

**PENNSYLVANIA-AMERICAN WATER COMPANY**

**2022 GENERAL BASE RATE CASE**

**R-2022-3031672 (WATER)**

**R-2022-3031673 (WASTEWATER)**

**DIRECT TESTIMONY AND EXHIBIT OF**

**ANN E. BULKLEY**

**STATEMENT NO. 13**

**EXHIBIT NO. 13-A**

**PENNSYLVANIA-AMERICAN WATER COMPANY**

**Direct Testimony**

**of**

**Ann E. Bulkley, Principal**

**The Brattle Group**

**Concerning**

**Fair Rate of Return and Capital Structure**

**Docket Nos.**

**R-2022-3031672 (Water)**

**R-2022-3031673 (Wastewater)**

Date April 29, 2022

Direct Testimony of Ann E. Bulkley  
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1                                    **I. WITNESS IDENTIFICATION AND QUALIFICATIONS**

2    **Q.     Please state your name, occupation and business address.**

3    A.     My name is Ann E. Bulkley. I am employed by The Brattle Group as a Principal.  
4           My business address is One Beacon Street, Suite 2600, Boston, Massachusetts  
5           02108.

6    **Q.     On whose behalf are you submitting this testimony?**

7    A.     I am submitting this testimony on behalf of Pennsylvania-American Water  
8           Company ("PAWC" or the "Company"), a wholly-owned subsidiary of American  
9           Water Works Company, Inc. ("AWK").

10   **Q.     Please describe your background and professional experience in the energy  
11           and utility industries.**

12   A.     I hold a Bachelor's degree in Economics and Finance from Simmons College and  
13           a Master's degree in Economics from Boston University, with more than 25 years  
14           of experience consulting to the energy industry. I have advised numerous energy  
15           and utility clients on a wide range of financial and economic issues with primary  
16           concentrations in valuation and utility rate matters. Many of these assignments  
17           have included the determination of the cost of capital for valuation and ratemaking  
18           purposes. My qualifications and testimony listing are presented in more detail in  
19           Attachment A.

1 **II. PURPOSE AND OVERVIEW OF TESTIMONY**

2 **Q. What is the purpose of your Direct Testimony?**

3 A. The purpose of my Direct Testimony is to present evidence and provide a  
4 recommendation regarding PAWC's authorized return on equity ("ROE" or "cost of  
5 equity") and to assess the reasonableness of its proposed capital structure for  
6 ratemaking purposes.

7 **Q. Are you sponsoring any exhibits in support of your Direct Testimony?**

8 A. Yes. My analyses and recommendations are supported by the data presented in  
9 Schedules-1 through 16 of Exhibit No. 13-A.

10 **Q. How is the remainder of your Direct Testimony organized?**

11 A. Section III provides a summary of my analyses and conclusions. Section IV  
12 reviews the regulatory principles pertinent to the development of the cost of capital.  
13 Section V discusses the current and prospective capital market conditions and the  
14 effect of those conditions on PAWC's cost of equity. Section VI explains my  
15 selection of a proxy group of risk comparable utilities. Section VII describes my  
16 analyses and the analytical basis for the recommendation of the appropriate ROE  
17 for PAWC. Section VIII provides a discussion of specific business and financial  
18 risks that have a direct bearing on the Company's authorized ROE in this case.  
19 Section IX provides an assessment of the reasonableness of PAWC's proposed  
20 capital structure as compared to the capital structures of the proxy group  
21 companies. Section X presents my conclusions and recommendations on the cost  
22 of equity and capital structure.

1                                    **III. SUMMARY OF ROE ANALYSES AND CONCLUSIONS**

2    **Q.     Please provide a brief overview of the analysis that led to your ROE**  
3           **recommendation.**

4    A.     As discussed in more detail below, it is important to consider the results of several  
5           analytical approaches in determining a reasonable recommendation for the  
6           Company's ROE. To develop my ROE recommendation, I first developed a proxy  
7           group of utility companies. I did not limit the proxy group to water utilities but  
8           included a broader group of utilities that face similar risk as PAWC because a proxy  
9           group composed only of water utilities would result in a small group of companies  
10          for which data is limited. To that proxy group, I applied the Constant Growth form  
11          of the Discounted Cash Flow ("DCF") model, the Capital Asset Pricing Model  
12          ("CAPM"), and the Empirical Capital Asset Pricing Model ("ECAPM"). It is  
13          appropriate to rely on several analytical approaches because market conditions  
14          affect the assumptions used in each model differently. Therefore, the use of  
15          multiple ROE estimation models is beneficial to provide benchmarks and a range  
16          of results to consider.

17   **Q.     Please summarize the key factors considered in your analyses and upon**  
18           **which you base your recommended ROE.**

19   A.     In developing my recommended ROE for PAWC, I considered the following:

- 1           • The *Hope* and *Bluefield* decisions<sup>1</sup> that established the standards for  
2           determining a fair and reasonable allowed ROE, including consistency of  
3           the allowed return with the returns of other businesses having similar risk,  
4           adequacy of the return to provide access to capital and support credit  
5           quality, and the requirement that the end result lead to just and reasonable  
6           rates.
- 7           • The effect of current and projected capital market conditions on investors'  
8           return requirements.
- 9           • The results of several analytical approaches that provide estimates of the  
10          Company's cost of equity.
- 11          • The Company's regulatory, business and financial risks relative to the  
12          proxy group of comparable companies, and the implications of those risks.

13   **Q.     Please explain how you assessed these factors.**

14   A.     After considering these factors and the results of my analyses, I relied on the range  
15          of results produced by the Constant Growth DCF model, the CAPM, and the  
16          ECAPM. As shown in Figure 1, these ROE estimation models produce a wide  
17          range of results. My conclusion as to where, within that range of results, PAWC's  
18          cost of equity falls is based on my assessment of market conditions, and the  
19          Company's business and financial risk relative to the proxy group. Although the  
20          companies in my proxy group are generally comparable to PAWC, each company  
21          is unique, and no two companies have exactly the same business and financial

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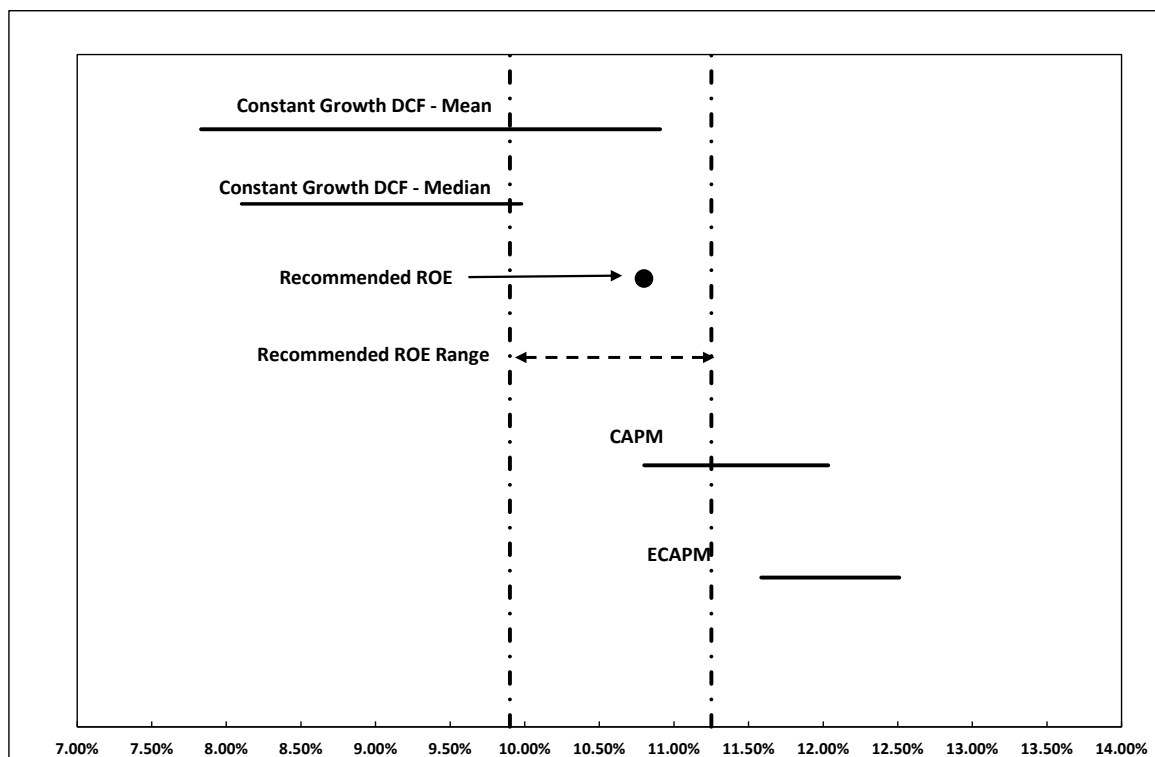
<sup>1</sup> Federal Power Commission v. *Hope Natural Gas Co.*, 320 U.S. 591 (1944); *Bluefield Waterworks & Improvement Co.*, v. Public Service Commission of West Virginia, 262 U.S. 679 (1923).

1 risk profiles. Accordingly, I considered the Company's business and financial risk  
2 in the aggregate in comparison to that of the proxy group companies when  
3 determining where PAWC's ROE falls within the reasonable range of analytical  
4 results to account for any residual differences in risk.

5 **Q. Please summarize the results of the ROE estimation models that you**  
6 **considered to establish the range of ROEs for PAWC.**

7 A. Figure 1 summarizes the range of results produced by the Constant Growth DCF,  
8 CAPM, and ECAPM.

9 **Figure 1: Summary of Cost of Equity Results**





1 As shown in Figure 1 (and in Schedule-1 of Exhibit No. 13-A), the range of results  
2 produced by the ROE estimation models is wide. While it is common to consider  
3 multiple models to estimate the cost of equity, it is particularly important when the  
4 range of results varies considerably across methodologies. As a result, my ROE  
5 recommendation considers the range of results of the Constant Growth DCF  
6 model, as well as the results of the CAPM and ECAPM. My ROE recommendation  
7 also considers PAWC's company-specific risk factors and current and prospective  
8 capital market conditions.

9 **Q. What is your conclusion regarding the appropriate authorized ROE for**  
10 **PAWC in this proceeding?**

11 A. A reasonable range of ROE estimates for PAWC is from 9.90 percent to  
12 11.25 percent. Considering management performance and the risk factors facing  
13 PAWC, I believe that an ROE of 10.80 percent is reasonable and appropriate. The  
14 required ROE should be a forward-looking estimate; therefore, the analyses  
15 supporting my recommendation rely on forward-looking inputs and assumptions  
16 (e.g., projected analyst growth rates in the DCF model, forecasted risk-free rate  
17 and Market Risk Premium in the CAPM analysis, etc.). I also take into  
18 consideration capital market conditions, including the expectation that interest  
19 rates will increase over the near-term as a result of the Federal Reserve  
20 normalizing monetary policy in response to increased inflation.

21 **Q. Please summarize the analysis you conducted in determining that PAWC's**  
22 **requested capital structure is reasonable and appropriate.**

1 A. Because there is specific debt that has been identified for the wastewater services,  
2 the capital structures for water and wastewater services were calculated  
3 separately. Therefore, I have considered the reasonableness of the capital  
4 structure for both PAWC's water and wastewater services. Based on the analysis  
5 presented in Section IX of my testimony, I conclude that PAWC's proposed water  
6 services equity ratio of 56.05 for the fully projected future test year (ending  
7 December 31, 2023) as well as PAWC's proposed wastewater services equity ratio  
8 of 52.08 for the fully projected future test year (ending December 31, 2023) are  
9 reasonable. To determine if PAWC's requested capital structures for both water  
10 and wastewater services were reasonable, I reviewed the capital structures of the  
11 utility subsidiaries of the proxy companies. As shown in Schedule-7 of Exhibit  
12 No. 13-A, the results of that analysis demonstrate that the average equity ratios  
13 for the utility operating companies of the proxy group range from 47.44 percent to  
14 60.04 percent, with an average of 55.63 percent. Therefore, the Company's  
15 proposed equity ratios for both water and wastewater service are well within the  
16 range of equity ratios established by the proxy group companies.

17 **IV. REGULATORY PRINCIPLES**

18 **Q. Please describe the principles that guide the establishment of the cost of**  
19 **capital for a regulated utility.**

20 A. The United States Supreme Court's *Hope* and *Bluefield* decisions established the  
21 standards for determining the fairness or reasonableness of a utility's authorized  
22 ROE. Among the standards established by the Court in those cases are:

1 (1) consistency with other businesses having similar or comparable risks;  
2 (2) adequacy of the return to support credit quality and access to capital; and  
3 (3) the principle that the specific means of arriving at a fair return are not important,  
4 only that the end result leads to just and reasonable rates.<sup>2</sup>

5 **Q. Is fixing a fair rate of return just about protecting the utility's interests?**

6 A. No. As the court noted in *Bluefield*, a proper rate of return not only assures  
7 "confidence in the financial soundness of the utility and should be adequate, under  
8 efficient and economical management, to maintain and support its credit [but also]  
9 enable[s the utility] to raise the money necessary for the proper discharge of its  
10 public duties." *Bluefield Waterworks & Imp. Co. vs. Pub. Serv. Commn. of W. Va.*,  
11 262 US 679, 693, 43 S Ct 675, 679, 67 L Ed 1176 (1923). As the Court went on to  
12 explain in *Hope*, "[t]he rate-making process ... involves balancing of the investor  
13 and consumer interests." *Fed Power Commn. v. Hope Nat. Gas Co.*, 320 US 591,  
14 603 (1944).

15 **Q. Has the Pennsylvania Public Utility Commission ("Commission") provided**  
16 **similar guidance in establishing the appropriate return on common equity?**

17 A. Yes. The Commission follows the precedents of the *Hope* and *Bluefield* cases and  
18 acknowledges that utility investors are entitled to a fair and reasonable return. This  
19 position was set forth by the Commission as follows:

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<sup>2</sup> *Bluefield*, 262 U.S. at 692-93; *Hope*, 320 U.S., at 603.

1 In determining a fair rate of return, the Commission must adhere to  
2 the constitutional standards established by the United States  
3 Supreme Court in the seminal cases *Bluefield Water Works and*  
4 *Improvement Co. v. Public Service Comm'n of West Virginia*, 262  
5 U.S. 679, 692-93 (1923) (Bluefield) and *Federal Power*  
6 *Commission v. Hope Natural Gas Co.*, 320 U.S. 591, 603 (1944)  
7 (Hope Natural Gas). In Bluefield, the Supreme Court stated:

8 A public utility is entitled to such rates as will permit it to earn a  
9 return on the value of the property which it employs for the  
10 convenience of the public equal to that generally being made at the  
11 same time and in the same general part of the country on  
12 investments in other business undertakings which are attended by  
13 corresponding risks and uncertainties; but it has no constitutional  
14 right to profits such as are realized or anticipated in highly profitable  
15 enterprises or speculative ventures. The return should be  
16 reasonably sufficient to assure confidence in the financial  
17 soundness of the utility and should be adequate, under efficient and  
18 economical management, to maintain and support its credit and  
19 enable it to raise the money necessary for the proper discharge of  
20 its public duties. A rate of return may be too high or too low by  
21 changes affecting opportunities for investment, the money market  
22 and business conditions generally.

23 Twenty years later in Hope Natural Gas, the Supreme Court reiterated:

24 From the investor or company point of view it is important that there  
25 be enough revenue not only for operating expenses but also for the  
26 capital costs of the business. These include service on the debt and  
27 dividends on the stock. By that standard the return to equity owner  
28 should be commensurate with returns on investments in other  
29 enterprises having corresponding risks. That return, moreover,  
30 should be sufficient to assure confidence in the financial integrity of  
31 the enterprise, so as to maintain its credit and to attract capital.<sup>3</sup>

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<sup>3</sup> Pennsylvania Public Utility Commission, Opinion and Order, PECO Energy Company – Gas Division, Docket No. R-2020-3018929, June 17, 2021 at 8.

1   **Q.     Why is it important for a utility to be allowed the opportunity to earn a return**  
2       **that is adequate to attract equity capital on reasonable terms?**

3   A.     A return that is adequate to attract capital on reasonable terms enables PAWC to  
4       continue providing safe, reliable water and wastewater service while maintaining  
5       its financial integrity. That return should be commensurate with returns expected  
6       elsewhere in the market for investments of equivalent risk. If it is not, debt and  
7       equity investors will seek alternative investment opportunities for which the  
8       expected return reflects the perceived risks, thereby inhibiting PAWC's ability to  
9       attract capital at reasonable cost.

10   **Q.     Is a utility's ability to attract capital also affected by the ROEs that are**  
11       **authorized for other utilities?**

12   A.     Yes. Utilities compete directly for capital with other investments of similar risk,  
13       which include other water, natural gas and electric utilities. Therefore, the ROE  
14       awarded to a utility sends an important signal to investors regarding whether there  
15       is regulatory support for financial integrity, dividends, growth, and fair  
16       compensation for business and financial risk. The cost of capital represents an  
17       opportunity cost to investors. If higher returns are available elsewhere for other  
18       investments of comparable risk, investors have an incentive to direct their capital  
19       to those investments. Thus, an authorized ROE significantly below authorized  
20       ROEs for other water, natural gas and electric utilities can inhibit a utility's ability  
21       to attract capital for investment.

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**V. CAPITAL MARKET CONDITIONS**

**Q. Why is it important to consider capital market conditions in the estimation of the investor-required return on equity?**

A. The ROE estimation models rely on market data that are either specific to the proxy group, in the case of the DCF model, or to the expectations of market risk, in the case of the CAPM. The results of the ROE estimation models can be affected by prevailing market conditions at the time the analysis is performed. While the ROE that is established in a rate proceeding is intended to be forward-looking, the analyst uses current and projected market data, specifically stock prices, dividends, growth rates and interest rates in the ROE estimation models to estimate the required return for the subject company.

As is discussed in the remainder of this section, analysts and regulatory commissions have concluded that current market conditions have affected the results of the ROE estimation models. As a result, it is important to consider the effect of these conditions on the ROE estimation models when determining the appropriate range and recommended ROE for a future period. If investors do not expect current market conditions to be sustained in the future, it is possible that the ROE estimation models will not provide an accurate estimate of investors' required return during that rate period. Therefore, it is important to consider projected market data to estimate the return for that forward-looking period.

1   **Q.    What factors are affecting the cost of equity for regulated utilities in the**  
2       **current and projected capital markets?**

3    A.    The cost of equity for regulated utility companies is being affected by several  
4       factors in the current and prospective capital markets, including: 1) changes in  
5       monetary policy, 2) currently high inflation and continued inflation in 2022, 3)  
6       increasing interest rates, and 4) volatile market conditions. These factors affect  
7       the assumptions used in the ROE estimation models. In this section, I discuss  
8       each of these factors and how it affects the models used to estimate the cost of  
9       equity for regulated utilities.

10   **Q.    What effect do current and prospective market conditions have on the cost**  
11       **of equity for the Company?**

12   A.    As is discussed in more detail in the remainder of this section, the combination of  
13       persistently high inflation, the Federal Reserve's changes in monetary policy, and  
14       the dramatic shifts in market conditions resulting from political influences all  
15       contribute to an expectation of increased market risk and an increase in the cost  
16       of the investor-required return on equity. It is essential that these factors be  
17       considered in setting a forward-looking cost of equity. Inflation is currently at its  
18       highest level seen in approximately 40 years. Interest rates, which have increased  
19       from the pandemic lows seen in 2020, are expected to continue to increase in  
20       direct response to the Federal Reserve's use of monetary policy. Further, utilities,  
21       which are a defensive sector, have historically underperformed the market during  
22       periods of economic expansion, such as is currently being experienced.

1           Therefore, investors are currently expecting utilities to underperform over the near-  
2           term, which means the share prices of utilities will likely decline. A decline in share  
3           prices will increase the dividend yields of utilities and thus the cost of equity for  
4           utilities is expected to increase over the near-term. This is important because the  
5           cost of equity in this proceeding is being estimated for the period that the  
6           Company's rates will be in effect. Since the cost of equity is expected to increase  
7           over the near-term for utilities, ROE estimates based on current market conditions  
8           will understate the ROE during the period that the Company's rates will be in effect.  
9           For example, the DCF model, which relies on historical averages of share prices,  
10          is likely to understate the cost of equity for the Company over the near term.

11          **A. The Effect of Monetary Policy on Market Dynamics**

12      **Q.     Please summarize the monetary policy actions of the Federal Reserve in**  
13      **response to the economic effects of COVID-19.**

14      A.     In response to the COVID-19 pandemic, the Federal Reserve:

- 15           •     decreased the Federal Funds rate twice in March 2020, resulting in a target
- 16           range of 0.00 percent to 0.25 percent;
- 17           •     increased its holdings of both Treasury and mortgaged-back securities;
- 18           •     started expansive programs to support credit to large employers – the
- 19           Primary Market Corporate Credit Facility to provide liquidity for new
- 20           issuances of corporate bonds; and the Secondary Market Corporate Credit
- 21           Facility to provide liquidity for outstanding corporate debt issuances; and



- 1                   • supported the flow of credit to consumers and businesses through the Term  
2                   Asset-Backed Securities Loan Facility.

3                   In addition, Congress also passed the Coronavirus Aid, Relief, and Economic  
4                   Security (CARES) Act in March 2020, the Consolidated Appropriations Act, 2021  
5                   in December 2020, and the American Rescue Plan Act in March 2021, which  
6                   included \$2.2 trillion, \$900 billion, and \$1.9 trillion, respectively, in fiscal stimulus  
7                   aimed at also mitigating the economic effects of COVID-19. These expansive  
8                   monetary and fiscal programs mitigated the economic effects of the COVID-19  
9                   pandemic and provided additional support as the economy recovers from the  
10                  COVID-19 recession.

11   **Q.   How did the accommodative monetary and fiscal policy affect the U.S.**  
12   **economy?**

13   A.   The expansive monetary and fiscal policy programs resulted in a strong economic  
14        recovery in 2021 from the COVID-19 induced recessionary period in 2020. In fact,  
15        according to the Bureau of Economic Analysis, real GDP grew by 5.7 percent in  
16        2021 driven primarily by a 7.9 percent increase in personal consumption  
17        expenditures.<sup>4</sup> Moreover, the unemployment rate decreased from a high of 14.7  
18        percent in April 2020 to 3.9 percent as of December 2021.<sup>5</sup> Finally, as I will discuss  
19        in more detail below, the economic recovery has also included a substantial  
20        increase in inflation with the year-over-year (“YOY”) change in the GDP Price Index

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<sup>4</sup> Source: Bureau of Economic Analysis, News Release, February 24, 2022, at 8.

<sup>5</sup> Source: Bureau of Labor Statistics. <https://data.bls.gov/timeseries/LNS14000000>

1 (“GDP-PI”) at 5.90 percent in 2021 Q4. The strong economic recovery along with  
2 the increase in inflation has resulted in the Federal Reserve normalizing monetary  
3 policy and removing the accommodative policy programs that it used to mitigate  
4 the effect of COVID-19.

5 **Q. How has the Federal Reserve recently normalized monetary policy?**

6 A. The Federal Reserve began the process of policy normalization at the  
7 November 2, 2021 meeting when the Federal Reserve decided to reduce asset  
8 purchases of Treasuries by \$10 billion and mortgage-backed securities by  
9 \$5 billion on a monthly basis.<sup>6</sup> Given consistent continued high inflation, the  
10 Federal Reserve increased the pace of its taper of bond purchases at the  
11 December 15, 2021 meeting, reducing asset purchases of Treasuries by  
12 \$20 billion and mortgage-backed securities by \$10 billion on a monthly basis.<sup>7</sup> The  
13 Federal Reserve completed its taper of bond purchases in March 2022.<sup>8</sup>

14 At the March 16, 2022 meeting with the tapering of assets purchases complete,  
15 the Federal Reserve announced the next step in policy normalization which was  
16 an increase in the target federal funds rate from 0.00 – 0.25 percent to 0.25 – 0.50  
17 percent.<sup>9</sup> Additionally, the Federal Reserve’s FOMC forecasted an additional six  
18 rate increases in 2022 and four rate increases in 2023 which resulted a median

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<sup>6</sup> Federal Reserve, Press Release, (Nov. 3, 2021).

<sup>7</sup> Federal Reserve, Press Release, (Dec. 15, 2021).

<sup>8</sup> Source: Federal Reserve Bank of New York, <https://www.newyorkfed.org/markets/domestic-market-operations/monetary-policy-implementation/treasury-securities/treasury-securities-operational-details#monthly-details>.

<sup>9</sup> Federal Reserve, Press Release, (Mar. 16, 2022).

1 forecast of the federal funds rate of 1.9 percent and 2.8 percent, respectively.<sup>10</sup>  
2 Moreover, the Federal Reserve announced plans to reduce the size of its balance  
3 sheet at an upcoming meeting in 2020. Chairman Powell noted that substantial  
4 progress had been regarding developing a plan for the reduction in the Federal  
5 Reserve's balance sheet and thus the reduction could start as soon as the FOMC's  
6 next meeting in May.<sup>11</sup> According to Chairman Powell, the balance sheet  
7 reductions effect on the economy could be the equivalent of another rate  
8 increase.<sup>12</sup> Therefore, the combination of the balance sheet reduction and the  
9 projected interest rate increases would represent the equivalent of eight interest  
10 rates increases in 2022.

11 **Q. Why has the Federal Reserve decided to normalize monetary policy?**

12 A. The Federal Reserve has accelerated plans to normalize monetary policy in  
13 response to increasing inflation. While the Federal Reserve initially viewed inflation  
14 as transitory, it has been higher and more persistent than the target levels and is  
15 expected to continue in 2022. At the March 16, 2022 meeting, Federal Reserve  
16 Chairman Powell stated that:

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<sup>10</sup> Federal Reserve, Summary of Economic Projections, March 16, 2022, at 2.

<sup>11</sup> Federal Reserve, Transcript of Chairman Powell's Press Conference, March 16, 2022, at 18.

<sup>12</sup> Federal Reserve, Transcript of Chairman Powell's Press Conference, March 16, 2022, at 10.

1 Inflation remains well above our longer-run goal of 2 percent.  
2 Aggregate demand is strong, and bottlenecks and supply  
3 constraints are limiting how quickly production can respond. These  
4 supply disruptions have been larger and longer lasting than  
5 anticipated, exacerbated by waves of the virus here and abroad,  
6 and price pressures have spread to a broader range of goods and  
7 services. Additionally, higher energy prices are driving up overall  
8 inflation. The surge in prices of crude oil and other commodities that  
9 resulted from Russia's invasion of Ukraine will put additional  
10 upward pressure on near-term inflation here at home.

11 We understand that high inflation imposes significant hardship,  
12 especially on those least able to meet the higher costs of essentials  
13 like food, housing, and transportation. We know that the best thing  
14 we can do to support a strong labor market is to promote a long  
15 expansion, and that is only possible in an environment of price  
16 stability. As we emphasize in our policy statement, with appropriate  
17 firming in the stance of monetary policy, we expect inflation to return  
18 to 2 percent while the labor market remains strong. That said,  
19 inflation is likely to take longer to return to our price stability goal  
20 than previously expected. The median inflation projection of FOMC  
21 participants is 4.3 percent this year and falls to 2.7 percent next year  
22 and 2.3 percent in 2024; this trajectory is notably higher than  
23 projected in December, and participants continue to see risks as  
24 weighted to the upside.<sup>13</sup>

25 **Q. What is the market response to the FOMC meeting?**

26 A. The market response is an expectation that interest rates will increase to address  
27 inflation. The CME Group calculates investors' views regarding the probability of  
28 the target federal funds rate range at upcoming Federal Reserve meetings based  
29 on federal funds rate futures contracts. Figure 2 below contains investors'  
30 expectations regarding the level of the federal funds rate at each of the next eleven  
31 meetings as of April 4, 2022. As shown in Figure 2, investors expect the Federal  
32 Reserve to increase the federal funds rate at a faster pace than what was indicated

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<sup>13</sup> Federal Reserve, Transcript of Chairman Powell's Press Conference, March 16, 2022, at 2-3.

1 at the Federal Reserve's March 16, 2022 meeting. For example, according to the  
2 CME Group, there is a 74.7 percent probability<sup>14</sup> that the target federal funds rate  
3 range is 2.50 percent to 2.75 percent as of December 2022 which is greater than  
4 the Federal Reserve's median forecast of 1.90 percent. Thus, investors expect  
5 that the Federal Reserve will pursue more aggressive monetary policy than  
6 indicated to combat persistent high levels of inflation. Federal Reserve Chairman  
7 Powell recently provided support for investors' expectations when he indicated that  
8 the Federal Reserve could pursue more aggressive increases in interest rates at  
9 upcoming Federal Reserve meetings in order to reduce inflation and restore price  
10 stability. Specifically, on March 21, 2022 in prepared remarks before the National  
11 Association for Business Economics, Federal Reserve Chairman Powell noted the  
12 following:

13 "We will take the necessary steps to ensure a return to price  
14 stability," he said. "In particular, if we conclude that it is appropriate  
15 to move more aggressively by raising the federal funds rate by more  
16 than 25 basis points at a meeting or meetings, we will do so. And if  
17 we determine that we need to tighten beyond common measures of  
18 neutral and into a more restrictive stance, we will do that as well."<sup>15</sup>

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<sup>14</sup> The probability of a rate hike is calculated by adding the probabilities of all target rate levels above the current target rate.

<sup>15</sup> Cox, Jeff, "Powell says 'inflation is much too high' and the Fed will take 'necessary steps' to address," CNBC, March 21, 2022. <https://www.cnbc.com/2022/03/21/powell-says-inflation-is-much-too-high-and-the-fed-will-take-necessary-steps-to-address.html>.

1 **Figure 2: Investor Expectation of Future Federal Funds Rate Increases<sup>16</sup>**

MEETING DATE	MEETING PROBABILITIES															
	50-75	75-100	100-125	125-150	150-175	175-200	200-225	225-250	250-275	275-300	300-325	325-350	350-375	375-400	400-425	425-450
5/4/2022	25.6%	74.4%	0.0%	0.0%	0.0%											
6/15/2022	0.0%	0.0%	19.8%	63.2%	17.0%	0.0%	0.0%	0.0%	0.0%	0.0%						
7/27/2022	0.0%	0.0%	0.0%	8.0%	37.3%	44.6%	10.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
9/21/2022	0.0%	0.0%	0.0%	0.0%	5.9%	29.6%	42.7%	19.1%	2.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
11/2/2022	0.0%	0.0%	0.0%	0.0%	0.0%	5.6%	28.3%	42.0%	20.4%	3.6%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
12/14/2022	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.4%	27.7%	41.6%	21.0%	4.0%	0.2%	0.0%	0.0%	0.0%	0.0%
2/1/2023	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%	12.1%	31.9%	35.4%	15.9%	2.9%	0.2%	0.0%	0.0%	0.0%
3/15/2023	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	2.4%	13.5%	32.2%	34.1%	15.0%	2.7%	0.2%	0.0%	0.0%
5/3/2023	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	1.3%	8.1%	23.2%	33.2%	24.2%	8.6%	1.4%	0.1%	0.0%
6/14/2023	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%	5.3%	16.9%	29.0%	27.9%	15.1%	4.4%	0.6%	0.0%
7/26/2023	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	4.3%	14.3%	26.3%	28.1%	17.9%	6.7%	1.4%	0.2%

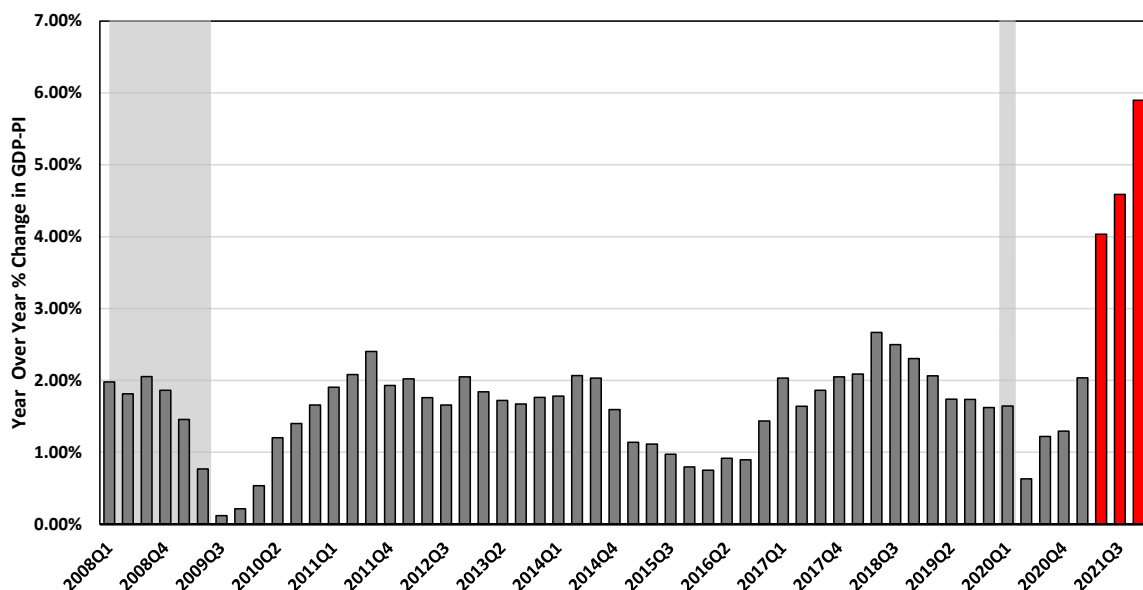
2 **B. Inflationary Expectations in Current and Projected Market Conditions**

3 **Q. Is the increase in inflation significant?**

4 **A.** Yes. As shown in Figure 3, the YOY change in the GDP-PI has increased steadily  
5 over the past year rising from 1.29 percent in 2020 Q4 to 5.90 percent in 2021 Q4.  
6 The 5.90 percent YOY in the GDP-PI in 2020 Q4 is the largest 12-month increase  
7 since 1982 and significantly greater than any level seen since 2008 Q1.

<sup>16</sup> CME Group; FedWatch tool as of April 4, 2022.

1 **Figure 3: GDP Price Index – YOY Percent Change – 2008 Q1 – 2021 Q4**<sup>17</sup>



2  
3 **Q. What are the expectations for inflation over the near-term?**

4 A. In prepared remarks to the National Association for Business Economics,  
5 Chairman Powell noted that inflation was “much too high” and that the Federal  
6 Reserve “widely underestimated” how long increased inflation would last and as a  
7 result, stated that the Federal Reserve is prepared to “more aggressively”  
8 normalize monetary policy to achieve price stability.<sup>18</sup> Therefore, investors expect  
9 inflation to remain elevated over the near-term. One measure of investors’  
10 expectations regarding inflation is the breakeven inflation rate calculated as the

<sup>17</sup> Source: U.S. Bureau of Economic Analysis, Gross Domestic Product: Implicit Price Deflator [GDPDEF], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/GDPDEF>, April 7, 2022, shaded area indicates a recession.

<sup>18</sup> Cox, Jeff, “Powell says ‘inflation is much too high’ and the Fed will take ‘necessary steps’ to address,” CNBC, March 21, 2022. <https://www.cnbc.com/2022/03/21/powell-says-inflation-is-much-too-high-and-the-fed-will-take-necessary-steps-to-address.html>.

1 spread between the yield on a Treasury bond and the yield on a Treasury Inflation-  
2 Protected bond, since a Treasury Inflation-Protected bond would account for the  
3 effect of inflation. The maturity of the bond selected would then reflect investors'  
4 views of inflation during the holding period of the bond. For example, the 10-year  
5 breakeven inflation rate calculated as the spread between the 10-year Treasury  
6 bond yield and the 10-year Treasury Inflation-Protected bond yield would reflect  
7 investors' expectations of inflation over the next 10 years. As shown in Figure 4  
8 below, the 10-year breakeven inflation rate is currently greater than any level seen  
9 since January 2003. Furthermore, the 10-year breakeven inflation rate as of  
10 March 31, 2022 was 2.84 percent indicating that investors expect inflation will  
11 remain well above the Federal Reserve's 2 percent target over the next 10 years.  
12 There are many factors as to why inflation is expected to remain elevated, Kiplinger  
13 recently noted a few factors including supply shortages due to COVID-19 and  
14 Russia's war in Ukraine which led them to forecast an inflation rate of 6.5 percent  
15 for 2022:

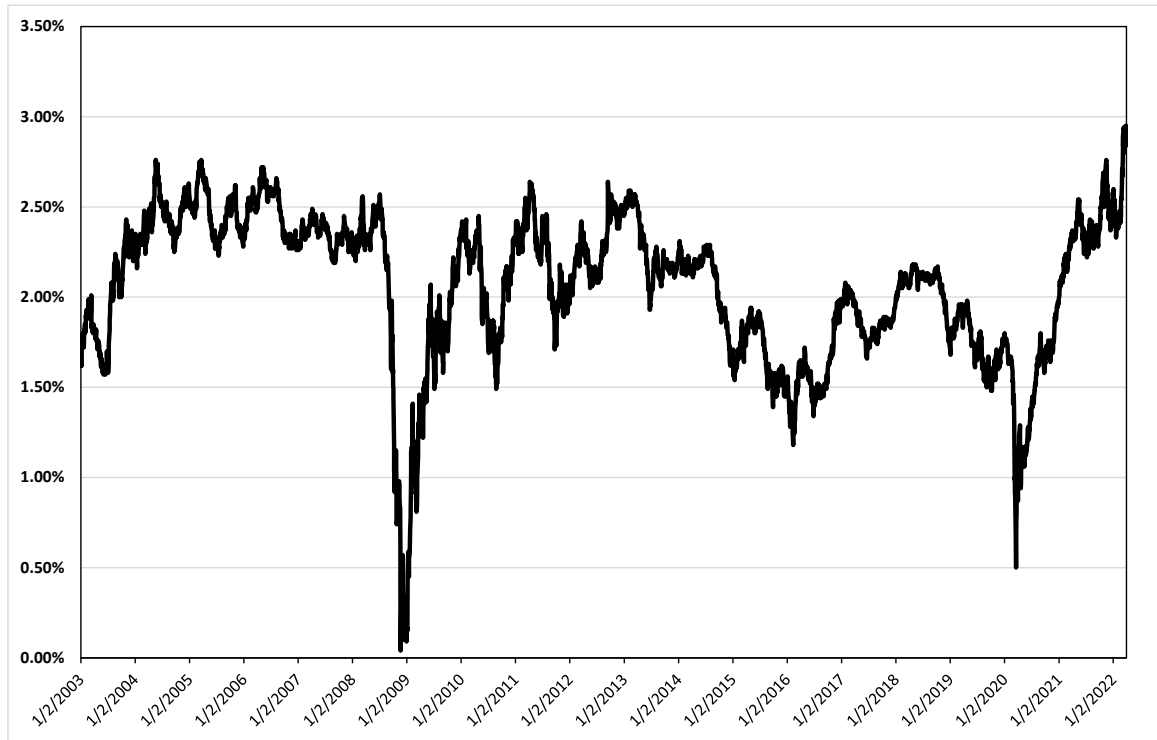
16 The surge in gasoline prices this month will boost March inflation to  
17 near 10% when the figures are released next month. The inflation  
18 rate will likely remain high for the rest of the year, ending at 6.5% or  
19 so in December. Russia's war in Ukraine will keep gasoline prices  
20 elevated for much of the year. Even if the war ends, a Western  
21 embargo on Russian energy will likely continue for quite a while.  
22 Food prices are also likely to see a jump in next month's report, as  
23 wheat prices have surged 35%, given that Ukraine is a major  
24 producer. Plus, there are expectations of continued upward price  
25 pressures on rent, housing costs, and prices of many services, as  
26 the pandemic eases and demand rebounds.<sup>19</sup>

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<sup>19</sup> Payne, David, "Inflation Will Spike Close to 10%," Kiplinger, March 10, 2022.



1      **Figure 4: 10-year Breakeven Inflation Rate – January 2003 – March 2022<sup>20</sup>**



3      **C. The Effect of Inflation on Interest Rates and the Investor-Required**  
4      **Return**

5      **Q.      What effect will inflation have on long-term interest rates?**

6      A.      Inflation and the Federal Reserve's normalization of monetary policy will likely  
7              result in increases in long-term interest rates. Specifically, inflation reduces the  
8              purchasing power of the future interest payments an investor expects to receive  
9              over the duration of the bond. This risk increases the longer the duration of the

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<sup>20</sup> Federal Reserve Bank of St. Louis, 10-Year Breakeven Inflation Rate [T10YIE], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/T10YIE>, March 31, 2022.

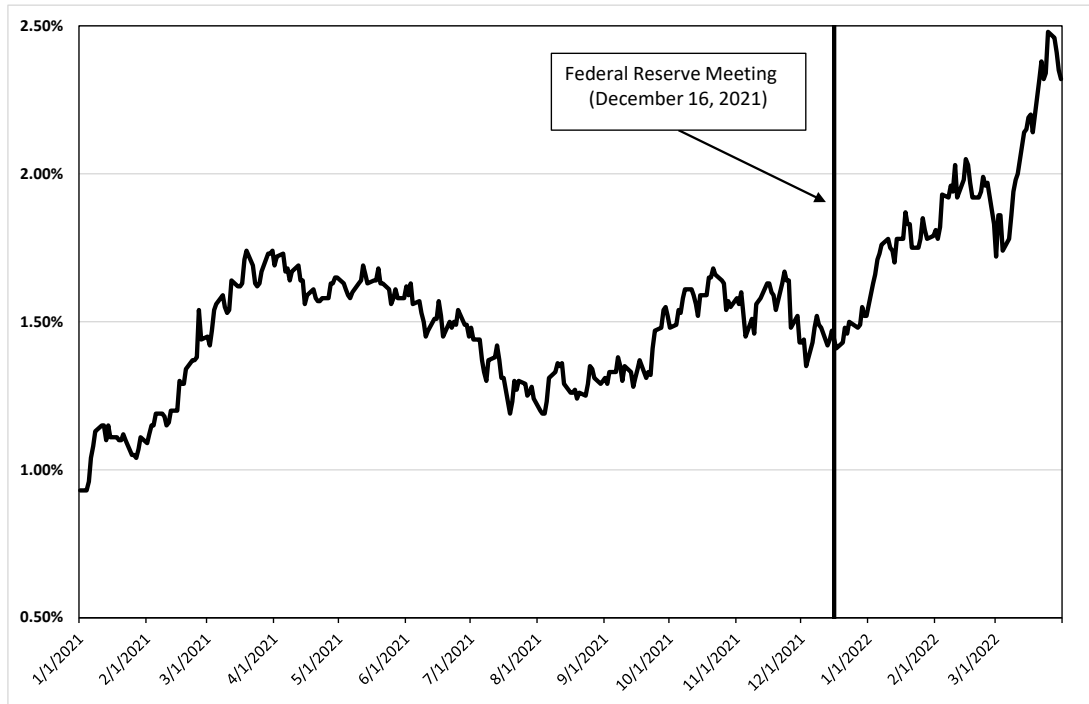
1 bond. As a result, if investors expect increased levels of inflation, they will require  
2 higher yields to compensate for the increased risk of inflation, which means interest  
3 rates will increase.

4 **Q. Have the yields on long-term government bonds increased in response to**  
5 **inflation and the Federal Reserve's normalization of monetary policy?**

6 A. Yes, they have. As discussed above, at the December 2021, January 2022 and  
7 March 2022 meetings, the Federal Reserve has noted its continued concerns over  
8 the sustained increased levels of inflation. In addition, starting at the December  
9 2021 meeting and continuing through the March 2022 meeting, the Federal  
10 Reserve accelerated the process of normalizing monetary policy to respond to  
11 inflation. As of the March 2022 meeting, the Federal Reserve has: 1) completed  
12 the tapering of bond purchases; 2) increased the federal funds rate once with six  
13 additional rate increases projected for the remainder of 2022; and 3) projecting a  
14 reduction in its balance sheet that could begin at the May 2022 meeting. As shown  
15 in Figure 5, since the Federal Reserve's December 2021, the yield on the 10-year  
16 Treasury bond has increased close to 85 basis points from 1.47 percent on  
17 December 15, 2021 to 2.32 percent on March 31, 2022. The increase is due to the  
18 Federal Reserve's announcements at the December 2021, January 2022 and  
19 March 2022 meetings and the continued increased levels of inflation that are now  
20 expected to persist much longer than the Federal Reserve and investors had  
21 originally projected.

1

**Figure 5: 10-Year Treasury Bond Yield – January 2021 – March 2022<sup>21</sup>**



2

3 **Q. What have equity analysts said about long-term government bond yields?**

4 A. Several equity analysts have noted that they expect the yields on long-term  
 5 government bonds to continue to increase through the end of 2022. As shown in  
 6 Figure 6, according to four different equity analysts, the yield on the 10-year  
 7 Treasury Bond is expected to range from 2.70 percent to 2.80 percent by the end  
 8 of 2022, which is 62 to 72 basis points greater than the current 30-day average  
 9 yield on the 10-year Treasury Bond as of March 31, 2022 of 2.08 percent.

<sup>21</sup> S&P Capital IQ Pro.

**Figure 6: Equity Analysts Forecast of the 10-year Treasury Yield**

Bank	10-year U.S. Treasury Yield	
	30-day Average as of March 31, 2022	2022 Forecast
Credit Suisse <sup>22</sup>	2.08%	2.70%
Goldman Sachs <sup>23</sup>	2.08%	2.70%
Blue Chip Financial Forecasts (Consensus Estimate) <sup>24</sup>	2.08%	2.80%
BMO Economics <sup>25</sup>	2.08%	2.70%

**Q. Have you considered any additional indicators that may imply long-term interest rates are expected to increase?**

A. Yes, I have. I considered the net position of commercials (i.e., banks) in U.S. Treasury Bond futures contracts as reported in the Commitment of Traders Report produced by the Commodity Futures Trading Commission (“CFTC”). A net position is defined as the total number of long positions in a futures contract minus the total number of short positions in a futures contract. A long position means that an investor agrees to purchase an asset in the future at a specified price today and therefore profits if the price of the underlying asset increases. Conversely, short position is when an investor agrees to sell an asset at a time in the future at a specified price today and profits if the price of the asset declines. Therefore, if

<sup>22</sup> Reuters, “U.S. 10-year yield to hit 2.7% this year - Credit Suisse,” February 16, 2022.

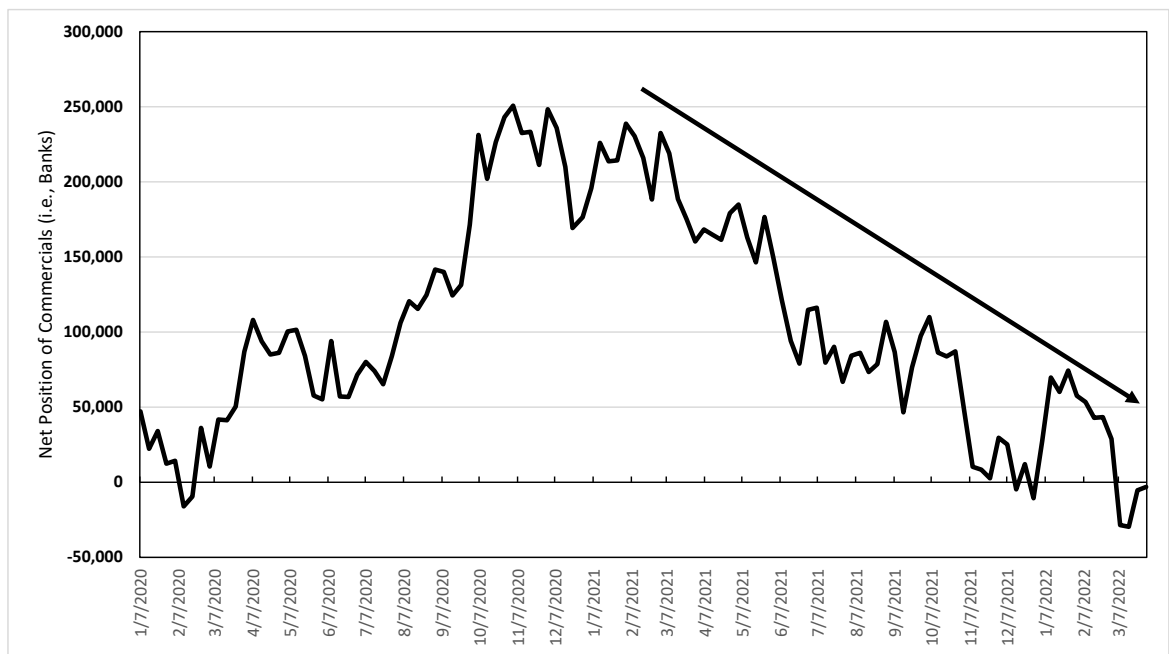
<sup>23</sup> Worrachate, Anchalee. “Goldman Sees Higher U.S. Treasury Yields, Curve Inversion.” Bloomberg.com, 25 Mar. 2022, <https://www.bloomberg.com/news/articles/2022-03-25/goldman-sees-half-point-fed-hikes-in-may-and-june-higher-yields#:~:text=Its%202022%20forecast%20on%2010,yield%20was%20around%202.49%25%20Friday.>

<sup>24</sup> Blue Chip Financial Forecasts, Vol. 41, No. 4, April 1, 2022, at 2.

<sup>25</sup> BMO Economics, “North American Outlook: Out of the Pandemic and Into the Fire,” March 31, 2022.

1 banks are increasing the number of short positions and thus have a declining net  
2 position, the banks are assuming that the price of the asset will decline. As shown  
3 in Figure 7, the net position of banks in U.S. Treasury Bonds has been decreasing  
4 since the end of 2020. Therefore, banks are forecasting a decrease in the price of  
5 long-term government bonds and thus the yields (which are inversely related to  
6 the price) to increase over the near-term.

7 **Figure 7: Commitment of Traders Report – Net Position of Commercials (i.e.,**  
8 **Banks) in U.S. Treasury Bond Futures Contracts<sup>26</sup>**



<sup>26</sup> Commitment of Traders Report, as of March 31, 2022 - <https://www.cftc.gov/MarketReports/CommitmentsofTraders/HistoricalCompressed/index.htm>

1       **D. Expected Performance of Utility Stocks and the Investor-Required**  
2       **ROE on Utility Investments**

3       **Q.     Are utility share prices correlated to changes in the yields on long-term**  
4       **government bonds?**

5       A.     Yes, interest rates and utility share prices are inversely correlated which means,  
6             for example, that an increase in interest rates will result in a decline in the share  
7             prices of utilities. For example, Goldman Sachs and Deutsche Bank recently  
8             examined the sensitivity of share prices of different industries to changes in interest  
9             rates over the past five years. Both Goldman Sachs and Deutsche Bank found  
10            that utilities had one of the strongest negative relationships with bond yields (i.e.,  
11            increases in bond yields resulted in the decline of utility share prices).<sup>27</sup>

12      **Q.     How do equity analysts expect the utilities sector to perform in an increasing**  
13      **interest rate environment?**

14      A.     Equity analysts project that utilities are expected to continue to underperform the  
15             broader market as interest rates increase. For example, in a recent article, Barron's  
16             conducted its Big Money poll of professional investors regarding the outlook for the  
17             next twelve months. The professional investors surveyed by Barron's selected the  
18             utility sector as the sector that will perform the worst over the next twelve months,

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<sup>27</sup> Lee, Justina. "Wall Street Is Rethinking the Treasury Threat to Big Tech Stocks." Bloomberg.com, 11 Mar. 2021, [www.bloomberg.com/news/articles/2021-03-11/wall-street-is-rethinking-the-treasury-threat-to-big-tech-stocks](https://www.bloomberg.com/news/articles/2021-03-11/wall-street-is-rethinking-the-treasury-threat-to-big-tech-stocks).

1 indicating they are projecting that utilities will underperform the broader market in  
2 2022.<sup>28</sup>

3 Other equity analysts concur with this conclusion. Fidelity recently recommended  
4 underweighting the utility sector and noted that “[a] combination of poor  
5 fundamentals and high valuations may continue to present headwinds for real  
6 estate and utilities, especially if interest rates rise.”<sup>29</sup> In its 2022 Outlook, Wells  
7 Fargo classified the utility sector as “most unfavorable” as economic growth  
8 continues to rebound and interest rates increase.<sup>30</sup>

9 **Q. What is the significance of the inverse relationship between interest rates**  
10 **and utility share prices in the current market?**

11 A. As discussed above, the Federal Reserve is currently normalizing monetary policy  
12 in response to inflation which is expected to increase long-term government bond  
13 yields. If long-term government bond yields increase as expected, then the share  
14 prices of utilities will decline. If the prices of utility stocks decline, then the DCF  
15 model, which relies on historical averages of share prices, is likely to understate  
16 the cost of equity. For example, Figure 8, below summarizes the effect of price on  
17 the dividend yield in the Constant Growth DCF model.

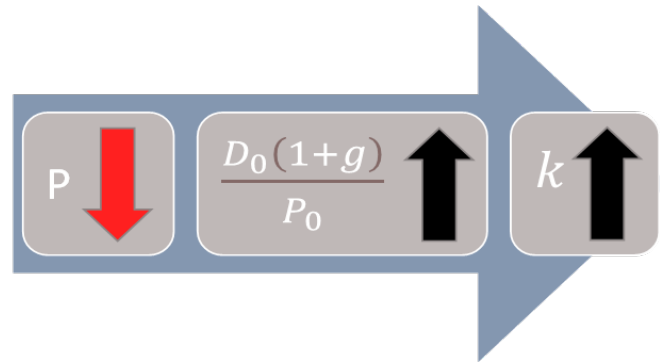
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<sup>28</sup> Jasinski, Nicholas. Stocks Are Still the Place to Be, Our Exclusive Big Money Poll Finds. Barron's, 16 Oct. 2021, <https://www.barrons.com/articles/stock-market-covid-economy-outlook-51634312012?mod=hpsubnav&tesla=y>.

<sup>29</sup> Fidelity, “Which sectors may lead the pack this year?,” January 28, 2022.

<sup>30</sup> Wells Fargo Investment Institute, 2022 Outlook, December 2021.

**Figure 8: The Effect of a Decline in Stock Prices on the Constant Growth DCF Model**



A decline in stock prices will increase the dividend yields and thus the estimate of the ROE produced by the Constant Growth DCF model. Therefore, this expected change in market conditions supports consideration of the range of ROE results produced by the mean to mean-high DCF results since the mean DCF results would likely understate the cost of equity during the period that the Company's rates will be in effect. Moreover, prospective market conditions warrant consideration of other ROE estimation models such as the CAPM and ECAPM, which may better reflect expected market conditions. For example, two out of three inputs to the CAPM (i.e., the market risk premium and risk-free rate) are forward-looking.

#### **E. Conclusion**

**Q. Have state regulatory commissions considered market events and the utility's ability to attract capital in determining the equity return?**

**A.** Yes. In a recent rate case for Consumers Energy Company, the Michigan Public



1 Service Commission (“Michigan PSC”) noted that it is important to consider how a  
2 utility’s access to capital could be affected in the near-term as a result of market  
3 reactions to global events like those that have occurred in the recent past.  
4 Specifically, the Michigan PSC stated that:

5 [i]n setting the ROE at 9.90%, the Commission believes there is an  
6 opportunity for the company to earn a fair return during this period  
7 of atypical market conditions. This decision also reinforces the  
8 belief, as stated in the Commission’s March 29 order, “that  
9 customers do not benefit from a lower ROE if it means the utility  
10 has difficulty accessing capital at attractive terms and in a timely  
11 manner.” These conditions still hold true based on the evidence in  
12 the instant case. The fact that other utilities have been able to  
13 access capital despite lower ROEs, as argued by many intervenors,  
14 is also a relevant consideration. It is also important to consider how  
15 extreme market reactions to global events, as have occurred in the  
16 recent past, may impact how easily capital will be able to be  
17 accessed during the future test period should an unforeseen market  
18 shock occur. The Commission will continue to monitor a variety of  
19 market factors in future rate cases to gauge whether volatility and  
20 uncertainty continue to be prevalent issues that merit more  
21 consideration in setting the ROE.<sup>31</sup>

22 The Michigan PSC references “global events” and the overall effect the events  
23 could have on the ability of a utility to access capital. Consistent with the Michigan  
24 PSC’s views, it is important to consider current market conditions and the impact  
25 of those conditions on the access to and cost of capital, and to position utilities to  
26 be able to maintain access in rapidly changing market conditions.

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<sup>31</sup> Michigan Public Service Commission Order, Cause No. U-20697, Consumers Energy Company, at 165 (Dec. 17, 2020).



1 analyses all possess a set of operating and financial risk characteristics that are  
2 substantially comparable to PAWC, and, therefore, provide a reasonable basis for  
3 deriving the appropriate ROE.

4 **Q. Please provide a brief profile of PAWC.**

5 A. PAWC is a wholly-owned subsidiary of AWK that provides water distribution  
6 service to approximately 677,000 customers and wastewater service to  
7 approximately 82,000 customers in Pennsylvania.<sup>32</sup> In 2021, the Company had  
8 total operating revenues of \$770 million which for PAWC's parent company, AWK,  
9 represented 22.80 percent of total regulated operating revenues.<sup>33</sup> The Company  
10 can access debt markets through American Water Capital Corp. ("AWCC") or  
11 independently. The current credit ratings for PAWC are as follows: (1) S&P - A  
12 (Outlook: Stable);<sup>34</sup> and (2) Moody's – A3 (Outlook: Stable).<sup>35</sup> Additionally, the  
13 current credit ratings on senior unsecured debt for AWK and AWCC are as follows:  
14 (1) S&P - A (Outlook: Stable);<sup>36</sup> and (2) Moody's – Baa1 (Outlook: Stable).<sup>37</sup>

15 **Q. How did you select the companies in your proxy group?**

16 A. I began with the group of U.S. utilities that Value Line classifies as "Water Utilities"  
17 and "Natural Gas Distribution Companies". That combined group includes

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<sup>32</sup> American Water Works Company, Inc., 2021 SEC Form 10-K, at 5.

<sup>33</sup> *Ibid.*

<sup>34</sup> S&P Capital IQ.

<sup>35</sup> Moody's Investors Service.

<sup>36</sup> S&P Capital IQ.

<sup>37</sup> Moody's Investors Service.

1 17 domestic U.S. utilities. I simultaneously applied the following screening criteria  
2 to select companies that:

- 3 • pay consistent quarterly cash dividends because companies that do not  
4 cannot be analyzed using the Constant Growth DCF model;
- 5 • have investment grade long-term issuer ratings from S&P and/or Moody's;
- 6 • are covered by at least two utility industry analysts;
- 7 • have positive long-term earnings growth forecasts from at least two utility  
8 industry equity analysts;
- 9 • derive more than 60.00 percent of their total operating income from  
10 regulated operations; and
- 11 • were not parties to a merger or transformative transaction during the  
12 analytical periods relied on.

13 **Q. Did you consider any additional companies for inclusion in your proxy**  
14 **group?**

15 A. Yes. I also considered the group of 36 companies that Value Line classifies as  
16 "Electric Utilities". In determining which electric utilities would qualify for inclusion  
17 in my proxy group, I started by relying on the criteria used to screen the water and  
18 natural gas utilities. I then applied two additional screening criteria to only include  
19 electric utilities that would be considered risk comparable to PAWC:

- have owned generation comprising less than 10 percent of the Company's MWh sales to ultimate customers to ensure that the electric utilities included did not own a substantial amount of generation and therefore had operations that were primarily transmission and distribution; and
- own water and wastewater operations.

**Q. Did you include AWK in your proxy group?**

A. No. Consistent with my general practice of excluding the subject company, or its parent holding company, from the proxy group, I have excluded AWK from my proxy group for PAWC.

**Q. What is the composition of your proxy group?**

A. The screening criteria discussed above resulted in a proxy group consisting of the companies in Figure 9.

**Figure 9: Proxy Group**

<b>Company</b>	<b>Ticker</b>
American States Water Company	AWR
Atmos Energy Corporation	ATO
California Water Service Group	CWT
Essential Utilities, Inc.	WTRG
Eversource Energy	ES
Middlesex Water Company	MSEX
New Jersey Resources Corporation	NJR
NiSource Inc.	NI
Northwest Natural Gas Company	NWN
ONE Gas, Inc.	OGS
SJW Group	SJW
Spire, Inc.	SR
York Water Company	YORW

1   **Q.     Why did you include electric utilities and natural gas distribution companies**  
2       **in the proxy group?**

3   A.     Value Line currently classifies only seven companies as water utilities. Therefore,  
4       the universe of water utilities is already small before a set of screening criteria are  
5       applied. Additionally, there is currently a trend towards consolidation in the utility  
6       industry, which reduces the number of available proxy companies.<sup>38</sup> Because  
7       there are a small number of companies that are available for inclusion in the proxy  
8       group, I also considered electric utilities and natural gas distribution companies  
9       that meet the screening criteria.

10   **Q.     Are electric utilities and natural gas distribution companies reasonably**  
11       **comparable to water utilities to be included in a proxy group used to estimate**  
12       **the cost of equity for a water utility?**

13   A.     Yes, I believe that it is reasonable to rely on a combined proxy group. As noted  
14       above, due to consolidation in the water utility industry, there is only a small group  
15       of water companies that can be included in the proxy group. In addition, the  
16       screening criteria relied on for my proxy group require that a company derive more  
17       than 60 percent of their operating income from regulated operations. Therefore,  
18       the electric utilities and natural gas distribution companies included in my proxy  
19       group generate a large portion of their operating income from regulated operations

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<sup>38</sup> Chediak, Mark, et al. "Utility M&A Is So Hot Not Even Berkshire's Billions Won a Bid." Bloomberg.com, Bloomberg, 3 Jan. 2018, [www.bloomberg.com/news/articles/2018-01-03/utility-m-a-is-so-hot-not-even-berkshire-s-billions-won-a-bid](http://www.bloomberg.com/news/articles/2018-01-03/utility-m-a-is-so-hot-not-even-berkshire-s-billions-won-a-bid).

1 similar to PAWC and the water utilities that will be included in the proxy group. As  
2 a result, I believe that it is appropriate to include electric utilities and natural gas  
3 distribution companies in my proxy group.

4 **Q. Have other regulators considered the inclusion of other utility industry**  
5 **segments in the proxy group used to estimate the cost of equity for a water**  
6 **utility?**

7 A. Yes. The Massachusetts Department of Public Utilities (“MDPU”), the Florida  
8 Public Service Commission (“FPUC”) and the Kentucky Public Service  
9 Commission (“KYPSC”) have considered the results of a proxy group that includes  
10 natural gas companies when determining the authorized ROE for water and  
11 wastewater utilities. In Docket No. 17-90, the MDPU determined that the use of a  
12 natural gas utility proxy group was appropriate for the purpose of demonstrating  
13 the comparability of the investment risk of the proxy group to Aquarion Water  
14 Company.<sup>39</sup>

15 In Docket No. 20180006-WS, the FPUC modified the methodology used to  
16 estimate the ROE for water and wastewater utilities in Florida to include a  
17 combined proxy group of natural gas and water utilities.<sup>40</sup> The FPUC has  
18 previously relied on a natural gas only proxy group to estimate the ROE for water

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<sup>39</sup> Massachusetts Department of Public Utilities, Docket No. 17-90, Petition of Aquarion Water Company of Massachusetts, Inc., pursuant to G.L. c. 164, § 94, and G.L. c. 165, § 2, for Approval of a General Rate Increase as set forth in M.D.P.U. No. 3., October 31, 2018, p. 286-287.

<sup>40</sup> Docket No. 20180006-WS, In re. Water and wastewater industry annual reestablishment of authorized range of return on common equity for water and wastewater utilities pursuant to Section 367.081(4)(f), F.S., Order No. PSC-2018-0327-PAA-WS, at 7.

1           and wastewater utilities<sup>41</sup>; however, to increase the size of the proxy group, the  
2           FPUC decided to rely on a combined proxy group. Specifically, the FPUC noted:  
  
3                     The leverage formula methodology shall be modified to include a  
4                     combined proxy group of natural gas and WAW utilities as proxy  
5                     companies in calculating the leverage formula. We find that the  
6                     selected natural gas utilities and WAW utilities that derive at least  
7                     50 percent of their revenue from regulated rates. These utilities  
8                     have market power and are influenced significantly by economic  
9                     regulation. In Attachment 1, the returns calculated using the proxy  
10                    group are adjusted to reflect the risks faced by Florida WAW  
11                    utilities. The updated index consists of five natural gas companies  
12                    and seven WAW companies that derive at least 50 percent of their  
13                    total revenue from regulated operations. These companies have a  
14                    median Standard and Poor's bond rating of "A"<sup>42</sup>  
  
15           In Case No. 2018-00358 for Kentucky-American Water Company ("Kentucky  
16           American"), the KYPSC noted that the authorized ROE for Kentucky-American  
17           was within the range of DCF and CAPM results produced by Kentucky-American  
18           and the Attorney General.<sup>43</sup> To develop the DCF and CAPM models, Kentucky  
19           American and the Attorney General relied on two proxy groups: (1) a water only  
20           proxy group; and (2) a combined proxy group which included natural gas utilities.<sup>44</sup>  
21           Therefore, the KYPSC has also considered, when determining the authorized ROE

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<sup>41</sup> Docket No. 170006-WS, In re. Water and wastewater industry annual reestablishment of authorized range of return on common equity for water and wastewater utilities pursuant to Section 367.081(4)(f), F.S., Order No. PSC-17-0249-PAA-WS, at 2.

<sup>42</sup> Docket No. 20180006-WS, In re. Water and wastewater industry annual reestablishment of authorized range of return on common equity for water and wastewater utilities pursuant to Section 367.081(4)(f), F.S., Order No. PSC-2018-0327-PAA-WS, at 8.

<sup>43</sup> Case No. 2018-00358, In the matter of: Electronic Application of Kentucky-American Water Company for an Adjustment of Rates, Order, June 27, 2019, at 66.

<sup>44</sup> *Id.*, at 55-56.



1 for a water company, ROE results based on a proxy group that includes both  
2 natural gas and water utilities.

3 **VII. COST OF EQUITY ESTIMATION**

4 **Q. Please briefly discuss the ROE in the context of the regulated rate of return**  
5 **(“ROR”).**

6 A. The overall ROR for a regulated utility is based on its weighted average cost of  
7 capital, in which the costs of the individual sources of capital are weighted by their  
8 respective book values. While the costs of debt and preferred stock can be directly  
9 observed, the cost of equity is market-based and, therefore, must be estimated  
10 based on observable market data.

11 **Q. How is the required ROE determined?**

12 A. The required ROE is estimated by using multiple analytical techniques that rely on  
13 market-based data to quantify investor expectations regarding required equity  
14 returns, adjusted for certain incremental costs and risks. Quantitative models  
15 produce a range of reasonable results from which the market-required ROE is  
16 selected. That selection must be based on a comprehensive review of relevant  
17 data and information and does not necessarily lend itself to a strict mathematical  
18 solution. The key consideration in determining the cost of equity is to ensure that  
19 the methodologies employed reasonably reflect investors’ views of the financial  
20 markets in general and of the subject company (in the context of the proxy group)  
21 in particular.

1     **Q.     What methods did you use to determine PAWC’s cost of equity?**

2     A.     I considered the results of the Constant Growth DCF model, the CAPM, and the  
3           ECAPM. As discussed in more detail below, a reasonable ROE estimate  
4           appropriately considers alternative methodologies and the reasonableness of their  
5           individual and collective results.

6     **A.   Importance of Multiple Analytical Approaches**

7     **Q.     Why is it important to use more than one analytical approach?**

8     A.     Because the cost of equity is not directly observable, it must be estimated based  
9           on both quantitative and qualitative information. When faced with the task of  
10          estimating the cost of equity, analysts and investors are inclined to gather and  
11          evaluate as much relevant data as reasonably can be analyzed. Several models  
12          have been developed to estimate the cost of equity, and I use multiple approaches  
13          to estimate the cost of equity. As a practical matter, however, all of the models  
14          available for estimating the cost of equity are subject to limiting assumptions or  
15          other methodological constraints. Consequently, many well-regarded finance  
16          texts recommend using multiple approaches when estimating the cost of  
17          equity. For example, Copeland, Koller, and Murrin<sup>45</sup> suggest using the CAPM and  
18          Arbitrage Pricing Theory model.

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<sup>45</sup> Tom Copeland, Tim Koller and Jack Murrin, Valuation: Measuring and Managing the Value of Companies, 3rd Ed. (New York: McKinsey & Company, Inc., 2000), at 214.

1   **Q.    Is it important given the current market conditions to use more than one**  
2       **analytical approach?**

3    A.    Yes. The effect of a low interest rate environment can be seen in the low dividend  
4       yields for utilities, which result in DCF cost of equity estimates that are understating  
5       the forward-looking cost of equity. The CAPM and ECAPM offer some balance to  
6       the sensitivity of the DCF model to low Treasury yields. Low interest rates also  
7       affect the CAPM in two ways: (1) the risk-free rate is lower, and (2) because the  
8       market risk premium is a function of interest rates, (i.e., it is the return on the broad  
9       stock market less the risk-free interest rate), the risk premium should move higher  
10      when interest rates are lower. Therefore, it is important to use multiple analytical  
11      approaches to moderate the impact that the current low interest rate environment  
12      is having on the ROE estimates for the proxy group and, where possible, consider  
13      using projected market data in the models to estimate the return for the forward-  
14      looking period.

15   **Q.    Has the Commission made similar findings regarding the reliance on**  
16       **multiple models?**

17    A.    Yes, it has. In a 2012 decision for PPL Electric Utilities, while noting that the  
18       Commission has traditionally relied primarily on the DCF method to estimate the  
19       cost of equity for regulated utilities, the Commission recognized that market  
20       conditions were causing the DCF model to produce results that were much lower  
21       than other models such as the CAPM and Risk Premium. The Commission's Order  
22       explained:

1 Sole reliance on one methodology without checking the validity of  
2 the results of that methodology with other cost of equity analyses  
3 does not always lend itself to responsible ratemaking. We conclude  
4 that methodologies other than the DCF can be used as a check  
5 upon the reasonableness of the DCF derived equity return  
6 calculation.<sup>46</sup>

7 The Commission ultimately concluded:

8 As such, where evidence based on the CAPM and RP methods  
9 suggest that the DCF-only results may understate the utility's  
10 current cost of equity capital, we will give consideration to those  
11 other methods, to some degree, in determining the appropriate  
12 range of reasonableness for our equity return determination.<sup>47</sup>

13 **Q. Are you aware of any other regulatory commissions that have recognized**  
14 **the importance of considering the results of multiple models?**

15 A. Yes, several regulatory commissions consider the results of multiple ROE  
16 estimation methodologies such as the DCF, CAPM, and ECAPM in determining  
17 the authorized ROE, including the Minnesota Public Utilities Commission<sup>48</sup>, the  
18 Michigan PSC<sup>49</sup>, the Iowa Utilities Board ("IUB")<sup>50</sup>, the Washington Utilities and  
19 Transportation Commission ("Washington UTC")<sup>51</sup> and the New Jersey Board of

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<sup>46</sup> Pennsylvania Public Utility Commission, PPL Electric Utilities, R-2012-2290597, meeting held December 5, 2012, at 80.

<sup>47</sup> *Id.*, at 81.

<sup>48</sup> Docket No. G011/GR-17-563, Findings of Fact, Conclusions and Order, at 27; Docket No. E015/GR-16-664, Findings of Fact, Conclusions and Order, at 60-61.

<sup>49</sup> Michigan Public Service Commission Order, DTE Gas Company, Case No. U-18999, September 13, 2018, at 45-47.

<sup>50</sup> IUB, Iowa-American Water Company, RPU-2016-0002, Final Decision and Order issued February 27, 2017, at 35.

<sup>51</sup> *Wash. Utils. & Transp. Comm'n v. PacifiCorp*, Docket UE-130043, Order 05, n. 89 (Dec. 4, 2013); *Wash. Utils. & Transp. Comm'n v. PacifiCorp*, Docket UE-100749, Order 06, ¶ 91 (March 25, 2011).

1 Public Utilities (“NJBPU”)<sup>52</sup>. For example, the Washington UTC has repeatedly  
2 emphasized that it “places value on each of the methodologies used to calculate  
3 the cost of equity and does not find it appropriate to select a single method as  
4 being the most accurate or instructive.”<sup>53</sup> The Washington UTC has also explained  
5 that “[f]inancial circumstances are constantly shifting and changing, and we  
6 welcome a robust and diverse record of evidence based on a variety of analytics  
7 and cost of capital methodologies.”<sup>54</sup>

8 Additionally, in its recent order for DTE Gas Company (“DTE Gas”) in Case No.  
9 U-18999, the Michigan PSC considered the results of each of the models  
10 presented by the ROE witnesses, which included the DCF, CAPM, and ECAPM in  
11 the determination of the authorized ROE.<sup>55</sup> The Commission also considered  
12 authorized ROEs in other states, increased volatility in capital markets and the  
13 company-specific business risks of DTE Gas.

14 **Q. What are your conclusions about the results of the DCF and CAPM models?**

15 A. Recent market data that is used as the basis for the assumptions for both models  
16 have been affected by market conditions. As a result, relying exclusively on  
17 historical assumptions in these models, without considering whether these

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<sup>52</sup> NJBPU Docket No. ER12111052, OAL Docket No. PUC16310-12, Order Adopting Initial Decision with Modifications and Clarifications, March 18, 2015, at 71.

<sup>53</sup> *Wash. Utils. & Transp. Comm’n v. PacifiCorp*, Docket UE-130043, Order 05, n. 89 (Dec. 4, 2013).

<sup>54</sup> *Wash. Utils. & Transp. Comm’n v. PacifiCorp*, Docket UE-100749, Order 06, ¶ 91 (March 25, 2011).

<sup>55</sup> Michigan Public Service Commission Order, DTE Gas Company, Case No. U-18999, September 13, 2018, at 45-47.

1 assumptions are consistent with investors' future expectations, will underestimate  
2 the cost of equity that investors would require over the period that the rates in this  
3 case are to be in effect. In this instance, relying on the historically low dividend  
4 yields that are not expected to continue over the period that the new rates will be  
5 in effect will underestimate the ROE for PAWC.

6 Furthermore, as discussed in Section V above, long-term interest rates have  
7 increased since August 2020 and this trend is expected to continue as the Federal  
8 Reserve normalizes monetary policy in response to increased inflation. Therefore,  
9 the use of current averages of Treasury bond yields as the estimate of the risk-free  
10 rate in the CAPM is not appropriate since recent market conditions are not  
11 expected to continue over the long-term. Instead, analysts should rely on projected  
12 yields of Treasury Bonds in the CAPM. The projected Treasury Bond yields results  
13 in CAPM estimates that are more reflective of the market conditions that investors  
14 expect during the period that the Company's rates will be in effect.

## 15 **B. Constant Growth DCF Model**

16 **Q. Please describe the DCF approach.**

17 A. The DCF approach is based on the theory that a stock's current price represents  
18 the present value of all expected future cash flows. In its most general form, the  
19 DCF model is expressed as follows:

$$P_0 = \frac{D_1}{(1+k)} + \frac{D_2}{(1+k)^2} + \dots + \frac{D_\infty}{(1+k)^\infty} \quad [1]$$

Where  $P_0$  represents the current stock price,  $D_1 \dots D_\infty$  are all expected future dividends, and  $k$  is the discount rate, or required ROE. Equation [1] is a standard present value calculation that can be simplified and rearranged into the following form:

$$k = \frac{D_0(1+g)}{P_0} + g \quad [2]$$

Equation [2] is often referred to as the Constant Growth DCF model in which the first term is the expected dividend yield and the second term is the expected long-term growth rate.

**Q. What assumptions are required for the Constant Growth DCF model?**

A. The Constant Growth DCF model requires the following assumptions: (1) a constant growth rate for earnings and dividends; (2) a stable dividend payout ratio; (3) a constant price-to-earnings ("P/E") ratio; and (4) a discount rate greater than the expected growth rate. To the extent any of these assumptions is violated, considered judgment and/or specific adjustments should be applied to the results.

**Q. What market data did you use to calculate the dividend yield in your Constant Growth DCF model?**

A. The dividend yield in my Constant Growth DCF model is based on the proxy companies' current annual dividend and average closing stock prices over the 30-, 90-, and 180-trading days as of March 31, 2022.

- 1   **Q.     Why did you use three averaging periods for stock prices?**
- 2   A.     In my Constant Growth DCF model, I use an average of recent trading days to
- 3         calculate the price term ( $P_0$ ) in the DCF model to ensure that the ROE is not
- 4         skewed by anomalous events that may affect stock prices on any given trading
- 5         day. The averaging period should also be reasonably representative of expected
- 6         capital market conditions over the long-term. However, by necessity, analysts rely
- 7         on historical prices which, have been volatile. Under these circumstances, where
- 8         current market conditions cannot be expected to continue throughout the rate
- 9         period, it is important to recognize that current average prices in the Constant
- 10        Growth DCF model are not consistent with forward-looking market expectations.
- 11        Therefore, the results of my Constant Growth DCF model using historical data may
- 12        underestimate the forward-looking cost of equity. As a result, I place more weight
- 13        on the median to median-high results produced by my Constant Growth DCF
- 14        model.
- 15   **Q.     Did you make any adjustments to the dividend yield to account for periodic**
- 16        **growth in dividends?**
- 17   A.     Yes. Since utility companies tend to increase their quarterly dividends at different
- 18         times throughout the year, it is reasonable to assume that dividend increases will
- 19         be evenly distributed over calendar quarters. Given that assumption, it is
- 20         reasonable to apply one-half of the expected annual dividend growth rate for
- 21         purposes of calculating the expected dividend yield component of the DCF model.
- 22         This adjustment ensures that the expected first year dividend yield is, on average,



1 representative of the coming twelve-month period, and does not overstate the  
2 aggregated dividends to be paid during that time.

3 **Q. Why is it important to select appropriate measures of long-term growth in**  
4 **applying the DCF model?**

5 A. In its Constant Growth form, the DCF model (i.e., Equation [2]) assumes a single  
6 long-term growth rate in perpetuity. In order to reduce the long-term growth rate  
7 to a single measure, one must assume that the dividend payout ratio remains  
8 constant and that earnings per share, dividends per share, and book value per  
9 share all grow at the same constant rate. Over the long run, however, dividend  
10 growth can only be sustained by earnings growth. For example, earnings growth  
11 rates tend to be least influenced by capital allocation decisions that companies  
12 may make in response to near-term changes in the business environment. Since  
13 such decisions may directly affect near-term dividend payout ratios, estimates of  
14 earnings growth are more indicative of long-term investor expectations than are  
15 dividend or book value growth estimates.

16 **Q. What sources of long-term growth rates did you rely on in your Constant**  
17 **Growth DCF model?**

18 A. My Constant Growth DCF model incorporates the following sources of long-term  
19 growth rates: (1) consensus long-term earnings growth estimates from Zacks  
20 Investment Research; (2) consensus long-term earnings growth estimates from  
21 Thomson First Call (provided by Yahoo! Finance); and (3) long-term earnings  
22 growth estimates from Value Line.

1   **Q.     How did you calculate the expected dividend yield?**

2   A.     I adjusted the dividend yield to reflect the growth rate that was being used in that  
3           particular scenario. This ensures that the growth rate used in the dividend yield  
4           calculation and the growth rate used as the “g” term of the DCF model are internally  
5           consistent.

6   **Q.     How did you calculate the range of results for the Constant Growth DCF**  
7           **model?**

8   A.     I calculated the low DCF result using the minimum growth rate (i.e., the lowest of  
9           the Thomson First Call, Zacks, and Value Line earnings growth rates) for each of  
10          the proxy group companies. Thus, the low result reflects the minimum DCF result  
11          for the proxy group. I used a similar approach to calculate the high results, using  
12          the highest growth rate for each proxy group company. The mean results were  
13          calculated using the average growth rates from all sources.

14   **Q.     Please summarize the results of your Constant Growth DCF analyses.**

15   A.     Figure 10 (see also Schedule-3 of Exhibit No. 13-A) presents the range of results  
16          produced by my proxy group. As shown in Figure 10, for the proxy group, the  
17          median and mean DCF results range from 9.32 percent to 9.64 percent, and the  
18          median high and mean high results are in the range of 9.84 percent to  
19          10.96 percent. While I also summarize the median low and mean low DCF results,  
20          given the expected underperformance of utility stocks that I explained above and  
21          thus the likelihood that the DCF model is understating the cost of equity, I do not  
22          believe it is appropriate to consider the low DCF results at this time.

**Figure 10: Summary of Constant Growth DCF Results**

<b>Constant Growth DCF – Mean</b>			
	Mean Low	Mean	Mean High
30-Day Average	7.77%	9.32%	10.85%
90-Day Average	7.83%	9.38%	10.91%
180-Day Average	7.88%	9.43%	10.96%
<b>Constant Growth DCF – Median</b>			
	Median Low	Median	Median High
30-Day Average	7.92%	9.37%	9.84%
90-Day Average	8.12%	9.64%	10.05%
180-Day Average	8.27%	9.64%	10.05%

**Q. What are your conclusions about the results of the Constant Growth DCF model?**

A. As discussed previously, one primary assumption of the DCF model is a constant P/E ratio. That assumption is heavily influenced by the market price of utility stocks. As discussed in Section V of my Direct Testimony, utility stocks are expected to underperform the broader market over the near-term as interest rates increase in response to inflationary pressures. Therefore, it is important to consider the results of the DCF models with caution because the DCF tends to understate the cost of equity in rising interest rate and higher inflationary environments, which currently exist. Therefore, while I have given weight to the results of the Constant Growth DCF model, my recommendation also gives weight to the results of other ROE estimation models.

### **C. CAPM Analysis**

**Q. Please briefly describe the Capital Asset Pricing Model (“CAPM”).**

A. The CAPM is a risk premium approach that estimates the cost of equity for a given

1 security as a function of a risk-free return plus a risk premium to compensate  
2 investors for the non-diversifiable or “systematic” risk of that security. Systematic  
3 risk is the risk inherent in the entire market or market segment. This form of risk  
4 cannot be diversified away using a portfolio of assets. Non-systematic risk is the  
5 risk of a specific company that can be mitigated through portfolio diversification.

6 The CAPM is defined by four components, each of which must theoretically be a  
7 forward-looking estimate:

$$K_e = r_f + \beta(r_m - r_f) \quad [3]$$

9 Where:

10  $K_e$  = the required market ROE;

11  $\beta$  = Beta coefficient of an individual security;

12  $r_f$  = the risk-free ROR; and

13  $r_m$  = the required return on the market as a whole.

14 In this specification, the term  $(r_m - r_f)$  represents the Market Risk Premium.  
15 According to the theory underlying the CAPM, since unsystematic risk can be  
16 diversified away, investors should only be concerned with systematic risk.  
17 Systematic risk is measured by Beta. Beta is a measure of the volatility of a  
18 security as compared to the market as a whole. Beta is defined as:

$$\beta = \frac{\text{Covariance}(r_e, r_m)}{\text{Variance}(r_m)} \quad [4]$$

19 The variance of the market return (i.e., Variance  $(r_m)$ ) is a measure of the  
20 uncertainty of the general market. The covariance between the return on a specific  
21 security and the general market (i.e., Covariance  $(r_e, r_m)$ ) reflects the extent to

1           which the return on that security will respond to a given change in the general  
2           market return. Thus, Beta represents the risk of the security relative to the general  
3           market.

4   **Q.    What risk-free rate did you use in your CAPM analysis?**

5   A.    I relied on three sources for my estimate of the risk-free rate: (1) the current 30-day  
6           average yield on 30-year U.S. Treasury bonds (i.e., 2.37 percent);<sup>56</sup> (2) the  
7           projected 30-year U.S. Treasury bond yield for Q3 2022 through Q3 2023 (i.e.,  
8           3.12 percent);<sup>57</sup> and (3) the projected 30-year U.S. Treasury bond yield for 2023  
9           through 2027 (i.e., 3.40 percent).<sup>58</sup>

10 **Q.    Would you place more weight on one of these scenarios?**

11 A.    Yes. Based on current market conditions, I place more weight on the results of the  
12           projected yields on the 30-year Treasury bonds. As discussed previously, the  
13           estimation of the cost of equity in this case should be forward-looking because it  
14           is the return that investors would receive over the future rate period. Therefore,  
15           the inputs and assumptions used in the CAPM analysis should reflect the  
16           expectations of the market at that time. While I have included the results of a  
17           CAPM analysis that relies on the current average risk-free rate, this analysis fails  
18           to take into consideration the effect of the market's expectations for interest rate  
19           increases on the cost of equity.

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<sup>56</sup> Bloomberg Professional, as of March 31, 2021.

<sup>57</sup> Blue Chip Financial Forecasts, Vol. 41, No. 4, April 1, 2022, at 2.

<sup>58</sup> Blue Chip Financial Forecasts, Vol. 40, No. 12, December 1, 2021, at 14.

1     **Q.     What Beta coefficients did you use in your CAPM analysis?**

2     A.     As shown in Schedule-4 of Exhibit No. 13-A, I used the Beta coefficients for the  
3           proxy group companies as reported by Bloomberg and Value Line. The Beta  
4           coefficients reported by Bloomberg were calculated using ten years of weekly  
5           returns relative to the S&P 500 Index. Value Line's calculation is based on five  
6           years of weekly returns relative to the New York Stock Exchange Composite Index.  
7           Additionally, as shown in Schedule-4 of Exhibit No. 13-A, I also considered an  
8           additional CAPM analysis which relies on the long-term average utility Beta  
9           coefficient for the companies in my proxy group. The long-term average utility Beta  
10          coefficient was calculated as an average of the Value Line Beta coefficients for the  
11          companies in my proxy group from 2016 through 2021.

12    **Q.     How did you estimate the Market Risk Premium in the CAPM?**

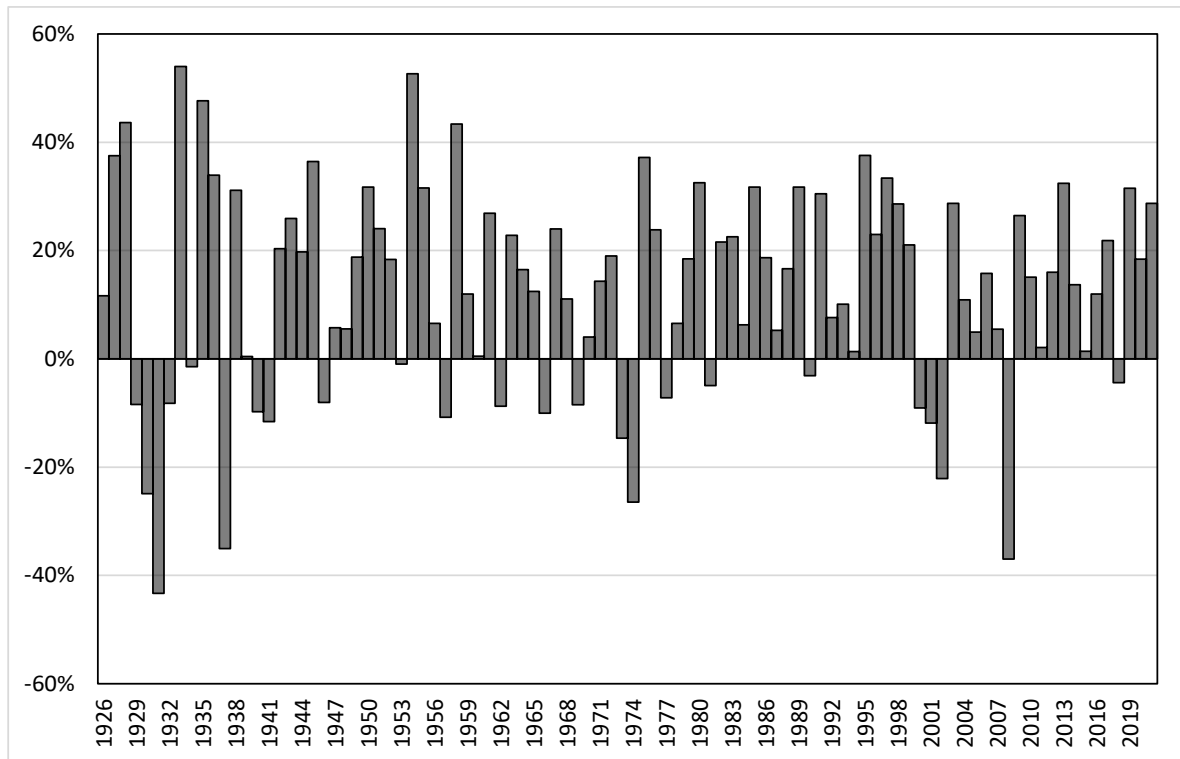
13    A.     I estimated the Market Risk Premium as the difference between the implied  
14           expected equity market return and the risk-free rate. As shown in Schedule-5 of  
15           Exhibit No. 13-A, the expected return on the S&P 500 Index is calculated using the  
16           Constant Growth DCF model discussed earlier in my testimony for the companies  
17           in the S&P 500 Index. The estimated required market return for the S&P 500 Index  
18           is 13.94 percent.

19    **Q.     How does the current expected market return of 13.94 percent compare to**  
20           **observed historical market returns?**

21    A.     Given the range of annual equity returns that have been observed over the past  
22           96 years (shown in Figure 11 below), a current expected return of 13.94 percent

1 is reasonable. In 49 of the past 96 years (i.e., in approximately half of all  
2 observations), the realized total equity return was at least 13.94 percent or greater.

3 **Figure 11: Realized U.S. equity market returns (1926-2021)<sup>59</sup>**



5 **Q. Did you consider another form of the CAPM in your analysis?**

6 A. Yes. I have also considered the results of an Empirical CAPM (“ECAPM” or  
7 alternatively referred to as the Zero-Beta CAPM)<sup>60</sup> in estimating the cost of equity  
8 for PAWC. The ECAPM calculates the product of the adjusted Beta coefficient  
9 and the market risk premium and applies a weight of 75.00 percent to that result.

<sup>59</sup> Depicts total annual returns on large company stocks, as reported in the 2022 Duff & Phelps SBBI Yearbook.

<sup>60</sup> See e.g., Roger A. Morin, New Regulatory Finance, Public Utilities Reports, Inc., 2006, at 189.

1 The model then applies a 25.00 percent weight to the market risk premium, without  
2 any effect from the Beta coefficient. The results of the two calculations are  
3 summed, along with the risk-free rate, to produce the ECAPM result, as noted in  
4 Equation [5] below:

$$k_e = r_f + 0.75\beta(r_m - r_f) + 0.25(r_m - r_f) \quad [5]$$

6 Where:

7  $k_e$  = the required market ROE

8  $\beta$  = Adjusted Beta coefficient of an individual security

9  $r_f$  = the risk-free rate of return

10  $r_m$  = the required return on the market as a whole

11 In essence, the Empirical form of the CAPM addresses the tendency of the  
12 “traditional” CAPM to underestimate the cost of equity for companies with low Beta  
13 coefficients such as regulated utilities. In that regard, the ECAPM is not redundant  
14 to the use of adjusted Betas; rather, it recognizes the results of academic research  
15 indicating that the risk-return relationship is different (in essence, flatter) than  
16 estimated by the CAPM, and that the CAPM underestimates the “alpha,” or the  
17 constant return term.<sup>61</sup>

18 As with the CAPM, my application of the ECAPM uses the forward-looking market  
19 risk premium estimates, the three yields on 30-year Treasury securities noted  
20 earlier as the risk-free rate, and the Bloomberg, Value Line and long-term average  
21 Beta coefficients.

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<sup>61</sup> *Id.*, at 191.



1     **Q.     What are the results of your CAPM analyses?**

2     A.     As shown in Figure 12 (see also Schedule-4 of Exhibit No. 13-A), my traditional  
3             CAPM analysis produces a range of returns from 10.80 percent to 12.03 percent.  
4             The ECAPM analysis results range from 11.59 percent to 12.51 percent.

5                     **Figure 12: Forward-Looking CAPM Results**

	<b>Current Risk- Free Rate (2.37%)</b>	<b>Q3 2022 – Q3 2023 Projected Risk-Free Rate (3.12%)</b>	<b>2023-2027 Projected Risk- Free Rate (3.40%)</b>
<b>CAPM</b>			
Bloomberg Beta	11.85%	11.98%	12.03%
Value Line Beta	11.35%	11.52%	11.58%
Long-term Avg. Beta	10.80%	11.00%	11.08%
<b>ECAPM</b>			
Bloomberg Beta	12.37%	12.47%	12.51%
Value Line Beta	12.00%	12.12%	12.17%
Long-term Avg. Beta	11.59%	11.74%	11.79%

6

7     **Q.     What are your conclusions as to the ROE derived from the DCF, CAPM and**  
8             **ECAPM analyses?**

9     A.     Based the results from these methodologies and the qualitative analyses  
10            presented in my Direct Testimony, a reasonable range of ROE results for PAWC  
11            is from 9.90 percent to 11.25 percent. I am specifically recommending, however,  
12            that the Commission set the Company's rate of return on common equity at 10.80  
13            percent. The recommended return of 10.80 percent considers current and  
14            prospective capital market conditions, PAWC's company-specific risks relative to  
15            the proxy group and the Company's superior performance and service quality.

1 I discuss PAWC's company-specific risks and superior management performance  
2 below.

3 **VIII. BUSINESS RISKS AND MANAGEMENT PERFORMANCE**

4 **Q. Do the DCF, CAPM, and ECAPM results for the proxy group, taken alone,**  
5 **provide an appropriate estimate of the cost of equity for PAWC?**

6 A. No. These results provide only a range of the appropriate estimate of PAWC's  
7 cost of equity. Several additional factors must be considered when determining  
8 where the Company's cost of equity falls within the range of results. These factors,  
9 discussed below, should be considered with respect to their overall effect on  
10 PAWC's risk profile relative to the proxy group.

11 **Q. What additional factors must be considered for PAWC?**

12 A. There are at least two risk factors: the Company's substantial capital expenditure  
13 program and, related, its anticipated investments to ensure its water and  
14 wastewater systems comply with state and federal water standards. These  
15 factors, discussed below, should be considered with respect to their overall effect  
16 on PAWC's risk profile relative to the proxy group. Additionally, consistent with  
17 Section 523 of the Pennsylvania Code and the Commission's Policy Statement on  
18 Small Nonviable Water and Wastewater Systems at 52 Pa. Code § 69.711, the  
19 Company's superior management should also be considered in the determination  
20 of the ROE.

1     **Q.     How did you account for these additional factors in your assessment?**

2     A.     Although there are several positive aspects of Pennsylvania regulation that render  
3           PAWC somewhat less risky than the proxy group as a whole, the Company is not  
4           without unique risks as compared to the proxy group that suggest that the ROE  
5           should be within the range established by the average to the high end of the range  
6           of returns estimated for the proxy group companies. Furthermore, the Company's  
7           excellent management performance supports an ROE towards the high end of the  
8           range of returns estimated for the proxy group companies.

9     **A.   Risks Associated with Capital Expenditure Program**

10    **Q.     How is PAWC's risk profile affected by its substantial capital expenditure**  
11       **program?**

12    A.     PAWC projects that the Company will spend approximately \$2.66 billion on capital  
13           investments for the period from 2022-2026, including significant investment to  
14           replace aging infrastructure necessary to meet the needs of its customers and to  
15           comply with various regulations.

16           From a credit perspective, the additional pressure on cash flows associated with  
17           high levels of capital expenditures exerts corresponding pressure on credit metrics  
18           and, therefore, credit ratings. An S&P report explains:

1 [T]here is little doubt that the U.S. electric industry needs to make  
2 record capital expenditures to comply with the proposed carbon  
3 pollution rules over the next several years, while maintaining safety  
4 standards and grid stability. We believe the higher capital spending  
5 and subsequent rise in debt levels could strain these companies'  
6 financial measures, resulting in an almost consistent negative  
7 discretionary cash flow throughout this higher construction period.  
8 To meet the higher capital spending requirements, companies will  
9 require ongoing and steady access to the capital markets,  
10 necessitating that the industry maintains its high credit quality. We  
11 expect that utilities will continue to effectively manage their  
12 regulatory risk by using various creative means to recover their  
13 costs and to finance their necessary higher spending.<sup>62</sup>

14 While this S&P report refers to electric utilities, the same applies to water utilities.

15 In an August 2016 report, S&P explains the importance of regulatory support for  
16 large capital projects:

17 When applicable, a jurisdiction's willingness to support large capital  
18 projects with cash during construction is an important aspect of our  
19 analysis. This is especially true when the project represents a  
20 major addition to rate base and entails long lead times and  
21 technological risks that make it susceptible to construction delays.  
22 Broad support for all capital spending is the most credit-sustaining.  
23 Support for only specific types of capital spending, such as specific  
24 environmental projects or system integrity plans, is less so, but still  
25 favorable for creditors. Allowance of a cash return on construction  
26 work-in-progress or similar ratemaking methods historically were  
27 extraordinary measures for use in unusual circumstances, but when  
28 construction costs are rising, cash flow support could be crucial to  
29 maintain credit quality through the spending program. Even more  
30 favorable are those jurisdictions that present an opportunity for a  
31 higher return on capital projects as an incentive to investors.<sup>63</sup>

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<sup>62</sup> S&P, Ratings Direct, "U.S. Regulated Electric Utilities' Annual Capital Spending is Poised to Eclipse \$100 Billion," July 2014.

<sup>63</sup> S&P Global Ratings, "Assessing U.S. Investor-Owned Utility Regulatory Environments," August 10, 2016, at 7.

1   **Q.     Does PAWC have a capital tracking mechanism to recover some of the costs**  
2       **associated with its capital expenditures plan between rate cases?**

3   A.    Yes. PAWC has a Water and Wastewater Distribution System Improvement  
4       Charge (“DSIC”) which allows PAWC to recover the costs associated with  
5       replacing and repairing aging water and wastewater infrastructure. The presence  
6       of these clauses is certainly a positive aspect of Pennsylvania regulation but, they  
7       have become quite commonplace in utility regulation. In fact, each of the proxy  
8       group companies have infrastructure and capital recovery mechanisms that  
9       address significant capital expenditure requirements. As shown in Schedule-6 of  
10      Exhibit No. 13-A, the companies in the proxy group have infrastructure  
11      replacement recovery mechanisms in approximately 82.76 percent of their  
12      operating jurisdictions. Consequently, the presence of the DSIC, while a positive  
13      regulatory mechanism, does not reduce the Company’s risk vis-à-vis that of the  
14      proxy group.

15   **Q.     Why is it important that PAWC’s capital tracking mechanism recover these**  
16       **costs?**

17   A.    As noted previously over the next five years, PAWC is proposing to invest  
18       \$2.66 billion in infrastructure improvements. On an annual basis, PAWC’s capital  
19       investment program is greater than its allowance for depreciation which results in  
20       negative Free Cash Flow. Therefore, the Company will need to seek financing for  
21       its capital investments beyond any internally generated cash flow. Similar to the  
22       credit rating agencies, discussed previously, investors consider on the stability and

1 supportiveness of the regulatory environment in the assessment of overall risk of  
2 investment. The use of tracking mechanisms for the recovery of capital  
3 investments has become a key component of the strategy to address regulatory  
4 lag that results from significant investments in supportive regulatory jurisdictions.<sup>64</sup>

5 **Q. Has Pennsylvania been viewed as a supportive regulatory jurisdiction?**

6 A. Yes. S&P conducts a ranking of regulatory jurisdictions, using a scale of 9 steps  
7 ranging from a low of Below Average to Above Average, which each ranking  
8 having three notches, “3” being the low end of the ranking and “1” being the high  
9 end of the ranking. These rankings are assigned from an investor perspective and  
10 are intended to indicate the relative regulatory risk associated with the ownership  
11 of securities issued by the utilities in the jurisdiction. The evaluation is intended to  
12 assess the level and quality of earnings realized by the state utilities as a result of  
13 regulatory, legislative and court actions. Pennsylvania has been ranked Above  
14 Average 2 since 2019. S&P indicates that this ranking is based on a constructive  
15 regulatory climate, relying on forward test years, year, end rate base and reducing  
16 regulatory lag.

17 **Q. What is your conclusion regarding the regulatory environment in**  
18 **Pennsylvania as it relates to PAWC’s capital investment plan?**

19 A. The Company’s capital plan demonstrates a need to access external capital for  
20 financing. Therefore, it is important that the constructive regulatory environment

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<sup>64</sup> S&P Global Market Intelligence, RRA Regulatory Focus: Adjustment Mechanisms, November 12, 2019, p. 1.

1           that has been established by the Commission be maintained to ensure that the  
2           Company continues to be able to secure capital on favorable terms.

3           **B. Revenue Stabilization Mechanism**

4           **Q.     Are you aware that the Company is proposing to implement a Revenue**  
5           **Stabilization Mechanism (“RSM”)?**

6           A.     Yes. As discussed in the Direct Testimony of Company witness Mr. Charles Rea,  
7           the Company’s current rate design recovers approximately 75 percent of water and  
8           wastewater service revenues under volumetric rates whereas approximately  
9           90 percent of the Company’s costs are fixed costs, which do not vary with usage.  
10          Further, Mr. Rea’s analysis demonstrates a trend of declining use per customer  
11          that is expected to continue. Therefore, if water usage going forward is less than  
12          the levels set in this rate proceeding, the Company’s revenues will be less than  
13          what is authorized as a result of this case, making it difficult to earn the authorized  
14          ROE.

15          **Q.     Does the implementation of an RSM affect your recommended ROE?**

16          A.     No. The recommended ROE in this proceeding has been estimated using market  
17          data for a proxy group of companies. In order to determine the appropriate ROE  
18          from within the range of results, it is necessary to consider PAWC’s overall risks  
19          as compared with the operating companies of the proxy group companies. That  
20          evaluation demonstrates whether or not the Company has greater or less risk and  
21          informs the decision regarding the estimated investor-required return on equity.

1           Therefore, it is necessary to review the proposed mechanism as compared with  
2           proxy group to determine if the Company's overall risk is greater or less than the  
3           proxy group companies.

4       **Q.     Have you conducted an analysis of the proxy group companies and whether**  
5       **or not they have implemented recovery mechanisms?**

6       A.     Yes. I have reviewed each of the operating companies of the proxy group to  
7           determine whether or not they have implemented a mechanism similar to the RSM  
8           proposed by PAWC. As shown on Schedule 6 of Exhibit No. 13-A, approximately  
9           59 percent of the proxy group companies have implemented some form of revenue  
10          stabilization mechanism.

11      **Q.     What are your conclusions regarding the Company's proposed RSM?**

12      A.     Since a significant amount of the operating companies of the proxy group  
13           companies have implemented some form of RSM, the Company's proposed RSM  
14           makes PAWC more like the proxy group. Therefore, comparing PAWC to the proxy  
15           group, the Company would be more comparable to the proxy group with the RSM.  
16           If the RSM were not authorized, PAWC would have greater risk than the proxy  
17           group.



1       **C. Risks Associated with Environmental and Water Quality Regulation**

2       **Q.     Please provide an overview of the risks associated with water quantity, water**  
3       **quality and other environmental regulations applicable to PAWC's water**  
4       **supply facilities and operations.**

5       A.     Water supply utilities are subject to a complex array of regulations at the federal,  
6       state and river basin commission levels with respect to water quantity, water quality  
7       and other environmental aspects of their facilities and operations.

8               The testimony of Bruce Aiton at PAWC Statement No. 3 provides a detailed  
9       description of the environmental and regulatory risks facing water and wastewater  
10      utilities. In addition to the requirement to make significant investments to extend  
11      facilities to accommodate applicants for service, there are multiple levels of  
12      authorization and regulation that apply to a public water system that wants to add  
13      a new source of supply or increase its withdrawals from existing sources. These  
14      factors add to the costs and lead-time for obtaining new, or increasing existing,  
15      water sources to meet new demands that may arise in portions of the Company's  
16      system. These are additional risk factors that can directly affect PAWC's ability to  
17      furnish safe, adequate and reliable service, and increase the costs PAWC incurs  
18      to provide that service.

19             There are significant regulations that require the monitoring and treatment  
20      of water supplies to ensure the safety of and reliability of drinking water. Further,  
21      there is increased research and awareness of contaminants on an ongoing basis  
22      that, once identified, require investment to meet more stringent regulatory

1 standards related to new contaminants. While the Company intends to comply with  
2 all state and federal regulatory standards for safe and reliable drinking water, the  
3 upstream releases of chemicals that are then found in the Company's water  
4 supplies that must be remediated present an ongoing business risk.

5 **Q. Provide an overview of the risks associated with environmental regulation**  
6 **with respect to PAWC's wastewater system operations.**

7 A. As is the case with regard to drinking water system operations, the operation of  
8 wastewater collection and treatment systems face a range of environmental  
9 regulatory risks. These risks are discussed in detail in the testimony of Bruce Aiton  
10 at PAWC Statement No. 3. Wastewater operations are also regulated at both the  
11 federal and state levels pursuant to numerous statutes and regulations. At the  
12 federal level, wastewater systems are regulated pursuant to the Clean Water Act  
13 and numerous regulations adopted by the Environmental Protection Agency  
14 ("EPA") under that law. At the state level, the Pennsylvania Clean Streams Law,  
15 Sewage Facilities Act, Solid Waste Management Act, Storage Tank and Spill  
16 Prevention Act and other laws administered by the DEP, coupled with the  
17 regulations adopted under those statutes, set standards and requirements for  
18 virtually every aspect of wastewater system operations. Similar to water regulation  
19 meeting regulatory compliance requirements, including evolving permitting  
20 requirements, and more stringent limits can be challenging and can result in  
21 significant increases in operating costs. Furthermore wastewater systems face

1 significant regulatory and environmental liability risks enforceable by governmental  
2 agencies through penalties and through citizen lawsuits.

3 Finally, combined sewer systems present further risks, particularly in periods of  
4 storms during which times, water flows can exceed the treatment system capacity,  
5 resulting in excess untreated water discharging through combined sewer outfalls.  
6 These systems can present increased risk, as they often cannot be separated,  
7 however the EPA seeks to reduce the number of these systems that operate.

8 **Q. What is your conclusion with respect to the effect of the risk associated with**  
9 **environmental regulations and water quality regulations on PAWC's cost of**  
10 **equity?**

11 A. PAWC has significant risk and uncertainty associated with environmental and  
12 water quality regulations, and the recovery of costs to comply with those  
13 regulations. It is clear that the financial community recognizes the additional risks  
14 to credit quality associated with the capital investment required to meet  
15 environmental and water quality regulations. As discussed in Section VI of my  
16 testimony, in order to establish a proxy group of sufficient size, the group is  
17 composed of water utilities, electric utilities and natural gas utilities. All of these  
18 factors, including the issues faced by electric and natural gas utilities in the proxy  
19 group, these environmental risk factors, and the magnitude of the capital program  
20 that the Company has planned to ensure compliance, support an ROE above the  
21 proxy group mean and median.

1       **D. Management Performance and Recognition**

2       **Q.     Please summarize the Public Utility Code as it pertains to consideration of**  
3       **performance factors in the utility's revenue requirement.**

4       A.     Section 523 of the Pennsylvania Public Utility Code states that the Commission  
5             consider "the efficiency, effectiveness and adequacy of service of each utility when  
6             determining just and reasonable rates under this title". Additionally, the  
7             Commission's Policy Statement on Small Nonviable Water and Wastewater  
8             Systems at 52 Pa. Code § 69.711 states that the Commission will consider  
9             acquisition incentives including "rate of return premiums", "acquisition  
10            adjustments", "deferral of acquisition improvement costs" and "plant improvement  
11            surcharges" to encourage the acquisition of troubled water and wastewater  
12            systems by viable utilities.

13      **Q.     What are the specific performance factors that are to be considered by the**  
14      **Commission?**

15      A.     As discussed in more detail in the testimony of Company Witness Ms. Ashley  
16             Everette, Sections 523 (a) and (b) address the factors considered in evaluating the  
17             performance of water and wastewater utilities. These provisions include 1) the  
18             efficiency, effectiveness and adequacy of service, 2) management effectiveness  
19             and operating efficiency, 3) action or inaction to encourage cost-effective  
20             conservation by customers of water, and 4) other relevant evidence that relates to  
21             efficiency, effectiveness and adequacy of service.

- 1     **Q.     Please provide an overview of PAWC’s programs and initiatives related to**  
2     **management performance.**
- 3     A.     Ms. Everette’s testimony provides a detailed description of the programs and  
4     initiatives the Company has undertaken to demonstrate the excellent management  
5     performance of PAWC and support the Commission’s implementation of Section  
6     523 of the Pennsylvania Code and the Commission’s Policy Statement.  
7     Ms. Everette’s testimony provides a complete list of the programs that the  
8     Company has implemented for the benefit of its customers that demonstrate  
9     exemplary management performance. In particular, Ms. Everette discusses eight  
10    areas:
- 11           1) PAWC’s dedication to assisting its customers during the COVID-19  
12           pandemic;
- 13           2) PAWC’s industry-leading programs to assist low-income and payment-  
14           troubled customers;
- 15           3) PAWC’s environmental record and commitment to water quality;
- 16           4) PAWC’s strong safety performance;
- 17           5) PAWC’s dedication to continuous performance improvement;
- 18           6) PAWC’s significant infrastructure investments;
- 19           7) PAWC’s community engagement and consumer education initiatives; and

1           8) PAWC's efforts to meet the goals and objectives of the Commission and  
2           the Department of Environmental Protection through the acquisition of  
3           small, troubled, and non-viable water systems to insure safe and reliable  
4           service.

5   **Q.   How have you considered the management performance of PAWC in your**  
6   **recommendation?**

7   A.   As discussed above, a reasonable range of ROE estimates for PAWC is from 9.90  
8       percent to 11.25 percent. I recommend an ROE of 10.80 percent for PAWC, which  
9       is at the high end of the reasonable range to reflect the Company's excellent  
10      management performance. However, as discussed in Ms. Everett's testimony, if  
11      the Commission were to authorize an ROE for PAWC that is less than my  
12      recommended ROE, the Commission should add to the authorized ROE a  
13      management performance adjustment of no less than 25 basis points.

14                           **IX. CAPITAL STRUCTURE AND COST OF DEBT**

15   **Q.   Please explain how the water services capital structure was calculated for**  
16   **PAWC.**

17   A.   Because there is specific debt that has been identified for wastewater services, the  
18       capital structures for water and wastewater services were calculated separately.  
19       The capital structure for the total company was calculated first, including all debt  
20       issuances and all sources of capital. As shown in Schedule-10 of Exhibit No. 13-A,  
21       the total company projected permanent capital structure includes 44.79 percent

1 long-term debt, 0.01 percent preferred stock and 55.20 percent common equity for  
2 the fully projected future test year ending December 31, 2023. The total company  
3 capital structure includes three issuances that can be specifically assigned to the  
4 wastewater services: Pennvest Clarion; Pennvest Scranton; and \$47 million of a  
5 PEDFA tax-exempt debt issuance for Coatesville. These issuances are shown on  
6 Schedule-11 of Exhibit No. 13-A. The capital structure for water service was  
7 calculated by removing the wastewater specific debt instruments from the total  
8 long-term debt of the company and recalculating the ratios of the remaining capital  
9 stock. The permanent ratemaking capital structure for the water service after  
10 removing the wastewater specific debt issuances from the total company capital  
11 structure was 43.94 percent long-term debt, 0.01 percent preferred stock and  
12 56.05 percent common equity for the fully projected future test year ending  
13 December 31, 2023.

14 **Q. How was the wastewater services capital structure calculated?**

15 A. The wastewater specific capital structure was calculated by applying the total  
16 company debt ratio to the wastewater rate base, excluding the specific wastewater  
17 debt issuances. Preferred stock is also calculated by applying the total company  
18 percentage of preferred stock to the rate base less the wastewater specific debt  
19 issuances. The equity component of the capital structure is the rate base less  
20 long-term debt, wastewater specific debt issuances and preferred stock. As shown  
21 in Figure 13 and Schedule-10 of Exhibit No. 13-A, the wastewater specific capital  
22 structure includes 47.91 percent long-term debt, 0.01 percent preferred stock and

52.08 percent common equity for fully projected future test year ending December 31, 2023.

**Figure 13: Ratemaking Capital Structures for the Fully Projected Future Test Year ending December 31, 2023**

Total Company <sup>65</sup>	
Common Equity	55.20%
Preferred Stock	0.01%
Long-Term Debt	44.79%
Water Services <sup>66</sup>	
Common Equity	56.05%
Preferred Stock	0.01%
Long-Term Debt	43.94%
Wastewater Services <sup>67</sup>	
Common Equity	52.08%
Preferred Stock	0.01%
Long-Term Debt	42.26%
WW Specific Debt	5.65%

**Q. Why does the ratemaking capital structure exclude short-term debt?**

A. The ratemaking capital structure is intended to reflect the permanent financing of rate base assets. PAWC has relied on short-term debt as temporary financing; to finance Construction Work in Progress (CWIP), and the acquisitions of other water systems. As those assets are brought into rate base, the Company secures permanent financing including equity and long-term debt. PAWC has relied on short-term debt to finance a number of acquisitions since the Company's last rate proceeding. The combination of this short-term financing and CWIP equal the

<sup>65</sup> See Exhibit No. 13-A, Schedule 10.

66 *Ibid.*, at Schedule 10.

<sup>67</sup> *Ibid.*, at Schedule 10.



1 short-term debt balances as of year-end 2021 and 2022. As shown in Schedule 10  
2 of Exhibit No. 13-A, following this rate proceeding, when the acquisitions are  
3 included in the Company's rate base, PAWC projects the short-term debt balances  
4 to approximate CWIP balances on a going forward basis.

5 **Q. Did you conduct any analysis to determine if the requested equity ratio was**  
6 **reasonable?**

7 A. Yes, I did. I reviewed the Company's proposed capital structure and the capital  
8 structures of the utility operating subsidiaries of the proxy companies.

9 **Q. Why is it appropriate to consider the equity ratio for the proxy companies?**

10 A. The determination of the ROE is based on the expected return for a proxy group  
11 of companies that are comparable in risk to PAWC. The equity ratio is a measure  
12 of the financial risk of the company, and the authorized ROE is the return to  
13 compensate investors for that risk. If the Commission is going to rely on the ROE  
14 estimates for the proxy companies to establish the authorized ROE for PAWC, it  
15 is important that the financial risk of PAWC be similar to the financial risk of the  
16 proxy group. This is accomplished when the equity ratio of the subject company  
17 (in this case PAWC) is within the range established by the proxy group.

18 **Q. Please discuss your analysis of the capital structures of the proxy group**  
19 **companies.**

20 A. I calculated the mean proportions of common equity, long-term debt and preferred  
21 equity for the most recent year for each of the companies in the proxy group at the

1 operating subsidiary level.<sup>68</sup> My analysis of the capital structures of the proxy  
2 group companies is provided in Schedule-7 of Exhibit No. 13-A. As shown in  
3 Schedule-7 of Exhibit No. 13-A, the mean common equity ratio for the proxy group  
4 at the operating subsidiary level was 55.63 percent, within a range from  
5 47.44 percent to 60.04 percent. PAWC's proposed water services equity ratio is  
6 consistent with the mean equity ratio and well within the range of equity ratios  
7 established by the proxy group. The wastewater services equity ratio is well below  
8 the mean equity ratio for the proxy companies.

9 **Q. Are there other factors to be considered in setting the Company's capital**  
10 **structure?**

11 A. The credit rating agencies' response to the Tax Cuts and Jobs Act of 2017 ("TCJA")  
12 must also be considered when determining the equity ratio. All three rating  
13 agencies have noted that the TCJA has negative implications for utility cash flows.  
14 S&P and Fitch specifically identified increasing the equity ratio as one approach to  
15 ensure that utilities have sufficient cash flows following the federal income tax rate  
16 reductions and the loss of bonus depreciation. As S&P noted "[r]egulators must  
17 also recognize that tax reform is a strain on utility credit quality, and we expect  
18 companies to request stronger capital structures and other means to offset some  
19 of the negative impact".<sup>69</sup> Furthermore, Moody's downgraded the rating outlook

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<sup>68</sup> Long-term debt includes the current portion of long-term debt, assuming that the current portion would be refinanced with debt at maturity.

<sup>69</sup> Standard & Poor's Ratings, "U.S. Tax Reform: For Utilities' Credit Quality, Challenges Abound," January 24, 2018, at 5.

1 for the entire utilities sector in June 2018 and has continued to downgrade the  
2 ratings of utilities based in part on the negative effects of the TCJA on cash flows.

3 S&P continues to maintain a negative outlook for the utility industry in 2022 and  
4 noted that since downgrades outpaced upgrades for a second consecutive year in  
5 2021 for the first time ever, the median investor-owned utility credit rating fell to the  
6 “BBB” category.<sup>70</sup> Further, S&P expects continued pressure on cash flows over  
7 the near-term as utilities continue to increase leverage to fund capital expenditure  
8 plans necessary to improve safety and reliability. Finally, S&P also highlighted  
9 inflation, higher interest rates and rising commodity prices as additional risks that  
10 could further constrain the credit metrics for utilities over the near-term. In regards  
11 to inflation S&P noted:

12 Inflation recently spiked to its highest level in decades after rising  
13 for several consecutive months in 2021. Given the sustained  
14 increase to the U.S. consumer price index in 2021, inflation no  
15 longer appears to be just transitory and may have financial  
16 implications for the investor-owned North American regulated utility  
17 industry. Because of the regulatory lag within the industry, inflation,  
18 which causes prices to rise, typically leads to a weakening of  
19 financial performance. The regulatory lag is the timing difference  
20 between when costs are incurred and when regulators allow those  
21 costs to be fully recovered from ratepayers.<sup>71</sup>

22 The credit ratings agencies’ continued concerns over the negative effects of the  
23 TCJA, inflation, and increased capital expenditures underscores the importance of

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<sup>70</sup> S&P Global Ratings, “For The First Time Ever, The Median Investor-Owned Utility Ratings Falls To The ‘BBB’ Category,” January 20, 2022.

<sup>71</sup> *Ibid.*

1 maintaining adequate cash flow metrics for the industry, as a whole, and PAWC,  
2 particularly, in the context of this proceeding.

3 **Q. What is your conclusion with regard to PAWC's proposed capital structures?**

4 A. Considering the actual capital structures of the proxy group operating companies,  
5 I believe that PAWC's proposed common equity ratio for water distribution service  
6 of 56.05 percent as of December 31, 2023 is reasonable. The proposed equity  
7 ratio is well within the range of equity ratios established by the capital structures of  
8 the utility operating subsidiaries of the proxy companies. In addition, based on the  
9 cash flow concerns raised by credit rating agencies as a result of the TCJA,  
10 inflation and increased capital expenditures, it is reasonable to rely on a higher  
11 equity ratio than the Company may have relied on in prior cases. The wastewater  
12 services capital structure as of December 31, 2023 has significantly less equity  
13 than the average for the proxy companies.

14 **Q. What is PAWC's proposed cost of long-term debt?**

15 A. As shown in Schedule-8 of Exhibit No. 13-A, PAWC is proposing a long-term debt  
16 cost for water service of 4.31 percent for the fully projected future test year ending  
17 December 31, 2023. The wastewater services debt is projected in two  
18 components. The wastewater specific issuances, shown on Schedule-11 of  
19 Exhibit No. 13-A, have a projected debt cost of 2.57 for the fully projected future  
20 test year ending December 31, 2023. The remainder of the wastewater debt is  
21 projected to be financed at the total company rate of 4.31 percent for the fully  
22 projected future test year ending December 31, 2023.

1     **Q.     Do you believe PAWC’s proposed cost of long-term debt is reasonable?**

2     A.     Yes, I do. I have reviewed the underlying calculations supporting the cost of long-  
3           term debt for PAWC, and I find them to be methodologically correct. The  
4           embedded cost of long-term debt is based on the Company’s actual debt  
5           issuances for 2021, and includes three new debt issuances in 2022 and 2023. The  
6           interest rates on the three proposed debt issuances were based on the projected  
7           yield on 30-year Treasury bonds plus the projected spread between the yield on  
8           Treasury bonds and the expected yield at issuance, verified in the market by  
9           PAWC’s Treasury department. I conclude that PAWC’s proposed long-term debt  
10          costs for the fully projected future test year ending December 31, 2023 are  
11          reasonable and should be approved by the Commission.

12                                   **X. CONCLUSIONS AND RECOMMENDATION**

13    **Q.     What is your conclusion regarding a fair ROE for PAWC?**

14    A.     Figure 14 below provides a summary of my analytical results. Based on the  
15           various quantitative analyses discussed in my Direct Testimony and the qualitative  
16           analyses presented in my Direct Testimony, a reasonable range of ROE results  
17           for PAWC is from 9.90 percent to 11.25 percent. I am recommending that the  
18           Commission set the Company’s rate of return on common equity at 10.80 percent.  
19           A return at the high end of the range of results would recognize the Company’s  
20           superior performance and service quality, as discussed in the testimony of  
21           Ms. Ashley Everette at PAWC Statement No. 1. In addition, the recommended  
22           ROE takes into consideration the current conditions in capital markets including

the expectation for rising interest rates, and increase in inflationary pressures, both of which increase the cost of capital. Finally, the recommendation takes into consideration the relative business and financial risk of PAWC as compared to the proxy group. This ROE would enable the company to attract capital at reasonable terms under a variety of economic and financial market conditions, while continuing to provide safe, reliable and affordable water and wastewater service to customers in Pennsylvania.

**Figure 14: Summary of Analytical Results**

<b>Constant Growth DCF – Mean</b>			
	Mean Low	Mean	Mean High
30-Day Average	7.77%	9.32%	10.85%
90-Day Average	7.83%	9.38%	10.91%
180-Day Average	7.88%	9.43%	10.96%
<b>Constant Growth DCF - Median</b>			
	Median Low	Median	Median High
30-Day Average	7.92%	9.37%	9.84%
90-Day Average	8.12%	9.64%	10.05%
180-Day Average	8.27%	9.64%	10.05%
<b>CAPM</b>			
	Current 30-day Average Treasury Bond Yield	Near-Term Blue Chip Forecast Yield	Long-Term Blue Chip Forecast Yield
Value Line Beta	11.85%	11.98%	12.03%
Bloomberg Beta	11.35%	11.52%	11.58%
Long-term Avg. Beta	10.80%	11.00%	11.08%
<b>ECAPM</b>			
Value Line Beta	12.37%	12.47%	12.51%
Bloomberg Beta	12.00%	12.12%	12.17%
Long-term Avg. Beta	11.59%	11.74%	11.79%

1     **Q.     What is your conclusion with respect to PAWC's proposed capital structure**  
2     **for water distribution service and wastewater service?**

3     A.     My conclusion is that PAWC's proposed capital structure for the fully projected  
4     future test year ending December 31, 2023, summarized in Figure 15 for both  
5     water service and wastewater service, is reasonable compared to the mean and  
6     range established by the capital structures for the proxy group companies and  
7     taking into consideration the effect of the TCJA, increased capital expenditures  
8     and inflation on cash flows and therefore should be adopted.

9     **Figure 15: Rate-Making Capital Structures for the Fully Projected Future Test Year**  
10    **ending December 31, 2023**

Total Company <sup>72</sup>	
Common Equity	55.20%
Preferred Stock	0.01%
Long-Term Debt	44.79%
Water Services <sup>73</sup>	
Common Equity	56.05%
Preferred Stock	0.01%
Long-Term Debt	43.94%
Wastewater Services <sup>74</sup>	
Common Equity	52.08%
Preferred Stock	0.01%
Long-Term Debt	42.26%
WW Specific Debt	5.65%

11  
12    **Q.     Does this conclude your Direct Testimony?**  
13    A.     Yes.

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<sup>72</sup> See Exhibit No. 13-A, Schedule 10.

<sup>73</sup> *Ibid.*, at Schedule 10.

<sup>74</sup> *Ibid.*, at Schedule 10.

**BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

**PENNSYLVANIA PUBLIC UTILITY  
COMMISSION**

**v.**

**PENNSYLVANIA-AMERICAN WATER  
COMPANY**

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**DOCKET NOS. R-2022-3031672 (WATER)  
R-2022-3031673 (WASTEWATER)**

**VERIFICATION**

I, **Ann E. Bulkley**, hereby state that the facts set forth in the pre-marked Statement No. 13 and accompanying exhibits, if any, are true and correct to the best of my knowledge, information, and belief. I understand that this verification is made subject to the provisions and penalties of 18 Pa.C.S. § 4904 (relating to unsworn falsification to authorities).

Date: April 29, 2022

  
\_\_\_\_\_  
Ann E. Bulkley



SUMMARY OF ROE ANALYSES RESULTS

<b>Constant Growth DCF - Mean</b>			
	Mean Low	Mean	Mean High
30-Day Average	7.77%	9.32%	10.85%
90-Day Average	7.83%	9.38%	10.91%
180-Day Average	7.88%	9.43%	10.96%
Constant Growth Average	7.83%	9.37%	10.91%
	Median Low	Median	Median High
30-Day Average	7.92%	9.37%	9.84%
90-Day Average	8.12%	9.64%	10.05%
180-Day Average	8.27%	9.64%	10.05%
Constant Growth Average	8.10%	9.55%	9.98%
<b>CAPM</b>			
	Current 30-day Average Treasury Bond Yield	Near-Term Blue Chip Forecast Yield	Long-Term Blue Chip Forecast Yield
Value Line Beta	11.85%	11.98%	12.03%
Bloomberg Beta	11.35%	11.52%	11.58%
Long-term Avg. Beta	10.80%	11.00%	11.08%
<b>ECAPM</b>			
Value Line Beta	12.37%	12.47%	12.51%
Bloomberg Beta	12.00%	12.12%	12.17%
Long-term Avg. Beta	11.59%	11.74%	11.79%

PROXY GROUP SCREENING DATA AND RESULTS - FINAL PROXY GROUP

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Company	Ticker	Dividends	S&P Credit Rating Between BBB- and AAA	% Regulated Operating Income > 60%	Announced Merger	Covered by More Than 1 Analyst	Positive Growth Rates from at least two sources (Value Line, Yahoo! First Call, and Zacks)	Electric Companies with < 10% Generation	Electric Companies with Water Operations
American States Water Company	AWR	Yes	A+	83.18%	No	Yes	Yes	n/a	n/a
Atmos Energy Corporation	ATO	Yes	A-	100.00%	No	Yes	Yes	n/a	n/a
California Water Service Group	CWT	Yes	A+	96.28%	No	Yes	Yes	n/a	n/a
Essential Utilities, Inc.	WTRG	Yes	A	101.03%	No	Yes	Yes	n/a	n/a
Eversource Energy	ES	Yes	A-	92.02%	No	Yes	Yes	0.28%	Yes
Middlesex Water Company	MSEX	Yes	A	89.86%	No	Yes	Yes	n/a	n/a
NiSource Inc.	NI	Yes	BBB+	99.51%	No	Yes	Yes	n/a	n/a
New Jersey Resources Corporation	NJR	Yes	A+	67.22%	No	Yes	Yes	n/a	n/a
Northwest Natural Gas Company	NWN	Yes	A+	99.84%	No	Yes	Yes	n/a	n/a
ONE Gas, Inc.	OGS	Yes	BBB+	100.00%	No	Yes	Yes	n/a	n/a
SJW Group	SJW	Yes	A-	98.99%	No	Yes	Yes	n/a	n/a
Spire, Inc.	SR	Yes	A-	91.43%	No	Yes	Yes	n/a	n/a
York Water Company	YORW	Yes	A-	100.00%	No	Yes	Yes	n/a	n/a

Notes:

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional

[3] Source: Form 10-K's for 2021, 2020, and 2019

[4] Source: S&P Capital IQ Pro Financial News Releases

[5] Source: Yahoo! Finance and Zacks

[6] Source: Yahoo! Finance, Value Line Investment Survey, and Zacks

[7] Source: S&P Capital IQ Pro

[8] Source: S&P Capital IQ Pro

30-DAY CONSTANT GROWTH DCF – PAWC PROXY GROUP

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE
American States Water Company	AWR	\$1.46	\$86.04	1.70%	1.75%	6.50%	4.90%	n/a	5.70%	6.64%	7.45%	8.25%
Atmos Energy Corporation	ATO	\$2.72	\$113.03	2.41%	2.50%	7.50%	7.30%	7.30%	7.37%	9.79%	9.86%	10.00%
California Water Service Group	CWT	\$1.00	\$58.01	1.72%	1.81%	8.50%	11.70%	n/a	10.10%	10.30%	11.91%	13.52%
Essential Utilities, Inc.	WTRG	\$1.07	\$47.81	2.24%	2.33%	10.00%	6.40%	6.10%	7.50%	8.41%	9.83%	12.36%
Eversource Energy	ES	\$2.55	\$84.05	3.03%	3.13%	5.50%	6.70%	6.20%	6.13%	8.62%	9.26%	9.84%
Middlesex Water Company	MSEX	\$1.16	\$101.40	1.14%	1.17%	5.00%	2.70%	n/a	3.85%	3.86%	5.02%	6.17%
New Jersey Resources Corporation	NJR	\$1.45	\$43.78	3.31%	3.40%	4.50%	6.00%	6.00%	5.50%	7.89%	8.90%	9.41%
NiSource Inc.	NI	\$0.94	\$29.84	3.15%	3.26%	10.50%	3.52%	7.20%	7.07%	6.73%	10.34%	13.82%
Northwest Natural Gas Company	NWN	\$1.93	\$52.60	3.67%	3.77%	6.00%	5.70%	5.10%	5.60%	8.86%	9.37%	9.78%
ONE Gas, Inc.	OGS	\$2.48	\$83.90	2.96%	3.02%	6.00%	2.90%	5.00%	4.63%	5.90%	7.66%	9.04%
SJW Group	SJW	\$1.44	\$66.75	2.16%	2.27%	15.00%	5.70%	n/a	10.35%	7.92%	12.62%	17.32%
Spire, Inc.	SR	\$2.74	\$67.67	4.05%	4.20%	9.00%	7.31%	5.30%	7.20%	9.46%	11.40%	13.23%
York Water Company	YORW	\$0.78	\$44.39	1.76%	1.81%	6.50%	4.90%	n/a	5.70%	6.70%	7.51%	8.31%
Mean				2.56%	2.65%	7.73%	5.83%	6.03%	6.67%	7.77%	9.32%	10.85%
Median				2.41%	2.50%	6.50%	5.70%	6.05%	6.13%	7.92%	9.37%	9.84%

Notes:

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 30-day average as of March 31, 2022

[3] Equals [1] / [2]

[4] Equals [3] x (1 + 0.50 x [8])

[5] Source: Value Line

[6] Source: Yahoo! Finance

[7] Source: Zacks

[8] Equals Average ([5], [6], [7])

[9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]))

[10] Equals [4] + [8]

[11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]))

90-DAY CONSTANT GROWTH DCF – PAWC PROXY GROUP

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE
American States Water Company	AWR	\$1.46	\$92.08	1.59%	1.63%	6.50%	4.90%	n/a	5.70%	6.52%	7.33%	8.14%
Atmos Energy Corporation	ATO	\$2.72	\$105.55	2.58%	2.67%	7.50%	7.30%	7.30%	7.37%	9.97%	10.04%	10.17%
California Water Service Group	CWT	\$1.00	\$62.65	1.60%	1.68%	8.50%	11.70%	n/a	10.10%	10.16%	11.78%	13.39%
Essential Utilities, Inc.	WTRG	\$1.07	\$48.95	2.19%	2.27%	10.00%	6.40%	6.10%	7.50%	8.36%	9.77%	12.30%
Eversource Energy	ES	\$2.55	\$86.17	2.96%	3.05%	5.50%	6.70%	6.20%	6.13%	8.54%	9.18%	9.76%
Middlesex Water Company	MSEX	\$1.16	\$103.60	1.12%	1.14%	5.00%	2.70%	n/a	3.85%	3.83%	4.99%	6.15%
New Jersey Resources Corporation	NJR	\$1.45	\$41.00	3.54%	3.63%	4.50%	6.00%	6.00%	5.50%	8.12%	9.13%	9.64%
NiSource Inc.	NI	\$0.94	\$28.13	3.34%	3.46%	10.50%	3.52%	7.20%	7.07%	6.92%	10.53%	14.02%
Northwest Natural Gas Company	NWN	\$1.93	\$49.06	3.93%	4.04%	6.00%	5.70%	5.10%	5.60%	9.13%	9.64%	10.05%
ONE Gas, Inc.	OGS	\$2.48	\$77.79	3.19%	3.26%	6.00%	2.90%	5.00%	4.63%	6.13%	7.90%	9.28%
SJW Group	SJW	\$1.44	\$68.11	2.11%	2.22%	15.00%	5.70%	n/a	10.35%	7.87%	12.57%	17.27%
Spire, Inc.	SR	\$2.74	\$65.30	4.20%	4.35%	9.00%	7.31%	5.30%	7.20%	9.61%	11.55%	13.39%
York Water Company	YORW	\$0.78	\$45.72	1.71%	1.75%	6.50%	4.90%	n/a	5.70%	6.65%	7.45%	8.26%
Mean				2.62%	2.71%	7.73%	5.83%	6.03%	6.67%	7.83%	9.38%	10.91%
Median				2.58%	2.67%	6.50%	5.70%	6.05%	6.13%	8.12%	9.64%	10.05%

Notes:

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 90-day average as of March 31, 2022

[3] Equals [1] / [2]

[4] Equals [3] x (1 + 0.50 x [8])

[5] Source: Value Line

[6] Source: Yahoo! Finance

[7] Source: Zacks

[8] Equals Average ([5], [6], [7])

[9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]))

[10] Equals [4] + [8]

[11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]))

180-DAY CONSTANT GROWTH DCF -- PAWC PROXY GROUP

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE
American States Water Company	AWR	\$1.46	\$90.90	1.61%	1.65%	6.50%	4.90%	n/a	5.70%	6.55%	7.35%	8.16%
Atmos Energy Corporation	ATO	\$2.72	\$100.24	2.71%	2.81%	7.50%	7.30%	7.30%	7.37%	10.11%	10.18%	10.32%
California Water Service Group	CWT	\$1.00	\$62.29	1.61%	1.69%	8.50%	11.70%	n/a	10.10%	10.17%	11.79%	13.40%
Essential Utilities, Inc.	WTRG	\$1.07	\$48.47	2.21%	2.30%	10.00%	6.40%	6.10%	7.50%	8.38%	9.80%	12.32%
Eversource Energy	ES	\$2.55	\$86.33	2.95%	3.04%	5.50%	6.70%	6.20%	6.13%	8.53%	9.18%	9.75%
Middlesex Water Company	MSEX	\$1.16	\$104.58	1.11%	1.13%	5.00%	2.70%	n/a	3.85%	3.82%	4.98%	6.14%
New Jersey Resources Corporation	NJR	\$1.45	\$39.32	3.69%	3.79%	4.50%	6.00%	6.00%	5.50%	8.27%	9.29%	9.80%
NiSource Inc.	NI	\$0.94	\$26.52	3.55%	3.67%	10.50%	3.52%	7.20%	7.07%	7.13%	10.74%	14.23%
Northwest Natural Gas Company	NWN	\$1.93	\$49.09	3.93%	4.04%	6.00%	5.70%	5.10%	5.60%	9.13%	9.64%	10.05%
ONE Gas, Inc.	OGS	\$2.48	\$73.74	3.36%	3.44%	6.00%	2.90%	5.00%	4.63%	6.31%	8.07%	9.46%
SJW Group	SJW	\$1.44	\$68.31	2.11%	2.22%	15.00%	5.70%	n/a	10.35%	7.87%	12.57%	17.27%
Spire, Inc.	SR	\$2.74	\$65.64	4.17%	4.32%	9.00%	7.31%	5.30%	7.20%	9.59%	11.53%	13.36%
York Water Company	YORW	\$0.78	\$46.88	1.66%	1.71%	6.50%	4.90%	n/a	5.70%	6.60%	7.41%	8.22%
Mean				2.67%	2.76%	7.73%	5.83%	6.03%	6.67%	7.88%	9.43%	10.96%
Median				2.71%	2.81%	6.50%	5.70%	6.05%	6.13%	8.27%	9.64%	10.05%

Notes:

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 180-day average as of March 31, 2022.

[3] Equals [1] / [2]

[4] Equals [3] x (1 + 0.50 x [8])

[5] Source: Value Line

[6] Source: Yahoo! Finance

[7] Source: Zacks

[8] Equals Average ([5], [6], [7])

[9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7])

[10] Equals [4] + [8]

[11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	2.37%	0.65	13.94%	11.57%	9.89%	10.90%
Atmos Energy Corporation	ATO	2.37%	0.80	13.94%	11.57%	11.63%	12.20%
California Water Service Group	CWT	2.37%	0.70	13.94%	11.57%	10.47%	11.34%
Essential Utilities, Inc.	WTRG	2.37%	0.95	13.94%	11.57%	13.36%	13.50%
Eversource Energy	ES	2.37%	0.90	13.94%	11.57%	12.78%	13.07%
Middlesex Water Company	MSEX	2.37%	0.70	13.94%	11.57%	10.47%	11.34%
NiSource Inc.	NI	2.37%	0.85	13.94%	11.57%	12.20%	12.64%
New Jersey Resources Corporation	NJR	2.37%	1.00	13.94%	11.57%	13.94%	13.94%
Northwest Natural Gas Company	NWN	2.37%	0.80	13.94%	11.57%	11.63%	12.20%
ONE Gas, Inc.	OGS	2.37%	0.80	13.94%	11.57%	11.63%	12.20%
SJW Group	SJW	2.37%	0.80	13.94%	11.57%	11.63%	12.20%
Spire, Inc.	SR	2.37%	0.85	13.94%	11.57%	12.20%	12.64%
York Water Company	YORW	2.37%	0.85	13.94%	11.57%	12.20%	12.64%
Mean						11.85%	12.37%
Median						11.63%	12.20%

Notes:

- [1] Source: Bloomberg Professional 30-day average as of March 31, 2022  
 [2] Source: Value Line reports  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30-year U.S. Treasury bond yield (Q3 2022 - Q3 2023)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.12%	0.65	13.94%	10.82%	10.15%	11.10%
Atmos Energy Corporation	ATO	3.12%	0.80	13.94%	10.82%	11.77%	12.32%
California Water Service Group	CWT	3.12%	0.70	13.94%	10.82%	10.69%	11.50%
Essential Utilities, Inc.	WTRG	3.12%	0.95	13.94%	10.82%	13.40%	13.53%
Eversource Energy	ES	3.12%	0.90	13.94%	10.82%	12.86%	13.13%
Middlesex Water Company	MSEX	3.12%	0.70	13.94%	10.82%	10.69%	11.50%
NiSource Inc.	NI	3.12%	0.85	13.94%	10.82%	12.32%	12.72%
New Jersey Resources Corporation	NJR	3.12%	1.00	13.94%	10.82%	13.94%	13.94%
Northwest Natural Gas Company	NWN	3.12%	0.80	13.94%	10.82%	11.77%	12.32%
ONE Gas, Inc.	OGS	3.12%	0.80	13.94%	10.82%	11.77%	12.32%
SJW Group	SJW	3.12%	0.80	13.94%	10.82%	11.77%	12.32%
Spire, Inc.	SR	3.12%	0.85	13.94%	10.82%	12.32%	12.72%
York Water Company	YORW	3.12%	0.85	13.94%	10.82%	12.32%	12.72%
Mean						11.98%	12.47%
Median						11.77%	12.32%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 41, No. 4, April 1, 2022, at 2  
 [2] Source: Value Line reports  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Projected 30-year U.S. Treasury bond yield (2023 - 2027)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.40%	0.65	13.94%	10.54%	10.25%	11.17%
Atmos Energy Corporation	ATO	3.40%	0.80	13.94%	10.54%	11.83%	12.36%
California Water Service Group	CWT	3.40%	0.70	13.94%	10.54%	10.78%	11.57%
Essential Utilities, Inc.	WTRG	3.40%	0.95	13.94%	10.54%	13.41%	13.54%
Eversource Energy	ES	3.40%	0.90	13.94%	10.54%	12.88%	13.15%
Middlesex Water Company	MSEX	3.40%	0.70	13.94%	10.54%	10.78%	11.57%
NiSource Inc.	NI	3.40%	0.85	13.94%	10.54%	12.36%	12.75%
New Jersey Resources Corporation	NJR	3.40%	1.00	13.94%	10.54%	13.94%	13.94%
Northwest Natural Gas Company	NWN	3.40%	0.80	13.94%	10.54%	11.83%	12.36%
ONE Gas, Inc.	OGS	3.40%	0.80	13.94%	10.54%	11.83%	12.36%
SJW Group	SJW	3.40%	0.80	13.94%	10.54%	11.83%	12.36%
Spire, Inc.	SR	3.40%	0.85	13.94%	10.54%	12.36%	12.75%
York Water Company	YORW	3.40%	0.85	13.94%	10.54%	12.36%	12.75%
Mean						12.03%	12.51%
Median						11.83%	12.36%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 40, No. 12, December 1, 2021, at 14  
 [2] Source: Value Line reports  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	2.37%	0.64	13.94%	11.57%	9.79%	10.83%
Atmos Energy Corporation	ATO	2.37%	0.74	13.94%	11.57%	10.98%	11.72%
California Water Service Group	CWT	2.37%	0.68	13.94%	11.57%	10.22%	11.15%
Essential Utilities, Inc.	WTRG	2.37%	0.85	13.94%	11.57%	12.15%	12.60%
Eversource Energy	ES	2.37%	0.81	13.94%	11.57%	11.75%	12.29%
Middlesex Water Company	MSEX	2.37%	0.78	13.94%	11.57%	11.35%	12.00%
NiSource Inc.	NI	2.37%	0.81	13.94%	11.57%	11.73%	12.29%
New Jersey Resources Corporation	NJR	2.37%	0.82	13.94%	11.57%	11.85%	12.38%
Northwest Natural Gas Company	NWN	2.37%	0.71	13.94%	11.57%	10.63%	11.45%
ONE Gas, Inc.	OGS	2.37%	0.81	13.94%	11.57%	11.77%	12.31%
SJW Group	SJW	2.37%	0.83	13.94%	11.57%	11.92%	12.42%
Spire, Inc.	SR	2.37%	0.76	13.94%	11.57%	11.16%	11.85%
York Water Company	YORW	2.37%	0.85	13.94%	11.57%	12.24%	12.67%
Mean						11.35%	12.00%
Median						11.73%	12.29%

Notes:

- [1] Source: Bloomberg Professional 30-day average as of March 31, 2022  
 [2] Source: Bloomberg Professional  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30-year U.S. Treasury bond yield (Q3 2022 - Q3 2023)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.12%	0.64	13.94%	10.82%	10.06%	11.03%
Atmos Energy Corporation	ATO	3.12%	0.74	13.94%	10.82%	11.17%	11.86%
California Water Service Group	CWT	3.12%	0.68	13.94%	10.82%	10.46%	11.33%
Essential Utilities, Inc.	WTRG	3.12%	0.85	13.94%	10.82%	12.27%	12.69%
Eversource Energy	ES	3.12%	0.81	13.94%	10.82%	11.89%	12.40%
Middlesex Water Company	MSEX	3.12%	0.78	13.94%	10.82%	11.52%	12.12%
NiSource Inc.	NI	3.12%	0.81	13.94%	10.82%	11.88%	12.39%
New Jersey Resources Corporation	NJR	3.12%	0.82	13.94%	10.82%	11.99%	12.48%
Northwest Natural Gas Company	NWN	3.12%	0.71	13.94%	10.82%	10.84%	11.62%
ONE Gas, Inc.	OGS	3.12%	0.81	13.94%	10.82%	11.91%	12.42%
SJW Group	SJW	3.12%	0.83	13.94%	10.82%	12.05%	12.52%
Spire, Inc.	SR	3.12%	0.76	13.94%	10.82%	11.34%	11.99%
York Water Company	YORW	3.12%	0.85	13.94%	10.82%	12.35%	12.75%
Mean						11.52%	12.12%
Median						11.88%	12.39%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 41, No. 4, April 1, 2022, at 2  
 [2] Source: Bloomberg Professional  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Projected 30-year U.S. Treasury bond yield (2023 - 2027)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.40%	0.64	13.94%	10.54%	10.16%	11.10%
Atmos Energy Corporation	ATO	3.40%	0.74	13.94%	10.54%	11.24%	11.91%
California Water Service Group	CWT	3.40%	0.68	13.94%	10.54%	10.55%	11.40%
Essential Utilities, Inc.	WTRG	3.40%	0.85	13.94%	10.54%	12.31%	12.72%
Eversource Energy	ES	3.40%	0.81	13.94%	10.54%	11.94%	12.44%
Middlesex Water Company	MSEX	3.40%	0.78	13.94%	10.54%	11.58%	12.17%
NiSource Inc.	NI	3.40%	0.81	13.94%	10.54%	11.93%	12.43%
New Jersey Resources Corporation	NJR	3.40%	0.82	13.94%	10.54%	12.04%	12.51%
Northwest Natural Gas Company	NWN	3.40%	0.71	13.94%	10.54%	10.92%	11.68%
ONE Gas, Inc.	OGS	3.40%	0.81	13.94%	10.54%	11.96%	12.46%
SJW Group	SJW	3.40%	0.83	13.94%	10.54%	12.10%	12.56%
Spire, Inc.	SR	3.40%	0.76	13.94%	10.54%	11.40%	12.04%
York Water Company	YORW	3.40%	0.85	13.94%	10.54%	12.39%	12.78%
Mean						11.58%	12.17%
Median						11.93%	12.43%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 40, No. 12, December 1, 2021, at 14  
 [2] Source: Bloomberg Professional  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & VALUE LINE LT AVERAGE BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	2.37%	0.70	13.94%	11.57%	10.47%	11.34%
Atmos Energy Corporation	ATO	2.37%	0.70	13.94%	11.57%	10.47%	11.34%
California Water Service Group	CWT	2.37%	0.72	13.94%	11.57%	10.66%	11.48%
Essential Utilities, Inc.	WTRG	2.37%	0.78	13.94%	11.57%	11.34%	11.99%
Eversource Energy	ES	2.37%	0.72	13.94%	11.57%	10.66%	11.48%
Middlesex Water Company	MSEX	2.37%	0.73	13.94%	11.57%	10.76%	11.55%
NiSource Inc.	NI	2.37%	0.83	13.94%	11.57%	11.91%	12.42%
New Jersey Resources Corporation	NJR	2.37%	0.67	13.94%	11.57%	10.12%	11.08%
Northwest Natural Gas Company	NWN	2.37%	0.69	13.94%	11.57%	10.37%	11.26%
ONE Gas, Inc.	OGS	2.37%	0.72	13.94%	11.57%	10.70%	11.51%
SJW Group	SJW	2.37%	0.72	13.94%	11.57%	10.66%	11.48%
Spire, Inc.	SR	2.37%	0.73	13.94%	11.57%	10.85%	11.63%
York Water Company	YORW	2.37%	0.78	13.94%	11.57%	11.43%	12.06%
Mean						10.80%	11.59%
Median						10.66%	11.48%

Notes:

- [1] Source: Bloomberg Professional 30-day average as of March 31, 2022  
 [2] Source: Schedule 4 p. 4  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & VALUE LINE LT AVERAGE BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30-year U.S. Treasury bond yield (Q3 2022 - Q3 2023)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.12%	0.70	13.94%	10.82%	10.69%	11.50%
Atmos Energy Corporation	ATO	3.12%	0.70	13.94%	10.82%	10.69%	11.50%
California Water Service Group	CWT	3.12%	0.72	13.94%	10.82%	10.87%	11.64%
Essential Utilities, Inc.	WTRG	3.12%	0.78	13.94%	10.82%	11.50%	12.11%
Eversource Energy	ES	3.12%	0.72	13.94%	10.82%	10.87%	11.64%
Middlesex Water Company	MSEX	3.12%	0.73	13.94%	10.82%	10.96%	11.71%
NiSource Inc.	NI	3.12%	0.83	13.94%	10.82%	12.05%	12.52%
New Jersey Resources Corporation	NJR	3.12%	0.67	13.94%	10.82%	10.37%	11.26%
Northwest Natural Gas Company	NWN	3.12%	0.69	13.94%	10.82%	10.60%	11.44%
ONE Gas, Inc.	OGS	3.12%	0.72	13.94%	10.82%	10.91%	11.67%
SJW Group	SJW	3.12%	0.72	13.94%	10.82%	10.87%	11.64%
Spire, Inc.	SR	3.12%	0.73	13.94%	10.82%	11.05%	11.77%
York Water Company	YORW	3.12%	0.78	13.94%	10.82%	11.59%	12.18%
Mean						11.00%	11.74%
Median						10.87%	11.64%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 41, No. 4, April 1, 2022, at 2  
 [2] Source: Schedule 4 p. 4  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & VALUE LINE LT AVERAGE BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Projected 30-year U.S. Treasury bond yield (2023 - 2027)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	CAPM ROE	ECAPM ROE
Company	Ticker						
American States Water Company	AWR	3.40%	0.70	13.94%	10.54%	10.78%	11.57%
Atmos Energy Corporation	ATO	3.40%	0.70	13.94%	10.54%	10.78%	11.57%
California Water Service Group	CWT	3.40%	0.72	13.94%	10.54%	10.95%	11.70%
Essential Utilities, Inc.	WTRG	3.40%	0.78	13.94%	10.54%	11.57%	12.16%
Eversource Energy	ES	3.40%	0.72	13.94%	10.54%	10.95%	11.70%
Middlesex Water Company	MSEX	3.40%	0.73	13.94%	10.54%	11.04%	11.76%
NiSource Inc.	NI	3.40%	0.83	13.94%	10.54%	12.09%	12.56%
New Jersey Resources Corporation	NJR	3.40%	0.67	13.94%	10.54%	10.46%	11.33%
Northwest Natural Gas Company	NWN	3.40%	0.69	13.94%	10.54%	10.69%	11.50%
ONE Gas, Inc.	OGS	3.40%	0.72	13.94%	10.54%	10.99%	11.73%
SJW Group	SJW	3.40%	0.72	13.94%	10.54%	10.95%	11.70%
Spire, Inc.	SR	3.40%	0.73	13.94%	10.54%	11.13%	11.83%
York Water Company	YORW	3.40%	0.78	13.94%	10.54%	11.65%	12.23%
Mean						11.08%	11.79%
Median						10.95%	11.70%

Notes:

- [1] Source: Blue Chip Financial Forecasts, Vol. 40, No. 12, December 1, 2021, at 14  
 [2] Source: Schedule 4 p. 4  
 [3] Source: Schedule 5  
 [4] Equals [3] - [1]  
 [5] Equals [1] + [2] x [4]  
 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])



HISTORICAL BETA - 2016 - 2020

		[1]	[2]	[3]	[4]	[5]	[6]	[7]
Company	Ticker	12/31/2016	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	Average
American States Water Company	AWR	0.70	0.80	0.75	0.65	0.65	0.65	0.70
Atmos Energy Corporation	ATO	0.70	0.70	0.60	0.60	0.80	0.80	0.70
California Water Service Group	CWT	0.75	0.80	0.75	0.70	0.65	0.65	0.72
Essential Utilities, Inc.	WTRG	0.70	0.70	0.70	0.65	0.90	1.00	0.78
Eversource Energy	ES	0.70	0.65	0.60	0.55	0.90	0.90	0.72
Middlesex Water Company	MSEX	0.70	0.80	0.75	0.70	0.70	0.70	0.73
New Jersey Resources Corporation	NJR	NMF	0.60	0.50	0.55	0.85	0.85	0.67
NiSource Inc.	NI	0.80	0.80	0.70	0.70	0.95	1.00	0.83
Northwest Natural Gas Company	NWN	0.60	0.70	0.60	0.60	0.80	0.85	0.69
ONE Gas, Inc.	OGS	N/A	0.70	0.65	0.65	0.80	0.80	0.72
SJW Group	SJW	0.70	0.75	0.65	0.60	0.80	0.80	0.72
Spire, Inc.	SR	0.70	0.70	0.65	0.65	0.85	0.85	0.73
York Water Company	YORW	0.70	0.80	0.80	0.75	0.80	0.85	0.78
Mean		0.70	0.73	0.67	0.64	0.80	0.82	0.73

Notes:

[1] Value Line, dated October 16, 2016, November 18, 2016 and December 2, 2016.

[2] Value Line, dated October 13, 2017, November 17, 2017 and December 1, 2017.

[3] Value Line, dated October 12, 2018, November 16, 2018 and November 30, 2018.

[4] Value Line, dated October 11, 2019, November 15, 2019 and November 29, 2019.

[5] Value Line, dated October 9, 2020, November 13, 2020 and November 27, 2020.

[6] Value Line, dated October 21, 2021, November 12, 2021 and November 26, 2021.

[7] Average ([1] - [6])

MARKET RISK PREMIUM DERIVED FROM ANALYSTS' LONG-TERM GROWTH ESTIMATES

[1] Estimated Weighted Average Dividend Yield	1.38%
[2] Estimated Weighted Average Long-Term Growth Rate	13.72%
[3] S&P 500 Estimated Required Market Return	15.20%

[1]	1.61%
[2]	10.99%
[3]	12.68%

STANDARD AND POOR'S 500 INDEX

Average Market Return [17] 13.94%

Name	Ticker	Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Value Line Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.	[12] Weight in Index	[13] Estimated Dividend Yield	[14] Cap-Weighted Dividend Yield	[15] Value Line Long-Term Growth Est.	[16] Cap-Weighted Long-Term Growth Est.
Agilent Technologies Inc	A	300.11	132.33	39,713.95	0.10%	0.63%	0.00%	11.50%	0.01%	0.14%	0.63%	0.00%	11.50%	0.02%
American Airlines Group Inc	AAL	649.16	18.25	11,847.17	0.03%									
Advance Auto Parts Inc	AAP	61.10	206.96	12,644.84	0.03%	2.90%	0.00%	11.00%	0.00%	0.04%	2.90%	0.00%	11.00%	0.00%
Apple Inc	AAPL	16,319.44	174.61	2,849,537.59	7.14%	0.50%	0.04%	14.00%	1.00%	9.70%	0.50%	0.05%	14.00%	1.36%
AbbVie Inc	ABBV	1,766.29	162.11	286,332.46	0.72%	3.48%	0.02%	4.50%	0.03%	0.97%	3.48%	0.03%	4.50%	0.04%
AmerisourceBergen Corp	ABC	209.14	154.71	32,355.59	0.08%	1.19%	0.00%	6.50%	0.01%	0.11%	1.19%	0.00%	6.50%	0.01%
ABIOMED Inc	ABMD	45.52	331.24	15,076.72	0.04%			7.50%	0.00%	0.05%			7.50%	0.00%
Abbott Laboratories	ABT	1,763.48	118.36	208,725.73	0.52%	1.59%	0.01%	10.00%	0.05%	0.71%	1.59%	0.01%	10.00%	0.07%
Accenture PLC	ACN	662.43	337.23	223,392.62	0.56%	1.15%	0.01%	12.00%	0.07%	0.76%	1.15%	0.01%	12.00%	0.09%
Adobe Inc	ADBE	472.50	455.62	215,280.45	0.54%			15.50%	0.08%	0.73%			15.50%	0.11%
Analog Devices Inc	ADI	523.32	165.18	86,441.17	0.22%	1.84%	0.00%	11.00%	0.02%	0.29%	1.84%	0.01%	11.00%	0.03%
Archer-Daniels-Midland Co	ADM	562.48	90.26	50,769.17	0.13%	1.77%	0.00%	12.50%	0.02%	0.17%	1.77%	0.00%	12.50%	0.02%
Automatic Data Processing Inc	ADP	420.05	227.54	95,577.04	0.24%	1.83%	0.00%	9.00%	0.02%	0.33%	1.83%	0.01%	9.00%	0.03%
Autodesk Inc	ADSK	217.31	214.35	46,579.97	0.12%			18.00%	0.02%	0.16%			18.00%	0.03%
Ameren Corp	AEE	258.09	93.76	24,198.71	0.06%	2.52%	0.00%	6.50%	0.00%	0.08%	2.52%	0.00%	6.50%	0.01%
American Electric Power Co Inc	AEP	504.55	99.77	50,338.65	0.13%	3.13%	0.00%	6.50%	0.01%	0.17%	3.13%	0.01%	6.50%	0.01%
AES Corp/The	AES	667.40	25.73	17,172.07	0.04%	2.46%	0.00%	14.00%	0.01%	0.06%	2.46%	0.00%	14.00%	0.01%
Aflac Inc	AFL	649.37	64.39	41,812.81	0.10%	2.48%	0.00%	9.00%	0.01%	0.14%	2.48%	0.00%	9.00%	0.01%
American International Group Inc	AIG	806.25	62.77	50,608.19	0.13%	2.04%	0.00%	31.50%	0.04%	0.204%			31.50%	0.07%
Assurant Inc	AIZ	57.71	181.83	10,493.05	0.03%	1.50%	0.00%	15.50%	0.00%	0.04%	1.50%	0.00%	15.50%	0.01%
Arthur J Gallagher & Co	AJG	202.61	174.60	36,598.60	0.09%	1.17%	0.00%	14.50%	0.01%	0.12%	1.17%	0.00%	14.50%	0.02%
Akamai Technologies Inc	AKAM	160.90	119.39	19,209.73	0.05%			9.50%	0.00%	0.07%			9.50%	0.01%
Albemarle Corp	ALB	117.11	221.15	25,899.32	0.06%	0.71%	0.00%	6.50%	0.00%	0.09%	0.71%	0.00%	6.50%	0.01%
Align Technology Inc	ALGN	78.80	436.00	34,354.62	0.09%			17.00%	0.01%	0.12%			17.00%	0.02%
Alaska Air Group Inc	ALK	126.09	58.01	7,314.31	0.02%									
Allstate Corp/The	ALL	278.35	138.51	38,553.70	0.10%	2.45%	0.00%	5.00%	0.00%	0.13%	2.45%	0.00%	5.00%	0.01%
Alegion plc	ALLE	88.23	109.78	9,685.89	0.02%	1.49%	0.00%	10.50%	0.00%	0.03%	1.49%	0.00%	10.50%	0.00%
Applied Materials Inc	AMAT	883.40	131.80	116,431.46	0.29%	0.79%	0.00%	14.50%	0.04%	0.40%	0.79%	0.00%	14.50%	0.06%
Amcor PLC	AMCR	1,513.73	11.33	17,150.53	0.04%	4.24%	0.00%	15.00%	0.01%	0.06%	4.24%	0.00%	15.00%	0.01%
Advanced Micro Devices Inc	AMD	1,627.37	109.34	177,936.09	0.45%			17.50%	0.08%	0.61%			17.50%	0.11%
AMETEK Inc	AME	231.17	133.18	30,787.35	0.08%	0.66%	0.00%	9.00%	0.01%	0.10%	0.66%	0.00%	9.00%	0.01%
Amgen Inc	AMGN	557.03	241.82	134,700.75	0.34%	3.21%	0.01%	5.50%	0.02%	0.46%	3.21%	0.01%	5.50%	0.03%
Ameriprise Financial Inc	AMP	110.58	300.36	33,212.91	0.08%	1.50%	0.00%	13.50%	0.01%	0.11%	1.50%	0.00%	13.50%	0.02%
American Tower Corp	AMT	455.89	251.22	114,527.43	0.29%	2.23%	0.01%	9.00%	0.03%	0.39%	2.23%	0.01%	9.00%	0.04%
Amazon.com Inc	AMZN	508.84	3,259.95	1,658,806.00	4.16%			26.50%	1.10%				26.50%	
Arista Networks Inc	ANET	307.77	138.98	42,773.46	0.11%			4.50%	0.00%	0.15%			4.50%	0.01%
ANSYS Inc	ANSS	87.03	317.65	27,643.81	0.07%			8.50%	0.01%	0.09%			8.50%	0.01%
Anthem Inc	ANTM	241.30	491.22	118,533.35	0.30%	1.04%	0.00%	12.50%	0.04%	0.40%	1.04%	0.00%	12.50%	0.05%
Aon PLC	AON	213.94	325.63	69,666.58	0.17%	0.63%	0.00%	7.00%	0.01%	0.24%	0.63%	0.00%	7.00%	0.02%
A O Smith Corp	AS	131.05	63.89	8,372.72	0.02%	1.75%	0.00%	10.00%	0.00%	0.03%	1.75%	0.00%	10.00%	0.00%
APA Corp	APA	346.78	41.33	14,332.35	0.04%	1.21%	0.00%			0.12%				
Air Products and Chemicals Inc	APD	221.72	249.91	55,409.30	0.14%	2.59%	0.00%	12.00%	0.02%	0.19%	2.59%	0.00%	12.00%	0.02%
Amphenol Corp	APH	598.94	75.35	45,130.13	0.11%	1.06%	0.00%	12.00%	0.01%	0.15%	1.06%	0.00%	12.00%	0.02%
Aptiv PLC	APTIV	270.92	119.71	32,431.23	0.08%			21.50%	0.02%				21.50%	
Alexandria Real Estate Equities Inc	ARE	159.94	201.25	32,188.53	0.08%	2.29%	0.00%	9.00%	0.01%	0.11%	2.29%	0.00%	9.00%	0.01%
Atmos Energy Corp	ATO	135.43	119.49	16,182.77	0.04%	2.28%	0.00%	7.50%	0.00%	0.06%	2.28%	0.00%	7.50%	0.00%
Activision Blizzard Inc	ATVI	780.92	80.11	62,559.74	0.16%	0.59%	0.00%	15.00%	0.02%	0.21%	0.59%	0.00%	15.00%	0.03%
AvalonBay Communities Inc	AVB	139.75	248.37	34,710.20	0.09%	2.56%	0.00%	6.50%	0.01%	0.12%	2.56%	0.00%	6.50%	0.01%
Broadcom Inc	AVGO	408.28	629.68	257,086.38	0.64%	2.60%	0.02%	23.00%	0.15%		2.60%		23.00%	
Avery Dennison Corp	AVY	82.36	173.97	14,327.30	0.04%	1.56%	0.00%	9.00%	0.00%	0.05%	1.56%	0.00%	9.00%	0.00%
American Water Works Co Inc	AWK	181.75	165.53	30,085.57	0.08%	1.46%	0.00%	8.50%	0.01%	0.10%	1.46%	0.00%	8.50%	0.01%
American Express Co	AXP	757.29	187.00	141,613.04	0.35%	1.11%	0.00%	12.00%	0.04%	0.48%	1.11%	0.01%	12.00%	0.06%
AutoZone Inc	AZO	19.85	2,044.58	40,582.87	0.10%			16.50%	0.02%	0.14%			16.50%	0.02%
Boeing Co/The	BA	590.39	191.50	113,058.73	0.28%									
Bank of America Corp	BAC	8,064.86	41.22	332,433.32	0.83%	2.04%	0.02%	7.50%	0.06%	1.13%	2.04%	0.02%	7.50%	0.08%
Baxter International Inc	BAX	503.20	77.54	39,017.90	0.10%	1.44%	0.00%	9.50%	0.01%	0.13%	1.44%	0.00%	9.50%	0.01%
Bath & Body Works Inc	BBWI	238.91	47.80	11,419.90	0.03%	1.67%	0.00%	26.00%	0.01%		1.67%		26.00%	
Best Buy Co Inc	BBY	225.23	90.90	20,473.23	0.05%	3.87%	0.00%	8.50%	0.00%	0.07%	3.87%	0.00%	8.50%	0.01%
Becton Dickinson and Co	BDX	284.77	259.33	73,850.80	0.19%	1.34%	0.00%	6.00%	0.01%	0.25%	1.34%	0.00%	6.00%	0.02%
Franklin Resources Inc	BEN	502.12	27.92	14,019.30	0.04%	4.15%	0.00%	11.00%	0.00%	0.05%	4.15%	0.00%	11.00%	0.01%
Brown-Forman Corp	BF-B	309.80	67.02	20,762.46	0.07%	1.13%	0.00%	13.00%	0.01%	0.07%	1.13%	0.00%	13.00%	0.01%
Biogen Inc	BIIB	146.96	210.60	30,950.41	0.08%			-10.50%	-0.01%				-10.50%	
Bio-Rad Laboratories Inc	BIO	24.86	563.23	14,003.59	0.04%			9.50%	0.00%				9.50%	0.00%
Bank of New York Mellon Corp/The	BK	807.11	49.63	40,056.67	0.10%	2.74%	0.00%	5.00%	0.01%	0.14%	2.74%	0.00%	5.00%	0.01%
Booking Holdings Inc	BKNG	40.89	2,348.45	96,023.42	0.24%			14.00%	0.03%	0.03%			14.00%	0.05%
Baker Hughes Co	BKR	953.34	36.41	34,711.15	0.09%	1.98%	0.00%				1.98%			
BlackRock Inc	BLK	152.04	764.17	116,185.94	0.29%	2.55%	0.01%	11.00%	0.03%	0.40%	2.55%	0.01%	11.00%	0.04%
Ball Corp	BLL	321.21	90.00	28,909.08	0.07%	0.89%	0.00%	21.00%	0.02%		0.89%		21.00%	
Bristol-Myers Squibb Co	BMJ	2,125.20	73.03	155,203.58	0.39%	2.96%	0.01%				2.96%			
Broadridge Financial Solutions Inc	BR	116.77	155.71	18,182.72	0.05%	1.64%	0.00%	9.00%	0.00%	0.06%	1.64%	0.00%	9.00%	0.01%
Berkshire Hathaway Inc	BRK/B	1,287.63	352.91	454,418.91	1.14%			6.00%	0.07%	1.55%			6.00%	0.09%
Brown & Brown Inc	BRO	282.22	72.27	20,395.75	0.05%	0.57%	0.00%	10.50%	0.01%	0.07%	0.57%	0.00%	10.50%	0.01%
Boston Scientific Corp	BSX	1,429.45	44.29	63,310.21	0.16%			16.00%	0.03%	0.22%			16.00%	0.03%
BorgWarner Inc	BWA	239.97	38.90	9,334.95	0.02%	1.75%	0.00%	9.50%	0.00%	0.03%	1.75%	0.00%	9.50%	0.00%
Boston Properties Inc	BXP	156.68	128.80	20,179.87	0.05%	3.04%	0.00%	-1.50%	0.00%		3.04%		-1.50%	
Citigroup Inc	C	1,972.47	53.40	105,330.11	0.26%	3.82%	0.01%	7.00%	0.02%	0.36%	3.82%	0.01%	7.00%	0.03%
Conagra Brands Inc	CAG	479.70	33.57	16,103.46	0.04%	3.72%	0.00%	4.50%	0.00%	0.05%	3.72%	0.00%	4.50%	0.00%
Cardinal Health Inc	CAH	277.06	56.70	15,709.36	0.04%	3.46%	0.00%	5.00%	0.00%	0.05%	3.46%	0.00%	5.00%	0.00%
Carrier Global Corp	CARR	853.01	45.87	39,127.43	0.10%	1.31%	0.00%				1.31%			
Caterpillar Inc	CAT	535.89	222.82	119,406.56	0.30%	1.99%	0.01%	8.00%	0.02%	0.41%	1.99%	0.01%	8.00%	0.03%
Chubb Ltd	CB	426.23	213.90	91,170.36	0.23%	1.50%	0.00%	12.50%	0.03%	0.31%	1.50%	0.00%	12.50%	0.04%
Choe Global Markets Inc	CBOE	106.60	114.42	12,197.40	0.03%	1.68%	0.00%	12.00%	0.00%	0.04%	1.68%	0.00%	12.00%	0

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		Shares		Market	Weight in	Estimated	Cap-Weighted	Long-Term	Long-Term	Value Line Cap-Weighted	Weight in	Estimated	Cap-Weighted	Long-Term	Cap-Weighted
Name	Ticker	Outstg	Price	Capitalization	Index	Dividend Yield	Dividend Yield	Growth Est.	Growth Est.	Value Line	Index	Dividend Yield	Dividend Yield	Long-Term Growth Est.	Long-Term Growth Est.
Comcast Corp	CMCSA	4,523.79	46.82	211,803.66	0.53%	2.31%	0.01%	10.50%	0.06%		0.72%	2.31%	0.02%	10.50%	0.08%
CME Group Inc	CME	359.42	237.86	85,491.40	0.21%	1.68%	0.00%	8.50%	0.02%		0.29%	1.68%	0.00%	8.50%	0.02%
Chipotle Mexican Grill Inc	CMG	28.03	1,582.03	44,347.46	0.11%			20.00%	0.02%		0.15%			20.00%	0.03%
Cummins Inc	CMI	142.08	205.11	29,141.00	0.07%	2.83%	0.00%	8.00%	0.01%		0.10%	2.83%	0.00%	8.00%	0.01%
CMS Energy Corp	CMS	290.14	69.94	20,292.18	0.05%	2.63%	0.00%	6.50%	0.00%		0.07%	2.63%	0.00%	6.50%	0.00%
Centene Corp	CNC	582.88	84.19	49,072.25	0.12%			10.00%	0.01%		0.17%			10.00%	0.02%
CenterPoint Energy Inc	CNP	629.43	30.64	19,285.80	0.05%	2.22%	0.00%	5.00%	0.00%		0.07%	2.22%	0.00%	5.00%	0.00%
Capital One Financial Corp	COF	405.67	131.29	53,260.41	0.13%	1.83%	0.00%					1.83%			
Cooper Cos Inc/The	COO	49.30	417.59	20,588.02	0.05%	0.01%	0.00%	19.00%	0.01%		0.07%	0.01%	0.00%	19.00%	0.01%
ConocoPhillips	COP	1,296.05	100.00	129,605.10	0.32%	1.84%	0.01%	16.50%	0.05%		0.44%	1.84%	0.01%	16.50%	0.07%
Costco Wholesale Corp	COST	443.22	575.85	255,230.54	0.64%	0.55%	0.00%	10.50%	0.07%		0.87%	0.55%	0.00%	10.50%	0.09%
Campbell Soup Co	CPB	301.70	44.57	13,446.95	0.03%	3.32%	0.00%	5.50%	0.00%		0.05%	3.32%	0.00%	5.50%	0.00%
Coat Inc	CPRT	237.50	125.47	29,798.75	0.07%			12.00%	0.01%		0.10%			12.00%	0.01%
Charles River Laboratories International Inc	CRL	50.80	283.97	14,425.39	0.04%			6.50%	0.00%		0.05%			6.50%	0.00%
salesforce.com Inc	CRM	990.00	212.32	210,196.80	0.53%			20.00%	0.11%		0.72%			20.00%	0.14%
Cisco Systems Inc	CSCO	4,154.17	55.76	231,636.41	0.58%	2.73%	0.02%	8.00%	0.05%		0.79%	2.73%	0.02%	8.00%	0.06%
CSX Corp	CSX	2,178.58	37.45	81,587.82	0.20%	1.07%	0.00%	10.00%	0.02%		0.28%	1.07%	0.00%	10.00%	0.03%
Cintas Corp	CTAS	102.42	425.39	43,566.74	0.11%	0.89%	0.00%	13.50%	0.01%		0.15%	0.89%	0.00%	13.50%	0.02%
Catalent Inc	CTLT	179.13	110.90	19,865.30	0.05%			21.00%	0.01%					21.00%	
Celera Energy Inc	CTRA	810.98	26.97	21,872.10	0.05%	8.31%	0.00%				0.16%	8.31%			
Cognizant Technology Solutions Corp	CTSH	524.54	89.67	47,035.05	0.12%	1.20%	0.00%	7.00%	0.01%		0.16%	1.20%	0.00%	7.00%	0.01%
Corteva Inc	CTVA	726.77	57.48	41,774.97	0.10%	0.97%	0.00%					0.97%			
Citrix Systems Inc	CTXS	125.91	100.90	12,704.62	0.03%			8.00%	0.00%		0.04%			8.00%	0.00%
CVS Health Corp	CVS	1,312.51	101.21	132,839.14	0.33%	2.17%	0.01%	6.00%	0.02%		0.45%	2.17%	0.01%	6.00%	0.03%
Chevron Corp	CVX	1,947.55	162.83	317,120.05	0.79%	3.49%	0.03%	25.00%	0.20%			3.49%		25.00%	
Caesars Entertainment Inc	CZR	214.12	77.36	16,564.56	0.04%										
Dominion Energy Inc	D	810.67	84.97	68,882.97	0.17%	3.14%	0.01%	11.50%	0.02%		0.23%	3.14%	0.01%	11.50%	0.03%
Delta Air Lines Inc	DAL	639.93	39.57	25,322.03	0.06%			49.00%	0.03%					49.00%	
DuPont de Nemours Inc	DD	512.91	73.58	37,739.70	0.09%	1.79%	0.00%								
Deere & Co	DE	306.78	415.46	127,456.48	0.32%	1.01%	0.00%	21.50%	0.07%			1.01%		21.50%	0.01%
Discover Financial Services	DFS	282.03	110.19	31,076.67	0.08%	1.82%	0.00%	16.00%	0.01%		0.11%	1.82%	0.00%	16.00%	0.02%
Dollar General Corp	DG	228.87	222.63	50,952.88	0.13%	0.99%	0.00%	10.50%	0.01%		0.17%	0.99%	0.00%	10.50%	0.02%
Quest Diagnostics Inc	DGX	119.46	136.86	16,348.61	0.04%	1.93%	0.00%	7.50%	0.00%		0.06%	1.93%	0.00%	7.50%	0.00%
DR Horton Inc	DHI	354.36	74.51	26,403.21	0.07%	1.21%	0.00%	11.00%	0.01%		0.09%	1.21%	0.00%	11.00%	0.01%
Danaher Corp	DHR	715.90	293.33	209,993.48	0.53%	0.34%	0.00%	21.00%	0.11%			0.34%		21.00%	
Walt Disney Co/The	DIS	1,820.63	137.16	249,718.02	0.63%			37.50%	0.23%					37.50%	
Discovery Inc	DISCA	171.54	24.92	4,274.85	0.01%			13.50%	0.00%		0.01%			13.50%	0.00%
Discovery Inc	DISCK	330.15	24.97	8,243.95	0.02%										
DISH Network Corp	DISH	290.57	31.65	9,196.60	0.02%			2.00%	0.00%		0.03%			2.00%	0.00%
Digital Realty Trust Inc	DLR	284.47	141.80	40,337.70	0.10%	3.44%	0.00%	-3.50%	0.00%			3.44%		-3.50%	0.00%
Dollar Tree Inc	DLTR	225.11	160.15	36,051.37	0.09%			10.00%	0.01%		0.12%			10.00%	0.01%
Dover Corp	DOV	144.11	156.90	22,610.23	0.06%	1.27%	0.00%	9.00%	0.01%		0.08%	1.27%	0.00%	9.00%	0.01%
Dow Inc	DOW	735.09	63.72	46,839.68	0.12%	4.39%	0.01%					4.39%			
Dominos Pizza Inc	DPZ	36.03	407.01	14,665.79	0.04%	1.08%	0.00%	16.50%	0.01%		0.05%	1.08%	0.00%	16.50%	0.01%
Duke Realty Corp	DRE	382.77	58.06	22,223.51	0.06%	1.93%	0.00%	2.50%	0.00%		0.08%	1.93%	0.00%	2.50%	0.00%
Darden Restaurants Inc	DRI	127.72	132.95	16,980.91	0.04%	3.31%	0.00%	15.50%	0.01%		0.06%	3.31%	0.00%	15.50%	0.01%
DTE Energy Co	DTE	193.74	132.21	25,614.63	0.06%	2.68%	0.00%	4.50%	0.00%		0.09%	2.68%	0.00%	4.50%	0.00%
Duke Energy Corp	DUK	769.90	111.66	85,966.92	0.22%	3.53%	0.01%	7.00%	0.02%		0.29%	3.53%	0.01%	7.00%	0.02%
DaVita Inc	DVA	96.30	113.11	10,892.49	0.03%			16.00%	0.00%		0.04%			16.00%	0.01%
Devon Energy Corp	DVN	664.20	59.13	39,274.15	0.10%	6.76%	0.01%	29.50%	0.03%			6.76%		29.50%	
DXC Technology Co	DXC	244.48	32.63	7,977.32	0.02%			6.00%	0.00%		0.03%			6.00%	0.00%
Dexcom Inc	DXCM	97.39	511.60	49,824.72	0.12%			34.00%	0.04%					34.00%	
Electronic Arts Inc	EA	281.22	126.51	35,577.40	0.09%	0.54%	0.00%	10.50%	0.01%		0.12%	0.54%	0.00%	10.50%	0.01%
eBay Inc	EBAY	587.53	57.26	33,641.91	0.08%	1.54%	0.00%	16.50%	0.01%		0.11%	1.54%	0.00%	16.50%	0.02%
Ecobank	ECL	286.30	176.56	50,548.42	0.13%	1.16%	0.00%	8.00%	0.01%		0.17%	1.16%	0.00%	8.00%	0.01%
Consolidated Edison Inc	ED	354.09	94.68	33,525.24	0.08%	3.34%	0.00%	3.50%	0.00%		0.11%	3.34%	0.00%	3.50%	0.00%
Equifax Inc	EFX	122.91	237.10	29,141.72	0.07%	0.66%	0.00%	10.50%	0.01%		0.10%	0.66%	0.00%	10.50%	0.01%
Edison International	EIX	380.80	70.10	26,693.80	0.07%	3.99%	0.00%								
Estee Lauder Cos Inc/The	EL	232.42	272.32	63,293.70	0.16%	0.88%	0.00%	14.00%	0.02%		0.22%	0.88%	0.00%	14.00%	0.03%
Eastman Chemical Co	EMN	128.95	121.06	14,450.14	0.04%	2.71%	0.00%	8.00%	0.00%		0.05%	2.71%	0.00%	8.00%	0.00%
Emerson Electric Co	EMR	594.00	98.05	58,241.70	0.15%	2.10%	0.00%	11.50%	0.02%		0.20%	2.10%	0.00%	11.50%	0.02%
Enphase Energy Inc	ENPH	133.94	201.78	27,025.61	0.07%			30.00%	0.02%					30.00%	
EOG Resources Inc	EOG	585.39	119.23	69,795.93	0.17%	2.52%	0.00%	16.00%	0.03%		0.24%	2.52%	0.01%	16.00%	0.04%
EPAM Systems Inc	EPAM	56.88	296.61	16,870.88	0.04%			23.50%	0.01%					23.50%	
Equinix Inc	EQIX	90.72	741.62	67,280.51	0.17%	1.67%	0.00%	15.00%	0.03%		0.23%	1.67%	0.00%	15.00%	0.03%
Equity Residential	EQR	375.92	89.92	33,802.46	0.08%	2.78%	0.00%	-2.00%	0.00%		0.10%	2.78%		-2.00%	
Eversource Energy	ES	344.75	88.19	30,403.15	0.08%	2.89%	0.00%	5.50%	0.00%		0.23%	2.89%	0.00%	5.50%	0.01%
ESS Property Trust Inc	ESS	65.28	345.48	22,552.59	0.06%	2.55%	0.00%	-2.50%	0.00%			2.55%		-2.50%	
Eaton Corp PLC	ETN	399.57	151.76	60,638.74	0.15%	2.13%	0.00%	11.50%	0.02%		0.21%	2.13%	0.00%	11.50%	0.02%
Entergy Corp	ETR	203.52	116.75	23,769.38	0.06%	3.46%	0.00%	3.00%	0.00%		0.08%	3.46%	0.00%	3.00%	0.00%
Etsy Inc	ETSY	127.03	124.28	15,787.66	0.04%			29.00%	0.01%					29.00%	
Evergy Inc	EVERG	226.99	68.34	15,512.70	0.04%										

STANDARD AND POOR'S 500 INDEX

Name	Ticker	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	Weight in Index	[12]	[13]	[14]	[15]	[16]
		Shares Outstg	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Long-Term Growth Est.		Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Long-Term Growth Est.	
WW Grainger Inc	GWV	51.10	515.79	26,357.90	0.07%	1.26%	0.00%	7.00%	0.00%	0.09%	1.26%	0.00%	0.00%	7.00%	0.01%
Halliburton Co	HAL	898.57	37.87	34,028.92	0.09%	1.27%	0.00%	9.50%	0.01%	0.12%	1.27%	0.00%	0.00%	9.50%	0.01%
Hasbro Inc	HAS	138.96	81.92	11,383.60	0.03%	3.42%	0.00%	11.50%	0.00%	0.04%	3.42%	0.00%	0.00%	11.50%	0.00%
Huntington Bancshares Inc/OH	HBAN	1,444.83	14.62	21,123.37	0.05%	4.24%	0.00%	12.00%	0.01%	0.07%	4.24%	0.00%	0.00%	12.00%	0.01%
HCA Healthcare Inc	HCA	302.02	250.62	75,691.75	0.19%	0.89%	0.00%	12.50%	0.02%	0.26%	0.89%	0.00%	0.00%	12.50%	0.03%
Home Depot Inc/The	HD	1,033.35	299.33	309,312.66	0.78%	2.54%	0.02%	10.00%	0.08%	1.05%	2.54%	0.03%	0.00%	10.00%	0.11%
Hess Corp	HES	309.75	107.04	33,155.21	0.08%	1.40%	0.00%				1.40%				
Hartford Financial Services Group Inc/The	HIG	331.65	71.81	23,815.57	0.06%	2.14%	0.00%	6.50%	0.00%	0.08%	2.14%	0.00%	0.00%	6.50%	0.01%
Huntington Ingalls Industries Inc	HII	40.07	199.44	7,990.96	0.02%	2.37%	0.00%	10.00%	0.00%	0.03%	2.37%	0.00%	0.00%	10.00%	0.00%
Hilton Worldwide Holdings Inc	HLT	279.14	151.74	42,356.55	0.11%										
Hologic Inc	HOLX	251.30	76.82	19,305.10	0.05%			25.00%	0.01%					25.00%	
Honeywell International Inc	HON	685.48	194.58	133,381.09	0.33%	2.01%	0.01%	11.00%	0.04%	0.45%	2.01%	0.01%	0.00%	11.00%	0.05%
Hewlett-Packard Enterprise Corp	HPE	1,300.14	16.71	21,725.27	0.05%	2.87%	0.00%	6.50%	0.00%	0.07%	2.87%	0.00%	0.00%	6.50%	0.00%
HP Inc	HPQ	1,053.37	36.30	38,237.19	0.10%	2.75%	0.00%	15.50%	0.01%	0.13%	2.75%	0.00%	0.00%	15.50%	0.02%
Hormel Foods Corp	HRL	545.00	51.54	28,089.20	0.07%	2.02%	0.00%	6.50%	0.00%	0.10%	2.02%	0.00%	0.00%	6.50%	0.01%
Henry Schein Inc	HSIC	137.17	87.19	11,960.11	0.03%			7.00%	0.00%	0.04%				7.00%	0.00%
Host Hotels & Resorts Inc	HST	714.15	19.43	13,875.93	0.03%	0.62%	0.00%	8.50%	0.00%	0.05%	0.62%	0.00%	0.00%	8.50%	0.00%
Hershey Co/The	HSY	145.63	216.63	31,547.39	0.08%	1.66%	0.00%	6.00%	0.00%	0.11%	1.66%	0.00%	0.00%	6.00%	0.01%
Humana Inc	HUM	126.74	435.17	55,154.75	0.14%	0.72%	0.00%	12.00%	0.02%	0.19%	0.72%	0.00%	0.00%	12.00%	0.02%
Howmet Aerospace Inc	HWM	418.91	35.94	15,055.45	0.04%	0.22%	0.00%	12.50%	0.00%	0.05%	0.22%	0.00%	0.00%	12.50%	0.01%
International Business Machines Corp	IBM	899.31	130.02	116,928.29	0.29%	5.05%	0.01%	0.50%	0.00%	0.40%	5.05%	0.02%	0.00%	0.50%	0.00%
Intercontinental Exchange Inc	ICE	560.44	132.12	74,044.80	0.19%	1.15%	0.00%	8.00%	0.01%	0.25%	1.15%	0.00%	0.00%	8.00%	0.02%
IDEX Laboratories Inc	IDXX	84.25	547.06	46,089.26	0.12%			14.00%	0.02%	0.16%				14.00%	0.02%
IDEX Corp	IEX	76.11	191.73	14,591.61	0.04%	1.13%	0.00%	8.00%	0.00%	0.05%	1.13%	0.00%	0.00%	8.00%	0.00%
International Flavors & Fragrances Inc	IFF	254.75	131.33	33,455.66	0.08%	2.41%	0.00%	7.00%	0.01%	0.11%	2.41%	0.00%	0.00%	7.00%	0.01%
illumina Inc	ILMN	157.08	349.40	54,882.01	0.14%			10.00%	0.01%	0.19%				10.00%	0.02%
Incyte Corp	INCY	221.33	79.42	17,577.63	0.04%			25.50%	0.01%					25.50%	
Intel Corp	INTC	4,088.70	49.56	202,635.77	0.51%	2.95%	0.01%	6.00%	0.03%	0.69%	2.95%	0.02%	0.00%	6.00%	0.04%
Intuit Inc	INTU	262.81	480.84	135,987.32	0.34%	0.57%	0.00%	18.50%	0.08%	0.46%	0.57%	0.00%	0.00%	18.50%	0.09%
International Paper Co	IP	374.89	46.15	17,301.08	0.04%	4.01%	0.00%	12.50%	0.01%	0.04%	4.01%	0.00%	0.00%	12.50%	0.01%
Interpublic Group of Cos Inc/The	IPG	393.96	35.45	13,965.88	0.04%	3.27%	0.00%	12.00%	0.00%	0.05%	3.27%	0.00%	0.00%	12.00%	0.01%
IPG Photonics Corp	IPGP	52.94	109.76	5,810.58	0.01%			17.00%	0.00%	0.02%				17.00%	0.00%
IQVIA Holdings Inc	IQV	190.91	231.21	44,140.76	0.11%			14.50%	0.02%	0.15%				14.50%	0.02%
Ingersoll Rand Inc	IR	407.97	50.35	20,541.19	0.05%	0.16%	0.00%				0.16%				
Iron Mountain Inc	IRM	289.83	55.41	16,059.48	0.04%	4.46%	0.00%	10.00%	0.00%	0.05%	4.46%	0.00%	0.00%	10.00%	0.01%
Intuitive Surgical Inc	ISRG	359.20	301.68	108,361.95	0.27%			13.00%	0.04%	0.37%				13.00%	0.05%
Gartner Inc	IT	82.29	297.46	24,477.09	0.06%			20.50%	0.01%					20.50%	
Illinois Tool Works Inc	ITW	311.90	209.40	65,311.86	0.16%	2.33%	0.00%	11.00%	0.02%	0.22%	2.33%	0.01%	0.01%	11.00%	0.02%
Invesco Ltd	IVZ	454.96	23.06	10,491.42	0.03%	2.95%	0.00%	15.50%	0.00%	0.04%	2.95%	0.00%	0.00%	15.50%	0.01%
Jacobs Engineering Group Inc	J	129.22	137.81	17,807.39	0.04%	0.67%	0.00%	15.00%	0.01%	0.06%	0.67%	0.00%	0.00%	15.00%	0.01%
JB Hunt Transport Services Inc	JBHT	104.85	200.79	21,052.83	0.05%	0.80%	0.00%	11.00%	0.01%	0.07%	0.80%	0.00%	0.00%	11.00%	0.01%
Johnson Controls International plc	JCI	702.63	65.57	46,071.25	0.12%	2.14%	0.00%	14.00%	0.02%	0.16%	2.14%	0.00%	0.00%	14.00%	0.02%
Jack Henry & Associates Inc	JKHY	72.83	197.05	14,350.17	0.04%	0.99%	0.00%	10.50%	0.00%	0.05%	0.99%	0.00%	0.00%	10.50%	0.01%
Johnson & Johnson	JNJ	2,629.62	177.23	466,046.67	1.17%	2.39%	0.03%	8.00%	0.09%	1.59%	2.39%	0.04%	0.00%	8.00%	0.13%
Juniper Networks Inc	JNPR	322.57	37.16	11,986.66	0.03%	2.26%	0.00%	9.00%	0.00%	0.04%	2.26%	0.00%	0.00%	9.00%	0.00%
JPMorgan Chase & Co	JPM	2,952.81	136.32	402,526.92	1.01%	2.93%	0.03%	7.50%	0.08%	1.37%	2.93%	0.04%	0.00%	7.50%	0.10%
Kellogg Co	K	340.16	64.49	21,936.66	0.05%	3.60%	0.00%	3.50%	0.00%	0.07%	3.60%	0.00%	0.00%	3.50%	0.00%
KeyCorp	KEY	920.13	22.38	20,592.49	0.05%	3.49%	0.00%	9.50%	0.00%	0.07%	3.49%	0.00%	0.00%	9.50%	0.01%
Keylight Technologies Inc	KEYS	181.98	157.97	28,746.59	0.07%			13.00%	0.01%	0.10%				13.00%	0.01%
Kraft Heinz Co/The	KHC	1,224.89	39.39	48,248.57	0.12%	4.06%	0.00%	4.00%	0.00%	0.16%	4.06%	0.01%	0.00%	4.00%	0.01%
Kimco Realty Corp	KIM	617.92	24.70	15,262.50	0.04%	3.08%	0.00%	8.50%	0.00%	0.05%	3.08%	0.00%	0.00%	8.50%	0.00%
KLA Corp	KLAC	150.72	366.06	55,170.73	0.14%	1.15%	0.00%	21.00%	0.03%	0.15%	1.15%	0.01%	0.01%	21.00%	0.01%
Kimberly-Clark Corp	KMB	336.93	123.16	41,496.05	0.10%	3.77%	0.00%	5.50%	0.01%	0.14%	3.77%	0.01%	0.01%	5.50%	0.01%
Kinder Morgan Inc	KMI	2,267.49	18.91	42,878.14	0.11%	5.71%	0.01%	19.00%	0.02%	0.15%	5.71%	0.01%	0.00%	19.00%	0.03%
CarMax Inc	KMX	161.68	96.48	15,598.89	0.04%			13.50%	0.01%	0.05%				13.50%	0.01%
Coca-Cola Co/The	KO	4,335.00	62.00	268,769.69	0.67%	2.84%	0.02%	7.00%	0.05%	0.92%	2.84%	0.03%	0.00%	7.00%	0.06%
Kroger Co/The	KR	723.31	57.37	41,496.18	0.10%	1.46%	0.00%	6.50%	0.01%	0.14%	1.46%	0.00%	0.00%	6.50%	0.01%
Loews Corp	L	246.39	64.82	15,971.26	0.04%	0.39%	0.00%	12.50%	0.01%	0.05%	0.39%	0.00%	0.00%	12.50%	0.01%
Leidos Holdings Inc	LDOS	136.34	108.02	14,727.66	0.04%	1.33%	0.00%	8.50%	0.00%	0.05%	1.33%	0.00%	0.00%	8.50%	0.00%
Lennar Corp	LEN	257.31	81.17	20,885.53	0.05%	1.85%	0.00%	8.50%	0.00%	0.05%	1.85%	0.00%	0.00%	8.50%	0.01%
Laboratory Corp of America Holdings	LH	93.40	263.66	24,625.84	0.06%			6.00%	0.00%	0.08%				6.00%	0.01%
L3Harris Technologies Inc	LHX	193.06	248.47	47,969.62	0.12%	1.80%	0.00%				1.80%				
Linde PLC	LIN	507.23	319.43	162,022.88	0.41%	1.47%	0.01%				1.47%				
LKQ Corp	LKQ	284.99	45.41	12,941.40	0.03%	2.20%	0.00%	14.00%	0.00%	0.04%	2.20%	0.00%	0.00%	14.00%	0.01%
Eli Lilly & Co	LLY	952.35	286.37	272,723.61	0.68%	1.37%	0.01%	11.50%	0.08%	0.93%	1.37%	0.01%	0.00%	11.50%	0.11%
Lockheed Martin Corp	LMT	266.53	441.40	117,648.11	0.29%	2.54%	0.01%	6.50%	0.02%	0.40%	2.54%	0.01%	0.00%	6.50%	0.03%
Lincoln National Corp	LNC	172.46	65.36	11,271.66	0.03%	2.75%	0.00%	11.50%	0.00%	0.04%	2.75%	0.00%	0.00%	11.50%	0.00%
Alliant Energy Corp	LNT	250.48	62.48	15,649.93	0.04%	2.74%	0.00%	4.50%	0.00%	0.05%	2.74%	0.00%	0.00%	4.50%	0.00

## STANDARD AND POOR'S 500 INDEX

Name	Ticker	Shares Outstg	Price	Market Capitalization	Weight in Index	Value Line Cap-Weighted				Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Long-Term Growth Est.
						Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Long-Term Growth Est.					
Nasdaq Inc	NDAQ	164.41	178.20	29,298.22	0.07%	1.21%	0.00%	6.50%	0.00%	0.10%	1.21%	0.00%	6.50%	0.01%
Nordson Corp	NDSN	57.94	227.08	13,157.24	0.03%	0.90%	0.00%	13.50%	0.00%	0.04%	0.90%	0.00%	13.50%	0.01%
NextEra Energy Inc	NEE	1,962.75	84.71	166,264.13	0.42%	2.01%	0.01%	11.00%	0.05%	0.57%	2.01%	0.01%	11.00%	0.06%
NEM Energy Corp	NEM	792.55	79.45	62,968.02	0.16%	2.77%	0.00%	9.50%	0.01%	0.21%	2.77%	0.01%	9.50%	0.02%
NiSource Inc	NFLX	443.96	374.59	166,304.10	0.42%			23.50%	0.10%				23.50%	
NIKE Inc	NI	405.39	31.80	12,891.24	0.03%	2.96%	0.00%	10.50%	0.00%	0.04%	2.96%	0.00%	10.50%	0.00%
NIKE Inc	NKE	1,276.29	134.56	171,737.31	0.43%	0.91%	0.00%	27.00%	0.12%		0.91%		27.00%	
NortonLifeLock Inc	NLOK	582.27	26.52	15,441.91	0.04%	1.89%	0.00%	11.00%	0.00%	0.05%	1.89%	0.00%	11.00%	0.01%
Nielsen Holdings PLC	NLSN	359.49	27.24	9,792.37	0.02%	0.88%	0.00%				0.88%			
Northrop Grumman Corp	NOC	156.10	447.22	69,811.94	0.17%	1.40%	0.00%	8.50%	0.01%	0.24%	1.40%	0.00%	8.50%	0.02%
ServiceNow Inc	NOW	200.00	556.89	111,378.00	0.28%			44.50%	0.12%				44.50%	
NRG Energy Inc	NRG	242.15	38.36	9,289.03	0.02%	3.65%	0.00%	-10.50%	0.00%		3.65%		-10.50%	
Norfolk Southern Corp	NSC	239.78	285.22	68,389.20	0.17%	1.74%	0.00%	10.00%	0.02%	0.23%	1.74%	0.00%	10.00%	0.02%
NetApp Inc	NTAP	222.54	83.00	18,470.49	0.05%	2.41%	0.00%	8.00%	0.00%	0.06%	2.41%	0.00%	8.00%	0.01%
Northern Trust Corp	NTRS	207.94	116.45	24,215.08	0.06%	2.40%	0.00%	8.00%	0.00%	0.08%	2.40%	0.00%	8.00%	0.01%
Nucor Corp	NUE	268.41	148.65	39,898.40	0.10%	1.35%	0.00%	12.00%	0.01%	0.14%	1.35%	0.00%	12.00%	0.02%
NVIDIA Corp	NVDA	2,510.00	272.86	684,878.60	1.72%	0.06%	0.00%	21.50%	0.37%		0.06%		21.50%	
NVR Inc	NVR	3.36	4,467.27	15,010.03	0.04%			5.50%	0.00%	0.05%			5.50%	0.00%
Newell Brands Inc	NWL	415.81	21.41	8,902.41	0.02%	4.30%	0.00%				4.30%			
News Corp	NWS	198.48	22.52	4,469.84	0.01%	0.89%	0.00%				0.89%			
News Corp	NWSA	390.87	22.15	8,657.86	0.02%	0.90%	0.00%				0.90%			
NXP Semiconductors NV	NXPI	262.54	185.08	48,590.53	0.12%	1.83%	0.00%	12.00%	0.01%	0.17%	1.83%	0.00%	12.00%	0.02%
Realty Income Corp	O	597.90	69.30	41,434.54	0.10%	4.28%	0.00%	3.50%	0.00%	0.14%	4.28%	0.01%	3.50%	0.00%
Old Dominion Freight Line Inc	ODFL	114.86	298.68	34,307.58	0.09%	0.40%	0.00%	12.00%	0.01%	0.12%	0.40%	0.00%	12.00%	0.01%
Organon & Co	OGN	253.64	34.93	8,859.54	0.02%	3.21%	0.00%				3.21%			
ONEOK Inc	OKE	446.21	70.63	31,516.02	0.08%	5.30%	0.00%	12.00%	0.01%	0.11%	5.30%	0.01%	12.00%	0.01%
Omnicom Group Inc	OMC	206.95	84.88	17,565.75	0.04%	3.30%	0.00%	6.00%	0.00%	0.06%	3.30%	0.00%	6.00%	0.00%
Oracle Corp	ORCL	2,668.16	82.73	220,736.63	0.55%	1.55%	0.01%	10.00%	0.06%	0.75%	1.55%	0.01%	10.00%	0.08%
O'Reilly Automotive Inc	ORLY	66.30	684.96	45,410.11	0.11%			13.00%	0.01%	0.15%			13.00%	0.02%
Oxy WorldWide Corp	OTIS	424.96	76.95	32,700.83	0.08%	1.25%	0.00%				1.25%			
Occidental Petroleum Corp	OXY	936.91	56.74	53,160.22	0.13%	0.92%	0.00%	30.50%	0.04%		0.92%		30.50%	
Paramount Global	PARA	607.88	37.81	22,983.83	0.06%	2.54%	0.00%	7.00%	0.00%	0.08%	2.54%	0.00%	7.00%	0.01%
Paycom Software Inc	PAYC	60.21	346.38	20,856.93	0.05%			20.00%	0.01%	0.07%			20.00%	0.01%
Paychex Inc	PAYX	361.02	136.47	49,267.99	0.12%	1.93%	0.00%	9.00%	0.01%	0.17%	1.93%	0.00%	9.00%	0.02%
People's United Financial Inc	PBCT	429.67	19.99	8,589.12	0.02%	3.65%	0.00%	2.50%	0.00%	0.03%	3.65%	0.00%	2.50%	0.00%
PACCAR Inc	PCAR	347.68	88.07	30,619.74	0.08%	1.54%	0.00%	5.00%	0.00%	0.10%	1.54%	0.00%	5.00%	0.01%
Healthpeak Properties Inc	PEAK	539.50	34.33	18,521.04	0.05%	3.50%	0.00%	-7.50%	0.00%				-7.50%	
Public Service Enterprise Group Inc	PEG	502.08	70.00	35,145.46	0.09%	3.09%	0.00%	4.00%	0.00%	0.12%	3.09%	0.00%	4.00%	0.00%
Penn National Gaming Inc	PENN	168.32	42.42	7,140.28	0.02%			28.00%	0.01%				28.00%	
PepsiCo Inc	PEP	1,383.25	167.38	231,528.22	0.58%	2.57%	0.01%	6.50%	0.04%	0.79%	2.57%	0.02%	6.50%	0.05%
Pfizer Inc	PFE	5,647.77	51.77	292,385.26	0.73%	3.09%	0.02%	6.50%	0.05%	1.00%	3.09%	0.03%	6.50%	0.06%
Principal Financial Group Inc	PFG	261.23	73.41	19,176.75	0.05%	3.49%	0.00%	6.00%	0.00%	0.07%	3.49%	0.00%	6.00%	0.00%
Procter & Gamble Co/The	PG	2,397.07	152.80	366,271.68	0.92%	2.28%	0.02%	6.50%	0.06%	1.25%	2.28%	0.03%	6.50%	0.08%
Progressive Corp/The	PGR	584.88	113.99	66,670.36	0.17%	0.35%	0.00%	4.50%	0.01%	0.23%	0.35%	0.00%	4.50%	0.01%
Parker-Hannifin Corp	PH	128.48	283.76	36,456.92	0.09%	1.45%	0.00%	13.50%	0.01%	0.12%	1.45%	0.00%	13.50%	0.02%
PulteGroup Inc	PHM	241.43	41.90	10,115.71	0.03%	1.43%	0.00%	9.50%	0.00%	0.03%	1.43%	0.00%	9.50%	0.00%
Packaging Corp of America	PKG	93.70	156.11	14,628.13	0.04%	2.56%	0.00%	9.00%	0.00%	0.05%	2.56%	0.00%	9.00%	0.00%
PerkinElmer Inc	PKI	126.16	174.46	22,009.35	0.06%	0.16%	0.00%	10.00%	0.01%	0.07%	0.16%	0.00%	10.00%	0.01%
Prologis Inc	PLD	739.75	161.48	119,454.02	0.30%	1.96%	0.01%	6.00%	0.02%	0.41%	1.96%	0.01%	6.00%	0.02%
Philip Morris International Inc	PM	1,550.08	93.94	145,614.70	0.36%	5.32%	0.02%	7.00%	0.03%	0.50%	5.32%	0.03%	7.00%	0.03%
PNC Financial Services Group Inc/The	PNC	418.56	184.45	77,203.39	0.19%	2.71%	0.01%	11.50%	0.02%	0.26%	2.71%	0.01%	11.50%	0.03%
Pentair PLC	PNR	165.10	54.21	8,950.02	0.02%	1.55%	0.00%	14.00%	0.00%	0.03%	1.55%	0.00%	14.00%	0.00%
Pinnacle West Capital Corp	PNW	112.93	78.10	8,819.99	0.02%	4.35%	0.00%	0.00%	0.00%		4.35%		0.00%	
Pool Corp	POOL	40.13	422.85	16,967.28	0.04%	0.76%	0.00%	17.00%	0.01%	0.06%	0.76%	0.00%	17.00%	0.01%
PPG Industries Inc	PPG	236.15	131.07	30,951.92	0.08%	1.80%	0.00%	10.00%	0.01%	0.11%	1.80%	0.00%	10.00%	0.01%
PPL Corp	PPL	735.36	28.56	21,001.94	0.05%	2.80%	0.00%				2.80%			
Prudential Financial Inc	PRU	376.43	118.17	44,482.26	0.11%	4.06%	0.00%	5.50%	0.01%	0.15%	4.06%	0.01%	5.50%	0.01%
Public Storage	PSA	175.36	390.28	68,438.33	0.17%	2.05%	0.00%	8.00%	0.01%	0.23%	2.05%	0.00%	8.00%	0.02%
Phillips 66	PSX	438.46	86.39	37,878.73	0.09%	4.26%	0.00%	17.00%	0.02%	0.13%	4.26%	0.01%	17.00%	0.02%
PTC Inc	PTC	116.95	107.72	12,598.07	0.03%									
PVH Corp	PVH	68.01	76.61	5,210.02	0.01%	0.20%	0.00%	14.00%	0.00%	0.02%	0.20%	0.00%	14.00%	0.00%
Quanta Services Inc	PWR	142.69	131.61	18,779.43	0.05%	0.21%	0.00%	16.50%	0.01%	0.06%	0.21%	0.00%	16.50%	0.01%
Pioneer Natural Resources Co	PXD	242.88	250.03	60,728.29	0.15%	6.05%	0.01%	23.00%	0.04%		6.05%		23.00%	
PayPal Holdings Inc	PYPL	1,165.01	115.65	134,732.83	0.34%			16.00%	0.05%	0.46%			16.00%	0.07%
QUALCOMM Inc	QCOM	1,127.00	152.82	172,228.14	0.43%	1.78%	0.01%	19.00%	0.08%	0.59%	1.78%	0.01%	19.00%	0.11%
Qorvo Inc	QRVO	108.43	124.10	13,456.41	0.03%			14.50%	0.00%	0.05%			14.50%	0.01%
Royal Caribbean Cruises Ltd	RCL	255.00	83.78	21,364.15	0.05%									
Everest Re Group Ltd	RE	39.27	301.38	11,835.80	0.03%	2.06%	0.00%	11.00%	0.00%	0.04%	2.06%	0.00%	11.00%	0.00%
Regency Centers Corp	REG	171.37	71.34	12,225.75	0.03%	3.50%	0.00%	12.50%	0.00%	0.04%	3.50%	0.00%	12.50%	0.01%
Regeneron Pharmaceuticals Inc	REGN	106.72	698.42	74,532.59	0.19%			12.50%	0.02%		0.25%		12.50%	0.03%
Regions Financial Corp	RF	937.15	22.26	20,860.87	0.05%	3.05%	0.00%	10.50%	0.01%	0.07%	3.05%	0.00%	10.50%	0.01%
Robert Half International Inc	RHI	110.69	114.18	12,638.13	0.03%	1.51%	0.00%	7.50%	0.00%	0.04%	1.51%	0.00%	7.50%	0.00%
Raymond James Financial Inc	RJF	207.60	109.91	22,817.54	0.06%	1.24%	0.00%	10.50%	0.01%	0.08%	1.24%	0.00%	10.5.	

STANDARD AND POOR'S 500 INDEX

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Name	Ticker	Shares Outstg	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.	
Teradyne Inc	TER	162.42	118.23	19,202.56	0.05%	0.37%	0.00%	8.50%	0.00%	0.07%	0.37%	0.00%	8.50%	0.01%	
Truist Financial Corp	TFC	1,328.99	56.70	75,353.90	0.19%	3.39%	0.01%	7.00%	0.01%	0.26%	3.39%	0.01%	7.00%	0.02%	
Teleflex Inc	TFX	46.90	354.83	16,642.24	0.04%	0.38%	0.00%	15.00%	0.01%	0.06%	0.38%	0.00%	15.00%	0.01%	
Target Corp	TGT	462.42	212.22	98,134.35	0.25%	1.70%	0.00%	15.00%	0.04%	0.33%	1.70%	0.01%	15.00%	0.05%	
TJX Cos Inc/The	TJX	1,175.23	60.58	71,195.31	0.18%	1.95%	0.00%	20.00%	0.04%	0.24%	1.95%	0.00%	20.00%	0.05%	
Thermo Fisher Scientific Inc	TMO	391.19	590.65	231,067.55	0.58%	0.20%	0.00%	15.50%	0.09%	0.79%	0.20%	0.00%	15.50%	0.12%	
T-Mobile US Inc	TMUS	1,249.29	128.35	160,346.37	0.40%		0.00%	7.50%	0.03%	0.55%			7.50%	0.04%	
Tapestry Inc	TPR	263.99	37.15	9,807.23	0.02%	2.69%	0.00%	10.00%	0.00%	0.03%	2.69%	0.00%	10.00%	0.00%	
Trimble Inc	TRMB	251.22	72.14	18,122.72	0.05%		0.00%	10.00%	0.00%	0.06%			10.00%	0.01%	
T Rowe Price Group Inc	TROW	227.81	151.19	34,442.59	0.09%	3.17%	0.00%	12.00%	0.01%	0.12%	3.17%	0.00%	12.00%	0.01%	
Travelers Cos Inc/The	TRV	241.50	182.73	44,129.48	0.11%	1.93%	0.00%	8.00%	0.01%	0.15%	1.93%	0.00%	8.00%	0.01%	
Tractor Supply Co	TSCO	112.15	233.37	26,171.51	0.07%	1.58%	0.00%	14.50%	0.01%	0.09%	1.58%	0.00%	14.50%	0.01%	
Tesla Inc	TSLA	1,033.51	1,077.60	1,113,708.22	2.79%			51.50%	1.44%				51.50%		
Tyson Foods Inc	TSN	292.46	89.63	26,212.74	0.07%	2.05%	0.00%	6.00%	0.00%	0.09%	2.05%	0.00%	6.00%	0.01%	
Trane Technologies PLC	TT	233.54	152.70	35,661.25	0.09%	1.76%	0.00%				1.76%				
Take-Two Interactive Software Inc	TTWO	115.42	153.74	17,744.06	0.04%			15.00%	0.01%	0.06%			15.00%	0.01%	
Twitter Inc	TWTR	800.64	38.69	30,976.80	0.08%			39.00%	0.03%				39.00%		
Texas Instruments Inc	TXN	923.55	183.48	169,452.40	0.42%	2.51%	0.01%	8.50%	0.04%	0.58%	2.51%	0.01%	8.50%	0.05%	
Textron Inc	TXT	216.33	74.38	16,090.55	0.04%	0.11%	0.00%	8.50%	0.00%	0.05%	0.11%	0.00%	8.50%	0.00%	
Tyler Technologies Inc	TYL	41.43	444.89	18,432.24	0.05%			14.00%	0.01%	0.06%			14.00%	0.01%	
Under Armour Inc	UA	253.22	15.56	3,940.07	0.01%										
Under Armour Inc	UAA	188.67	17.02	3,211.15	0.01%			33.00%	0.00%				33.00%		
United Airlines Holdings Inc	UAL	323.61	46.36	15,002.61	0.04%										
UDR Inc	UDR	325.40	57.37	18,668.31	0.05%	2.65%	0.00%	10.50%	0.00%	0.06%	2.65%	0.00%	10.50%	0.01%	
Universal Health Services Inc	UHS	67.55	144.95	9,791.66	0.02%	0.55%	0.00%	11.00%	0.00%	0.03%	0.55%	0.00%	11.00%	0.00%	
Ultra Beauty Inc	ULTA	52.33	398.22	20,837.66	0.05%			15.50%	0.01%	0.07%			15.50%	0.01%	
UnitedHealth Group Inc	UNH	940.90	509.97	479,830.26	1.20%	1.14%	0.01%	12.00%	0.14%	1.63%	1.14%	0.02%	12.00%	0.20%	
United Pacific Corp	UNP	628.39	273.21	171,681.61	0.43%	1.73%	0.01%	9.00%	0.04%	0.58%	1.73%	0.01%	9.00%	0.05%	
United Parcel Service Inc	UPS	733.44	214.46	157,293.33	0.39%	2.84%	0.01%	11.50%	0.05%	0.54%	2.84%	0.02%	11.50%	0.06%	
United Rentals Inc	URI	72.19	355.21	25,643.32	0.06%			12.50%	0.01%	0.09%			12.50%	0.01%	
US Bancorp	USB	1,485.04	53.15	78,929.82	0.20%	3.46%	0.01%	6.50%	0.01%	0.27%	3.46%	0.01%	6.50%	0.02%	
Visa Inc	V	1,658.42	221.77	367,788.69	0.92%	0.68%	0.01%	12.00%	0.11%	1.25%	0.68%	0.01%	12.00%	0.15%	
VF Corp	VFC	388.90	56.86	22,112.97	0.06%	3.52%	0.00%	9.50%	0.01%	0.08%	3.52%	0.00%	9.50%	0.01%	
Valero Energy Corp	VLO	409.42	101.54	41,572.20	0.10%	3.86%	0.00%	11.00%	0.01%	0.14%	3.86%	0.01%	11.00%	0.02%	
Vulcan Materials Co	VMC	132.89	183.70	24,412.63	0.06%	0.87%	0.00%	8.50%	0.01%	0.08%	0.87%	0.00%	8.50%	0.01%	
Vornado Realty Trust	VNO	191.72	45.32	8,688.93	0.02%	4.68%	0.00%	-19.00%	0.00%		4.68%		-19.00%		
Verisk Analytics Inc	VRSK	161.28	214.63	34,616.17	0.09%	0.58%	0.00%	10.50%	0.01%	0.12%	0.58%	0.00%	10.50%	0.01%	
VeniSign Inc	VRSN	110.17	222.46	24,507.75	0.06%			8.50%	0.01%	0.08%			8.50%	0.01%	
Vertex Pharmaceuticals Inc	VRTX	254.58	260.97	66,436.96	0.17%			18.50%	0.03%	0.23%			18.50%	0.04%	
Ventas Inc	VTR	399.55	61.76	24,676.15	0.06%	2.91%	0.00%	10.50%	0.01%	0.08%	2.91%	0.00%	10.50%	0.01%	
Viatis Inc	VTRS	1,209.58	10.88	13,160.19	0.03%	4.41%	0.00%				4.41%				
Verizon Communications Inc	VZ	4,197.82	50.94	213,837.15	0.54%	5.03%	0.03%	2.50%	0.01%	0.73%	5.03%	0.04%	2.50%	0.02%	
Westinghouse Air Brake Technologies Corp	WAB	185.29	96.17	17,819.34	0.04%	0.62%	0.00%	9.00%	0.00%	0.06%	0.62%	0.00%	9.00%	0.01%	
Waters Corp	WAT	60.52	310.39	18,783.56	0.05%			6.00%	0.00%	0.06%			6.00%	0.00%	
Walgreens Boots Alliance Inc	WBA	863.77	44.77	38,671.12	0.10%	4.27%	0.00%	7.50%	0.01%	0.13%	4.27%	0.01%	7.50%	0.01%	
Western Digital Corp	WDC	312.92	49.65	15,536.38	0.04%			20.50%	0.01%				20.50%		
WEC Energy Group Inc	WEC	315.44	99.81	31,483.57	0.08%	2.92%	0.00%	6.00%	0.00%	0.11%	2.92%	0.00%	6.00%	0.01%	
Welltower Inc	WELL	447.28	96.14	43,001.50	0.11%	2.54%	0.00%	3.50%	0.00%	0.15%	2.54%	0.00%	3.50%	0.01%	
Wells Fargo & Co	WFC	3,801.59	48.46	184,225.00	0.46%	2.06%	0.01%	5.50%	0.03%	0.63%	2.06%	0.01%	5.50%	0.03%	
Whirlpool Corp	WHR	58.46	172.78	10,101.06	0.03%	4.05%	0.00%	9.50%	0.00%	0.03%	4.05%	0.00%	9.50%	0.00%	
Waste Management Inc	WM	415.16	158.50	65,802.86	0.16%	1.64%	0.00%	7.50%	0.01%	0.22%	1.64%	0.00%	7.50%	0.02%	
Williams Cos Inc/The	WMB	1,217.31	33.41	40,670.43	0.10%	5.09%	0.01%	10.00%	0.01%	0.14%	5.09%	0.01%	10.00%	0.01%	
Walmart Inc	WMT	2,751.78	148.92	409,795.08	1.03%	1.50%	0.02%	7.50%	0.08%	1.40%	1.50%	0.02%	7.50%	0.10%	
W R Berkley Corp	WRB	265.19	66.59	17,658.74	0.04%	0.52%	0.00%	17.50%	0.01%	0.06%	0.52%	0.00%	17.50%	0.01%	
Westrock Co	WRK	263.21	47.03	12,378.95	0.03%	2.13%	0.00%	17.00%	0.01%	0.04%	2.13%	0.00%	17.00%	0.01%	
West Pharmaceutical Services Inc	WST	74.28	410.71	30,508.36	0.08%	0.18%	0.00%	17.00%	0.01%	0.10%	0.18%	0.00%	17.00%	0.02%	
Willis Towers Watson PLC	WTW	117.75	236.22	27,813.96	0.07%	1.39%	0.00%	11.00%	0.01%	0.09%	1.39%	0.00%	11.00%	0.01%	
Weyerhaeuser Co	WY	747.08	37.90	28,314.14	0.07%	1.90%	0.00%	22.00%	0.02%		1.90%		22.00%		
Wynn Resorts Ltd	WYNN	115.92	79.74	9,243.30	0.02%			27.00%	0.01%				27.00%		
Xcel Energy Inc	XEL	544.21	72.17	39,275.92	0.10%	2.70%	0.00%	6.00%	0.01%	0.13%	2.70%	0.00%	6.00%	0.01%	
Exxon Mobil Corp	XOM	4,233.59	82.59	349,652.36	0.88%	4.26%	0.04%				4.26%				
DENTSPLY SIRONA Inc	XRAY	217.55	49.22	10,708.01	0.03%	1.02%	0.00%	12.00%	0.00%	0.04%	1.02%	0.00%	12.00%	0.00%	
Xylem Inc/NY	XYL	180.09	85.26	15,354.73	0.04%	1.41%	0.00%	6.50%	0.00%	0.05%	1.41%	0.00%	6.50%	0.00%	
Yum! Brands Inc	YUM	288.98	118.53	34,252.92	0.09%	1.92%	0.00%	10.50%	0.01%	0.12%	1.92%	0.00%	10.50%	0.01%	
Zimmer Biomet Holdings Inc	ZBH	209.32	127.90	26,772.28	0.07%	0.75%	0.00%	7.00%	0.00%	0.09%	0.75%	0.00%	7.00%	0.01%	
Zebra Technologies Corp	ZBRA	53.08	413.70	21,959.20	0.06%			10.50%	0.01%	0.07%			10.50%	0.01%	
Zions Bancorp NA	ZION	151.90	65.56	9,958.24	0.02%	2.32%	0.00%	7.50%	0.00%	0.03%	2.32%	0.00%	7.50%	0.00%	
Zoetis Inc	ZTS	471.80	188.59	88,976.76	0.22%	0.69%	0.00%	11.00%	0.02%	0.30%	0.69%	0.00%	11.00%	0.03%	

Notes:

- [1] Equals sum of Col. [9]  
[2] Equals sum of Col. [11]  
[3] Equals (([1] x (1 + (0.5 x [2]))) + [2]  
[4] Source: Bloomberg Professional as of March 31, 2022  
[5] Source: Bloomberg Professional as of March 31, 2022  
[6] Equals [4] x [5]  
[7] Equals weight in S&P 500  
[8] Source: Bloomberg Professional, as of March 31, 2022  
[9] Equals [7] x [8]  
[10] Source: Value Line, as of March 31, 2022  
[11] Equals [7] x [10]  
[12] Equals weight in S&P 500 based on market capitalization [6] if Growth Rate >0% and ≤20%  
[13] Equals [8]  
[14] Equals [12] x [13]  
[15] Equals [10]  
[16] Equals [12] x [15]  
[17] Equals the average of [3]

COMPARISON OF PAWC AND PROXY GROUP COMPANIES  
CAPITAL COST RECOVERY MECHANISMS

Company	Ticker	State	Utility Type	Infrastructure Cost Recovery Mechanism	Revenue Stabilization or Decoupling	Citations
American States Water Co	AWR	California	Water	Yes	Full	2021 10-K,41 (Decoupling), 28-30 (capital tracker).
	AWR	California	Electric	Yes	Full	
Atmos Energy Corporation	ATO	Colorado	Gas	Yes	No	2021 10-K, p. 9-10.
	ATO	Kansas	Gas	Yes	Partial	
	ATO	Kentucky	Gas	Yes	Partial	
	ATO	Louisiana	Gas	Yes	FRP	Infrastructure Cost Recovery: 2021 10-K, p. 9 Revenue Decoupling: 2021 10-K, p. 9; Tariffs (Colorado, Virginia).
	ATO	Mississippi	Gas	Yes	FRP	
	ATO	Tennessee	Gas	Yes	FRP	
	ATO	Texas	Gas	Yes	FRP	
California Water Service Group	ATO	Virginia	Gas	Yes	Partial	
	CWT	California	Water	Yes	Full	Infrastructure Cost Recovery:2021 10-K (California, p. 9), Tariffs (HI, WA, NM) Revenue Decoupling: 2021 10-K, p. 8 (California); Tariffs (HI, WA, NM)
	CWT	Hawaii	Water	No	No	
	CWT	New Mexico	Water	No	No	
	CWT	Washington	Water	Yes	No	
Essential Utilities, Inc.	WTRG	Pennsylvania	Water	Yes	No	Infrastructure Cost Recovery: 2021 10-K, p. 9 Revenue Decoupling: 2021 10-K, p. 11
	WTRG	Pennsylvania	Gas	Yes	No	
	WTRG	Ohio	Water	Yes	No	
	WTRG	Illinois	Water	Yes	Full	
	WTRG	Texas	Water	Yes	No	
	WTRG	New Jersey	Water	Yes	No	
	WTRG	North Carolina	Water	Yes	No	
	WTRG	Indiana	Water	Yes	No	
	WTRG	Virginia	Water	Yes	No	
	WTRG	Kentucky	Gas	Yes	Partial	
Eversource Energy	WTRG	West Virginia	Gas	No	No	
				Yes	Full	Infrastructure Cost Recovery: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated 11/12/19 (CT - Gas and Electric, Mass - Gas and Electric, NH - Electric); 2021 10-K, p. 11 (water utilities)
	ES	Connecticut	Electric	Yes	Full	
	ES	Connecticut	Gas	Yes	Full	Revenue Decoupling: 2021 10-K, p. 3 (CT), p. 5 (Mass-Electric), p. 6 (NH-Electric), p. 8 (Mass and CT - Gas), p. 10 (CT - Water)
	ES	Connecticut	Water	Yes	Full	
	ES	Massachusetts	Electric	Yes	Full	
	ES	Massachusetts	Gas	Yes	Full	
	ES	Massachusetts	Water	Yes	No	
	ES	New Hampshire	Electric	Yes	Partial	
	ES	New Hampshire	Water	Yes	No	
Middlesex Water Company	MSEX	New Jersey	Water	Yes	No	Infrastructure Cost Recovery/ Revenue Decoupling: Tariffs (NJ, DE, PA)
	MSEX	Delaware	Water	Yes	No	
	MSEX	Pennsylvania	Water	No	No	
NiSource Inc.	NI	Indiana	Electric	Yes	Partial	Infrastructure Cost Recovery: S&P Global Market Intelligence, Regulatory Focus: Revenue Decoupling: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated 11/12/19
	NI	Indiana	Gas	Yes	No	
	NI	Kentucky	Gas	Yes	Partial	
	NI	Maryland	Gas	Yes	Partial	
	NI	Ohio	Gas	Yes	SFV	
	NI	Pennsylvania	Gas	Yes	Partial	
	NI	Virginia	Gas	Yes	Partial	
New Jersey Resources Corporation	NJR	New Jersey	Gas	Yes	Full	Infrastructure Cost / RDM: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated 11/12/19
Northwest Natural Gas Company	NWN	Oregon	Gas	No	Partial	Infrastructure Cost / RDM: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated 11/12/19
	NWN	Washington	Gas	No	No	
ONE Gas, Inc.	OGS	Kansas	Gas	Yes	Partial	Infrastructure Cost Recovery / RDM : ONE Gas 2021 10-K, p. 6; S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated 11/12/19
	OGS	Oklahoma	Gas	No	FRP	
	OGS	Texas	Gas	Yes	Partial	
SJVW Group	SJW	California	Water	Yes	No	Infrastructure Cost Recovery/Revenue Decoupling: 2021 10-K, pg. 5-8.
	SJW	Connecticut	Water	Yes	Full	
	SJW	Maine	Water	Yes	No	
	SJW	Texas	Water	No	No	
Spire, Inc.	SR	Alabama	Gas	No	FRP	Infrastructure Cost Recovery / RDM: S&P Global Market Intelligence, Regulatory Focus:
	SR	Mississippi	Gas	No	FRP	
	SR	Missouri - East	Gas	Yes	Partial	
	SR	Missouri - West	Gas	Yes	Partial	
York Water Company	YORW	Pennsylvania	Water	Yes	No	Infrastructure Cost / RDM: 2021 10-K (p. 29 & p. 41)
Proxy Group Totals				Yes	48	Full
				No	10	Partial
						FRP
						SFV
						No
				CCRM	82.76%	58.62%
PAWC		Pennsylvania	Water	Yes	Proposing	

CAPITAL STRUCTURE ANALYSIS

COMMON EQUITY RATIO [1]				
Proxy Group Company	Ticker	2020	2019	MRY
American States Water Company	AWR	56.76%	65.94%	56.76%
Atmos Energy Corporation	ATO	58.31%	58.43%	58.31%
California Water Service Group	CWT	52.23%	46.73%	52.23%
Essential Utilities, Inc.	WTRG	55.83%	54.82%	55.83%
Eversource Energy	ES	54.99%	54.39%	54.99%
Middlesex Water Company	MSEX	59.21%	62.71%	59.21%
NiSource Inc.	NI	54.43%	54.33%	54.43%
New Jersey Resources Corporation	NJR	55.45%	58.87%	55.45%
Northwest Natural Gas Company	NWN	47.44%	49.19%	47.44%
One Gas Inc.	OGS	60.04%	63.28%	60.04%
SJW Corporation	SJW	56.66%	55.13%	56.66%
Spire Inc.	SR	58.52%	60.85%	58.52%
York Water Company	YORW	53.27%	56.50%	53.27%
Proxy Group				
MEAN		55.63%	57.01%	55.63%
LOW		47.44%	46.73%	47.44%
HIGH		60.04%	65.94%	60.04%

COMMON EQUITY RATIO - UTILITY OPERATING COMPANIES [2]				
Company Name	Ticker	2020	2019	MRY
Golden State Water / Bear Valley	AWR	56.76%	65.94%	56.76%
Atmos Energy Corporation	ATO	58.31%	58.43%	58.31%
California Water Service	CWT	51.34%	46.46%	51.34%
New Mexico Water Service Water Division	CWT	67.06%	65.26%	67.06%
New Mexico Water Service Sewer Division	CWT	59.47%	56.79%	59.47%
Washington Water Service	CWT	71.93%	52.53%	71.93%
Hawaii Water Service Kaanapali Division	CWT	48.93%	49.76%	48.93%
Hawaii Water Service Pukalani Division	CWT	64.56%	65.06%	64.56%
Aqua Pennsylvania Water	WTRG	51.14%	51.03%	51.14%
Aqua Pennsylvania Wastewater	WTRG	97.07%	95.39%	97.07%
Peoples Natural Gas Company	WTRG	61.48%	56.71%	61.48%
Peoples Gas Company	WTRG	79.59%	71.96%	79.59%
Aqua Ohio Water	WTRG	64.62%	61.27%	64.62%
Aqua Ohio Wastewater	WTRG	72.82%	60.35%	72.82%
Aqua Illinois	WTRG	54.57%	57.96%	54.57%
Aqua Texas	WTRG	50.17%	48.96%	50.17%
Aqua New Jersey, Inc. Water	WTRG	50.28%	59.64%	50.28%
Aqua New Jersey, Inc. Wastewater	WTRG	100.00%	100.00%	100.00%
Aqua North Carolina	WTRG	50.62%	50.65%	50.62%
Aqua Indiana Aboite Division	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Consumers Indiana Div.	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Darlington Div.	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Heir Division	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Sani Tech, Inc.	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Southeastern Utilities	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Wedgewood Park	WTRG	100.00%	100.00%	100.00%
Aqua Indiana White Oak Div.	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Wildwood Shores Div.	WTRG	100.00%	100.00%	100.00%
Aqua Indiana Wymberly Division	WTRG	100.00%	100.00%	100.00%
Aqua Virginia	WTRG	55.23%	49.44%	55.23%
Delta Gas	WTRG	56.93%	60.20%	56.93%
Peoples Gas of WV	WTRG	48.44%	48.10%	48.44%
Connecticut Light and Power Company	ES	55.42%	54.53%	55.42%
Yankee Gas Company	ES	61.97%	60.83%	61.97%
Aquarion Water Company	ES	58.76%	56.60%	58.76%
NSTAR Electric Company	ES	54.95%	55.00%	54.95%
NSTAR Gas Company	ES	55.54%	55.53%	55.54%
Aquarion Water Company	ES	58.76%	56.60%	58.76%
Public Service Company of NH	ES	48.66%	47.77%	48.66%
Aquarion Water Company	ES	58.76%	56.60%	58.76%
Middlesex Water Company	MSEX	59.03%	62.54%	59.03%
Pinelands Water	MSEX	100.00%	100.00%	100.00%
Pinelands WW	MSEX	100.00%	100.00%	100.00%
Twin Lakes Util.	MSEX		100.00%	100.00%
Northern Indiana Public Service Company LLC	NI	58.01%	56.43%	58.01%
Columbia Gas of Kentucky, Inc.	NI	54.68%	54.23%	54.68%
Columbia Gas of Maryland, Inc.	NI	54.95%	52.38%	54.95%
Columbia Gas of Ohio, Inc.	NI	50.45%	53.00%	50.45%
Columbia Gas of Pennsylvania, Inc.	NI	55.68%	55.59%	55.68%
Columbia Gas of Virginia, Inc.	NI	43.69%	42.53%	43.69%
New Jersey Natural Gas Company	NJR	55.45%	58.87%	55.45%
Northwest Natural Gas Company	NWN	47.44%	49.19%	47.44%
Kansas Gas Service Company, Inc.	OGS	60.33%	63.55%	60.33%
Oklahoma Natural Gas Company	OGS	59.85%	63.10%	59.85%
Texas Gas Service Company, Inc.	OGS	59.99%	63.23%	59.99%
San Jose Water	SJW	54.02%	51.46%	54.02%
CT Water	SJW	59.12%	56.58%	59.12%
Avon Water	SJW		92.15%	92.15%
Heritage Village Water	SJW		80.56%	80.56%
Maine Water Co.	SJW	58.39%	54.21%	58.39%
Canyon Lake Water Service Company	SJW	74.05%	71.88%	74.05%
Spire Alabama Inc.	SR	64.35%	66.82%	64.35%
Spire Gulf Inc.	SR	40.55%	37.18%	40.55%
Spire Mississippi Inc.	SR	100.00%	100.00%	100.00%
Spire Missouri Inc.	SR	56.68%	59.05%	56.68%
York Water Company	YORW	53.27%	56.50%	53.27%

Notes:

[1] Ratios are weighted by actual common capital, preferred equity, and long-term debt of Operating Subsidiaries.

[2] Natural Gas and Water operating subsidiaries where data was unable to be obtained for 2020 and 2019 were removed from the analysis.



CAPITAL STRUCTURE ANALYSIS

LONG-TERM DEBT RATIO [1]				
Proxy Group Company	Ticker	2020	2019	MRY
American States Water Company	AWR	43.24%	34.06%	43.24%
Atmos Energy Corporation	ATO	41.69%	41.57%	41.69%
California Water Service Group	CWT	47.77%	53.27%	47.77%
Essential Utilities, Inc.	WTRG	44.17%	45.18%	44.17%
Eversource Energy	ES	44.35%	44.88%	44.35%
Middlesex Water Company	MSEX	40.43%	36.89%	40.43%
NISource Inc.	NI	45.57%	45.67%	45.57%
New Jersey Resources Corporation	NJR	44.55%	41.13%	44.55%
Northwest Natural Gas Company	NWN	52.56%	50.81%	52.56%
One Gas Inc.	OGS	39.96%	36.72%	39.96%
SJW Corporation	SJW	43.34%	44.87%	43.34%
Spire Inc.	SR	41.48%	39.15%	41.48%
York Water Company	YORW	46.73%	43.50%	46.73%
Proxy Group				
MEAN		44.30%	42.90%	44.30%
LOW		39.96%	34.06%	39.96%
HIGH		52.56%	53.27%	52.56%

LONG-TERM DEBT RATIO - UTILITY OPERATING COMPANIES [2]				
Company Name	Ticker	2020	2019	MRY
Golden State Water / Bear Valley	AWR	43.24%	34.06%	43.24%
Atmos Energy Corporation	ATO	41.69%	41.57%	41.69%
California Water Service	CWT	48.66%	53.54%	48.66%
New Mexico Water Service Water Division	CWT	32.94%	34.74%	32.94%
New Mexico Water Service Sewer Division	CWT	40.53%	43.21%	40.53%
Washington Water Service	CWT	28.07%	47.47%	28.07%
Hawaii Water Service Kaanapali Division	CWT	51.07%	50.24%	51.07%
Hawaii Water Service Pukalani Division	CWT	35.44%	34.94%	35.44%
Aqua Pennsylvania Water	WTRG	48.86%	48.97%	48.86%
Aqua Pennsylvania Wastewater	WTRG	2.93%	4.61%	2.93%
Peoples Natural Gas Company	WTRG	38.52%	43.29%	38.52%
Peoples Gas Company	WTRG	20.41%	28.04%	20.41%
Aqua Ohio Water	WTRG	35.38%	38.73%	35.38%
Aqua Ohio Wastewater	WTRG	27.18%	39.65%	27.18%
Aqua Illinois	WTRG	45.43%	42.04%	45.43%
Aqua Texas	WTRG	49.83%	51.04%	49.83%
Aqua New Jersey, Inc. Water	WTRG	49.72%	40.36%	49.72%
Aqua New Jersey, Inc. Wastewater	WTRG	0.00%	0.00%	0.00%
Aqua North Carolina	WTRG	49.38%	49.35%	49.38%
Aqua Indiana Aboite Division	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Consumers Indiana Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Darlington Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Heir Division	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Sani Tech, Inc.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Southeastern Utilities	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wedgewood Park	WTRG	0.00%	0.00%	0.00%
Aqua Indiana White Oak Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wildwood Shores Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wymberly Division	WTRG	0.00%	0.00%	0.00%
Aqua Virginia	WTRG	44.77%	50.56%	44.77%
Delta Gas	WTRG	43.07%	39.80%	43.07%
Peoples Gas of WV	WTRG	51.56%	51.90%	51.56%
Connecticut Light and Power Company	ES	43.30%	44.03%	43.30%
Yankee Gas Company	ES	38.03%	39.17%	38.03%
Aquarion Water Company	ES	41.24%	43.40%	41.24%
NSTAR Electric Company	ES	44.52%	44.43%	44.52%
NSTAR Gas Company	ES	44.46%	44.47%	44.46%
Aquarion Water Company	ES	41.24%	43.40%	41.24%
Public Service Company of NH	ES	51.34%	52.23%	51.34%
Aquarion Water Company	ES	41.24%	43.40%	41.24%
Middlesex Water Company	MSEX	40.62%	37.05%	40.62%
Pinelands Water	MSEX	0.00%	0.00%	0.00%
Pinelands WW	MSEX	0.00%	0.00%	0.00%
Twin Lakes Util.	MSEX		0.00%	0.00%
Northern Indiana Public Service Company LLC	NI	41.99%	43.57%	41.99%
Columbia Gas of Kentucky, Inc.	NI	45.32%	45.77%	45.32%
Columbia Gas of Maryland, Inc.	NI	45.05%	47.62%	45.05%
Columbia Gas of Ohio, Inc.	NI	49.55%	47.00%	49.55%
Columbia Gas of Pennsylvania, Inc.	NI	44.32%	44.41%	44.32%
Columbia Gas of Virginia, Inc.	NI	56.31%	57.47%	56.31%
New Jersey Natural Gas Company	NJR	44.55%	41.13%	44.55%
Northwest Natural Gas Company	NWN	52.56%	50.81%	52.56%
Kansas Gas Service Company, Inc.	OGS	39.67%	36.45%	39.67%
Oklahoma Natural Gas Company	OGS	40.15%	36.90%	40.15%
Texas Gas Service Company, Inc.	OGS	40.01%	36.77%	40.01%
San Jose Water	SJW	45.98%	48.54%	45.98%
CT Water	SJW	40.88%	43.42%	40.88%
Avon Water	SJW		7.85%	7.85%
Heritage Village Water	SJW		19.44%	19.44%
Maine Water Co.	SJW	41.61%	45.79%	41.61%
Canyon Lake Water Service Company	SJW	25.95%	28.12%	25.95%
Spire Alabama Inc.	SR	35.65%	33.18%	35.65%
Spire Gulf Inc.	SR	59.45%	62.82%	59.45%
Spire Mississippi Inc.	SR	0.00%	0.00%	0.00%
Spire Missouri Inc.	SR	43.32%	40.95%	43.32%
York Water Company	YORW	46.73%	43.50%	46.73%

Notes:

[1] Ratios are weighted by actual common capital, preferred equity, and long-term debt of Operating Subsidiaries.

[2] Natural Gas and Water operating subsidiaries where data was unable to be obtained for 2020 and 2019 were removed from the analysis.

CAPITAL STRUCTURE ANALYSIS

PREFERRED EQUITY RATIO [1]				
Proxy Group Company	Ticker	2020	2019	MRY
American States Water Company	AWR	0.00%	0.00%	0.00%
Atmos Energy Corporation	ATO	0.00%	0.00%	0.00%
California Water Service Group	CWT	0.00%	0.00%	0.00%
Essential Utilities, Inc.	WTRG	0.00%	0.00%	0.00%
Eversource Energy	ES	0.66%	0.72%	0.66%
Middlesex Water Company	MSEX	0.35%	0.40%	0.35%
NiSource Inc.	NI	0.00%	0.00%	0.00%
New Jersey Resources Corporation	NJR	0.00%	0.00%	0.00%
Northwest Natural Gas Company	NWN	0.00%	0.00%	0.00%
One Gas Inc.	OGS	0.00%	0.00%	0.00%
SJW Corporation	SJW	0.00%	0.00%	0.00%
Spire Inc.	SR	0.00%	0.00%	0.00%
York Water Company	YORW	0.00%	0.00%	0.00%
Proxy Group				
MEAN		0.08%	0.09%	0.08%
LOW		0.00%	0.00%	0.00%
HIGH		0.66%	0.72%	0.66%

PREFERRED EQUITY RATIO - UTILITY OPERATING COMPANIES [2]				
Company Name	Ticker	2020	2019	MRY
Golden State Water / Bear Valley	AWR	0.00%	0.00%	0.00%
Atmos Energy Corporation	ATO	0.00%	0.00%	0.00%
California Water Service	CWT	0.00%	0.00%	0.00%
New Mexico Water Service Water Division	CWT	0.00%	0.00%	0.00%
New Mexico Water Service Sewer Division	CWT	0.00%	0.00%	0.00%
Washington Water Service	CWT	0.00%	0.00%	0.00%
Hawaii Water Service Kaanapali Division	CWT	0.00%	0.00%	0.00%
Hawaii Water Service Pukalani Division	CWT	0.00%	0.00%	0.00%
Aqua Pennsylvania Water	WTRG	0.00%	0.00%	0.00%
Aqua Pennsylvania Wastewater	WTRG	0.00%	0.00%	0.00%
Peoples Natural Gas Company	WTRG	0.00%	0.00%	0.00%
Peoples Gas Company	WTRG	0.00%	0.00%	0.00%
Aqua Ohio Water	WTRG	0.00%	0.00%	0.00%
Aqua Ohio Wastewater	WTRG	0.00%	0.00%	0.00%
Aqua Illinois	WTRG	0.00%	0.00%	0.00%
Aqua Texas	WTRG	0.00%	0.00%	0.00%
Aqua New Jersey, Inc. Water	WTRG	0.00%	0.00%	0.00%
Aqua New Jersey, Inc. Wastewater	WTRG	0.00%	0.00%	0.00%
Aqua North Carolina	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Aboite Division	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Consumers Indiana Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Darlington Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Heir Division	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Sani Tech, Inc.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Southeastern Utilities	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wedgewood Park	WTRG	0.00%	0.00%	0.00%
Aqua Indiana White Oak Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wildwood Shores Div.	WTRG	0.00%	0.00%	0.00%
Aqua Indiana Wymberly Division	WTRG	0.00%	0.00%	0.00%
Aqua Virginia	WTRG	0.00%	0.00%	0.00%
Delta Gas	WTRG	0.00%	0.00%	0.00%
Peoples Gas of WV	WTRG	0.00%	0.00%	0.00%
Connecticut Light and Power Company	ES	1.28%	1.44%	1.28%
Yankee Gas Company	ES	0.00%	0.00%	0.00%
Aquarion Water Company	ES	0.00%	0.00%	0.00%
NSTAR Electric Company	ES	0.52%	0.57%	0.52%
NSTAR Gas Company	ES	0.00%	0.00%	0.00%
Aquarion Water Company	ES	0.00%	0.00%	0.00%
Public Service Company of NH	ES	0.00%	0.00%	0.00%
Aquarion Water Company	ES	0.00%	0.00%	0.00%
Middlesex Water Company	MSEX	0.36%	0.40%	0.36%
Pinelands Water	MSEX	0.00%	0.00%	0.00%
Pinelands WW	MSEX	0.00%	0.00%	0.00%
Twin Lakes Util.	MSEX	0.00%	0.00%	0.00%
Northern Indiana Public Service Company LLC	NI	0.00%	0.00%	0.00%
Columbia Gas of Kentucky, Inc.	NI	0.00%	0.00%	0.00%
Columbia Gas of Maryland, Inc.	NI	0.00%	0.00%	0.00%
Columbia Gas of Ohio, Inc.	NI	0.00%	0.00%	0.00%
Columbia Gas of Pennsylvania, Inc.	NI	0.00%	0.00%	0.00%
Columbia Gas of Virginia, Inc.	NI	0.00%	0.00%	0.00%
New Jersey Natural Gas Company	NJR	0.00%	0.00%	0.00%
Northwest Natural Gas Company	NWN	0.00%	0.00%	0.00%
Kansas Gas Service Company, Inc.	OGS	0.00%	0.00%	0.00%
Oklahoma Natural Gas Company	OGS	0.00%	0.00%	0.00%
Texas Gas Service Company, Inc.	OGS	0.00%	0.00%	0.00%
San Jose Water	SJW	0.00%	0.00%	0.00%
CT Water	SJW	0.00%	0.00%	0.00%
Avon Water	SJW	0.00%	0.00%	0.00%
Heritage Village Water	SJW	0.00%	0.00%	0.00%
Maine Water Co.	SJW	0.00%	0.00%	0.00%
Canyon Lake Water Service Company	SJW	0.00%	0.00%	0.00%
Spire Alabama Inc.	SR	0.00%	0.00%	0.00%
Spire Gulf Inc.	SR	0.00%	0.00%	0.00%
Spire Mississippi Inc.	SR	0.00%	0.00%	0.00%
Spire Missouri Inc.	SR	0.00%	0.00%	0.00%
York Water Company	YORW	0.00%	0.00%	0.00%

Notes:

[1] Ratios are weighted by actual common capital, preferred equity, and long-term debt of Operating Subsidiaries.

[2] Natural Gas and Water operating subsidiaries where data was unable to be obtained for 2020 and 2019 were removed from the analysis.

**Pennsylvania-American Water Company**  
**Water Services - Cost of Capital**

<u>Type of Capital</u>	<u>Ratios</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
<b>Proforma at December 31, 2022</b>			
Long-Term Debt	43.68%	4.32%	1.89%
Preferred Stock	0.01%	9.70%	0.00%
Common Equity	56.31%	10.80%	6.08%
Total	<u>100.00%</u>		<u>7.97%</u>
<b>Proforma at December 31, 2023</b>			
Long-Term Debt	43.94%	4.31%	1.89%
Preferred Stock	0.01%	9.70%	0.00%
Common Equity	56.05%	10.80%	6.05%
Total	<u>100.00%</u>		<u>7.94%</u>

**Pennsylvania-American Water Company**  
**Wastewater - Cost of Capital**

<u>Type of Capital</u>	<u>Ratios</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
<b>Proforma at December 31, 2022</b>			
Long-Term Debt	41.88%	4.32%	1.81%
WW Financing	6.24%	2.59%	0.16%
Preferred Stock	0.01%	9.70%	0.00%
Common Equity	51.87%	10.80%	5.60%
Total	<u>100.00%</u>		<u>7.57%</u>

<b>Proforma at December 31, 2023</b>			
Long-Term Debt	42.26%	4.31%	1.82%
WW Financing	5.65%	2.57%	0.15%
Preferred Stock	0.01%	9.70%	0.00%
Common Equity	52.08%	10.80%	5.62%
Total	<u>100.00%</u>		<u>7.59%</u>

	Actual at December 31, 2021					Proforma at December 31, 2022					Proforma at December 31, 2023			
	Amount Outstanding	Excl. S-T	Ratios	Incl. S-T		Amount Outstanding	Excl. S-T	Ratios	Incl. S-T		Amount Outstanding	Excl. S-T	Ratios	Incl. S-T
Long term debt	\$ 1,810,537,202	44.63%		41.72%		\$ 2,060,659,024	44.67%		41.62%		\$ 2,328,239,723	44.79%		44.41%
Preferred Stock	\$ 1,651,500	0.04%		0.04%		\$ 451,500	0.01%		0.01%		\$ 451,500	0.01%		0.01%
Common Equity														
Common Stock	21,506,887					21,506,887					21,506,887			
Paid in Capital	1,416,192,361					1,661,800,555					1,909,300,555			
Retained Earnings	806,548,954					868,842,068					938,185,356			
Total Common Equity	\$ 2,244,248,201	55.33%		51.73%		\$ 2,552,149,510	55.32%		51.56%		\$ 2,868,992,798	55.20%		54.72%
Total Permanent Capital	\$ 4,056,436,903	100.00%		93.49%		\$ 4,613,260,035	100.00%		93.19%		\$ 5,197,684,021	100.00%		99.14%
ST Debt	282,368,383			6.51%		337,057,758			6.81%		45,016,993			0.86%
Total Capital Employed	\$ 4,338,805,286			100.00%		\$ 4,950,317,792			100.00%		\$ 5,242,701,014			100.00%
CWIP	96,767,642					67,510,218					47,103,854			
GENERAL LEDGER	4,338,805,287													

	Actual at December 31, 2021					Proforma at December 31, 2022					Proforma at December 31, 2023			
	Amount Outstanding	Excl. S-T	Ratios	Incl. S-T		Amount Outstanding	Excl. S-T	Ratios	Incl. S-T		Amount Outstanding	Excl. S-T	Ratios	Incl. S-T
Long term debt	\$ 1,452,629,157	43.55%		40.15%		\$ 1,566,937,139	43.68%		39.93%		\$ 1,795,801,017	43.94%		43.47%
Preferred Stock	\$ 1,389,142	0.04%		0.04%		\$ 355,301	0.01%		0.01%		\$ 346,649	0.01%		0.01%
Common Equity														
Common Stock	18,029,110					17,022,296					17,168,181			
Paid in Capital	1,187,186,600					1,315,283,849					1,524,126,605			
Retained Earnings	676,125,742					687,672,138					748,919,942			
Total Common Equity	\$ 1,881,341,452	56.41%		52.00%		\$ 2,019,978,282	56.31%		51.47%		\$ 2,290,214,728	56.05%		55.43%
Total Permanent Capital	\$ 3,335,359,751	100.00%		92.19%		\$ 3,587,270,723	100.00%		91.41%		\$ 4,086,362,394	100.00%		98.91%
ST Debt	282,368,383			7.81%		337,057,758			8.59%		45,016,993			1.09%
Total Capital Employed	\$ 3,617,728,134			100.00%		\$ 3,924,328,480			100.00%		\$ 4,131,379,387			100.00%
CWIP	96,767,642					67,510,218					47,103,854			

	Actual at December 31, 2021					Proforma at December 31, 2022					Proforma at December 31, 2023			
	Amount Outstanding	Excl. S-T	Ratios			Amount Outstanding	Excl. S-T	Ratios			Amount Outstanding	Excl. S-T	Ratios	
Long term debt	\$ 292,725,976	40.59%				\$ 429,719,609	41.88%				\$ 469,628,075	42.26%		
LTD WW Specific Financing	65,182,069	9.04%				64,002,276	6.24%				62,810,631	5.65%		
Preferred Stock	\$ 262,358	0.04%				\$ 96,199	0.01%				\$ 104,851	0.01%		
Common Equity														
Common Stock	\$ 3,477,777					\$ 4,484,591					\$ 4,338,705			
Paid in Capital	229,005,760					346,516,706					385,173,951			
Retained Earnings	130,423,212					181,169,931					189,265,414			
Total Common Equity	\$ 362,906,749	50.33%				\$ 532,171,228	51.87%				\$ 578,778,070	52.08%		
Total Permanent Capital	\$ 721,077,152	100.00%				\$ 1,025,989,312	100.00%				\$ 1,111,321,627	100.00%		
Rate Base	\$ 721,077,152					\$ 1,025,989,312					\$ 1,111,321,627			
WW Specific LTD	65,182,069					64,002,276					62,810,631			
Amount financed by overall Company capital structure excluding WW Specific LTD financing.	\$ 655,895,083					\$ 961,987,036					\$ 1,048,510,996			

Notes:

	Equity Infusions	\$	245,000,000	2nd Quarter 2022	
			156,000,000	1st Quarter 2023	
			30,500,000	2nd Quarter 2023	
			30,500,000	3rd Quarter 2023	
			31,000,000	4th Quarter 2023	
2	2022 New LTD (AWCC)	\$	255,000,000	May-22	
	2023 New LTD (AWCC)		144,000,000	January-23	
	2023 New LTD (AWCC)		128,000,000	May-23	
3	2022 Pennvest Sinking Fund Pymt Total		4,325,935	Various	
	2023 Pennvest Sinking Fund Pymt Total		4,419,301	Various	
4	2009 PEDFA Loan (BD240082)	Coatesville Wastewater Treatment Plant	\$	12/31/21	Rate Year
		Chemical Improvements at Pittsburgh	\$	12/31/22	12/31/23
		New Beck's Run Pump Station	\$	12/31/21	12/31/22
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Pennsylvania American Water Company  
Capital Structure - Wastewater Specific LTD

12/31/2021													
DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS Ratio	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
PENNVEST- Clarion WW 04/01/15	09/01/32	16,892,338	11,996,962	1.000%	119,970	24	0	16,892,338	100.00%	0	18.41%	1.00%	0.18%
PEDFA - Coatesville WW 06/21/19	04/01/39	47,000,000	47,000,000	3.000%	1,410,000	5	1,173,060	45,826,940	97.50%	0	72.11%	3.17%	2.29%
PENNVEST- Scranton WW 12/29/16	11/01/37	7,951,445	6,185,107	1.000%	61,851	28	0	7,951,445	100.00%	0	9.49%	1.00%	0.09%
		<b>\$71,843,783</b>	<b>\$65,182,069</b>		<b>\$1,591,821</b>		<b>\$1,173,060</b>	<b>\$70,670,723</b>		<b>\$0</b>	100.00%		2.56%

12/31/2022													
DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS Ratio	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
PENNVEST- Clarion WW 04/01/15	09/01/32	16,892,338	11,259,296	1.000%	112,593	24	0	16,892,338	100.00%	0	17.59%	1.00%	0.18%
PEDFA - Coatesville WW 06/21/19	04/01/39	47,000,000	47,000,000	3.000%	1,410,000	5	1,173,060	45,826,940	97.50%	0	73.43%	3.17%	2.33%
PENNVEST- Scranton WW 12/29/16	11/01/37	7,951,445	5,742,980	1.000%	57,430	28	0	7,951,445	100.00%	0	8.97%	1.00%	0.09%
		<b>\$71,843,783</b>	<b>\$64,002,276</b>		<b>\$1,580,023</b>		<b>\$1,173,060</b>	<b>\$70,670,723</b>		<b>\$0</b>	100.00%		2.59%

12/31/2023													
DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS Ratio	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
PENNVEST- Clarion WW 04/01/15	09/01/32	16,892,338	10,514,220	1.000%	105,142	24	0	16,892,338	100.00%	0	16.43%	1.00%	0.16%
PEDFA - Coatesville WW 06/21/19	04/01/39	47,000,000	47,000,000	3.000%	1,410,000	5	1,173,060	45,826,940	97.50%	0	73.43%	3.17%	2.33%
PENNVEST- Scranton WW 12/29/16	11/01/37	7,951,445	5,296,411	1.000%	52,964	28	0	7,951,445	100.00%	0	8.28%	1.00%	0.08%
		<b>\$71,843,783</b>	<b>\$62,810,631</b>		<b>\$1,568,106</b>		<b>\$1,173,060</b>	<b>\$70,670,723</b>		<b>\$0</b>	98.14%		2.57%

PA AMERICAN WATER - WATER SERVICES  
SCHEDULE OF DEBT AT December 31, 2021

DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS RATIO	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
<b>Bonds and Notes</b>													
11/01/03	11/01/33	38,000,000	38,000,000	6.780%	2,576,400		174,946	37,825,054	99.54%		2.18%	6.82%	0.15%
09/01/06	09/01/26	150,000,000	150,000,000	7.800%	11,700,000		2,069,648	147,930,352	98.62%		8.59%	7.94%	0.68%
11/01/04	11/01/31	10,000,000	10,000,000	8.820%	882,000		88,352	9,911,648	99.12%		0.57%	8.91%	0.05%
08/01/04	08/01/25	10,000,000	10,000,000	8.150%	815,000		60,119	9,939,881	99.40%		0.57%	8.21%	0.05%
12/21/12	12/01/42	23,015,000	23,015,000	4.300%	989,645	1	895,945	22,119,055	96.11%		1.32%	4.54%	0.06%
12/17/12	12/01/42	45,000,000	45,000,000	4.300%	1,935,000	2	582,689	44,417,311	98.71%		2.58%	4.38%	0.11%
11/21/11	10/15/37	35,000,000	35,000,000	5.050%	1,767,500		0	35,000,000	100.00%		2.01%	5.05%	0.10%
11/21/11	10/15/37	15,500,000	15,500,000	5.050%	782,750		740,260	14,759,740	95.22%		0.89%	5.39%	0.05%
11/20/13	03/01/24	67,000,000	67,000,000	3.850%	2,579,500		791,901	66,208,099	98.82%		3.84%	3.99%	0.15%
08/14/14	03/01/25	36,200,000	36,200,000	3.400%	1,230,800		1,189,364	35,010,636	96.71%		2.07%	3.78%	0.08%
08/14/14	12/01/42	65,700,000	65,700,000	4.300%	2,825,100		4,432,879	61,267,121	93.25%		3.76%	4.74%	0.18%
08/10/17	09/01/47	240,000,000	240,000,000	3.750%	9,000,000		3,231,905	236,768,095	98.65%		13.75%	3.83%	0.53%
09/13/17	09/01/27	101,426,171	101,426,171	2.950%	2,992,072	3	11,291,519	90,134,652	88.87%		5.81%	4.34%	0.25%
08/09/18	09/01/28	74,739,360	74,739,360	3.750%	2,802,726		623,814	74,115,546	99.17%		4.28%	3.85%	0.16%
08/09/18	09/01/48	227,489,000	227,489,000	4.200%	9,554,538		2,490,214	224,998,786	98.91%		13.03%	4.26%	0.56%
09/11/18	09/01/28	124,719,875	124,719,875	3.750%	4,676,995	4	8,287,774	116,432,101	93.35%		7.15%	4.59%	0.33%
05/23/19	06/01/29	110,000,000	110,000,000	3.450%	3,795,000		1,141,559	108,858,441	98.96%		6.30%	3.57%	0.22%
06/21/19	04/01/39	33,000,000	33,000,000	3.000%	990,000	5	823,638	32,176,362	97.50%		1.89%	3.17%	0.06%
12/12/19	12/03/29	80,000,000	80,000,000	2.450%	1,960,000	6	1,907,647	78,092,353	97.62%		4.58%	2.72%	0.12%
12/12/19	12/03/29	13,165,000	13,165,000	2.450%	322,543	6	483,935	12,681,065	96.32%		0.75%	2.88%	0.02%
04/14/20	05/01/30	30,000,000	30,000,000	2.800%	840,000	30	373,996	29,626,004	98.75%		1.72%	2.94%	0.05%
04/14/20	05/01/50	90,000,000	90,000,000	3.450%	3,105,000	31	1,141,788	88,858,212	98.73%		5.16%	3.52%	0.18%
06/14/21	06/01/31	47,500,000	47,500,000	2.300%	1,092,500	32	1,798,391	45,701,609	96.21%		2.72%	2.74%	0.07%
05/14/21	06/01/51	47,500,000	47,500,000	3.250%	1,543,750	33	641,731	46,858,269	98.65%		2.72%	3.32%	0.09%
<b>Pennvest Loans</b>													
01/01/03	12/01/22	3,945,656	233,844	2.774%	6,487	7	8,480	3,937,176	99.79%		0.01%	2.79%	0.00%
04/01/00	03/01/22	3,366,155	54,851	3.237%	1,776	8	56,803	3,309,352	98.31%		0.00%	3.35%	0.00%
04/01/00	03/01/22	3,623,800	59,031	3.237%	1,911	9	56,803	3,566,997	98.43%		0.00%	3.34%	0.00%
08/30/00	09/01/22	4,322,665	204,517	3.237%	6,620	10	25,445	4,297,220	99.41%		0.01%	3.27%	0.00%
08/01/04	07/01/24	1,559,205	200,723	2.774%	5,568	11	13,749	1,545,456	99.12%		0.01%	2.83%	0.00%
06/01/05	11/01/24	5,721,348	878,607	1.156%	10,157	12	29,484	5,691,864	99.48%		0.05%	1.19%	0.00%
01/01/06	12/01/25	5,670,111	1,002,913	2.763%	27,710	13	34,130	5,635,981	99.40%		0.06%	2.80%	0.00%
09/01/04	08/01/24	5,240,631	833,630	2.774%	23,125	14	7,951	5,232,680	99.85%		0.05%	2.78%	0.00%
11/01/04	10/01/24	3,099,441	514,315	2.432%	12,508	15	5,660	3,093,781	99.82%		0.03%	2.44%	0.00%
10/01/09	09/01/29	2,359,891	1,021,010	2.547%	26,005	16	0	2,359,891	100.00%		0.06%	2.55%	0.00%
06/01/11	02/01/31	12,150,000	6,189,828	2.690%	166,506	17	0	12,150,000	100.00%		0.35%	2.69%	0.01%
01/05/12	12/01/31	9,936,500	6,065,081	3.117%	189,049	18	0	9,936,500	100.00%		0.35%	3.12%	0.01%
01/05/12	12/01/31	1,606,709	910,369	3.098%	28,203	19	0	1,606,709	100.00%		0.05%	3.10%	0.00%
03/23/12	03/01/41	1,724,610	1,205,579	1.000%	12,056	20	0	1,724,610	100.00%		0.07%	1.00%	0.00%
03/20/12	04/01/31	1,675,790	1,010,492	2.810%	28,395	21	0	1,675,790	100.00%		0.06%	2.81%	0.00%
03/26/12	03/01/32	1,273,465	641,470	2.690%	17,256	22	0	1,273,465	100.00%		0.04%	2.69%	0.00%
03/22/13	04/01/33	1,378,357	805,992	2.196%	17,700	23	0	1,378,357	100.00%		0.05%	2.20%	0.00%
10/15/15	07/01/40	123,663	95,651	1.000%	957	25	0	123,663	100.00%		0.01%	1.00%	0.00%
10/15/15	07/01/40	969,823	750,143	1.000%	7,501	26	0	969,823	100.00%		0.04%	1.00%	0.00%
04/21/16	05/01/37	4,152,000	3,196,793	1.356%	43,349	27	0	4,152,000	100.00%		0.18%	1.36%	0.00%
06/14/17	11/01/36	5,937,613	4,525,887	2.027%	91,740	29	0	5,937,613	100.00%		0.26%	2.03%	0.01%
		<b>\$1,794,791,840</b>	<b>\$1,745,355,133</b>		<b>\$71,483,398</b>		<b>\$45,502,519</b>	<b>\$1,749,289,321</b>			<b>100.00%</b>		<b>4.36%</b>

**Notes to Debt Schedule**

- (1) Re-issuance 12/21/12 from Parent at a coupon rate of 4.30% for 30 years
- (2) New unsecured borrowing at a coupon rate of 4.30% for 30 years
- (3) Issuances costs included make whole premium of \$10M
- (4) Issuances costs included make whole premium of \$7.2M
- (5) Refinanced June 2019 at a lower rate for the remaining term of the bond
- (6) Refinanced Dec 2019 at a lower rate for the remaining term of the bond
- (7) Eldersville, Jefferson, and Crosscreek, interest 1.387% for first 70 months and 2.774% (12/2007) for remainder
- (8) Strattanville Pennvest Loan. Interest 1.619% from 2002 to 2007 and 3.237% starting March 2007
- (9) Franklin Township. Interest 1.619% from 2002 to 2007 and 3.237% starting April 2007
- (10) Jackson Township. Interest 1.619% from 2001 to 2006 and 3.237% starting Oct 2007
- (11) Farmington Twp., Interest rate 1.387% for first 70 months and 2.774% (07/2009) for remainder
- (12) Sandy Ridge, Interest rate 1.000% for first 60 months and 1.156% (07/2010) for remainder
- (13) Sligo/Shippensburg, Interest rate 1.385% for first 86 months and 2.763% (06/2013) for remainder
- (14) Ellwood/Butler Interconnect, Interest rate 1.387% for first 74 months and 2.774% (08/2009) for remainder
- (15) Mahoning & Union Twp, Interest rate 1.305% for first 82 months and 2.432% (10/2009) for remainder
- (16) Hanover & Collier 1.274% first 2009 - 2014 and 2.547% starting Oct 2014
- (17) Mount Pleasant Water System Extension 1.559% first 2011 - 2016 and 2.69% starting March 2016
- (18) Rock Run WTP 2.414% first 2011 - 2016 and 3.117% starting Dec 2017
- (19) Silver Spring Clearwell 2.376% first 2012 - 2016 and 3.098% starting Jan 2017
- (20) Wallacetown Municipal Authority 1.00% for 30 years starting March 2012
- (21) Pittsburgh Meter Improvements 1.799% first 2012 - 2017 and 2.81% starting April 2017
- (22) Pittsburgh Meter Improvement Project Phase II 1.559% first 60 months and 2.69% starting May 2016
- (23) Southwest PA Pipeline Exts Phase II - Interest 1.591% first 5 years - 2.196% starting April 2018
- (25) Paint Twp #1 - Interest rate is 1% for the remaining life of the Bond
- (26) Paint Twp #2 - Interest rate is 1% for the remaining life of the Bond
- (27) Fairview Water Main Extension - Interest rate is 1.356% for the first 5 years, 1.985% June 2022 for remaining 5 years
- (29) Washington County Main Extension Project - Interest rate is 1.439% until Oct 2021 - 2.027% for the remaining term
- (30) New unsecured borrowing at a coupon rate of 2.80% for 10 years
- (31) New unsecured borrowing at a coupon rate of 3.45% for 30 years
- (32) Issuance costs include make whole premium of \$1.2M
- (33) New unsecured borrowing at a coupon rate of 3.25% for 30 years



PA AMERICAN WATER - WATER SERVICES  
SCHEDULE OF DEBT AT December 31, 2022

DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS RATIO	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
<b>Bonds and Notes</b>													
11/01/03	11/01/33	38,000,000	38,000,000	6.780%	2,576,400		174,946	37,825,054	99.54%		1.90%	6.82%	0.13%
09/01/06	09/01/26	150,000,000	150,000,000	7.800%	11,700,000		2,069,648	147,930,352	98.62%		7.51%	7.94%	0.60%
11/01/04	11/01/31	10,000,000	10,000,000	8.820%	882,000		88,352	9,911,648	99.12%		0.50%	8.91%	0.04%
08/01/04	08/01/25	10,000,000	10,000,000	8.150%	815,000		60,119	9,939,881	99.40%		0.50%	8.21%	0.04%
12/21/12	12/01/42	23,015,000	23,015,000	4.300%	989,645	1	895,945	22,119,055	96.11%		1.15%	4.54%	0.05%
12/17/12	12/01/42	45,000,000	45,000,000	4.300%	1,935,000	2	582,689	44,417,311	98.71%		2.25%	4.38%	0.10%
11/21/11	10/15/37	35,000,000	35,000,000	5.050%	1,767,500		0	35,000,000	100.00%		1.75%	5.05%	0.09%
11/21/11	10/15/37	15,500,000	15,500,000	5.050%	782,750		740,260	14,759,740	95.22%		0.78%	5.39%	0.04%
11/20/13	03/01/24	67,000,000	67,000,000	3.850%	2,579,500		791,901	66,208,099	98.82%		3.36%	3.99%	0.13%
08/14/14	03/01/25	36,200,000	36,200,000	3.400%	1,230,800		1,189,364	35,010,636	96.71%		1.81%	3.78%	0.07%
08/14/14	12/01/42	65,700,000	65,700,000	4.300%	2,825,100		4,432,879	61,267,121	93.25%		3.29%	4.74%	0.16%
08/10/17	09/01/47	240,000,000	240,000,000	3.750%	9,000,000		3,231,905	236,768,095	98.65%		12.02%	3.83%	0.46%
09/13/17	09/01/27	101,426,171	101,426,171	2.950%	2,992,072	3	11,291,519	90,134,652	88.87%		5.08%	4.34%	0.22%
08/09/18	09/01/28	74,739,360	74,739,360	3.750%	2,802,726		623,814	74,115,546	99.17%		3.74%	3.85%	0.14%
08/09/18	09/01/48	227,489,000	227,489,000	4.200%	9,554,538		2,490,214	224,998,786	98.91%		11.39%	4.26%	0.49%
09/11/18	09/01/28	124,719,875	124,719,875	3.750%	4,676,995	4	8,287,774	116,432,101	93.35%		6.25%	4.59%	0.29%
05/23/19	06/01/29	110,000,000	110,000,000	3.450%	3,795,000		1,141,559	108,858,441	98.96%		5.51%	3.57%	0.20%
06/21/19	04/01/39	33,000,000	33,000,000	3.000%	990,000	5	823,638	32,176,362	97.50%		1.65%	3.17%	0.05%
12/12/19	12/03/29	80,000,000	80,000,000	2.450%	1,960,000	6	1,907,647	78,092,353	97.62%		4.01%	2.72%	0.11%
12/12/19	12/03/29	13,165,000	13,165,000	2.450%	322,543	6	483,935	12,681,065	96.32%		0.66%	2.88%	0.02%
04/14/20	05/01/30	30,000,000	30,000,000	2.800%	840,000	30	373,996	29,626,004	98.75%		1.50%	2.94%	0.04%
04/14/20	05/01/50	90,000,000	90,000,000	3.450%	3,105,000	31	1,141,788	88,858,212	98.73%		4.51%	3.52%	0.16%
06/14/21	06/01/31	47,500,000	47,500,000	2.300%	1,092,500	32	1,798,391	45,701,609	96.21%		2.38%	2.74%	0.07%
05/14/21	06/01/51	47,500,000	47,500,000	3.250%	1,543,750	33	641,731	46,858,269	98.65%		2.38%	3.32%	0.08%
05/15/22	06/01/52	255,000,000	255,000,000	4.000%	10,200,000	34	2,550,000	252,450,000	99.00%		12.77%	4.06%	0.52%
<b>Pennvest Loans</b>													
08/01/04	07/01/24	1,559,205	124,723	2.774%	3,460	11	13,749	1,545,456	99.12%		0.01%	2.83%	0.00%
06/01/05	11/01/24	5,721,348	580,700	1.156%	6,713	12	29,484	5,691,864	99.48%		0.03%	1.19%	0.00%
01/01/06	12/01/25	5,670,111	762,467	2.763%	21,067	13	34,130	5,635,981	99.40%		0.04%	2.80%	0.00%
09/01/04	08/01/24	5,240,631	528,214	2.774%	14,653	14	7,951	5,232,680	99.85%		0.03%	2.78%	0.00%
11/01/04	10/01/24	3,099,441	336,821	2.432%	8,191	15	5,660	3,093,781	99.82%		0.02%	2.44%	0.00%
10/01/09	09/01/29	2,359,891	900,300	2.547%	22,931	16	0	2,359,891	100.00%		0.05%	2.55%	0.00%
06/01/11	02/01/31	12,150,000	5,586,251	2.690%	150,270	17	0	12,150,000	100.00%		0.28%	2.69%	0.01%
01/05/12	12/01/31	9,936,500	5,595,180	3.117%	174,402	18	0	9,936,500	100.00%		0.28%	3.12%	0.01%
01/05/12	12/01/31	1,606,709	831,477	3.098%	25,759	19	0	1,606,709	100.00%		0.04%	3.10%	0.00%
03/23/12	03/01/41	1,724,610	1,148,499	1.000%	11,485	20	0	1,724,610	100.00%		0.06%	1.00%	0.00%
03/20/12	04/01/31	1,675,790	914,446	2.810%	25,696	21	0	1,675,790	100.00%		0.05%	2.81%	0.00%
03/26/12	03/01/32	1,273,465	580,793	2.690%	15,623	22	0	1,273,465	100.00%		0.03%	2.69%	0.00%
03/22/13	04/01/33	1,378,357	742,128	2.196%	16,297	23	0	1,378,357	100.00%		0.04%	2.20%	0.00%
10/15/15	07/01/40	123,663	90,944	1.000%	909	25	0	123,663	100.00%		0.00%	1.00%	0.00%
10/15/15	07/01/40	969,823	713,225	1.000%	7,132	26	0	969,823	100.00%		0.04%	1.00%	0.00%
04/21/16	05/01/37	4,152,000	3,002,821	1.985%	59,606	27	0	4,152,000	100.00%		0.15%	1.98%	0.00%
06/14/17	11/01/36	5,937,613	4,263,353	2.027%	86,418	29	0	5,937,613	100.00%		0.21%	2.03%	0.00%
		<b>\$2,034,533,564</b>	<b>\$1,996,656,749</b>		<b>\$81,609,431</b>		<b>\$47,904,988</b>	<b>\$1,986,628,576</b>			<b>100.00%</b>		<b>4.32%</b>

Notes to Debt Schedule

- (1) Re-issuance 12/21/12 from Parent at a coupon rate of 4.30% for 30 years
- (2) New unsecured borrowing at a coupon rate of 4.30% for 30 years
- (3) Issuances costs included make whole premium of \$10M
- (4) Issuances costs included make whole premium of \$7.2M
- (5) Refinanced June 2019 at a lower rate for the remaining term of the bond
- (6) Refinanced Dec 2019 at a lower rate for the remaining term of the bond
- (11) Farmington Twp., Interest rate 1.387% for first 70 months and 2.774% (07/2009) for remainder
- (12) Sandy Ridge, Interest rate 1.000% for first 60 months and 1.156% (07/2010) for remainder
- (13) Sligo/Shippensburg, Interest rate 1.385% for first 86 months and 2.763% (06/2013) for remainder
- (14) Ellwood/Butler Interconnect, Interest rate 1.387% for first 74 months and 2.774% (08/2009) for remainder
- (15) Mahoning & Union Twp, Interest rate 1.305% for first 82 months and 2.432% (10/2009) for remainder
- (16) Hanover & Collier 1.274% first 2009 - 2014 and 2.547% starting Oct 2014
- (17) Mount Pleasant Water System Extension 1.559% first 2011 - 2016 and 2.69% starting March 2016
- (18) Rock Run WTP 2.414% first 2011 - 2016 and 3.117% starting Dec 2017
- (19) Silver Spring Clearwell 2.376% first 2012 - 2016 and 3.098% starting Jan 2017
- (20) Wallacetown Municipal Authority 1.00% for 30 years starting March 2012
- (21) Pittsburgh Meter Improvements 1.799% first 2012 - 2017 and 2.81% starting April 2017
- (22) Pittsburgh Meter Improvement Project Phase II 1.559% first 60 months and 2.69% starting May 2016
- (23) Southwest PA Pipeline Exts Phase II - Interest 1.591% first 5 years - 2.196% starting April 2018
- (25) Paint Twp #1 - Interest rate is 1% for the remaining life of the Bond
- (26) Paint Twp #2 - Interest rate is 1% for the remaining life of the Bond
- (27) Fairview Water Main Extension - Interest rate is 1.356% for the first 5 years, 1.985% June 2022 for remaining 5 years
- (29) Washington County Main Extension Project - Interest rate is 1.439% until Oct 2021 - 2.027% for the remaining term
- (30) New unsecured borrowing at a coupon rate of 2.80% for 10 years
- (31) New unsecured borrowing at a coupon rate of 3.45% for 30 years
- (32) Issuance costs include make whole premium of \$1.2M
- (33) New unsecured borrowing at a coupon rate of 3.25% for 30 years
- (34) New projected unsecured borrowing at a coupon rate of 4.00% for 30 years

PA AMERICAN WATER - WATER SERVICES  
SCHEDULE OF DEBT AT December 31, 2023

DATE OF ISSUE	DATE OF MATURITY	AMOUNT ISSUED	AMOUNT OUTSTANDING	COUPON RATE	ANNUAL INTEREST	NOTE #	ISSUANCE EXPENSE	NET PROCEEDS	NET PROCEEDS RATIO	SINKING REQUIR.	PERCENT TO TOTAL	EFFECTIVE COST RATE (1)	WEIGHTED COST RATE
<b>Bonds and Notes</b>													
11/01/03	11/01/33	38,000,000	38,000,000	6.780%	2,576,400		174,946	37,825,054	99.54%		1.68%	6.82%	0.11%
09/01/06	09/01/26	150,000,000	150,000,000	7.800%	11,700,000		2,069,648	147,930,352	98.62%		6.62%	7.94%	0.53%
11/01/04	11/01/31	10,000,000	10,000,000	8.820%	882,000		88,352	9,911,648	99.12%		0.44%	8.91%	0.04%
08/01/04	08/01/25	10,000,000	10,000,000	8.150%	815,000		60,119	9,939,881	99.40%		0.44%	8.21%	0.04%
12/21/12	12/01/42	23,015,000	23,015,000	4.300%	989,645	1	895,945	22,119,055	96.11%		1.02%	4.54%	0.05%
12/17/12	12/01/42	45,000,000	45,000,000	4.300%	1,935,000	2	582,689	44,417,311	98.71%		1.99%	4.38%	0.08%
11/21/11	10/15/37	35,000,000	35,000,000	5.050%	1,767,500		0	35,000,000	100.00%		1.54%	5.05%	0.08%
11/21/11	10/15/37	15,500,000	15,500,000	5.050%	782,750		740,260	14,759,740	95.22%		0.68%	5.39%	0.04%
11/20/13	03/01/24	67,000,000	67,000,000	3.850%	2,579,500		791,901	66,208,099	98.82%		2.96%	3.99%	0.12%
08/14/14	03/01/25	36,200,000	36,200,000	3.400%	1,230,800		1,189,364	35,010,636	96.71%		1.60%	3.78%	0.06%
08/14/14	12/01/42	65,700,000	65,700,000	4.300%	2,825,100		4,432,879	61,267,121	93.25%		2.90%	4.74%	0.14%
08/10/17	09/01/47	240,000,000	240,000,000	3.750%	9,000,000		3,231,905	236,768,095	98.65%		10.59%	3.83%	0.41%
09/13/17	09/01/27	101,426,171	101,426,171	2.950%	2,992,072	3	11,291,519	90,134,652	88.87%		4.48%	4.34%	0.19%
08/09/18	09/01/28	74,739,360	74,739,360	3.750%	2,802,726		623,814	74,115,546	98.17%		3.30%	3.85%	0.13%
08/09/18	09/01/48	227,489,000	227,489,000	4.200%	9,554,538		2,490,214	224,998,786	98.91%		10.04%	4.26%	0.43%
09/11/18	09/01/28	124,719,875	124,719,875	3.750%	4,676,995	4	8,287,774	116,432,101	93.35%		5.51%	4.59%	0.25%
05/23/19	06/01/29	110,000,000	110,000,000	3.450%	3,795,000		1,141,559	108,858,441	98.96%		4.86%	3.57%	0.17%
06/21/19	04/01/39	33,000,000	33,000,000	3.000%	990,000	5	823,638	32,176,362	97.50%		1.46%	3.17%	0.05%
12/13/19	12/03/29	80,000,000	80,000,000	2.450%	1,960,000	6	1,907,647	78,092,353	97.62%		3.53%	2.72%	0.10%
12/13/19	12/03/29	13,165,000	13,165,000	2.450%	322,543	6	483,935	12,681,065	96.32%		0.58%	2.88%	0.02%
04/14/20	05/01/30	30,000,000	30,000,000	2.800%	840,000	30	373,996	29,626,004	98.75%		1.32%	2.94%	0.04%
04/14/20	05/01/50	90,000,000	90,000,000	3.450%	3,105,000	31	1,141,788	88,858,212	98.73%		3.97%	3.52%	0.14%
06/14/21	06/01/31	47,500,000	47,500,000	2.300%	1,092,500	32	1,798,391	45,701,609	96.21%		2.10%	2.74%	0.06%
05/14/21	06/01/51	47,500,000	47,500,000	3.250%	1,543,750	33	641,731	46,858,269	98.65%		2.10%	3.32%	0.07%
05/15/22	06/01/52	255,000,000	255,000,000	4.000%	10,200,000	34	2,550,000	252,450,000	99.00%		11.26%	4.06%	0.46%
01/15/23	01/01/53	144,000,000	144,000,000	4.000%	5,760,000	35	1,440,000	142,560,000	99.00%		6.36%	4.06%	0.26%
05/15/23	06/01/53	128,000,000	128,000,000	4.250%	5,440,000	35	1,280,000	126,720,000	99.00%		5.65%	4.31%	0.24%
<b>Pennvest Loans</b>													
08/01/04	07/01/24	1,559,205	46,588	2.774%	1,292	11	13,749	1,545,456	99.12%		0.00%	2.83%	0.00%
06/01/05	11/01/24	5,721,348	279,331	1.156%	3,229	12	29,484	5,691,864	99.48%		0.01%	1.19%	0.00%
01/01/06	12/01/25	5,670,111	515,292	2.763%	14,238	13	34,130	5,635,981	99.40%		0.02%	2.80%	0.00%
09/01/04	08/01/24	5,240,631	214,218	2.774%	5,942	14	7,951	5,232,680	99.85%		0.01%	2.78%	0.00%
11/01/04	10/01/24	3,099,441	154,962	2.432%	3,769	15	5,660	3,093,781	99.82%		0.01%	2.44%	0.00%
10/01/09	09/01/29	2,359,891	776,479	2.547%	19,777	16	0	2,359,891	100.00%		0.03%	2.55%	0.00%
06/01/11	02/01/31	12,150,000	4,966,236	2.690%	133,592	17	0	12,150,000	100.00%		0.22%	2.69%	0.01%
01/05/12	12/01/31	9,936,500	5,110,212	3.117%	159,285	18	0	9,936,500	100.00%		0.23%	3.12%	0.01%
01/05/12	12/01/31	1,606,709	750,105	3.098%	23,238	19	0	1,606,709	100.00%		0.03%	3.10%	0.00%
03/23/12	03/01/41	1,724,610	1,090,845	1.000%	10,908	20	0	1,724,610	100.00%		0.05%	1.00%	0.00%
03/20/12	04/01/31	1,675,790	815,737	2.810%	22,922	21	0	1,675,790	100.00%		0.04%	2.81%	0.00%
03/26/12	03/01/32	1,273,465	518,506	2.690%	13,948	22	0	1,273,465	100.00%		0.02%	2.69%	0.00%
03/22/13	04/01/33	1,378,357	676,894	2.196%	14,865	23	0	1,378,357	100.00%		0.03%	2.20%	0.00%
10/15/15	07/01/40	123,663	86,189	1.000%	862	25	0	123,663	100.00%		0.00%	1.00%	0.00%
10/15/15	07/01/40	969,823	675,937	1.000%	6,759	26	0	969,823	100.00%		0.03%	1.00%	0.00%
04/21/16	05/01/37	4,152,000	2,801,707	1.985%	55,614	27	0	4,152,000	100.00%		0.12%	1.98%	0.00%
06/14/17	11/01/36	5,937,613	3,995,448	2.027%	80,988	29	0	5,937,613	100.00%		0.18%	2.03%	0.00%
		<b>\$2,306,533,564</b>	<b>\$2,265,429,093</b>		<b>\$92,730,047</b>		<b>\$50,624,988</b>	<b>\$2,255,908,576</b>			<b>100.00%</b>		<b>4.31%</b>

Notes to Debt Schedule

- (1) Re-issuance 12/21/12 from Parent at a coupon rate of 4.30% for 30 years
- (2) New unsecured borrowing at a coupon rate of 4.30% for 30 years
- (3) Issuance costs included make whole premium of \$10M
- (4) Issuance costs included make whole premium of \$7.2M
- (5) Refinanced June 2019 at a lower rate for the remaining term of the bond
- (6) Refinanced Dec 2019 at a lower rate for the remaining term of the bond
- (11) Farmington Twp., Interest rate 1.387% for first 70 months and 2.774% (07/2009) for remainder
- (12) Sandy Ridge, Interest rate 1.000% for first 60 months and 1.156% (07/2010) for remainder
- (13) Sligo/Shippensburg, Interest rate 1.385% for first 86 months and 2.763% (06/2013) for remainder
- (14) Ellwood/Butler Interconnect, Interest rate 1.387% for first 74 months and 2.774% (08/2009) for remainder
- (15) Mahoning & Union Twp, Interest rate 1.305% for first 82 months and 2.432% (10/2009) for remainder
- (16) Hanover & Collier 1.274% first 2009 - 2014 and 2.547% starting Oct 2014
- (17) Mount Pleasant Water System Extension 1.559% first 2011 - 2016 and 2.69% starting March 2016
- (18) Rock Run WTP 2.414% first 2011 - 2016 and 3.117% starting Dec 2017
- (19) Silver Spring Cleanwell 2.376% first 2012 - 2016 and 3.098% starting Jan 2017
- (20) Wallacetown Municipal Authority 1.00% for 30 years starting March 2012
- (21) Pittsburgh Meter Improvements 1.799% first 2012 - 2017 and 2.81% starting April 2017
- (22) Pittsburgh Meter Improvement Project Phase II 1.559% first 60 months and 2.69% starting May 2016
- (23) Southwest PA Pipeline Exts Phase II - Interest 1.591% first 5 years - 2.196% starting April 2018
- (25) Paint Twp #1 - Interest rate is 1% for the remaining life of the Bond
- (26) Paint Twp #2 - Interest rate is 1% for the remaining life of the Bond
- (27) Fairview Water Main Extension - Interest rate is 1.356% for the first 5 years, 1.985% June 2022 for remaining 5 years
- (29) Washington County Main Extension Project - Interest rate is 1.439% until Oct 2021 - 2.027% for the remaining term
- (30) New unsecured borrowing at a coupon rate of 2.80% for 10 years
- (31) New unsecured borrowing at a coupon rate of 3.45% for 30 years
- (32) Issuance costs include make whole premium of \$1.2M
- (33) New unsecured borrowing at a coupon rate of 3.25% for 30 years
- (34) New projected unsecured borrowing at a coupon rate of 4.00% for 30 years
- (35) New projected unsecured borrowing at a coupon rate of 4.25% for 30 years

**Pennsylvania-American Water Company**  
**Calculation of the Embedded Cost of Preferred Stock**  
**Actual at December 31, 2021**  
**Proforma at December 31, 2022, and December 31, 2023**

	<u>Series</u>	<u>Principal Amount Outstanding</u>	<u>Percent to Total</u>	<u>Effective Cost Rate</u>	<u>Weighted Cost Rate</u>
<u>December 31, 2021</u>					
	9.75%	\$178,000	10.78%	9.96%	1.07%
	9.35%	273,500	16.56%	9.53%	1.58%
	8.49%	1,200,000	72.66%	8.56%	6.22%
		<u>\$1,651,500</u>	<u>100.00%</u>		<u>8.87%</u>
 <u>December 31, 2022</u>					
	9.75%	\$178,000	39.42%	9.96%	3.93%
	9.35%	273,500	60.58%	9.53%	5.77%
		<u>\$451,500</u>	<u>100.00%</u>		<u>9.70%</u>
 <u>December 31, 2023</u>					
	9.75%	\$178,000	39.42%	9.96%	3.93%
	9.35%	273,500	60.58%	9.53%	5.77%
		<u>\$451,500</u>	<u>100.00%</u>		<u>9.70%</u>

PENNSYLVANIA AMERICAN WATER  
*Common Stock Stock as of December 31, 2021*

<b>Designation of Kind and Class (a)</b>	<b>Par Value Per Share (b)</b>	<b>Number of Shares Authorized (c)</b>	<b>Amount Authorized (d)</b>	<b>Number of Shares Issued &amp; Outstanding (e)</b>	<b>Amount Outstanding (f)</b>
Common Stock	5.50	<u>10,000,000</u>	<u>\$55,000,000</u>	<u>3,910,343</u>	<u>\$21,506,887</u>