

# Morgan Lewis

**Kenneth M. Kulak**

Partner

+1.215.963.5384

ken.kulak@morganlewis.com

June 24, 2022

**VIA eFILING**

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
Commonwealth Keystone Building  
400 North Street  
Harrisburg, PA 17120

**Re: Pennsylvania Public Utility Commission v.  
Pennsylvania-American Water Company  
Docket Nos. R-2022-3031672 and R-2022-3031673**

Dear Secretary Chiavetta:

Enclosed for filing in the above-referenced matters is the **Motion of Pennsylvania-American Water Company for Leave to File the Supplemental Direct Testimony of Ashley E. Everette and John R. Popielek** (the "Motion"). Copies of the Motion have been served in accordance with the enclosed Certificate of Service.

If you have any questions, please do not hesitate to contact me.

Very truly yours,



Kenneth M. Kulak

KMK/ap  
Enclosures

c: Per Certificate of Service (w/encls.)

**Morgan, Lewis & Bockius LLP**

1701 Market Street  
Philadelphia, PA 19103-2921  
United States

**T** +1.215.963.5000  
**F** +1.215.963.5001

**BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

<b>PENNSYLVANIA PUBLIC UTILITY COMMISSION</b>	:	<b>DOCKET NOS. R-2022-3031672 R-2022-3031673</b>
	:	
v.	:	
	:	
<b>PENNSYLVANIA-AMERICAN WATER COMPANY</b>	:	
	:	

**CERTIFICATE OF SERVICE**

I hereby certify and affirm that I have this day served a copy of the **Motion of Pennsylvania-American Water Company for Leave to File the Supplemental Direct Testimony of Ashley E. Everette and John R. Popiolek**, on the persons below in the manner specified in accordance with the requirements of 52 Pa. Code § 1.54:

**VIA ELECTRONIC MAIL**

The Honorable Joel H. Cheskis  
Deputy Chief Administrative Law Judge  
Pennsylvania Public Utility Commission  
400 North Street, Second Floor  
Harrisburg, PA 17120  
[jcheskis@pa.gov](mailto:jcheskis@pa.gov)

Erin K. Fure  
Steven C. Gray  
Office of Small Business Advocate  
555 Walnut Street  
Forum Place – First Floor  
Harrisburg, PA 17101  
[efure@pa.gov](mailto:efure@pa.gov)  
[sgray@pa.gov](mailto:sgray@pa.gov)

Gina L. Miller  
Pennsylvania Public Utility Commission  
Bureau of Investigation and Enforcement  
Commonwealth Keystone Building  
400 North Street  
Harrisburg, PA 17120  
[ginmiller@pa.gov](mailto:ginmiller@pa.gov)

Laura Antinucci  
Erin Gannon  
Mackenzie C. Battle  
Lauren E. Guerra  
Pennsylvania Office of Consumer  
Advocate  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17101  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)

Joseph L. Vullo  
Burke Vullo Reilly Roberts  
1460 Wyoming Avenue  
Forty Fort, PA 18704  
[jlullo@bvrrlaw.com](mailto:jlullo@bvrrlaw.com)  
*Counsel for CEO*

Amee L. Mazzaresse  
Dickie, McCamey & Chilcote, P.C.  
Attorneys at Law  
Two PPG Place, Suite 400  
Pittsburgh, PA 15222-5402  
[amazzaresse@dmclaw.com](mailto:amazzaresse@dmclaw.com)  
*Counsel for Cleveland-Cliffs Steel*

Joan E. London  
Kozloff Stoudt  
Professional Corporation  
2640 Westview Drive  
Wyomissing, PA 19610  
[jlondon@kozloffstoudt.com](mailto:jlondon@kozloffstoudt.com)  
*Counsel for Borough of St.  
Lawrence, Berks County, PA*

Ria M. Pereira  
Lauren N. Berman  
John W. Sweet  
Elizabeth R. Marx  
Pennsylvania Utility Law Project  
118 Locust Street  
Harrisburg, PA 17101  
[pulp@pautilitylawproject.org](mailto:pulp@pautilitylawproject.org)  
*Counsel for CAUSE-PA*

Kurt J. Boehm  
Jody Kyler Cohn  
BOEHM, KURTZ & LOWRY  
36 East Seventh Street, Suite 1510  
Cincinnati, OH 45202  
[kboehm@bkllawfirm.com](mailto:kboehm@bkllawfirm.com)  
[jkylercohn@bkllawfirm.com](mailto:jkylercohn@bkllawfirm.com)  
*Counsel for Cleveland-Cliffs Steel*

Tucker R. Hull  
J. Chadwick Schnee  
Law Office of Tucker R. Hull, LLC  
108 West Main Street  
P.O. Box 330  
Annville, PA 17003  
[tucker@tucker-hull-law.com](mailto:tucker@tucker-hull-law.com)  
[chadwick@tucker-hull-law.com](mailto:chadwick@tucker-hull-law.com)  
*Counsel for Exeter Township*

Adeolu A. Bakare  
McNees Wallace & Nurick LLC  
100 Pine Street  
P.O. Box 1166  
Harrisburg, PA 17108-1166  
[abakare@mcneeslaw.com](mailto:abakare@mcneeslaw.com)  
*Counsel for PAWLUG*

Karen O. Moury  
Eckert Seamans Cherin & Mellott, LLC  
213 Market Street – 8<sup>th</sup> Floor  
Harrisburg, PA 17101  
[kmoury@eckertseamans.com](mailto:kmoury@eckertseamans.com)  
*Counsel for Victory Brewing Company*

Lauren M. Burge  
Eckert Seamans Cherin & Mellott, LLC  
600 Grant Street – 44<sup>th</sup> Floor  
Pittsburgh, PA 15219  
[lburge@eckertseamans.com](mailto:lburge@eckertseamans.com)  
*Counsel for Victory Brewing Company*

Zachary D. O'Brien  
231 Walnut Road  
McDonald, PA 15057  
[obrien1280@gmail.com](mailto:obrien1280@gmail.com)

Maria Elena Selznick  
120 Lost Lantern Lane  
East Stroudsburg, PA 18301  
[mseznick@yahoo.com](mailto:mseznick@yahoo.com)

Mark Henderson  
5425 East Lorane Road  
Reading, PA 19606  
[markwh24@ptd.net](mailto:markwh24@ptd.net)

Jeff Henry  
4621 Hillside Road  
Reading, PA 19606  
[jeffhenry1@me.com](mailto:jeffhenry1@me.com)

Keith Sauer  
4824 Farming Ridge Boulevard  
Reading, PA 19606  
[keith.j.sauer@gmail.com](mailto:keith.j.sauer@gmail.com)

Simeon Dobrev and Poli Iordanova  
4210 Blue Mountain Crossing  
East Stroudsburg, PA 18301  
[sd2734@yahoo.com](mailto:sd2734@yahoo.com)

Carl E. Meyer  
100 Grayhawk Way South  
Mechanicsburg, PA 17050  
[carl.meyer@yahoo.com](mailto:carl.meyer@yahoo.com)

Ivan Figueroa  
432 Drycove Street  
Pittsburgh, PA 15210  
[ivanfigueroa60@gmail.com](mailto:ivanfigueroa60@gmail.com)

James Pagel  
57 Narragansett Lane  
Coatesville, PA 19320  
[J.Pagel47@gmail.com](mailto:J.Pagel47@gmail.com)

William H. Rissmiller  
1006 Hickory Lane  
Reading, PA 19606  
[Whr19606@ptd.net](mailto:Whr19606@ptd.net)

Jerome and Sheryl Rodzinak  
181 Matson Avenue  
Wilkes-Barre, PA 18705  
[zibadaun@frontiernet.net](mailto:zibadaun@frontiernet.net)

Stephen T. Nardi  
P.O. Box 224  
146 Church Street  
Claysville, PA 15323  
[nardiseast@gmail.com](mailto:nardiseast@gmail.com)

Ramkrishna Sen  
19 Evans Road  
Norristown, PA 19403  
[Rksen1@gmail.com](mailto:Rksen1@gmail.com)

Earl Knight  
835 West Chestnut Street  
Coatesville, PA 19320  
[eknight475@aol.com](mailto:eknight475@aol.com)

Bridget L. Salkowski  
4382 Hillside Road  
Reading, PA 19606  
[bridgetlea115@yahoo.com](mailto:bridgetlea115@yahoo.com)

Sabatini Monatesti  
919 Belair Drive  
Berwick, PA 18603-2438  
[smonatesti@verizon.net](mailto:smonatesti@verizon.net)

Barbara Cetnarowski  
138 Butternut Street  
Clairton, PA 15025  
[jmcbac@comcast.net](mailto:jmcbac@comcast.net)

Tacy Rutherford  
60-2 Mint Tier  
Reading, PA 19606  
[scotacy@icloud.com](mailto:scotacy@icloud.com)

Trish E. Luberda  
31 Whitetail Lane  
Reading Station, PA 19606-9490  
[trish.luberda@gmail.com](mailto:trish.luberda@gmail.com)

Nathan Woodford  
6 Okmed Drive  
Birdsboro, PA 19606-1166  
[nathwoodford@gmail.com](mailto:nathwoodford@gmail.com)

Amanda Barto-Ealy  
102 Lawrence Avenue  
Butler, PA 16001  
[mandaln79@gmail.com](mailto:mandaln79@gmail.com)

Sean Seidel  
1340 Butter Lane  
Reading, PA 19606  
[sseidel@comcast.net](mailto:sseidel@comcast.net)

LeRoy James Watters, III  
#1 East Indian Lane  
Norristown, PA 19403-3507  
[ljameswatters3@gmail.com](mailto:ljameswatters3@gmail.com)

Latrese Laporte  
2309 Snapdragon Street  
East Stroudsburg, PA 18301  
[latrese.laporte@yahoo.com](mailto:latrese.laporte@yahoo.com)

Kathleen E. Jeffries  
944 Mill Court  
Bridgeville, PA 15017-1115  
[kejeffries@hotmail.com](mailto:kejeffries@hotmail.com)

Michael L. Pope  
8607 Spruce Mill Drive  
Yardley, PA 19067  
[mloringpope@gmail.com](mailto:mloringpope@gmail.com)

John Palermo  
2828 Dwight Avenue  
Pittsburgh, PA 15216  
[palermojl@yahoo.com](mailto:palermojl@yahoo.com)

Samantha Maize  
16 Freedom Drive South  
Bridgeville, PA 15017  
[samantha.maize@yahoo.com](mailto:samantha.maize@yahoo.com)

Jorge Salazar  
2328 Snapdragon Point  
East Stroudsburg, PA 18301  
[jorge.m.salazar@gmail.com](mailto:jorge.m.salazar@gmail.com)

Frank and Denise Piccola  
284 Eastshore Drive  
East Stroudsburg, PA 18301  
[frankpiccola@live.com](mailto:frankpiccola@live.com)

Hao Larry Tang  
22 Shelduck Lane  
Mechanicsburg, PA 17050  
[haotang@live.com](mailto:haotang@live.com)

Darlene Nychey  
5070 Brownsville Road  
Pittsburgh, PA 15236  
[darlene.starfish@gmail.com](mailto:darlene.starfish@gmail.com)

Lisa Inmon  
4625 Painted Sky Road  
Reading, PA 19608  
[lisainmon@icloud.com](mailto:lisainmon@icloud.com)

Jessica Weiss  
729 Orchard Street  
Carnegie, PA 15106  
[weissjessica22@yahoo.com](mailto:weissjessica22@yahoo.com)

Brian Kalcic  
Excel Consulting  
7330 Dorset Avenue  
St. Louis, MO 63130  
[excel.consulting@sbcglobal.net](mailto:excel.consulting@sbcglobal.net)  
*Consultant for OSBA*

Aaron Rothschild  
Edgar Bandera  
Rothschild Financial Consulting  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultant for OCA*

Barbara Alexander  
Barbara Alexander Consulting  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultant for OCA*

Jerome Mierzwa  
Exeter Associates  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultant for OCA*

Ralph Smith  
Dawn Bisdorf  
Megan Cranston  
Mark Dady  
Larkin & Associates  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultants for OCA*

Roger Colton  
Fisher, Sheehan & Colton  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultant for OCA*

Terry Fought  
[ocapawc2022@paoca.org](mailto:ocapawc2022@paoca.org)  
*Consultant for OCA*

Ethan Cline  
[etcline@pa.gov](mailto:etcline@pa.gov)  
*Consultant for I&E*

DC Patel  
[dupatel@pa.gov](mailto:dupatel@pa.gov)  
*Consultant for I&E*

Anthony Spadaccio  
[aspadaccio@pa.gov](mailto:aspadaccio@pa.gov)  
*Consultant for I&E*

Christine Wilson  
[cswilson@pa.gov](mailto:cswilson@pa.gov)  
*Consultant for I&E*

Joe Kubas  
[jkubas@pa.gov](mailto:jkubas@pa.gov)  
*Consultant for I&E*

Lisa Gumby  
[lgumby@pa.gov](mailto:lgumby@pa.gov)  
*Consultant for I&E*

Richard A. Baudino  
J. Kennedy & Associates  
1347 Frye Road  
Westfield, NC 27053  
[rbaudino@jkenn.com](mailto:rbaudino@jkenn.com)  
*Consultant for Cleveland-Cliffs Steel*

**VIA FIRST CLASS MAIL**

Lisa Tunzi  
204 Susquehanna Avenue  
West Pittston, PA 18643

Meade Buffington  
950 Orchard Avenue – Lot 39  
Camp Hill, PA 17011

Paul J. Walaski  
65 Depot Street  
Forest City, PA 18421



---

Kenneth M. Kulak (Pa. No. 75509)  
Catherine G. Vasudevan (Pa. No. 210254)  
Brooke E. McGlinn (Pa. No. 204918)  
Mark A. Lazaroff (Pa. No. 315407)  
Morgan, Lewis & Bockius LLP  
1701 Market Street  
Philadelphia, PA 19103-2921  
215.963.5384 (bus)  
215.963.5001 (fax)  
[ken.kulak@morganlewis.com](mailto:ken.kulak@morganlewis.com)  
[catherine.vasudevan@morganlewis.com](mailto:catherine.vasudevan@morganlewis.com)  
[brooke.mcglinn@morganlewis.com](mailto:brooke.mcglinn@morganlewis.com)  
[mark.lazaroff@morganlewis.com](mailto:mark.lazaroff@morganlewis.com)

*Counsel for  
Pennsylvania American Water Company*

Dated: June 24, 2022

**BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

<b>PENNSYLVANIA PUBLIC UTILITY COMMISSION</b>	:	
	:	
v.	:	<b>DOCKET NOS. R-2022-3031672</b>
	:	<b>R-2022-3031673</b>
<b>PENNSYLVANIA-AMERICAN WATER COMPANY</b>	:	
	:	

**MOTION OF PENNSYLVANIA-AMERICAN WATER COMPANY FOR LEAVE  
TO FILE THE SUPPLEMENTAL DIRECT TESTIMONY OF ASHLEY E.  
EVERETTE AND POPIOLEK**

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Pursuant to 52 Pa. Code § 5.103, Pennsylvania-American Water Company (“PAWC” or the “Company”) hereby moves for leave to file the Supplemental Direct Testimony of (1) Ashley E. Everette and (2) John R. Popiolek, attached hereto as Appendix A and B, respectively. This limited-scope Supplemental Direct Testimony is intended to address updates to the Company’s pension and Other Post-Employment Benefit (“OPEB”) expense claims. The pension and OPEB costs included in PAWC’s initial water and wastewater rate filing were based on studies prepared by WTW, a national actuarial firm. Due to rapidly changing market conditions, updated actuarial calculations show a substantial change in these expense categories as compared to the initial filing.

**I. MOTION FOR LEAVE TO FILE THE SUPPLEMENTAL DIRECT  
TESTIMONY ATTACHED AS APPENDICES A AND B**

1. This case was initiated on April 29, 2022, when PAWC filed Supplement No. 35 to Tariff Water – PA P.U.C. No. 5 (“Tariff No. 5”) and Supplement No. 34 to Tariff Wastewater PA P.U.C. No. 16 (“Tariff No. 16”) with the Pennsylvania Public



Utility Commission (“Commission”). By Orders issued June 16, 2022, the Commission instituted a formal investigation to determine the lawfulness, justness and reasonableness of PAWC’s existing and proposed rates, rules and regulations. Accordingly, Tariff Nos. 5 and 16 were suspended by operation of law until January 28, 2023.<sup>1</sup>

2. The pension and OPEB costs presented in PAWC’s April 29, 2022 filing were based on studies prepared by Willis Towers Watson.

3. Market conditions deteriorated rapidly in 2022 and, since the Company’s initial filing, Willis Towers Watson has prepared updated actuarial calculations. The Supplemental Direct Testimony of Mr. Popiolek describes those updated calculations as well as the evolving market conditions resulting in the changes in pension and OPEB costs. The Supplemental Direct Testimony of Ms. Everette addresses PAWC’s updated claims for pension and OPEB expense in the Fully Projected Future Test Year.

4. To ensure the parties have reasonable notice of the updated claims for pension and OPEB expense, the Company believes it is appropriate to submit limited-scope Supplemental Direct Testimony. The Commission’s Bureau of Investigation and Enforcement, the Office of Consumer Advocate and the Office of Small Business Advocate have each indicated that they have no objection to the Company’s request to file the Supplemental Direct Testimony described above.

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<sup>1</sup> *Pa. P.U.C. v. Pennsylvania-American Water Company*, Docket Nos. R-2022-3031672 and R-2022-3031673 (Orders entered June 16, 2022).

## II. CONCLUSION

WHEREFORE, for the reasons stated above, the Company respectfully requests that the Administrative Law Judge grant this Motion and authorize the Company to file the Supplemental Direct Testimony attached hereto as Appendices A and B.



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Susan Simms Marsh (PA I.D. No. 44689)  
Elizabeth Rose Triscari (PA I.D. No. 306921)  
Teresa Harrold (PA I.D. No. 311082)  
Pennsylvania-American Water Company  
852 Wesley Drive  
Mechanicsburg, PA 17055  
717.550.1570 (bus)  
[susan.marsh@amwater.com](mailto:susan.marsh@amwater.com)  
[elizabeth.triscari@amwater.com](mailto:elizabeth.triscari@amwater.com)  
[teresa.harrold@amwater.com](mailto:teresa.harrold@amwater.com)

Kenneth M. Kulak (Pa. No. 75509)  
Catherine G. Vasudevan (Pa. No. 210254)  
Brooke E. McGlinn (Pa. No. 204918)  
Mark A. Lazaroff (Pa. No. 315407)  
Morgan, Lewis & Bockius LLP  
1701 Market Street  
Philadelphia, PA 19103-2921  
215.963.5384 (bus)  
215.963.5001 (fax)  
[ken.kulak@morganlewis.com](mailto:ken.kulak@morganlewis.com)  
[catherine.vasudevan@morganlewis.com](mailto:catherine.vasudevan@morganlewis.com)  
[brooke.mcglinn@morganlewis.com](mailto:brooke.mcglinn@morganlewis.com)  
[mark.lazaroff@morganlewis.com](mailto:mark.lazaroff@morganlewis.com)

Dated: June 24, 2022

*Counsel for Pennsylvania-American Water  
Company*

# **APPENDIX A**

## **SUPPLEMENTAL DIRECT TESTIMONY OF ASHLEY E. EVERETTE**

**PAWC STATEMENT NO. 1 SUPPLEMENTAL**

**TESTIMONY  
OF  
ASHLEY E. EVERETTE**

**WITH REGARD TO**

**UPDATES TO PENSION AND OTHER POST-RETIREMENT BENEFITS EXPENSE  
AND REQUEST FOR ACCOUNTING DEFERRAL**

**DOCKET NOS.  
R-2022-3031672 (WATER)  
R-2022-3031673 (WASTEWATER)**

**DATE: JUNE 24, 2022**

1 **Q. What is your name and business address?**

2 A. My name is Ashley E. Everette. My business address is 852 Wesley Drive,  
3 Mechanicsburg, Pennsylvania 17055. I am employed by American Water Works Service  
4 Company (“Service Company”) as Senior Director of Rates and Regulatory for  
5 Pennsylvania-American Water Company (“PAWC” or the “Company”).

6 **Q. Have you submitted any other testimony in this proceeding?**

7 A. Yes, I submitted PAWC Statement No. 1. I also sponsored portions of PAWC Exhibit 3-  
8 A.

9 **Q. What is the purpose of your supplemental direct testimony in this proceeding?**

10 A. The purpose of my supplemental direct testimony is to address PAWC’s updated claim  
11 for pension and OPEB expense in the Fully Projected Future Test Year (“FPFTY”). As  
12 Company witness John Popiolek explains in Statement No. 15 (Supplemental), due to a  
13 significant decline in global investment returns, PAWC’s pension and OPEB expense is  
14 projected to increase significantly beyond the level of expense originally forecasted for  
15 2023.

16 **Q. What is the revised level of pension expense that the Company is claiming for 2023?**

17 A. The chart below summarizes the Company’s revised pension and OPEB expense claims  
18 which are based on actual and projected calculations by Willis Towers Watson. The  
19 amounts are shown separately by PAWC’s direct employee costs and PAWC’s expense  
20 associated with the Service Company. Please refer to Schedules AEE-3 and AEE-4 for  
21 detailed support of the calculations.

1

	<b>PAWC (As Filed)</b>	<b>PAWC (Revised)</b>	<b>Change</b>
<b>2023 Pension</b>	(\$6,290,682)	\$774,425	\$7,065,107
<b>2023 OPEB</b>	(\$6,648,420)	(\$5,637,157)	\$1,011,263

2

	<b>AWWSC (As Filed)</b>	<b>AWWSC (Revised)</b>	<b>Change</b>
<b>2023 Pension</b>	(\$417,125)	\$803,223	\$1,220,348
<b>2023 OPEB</b>	(\$388,790)	(\$329,005)	\$59,785

3

4 **Q. Please summarize the Company’s request with regard to the pension and OPEB**  
5 **expense.**

6 A. The Company requests the Commission authorize the revised level of expense identified  
7 in the chart above for recovery in this proceeding. Furthermore, given the significant  
8 fluctuation in this expense, the Company requests that the Commission allow the  
9 Company to record any amounts above or below the amount authorized in rates to a  
10 regulatory asset or liability, as appropriate, from the effective date of new rates in this  
11 proceeding until the Company’s next base rate case.

12 **Q. Please describe the Company’s request for accounting deferral with respect to this**  
13 **expense.**

14 A. The Company requests that through the conclusion of the Company’s next rate proceeding,  
15 the Company be permitted to record any amounts above or below the projected level of  
16 expense into a regulatory asset or liability. At the time of the next rate proceeding, if the  
17 volatility is continuing, the Company will address any request to continue regulatory asset  
18 or liability treatment.

1 **Q. Please discuss the circumstances under which an accounting deferral is appropriate.**

2 A. Accounting deferral is appropriate when the event is extraordinary, nonrecurring,  
3 unanticipated, outside the control of the Company, and will have a significant financial  
4 impact on the Company. The standard which a utility must meet when seeking Commission  
5 authorization for deferral accounting is whether, based on Commission precedent, the  
6 financial impact appears to be within the scope of the type of items that the Commission  
7 has allowed as an exception to the general rule against retroactive recovery of past expenses  
8 in order to provide the utility an opportunity to claim the expenses for recovery in a future  
9 proceeding.

10 **Q. Why is it appropriate that the Company be permitted to record the amount of**  
11 **pension and OPEB expense above or below the amount authorized in rates to a**  
12 **regulatory asset or liability?**

13 A. The pension and OPEB expense increase is extraordinary, as discussed in more detail by  
14 Mr. Popiolek. The level of fluctuation in this expense from year to year can change  
15 drastically based on market fluctuations and the factors that Mr. Popiolek discusses in his  
16 testimony. Finally, the \$9 million<sup>1</sup> fluctuation in these expenses is a significant impact for  
17 the Company, representing more than 3% of total O&M expenses in the historic test year.  
18 In addition, counsel has advised me that the significant fluctuation in the pension and  
19 OPEB expense is within the scope of the type of items that the Commission has allowed  
20 as an exception to the general rule against retroactive recovery.

21 As described above and in the testimony of Mr. Popiolek, the Company is seeing  
22 extreme volatility in this expense. This fluctuation is outside of the Company's control

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<sup>1</sup> \$7.1 million PAWC pension + \$1.0 million PAWC OPEB + \$1.2 million Service Company pension + \$0.06 million Service Company OPEB.

1 and is a significant expense for PAWC. At this point, the Company cannot predict if the  
2 market will continue to fluctuate in this manner. The extreme volatility of these expenses  
3 is not within the Company's control. The purpose of the Company's request for deferral  
4 is to both protect the Company's customers if the expense were to significantly decrease  
5 in the future, as well as to allow the Company the opportunity to claim in a future  
6 proceeding the increased levels of cost, without assertions that such costs are out-of-test-  
7 year items.

8 **Q. Will this increased level of expense change the amount of additional revenue**  
9 **requirement that the Company is requesting the Commission approve in this**  
10 **proceeding?**

11 A. With this additional expense, the Company can support a higher level of revenue  
12 requirement than was originally requested in this proceeding. However, the Company is  
13 not requesting approval for more than the \$173.2 million initially requested in this case  
14 and noticed to customers.

15 **Q. Does that conclude your supplemental direct testimony at this time?**

16 A. Yes, it does.



Pennsylvania-American Water Company  
Pension Expense  
Schedule AEE-3  
Page 1 of 5

LINE NO.	DESCRIPTION	AS FILED		REVISED	
		PRESENT RATES 12/31/2022 AMOUNT	PRESENT RATES 12/31/2023 AMOUNT	PRESENT RATES 12/31/2022 AMOUNT	PRESENT RATES 12/31/2023 AMOUNT
1	PAWC Pension Costs	(\$2,201,231)	(\$2,201,231)	(\$2,201,231)	\$4,188,568
2	Less: 38.82% Capitalized service costs portion not charged to operating expense	2,131,033	2,131,033	2,131,033	\$1,455,725
3	10 yr. amortization of Deferred Pension Liability	(1,958,418)	(1,958,418)	(1,958,418)	(1,958,418)
4	Sub-Total	(6,290,682)	(6,290,682)	(6,290,682)	774,425
5	Less: Amount Charged To Operating Expense				
6	During The Twelve Months Ended 12/31/21	(5,344,509)	(6,290,682)	(5,344,509)	(6,290,682)
7	Pro Forma Adjustment	(\$946,173)	\$0	(\$946,173)	\$7,065,107

**Pennsylvania-American Water Company**  
**Pension Expense**  
**Schedule AEE-3**  
**Page 2 of 5**

<b>AS FILED</b>
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**Pension**

	2022 Gross Amount	Capital Rate	Capitalized Service Costs	2022 Pro forma Expense
Pro Forma Pension Cost - Service Costs	\$5,489,524	38.82%	\$2,131,033	\$3,358,491
Pro Forma Pension Cost - Non-Service Costs	<u>(7,690,755)</u>			<u>(7,690,755)</u>
Pro Forma Pension Cost - ASC 715 (FAS 87) Accrual	(\$2,201,231)			(\$4,332,264)
10 yr amortization of Deferred Pension Liability - PAWC				(\$1,479,089)
10 yr amortization of Deferred Pension Liability - Service Company				<u>(479,329)</u>
Total 10 yr amortization of Deferred Pension Liability				<u><u>(1,958,418)</u></u>
Total Pro Forma Pension Expense				<u><u>(\$6,290,682)</u></u>

<b>REVISED</b>
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**Pension**

	2023 Gross Amount	Capital Rate	Capitalized Service Costs	2023 Pro forma Expense
Pro Forma Pension Cost - Service Costs	\$3,749,936	38.82%	\$1,455,725	\$2,294,211
Pro Forma Pension Cost - Non-Service Costs	<u>438,632</u>			<u>438,632</u>
Pro Forma Pension Cost - ASC 715 (FAS 87) Accrual	\$4,188,568			\$2,732,843
10 yr amortization of Deferred Pension Liability - PAWC				(\$1,479,089)
10 yr amortization of Deferred Pension Liability - Service Company				<u>(479,329)</u>
Total 10 yr amortization of Deferred Pension Liability				<u><u>(1,958,418)</u></u>
Total Pro Forma Pension Expense				<u><u>\$774,425</u></u>

**Pennsylvania-American Water Company**  
**Service Company Pension Expense**  
**Schedule AEE-3**  
**Page 3 of 5**

LINE NO.	DESCRIPTION	AS FILED		REVISED	
		2022	2023	2022	2023
1	AWWSC Pension Costs	(\$2,616,376)	(\$2,616,376)	(\$2,616,376)	\$4,978,518
2	Less: 11.18% Capitalized service costs portion not charged to operating expense	(292,559)	(292,559)	(292,559)	503,740
3	Sub-Total	<u>(\$2,323,817)</u>	<u>(\$2,323,817)</u>	<u>(\$2,323,817)</u>	<u>\$4,474,778</u>
4	PAWC Allocation 17.95%	(417,125)	(417,125)	(417,125)	803,223
5	Less: Amount Charged To Operating Expense	(423,726)	(417,125)	(423,726)	(417,125)
6	During The Twelve Months Ended 12/31/21				
7	Pro Forma Adjustment	<u>\$6,601</u>	<u>\$0</u>	<u>\$6,601</u>	<u>\$1,220,348</u>

**Pennsylvania-American Water Company**  
**Service Company Pension Expense**  
**Schedule AEE-3**  
**Page 4 of 5**

<b>AS FILED</b>			
		Capitalized	2022 Pro forma
	2022 Gross Amount	Capital Rate	Service Costs
			Expense
Pro Forma Pension Cost - Service Costs	\$6,594,832	11.18%	\$737,424
Pro Forma Pension Cost - Non-Service Costs	(9,211,208)	11.18%	(1,029,983)
Pro Forma Pension Cost - ASC 715 (FAS 87) Accrual	(\$2,616,376)		(\$2,323,817)
PAWC Allocation - 17.95%			(\$417,125)

<b>REVISED</b>				
			Capitalized	2023 Pro forma
	2023 Gross Amount	Capital Rate	Service Costs	Expense
Pro Forma Pension Cost - Service Costs	\$4,504,982	11.18%	\$503,740	\$4,001,242
Pro Forma Pension Cost - Non-Service Costs	473,536			473,536
Pro Forma Pension Cost - ASC 715 (FAS 87) Accrual	\$4,978,518			\$4,474,778
PAWC Allocation - 17.95%				\$803,223

American Water  
Allocation of Pension Expense  
Not Reflecting Purchase Accounting  
Based on census data collected as of July 1, 2021  
Schedule AEE-3  
Page 5 of 5

	Company Code	Allocation Count	2021 Valuation Earnings	Pension Cost Allocation % (A)	2023 Total Cost	2023 Service Cost	2023 Non-Service Cost
<b>AWW SERVICE COMPANY</b>							
	1033	393	39,568,610	21.68%	4,978,518	4,504,982	473,536
<b>PENNSYLVANIA - AM</b>							
	1024	359	33,305,370	18.24%	4,188,568	3,749,936	438,632
<b>TOTAL</b>							
		1,928	\$182,574,388	100.00%	\$22,963,642	\$20,142,308	\$2,821,334

(A) The allocation percentage for each company is equal to the ratio of valuation earnings for that company to total valuation earnings for the entire American Water system. For allocation purposes, the annual compensation limit under IRC Section 401(a)(17) is ignored.

Note: Confidential data pertaining to other American Water affiliates is redacted.

Pennsylvania-American Water Company  
OPEB Expense  
Schedule AEE-4  
Page 1 of 5

LINE NO.	DESCRIPTION	AS FILED		REVISED	
		PRESENT RATES 12/31/2022 AMOUNT	PRESENT RATES 12/31/2023 AMOUNT	PRESENT RATES 12/31/2022 AMOUNT	PRESENT RATES 12/31/2023 AMOUNT
1	Annualized OPEB Expense	(\$3,173,353)	(\$6,548,040)	(\$3,173,353)	(\$5,544,736)
2	Annualized Retiree VEBA Expense	219,000	219,000	219,000	219,000
3	Less: Capitalized portion not charged to operating expense	228,915	319,380	228,915	311,421
4	Sub-Total	<u>(3,183,268)</u>	<u>(6,648,420)</u>	<u>(3,183,268)</u>	<u>(5,637,157)</u>
5	Less: Amount Charged To Operating Expenses				
6	For The Twelve Months Ended 12/31/21	(2,973,735)	(3,183,268)	(2,973,735)	(3,183,268)
7	Pro Forma Adjustment	<u>(\$209,533)</u>	<u>(\$3,465,152)</u>	<u>(\$209,533)</u>	<u>(\$2,453,889)</u>

**Pennsylvania-American Water Company**  
**OPEB Expense**  
**Schedule AEE-4**  
**Page 2 of 5**

	AS FILED			REVISED		
	2021 Pro forma Expense	Adjustment	2022 Pro forma Expense	2021 Pro forma Expense	Adjustment	2022 Pro forma Expense
Pro Forma OPEB Cost - Service Costs	\$407,860	(\$37,177)	\$370,683	\$407,860	(\$37,177)	\$370,683
Retiree Medical VEBA	216,716	2,284	219,000	216,716	2,284	219,000
Subtotal	624,576	(34,893)	589,683	624,576	(34,893)	589,683
Capitalization Rate	38.82%		38.82%	38.82%		38.82%
Pro Forma OPEB Cost - Service Costs Capitalized	(242,460)	13,545	(228,915)	(242,460)	13,545	(228,915)
Pro Forma OPEB Cost - Non-Service Costs	(3,355,851)	(188,185)	(3,544,036)	(3,355,851)	(188,185)	(3,544,036)
OPEB Cost - ASC 715 (FAS 106) and Retiree VEBA Medical	(2,973,735)	(209,533)	(3,183,268)	(2,973,735)	(209,533)	(3,183,268)
Total 2022 Pro forma OPEB Expense Adjustment			<u>(\$209,533)</u>			<u>(\$209,533)</u>
	2022 Pro forma Expense	Adjustment	2023 Pro forma Expense	2022 Pro forma Expense	Adjustment	2023 Pro forma Expense
Pro Forma OPEB Cost - Service Costs	\$370,683	\$233,037	\$603,720	\$370,683	\$212,535	\$583,218
Retiree Medical VEBA	219,000	-	219,000	219,000	-	219,000
Subtotal	589,683	233,037	822,720	589,683	212,535	802,218
Capitalization Rate	38.82%		38.82%	38.82%		38.82%
Pro Forma OPEB Cost - Service Costs Capitalized	(228,915)	(90,465)	(319,380)	(228,915)	(82,506)	(311,421)
Pro Forma OPEB Cost - Non-Service Costs	(3,544,036)	(3,607,724)	(7,151,760)	(3,544,036)	(2,583,918)	(6,127,954)
OPEB Cost - ASC 715 (FAS 106) and Retiree VEBA Medical	(3,183,268)	(3,465,152)	(6,648,420)	(3,183,268)	(2,453,889)	(5,637,157)
Total 2023 Pro forma OPEB Expense Adjustment			<u>(\$3,465,152)</u>			<u>(\$2,453,889)</u>

**Pennsylvania-American Water Company**  
**Service Company OPEB Expense**  
**Schedule AEE-4**  
**Page 3 of 5**

LINE NO.	DESCRIPTION	AS FILED		REVISED	
		2022	2023	2022	2023
1	AWWSC OPEB Costs	(\$1,012,685)	(\$2,089,620)	(\$1,012,685)	(\$1,769,445)
2	Less: 19.93% Capitalized service costs portion not charged to operating expense	(201,857)	38,403	(201,857)	31,347
3	Sub-Total	<u>(\$810,828)</u>	<u>(\$2,128,023)</u>	<u>(\$810,828)</u>	<u>(\$1,800,792)</u>
4	PAWC Allocation 18.27%	(148,138)	(388,790)	(148,138)	(329,005)
5	Less: Amount Charged To Operating Expense	(594,272)	(148,138)	(594,272)	(148,138)
6	During The Twelve Months Ended 12/31/21				
7	Pro Forma Adjustment	<u>\$446,134</u>	<u>(\$240,651)</u>	<u>\$446,134</u>	<u>(\$180,866)</u>



**Pennsylvania-American Water Company**  
**Service Company OPEB Expense**  
**Schedule AEE-4**  
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	<b>AS FILED</b>	<b>REVISED</b>		<b>2022 American</b>
	<b>2023 OPEB</b>	<b>2023 OPEB</b>		<b>Water Retiree</b>
				<b>Welfare Plan</b>
Service Costs	\$192,660	\$157,265		
Non- Service Costs	(2,282,280)	(1,926,710)	Service cost (OR)	\$81,183
2023 Service + Non-Service Costs	(2,089,620)	(1,769,445)	Interest cost (INT)	258,466
2023 OPEX Costs	154,257	125,918	Expected return on assets (INT)	(293,069)
PA's allocated portion	18.27%	18.27%	Prior service cost (credit)	(857,409)
Total Cost (Annual) - PA's portion	(388,790)	(329,005)	2022 Pension Cost	(\$810,828)
2022 Cost	(148,138)	(148,138)		
2023 Adjustment	(\$240,651)	(\$180,866)	2022 Pension Cost allocated to PA	(\$148,138)

American Water  
Allocation of Post-Retirement Welfare Cost  
Not Reflecting Purchase Accounting  
Based on census data collected as of July 1, 2021  
Schedule AEE-4  
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	Company Code	Allocation Count	FAS 106 Cost Allocation % (A)	2023 Total Cost	2023 Service Cost	2023 Non-Service Cost
<b>AWW SERVICE COMPANY</b>						
	1033	497	7.41%	(1,769,445)	157,265	(1,926,710)
<b>PENNSYLVANIA - AM</b>						
	1024	1,556	23.22%	(5,544,736)	583,218	(6,127,954)
<b>TOTAL</b>						
		6,711	100.00%	(23,879,146)	2,152,457	(26,031,603)

(A) The allocation percentage for each company is equal to the ratio of total participants for that company to total participants for the entire American system (Counts adjusted to reflect weighting of APBO).

(B) The service cost for 2023 is assumed to be allocated in the same proportion as previously provided for 2022.

Note: Confidential data pertaining to other American Water affiliates is redacted.

# **APPENDIX B**

## **SUPPLEMENTAL DIRECT TESTIMONY OF JOHN R. POPIOLEK**

**DIRECT TESTIMONY  
OF  
JOHN R. POPIOLEK, FSA**

**WITH REGARD TO  
CHANGES IN PENSION AND POSTRETIREMENT  
WELFARE PLAN COSTS**

**DOCKET NOS.  
R-2022-3031672 (WATER)  
R-2022-3031673 (WASTEWATER)**

**DATE: JUNE 24, 2022**

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CONCLUSION.....	8



1 multiemployer plan exit and financial strategy. I am a Fellow of the Society of Actuaries,  
2 a member of the American Academy of Actuaries, and Enrolled Actuaries under the  
3 Employee Retirement Income Security Act of 1974 (“ERISA”). Since 2018, I have  
4 served on the Retirement Plans Experience Committee of the Society of Actuaries,  
5 developing the next generation of mortality assumptions for U.S. actuaries.

6 **Q. What is the purpose of your testimony?**

7 A. The purpose of my testimony is to present updated projections of changes in the forecast  
8 of pension cost and postretirement welfare plan income for the American Water Pension  
9 Plan and the American Water Postretirement Welfare Plan and, in addition, PAWC’s  
10 share of these expenses. As I will describe, global investment returns have significantly  
11 declined during 2022. Even assuming a return of 5% through the remainder of 2022 and  
12 taking into account other adjustments in market data, the result is an annualized return for  
13 2022 of minus 15% for the pension plan and minus 7.31% for the postretirement plan.  
14 The associated 2022 asset losses are almost twice the largest annual gain/loss over the  
15 last 10 years; similarly, the change in the discount rate is almost twice the largest change  
16 over the last 10 years.

17 The effect of these losses is an increase of \$13.8 million (“M”) in PAWC’s  
18 portion of pension cost and a decrease of \$1.2M in PAWC’s portion of postretirement  
19 welfare plan income. Furthermore, the associated asset loss lowers the expected return  
20 on assets and increases the net gain/loss amortization in 2023.

**PROJECTED CHANGES IN 2023 PENSION COST AND POSTRETIREMENT WELFARE PLAN INCOME**

**Q. What is the change in forecasted pension cost and postretirement welfare plan income for 2023?**

A. Pension cost for the American Water Pension Plan as a whole is expected to increase in 2023, and PAWC’s share is expected to increase from \$2.2M income to \$4.2M expense. Projected postretirement welfare plan income for the American Water Postretirement Welfare Plan is also expected to decrease in 2023. PAWC’s share is expected to decrease from \$6.5M income (as previously filed) to \$5.5M income.

**Q. How does the projected 2023 cost compare to 2022 by component?**

A. See Table 3 below for a comparison of the pension cost amounts applicable to PAWC.

**Table 3  
Change in Pension Cost**

<b>Component</b>	<b>2022 Amount (as previously filed)</b>	<b>2023 Amount (Revised)</b>	<b>Commentary</b>
Service Cost	\$5.5M	\$3.7M	Reduced based on higher discount rate and ongoing reduction in active participant count
Interest Cost	11.4M	11.9M	Higher discount rate results in lower pension benefit obligation but higher interest from passage of time
Expected Return on Assets	(22.4M)	(15.1M)	Same expected return on assets is currently assumed (6.5%) but applied to a lower projected asset value at 12/31/22
Prior Service Cost Amortization	(0.5M)	(0.4M)	
Net Gain/Loss Amortization	3.8M	4.1M	
Total pension cost/(income)	\$(2.2M)	\$4.2M	



Key Assumptions			
Discount Rate	2.94%	4.54%	Reflecting increases in corporate bond yields through May, 2022
Expected Return on Assets	6.50%	6.50%	
Actual Return on Assets	-15.00%	N/A	Projection is based on year-to-date plan investment returns through May 2022; actual results will be known after 2022 ends

1 See Table 4 below for a comparison of the postretirement welfare income amounts  
2 applicable to PAWC.

3 **Table 4**  
4 **Change in Postretirement Welfare Income**

<b>Component</b>	<b>2023 Amount (as previously filed)</b>	<b>2023 Amount (Revised)</b>	<b>Commentary</b>
Service Cost	\$0.6M	\$0.6M	Reduced based on higher discount rate and ongoing reduction in active participant count
Interest Cost	2.5M	2.9M	Higher discount rate results in lower accumulated pension benefit obligation but higher interest from the passage of time
Expected Return on Assets	(2.4M)	(2.3M)	Same expected return on assets is currently assumed (3.6%) but applied to a lower projected asset value at 12/31/22
Prior Service Cost Amortization	(7.4M)	(7.4M)	
Net Gain/Loss Amortization	0.2M	0.7M	Experience results in accumulated losses outside the 10% loss recognition corridor
Total postretirement plan income	\$(6.5M)	\$(5.5M)	

5

Key Assumptions			
Discount Rate	3.49%	4.57%	Reflecting increases corporate bond yields through May, 2022
Expected Return on Assets	3.60%	3.60%	
Actual Return on Assets for 2022	-0.68%	-7.31%	Projection is based on year-to-date plan investment returns through February 2022 for the previously filed costs, and through May 2022 for the revised costs; actual results will be known after 2022 ends

1     **Q.     How was the 2023 pension and postretirement welfare plan expense developed in the**  
2     **Company’s proposal for 2023 rates?**

3     A.     Pension cost and postretirement welfare plan income for 2023 was estimated by  
4     projecting investment returns for the pension trust through the end of 2022 and assuming  
5     that the corporate bond yields that are the basis for setting the discount rate at year-end  
6     2022 would be at approximately the same level as were available in mid-May 2022.

7     **Q.     What specific assumptions were used to develop the Company’s proposal for**  
8     **pension cost and postretirement welfare plan expense in 2023 rates?**

9     A.     Pension cost for 2023 was estimated assuming that investment returns for the pension  
10    trust would be -15% for the year, reflecting an approximate -19% actual return through  
11    mid-May 2022 and +5% return for the remainder of 2022. The estimate also assumes an  
12    increase in discount rate from 2.94% at year-end 2021 to 4.54% at year-end 2022,  
13    reflecting actual increases in high quality corporate bond yields through mid-May 2022  
14    and no change for the remainder of the year.

15             Postretirement Welfare plan income for 2023 was estimated assuming that  
16    investment returns for the pension trust would be -7.31% for the year, reflecting an  
17    approximate -11.7% actual return through mid-May 2022 and +5% return for the

1 remainder of 2022. This estimate also assumes an increase in discount rate from 3.49%  
2 at year-end 2022 in the previously filed costs to 4.57% at year-end 2022 in the revised  
3 costs, reflecting actual increases in high quality corporate bond yields through mid-May  
4 2022 and no change for the remainder of the year.

5 **Q. How much of the change from 2022 to 2023 is due to the discount rate?**

6 A. **Pension:** Based on interest rates as of May 12, 2022, we are estimating an increase in the  
7 discount rate from 2.94% at December 31, 2021 to 4.54% at December 31, 2022. This  
8 decreases PAWC's pension cost by \$7.4M.

9 **Postretirement Welfare Plan:** Based on interest rates as of May 12, 2022, we are  
10 estimating an increase in the discount rate from 3.49% estimated in the previously filed  
11 costs to 4.57% at December 31, 2022. This increases PAWC's postretirement welfare  
12 plan income by approximately \$0.2M.

13 The discount rate change impacts pension cost and postretirement welfare income as  
14 follows:

- 15 1. The service cost component of pension cost is reduced, since the present value  
16 of benefits earned will decrease from the increase in rate.
- 17 2. The interest cost component is increased because the change in the discount rate  
18 increases the interest charged on the PBO but also reduces the PBO itself.
- 19 3. The net gain/loss amortization is decreased. This occurs because the decrease in  
20 PBO from the discount rate change results in an actuarial gain. This gain is  
21 immediately reflected in the amortization of net gains/losses, and amortized over  
22 the average remaining future service of the active participants in the plan.

1 **Q. How much of the change from 2022 to 2023 that you have described is due to 2022**  
2 **asset returns?**

3 A. Global investment returns have significantly declined during 2022. Our estimated asset  
4 return through May 12, 2022 is a decline of 19.0% for the Pension Plan and a decline of  
5 11.7% for the Postretirement Welfare Plan. Assuming returns of +5% through the  
6 remainder of 2022, this produces an annualized return of minus 15% for the pension plan  
7 and minus 7.31% for the postretirement welfare plan for all of 2022. This results in an  
8 asset loss of 21.5% (Expected return of 6.5% plus the 15% negative return for 2022) for  
9 the pension plan and 10.91% (Expected return of 3.6% plus the 7.31% negative return for  
10 2022).

11 The effect of these losses is an increase of \$13.8M in PAWC's portion of pension  
12 cost and a decrease of \$1.2M in PAWC's portion of postretirement welfare plan income  
13 compared to the previously filed costs. The asset loss lowers the expected return on assets  
14 and increases the net gain/loss amortization in 2023.

15 **Q. Is the estimated discount rate increases of 1.60% for the pension plan and 1.67% for**  
16 **the postretirement welfare plan within the typical range of annual change in**  
17 **assumptions?**

18 A. No. The largest annual discount rate change over the last ten years is 0.95% for pension  
19 and 0.96% for postretirement welfare. This means the 2022 projected changes are almost  
20 2 times the largest change over the last 10 years.

21 **Q. Is the estimated loss of 21.5% for the pension plan and 10.91% for the**  
22 **postretirement welfare plan within the typical range of annual gains and losses?**

1 A. No. The largest annual asset return gain/loss over the last 10 years is 12.0% for pension  
2 and 11.9% for postretirement welfare plan. This means the 2022 asset losses are almost  
3 2 times the largest gain/loss over the last 10 years.

4 **CONCLUSION**

5 **Q. Does this conclude your direct testimony?**

6 A. Yes, it does.