



Pennsylvania Public Utility Commission
Commonwealth Keystone Building
2nd Floor, Room 01
Harrisburg, PA 17120

February 6, 2023

Dear Ms. Chiavetta:

Attached please find documents supporting our renewal Application Docket No. A – 2009-2093348 for the registration of CMC Energy Services Inc.

Included are three professional licenses supporting our business in Pennsylvania along with resumes for our owner, chairperson, and management.

CMC provides energy efficiency measures to the customers of our utility clients. Our Pennsylvania clients include:

Client	State	Initial Contract Award Date	Current Term Contract Start Date	Current Term Contract End Date
Philadelphia Water Department	PA	5/19/2015	7/1/2022	6/30/2023
PECO Exelon	PA	10/30/2019	1/1/2022	12/31/2023
PGW	PA	3/1/2018	1/1/2023	12/31/2023
First Energy Penn Power	PA	2/17/2010	5/31/2022	5/31/2024

Please let me know if you have any questions.

Sincerely,

Lisa Stotts
Chief Financial Officer

DATE OF DEPOSIT

FEB - 7 2023

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



Mimi Iklé-Khalsa



AREAS OF EXPERTISE

Energy-Related Business Practices

Consultation

Team Management and Leadership

Marketing and Branding

PROFESSIONAL EXPERIENCE

Chair of the Board, CMC Energy Services, Fort Washington, PA, 2012-Present

Working closely with the president, provides strategic leadership and direction for the company, ensuring that CMC's mission and values are followed and practiced. Advises the president on leadership and management issues, guides the company's new business development and marketing strategies and liaises between the company's executives and the board of directors.

Owner, The Journey Space, Glen Echo, MD, 2018-Present

Teaches and sponsors courses and workshops in the healing arts including yoga, mindfulness, biodynamic craniosacral therapy and meditation.

Founder/Owner of Heartwaves Healing Institute, Takoma Park, MD, 2012-Present

Teaches adults biodynamic craniosacral therapy over a 19 month professional training program as well as monthly self-awareness classes for therapists and individuals interested in personal growth.

Owner/Bodyworker, A Lighter Touch, Takoma Park, MD, 1997 - Present

Uses a variety of modalities to help individuals achieve desired health working from a holistic perspective. Administers effective rehabilitative services through massage, polarity, biodynamic craniosacral therapy and shamanic healing practices.

Associate Teacher, Wellness Institute for Energetic Studies, Brooklyn, NY, 2003-2017

Delivers training, seminars and continuing education in holistic health care with a primary emphasis in energy medicine, craniosacral biodynamics and polarity.

Co-Chair, Alternative Gifts of Greater Washington, Takoma Park, MD, 2002-Present

Runs and organizes 3 holiday events to raise money for 20-23 charities each year. This 501 C-3 is the fiscal sponsor for these local events, raising \$20-\$50K each year.

EDUCATION/CREDENTIALS

Bachelor of Arts (Psychology), University of Maryland

Graduate of the Potomac Massage Training Institute

Registered Biodynamic Craniosacral Therapist of the BCTA/NA

Maryland State Licensed Massage Therapist

Certified Polarity Therapist

Certified Shamanic Practitioner

Approved Teacher of the BCTA/NA

Member of the BCTA/NA, AMTA and NCBTMB

DATE OF DEPOSIT

FEB - 7 2023

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU





Eileen McGinnis

AREAS OF EXPERTISE

Leadership and Management	Organizational Change
Environment and Sustainability	Energy Efficiency
Corporate Strategy	Budget
Risk Management	Climate Change

PROFESSIONAL EXPERIENCE

President and CEO, CMC Energy Services, Fort Washington, PA, 2010-Present

Responsible for developing and executing growth strategy that tripled company revenue. With support of the Board of Directors, made strategic investments in IT and management infrastructure that strengthened the company and positioned it for future growth. Part of team responsible for strategic acquisition of an energy services company located in MA and CT, diversifying the company's services, territory and market reach.

Partner and Senior Vice President, The Whitman Strategy Group, 2005-2009

A women-owned energy and environmental consulting business. Provided strategic planning, policy and regulatory expertise to utilities and businesses to further corporate goals and objectives.

Chief of Staff to the Administrator of the USEPA, 2001-2004

Provided advice and counsel to the Administrator, Christine Todd Whitman, on key policy and regulatory issues facing the Agency. Managed Office of Congressional and Intergovernmental Affairs, Office of Communications and Office of Policy, Economics and Innovation. Managed the first agency-wide reorganization of the Senior Executive Service with the goal of increasing leadership capacity within the Agency. Worked closely with the White House in the review of nearly 100 regulations.

Chief of Policy, Office of the Governor, New Jersey, 1993-2000

As a member of the Cabinet, developed and implemented key gubernatorial initiatives, and managed the operations of 16 government departments. Key participant in state budgets; State of the State addresses, and significant legislative accomplishments such as land preservation, property tax relief, education and health reform, and development of one of the nation's first renewable portfolio standards.

EDUCATION/CREDENTIALS

BA (Social Theory), Goucher College

MPP, Princeton University

Certificate in Science, Technology and Environmental Policy, Princeton University

MCP, University of Maryland

Certificate in Business, Wharton School of Business, University of Pennsylvania's Executive Education Program for Working Professionals



Leila Banihani



AREAS OF EXPERTISE

Program Implementation	Program Administration
Data Analysis	Operational Efficiency
Contract Management	Technology

PROFESSIONAL EXPERIENCE

Vice President of Operations, CMC Energy Services, Fort Washington, PA, 2011-Present

Oversee operations in planning, directing, and monitoring work output to ensure effective delivery of contract services. Oversee work activities to ensure coordination between field and office operations, achievement of program goals, and compliance with contract requirements. Develop, implement, and monitor customer service policies and procedures. Prepare client reports on program status, progress, and future projections. Prepare program budget forecasts, monitor expenditures, and establish workload within confines of annual budget. Establish production and quality control standards. Provide guidance to the development of new projects, including personnel requirements, material needs, subcontract requirements, and facility and equipment needs. Analyze information from suppliers and subcontractors to ensure cost-effectiveness of supplies, equipment and services.

Operations Manager, Legacy Converting, Cranbury, NJ, 2010-2011

Business, administration, and customer service manager, responsible for oversight of material purchasing, logistics, warehousing, inventory, outside sales, and internal business functions. Responsible for all company purchasing, including raw material, logistics, and freight. Improved accounts payable processes to take advantage of discounted payment terms. Made staff changes and reorganized department to redistribute workload for efficiency. Responsible for corporate functions of human resources, accounting; liaison for outsourced IT and SAP support.

Supply Chain Analyst, PSEG Services Corporation, Newark, NJ, 2008-2010

Director of Operations, Foxtons North America, West Long Branch, NJ, 2006-2008

Global Sourcing Manager, Indirect Materials, A&E Products Group, Tyco International, Princeton, NJ, 2004-2006

Manager, Administrative Services, Performance Based Solutions, Trenton, NJ, 1997-2004

EDUCATION/CREDENTIALS

MBA, Temple University

BS (Organizational Management), Thomas Edison State College

Executive Education Programs, Wharton School of Business, University of Pennsylvania

Six Sigma Green Belt

Certified Microsoft Office Specialist



Lisa Stotts



AREAS OF EXPERTISE

- High-Performance Team Builder
- Strategic Decision Making
- Customer Care Management
- Financial Reporting
- Process Improvement
- Accounting Infrastructure

PROFESSIONAL EXPERIENCE

Chief Financial Officer, CMC Energy Services, Fort Washington, PA, 2017-Present

Works to ensure and improve the financial wellbeing of the company by providing timely and useful information and accounting services. Oversees four Call Centers, human resources, information technology and accounting departments. Provides strategic direction in the use of technology ensuring the company's infrastructure, hardware and software compliance.

Interim Chief Financial Officer, CMF Associates, Philadelphia, PA, 2014-2016

Established accounting infrastructure and processes resulting in the restatement of prior year financials for turnaround \$20M national contract pharmacy company. Successfully cured a three-year compliance breach with the company's largest client representing 50% of annual revenue. Created monthly client reporting to ensure contract and federal program compliance. Developed weekly and monthly executive and owner reporting to provide insight on cash and operations. Established human resource function to support and value associates and a finance steering committee to restructure accounting department.

Chief Financial Officer, Soleo Healthcare, Sharon Hill, PA, 2013-2014

Managed and developed accounting, reimbursement, human resources and information systems functions for a \$60M national specialty pharmacy company, formerly Biomed. Launched a manager development program to strengthen the middle management team and improve leadership skills. Created performance metrics to provide management team, board and lenders with insight into company achievements and opportunities. Drove organizational best practices to facilitate financing and acquisition initiatives.

Interim Chief Financial Officer, CMF Associates, Philadelphia, PA, 2012-2013

Led \$55M post-merger company to streamline and consolidate accounting functions and provide recommendations for organizational efficiencies. Combined accounting functions across post-merger divisions, including the migration to a single accounting platform and streamlined audit and sales tax return processes for multi-tiered entity structure.

Vice President Services, Maxwell Systems, Inc., King of Prussia, PA, 2011-2012

Vice President Finance and Accounting, Maxwell Systems, King of Prussia, PA, 2003-2010

Vice President Finance/Corporate Controller, Starcite, Inc., Philadelphia, PA, 2001-2003

EDUCATION/CREDENTIALS

MBA (Marketing), Saint Joseph's University

BS (Accounting), University of Maryland





Tina Bennett



AREAS OF EXPERTISE

- | | |
|--------------------------------|-----------------------|
| Leadership and Management | Organizational Change |
| Strategic Planning | Energy Efficiency |
| Environment and Sustainability | Corporate Strategies |
| Finance | Operations Management |

PROFESSIONAL EXPERIENCE

President and CEO, CMC Energy Services, Fort Washington, PA, 2019-Present

Results driven, dynamic leader with more than 30 years of experience responsible for developing and executing a growth strategy to transition company from a regional to national organization. As part of those responsibilities, she is driving strategic investments in IT, management infrastructure, and acquisitions that will enhance the company's capabilities, and expand the company's services, territory and market reach.

Principal Consultant, Daymark Energy Advisors, Worcester, MA, 2017-2019

Advise clients on asset transactions, organizational and operational effectiveness, competitive markets and distributed energy resources. As part of those responsibilities, led the review of a merchant generation company's energy trading risk management framework; performed market and regulatory due diligence in support of an acquisition of a leading demand response aggregator by a large international company; and provided advisory and expert witness services to the Rhode Island Division of Public Utilities and Carriers in review of Narragansett Electric's application for an increase in base rates as well the company's standard offer and renewable energy standard procurement plans.

President and COO, Conservation Services Group/CLEAResult, Westborough, MA, 2011-2016

Transformed business operations to improve service delivery and scalability, and create a platform for innovation. Provided oversight of the executive team; drove the company's strategic planning, budgeting, and goal-setting processes; responsible for the day-to-day management of the company's operations; and delivered against the company's annual operating budget and plan. Oversaw the leadership and employee transition and operational integration of CSG to CLEAResult post acquisition.

Vice President, Asset Management and Information Technology, International Power, Marlborough, MA, 2007-2011

Vice President, Risk Management, International Power, Marlborough, MA, 2002-2006

EDUCATION/CREDENTIALS

- MBA, Northeastern University; BS (Economics/Finance), Bentley University**
- Member, Board of Directors Executive Committee, Northeast Clean Energy Council**
- Member, Board of Directors, Northeast Energy and Commerce Association**
- Member, Board of Directors, PowerOptions**



Building Performance Institute, Inc.

*In recognition of having successfully met the requirements
of the BPI GoldStar Contractor Program, be it known that*

CAC Energy Services, Inc.

550 Pinetown Road, Suite 340, Fort Washington, Pennsylvania 19034


Is in Good Standing

*and thereby becomes a participant in the BPI GoldStar Contractor Program which verifies that
the work performed by the BPI GoldStar Contractor conforms to the BPI national standards.*

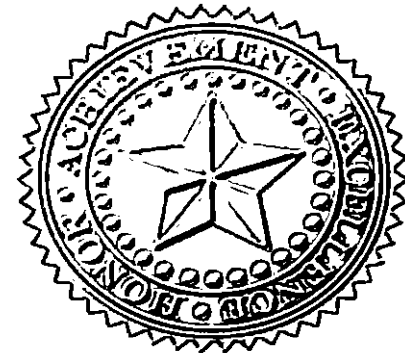
Valid: 01/01/2023 to 12/31/2023



BPI GoldStar
CONTRACTOR


Larry Zarker, Chief Executive Officer

BPI Contractor ID# 1001993



DATE OF DEPOSIT

FEB - 7 2023

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

WBENC

WOMEN'S BUSINESS ENTERPRISE
NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.

hereby grants

National Women's Business Enterprise Certification

to

CMC Energy Services Inc

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).

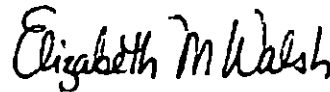
This certification affirms the business is woman-owned, operated and controlled and is valid through the date herein.

Certification Granted: February 14, 2006

Expiration Date: February 28, 2024

WBENC National Certification Number: 247588

WBENC National WBE Certification was processed and validated by Women's Business Enterprise Center - East, a WBENC Regional Partner Organization.



Authorized by Elizabeth M. Walsh, President
Women's Business Enterprise Center - East

WBENC EAST
WOMEN'S BUSINESS ENTERPRISE CENTER

NAICS: 541611, 541618
UNSPSC: 43232600, 43232605



Great Lakes
Women's
Business
COUNCIL

GREATER
WOMEN'S
BUSINESS
COUNCIL

WOMEN'S
BUSINESS
COUNCIL

WBENC METRO NY

WBENC METRO NY

WBEA

WBENC FLORIDA

WBENC ORV

WBENC PACIFIC

WOMEN'S
BUSINESS
DEVELOPMENT
CENTER

WBENC SOUTH

WBENC WEST



Home Improvement Contractor Registration

ksharkey@cmcenergy.com | [Home](#) | [Logout](#)

Transaction successfully completed in the amount of \$51.28

Payment Receipt Id: 3808688060

Payment Date : 6/14/2021 9:41:45 PM

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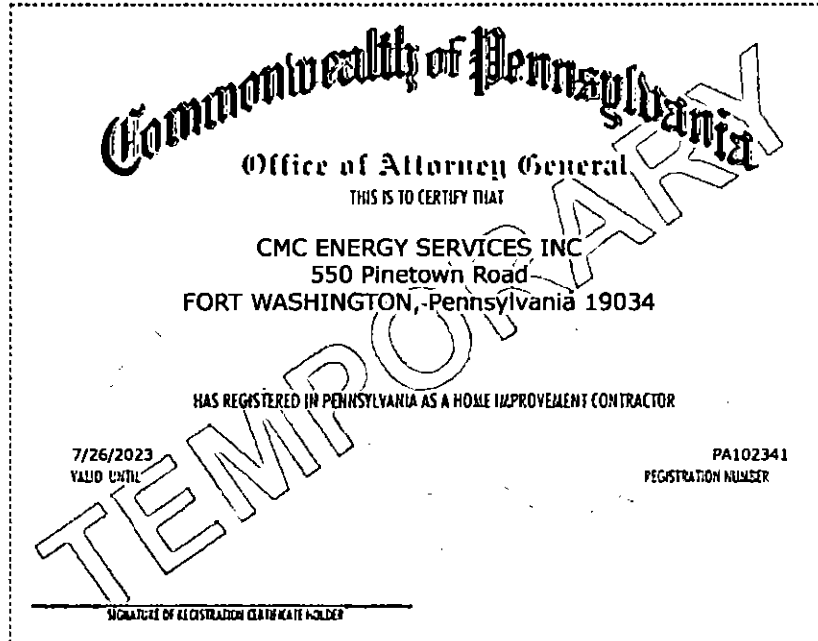
CMC ENERGY SERVICES INC

550 Pinetown Road, FORT WASHINGTON, Pennsylvania 19034

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Thank you for renewing your home improvement business with the Pennsylvania Office of Attorney General. An updated certificate will be sent in the mail. Please print this page for your records.

HIC Registration Number: PA102341



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ORIGIN ID:HARA (215) 540-5800
LISA STOTTS
CMC ENERGY SERVICES
31 DARTMOUTH CIRCLE

SWARTHMORE, PA 19081
UNITED STATES US

SHIP DATE: 07FEB23
ACTWGT: 1.00 LB
CAD: 101084646/NET4580

BILL SENDER

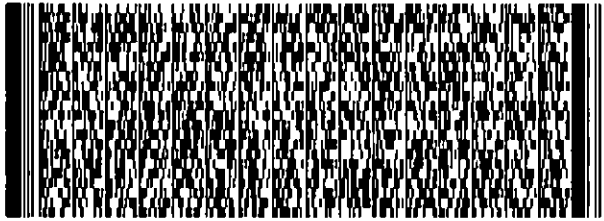
TO SECRETARY ROSEMARY CHIAVETTA, ESQ.
PA PUBLIC UTILITY COMMISSION
COMMONWEALTH KEYSTONE BUILDING
400 NORTH STREET
HARRISBURG PA 17120

581J16602FE2D

(717) 772-7777
INV.
PO

REF:

DEPT

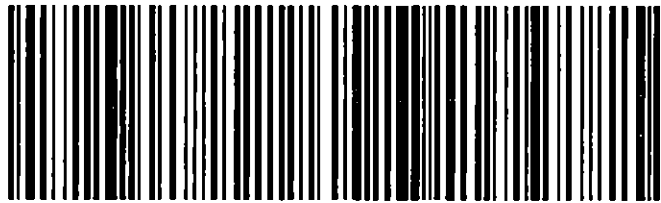


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FEB - 8 2023

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

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