FedEx Service Guide for details.

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8170 1344 4063

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