

A-2022-3032509

REQUEST #1

All the vehicles that were previously submitted on the vehicle list are vehicles that we had purchased strictly for business use only, although we had purchased them in personal name. In light of the Requirements explained in your data request we have proceeded to title the vehicles in the business name. However, we had to take two vehicles off the list. One of them is the 2014 Chevy Malibu, since we're still making payments on it and do not yet possess the vehicle title to be able to transfer it into the business name. The second is the 5 x 8 Homestead trailer, because we're about to replace it with a bigger one that is more suited to our needs.

Also in the cash assets section, we have gained more clarity from this your recent data request as to what can and cannot be included.

We have attached a dated statement of financial position

DATE OF DEPOSIT

JUN 09 2022

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

Bright Eye Movers and Cleaners LLC

Balance Sheet

As of June 9, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Cash in Bank-Midpenn	8,447.58
Total Bank Accounts	\$8,447.58
Total Current Assets	\$8,447.58
Fixed Assets	
148 Transportation Equipment	71,457.00
Total Fixed Assets	\$71,457.00
TOTAL ASSETS	\$79,904.58
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
215 C/C-Chase	12,256.64
215.1 C/C-Chase-Josiah	1,532.13
Total 215 C/C-Chase	13,788.77
216 C/C-Amex	1,441.31
Total Credit Cards	\$15,230.08
Other Current Liabilities	
202 Uncategorized Expense (156)	1,865.00
207 Payroll Clearing	-5,940.88
210 N/P-Square	12,500.00
211 N/P	0.00
212 N/P-Capital	6,651.83
233 State Payroll Taxes	0.00
235 State Unemployment Taxes	0.00
Total Other Current Liabilities	\$15,075.95
Total Current Liabilities	\$30,306.03
Total Liabilities	\$30,306.03
Equity	
285 Owner Capital	69,199.63
290 Owner draws	-98,751.38
Retained Earnings	
Net Income	79,150.30
Total Equity	\$49,598.55
TOTAL LIABILITIES AND EQUITY	\$79,904.58

REQUEST #2

Here is an explanation of how we will function. The regular work cars that we have are equipped with the supplies that we would need to accomplish the perfect move. These supplies include 2-wheel dolly, four-wheel dolly, shrink-wrap, tool bag, ratchet straps, gloves, moving straps, one dozen back up blankets, two steps ladder, and our paperwork.

These vehicles are well-maintained, and they are in excellent condition. We have our mechanic at Wildboyz Automart Auto Sales and Services, 2964 N 7th Street, Harrisburg, PA 17110, whom we take the vehicles to for regular oil change, tire rotation, general checkup and tune-up as necessary, as well as any repair or parts replacement necessary. These vehicles can travel to any part of the state and the nation.

We own a 15-foot Ford E350 box truck which is also regularly well maintained by our mechanic. This truck size can handle household goods of up to one bedroom apartment fully furnished.

We intend to hire and designate three truck drivers for our Statewide Operation.

For any move that is beyond the capacity of our truck we will use U-Haul or Penske rental trucks to accomplish Household Goods in Use transportation, especially U-Haul. U-Haul is structured and widely branched such that you practically have a U-Haul center or neighborhood dealer in every locality and neighborhood. So, there is usually a U-Haul location within 3 to 15 miles of any customer's address anymore. This feature about U-Haul is very convenient for our operation.

When there is Household Goods in Use to be moved in any part of the state, we will reserve the suitable truck size at the U-Haul location nearest to the customer's address, for the date of the move.

On the day of the move, the assigned crew for that move will use one of our equipped work vehicles to transport from our office to the U-Haul center where we have a truck reservation. The U-Haul center would usually be located less than a half hour from the customer's address. The Crew then picks up the reserved truck, transfers our work equipment from the car into the truck, rent additional blankets from U-Haul if necessary and then using the truck, head to the customers location.

REQUEST 2 (page 2)

The crew will then use this rental truck to accomplish the move. Afterwards, we will return the truck back to the U-Haul location where we picked it up from, transfer our work equipment back into our work vehicle and using our vehicle, head back to our office.

U-Haul offers local round-trip rental as well as one-way rental. If a customer's origin address and destination address are within 45 minutes apart, we will use a local round-trip truck rental. Which means we would return the truck to the same location where we picked it up from; but if the customer's origin and destination addresses are up to one hour or more apart, then we will use one-way truck rental. This means we will pick up the truck from a U-Haul location near the customer's origin address and return it at a different location near the customer's destination address.

For round trip truck rental, we leave our work vehicle at the U-Haul location and go off with the truck to complete the move.

For one way truck rental, we take our work vehicle along with the truck, so that when we return the truck at the different location, we have our vehicle with us to be able to get back to our office.

This way we would be able to provide our services statewide and be able to accomplish any size move, big or small.

We plan to be able to perform 3 move jobs simultaneously.

We have successfully used this very method so many times in accomplishing our interstate moves.

With regards to Maintenance, we would faithfully keep a maintenance logbook in our truck and cars, and we will record every maintenance visit to our mechanic in these logbooks. We will keep record of each visit, what was done and the mileage at the time and get him to sign off on it.

We will have these books in each vehicle, ready to present at this Commission's request. We will continually ensure that the state inspection, registration and insurance on each vehicle is always current.

DATE OF DEPOSIT

JUN 09 2022

REQUEST 2 (page 3)

The registration and insurance cards will always be in the vehicles, readily presentable upon request and the Inspection sticker is always on display on the windshield.

U-Haul or Penske run a very tight and reliable maintenance program for their trucks. U-Haul keeps a maintenance log in each truck as well.

There is also comfort in knowing that U-Haul provides Roadside Assistance service, which is very reliable, and where necessary, they will send a replacement truck. Nevertheless, we are setting up a business account with Penske which enables us to take a truck or trucks from them and keep on a weekly lease. We would be able to keep the same truck and renew the lease weekly. Penske would periodically request us to bring the truck in for maintenance services. The maintenance log would be in the truck. Being that the truck would be in our possession, we would also keep our own maintenance logbook in the truck as well and these would be readily presentable at this Commission's request.

More importantly, we have plans of being able to acquire additional trucks of our own before the end of the year so we can be fully accountable for the maintenance of our own trucks.

REQUEST #3

The statement about covering a 60 miles radius of our office location in response to QUESTION 5 was irrelevant and should please be disregarded. It was due to slight misunderstanding of the question. I was answering the question in terms of Local move rather than Intrastate move. My apologies. We desire to have statewide coverage, which is what we are applying for.

As already explained in number two above, we can use the vehicles we have in conjunction with rental trucks from either U-Haul or Penske to commute all around the state and provide quality moving services statewide.

We plan to start out with three drivers because we want to keep our operation fully controllable and accountable for the start and then slowly and systematically increase that capacity in a very efficient manner after having established a very solid foundation in statewide operation.

So, the beginning goal is to start out with being able to execute three moving jobs simultaneously on a daily basis, providing highly excellent quality of work. Then eventually growing it to being able to execute six move jobs simultaneously without the slightest drop in quality of service.

DATE OF DEPOSIT
JUN 09 2022
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

REQUEST #4

Mr. Josiah Okpanachi is my husband and our Chief Operations Officer. There is no reason as to why his name was not included in our application except to say that it never even occurred to us. We did not personally file the application directly, rather, we had used a third-party service. An agent from ESI did the filing for us. Not sure why she had put only the one name on the application. Your inquiry however, brings it to our awareness and it does make sense to have included both our names on the application.

Please add to the application:

Josiah Okpanachi, Chief Operations Officer
1517 Cedar Cliff Drive – Suite 102
Camp Hill. PA 17011-7705
717-728-6373

In response to Question 9, Mr. Okpanachi has no criminal background. However, in 2015, he was charged with driving without a valid license in my personal vehicle. This was because at that time, he only had a valid Jamaican driver's license which we thought was OK to use since it was not expired, but it turned out it wasn't acknowledged. Hence the charge.

Not long after that he was able to obtain a PA driver's license which he has maintained ever since.

REQUEST #5

2983 N. 6th St., Harrisburg, PA 17110 is our home address. We originally had our business office at home and as such used our home address for everything. By November of last year 2021, we finally were able to rent an office space at 1517 Cedar Cliff Dr. Suite 102, Camp Hill, PA 17011. Since then, we've been working on updating our business address on all the different platforms we have. We have updated our new address with the IRS, FMCSA etc. We have just now made that update on our website, thanks to your pointing it out.

Regarding the contents of our website, we sincerely apologize for how that may have appeared.

Our website is run by a third-party outfit called Brandrep. We had asked them to take down the website for us on account of what we learnt from A-2022-3032266. They took it down. We had no idea they had put it back up until we saw the warning in your Data Request email. That was when we checked and realized that they had put it back up. We promptly called them and told them we wanted it taken down and kept that way, which they have done. Please accept our sincerest apologies for that and thank you for electing to give us a warning about it rather than taking action against us.

I, Melanie Okpanachi, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa.C.S. § 4904 (relating to unsworn falsification to authorities).

DATE OF DEPOSIT

JUN 09 2022

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**



PRESS F



1007



17120

U.S. POSTAGE PAID
ONE 1-DAY
HARRISBURG, PA.
17101
JUN 09, 22
AMOUNT
\$26.95
R2304E10S427-05



UNITED STATES
POSTAL SERVICE®

PRIORITY
MAIL
EXPRESS®



EI 142 852 024 US

CUSTOMER USE ONLY

FROM: (PLEASE PRINT) PHONE (717) 728-6373
Bright Eye Movers and Cleaners
1577 Cedar Cliff Dr. Suite 102
Camp Hill PA 17011

PAYMENT BY ACCOUNT (if applicable)

USPS® Corporate Acct. No. Federal Agency Acct. No. or Postal Service™ Acct. No.

ORIGIN (POSTAL SERVICE USE ONLY)

1-Day 2-Day Military DPO

PO ZIP Code <u>17110</u>	Scheduled Delivery Date (MM/DD/YY) <u>6/10/22</u>	Postage \$ <u>26.95</u>	
Date Accepted (MM/DD/YY) <u>6/8/22</u>	Scheduled Delivery Time <input type="checkbox"/> 6:00 PM	Insurance Fee \$	COD Fee \$
Time Accepted <u>3:37</u> <input type="checkbox"/> AM <input checked="" type="checkbox"/> PM		Return Receipt Fee \$	Live Animal Transportation Fee \$
Special Handling/Fragile \$	Sunday/Holiday Premium Fee \$	Total Postage & Fees \$ <u>26.95</u>	
Weight <input type="checkbox"/> Flat Rate <input type="checkbox"/> <u>ARW</u>	Acceptance Employee Initials		

DELIVERY OPTIONS (Customer Use Only)

SIGNATURE REQUIRED Note: The mailer must check the "Signature Required" box if the mailer: 1) Requires the addressee's signature; OR 2) Purchases additional insurance; OR 3) Purchases COD service; OR 4) Purchases Return Receipt service. If the box is not checked, the Postal Service will leave the item in the addressee's mail receptacle or other secure location without attempting to obtain the addressee's signature on delivery.
Delivery Options
 No Saturday Delivery (delivered next business day)
 Sunday/Holiday Delivery Required (additional fee, where available*)
*Refer to USPS.com® or local Post Office™ for availability.

TO: (PLEASE PRINT) PHONE ()
PA PUC
400 N. Street
Keystone Building, 2nd floor
Harrisburg PA 17120
ZIP + 4® (U.S. ADDRESSES ONLY)

DELIVERY (POSTAL SERVICE USE ONLY)

Delivery Attempt (MM/DD/YY) Time	<input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature RECEIVED
Delivery Attempt (MM/DD/YY) Time	<input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature JUN 10 2022

For pickup or USPS Tracking™, visit USPS.com or call 800-222-1811.
 \$100.00 Insurance Included.

PEEL FROM THIS CORNER.

LABEL 11-B, MAY 2021

PSN 7690-02-000-8098

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



UNITED STATES
POSTAL SERVICE®

13F May 2020
D: 12 1/2 x 9 1/2