



October 20, 2022

DATE OF DEPOSIT

OCT 24 2022

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
400 North Street
Harrisburg, PA 17120

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Re: Docket A-2022-3033837 – Data Request Set 2

Please see the attached response to Data Request Set 2.

Per Item 3, the original notice published in the Scranton Times is attached.

The response to Item 4 is the correct business plan/model the previously submitted plan was an older version that was mistakenly submitted.

Some of the information is confidential.

If more information is needed or there are questions, don't hesitate to contact me as soon as possible.

Peter McCawley
PLJ Group LLC
805-479-0253
petem@hypertrack.us



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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Docket No. A-2022-3033837
Progressive Light
& Power LLC Data
Requests Set 2

Response to Data Requests Set 2

October 17, 2022

I, Peter McCawley, Consultant for Progressive Light & Power LLC, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

Signature

Title Consultant

Date October 20, 2022

1.c.

After PL&P enters the customer data from an enrollment ESG sends an 814 - Enrollment Request to the utility. The utility responds with an 814 Accept or Reject.

ESG then uses the EDI documents listed below to communicate with the utility to maintain and bill a customer

EDI Trading Documents

810 - Invoice

Inbound to PECO

Outbound from PECO

820 - Remittance Advice

Inbound to PECO

Outbound from PECO

824 - Application Advice

814 - Requests and Responses

Enrollment

Change

Drop/AND

Reinstate

Historical Usage

867 - Usage Reports

IU - Interval Usage

MU - Monthly Usage

HU/HI - Historical Usage

997 - Functional Acknowledgement

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Response 1.d

“Provide ESG’s PJM and NYISO agreements and registrations.”

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There are no agreements and registrations between the regional transmission entities and EDI providers such as ESG.

What does NYISO have to do with a PA license application?

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Response 1.e

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Energy Services Group in PA:

- Provides EDI services for UGI, Wellsboro, and Citizens.
- ESG has been providing EDI and billing services since 1998 and has been active in the PA markets since it opened to retail energy.
- George Behr, ESG's Director of Solutions Engineering, worked as a consultant to the PA PUC to develop the EDI rules in PA.
- ESG Provides EDI services to more than 30 PA EGSs
- **ESG has 996,580 meters in production in PA** (as of September 2022)
- ESG clients have **12 million meters in production on ESG systems** in the US.
- ESG is the largest EDI and billing/Customer Information service provider in the retail energy industry. ESG has 550 employees supporting 100s of retail suppliers in production behind every retail electric and gas market in the US. ESG has been providing EDI and billing services since 1998.

ESG has informed us they would gladly schedule time with the PA PUC to review its corporate capabilities and service offerings.

**Energy Services Group
Electric Generation Supplier Business Solution**

ESG provides a complete end-to-end service that includes, Enrollment, EDI, Billing, and Customer Relations Systems. Also included are tools to manage the business.

Customer Enrollment:

1. Customer completes initial enrollment with an agent, including the TPV. All TPVs are reviewed. If TPV is rejected, the agent/marketer is notified. If the TPV is accepted, the enrollment process begins.
2. Initial enrollment is validated
 - a. Customer zip code is in the service territory
 - b. Customer zip code in two service territories
 - c. Account number is the proper format
 - d. Account is currently enrolled
 - e. Account was previously enrolled
3. Failed initial validation
 - a. Enrollment process halted
 - b. Enrollment placed in validation review que
 - c. Staff reviews the enrollment to determine if there is a minor issue, I.E., typo, misspelling, etc., that can be corrected
 - d. If staff review cannot resolve the issues, an attempt to contact the customer is made
4. If the enrollment passes initial validation, enrollment is sent by EDI to the EDC
5. The EDC accepts or rejects the enrollment
 - a. If accepted,
 - i. EDI system generates the welcome package sent to the customer
 - ii. The EDC notifies the customer with the start date
 - b. If rejected, an attempt to contact the customer is made
6. When accepted, the EDI system
 - a. Adds customer to active status
 - b. Creates customer service account
 - c. Sets up customer billing file
 - d. Sets notice and expiration dates
7. The Billing system generates customer charges to appear on the customer's bill via EDI
 - a. If rate ready, EDC sends usage to the billing system. The billing system calculates customer charges and transmits to the EDC
 - b. If bill ready, EDC transmits the customer charges to the billing system
8. All customer information is available through the ESG Customer Relations System (CRS), which is the primary tool of the customer service (CS) staff. Information available includes:
 - a. TPV recording
 - b. Log of customer contacts
 - c. Log of customer complaints
 - d. Refunds
 - e. Recordings of customer contacts
 - f. Pricing, current and historical
 - g. Log of CS actions
 - h. Escalation to management

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Response 1.g

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The ESG Billing system either generates customer charges or receives the charges that the utility generates to appear on the customer's utility bill via EDI

- a. If the utility uses rate-ready billing, the EDC sends usage data at the end of the customer billing cycle via EDI to the ESG billing system. The ESG billing system calculates customer charges and transmits them to the EDC via EDI.

- b. If bill-ready, the EDC transmits the charges that will appear on the customer's invoice via EDI to the ESG billing system

Response 2.b, 2.c & 2.d

Amperon

1. Agreement will start with the first onboarded meter and then run for 14 months.
2. Amperon provides a short-term (15-day) hourly forecast, long-term (5-year) forecast, historical data, energy-only settlements, per-meter historical data and forecasts, and a trade blotter to overlay your position.
3. Amperon serves roughly 50 clients and several million meters across all deregulated ISO's in the US, Alberta, and the Australian Energy Market Operator.
4. Amperon has 6 retail clients in PJM, and four operate in PA.

Since we contracted in the east, we now offer automated scheduling, settlement reporting, and Renewable Energy Credits forecast and tracking.

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PROGRESSIVE LIGHT & POWER

Sharon Venturi

Responce 3

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

08/02/2022

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Sharon Venturi

Sworn and subscribed to before me this 17th day of October A.D., 2022

Kathleen Weaver
(Notary Public)

Commonwealth of Pennsylvania - Notary Seal
Kathleen Weaver, Notary Public
Lackawanna County
My commission expires June 14, 2025
Commission number 1314506
Member, Pennsylvania Association of Notaries

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SECRETARYS BUREAU

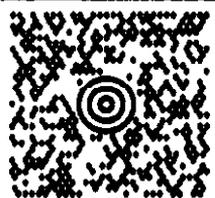
NOTICE
PA PUBLIC UTILITY COMMISSION
Applications of Progressive Light and Power LLC (d/b/a "N/A") for approval to offer, render, or furnish services as a supplier engaged in the business of supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, to the public in the Commonwealth of PA. Progressive Light and Power LLC will be filing an application with the PA Public Utility Commission ("PUC") for a license to provide natural gas supply services as a supplier of natural gas, engaged in the business of providing natural gas services. Progressive Light and Power LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as a generator and supplier of electric power engaged in the business of supplying electricity. Progressive Light and Power LLC propose to sell electricity, natural gas, and related services. Columbia Gas of PA, Inc., National Fuel Gas Distribution Corp., Peoples Natural Gas Company LLC, PECO Peoples Gas Company LLC, Philadelphia Gas Works, Valley Energy, Inc., UGI Utilities, Inc., Gas Division, Duquesne Light Company, UGI Utilities, Inc., Electric Division, Metropolitan Edison/Pennsylvania Electric Company, PPL, PECO Energy Company, Pennsylvania Power Company, Allegheny Power. Under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Progressive Light and Power LLC may be filed within 15 days of the date of this notice with the Secy. of the PUC, 400 North St. Harrisburg, PA 17120. You should send copies of any protest to Progressive Light and Power LLC at the address listed below. By and through Progressive Light and Power LLC, 2031 Ravenwood Dr., Folcroft, PA 19032, 610.931.4397/805.764.8612.

PETER J. MCCAWLEY
(805) 479-0253
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THOUSAND OAKS CA 91362-1376

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400 NORTH ST

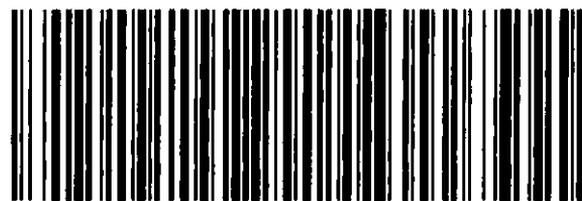
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10/25/2022 10:23:10 AM

UTILITY COMMISSION
400 NORTH ST
HARRISBURG PA 17120

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