

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Good Energy, L.P., d/b/a N/A, for approval to offer, render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (*including any d/b/a fictitious name*), primary address, web address, and telephone number of Applicant:

Good Energy, L.P.
232 Madison Avenue, Third Floor
New York, NY 10016
P: 212-792-0222
www.GoodEnergy.com Email: info@goodenergy.com

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

InCorp Services, Inc.
7208 Red Top Road
Hummelstown, PA 17036
P: 800-246-2677 F: 702-866-2689

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application and future inquiries should be addressed.

NOTE: To ensure timely receipt of regulatory information, a contact employed directly by the Applicant, and not a consultant, is preferred.

Jean Ketchandji
Director, Pricing & Operations
232 Madison Avenue, Third Floor
New York, NY 10016
P: 646-588-5777 F: 800-903-7703 certification@goodenergy.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Ken Sussmane
McCue Sussmane Zapfel Cohen P.C.
420 Lexington Avenue Suite 2250
New York, NY 10170
P: 212-931-5500 F: 212-931-5501 ksussmane@mszpc.com

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSS.

Javier Barrios
Managing Partner
232 Madison Avenue, Third Floor
New York, NY 10016
P: 212-741-3052 F: 800-903-7703
E: info@goodenergy.com

Charles de Casteja
Managing Partner
232 Madison Avenue, Third Floor
New York, NY 10016
P: 212-691-9467 F: 800-903-7703
E: info@goodenergy.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as (“d/b/a”)

Provide a copy of the Applicant’s filing with Pennsylvania’s Department of State Pursuant to 54 Pa. C.S. §311.

or

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. See Attachment A(1)
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers. See Attachment A(2)
- Provide the state in which the business is organized/formed and provide a copy of the Applicant’s charter documentation. See Attachment A(3)
- * If a corporate partner in the Applicant’s domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant’s Department of State filing pursuant to 15 Pa. C.S. §4124.

or

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
- Give name and address of officers.

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Good Energy, L.P. does not have any affiliates doing business nor any affiliates that are currently applying to do business in Pennsylvania.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Good Energy, L.P. does not have any predecessors that have done business.

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
- natural gas interstate pipeline
 - municipality providing service outside its municipal limits
 - local gas distribution company
 - retail supplier of natural gas services in the Commonwealth
 - a natural gas producer
 - a broker/marketer engaged in the business of supplying natural gas services
 - Other. (Identify the nature of service being rendered)

Broker/Marketer engaged in the business of supplying electricity services.

or

- The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Good Energy is a broker of natural gas commodities active in several states. In the Commonwealth of Pennsylvania, we propose to offer retail natural gas supply brokerage to commercial and industrial natural gas users, and also aggregation services to municipal and government natural gas users.

d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|--|--|
| <input checked="" type="checkbox"/> Columbia | <input checked="" type="checkbox"/> Philadelphia Gas Works |
| <input checked="" type="checkbox"/> National Fuel Gas | <input checked="" type="checkbox"/> UGI Utilities – Gas Division |
| <input checked="" type="checkbox"/> PECO | <input type="checkbox"/> Valley Energy |
| <input checked="" type="checkbox"/> Peoples Natural Gas Company - Peoples Natural Gas Division | |
| <input checked="" type="checkbox"/> Peoples Natural Gas Company - Peoples Gas Division | |
| <input type="checkbox"/> All of the above | |

e. CUSTOMERS: Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):
- Residential and Small Commercial Customers in a Mixed Meter Capacity -
This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. **This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers.** Further information may be found in the Requirements Applicable to Mixed Meter Scenarios Secretarial Letter served March 25, 2011, at Docket No. M-2009-2082042.

f. START DATE: Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Good Energy, L.P. proposes to actively market within the Commonwealth January 01, 2024 (approximate date).

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Good Energy, L.P. has not been or is currently the defendant of a criminal or civil proceeding.

- b. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

Good Energy's PA license (A-2009-2132859) was previously cancelled due to its failure to maintain a bond or other financial security approved by the Commission. Good Energy applied for a new ESG license and was approved under docket number A-2023-3041246.

- c. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. Additionally, provide details of any actions the applicant has undertaken that will prevent the items listed above from occurring if licensed in Pennsylvania.

Good Energy, L.P. has since filed a new ESG license application and was approved to serve as a broker/marketer of electricity (A-2023-3041246) and has put in place new business controls to ensure compliance with the Public Utility Code and the lawful orders and regulations of the Commission.

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.
(Example Certificate of Service is attached at Appendix C)

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

**Office of the Attorney General
Bureau of Consumer Protection**
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

**Department of Revenue
Bureau of Compliance**
PO Box 281230
Harrisburg, PA 17128-1230

**Pennsylvania Public Utility Commission
Bureau of Investigation & Enforcement**
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission’s Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission’s Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Transport Support Services 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.4980 e-mail: transportevaluations@nisource.com</p>	<p>National Fuel Gas Distribution Corp. Daniel Czechowicz, Director – Gas Supply Administration 6363 Main Street Williamsville, NY 14221 PH: 716.857.6917 e-mail: czechowiczd@natfuel.com</p>
<p>Peoples Natural Gas Company LLC – Peoples Natural Gas Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>Peoples Natural Gas Company LLC – Peoples Gas Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>
<p>PECO Suzette Adams, Sr. Manager, Gas Supply and Transportation 2301 Market Street, S-18 Philadelphia, PA 19103 PH: 215.841.6467 Email: Suzette.Adams@exeloncorp.com</p>	<p>Philadelphia Gas Works Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: pgwchoicesupply@pgworks.com</p>
<p>UGI Utilities, Inc. – Gas Division Sherry Epler 1 UGI Drive Denver, PA 17517 PH: 610.796.3447 Email: sepler@ugi.com</p>	<p>Valley Energy Inc. Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: erogers@ctenterprises.org</p>

7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b. See Attachment E
- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports. See Attachment B(1)
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee. See Attachment B(2)
 - Audited financial statements exhibiting accounts over a minimum two-year period. See Attachment B(3)
 - Bank account statements (3-12 recent consecutive months), tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness. See Attachment B(4)
- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Not applicable to Good Energy, L.P.

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Good Energy will be compensated a volumetric fee/commission by the winning supplier/NSG provider on a monthly/quarterly/upfront basis per customer account during the term of the customer's agreement with said supplier/provider. This commission compensation structure ensures Good Energy is 100% supplier neutral. One of our core values is to bring our clients our objectivity.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Dean Prentiss
Chief Financial Officer
Good Energy, L.P.
232 Madison Avenue, Third Floor
New York, NY 10016
P: 347-479-1487 F: 800-903-7703 dean@goodenergy.com

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Item 7A on the Tax Certification Statement is designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. **See Attachment C**

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

- b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer**
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

See Attachment C.8d.

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

See Attachment D

9. **DISCLOSURE STATEMENT:**

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- **Reports of Gross Receipts:** Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. **The Commission does not accept corporate or personal checks for filing fees.**

PAYMENT ENCLOSED

11. AFFIDAVITS

(All affidavits must be notarized before filing.)

- a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

All Applicants MUST include a Commission issued Docket Number in their publications. Docket Numbers are issued to new applicants when an application packet is submitted to the PUC's Secretary's Bureau. **Newspaper publications published without a Commission issued Docket No. will be rejected.** For more information, see 52 Pa. Code § 62.107.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas - Peoples Natural Gas Division would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and **must be supplied to the Commission before the applicant is licensed.**

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News or Philadelphia Inquirer	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
National Fuel Gas	X			X			
PECO			X				
Peoples Natural Gas – Peoples Natural Gas Division	X			X			X
Peoples Natural Gas – Peoples Gas Division				X			
Philadelphia Gas Works			X				
UGI Utilities – Gas Div.	X	X	X	X	X	X	X
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

(Newspaper Publication Templates are provided at Appendices F and G)

13. SIGNATURE

Applicant: Good Energy, L.P.
 By: Maximilian Hoover
 Title: Manager

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: Good Energy, L.P.

		Signature	
		Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
Applicant's Use	✓	Application Affidavit	
	✓	Operations Affidavit	
	✓	Tax Certification Statement	
	✓	Commonwealth Department of State Verification	
	✓	Certificate of Service	
			PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of New York :

: ss.

County of New York :

Maximilian Hoover, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Manager (Office of Affiant) of Good Energy, L.P. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Good Energy, L.P. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein Good Energy, L.P. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Good Energy, L.P. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Good Energy, L.P. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

GOOD ENERGY, L.P.

By: Good Offices Technology Partners, LLC, its General Partner

Signature of Affiant

Sworn and subscribed before me this 15th day of November, 2023.

Tara A. Smiley
Signature of official administering oath

My commission expires February 17, 2025.



Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of New York :

: ss.

County of New York :

Maximilian Hoover, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Manager (Office of Affiant) of Good Energy, L.P. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Good Energy, L.P., the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Good Energy, L.P., the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Good Energy, L.P., the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

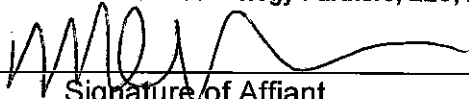
Appendix B (Continued)

That Good Energy, L.P., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.


That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

GOOD ENERGY, L.P.
By: Good Offices Technology Partners, LLC, its General Partner



Signature of Affiant

Sworn and subscribed before me this 15th day of November, 2023.



Signature of official administering oath

My commission expires February 17, 2025.

Tara A. Smiley
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01SM6201262
Qualified in Kings County
Commission Expires February 17, 2025

Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

CERTIFICATE OF SERVICE TEMPLATE

On this the 15 day of November 2023, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom or a USB flash drive, upon the following:

Office of Consumer Advocate

5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Small Business Advocate

Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

Pennsylvania Public Utility Commission

Bureau of Investigation & Enforcement
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

National Fuel Gas Distribution Corp.

Daniel Czechowicz, Director – Gas Supply Administration
6363 Main Street
Williamsville, NY 14221
PH: 716.857.6917
e-mail: czechowiczd@natfuel.com

Peoples Natural Gas Company LLC - Peoples Natural Gas Division

Carol Scanlon
375 North Shore Drive
Pittsburgh, PA 15212
PH: 412.208.6931
e-mail: Carol.Scanlon@peoples-gas.com

Philadelphia Gas Works

Ryan Reeves, Director Supply Transportation & Control
800 West Montgomery Avenue
Philadelphia, PA 19122
PH: 215.787.5103
email: pgwchoicesupply@pgworks.com

Valley Energy Inc.

Ed Rogers
523 South Keystone Avenue
Sayre, PA 18840-0340
PH: 570.888-9664
email: erogers@ctenterprises.org

Office of the Attorney General

Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Department of Revenue

Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Columbia Gas of PA, Inc.

Transport Support Services
290 W. Nationwide Blvd.
Columbus, OH 43215
PH: 614.460.4980
e-mail: transportevaluations@nisource.com

PECO

Suzette Adams, Sr. Manager, Gas Supply and Transportation
2301 Market Street, S-18
Philadelphia, PA 19103
PH: 215.841.6467
Email: Suzette.Adams@exeloncorp.com

Peoples Natural Gas Company LLC - Peoples Gas Division

Carol Scanlon
375 North Shore Drive
Pittsburgh, PA 15212
PH: 412.208.6931
e-mail: Carol.Scanlon@peoples-gas.com

UGI Utilities, Inc. – Gas Division

Sherry Epler
1 UGI Drive
Denver, PA 17517
PH: 610.796.3447
Email: sepler@ugi.com



Maximilian Hoover, Manager
GOOD ENERGY, L.P.

By: Good Offices Technology Partners, LLC,
its General Partner

Pennsylvania Department of State

Bureau of Corporations and Charitable Organizations

PO Box 8722 | Harrisburg, PA 17105-8722

T: 717-787-1057

dos.pa.gov/BusinessCharities

Regarding: Good Energy L.P.
Request Type: Certificate of Registration Issuance Date: November 20, 2023
Request No.: 025765122 File No: 0003918324
Receipt No.: 775637
Filing Type: Foreign Limited Partnership
Filing Subtype: Limited Partnership
Initial Filing Date: November 19, 2009
Status: Active

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT

Good Energy L.P.

is a foreign association duly registered to do business in this Commonwealth as of the issuance date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the seal of my office to be affixed, the day and year above written.

A handwritten signature in black ink, appearing to read "Albert Schmidt".

Albert Schmidt
Secretary of the Commonwealth

Verify this certificate online at www.file.dos.pa.gov

ATTACHMENT A(2)

Maximilian Hoover
President
Good Energy, L.P.
232 Madison Ave. Third Floor
New York, NY 10016
Max@goodenergy.com
(212) 792-0222 Ext. 3007

Charles de Casteja
Managing Partner
Good Energy, L.P.
232 Madison Ave. Third Floor
New York, NY 10016
Charles@goodenergy.com
(212) 792-0222 Ext. 3106

Javier Barrios
Managing Partner
Good Energy, L.P.
232 Madison Ave. Third Floor
New York, NY 10016
javier@goodenergy.com
(212) 792-0222 Ext. 3103

Scott Heath
Managing Partner
Good Energy, L.P.
1011 S. Broadway St. Suite 100
Carrollton, TX 75006
Scott@goodenergy.com
(972) 200-9770 Ext. 177

8. Technical Fitness

Good Energy, LP has been in existence and active in various levels of the energy industry since before deregulation came into being in the Commonwealth of Pennsylvania. This includes Procurement for Electricity, Natural Gas, Heating Oil, Renewable Power, Lighting Management, Lighting Store: GoodMart.com, Demand Response (Energy Curtailment), Power Factor Correction, and Engineering Studies. As a result, Good Energy brings an enormous amount of experience from all areas of the energy industry, adding to the insights that guide our decision-making processes. Good Energy is active in all deregulated markets in North America.

Good Energy's principal business interests are serving as a consultant and/or broker and/or aggregator of and/or natural gas to help our Public and Private sector clients achieve energy cost savings and maximize energy efficiencies. We are the national leader in structuring and implementing Municipal Electric Aggregation ("MEA") programs, serving more communities and residents than any consultant in the United States. With solid relationships with approximately 60 different national Retail Energy Providers ("REPs"), Good Energy is uniquely positioned to gather intelligence, significantly strengthening our negotiating strength with these suppliers. In addition, because of the ongoing programs now administered by Good Energy in several states, including IL, NJ, RI, and MA, suppliers understand the extent of our footprint and are now far more likely to concede various contract terms and provide very competitive pricing on our bids.

With 65 employees and offices in New York City, Dallas, TX, Edwardsville, IL, Norwalk, CT, and Jersey City, NJ, Good Energy has the breadth and experience to manage procurement for commercial/industrial energy users and large public energy aggregation programs.

Relevant Operational Experience of Principal Officers

Maximilian Hoover - President

A founding member of Good Energy, Maximilian Hoover, brokered his first retail natural gas contract in 1996 in Hilliard, Ohio. The contract was by and between One Mill Run, Limited Partnership, the owner of a 168,017 square foot Class A office property, and American Electric Power's retail gas division. Mr. Hoover brokered his first retail electricity contract in 1997 in Blue Bell, Pennsylvania. The contract was by and between 1777 Sentry Park West, LP, the owner of an office park consisting of four Class A office buildings totaling 220,516 square feet, and Exelon Corporation.

The 1996 natural gas contract and the 1997 electricity supply contract illustrate that Good Energy personnel have been involved in the retail brokerage of energy contracts in the United States for just about as long as the beginning of deregulation.

Charles de Casteja - Managing Partner

Charles de Casteja is a pioneer in writing, negotiating, and running municipal RFPs and managing aggregated loads for large-scale public sector aggregations in New Jersey, Ohio, and Illinois. He was selected to serve as the energy procurement consultant to the cities of Peoria, Pekin, and East Peoria, Illinois, as well as to the Counties of Tazewell, Peoria, Illinois, and Rockland & Orange, NY. In addition, his team currently manages an electrical aggregation in New Jersey, including 300 public schools, multiple townships, and Middlesex County, the second-largest county in the state.

Scott Heath - Managing Partner

A founding member and Managing Partner of Good Energy, Scott Heath, worked closely with government agencies, including schools, military installations, and municipal utilities in his capacity as Key Account Manager for Choctawhatchee Electric Cooperative), the *fifth largest electric cooperative* in the state of Florida and for San Antonio’s City Public Service. Mr. Heath’s many years of experience in this capacity shows that *Good Energy’s team understands the utility-related needs of government agencies*. Before joining Good Energy, Mr. Heath served as Manager of Energy Marketing for Reliant Energy, where Mr. Heath spearheaded the first deregulated team in North Texas under the Solutions Division of the company.

Javier Barrios - Managing Partner

A founding member and Managing Partner of Good Energy, Javier Barrios, brokered *Suez Energy’s first-ever retail electricity supply contract* in the United States. The contract was by and between Suez and a commercial properties group in New York and commenced on December 30, 2002. Good Energy had a hand in contributing to Suez Energy’s success in various United States retail electric supply markets. In April of 2003, Mr. Barrios brokered a contract by and between Entergy and Teppco Partners, an oil and gas pipeline company, which was the culmination of months of work aggregating data from nearly *300 electricity accounts across Texas*. One year later, Mr. Barrios brokered another contract for Teppco in Illinois with Constellation Energy as a retail electricity provider. This is just one of Good Energy’s experiences, highlighting our ability to broker complex retail energy contracts and expertise in multiple deregulated US retail energy markets.

Jurisdictions of Operations (Natural Gas)

State	License Type	Docket/License/ Certificate #:
Massachusetts	Gas Retail Agent	RA-162
New Hampshire	Gas Aggregator	Gas: DM 12-222

New Jersey	Private Aggregator/ Energy Agent/ Energy Consultant	PA-0112 EA-0181 EC-0045
Ohio	Natural Gas Aggregator/Broker	A-2009-2132859
Virginia	Electric and Natural Gas Aggregator	A-125

Business Plans for Operations within the Commonwealth of PA

Good Energy plans to offer retail energy supply consultation and brokerage services to commercial and industrial energy users in the Commonwealth of Pennsylvania. Good Energy has long experience working with commercial, industrial, and municipal clients to achieve energy cost savings goals through procurement and demand-side management. Whether the goals are budget certainty, long-term purchasing, flexibility, or demand reduction, we create solutions to fit these objectives. Good Energy has shepherded many clients through the evolution of energy products with special consideration to risk tolerance levels. We develop graphs and charts profiling current and historical energy consumption before meeting with a client and point out any anomalies outside of any usual seasonal changes. If we perceive any out-of-ordinary usage patterns during the term of our management, we immediately notify the client.

By generating competition between qualified REPs, ensuring a level playing field, keeping a careful watch on wholesale energy prices, and effectively finding and comparing the available rates and contracts, Good Energy can help Customers choose the REP or a wholesale market entry strategy and product structure most advantageous to customers. We offer an energy assessment designed to keep things simple. This assessment includes a detailed history of customers' existing energy consumption, a complete summary of the

competitive supply offers, and the necessary information needed to make an informed decision, including information about the capabilities of the qualified energy providers, current market conditions, historical trends, and more.

Upon election to switch providers, we will work with customers from start to finish and ensure that the experience is a positive one for customers, although the process by no means ends with the consummation of the commodity contract. Good Energy will continue to monitor the monthly bills to ensure accuracy. We will also monitor the wholesale market to identify opportunities to issue new and improved RFPs for contract renewal or extension.

It is critical to view energy procurement differently than other types of procurement because taking advantage of significant market movements in wholesale energy supply can mean significant savings for customers. For example, while it might be good practice to

issue an annual RFP at the same time each year for employee health insurance, this would not be a good idea when procuring energy because the market will dictate the best times to issue RFPs.

Properly armed with the buying tools provided by Good Energy, the financial risk associated with commodity procurement will be mitigated. For example, if the market is unseasonably high but still yielding a price advantage over the standard offer, we might recommend a product consisting of a three-month block of energy to fix the near-term price while floating the last nine months of the contract price, with the expectation that the market might soften between now and three months from now, permitting the later procurement of an additional block to fix the price for the latter part of the contract.

Good Energy can model scenarios for customers to assist in evaluating these complex product structures, which can minimize risk and price at the end of the final analysis. While we fully understand that many customers only want firm-fixed pricing, we want to demonstrate the myriad of alternatives to them.

Good Energy currently buys energy products for many clients nationally, with our strategy based on budgetary certainty. Our plans usually include a ratio of fixed and floating strategies to maintain maximum flexibility. Good Energy takes an active approach when it comes to hedging. Our proprietary database-driven energy management system, “goodenergy.net,” constantly notifies our staff of changes in market conditions, which may influence current strategies. Energy cost hedging is an everyday process at Good Energy.

ENERGY PROCUREMENT: HOW IT WORKS

Good Energy will obtain the critical data for each account, including Letters of Authorization (“LOA”). Good Energy will fill out LOA forms requiring only customer review and signature.

Upon receipt of the LOAs, Good Energy will immediately request historical data from the utility and verify that the data received matches the account profile, service address, etc. The electronic format of historical usage data will be uploaded to goodenergy.net. Armed with this data, Good Energy will be ideally positioned to make intelligent recommendations with quantifiable benefits to advise customers.

We look at trends on a year-over-year basis and on an increasing/decreasing slope basis. Either way, these consumption patterns influence our final decisions regarding purchasing strategies. Each month, usage data is loaded into goodenergy.net, our proprietary database from which detailed reports can be produced.

Consolidating this pricing is a critical first step to negotiating with suppliers. Armed with a clear understanding of the contents of the various offers, we are best prepared to achieve customers’ desired goals.

Good Energy participates actively with energy suppliers at every level. Goodenergy.net is used to assemble historical usage data from multiple accounts to prepare pricing requests for multiple REPs. This means that Good Energy can very quickly act on buying opportunities and RFPs.

Good Energy has contracts in place with over three dozen of the most reliable and responsible REPs servicing customers within the United States. Good Energy communicates with these REPs daily, and we are constantly soliciting pricing, expediting contract execution, facilitating meter readings for supplier change, handling customers' billing concerns, and performing other tasks that permit us regularly to exceed our customers' and our suppliers' expectations. Good Energy's excellent business relationships with these REPs and our first-class technology solutions will enable us to handle customers' entire energy procurement process while maintaining absolute transparency and constant access to detailed natural gas accounts and other information. Significantly, Good Energy's economy of scale and excellent relationships with critical REPs will benefit customers. Good Energy will be able to extract pricing proposals from these and other REPs chosen by customers *quickly* and *accurately*.

Upon contract execution, Good Energy will upload the signed contract to goodenergy.net, and the winning REP will be asked to confirm back to Good Energy that the contract has been accepted and hedged. Good Energy will verify that original documents are circulated between the REP and customers. Good Energy will follow up with the REP to ensure the meters are switched on time, according to the contract. Goodenergy.net has built-in features that will make it easy for Good Energy personnel to follow up with the REP selected to serve customers' accounts to ensure that each account has been switched on a timely basis.

OTHER SERVICES: POST-COMMODITY PURCHASING

Budgeting and Tracking

- All data collected will be input into goodenergy.net as it is received. One Good Energy point of contact will be responsible for all data entry for quality control purposes.
- We develop management reports that measure the variation between actual performance and goals.
- We create progress reports which are given to our current client base regularly. And through www.goodenergy.net, we can generate variation reports, among many other reports and analyses.
- We provide analytical and quantitative support in developing tools, reports, and procedures for customer energy management processes.

- Goodenergy.net features a reporting section that will permit us to generate dynamic reports at any time showing critical energy usage data and costs, among other things.
- We provide custom reports in all areas of energy procurement to customers upon request and when we feel the support is needed to make energy decisions. We constantly develop new tools to further our analytical offerings to clients.

Track energy consumption to ensure billing accuracy.

Good Energy has access to utility data from the incumbent utility, which should size up compared to the ESCO's billed usage. Differences in calendar month usage and meter data usage are easily reconcilable. Our monthly bill reporting service makes monthly reconciliations easy.

Tracking Customer requirements to report information to energy vendors are met.

If customers have some unexpected increases or decreases in contractual usage, we will need to forewarn the energy supplier. Customers would have to keep us abreast of any changes in operations.

Due to the high volume of daily business, we conduct with each reputable supplier in the marketplace, we can ensure that customer service issues are resolved quickly and painlessly. Good Energy's active involvement ensures that customers are effectively insulated from the minutiae of day-to-day customer service follow-up and resolution headaches. Good Energy will be our customers' constant companion and liaison despite which supplier is serving them at any given time.

Perform financial and risk analysis on the fuel and energy markets.

We do calculate the risk in the energy market, especially when it comes to ESCO viability. ESCOs that go out of business can leave a purchase 100% exposed in an adverse market.

Also, energy products pegged to an index can open an energy user to severe financial burdens upon events such as Hurricane Katrina. Good Energy will factor in weather forecasts, hurricane prediction models, geo-political considerations, fuel storage, energy demand changes, and more to arm customers with the tools needed to choose the appropriate hedges to mitigate risk.

Dispute Resolution Policy.

Good Energy L.P. is a broker/marketer of energy supply contracts by placing customers with competitive retail energy providers ("Energy Suppliers"). Good Energy does not sign contracts directly with our customers; however, we make every effort to assist our customers in resolving any disputes. Good Energy has entered a "Broker Agreement" with competitive service providers conducting business in the Commonwealth of Pennsylvania.

Good Energy provides all customers with a physical address, email (info@goodenergy.com), and toll-free telephone number (**866-955-2677**) for inquiries and complaints. Our contact information is noted on all communications with our clients, and we assign an account manager to all active customer accounts.

Good Energy's customer service representatives and account managers will work on behalf of our clients to resolve complaints/disputes with the competitive service providers per their dispute resolution procedures.

Our customer service team will also direct a customer to contact the appropriate local distribution company in case of a service emergency. This instruction is provided to the customer during regular business hours.

When received, Good Energy will retain customer account records and complaints electronically in the company's in-house CRM system, www.goodenergy.net. These records are maintained for no less than three years. We will provide copies of all records to a customer or the State Corporation Commission upon request.

Our account manager or customer service representative communicates directly with our customers to ensure all disputes and complaints are resolved promptly. If our representative cannot resolve the inquiry or complaint internally, he or she will contact the competitive service provider to determine responsibility for resolving the inquiry or complaint. In most cases, we can resolve and satisfy the dispute with the supplier directly on the customer's behalf.

If our customer service representative cannot resolve a dispute to our customer's satisfaction, it is escalated to our management team. The management team will review the details and records, interview the Good Energy representative who managed the dispute, and, if necessary, contact the customer and the energy supplier to resolve the dispute.

If our customer service team cannot resolve a dispute, we provide the customer with the toll-free telephone number and address of the State Corporation Commission. The client will then receive a follow-up phone call and email to ensure that the client's dispute was resolved to their satisfaction, requesting an email response.

Section 8.d, Technical Fitness.

To ensure that all marketing is performed ethically for both employees and subcontractors, we have implemented several methods within our organization. These methods include:

1. **Ethical Guidelines:** We have established a comprehensive set of ethical guidelines that serve as a foundation for all marketing activities. These guidelines outline the principles and standards that employees and subcontractors must adhere to, emphasizing honesty, transparency, respect for privacy, fair competition, and compliance with applicable laws and regulations
2. **Training and Education:** We provide regular training sessions and educational programs to employees and subcontractors to promote ethical marketing practices. These training initiatives cover topics such as customer privacy, avoiding deceptive marketing tactics, respecting consumer rights, and the importance of adhering to ethical guidelines. By ensuring that all individuals involved in marketing are well-informed, we create a culture that prioritizes ethical conduct.
3. **Supplier and Subcontractor Screening:** We conduct thorough due diligence when selecting subcontractors, partners, and suppliers to ensure their alignment with ethical marketing practices. We assess their ethical track record, reputation, and commitment to ethical conduct in marketing. This screening process enables us to work with partners who share our values and uphold ethical standards.
4. **Audits and Monitoring:** We have established a system of regular audits and monitoring to ensure compliance with ethical marketing standards. This involves internal reviews and the use of specialized software tools to track marketing activities and identify any potential violations. Regular monitoring allows us to promptly address and rectify any ethical issues that may arise.
5. **Collaboration with Regulatory Bodies:** We actively collaborate with relevant regulatory bodies and industry associations to stay up-to-date with evolving ethical standards and legal requirements in the marketing field. This collaboration ensures that our marketing practices align with current best practices and regulations, further enhancing our commitment to ethical marketing.
6. **Continuous Improvement:** We foster a culture of continuous improvement by regularly evaluating and reassessing our marketing strategies and practices. We actively seek feedback from employees, subcontractors, customers, and other stakeholders to identify areas for improvement and implement necessary changes. This iterative process helps us maintain ethical standards and adapt to evolving marketing practices.

By employing these methods, we ensure that all marketing activities are conducted ethically, promoting transparency, integrity, and responsible behavior among our employees and subcontractors.

Charles C. de Casteja
 420 East 57th Street 19E, New York, NY 10022
 (646) 286-6746 charles@goodenergy.com

EDUCATION

GEORGE WASHINGTON UNIVERSITY, Elliot School of International Affairs
Bachelor of Arts, East Asian Studies

Washington, DC
May 1995

- Minor in Chinese language and Terrorism Studies

EXPERIENCE

GOOD ENERGY, L.P.

New York

Managing Director

January 2003 -

- Manage a 300m kWh, annual, County & Public School Aggregation in New Jersey
- Successfully wrote and negotiated a Municipal RFP for the Cities of Peoria, East Peoria, and Pekin Illinois culminating in the purchase of over 300m kWh of electricity.
- Contracted energy commodity deals in 13 US States with over 25 independent power companies.
- Managed sales team and took lead into newly deregulated electricity markets.
- Sold lighting retrofit projects to Malverne School District in Long Island

GOOD OFFICES TECHNOLOGY PARTNERS

New York, NY

Sales Manager

June 2002 –December 2002

- Advised New York real estate portfolios on the merits of wholesale purchasing of power
- Consulted for several Detroit area businesses regarding energy savings in Detroit Edison.
- Raised second round equity for the company.

POTEN & PARTNERS

New York, NY

Guest Analyst– Liquefied Petroleum Gas Division

February 1998-

December 1998

- Wrote “The Rise of LPG seaborne trade in China and the Southeast Asia”.
- Edited LNG/LPG Shipping report “LPG in Worldwide Maritime Markets”.

PACIFIC BASIN BULK SHIPPING LTD.

Hong

Kong

Shipping Analyst

May

1995- August 2000

- Raised private equity for the purchase of newbuilding dry cargo and tanker vessels.
- Brokered dry cargo ships throughout the world often travelling to secure the business.
- Monitored fleet expenses from our Hong Kong and Kuala Lumpur offices.

UNITED STATES MARINE CORPS RESERVE

Jacksonville, NC

Corporal, Reconnaissance

October 1989 - January 1994

- Awarded *Combat Action Ribbon* for service in Operations Desert Shield and Storm.

SKILLS/INTERESTS

Technology: Proficient with MS Office,

Languages: Fluent French, conversational Spanish

Interests: Court Tennis, Golf, Hunting, Wine

Volunteer: Serve on Board of Directors of the United States Court Tennis Preservation Foundation

Maximilian Hoover
179 E. 79th St. Apt 14AB
New York, NY 10016

Education:

Bachelors Degree from Georgetown University, College of Arts and Sciences
Double Major in English Literature and German
Graduated 1995

Professional:

1995 – 2000: BGK Properties, Vice President, Asset Management: Asset Manager of commercial office properties. Oversaw all aspects of leasing, management and financial performance of multiple Class A and Class B office properties throughout the United States and Canada. Performed due diligence on new acquisitions. Implemented energy savings measures including lighting retrofits, controls upgrades and a large scale cogeneration project in a class A downtown Baltimore landmark office building.

In 1996 Mr. Hoover negotiated his first retail energy procurement contract for a class A office property in Hilliard, Ohio, called One Mill Run. The contract provided a fixed rate for natural gas, budget certainty and 35% energy cost savings vs. the previous budget year.

2000 – Present: Good Energy, L.P., President: Founded Good Energy and sister companies Good Offices Technology Partners, LLC and GoodMart, LLC. Responsible for executive and day-to-day operations of the company. Oversee employees in four states, performing energy sales, brokerage, consulting and demand management services nationally.

Personal:

Mr. Hoover has deep family roots in Stark County, Ohio. Mr. Hoover's great-great grandfather founded the Hoover Company, and Mr. Hoover's great grandfather and grandfather both served as President and Chairman of the Board. Although the Hoover family has no further involvement with the Hoover Company, the legacy of that association in northern Ohio continues to this day through the charitable activities of the Hoover Foundation, www.hwhfoundation.org, which has a meaningful impact in the lives of Ohio residents with needs or projects associated with the community, education or the environment. The Hoover Foundation is operated by Mr. Hoovers aunt Elizabeth (Lacey) Hoover.

JAVIER LEONARDO BARRIOS

185 MILL RIVER • OYSTER BAY, NY 11771

PHONE 212.792.0222 • MOBILE 347.200.2604 • E-MAIL JAVIER@GOODENERGY.COM

PROFESSIONAL EXPERIENCE

2001 - present Good Energy, LP New York, NY

Managing Partner

A founding member and Managing Partner of Good Energy LP, Mr. Barrios developed contractual relationships with over 30 independent power suppliers, natural gas providers and renewable energy providers. Oversight and involvement of all facets of operations, financial and business of the firm's commodity groups and divisions.

- Structured ***Suez Energy's first ever retail electricity supply contract*** in the United States. The contract was by and between Suez, and a commercial properties group in New York, and commenced on December 30, 2002.
- In April of 2003, brokered a contract by and between Entergy and Teppco Partners, an oil and gas pipeline company, which was the culmination of months of work aggregating data from nearly ***300 electricity accounts across Texas***.
- Brokered another contract for Teppco, this time in Illinois with Constellation NewEnergy as retail electricity provider.
- Elected to manage the power brokerage of a 5 MW wholesale peak natural gas generator in Connecticut for Maxim Power, a publically owned Canadian company with power plants throughout the US.
- Presently manage a total contracted load of 300 million kWh throughout several states.

1998 - 2001 Apollo Real Estate Investments New York, NY

Vice President-Business Development

Managed sales and operational staff of technology joint venture

- **Managed technology initiatives for a portfolio of over 40 million sq ft of commercial real estate.**

EDUCATION

Zichlin School of Business at Bernard Baruch College New York, NY

Bachelor of Science/International Business - Dean's List

BOARD POSITIONS

Green Schools Alliance – Co-Chair Corporate Partners Network

A nationally recognized non-profit organization based in New York City that promotes energy conservation and environmental awareness and responsibility through students attending private and public schools K through 12.

Dean B Prentiss, CPA

660 Veterans Highway, Apt. 1E Hauppauge, NY 11788 (631) 471-2484 dbp116@aol.com

An achievement oriented business professional with diversified experience as a Chief Financial Officer and Corporate Controller. Strong financial, PC skills, excellent multi-tasking and organizational aptitude. Extensive experience in e-commerce, bank relations/financing, taxes (income, P/R, sales, book-to-tax), cost improvement, business plan development, and budgeting. Effective communicator and problem-solver.

Good Energy, L.P.

Good Offices Technology Partners, LLC – holding company (parent) and GoodMart, LLC **2011 to Present**
Chief Financial Officer

Established the Chief Financial Officer position with a multiple-entity privately owned business. Good Energy, L.P. is an Energy Consultant. GoodMart, LLC is a Lighting & Electrical Distributor

Operations:

- Financial reporting and cost management, to include metrics development and presentation
- Organizational management and structure, interdepartmental communication and support
- Responsible for Human Resources and Payroll, to include benefits packages and interactive online systems
- Indirect supervision of 40 employees as a key executive reporting to ownership
- Secured Line-of-Credit financing
- Established perpetual inventory system, essential to the order fulfillment process, bank financing and sustained revenue growth

Technology:

- Integral in development of operating systems with in-house IT department, real-time communication with back-end accounting systems
- Accounting systems – MAS-200, HR systems – Paychex, custom HR portal, Custom ERP & CRM systems
- Extensive experience with Microsoft office tools (spreadsheets, Word docs, etc.), troubleshooting

Action Envelope & Printing Co., Inc. Lindenhurst, NY **2006-2010**

Corporate Controller

Established the Controller position with a 12 million dollar privately owned e-commerce business. Primary business is the sale of envelopes, to include both print manufactured and plain.

Operations:

- Established perpetual inventory system & maintenance through cycle counts, essential to the order fulfillment process and sustained revenue growth
- Financial reporting and cost management, to include metrics development and presentation
- Responsible for Human Resources and Payroll, to include benefits packages and interactive online systems
- Indirect supervision of 35 employees as the top executive reporting to ownership
- Was instrumental in the re-branding of Action Envelope to its DBA Envelopes.com after acquisition of domain name
- Organizational management and structure, interdepartmental communication and support

Technology:

- Integral in migrating all operating systems from traditional in-house network to an online environment, achieving significant savings through outside hosting of operating systems
- Accounting systems – Netsuite, HR systems – Paychex HR Online, Preview Hosted Online, Time and Labor Online
- Responsible for establishing & maintenance of functionality of the Netsuite operating system, to include report writing and metrics development and extensive interaction with the IT representatives of Netsuite
- Extensive experience in the credit card processing & PCI compliance. Interaction and coordination with the credit card gateway, processor and depository systems
- Extensive spreadsheet experience, troubleshooting

Dean B Prentiss, CPA

660 Veterans Highway, Apt. 1E Hauppauge, NY 11788 (631) 471-2484 dbp116@aol.com

U S Lighting, Inc. Islandia, NY

2002-2005

Corporate Controller

Established a start-up business in the electrical lighting industry. Helped to expand this business to 8 million per annum revenues, due primarily to patented product lines and industry contacts from the management team

Operations:

- Obtained asset-based financing to jump-start operations. This process was essential in financing both accounts receivable and equipment procurement
- Developed business plan and operational systems
- Financial reporting and cost management. Assisted CPA financial review return statements
- Organizational management and structure, interdepartmental communication and support
- Direct supervision of payroll and human resources, shop benefits packages

Technology:

- Responsible for installation of IT (Great Plains) and phone systems for start-up operation
- Cost development and maintenance of manufacturing systems.
- Bill of Materials creation and maintenance for all items of product line

Intrepid Lighting Mfg., Inc. Bohemia, NY

1996-2002

Corporate Controller

Established the controller position with this 20 million dollar electrical lighting manufacturer

- Assisted in the growth of this electrical lighting manufacturing company from 3 million to 20 million per annum in revenues
- Migrated from a multi-divisional entity, manufacturing and service, to a concentration of manufacturing only to target growth
- Obtained asset based financing to ensure sustained growth
- Financial reporting and cost management. Assisted CPA prepare financial review return statements
- Developed business plan and operational systems • Obtained asset based financing to ensure sustained growth
- Migrated operating systems to Great Plains software • Capital equipment acquisition and financing
- Instrumental in the move from a 6,000 square foot facility to a 15,000 square foot facility necessary to support growth
- Responsible for organizational structure to facilitate the growth from 20 employees to 65 employees
- Budget preparation and variance analysis. Established break-even analysis and application
- Direct supervision of payroll and human resources, shop benefits packages

Positive Promotions Flushing, NY

1993-1996

Corporate Controller

Established the controller position with this 25 million dollar printing manufacturer and direct mail organization.

Disc Graphics, Inc. Hauppauge, NY

1987-1993

Corporate Controller

Established the controller position with this printing manufacturing company. Was instrumental in the sustained growth from a 2 million per annum to 25 million per annum in revenues over a 6 ½ year period

Marks, Shron and Company Great Neck, NY

1984-1987

Staff Accountant

After joining the staff of 90 in this medium-sized public accounting firm as a junior staff account, was assigned my own clients within my first year - an unprecedented promotion at the time

- Managed a diversified list of clients, from manufacturing to non-profit to real estate, etc
- Learned and mastered the balance sheet approach to financials as stressed in public accounting, as per GAAP.
- Drafted and wrote financial statements, from compilations to reviews to certified statements
- Passed all parts of the Uniform Certified Public Accounting Examination and completed work requirements to obtain CPA license

Education

Bachelor of Science, Accounting, Magna Cum Laude June 1984 – NY Institute of Technology
Certified Public Accountant license September 1986

GARY I. FOGELMAN

Gary.Fogelman@GoodEnergy.com

Office: 212.691.8647

PROFESSIONAL SUMMARY

Experienced sales and marketing professional and account manager with expertise in electricity, renewable energy and natural gas commodity procurement, specializing in program development for large commercial and municipal aggregations.

EXPERIENCE

GOOD ENERGY, L.P. MANAGER, MASS MARKETS

2008 – present

Southeastern Regional Planning and Economic Development District (SRPEDD) in addition to 32 additional Massachusetts, New Hampshire and Rhode Island Municipal Aggregations for Residential and Commercial Retail Accounts

Selected Achievements

Working with 25 participating SRPEDD municipalities, the largest of its type in the state of Massachusetts, in addition to 32 other municipalities in Massachusetts, New Hampshire and Rhode Island. Surveyed and worked closely with municipal officials to design awareness campaigns that broadly target the communities, demonstrating that the Programs were municipally organized, in contrast to other types of retail supply campaigns. Active programs (several currently in development) now count approximately 680K participating accounts, comprising more than three billion kWh in associated load, \$775M in current estimated savings, and straddling seven different utility regions.

- Collaborate on the development of 56 marketing campaigns which include hard media, video and electronic media to target diverse group of communities, including six foreign language-predominant communities.
- Contributed to opt-out letter design.
- Established customer service support.

Good Energy Central & Southern Illinois (GECISI) Municipal Electric Aggregation for Residential and Small Commercial Retail Accounts

Selected Achievements

Program involving a complex public referendum process and subsequent aggregation of residential and small commercial retail loads of 164 participating communities (including four northern Illinois communities behind respective utility). Program is the largest of its type in the state of Illinois, numbering more than 387,000 accounts with an annual associated load of approximately 5.5 TWh.

- Worked in conjunction with numerous municipal officials and suppliers to collect account data, create marketing initiatives, and construct general program design.
- Developed 164 marketing campaigns which included hard media, video and electronic media, billboard signage, and social media.
- Presented at numerous public meetings at all stages of program development.
- Was exclusively selected and twice provided input into utility online Government Portal design and subsequent interface with municipal representatives in order for municipal representatives to complete utility requirements, in addition to streamlining process for capturing new move-ins on a monthly basis within participating jurisdictional boundaries.
- Marketing campaign contributed to multiple renewals since program inception (2012) with near 100% municipal retention rate.
- Outsourced and trained customer service support team.

New York State, Community Choice Aggregation, Electricity and Natural Gas

Selected Achievements

Developed awareness programs under strict review and approval by the New York Public Service Commission (PSC) for 22 New York municipalities.

- 176,000 households enrolled, yielding approximately four million dollars in savings.
- Includes the town of Brookhaven, the largest town and second most populous in the State.

GARY I. FOGELMAN

- Many of the New York programs launched in tandem with the New York Municipal Energy Program (NYMEP), a joint organization between the Association of Towns of the State of New York (AOT) and the New York Conference of Mayors (NYCOM). The initiative was launched in partnership with Good Energy in order to develop and administer public aggregation programs for both power and natural gas utilizing NYMEP as a level of municipal oversight and for lead generation purposes.
- Community solar opportunities included in several of the New York programs.

New Jersey Government Energy Aggregation for Residential Accounts

Selected Achievements

Worked with seven New Jersey municipalities to design awareness campaigns for residents. Working in more politically sensitive municipalities where disparate retail offers proliferate, collaborated with municipal officials to develop a more modest approach designed to engender trust in the municipal programs, resulting in excess of 75,000 accounts being enrolled over three different utility service regions.

- Conceived and developed program websites, social media, hard media, and presented at public meetings.
- Served on executive committee for Sustainable Jersey, a nonprofit organization that provides tools, training and financial incentives to support communities as they pursue sustainability programs, in order to help develop guidelines for Renewable Government Energy Aggregation (RGEA) in the state.
- Established customer service support and worked closely with municipal representatives to address ratepayer concerns.

Cincinnati USA Regional Chamber, Northeast Cincinnati Chamber of Commerce, Clermont Chamber of Commerce, Mason Deerfield Chamber

Selected Achievements

Developed program for, and coordinated the aggregation of, approximately 600 member businesses between four chambers of commerce, with more than 1000 MWh annual usage into various buying groups behind Duke Energy, Ohio. This group represented the largest commercial aggregation in the utility service region.

- In partnership with chamber executives, created marketing campaigns targeting all levels of membership. For sales presentation purposes, educated and coached chamber executives on benefits of deregulated energy market in region.
- Initial design and management of all program-related websites, including interactive tools, regulatory updates, enrollment documents, etc. Design and administration of prospect databases used by all Good Energy program representatives in all aspects of customer relations. Served as primary point of contact for all prospects during and subsequent to initial program roll-out; continuing account management.
- Supplier/customer negotiations, conducting various detailed savings analyses using a variety of product offerings.

The Center for Local Government, Municipal Aggregation

Selected Achievements

Partnered with the Center for Local Government (CLG), a Greater Cincinnati, Ohio, non-profit with the general mission to improve information exchange and reduce costs for local member Municipalities.

- Coordinated efforts with CLG and local government administrators to develop a large aggregation of nine local municipalities for the purposes of buying electricity for commercial accounts (non-residential). Program resulted in what was likely the lowest price/kWh in the region at the time of contract execution for similar account types.
- During initial rollout, savings were estimated to be in excess of \$600K for a 13-month term; program subsequently renewed twice as a result of successes. During initial supplier RFQ process in 2010, program generated interest and subsequent participation from suppliers new to the region.

EDUCATION

American University, Washington, D.C.

BA, Criminal Justice, 1988

JEAN F. KETCHANDJI

JEANKETCH@GMAIL.COM

NEW YORK, NY

(214) 490-4785

Experienced client facing retail energy manager with expertise in all facets of electricity and natural gas commodities procurement, specializing in hedging/risk management strategies for Commercial and Industrial (C&I) clients. A proven leader with emphasis on turn around and operational management, I possess sound technical skills, analytical ability and good judgment. I focus on the ability to relate to people at all levels of an organization and enjoy mentoring staff.

PROFESSIONAL EXPERIENCE

GOOD ENERGY, L.P.

New York, NY

Director, Head of Operations

Jan 2018 – Present

Manager – Pricing & Operations

Oct 2012 – Jan 2018

- Manage and support pricing/sourcing and hedging strategies for Good Energy's client portfolio, totaling over 3 billion annual kWh under management across North America and the United Kingdom.
- Head of Market Research and Intelligence: responsible for tracking and reporting on historical and forward energy commodity settlement prices; manage and generate internal and client market reports; and research utility default service rates to support hedging strategies.
- Lead support and operations team with various responsibilities including pricing, account management, client services, revenue reporting, commission tracking & auditing, and data management.
- Responsible for obtaining & managing Aggregator/Broker/Consultant (ABC) licenses and annual report filings in all deregulated markets in collaboration with various state commissions, legislators and regulatory bodies; Public Service Commission.
- Manage and maintain contractual relationships with over 100 independent power, natural gas, and renewable energy providers in North America & Europe.
- Responsible for hiring, training and mentoring operations and pricing analysts, associates, and other support team members.
- Instrumental in the design and implementation of an in-house proprietary cloud based CRM system in collaboration with IT consultants and responsible for on-going system enhancement and training.
- Manage sales of Renewal Energy Certificates (RECs) via an online REC store and direct/indirect sales channels.

Head of Pricing, Account Management & Client Services

July 2009 – October 2012

- Coordinated the aggregation of more than 500 Member businesses between three Chambers of Commerce, with more than 100,000 MWh annual usage into multiple buying groups behind PMJ.
- Developed relationships with an emphasis on client education and served as a trusted advisor to new and existing clients with the objective of a long term mutually rewarding relationship.
- Created the national pricing desks growing team from 2 to 6 analyst, resulting in increased quality and efficiencies across all business segments.
- Researched and formulated the implementation strategy for NYC Local Law 84 and Local Law 87: including requirements gathering, developing a business case to show clear value/profit, process documentation, and developing annual project plans.

GOOD ENERGY, L.P.

Dallas, TX

Sales and Pricing Analyst

July 2008 – July 2009

- Effectively managed sales generation by creating and utilizing company marketing materials, external and internal educational sources, local resources and relationships.
- Troubleshoot and acted upon problem areas/issues in book of business; escalating to the extent necessary with emphasis on client retention and satisfaction.
- Standardized common user-support, reporting and compliance activities and transferred these ongoing responsibilities to support team member.

EDUCATION & PROFESSIONAL CERTIFICATES

UNIVERSITY OF OKLAHOMA, Norman, OK

May 2009

Michael F. Price College of Business: BBA, Energy Management & Finance

The Association of Energy Engineers (AEE) - Member

- Certified Energy Procurement Professional (CEP) – Accredited by AEE.

European Energy Centre (ECC)

- Galileo Master Certificate – Renewable Energy Market Trends and Finance.

PHILIP CARR

SUMMARY

Industry recognized expert in the development and implementation of Community Choice Aggregation programs in new and emerging markets for Good Energy, an energy consulting firm operating in all deregulated markets. Combination of energy industry, communications and military experience. British and American National.

2011 - PRESENT: GOOD ENERGY, REGIONAL DIRECTOR

- **2014 - Present: MA** Led successful market entry becoming market leader within 24 months, winning the business of 30+ municipalities, encompassing 750,000+ people and businesses. Formed third largest electricity aggregation buying group nationally which entered contracts in November 2015, expected to save approx. \$10 million through Jan 2017. Included incorporation of local renewable energy into the programs of specific clients using first of its kind methodology.
- Selected as vendor by the Metropolitan Area Planning Council, largest planning agency in MA covering 101 municipalities in the Boston metropolitan Area for their CCA programs.
- **2013: NJ** At forefront of campaign to bring CCA to municipalities in the NJ market. Spent 12 months sensitizing the market and working with team members to build the company's client base and partner relationships.
- **2011 - 2014: IL** Spearheaded successful effort to beat out local competitors and build the largest CCA buying group of municipalities and counties in the country, comprising 150 municipalities with 1,500,000 people and businesses in central and southern Illinois. Savings to date in excess of \$100,000,000.

2008 – 2011: GOOD ENERGY, SALES

- Broker of electricity and natural gas for commercial and industrial, chamber of commerce and public sector clients. Led market penetration behind utilities across the country looking to help clients save money and manage their energy spend.
- Brokered an energy affinity program for one of the largest labor unions in the country. Carried out energy market opportunity analyses for Union Plus, the AFL-CIO's member benefit arm, and a variety of large public sector entities including the City of Cleveland, OH and the City of Grand Rapids, MI.

2001 - 2007: COMMUNICATIONS & MEDIA INDUSTRY

- 2006 - 2007: Hired as consultant by World Bank to make film about their \$500m Demobilization and Reintegration Program for ex-combatants in Central Africa in successful PR drive to raise \$100m from international governments.
- 2001 - 2005: Founder/Director of Cloudburst Media. Built company brand of producing innovative documentary film stories in challenging global locations for international Non-Profit Organizations. Trained and worked at CNN, CBS and Associated Press TV News.

1995 - 2000: BRITISH ARMY OFFICER

- British Army Captain, Royal Dragoon Guards. Served as Troop Leader Tank Commander in UK and Canada. Led expedition of Omani and British soldiers in Oman. Trained in counter-terrorism.
- Military Diplomat, Argentina. Selected as first British officer seconded to Argentine Army since Falklands conflict in yearlong role targeted at re-establishing military ties.

EDUCATION

- 1995 - 1996 Royal Military Academy Sandhurst: British Army Officer leadership training course.
- 1992 - 1995 Durham University, UK. BA (Hons) combined: English Lit., French and Business.
- 1986 - 1991 Eton College, England.

LANGUAGES French - fluent Spanish - fluent.

INTERESTS Tennis, Filmmaking, Flying (PPL).



November 27, 2023

Jean Ketchandji
Good Energy, L.P.
232 Madison Avenue, Third Floor
New York, NY 10016

Dear Jean Ketchandji:

We are pleased that Good Energy, L.P. has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Good Energy, L.P. could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Good Energy, L.P. has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Good Energy, L.P. does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Good Energy, L.P. changes in the future, Columbia Gas might deem it appropriate to require Good Energy, L.P. to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4980 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Kylia Davis

Kylia Davis
Manager of Choice and Transportation Support Services



375 North Shore Drive
Pittsburgh, Pennsylvania 15212

www.peoples-gas.com

Carol Scanlon
Manager, Rates

Peoples Natural Gas Company LLC
Phone: 412-208-6931
Email: Carol.Scanlon@peoples-gas.com

November 28, 2023

Maximilian Hoover
Manager
Good Energy, L.P.
232 Madison Avenue, Third Floor
New York, NY 10016

Dear Mr. Hoover:

We are pleased that Good Energy, L.P. has applied for a license to provide natural gas services on Peoples Natural Gas Company LLC. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Division and Peoples Gas Division (formerly Peoples TWP).

Since Good Energy, L.P. is not currently serving customers on the Peoples systems, we have determined at this time that Good Energy, L.P. does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Good Energy, L.P.'s provision of services on the Peoples' system changes in the future, the Company may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoples-gas.com.

Sincerely,

Carol Scanlon
Manager, Rates
Peoples Natural Gas Company LLC

Cc: Stephen Kelly
Mina Speicher



pecoSM

AN EXELON COMPANY

December 4, 2023

Good Energy, LP
232 Madison Avenue, Third Floor
New York, NY 10016

Re: Bonding Requirements

Dear Good Energy, LP:

PECO is aware that Good Energy, LP has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application Good Energy, LP could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Good Energy, LP has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits.

Therefore, PECO has determined at this time that Good Energy, LP does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Good Energy, LP or the creditworthiness requirement for PECO's exposure to Good Energy, LP changes in the future, PECO reserves the right to require Good Energy, LP to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Wanda Rucker at Wanda.Rucker@exeloncorp.com.

Respectfully submitted,

Suzette Adams

Suzette Adams
Sr Manager, Gas Supply and Transportation
2301 Market Street
Philadelphia, PA 19103



UGI Utilities, Inc.
1 UGI Drive
Denver, PA 17517

610-796-3400

VIA E-MAIL

November 27, 2023

Good Energy, LP
232 Madison Avenue, Third Floor
New York, NY 10016

ATTENTION: Jean Ketchandji, Director, Pricing & Operations
certification@goodenergy.com

RE: Application to Serve as a Natural Gas Broker

Dear Ms. Ketchandji,

Based on your assertion that Good Energy LP (“Good Energy”) is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc.-Gas Division (“UGIU”) has concluded that Good Energy will not need to post security with UGIU. This is based on the declaration that Good Energy will be acting in conjunction with a licensed natural gas supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the UGIU Tariff. If Good Energy wishes to directly serve Choice customers in the service territories of UGIU in the future as a natural gas supplier, it will have to post security as specified in the UGIU Tariff prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

A handwritten signature in blue ink that reads 'Sherry Epler'.

Sherry Epler
Senior Manager
Tariff & Supplier Administration

SE/rks



National Fuel

December 5, 2023

Good Energy, L.P
Jean Ketchandji - Director, Pricing & Operations
232 Madison Avenue, Third Floor
New York, NY 10016

Dear Jean,

National Fuel Gas Distribution Corporation (“NFGDC”) is aware Good Energy, L.P LLC (GE) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, GE must furnish acceptable security to each utility where GE will do business. As such, under its tariff, NFGDC could require GE to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC’s understanding that GE intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, GE will never take title to any delivered natural gas, nor will it accept any customer payments or deposits.

Based upon your representations, NFGDC has determined that, at this time, GE does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by GE change in the future, NFGDC reserves the right to require security from GE as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

Nicole Barker
Transportation Services Department



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

11/27/2023

Jean Ketchandji
Good Energy, LP
232 Madison Avenue,
Third Floor, New York, NY 10016
certification@goodenergy.com

RE: Security Requirement Bond for Good Energy, LP.

Dear Mr. Ketchandji,

Philadelphia Gas Works ("PGW") is aware that Good Energy, LP has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Good Energy, LP must furnish acceptable security to each utility where Good Energy, LP will do business. As such, under its tariff, Philadelphia Gas Works could require Good Energy, LP, to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Good Energy, LP, intends only to provide natural gas aggregating, brokering, and consulting services at this time. You have stated that in performing these services Good Energy, LP will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Good Energy, LP, does not need to post a bond or other form of security to operate in its service territory. If the services provided by Good Energy, LP, should change, Philadelphia Gas Works reserves the right to require security from Good Energy, LP as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

John C Zuk

John C Zuk (Nov 28, 2023 10:39 EST)

JOHN C. ZUK
Sr. Vice President, Gas Management

/dls