

March 29, 2023

Subject: Pennsylvania Application for Natural Gas Broker Services

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Dear Sir/Madame,

Please find enclosed a signed and notarized application including all required NON-CONFIDENTIAL documentation on behalf of my company Affinity Energy Management, LLC.

We are filing all CONFIDENTIAL attachments under a separate sealed cover.

Thank you for your prompt attention to this application and please let us know if you have any questions or need anything else from us.

Sincerely,

Edward C. Jackson

Edward C. Jackson Principal

Affinity Energy Management, LLC 220 Cherry Blossom Place Hockessin, DE 19707 303-218-8920 Fax 866-480-7811 ed@affinityenergy.net

## **BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION**

Application of Affinity Energy Management, LLC, for approval to offer, render, furnish, or supply natural gas supply services as a(n) <u>broker/marketer</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

#### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Affinity Energy Management, LLC Edward C. Jackson 220 Cherry Blossom Place Hockessin, DE 19707 www.affinityenergy.net 1-800-494-1709

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b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Registered Agent: Kerr Law Associates, P.C. 2 Penn Center 1500 JFK Blvd, Suite 1040 Philadelphia, PA 19102 Phone: 215-772-1200 Fax: 267-200-0265

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application and future inquiries should be addressed.

**NOTE:** To ensure timely receipt of regulatory information, a contact employed directly by the Applicant, and not a consultant, is preferred.

Chad Jackson Energy Consultant 220 Cherry Blossom Place Hockessin, DE 19707 Cell: 302-593-7545 Fax: 1-866-480-7811 chad@affinityenergy.net

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Joseph A. Giordano, Esq. Giordano, DelCollo, Werb & Gagne, LLC 5315 Limestone Road Wilmington, DE 19808 Phone: 302-234-6855 Fax: 302-234-6876 e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail <u>OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)</u> responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Chad Jackson Energy Consultant 220 Cherry Blossom Place Hockessin, DE 19707 Cell: 302-593-7545 Fax: 1-866-480-7811 chad@affinityenergy.net

Edward Jackson Principal 220 Cherry Blossom Place Hockessin, DE 19707 Cell: 302-218-8920 Fax: 1-866-480-7811 ed@affinityenergy.net

## 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

#### Or

X The Applicant will not be using a fictitious name.

#### b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

#### Or

The Applicant is a:

domestic general partnership (\*)



domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201)

foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania. attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

#### or

#### X The Applicant is a:

domestic corporation (15 Pa. C.S. §1308)

foreign corporation (15 Pa. C.S. §4124)

domestic limited liability company (15 Pa. C.S. §8913)

X foreign limited liability company (15 Pa. C.S. §8981)

Other (Describe).

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. See attachment 1.
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. Delaware - see attachment 2.
- Give name and address of officers.

Edward Jackson Principal 220 Cherry Blossom Place Hockessin, DE 19707 Cell: 302-218-8920 Fax: 1-866-480-7811 ed@affinityenergy.net

## 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Affinity Energy Management has no affiliates of any kind.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Affinity Energy Management has no predecessors of any kind.

### 4. OPERATIONS

#### a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

#### **Definitions**

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.
- X The Applicant is presently doing business in Pennsylvania as a
  - natural gas interstate pipeline
    - municipality providing service outside its municipal limits
  - local gas distribution company
  - retail supplier of natural gas services in the Commonwealth
  - a natural gas producer
  - a broker/marketer engaged in the business of supplying natural gas services
  - X Other. (Identify the nature of service being rendered)

#### A broker/marketer engaged in the business of supplying electricity services.

#### or

The Applicant is not presently doing business in Pennsylvania.

#### b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- X Broker/Marketer engaged in the business of supplying natural gas services

X Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.

Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Natural gas procurement broker / consultant working with mostly commercial and industrial customers to negotiate energy contracts on their behalf.

d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

| Columbia          | Philadelphia Gas Works         |
|-------------------|--------------------------------|
| National Fuel Gas | 🔲 UGI Utilities – Gas Division |
| PECO              | Valley Energy                  |

- Peoples Natural Gas Company Peoples Natural Gas Division Peoples Natural Gas Company - Peoples Gas
- X All of the above

Division

- e. CUSTOMERS: Applicant proposes to provide services to:
  - **Residential Customers**
  - Х Small Commercial Customers - (Less than 6,000 Mcf annually)
  - Large Commercial Customers (6,000 Mcf or more annually)
  - X X X Industrial Customers
  - Governmental Customers
  - All of above
  - Other (Describe):
  - Residential and Small Commercial Customers in a Mixed Meter Capacity -

This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers. Further information may be found in the Requirements Applicable to Mixed Meter Scenarios Secretarial Letter served March 25, 2011, at Docket No. M-2009-2082042.

f. START DATE: Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

May 1, 2023

#### 5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Not applicable.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Not applicable.

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Not applicable.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

Not applicable, no customer/regulatory/prosecutor actions in any state in the last 5 years.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not applicable.

#### 6. **PROOF OF SERVICE**

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.** (Example Certificate of Service is attached at Appendix C)

**a.) STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Pennsylvania Public Utility Commission Bureau of Investigation & Enforcement Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

**Department of Revenue Bureau of Compliance** PO Box 281230 Harrisburg, PA 17128-1230

**b.)** NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution

Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

See attachment 3 for utility bonding letters.

| Columbia Gas of PA, Inc.                                  | National Fuel Gas Distribution Corp.          |
|---|---|
| Transport Support Services                                | Daniel Czechowicz, Director – Gas Supply      |
| 290 W. Nationwide Blvd.                                   | Administration                                |
| Columbus, OH 43215  | 6363 Main Street                              |
| PH: 614.460.4980  | Williamsville, NY 14221                       |
| e-mail: transportevaluations@nisource.com                 | PH: 716.857.6917                              |
| · · · · · · · · · · · · · · · · · · ·                     | e-mail: czechowiczd@natfuet.com               |
| Peoples Natural Gas Company LLC – Peoples Natural Gas     | Peoples Natural Gas Company LLC – Peoples     |
| Division  | Gas Division                                  |
| Carol Scanion   | Carol Scanlon                                 |
| 375 North Shore Drive                                     | 375 North Shore Drive                         |
| Pittsburgh, PA 15212                                      | Pittsburgh, PA 15212                          |
| PH: 412.208.6931  | PH: 412.208.6931                              |
| FAX: 412.208.6577   | FAX: 412.208.6577                             |
| e-mail: Carol.Scanlon@peoples-gas.com                     | e-mail: Carol.Scanlon@peoples-gas.com         |
|   |   |
| PECO  | Philadelphia Gas Works                        |
| Suzette Adams. Sr. Manager, Gas Supply and Transportation | Ryan Reeves, Director Supply Transportation & |
| 2301 Market Street, S-18                                  | Control                                       |
| Philadelphia, PA 19103                                    | 800 West Montgomery Avenue                    |
| PH: 215.841.6467  | Philadelphia, PA 19122                        |
| Email: Suzette.Adams@exeloncorp.com                       | PH: 215.787.5103                              |
|   | email: pgwchoicesupply@pgworks.com            |
|   |   |
| UGI Utilities, Inc. – Gas Division                        | Valley Energy Inc.                            |
| Sherry Epler  | Ed Rogers                                     |
| 1 UGI Drive   | 523 South Keystone Avenue                     |
|   |   |
| Denver, PA 17517  | Sayre, PA 18840-0340                          |
| Denver, PA 17517<br>PH: 610.796.3447                      | Sayre, PA 18840-0340<br>PH: 570.888-9664      |
|   |   |

## 7. FINANCIAL FITNESS

a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

Not applicable due to only applying to be a broker, not a supplier. We will not take title to any natural gas.

- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.

CONFIDENTIAL - see attachment 4 balance sheets and P&L statements.

- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.

Affinity Energy Management - DUNS# 62-382-6737

- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.

Commercial General Liability - \$1,000,000 each occurrence; \$2,000,000 general agg. Excess/Umbrella Liability - \$2,000,000 Errors & Omissions - \$1,000,000 each claim, \$3,000,000 annual agg.

- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

CONFIDENTIAL - see attachment 5 Schedule C from previous two years tax filing.

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Not applicable – operating as a broker.

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

We will be collecting our fees from each winning natural gas supplier. Fees will be paid out to us monthly as onflow gas payments. e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Chad Jackson Energy Consultant 220 Cherry Blossom Place Hockessin, DE 19707 Cell: 302-593-7545 Fax: 1-866-480-7811 chad@affinityenergy.net

#### f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

#### CONFIDENTIAL - see attached Appendix D.

#### 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
  - Applicant's previous experience in the natural gas industry.

Ed Jackson, principal of the Affinity Energy Management, worked 18 years at an electric and gas utility in DE, Delmarva Power.

- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.

DE Broker License PSC Docket # 10-408, Order # 7876 MD Natural Gas Broker License IR-2014

- Type of customers and number of customers Applicant currently serves in other jurisdictions.

Small, medium, and large commercial and industrial customers including the State of DE which is approximately 700,000 Dths / year across hundreds of accounts.

- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.
- **b. PROPOSED MARKETING METHOD** (check all that apply)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS Applicant will contract with a PUC LICENSED NGS
- Affiliate Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant
- External Third-Party – Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer
- Other (Describe):
- C. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?
  - L Yes
  - X No

If yes, will the Applicant be using verification procedures? Not applicable.

- Yes
- No

If yes, describe the Applicant's verification procedures. Not applicable.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Affinity Energy Management markets itself through networking events such as IFMA, BOMA, GPAEE, Philadelphia Chamber of Commerce, etc. Affinity may also market itself on social media platforms such as Linkedin.

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

See attachment 6 resume for Edward C. Jackson - Principal. See attachment 7 resume for Charles G. Jackson – Energy Consultant.

#### 9. **DISCLOSURE STATEMENT:**

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable as only applying to be a broker.

#### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

- X AGREED
- b. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission:
  - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.
    - X AGREED
- c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.
  - X AGREED
- d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
  - X ACKNOWLEDGED
- e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.
  - X AGREED
- f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
  - X AGREED
- g. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.
  - X AGREED
- **h.** CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
  - X AGREED
- i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. <u>The Commission does not accept corporate or personal checks for filing fees.</u>

#### X PAYMENT ENCLOSED

#### 11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)

**a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

See attached Appendix A.

**b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

See attached Appendix B.

#### 12. NEWSPAPER PUBLICATIONS

#### Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas - Peoples Natural Gas Division would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

|                     |        |            | Philadelphia<br>Daily News | -          |          |              |           |
|---------------------|--------|------------|----------------------------|------------|----------|--------------|-----------|
|                     | Erie   | Harrisburg | or                         | Pittsburgh | Scranton |              | Johnstown |
|                     | Times- | Patriot-   | Philadelphia               | Post-      | Times-   | Williamsport | Tribune-  |
|                     | News   | News       | Inquirer                   | Gazette    | Tribune  | Sun-Gazette  | Democrat  |
| Columbia Gas        | х      | X          |                            | х          |          | x            | х         |
| National Fuel Gas   | Х      |            |                            | Х          |          |              |           |
| PECO                |        |            | X                          |            |          |              |           |
| Peoples Natural Gas |        |            |                            |            |          |              |           |
| – Peoples Natural   |        |            |                            |            |          |              |           |
| Gas Division        | x      |            |                            | x          |          |              | x         |
| Peoples Natural Gas |        |            |                            |            |          |              |           |
| – Peoples Gas       |        |            |                            |            |          |              |           |
| Division            |        |            |                            | x          |          |              |           |
| Philadelphia Gas    |        |            |                            |            |          |              |           |
| Works               |        |            | x                          |            |          |              |           |
| UGI Utilities – Gas |        |            |                            |            | 2        |              |           |
| Div.                | Х      | x          | x                          | х          | X        | x            | x         |
| Valley Energy       |        |            |                            |            | X        | X            |           |
| Entire              |        |            |                            |            |          |              |           |
| Commonwealth        | х      | x          | X                          | x          | x        | x            | x         |

(Newspaper Publication Templates are provided at Appendices F and G)

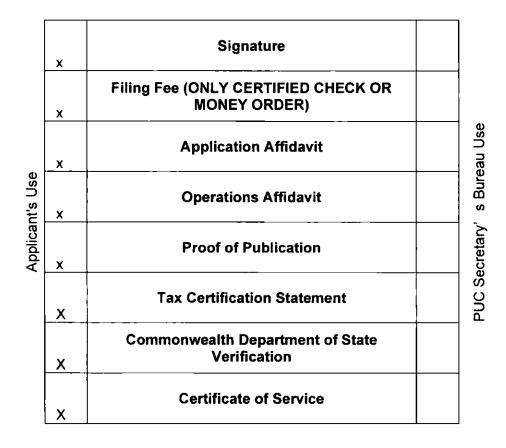
#### 13. SIGNATURE



#### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

## Applicant: \_\_\_\_Affinity Energy Management, LLC\_\_\_\_\_



## Appendix A

# **APPLICATION AFFIDAVIT**

State of Delaware

SS.

RCVD PLIC SEC BUR APR 7 2023 AN10:53

County of New Castle

Edward C. Jackson, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Principal (Office of Affiant) of Affinity Energy Management, LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

,

That the Applicant herein Edward C. Jackson, has the burden of producing information and supporting

documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein Edward C. Jackson, has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Edward C. Jackson, acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Edward C. Jackson, acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

forketo2 Edward ( Signature of Affiant

Sworn and subscribed before me this 15th day of March 2023.

Signature of official administering oath

My commission expires

CINDY ELLEN TIMKO NOTARY PUBLIC STATE OF DELAWARE My Commission Expires 10-02-2024

#### Appendix B

# **OPERATIONS AFFIDAVIT**

State of Delaware : RCVD PL APR 7.20 : ss. County of New Castle :

Edward C. Jackson, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Principal (Office of Affiant) of Affinity Energy Management, LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Edward C. Jackson, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Edward C. Jackson, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Edward C. Jackson, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

RCVD PLIC SEC ELIR APR 7 2023 AM10:33

## **Appendix B (Continued)**

That Edward C. Jackson, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Clward C. Joseph Signature of Affiant

Sworn and subscribed before me this 15<sup>th</sup> day of March , 2023.

nature of official administering oath

**CINDY ELLEN TIMKO** My commission expires NOTARY PUBLIC STATE OF DELAWARE My Commission Expires 10-02-2024

#### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

#### CERTIFICATE OF SERVICE TEMPLATE

On this the \_\_16th\_\_ day of \_\_March\_\_\_\_ 2023, I certify that a true and correct copy of the foregoing

application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all NON-

**CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon

the following:

### Office of Consumer Advocate

5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

## Office of the Small Business Advocate Commerce Building, Suite 202

300 North Second Street Harrisburg, PA 17101

#### Pennsylvania Public Utility Commission Bureau of Investigation & Enforcement

Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

#### National Fuel Gas Distribution Corp. Daniel Czechowicz, Director – Gas Supply Administration 6363 Main Street Williamsville, NY 14221 PH: 716.857.6917 e-mail: czechowiczd@natfuel.com

#### Peoples Natural Gas Company LLC - Peoples Natural Gas Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212

PH: 412.208.6931 e-mail: <u>Carol Scanlon@peoples-gas.com</u>

#### **Philadelphia Gas Works**

Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: <u>pgwchoicesupply@pgworks.com</u>

#### Valley Energy Inc.

Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 email: <u>erogers@ctenterprises.org</u>

#### Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

#### **Department of Revenue Bureau of Compliance** PO Box 281230 Harrisburg, PA 17128-1230

RCVD PLIC SEC BUR APR 7 2023 AM10:33

Columbia Gas of PA, Inc. Transport Support Services 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.4980 e-mail: transportevaluations@nisource.com

#### PECO

Suzette Adams. Sr. Manager, Gas Supply and Transportation 2301 Market Street, S-18 Philadelphia, PA 19103 PH: 215.841.6467 Email: <u>Suzette.Adams@exeloncorp.com</u>

#### Peoples Natural Gas Company LLC - Peoples Gas Division Carol Scanlon

375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 e-mail: Carol.Scanton@peoples-gas.com

UGI Utilities, Inc. - Gas Division

Sherry Epler 1 UGI Drive Denver, PA 17517 PH: 610.796.3447 Email: <u>sepler@ugi.com</u>

<u>Cdward</u> C. <u>Jackson</u> Edward C. Jackson, Brincipal

Edward C. Jackson, Øfincipal Affinity Energy Management, LLC

CONFIDENTIAL



Appendix D Tax Certification filed separately under confidential seal.

RCVD PUC SEC BUR APR 7 2023 AM10:33

## **Appendix F** NEWSPAPER PUBLICATION TEMPLATE FOR NGS ONLY

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Affinity Energy Management, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

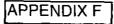
Affinity Energy Management will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Affinity Energy Management proposes to sell natural gas and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Affinity Energy Management may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Affinity Energy Management's attorney at the address listed below.

By and through Counsel: Joseph A. Giordano, Esq.

## Giordano, DelCollo, Werb, & Gagne, LLC 5315 Limestone Road

Wilmington, DE 19808 302-234-6855 302-234-6876





Bildes County Courier Times Bildes County Courier Times The Daily American | Beaver County Times Recond Record | Burlington County Times

#### PROOF OF PUBLICATION

STATE OF PENNSYLVANIA, COUNTY OF ERIE

Sworn to and subscribed before on 03/17/2023

principal place of business is at 205 W 12th Street. Erie,

The Erie Times-News is a newspaper of general circulation, whose

Pennsylvania. That a copy of the printed notice, hereto attached,

is exactly as the same was printed and published in the regular edition of the Erie Times-News, published in the issue dated:

Affinity Energy Management

220 Cherry Blossom PL Hockessin DE 19707-2046

03/17/2023

PO Box 630531 Cincinnati, OH 45263-0531

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Affinity Energy Management, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Adjural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania. Affinity Energy Management will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Affinity Energy Management proposes to sell natural gas and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or tinancial fitness of Affinity Energy Management may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send capies of any protest to Affinity Energy Management's attorney at the address listed below.

By and through Counsel: Joseph A. Giordano, Esq. Giordano, DelCollo, Werb, & Gagne, LLC 5315 Limestone Road Wilmington, DE 19808 302-234-6855 302-234-6876

(3-8575830-NT-17)

|                                       | /         | Allilin      |
|---------------------------------------|-----------|--------------|
| Legal Clurk                           | MAKE At   | tis          |
| Notary, State of WH                   | 91        | 925          |
| My commision exp<br>Publication Cost: | \$236.80  |              |
| Order No:                             | 8575830   | # of Copies; |
| Customer No:                          | 918333    | -1           |
| PO #:                                 |           |              |
| THIS IS NOT                           | AN INVOIC | E!           |

Please do not use this form for payment remittance.

VICKY FELTY Notary Public State of Wisconsin RCVD PUC SEC BUR APR 7 2023 AM10:33





# AFFIDAVIT

Ad order #<u>10603439</u>

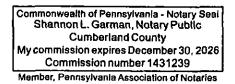
Commonwealth of Pennsylvania ss County of Cumberland:

<u>Christine Arnold</u>, being duly sworn, deposes that she is principal clerk of the PA Media Group; and this notice is an accurate and true attest that <u>Affinity Energy</u> was inserted in The Patriot-News on <u>March</u> <u>16 2023.</u>

(Clerk signature)

2023 this  $\frac{1}{2}$  day of

Sworn to and subscribed before me this  $\frac{213}{3}$  day of March 20 $\frac{23}{3}$ 



APPENDIX F

# The Philadelphia Inquirer

100 S. INDEPENDENCE MALL W, STE 600, PHILADELPHIA, PA 19106

| Affidavit of Publication  | COPY OF ADVERTISEMENT                         |
|---|---|
|   | PENNSYLVANIA                                  |
| On Behalf of:<br>AFFINITY ENERGY MANAGEMENT   | PUBLIC UTILITY                                |
| 220 CHERRY BLOSSOM PLACE  | COMMISSION                                    |
| HOCKESSIN, DE 19707   | NOTICE  |
| STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA  | Application of Affinity<br>Energy Management, |
| Before the undersigned authority personally appeared the undersigned who, on eath represented a   | LLC For Approval To                           |
| and say that I am an employee of The Philadelphia Inquirer, LLC, and am authorized to make this   |   |
| affidavit of publication, and being duly swom, i depose and say   | Offer, Render, or<br>Furnish Natural Gas      |
| 1 The Philadelphia Inquirer, LLC is the publisher of the Philadelphia Daity News, with its headquarters   | Services as a                                 |
| at 100 S. Independence Mall West, Suite 600, Philadelphia, PA 19106.<br>2. The Philadelphia Daily News is an edition of The Philadelphia Inquirer, The Philadelphia Daily News. | Marketer/Broker                               |
| is continuously published and distributed Sunday-Enday in the City of Philadelphia, count and state   | Engaged in The                                |
| aloresaid   | Business Of Supplying                         |
| 3 The printed notice or publication attached hereto set forth on attached   | Natural Gas Supply                            |
| hereto was published in all regular print editions of the Philadelphia Daily News on  | Services, To The Public                       |
| Legal Notices   | In The Commonwealth                           |
| -   |   |
| as published in Daily News Legals in the issue(s) of  | Of Pennsylvania.                              |
|   | Affinity Energy                               |
| 3/16/2023   | Management will be                            |
| 4 Under oath, I state that the following is frue and correct, and that neither I nor The Philadelphia   | filing an application                         |
| Inquirer, LLC have any is interest in the subject matter of the aforesaid notice or advertisement   | with the Pennsylvania                         |
| n n   | Public Utility                                |
|   | Commission ("PUC") for                        |
| Helene Severey  | a license to provide                          |
| - / 0   | natural gas supply                            |
|   | services as a                                 |
| Koth V. Harly   | broker/marketer                               |
| Notor Public  | engaged in the business                       |
| My Commission Expires:  | of providing natural gas                      |
|   | services. Affinity Energy                     |
| Commonwealth of Penneyleania - Notary Seal<br>KATHERINE V, HARLEY, Notary Public  | Management proposes                           |
| Philadephin County<br>Mr Commission Schultz May 25, 2025  | to sell natural gas and                       |
| Commission Number 1312829   | related services in the                       |
|   | entire Commonwealth of                        |
|   | PA under the provisions                       |
| Ad No. 131026   | of the new Natural Gas                        |
| Customer No: 117511   | Choice and Competition                        |
|   | Act.  |
|   |   |
|   | The PUC may consider                          |
|   | this application without                      |
|   | a hearing. Protests                           |
|   | directed to the                               |
|   | technical or financial                        |
|   | fitness of Affinity                           |
|   | Energy Management                             |
|   | may be filed within 15                        |
|   | days of the date of this                      |
|   | notice with the                               |
|   | Secretary of the PUC,                         |
| Page 1 of 2   | too strate oralis'                            |

Koth v.

APPENDIX F

400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Affinity Energy Management's attorney at the address listed below. By and through Counsel: Joseph A. Giordano, Esq. Glordano, Esq. Glordano, DeiCollo, Werb, & Gagne, LLC 5315 Limestone Road Wilmington, DE 19808 302-234-6855 302-234-685



Tenn.

#### No. **Proof of Publication of Notice in Pittsburgh Post-Gazette**

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss , being duly sworn, deposes and says that the D, Rullo Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the \_\_\_\_\_ regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

#### 16 of March, 2023

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PG Publishing Company Sworn to and subscribed before me this day of: March 16, 2023

Commonwealth of Pennsylvania - Notary Seal Amy McCay, Notary Public Allegheny County My commission expires January 24, 2026 Commission number 1323004 Momoer, Pennsylvania Association of Notaries

#### STATEMENT OF ADVERTISING COSTS

Affinity Energy Management 220 Cherry Blossom Place Hockessin, DE 19707

To PG Publishing Company

Total ----- \$371.80

#### **Publisher's Receipt for Advertising Costs**

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

By

Office 2201 Sweeney Drive Clinton, PA 15026 legaladvertising@post-gazette.com Phone 412-263-1440

PG Publishing Company, a Corporation, Publisher of Pittsburgh Post-Gazette, a Newspaper of General Circulation

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

COPY OF NOTICE **OR PUBLICATION** 

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Affinity Energy Management, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services, to the Public in the Commonwealth Pennsvívania. Affinity Energy Management will be filing an application with the Pennsvivania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Affinity Energy Management proposes to sell natural gas and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing Protests directed to the technical or financial fitness of Affinity Energy Management may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Affinity Energy Management's attorney at the address listed below. By and through Counsel: Joseph A. Giordano, Esq. Giordano, DelCollo, Werb, & Gagne, LLC 5315 Limestone Road Wilmington, DE 19808 302 234 6855 302-234-6876

APPENDIX F

#### The Scranton Times (Under act P.L. 877 No 160. July 9,1976) Commonwealth of Pennsylvania, County of Lackawanna

AFFINITY ENERGY MANAGEMENT 220 CHERRY BLOSSOM PLACE HOCKESSIN DE 19707

Account # 648484 Order # 82706955 Ad Price: 315.70

PENNSYLVANIA PUBLIC UTILI

Betzaida Cajigas

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

#### 03/22/2023

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 22nd day of March A.D., 2023

00100 and (Norary Public)

Commonwealth of Pennsylvania - Notary Seal Kathleen Weaver, Notary Public Lackawanna County My commission expires June 14, 2025 Commission number 1314506 Memper, Pennsylvalija Asaccialion of Netarija

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Affinity Energy Management, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker Engeged in The Business Of Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Affinity Energy Management will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketar engaged in the business of providing natural gas services. Affinity Energy Management proposes to sell natural gas and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Compotition Act.

The PUC may consider this application - without a hearing. Protests directed to the technical or financial litness of Affinity Energy Management may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street. Harrisburg. PA 17120. You should send copies of any protest to Affinity Energy Managements attorney at the address listed below.

By and through Counset Joseph A. Glordano, Ext. Giordano, DeilCollo, Werb, & Gagne, LLC 5316 Linesetone Road 302-234-6855 302-234-6855

| APPENDIX F |
|------------|
|------------|

|  | d day of March, A.D.  |
|--|---|
| PENNSYLVANIA<br>PUBLIC UTILITY COMMISSION<br>NOTICE<br>Application of Affinity Energy Management, LLC For Approval To Offer, Render, or Furnish<br>Natural Gas Services as a Marketer/Broker Engrged In The Business Of Supplying Natural Gas Supply<br>Services, To The Public In The Commissionwealth Of Pennsylvania.   | we, the subscriber, a<br>• in and for said<br>tate, personally<br>"istine Marhefka, wh<br>orn according to law<br>ays as Sales<br>or Accounts of The<br>weat, Johnstown, P. |
| Affinity Energy Management will be filing an application with the<br>Prinnsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a<br>broker/marketer engaged in the business of providing natural gas services. Affinity Energy Management<br>proposes to self-matural gas and related services in the entire Commonwealth of PA under the provisions of<br>the new Natural Gas Choice and Competition Act. | if general circulatio<br>the "Newspaper<br>it", a merger<br>1952, of the Johnsto<br>Slished<br>'853; and of the   |
| The PUC may consider this upplication without a hearing. Protests directed to the technical or financial fitness of Affinity Energy Management may be filed within 15 days of the date of this nuclee with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Affinity Energy Management's automacy at the address listed below.<br>By and through Coursel: Joseph A. Giordano, Esq.             | moverat, established<br>1,<br>f Pennsylvania and<br>1 in the regular issue<br>of the Alleghenies a<br>wrtiving and that all   |
| Giordano, DelCollo, Werb, & Gagne, LLC<br>5315 Limestone Road, Wilmington, DE 19808<br>302-234-6855 • 302-234-6876   | Leffa   |

Signed and sworn to before me on 22nd day of March 2023 by Christine Marhefka making the statement

(Notary Public)

| Tribune ad   | \$ 144.00 |
|--------------|-----------|
| Neighbors ad | 84,00     |
| Bunner ails  | 141.00    |
| Oath         | 5,00      |
| Clerical Fee |           |
| Total Cost   | \$ 379.50 |

Commonwealth of Pannsylvaria - Notary Seal Vivian Oba, Notary Public Camptis County My commission axpiras December 6, 2024 Commission number 11230 17 Sember, Penns yirana Association of Notares

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

\_\_\_\_ for publisher of \_\_

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

(Name of Newspaper)

By\_\_\_\_\_

APPENDIX F

# WILLIAMSPORT SUN-GAZETTE PROOF OF PUBLICATION

STATE OF PENNSYLVANIA COUNTY OF LYCOMING, CLINTON, SULLIVAN & TIDGA/BRADFORD SS:

Robert O. Rolley, Jr. Publisher of the Williamsport Sun-Gazette LLC publishers Williamsport Sun-Gazerte, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation. published at 252 West Fourth Street, Wilkamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulleon was established in 1801, since which dates said successor, the Williamsport Sun-Gazette has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, wz:

17 Mar 2023

Affiant further denoses that he is an officer daily authorized by the Sun-Gazene LLC, publisher of the Wilkamsport Sun-Gazette, to venify the foregoing statement under path and declare that affiant is not interested in the subject matter of the aforesaid nonce of publication, and that all the allegations in the foregoing statement as to time, place and character of

publication are true SUN-GAZETTE H C

Sworn to and subscribed before me The 17 day of March 2023

Commonwealth of Pennsylvania - Notary Seal BETH & MILLER - Notary Public Lycoming County My Commission Expires Jun 4, 2024 Commission Number 1297751

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Affinity Energy Management LLC For Approval To Offer Render or Furnish Natural Gas Services as a Marketeir Broke: Engaged in The Business Of Supplying Hatural Gas Supply Services. To The Public In The Commonwealth Of Pennsvivania. Affinity Energy Management will be filing an application with the Pennsvivania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Af-Entry Energy Management proposes to self natural gas and related services in the entire Commonwealth of PA under the provisions. of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial filness of Affinity Energy Management may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Affinity Energy Management's attorney at the adtress listed below. By and through Counsel: Joseph A. Giordano, Esq. Giordano, DelCollo, Werb, & Gagne, LLC 5315 Limestone Road Wilmington, DE 19808

Ammity Legal Notice Sun-Gazette - Page 1 of 1

302-234-6855

302-234-6876



#### **Pennsylvania Department of State**

Bureau of Corporations and Charitable Organizations PO Box 8722 | Harrisburg, PA 17105-8722 T:717-787-1057 dos.pa.gov/BusinessCharities

| Regarding:           | Affinity Energy Management, LLC   |          |                     |
|----------------------|-----------------------------------|----------|---------------------|
| Request Type:        | Certificate of Registration       |          | : February 28, 2023 |
| Request No.:         | 010518314                         | File No: | 0003963982          |
| Receipt No.:         | 395480                            |          |                     |
| Filing Type:         | Foreign Limited Liability Company |          |                     |
| Filing Subtype:      | Limited Liability Company         |          |                     |
| Initial Filing Date: | May 28, 2010                      |          |                     |
| Status:              | Active                            |          |                     |

#### TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

#### I DO HEREBY CERTIFY THAT

Affinity Energy Management, LLC

is a foreign association duly registered to do business in this Commonwealth as of the issuance date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the seal of my office to be affixed, the day and year above written.

alas Saland

Albert Schmidt Acting Secretary of the Commonwealth

Verify this certificate online at www.file.dos.pa.gov

#### RCVD PUC SEC BLR APR 7 2023 AM10:34

*.*.

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State of Delaware State of Leiswire Secretary of State Division of Corporations Dalivared 08:00 AM 03/06/2006 FTLED 08:00 AM 03/06/2006 SRV 060218489 - 4120406 FTLE

STATE OF DELASARE

#### CERTIFICATE OF FORMATION

OF

AFFIRITY ENERGY MANAGEMENT, LLC 

FIRST: The name of the limited liability company is AFFINITY ENERGY MANAGEMENT, LLC.

SECOND: The address of its registered office in the State of Delaware is 220 Cherry Blosson Place, Hockessin, Delaware 19707. The name of its Registered Agent at such address is Edward C. Jackson.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation of AFFINITY ENERGY MANAGEMENT, LLC this 1st day of March, 2006.

EDWARD C. JACKON

# RCVD PLIC SEC BUR APR 7 2023 AM10:34

| 011 711 7010  | 11.00 0022040 | 1047 HALL FURTHER   |                     |
|---------------|---------------|---|---------------------|
| <b>P5GE 1</b> |               | SECRETARY OF STATE<br>DIVISION OF CORPORATIONS<br>P.O. BOX 898<br>DOVER, DELAWARE 19903 | MENT 2<br>060218489 |
|               |               |   |                     |

9433145 03-20-2006 JOHN E SULLIVAN 5305 LIMESTONE ROAD STE 200 WILMINGTON DE 19808 ATTN: JOHN E SULLIVAN DESCRIPTION AMOUNT AFFINITY ENERGY MANAGEMENT, LLC. 4120406 0102Y Register L.L.C. Formation Fee 70,00 Court Municipality Fee, Wilm. 20.00 FILING TOTAL 90.00 TOTAL PAYMENTS 90.00 SERVICE REQUEST BALANCE .00

.

•

ATTACHMENT 3

Columbia Gas. of Pennsylvania A NiSource Company

March 20, 2023

Edward C. Jackson Affinity Energy Management, LLC 220 Cherry Blossom Place Hockessin, DE 19707

Dear Edward C. Jackson:

We are pleased that Affinity Energy Management, LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Affinity Energy Management, LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Affinity Energy Management, LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Affinity Energy Management, LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Affinity Energy Management, LLC changes in the future. Columbia Gas might deem it appropriate to require Affinity Energy Management, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4980 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Rylia Davis

Kylia Davis Manager of Choice and Transportation Support Services

#### RCVD PUC SEC BUR APR 7 2023 AM10:34



March 27, 2023

Edward C. Jackson, Principal Affinity Energy Management, LLC 220 Cherry Blossom Place, Hockessin, DE 19707

Dear Edward,

National Fuel Gas Distribution Corporation ("NFGDC") is aware Affinity Energy Management LLC (AEM) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, AEM must furnish acceptable security to each utility where AEM will do business. As such, under its tariff, NFGDC could require AEM to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that AEM intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, AEM will never take title to any delivered natural gas, nor will it accept any customer payments or deposits.

Based upon your representations, NFGDC has determined that, at this time, AEM does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by AEM change in the future, NFGDC reserves the right to require security from AEM as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

Jucole Barker

Nicole Barker Transportation Services Department



March 22, 2023

Affinity Energy Management, LLC 220 Cherry Blossom Place Hockessin, DE 19707

**Re: Bonding Requirements** 

Dear Affinity Energy Management, LLC:

PECO is aware that Affinity Energy Management, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application Affinity Energy Management, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Affinity Energy Management, LLC has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits.

Therefore, PECO has determined at this time that Affinity Energy Management, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Affinity Energy Management, LLC or the creditworthiness requirement for PECO's exposure to Affinity Energy Management, LLC changes in the future, PECO reserves the right to require Affinity Energy Management, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Wanda Rucker at wanda.rucker@exeloncorp.com.

Respectfully submitted,

(AW) Suzette Adams

Manager, Gas Supply and Transportation 2301 Market Philadelphia, PA 19103

ATTACHMENT 3



375 North Shore Drive Pittsburgh, Pennsylvania 15212

www.peoples-gas.com

Carol Scanlon Manager, Rates

Peoples Natural Gas Company LLC Phone: 412-208-6931 Email: Carol.Scanlon@peoples-gas.com

March 20, 2023

Edward Jackson, Principal Affinity Energy Management, LLC 220 Cherry Blossom Place Hockessin, DE 19707

Dear Mr. Jackson:

We are pleased that Affinity Energy Management, LLC has applied for a license to provide natural gas services on Peoples Natural Gas Company LLC. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Division and Peoples Gas Division (formerly Peoples TWP).

Since Affinity Energy Management, LLC is not currently serving customers on the Peoples systems, we have determined at this time that Affinity Energy Management, LLC does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Affinity Energy Management, LLC's provision of services on the Peoples' system changes in the future, the Company may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoplesgas.com.

Sincerely, (and Scantol

Carol Scanlon Manager, Rates Peoples Natural Gas Company LLC

Cc: Stephen Kelly Mina Speicher

| ATTACHMENT |  |
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|            |  |
|            |  |



3/21/2023

Mr. Edward Jackson Affinity Energy Management, LLC 220 Cherry Blossom Place, Hockessin, DE 19707

ed@affinityenergy.net

RE: Security Requirement Bond for Affinity Energy Management, LLC

Dear Mr. Martin,

Philadelphia Gas Works ("PGW") is aware that Affinity Energy Management, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Affinity Energy Management, LLC must furnish acceptable security to each utility where Affinity Energy Management, LLC will do business. As such, under its tariff, Philadelphia Gas Works could require Affinity Energy Management, LLC, . to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Affinity Energy Management, LLC intends only to provide natural gas aggregating, brokering, and consulting services at this time. You have stated that in performing these services Affinity Energy Management, LLC will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Affinity Energy Management, LLC, does not need to post a bond or other form of security to operate in its service territory. If the services provided by Affinity Energy Management, LLC, should change, Philadelphia Gas Works reserves the right to require security from Affinity Energy Management, LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

Tohn C Zuk Har 21, 2023 11:38 EDT

JOHN C. ZUK Sr. Vice President, Gas Management

/dls



UGI Utilities, Inc. 1 UGI Drive Denver, PA 17517

610-796-3400

VIA E-MAIL

March 24, 2023

Affinity Energy Management, LLC 220 Cherry Blossom Place Hockessin, DE 19707

ATTENTION: Edward C. Jackson, Principal

#### RE: Affinity Energy Management, LLC Application to Serve as a Natural Gas Broker

Dear Mr. Jackson,

Based on your assertion that Affinity Energy Management, LLC ("Affinity Energy") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc.-Gas Division ("UGIU") has concluded that Affinity Energy will not need to post security with UGIU. This is based on the declaration that Affinity Energy will be acting in conjunction with a licensed natural gas supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the UGIU Tariff. If Affinity Energy wishes to directly serve Choice customers in the service territories of UGIU in the future as a natural gas supplier, it will have to post security as specified in the UGIU Tariff prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

Alumy Epler

Sherry Epler Senior Manager Tariff & Supplier Administration

SE/rks





VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840 800/998-4427 • 570/888-9664 • FAX 570/888-6199

March 20, 2023

## VIA EMAIL

Chad Jackson, P.E., C.E.P. Energy Consultant 220 Cherry Blossom Place Hockessin, DE 19707 <u>chad@affinityenergy.net</u>

## **RE: Affinity Energy Management**

Dear Mr. Jackson:

We understand that Affinity Energy Management has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Affinity Energy Management intends to only provide natural gas aggregating, brokering, and consulting services at this time, we have determined that Affinity Energy Management will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Affinity Energy Management as deemed appropriate.

If you have any questions, please contact Jamie Beale at 570-888-9664 (Ext. 5232).

Sincerely,

Edward E. Rogers President & CEO

EER/km

cc: J. Beale, Valley Energy



Attachment 4 Balance Sheets and Profit & Loss Statements filed separately under confidential seal.

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Attachment 5 Schedule C Profit and Loss From Business filed separately under confidential seal.

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# <u>Resume – Ed Jackson</u>

Principal – Edward C. Jackson 302-218-8920 FAX 302-234-0829 Email: <u>ed@affinityenergy.net</u>

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## **Experience**

### Principal for Affinity Energy Management (2006 – Present)

- Functions as a broker for electric supply, natural gas supply, and demand response for non-residential customers
- Actively participates in business development and maintains client relationships
- Performs day to day operations of the company as principal
- Current clients range from aggregation buying groups of chicken farmers, small & medium commercial customers, large commercial & industrial customers as well as the State of Delaware (including electricity, natural gas and Demand Response)

### Corporate Energy Manager for MBNA America (2001 – 2006)

- Responsible for competitive procurement of electricity, natural gas, oil, etc. for all MBNA sites in 10 states and Canada
- Worked with Facility Managers and Building Engineers to develop and implement energy reduction initiatives across the company achieved a 12% energy reduction over 4 years
- Active member of in-house design teams to assure energy efficiency was built-in to new construction and renovation projects

#### Delmarva Power (1983 – 2001)

 Worked across the company in various regulated departments including Marketing, Customer Engineering, Planning, Finance, etc. Also worked in Delmarva's unregulated energy services company, Conectiv Solutions in project development and sales roles from 1995 – 2001.

#### <u>Other</u>

- BS Mechanical Engineering, University of Delaware May 1983
- Certified Energy Manager (AEE)
- Certified Energy Procurement Professional (AEE)
- Certified Lighting Efficiency Professional (AEE)
- Knowledgeable of competitive energy markets in the mid-Atlantic states (PJM) and selected other states and Ontario.
- Well respected as an authority on deregulation and competitive markets in PJM.

## ATTACHMENT 6

- Endorsed by several Chambers of Commerce and trade associations as their preferred or endorsed energy broker.
- Presented at the AEE World Energy Engineering Congress in Washington, DC on September 14, 2006. Presentation was titled "Energy Master Planning: Making the Corporate Culture Work for You".
- Presented a seminar entitled "Preparing for Deregulation in Delaware Let's Go Shopping!" at an International Facility Management Association (IFMA) meeting on March 14, 2006.
- Featured speaker at the Governor's Energy Summit on June 20, 2006 covering the topic of aggregation, working with buyer's pools, brokers, consultants, etc.
- Actively follow energy rate case issues in Delaware, Maryland, and Pennsylvania
- Knowledgeable and have been actively participating in PJM's Demand Response Program
- Active member of the Philadelphia Chapter of the Association of Energy Engineer's and Delaware Chapter of IFMA

ATTACHMENT 7

# Charles (Chad) Jackson, P.E., C.E.P.

1338 East Eyre Street, Philadelphia, PA 19125 • 302-593-7545 • chad@affinityenergy.net

## EDUCATION AND TRAINING

Registered Professional Engineer (PE) and Certified Energy Professional (CEP) Bachelor of Science - Mechanical Engineering (Minor in Civil Engineering), University of Delaware, 2013

Technical Skills: Revit, Auto-CAD, HAP, Trace, Solidworks, Microsoft Office, Bluebeam, and Adobe Acrobat Knowledgeable in: ASHRAE, IMC, IECC, IBC, IPC, API, ASME, ASTM, ANSI, and OSHA Standards

#### **PROFESSIONAL EXPERIENCE**

#### Affinity Energy Management, Hockessin, DE, June 2020 - Present

**Energy Consultant** 

- Electric and Natural Gas procurement and contract review for end-use customers
- Solar and Renewable Energy Projects
- Demand Response
- Business Development and Sales

#### Burns Engineering, Philadelphia, PA, April 2019 - April 2020 (1 year)

#### **Mechanical Engineer**

- Mechanical and Plumbing engineering calculations and system analysis for building equipment and piping
- Preparing MEPFP construction documents
- Design and development of Revit and Auto-CAD models; Shop drawing and submittal review

#### DEDC, Philadelphia, PA, February 2017 - March 2019 (2 years)

#### **HVAC and Plumbing Engineer**

- Business Development
- Designated project manager for multiple projects at a time and experience managing other engineers

#### KBR, Newark, DE, 2013 - 2017 (3.5 years total)

#### Field Engineer at Monroe Energy Refinery (July 2016 - February 2017)

- Managing subcontractors on a day to day basis ensuring quality and completeness in the field of all construction related tasks
- Handle all RFIs submitted in the field, specifically civil, mechanical, and piping issues

#### Mechanical Engineer (2014 - July 2016)

Collaborate with end use customers, contractors, and vendors to assure timely and cost effective completion of projects. Develop construction scopes of work. Review and approve vendor drawings & bids [or submissions].

• Design and specify equipment, including vessels, heat exchangers, and compressors.

#### Instrumentation and Controls Engineer (2013 - 2014)

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