

**CONSERVATION SERVICE PROVIDER (“CSP”) APPLICATION  
FOR REGISTRATION IN THE COMMONWEALTH OF PENNSYLVANIA**

Conservation Service Providers (“CSPs”) have a specific role under Act 129, which requires a covered Electric Distribution Company’s Energy Efficiency and Conservation (EE&C) plan to include one or more CSPs to implement at least a portion of the EE&C Plan. 66 Pa.C.S. § 2806.1(b)(1)(i)(E). CSPs provide information and technical assistance to EDCs on *measures* that enable a person to increase energy efficiency or reduce energy consumption. CSPs must have no direct or indirect ownership, partnership or other affiliated interest with an EDC. 66 Pa.C.S. § 2806.1 (m). Only registered CSPs may advise an EDC and/or provide consultation, design, or administration or management services to an EDC related to the implementation of the EDC’s EE&C Plan. As such, registration of business entities as approved CSPs is required before entering into a contractual agreement with an EDC exclusively for the provision of consultation, design, administration, management or advisory services regarding that EDC’s EE&C plan. This registry is not intended as a resource for business, whose sole purpose is the installation of measures, supplying of equipment or other contracting work for use by the general public and EDC customers. If providing such services, registration as a CSP is not required for entering into an agreement with an EDC.

Any CSP subcontractor with an annual contract cost that equals or exceeds 10% of the CSP annual contract cost and is directly performing services pursuant to a contract with a CSP which has contracted with an EDC after Commission approval should also register as a CSP. This does not include third party contractors which participate in or support an EE&C Plan but are not directly contracted with a CSP which has a direct contractual relationship with the EDC subject to Act 129.

To qualify an applicant must have at least two years of experience in providing program consultation, design, administration, management or advisory services related to energy efficiency and conservation services. CSP registration is not required of entities that limit their services to the installation of energy efficiency measures or the provision of equipment or materials to EDC customers or the public in general.

***1. IDENTITY OF THE APPLICANT***

- a. Legal Name of Applicant:  
ENERWISE GLOBAL TECHNOLOGIES, LLC. D/B/A CPOWER

Attach proof of compliance with appropriate Pennsylvania Department of State filing requirements.<sup>1</sup>

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<sup>1</sup> A copy of any document from the Pennsylvania Department of State (Pa. Dept. of State) documenting the Applicant’s Pa. Dept. of State entity number is adequate. However, the document must indicate that the Applicant’s Pa. Dept. of State registration is “active.” Certified copies of Pa. Dept. of State documents are not required.

- b. Trade or Commercial or Fictitious Names Used by Applicant (d/b/a)—List all that apply.

The Applicant will be using a fictitious name or doing business as (“d/b/a”). Identify names below. If more space is needed, list names on the back of this page or append list to completed application.

**CPower**

- The Applicant will not be using a fictitious name.

- c. Applicant Address:

ENERWISE GLOBAL TECHNOLOGIES, LLC. D/B/A CPOWER  
▪ 1001 Fleet St. Suite 400 Baltimore, MD 21202

- d. Applicant Telephone No:  
844-276-9371

- e. Applicant Email Address:  
[legal@cpowerenergymanagement.com](mailto:legal@cpowerenergymanagement.com)

- f. Contact Information for Applicant. PLEASE NOTE: Upon approval of this application, this Contact Information will be listed on the Commission’s CSP Registry.

*Change: Updated Contact Email Address*

- Name: Stephen Oyler
- Mailing Address: 1001 Fleet St. Suite 400, Baltimore, MD 21202
  - Telephone: 412-206-1805
  - Email Address: [Stephen.oyler@cpowerenergy.com](mailto:Stephen.oyler@cpowerenergy.com)

Alternate Contact

- Legal Dept
  - Mailing Address: 1001 Fleet Street Suite 400, Baltimore, MD 21202
  - Telephone – 1-844-276-9371
  - Email Address – [legal@cpowerenergymanagement.com](mailto:legal@cpowerenergymanagement.com)

- g. Predecessor(s) & Other Names used by Applicant for past five (5) years of date of this application. Provide Name(s), Address(es) and Telephone No.(s).

*Change: Removed Inapplicable Predecessors*

Check Box if any Predecessor(s) is currently or was previously registered in Pennsylvania as a CSP. If affirmative, please provide Docket No(s). (A-[Year]-[Seven (7) Digits]) and names for all registered CSPs.

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h. Parent & Subsidiary Companies & Affiliates:

- Parent Name and Contact Information. Provide name and contact information for parent company. Check Box if any parent company is currently doing business in Pennsylvania as a CSP or Electric Distribution Company (EDC). If "None," do not check the box and answer "None" below.  
None

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Subsidiaries and Contact Information. Provide name and contact information for all subsidiary companies. Check Box if any subsidiary is currently doing business in Pennsylvania as a CSP or Electric Distribution Company (EDC). If "None," do not check the box and answer "None" below.  
None

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- Affiliate(s) and Contact Information. Provide name and contact information for all affiliate companies. Check Box if any affiliate is currently doing business in Pennsylvania as a CSP or Electric Distribution Company (EDC). If "None," do not check the box and answer "None" below.  
None

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i. Contracts & Business Partnerships:

- Check Box if Applicant intends to or has operated under contract (subcontractor) with or has partnered with a CSP within the past five (5) years. If "None," do not check the box and answer "None" below.

**If any box above is checked, please provide name(s) of EDC(s) and CSP(s) and contact information for each and briefly describe the nature of business services associated with each contract and/or partnership.**

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During the Phase I and II implementations, CPower was wholly owned by Comverge, a residential demand response provider, that was also a registered CSP under Act 129. CPower contracted with Comverge to offer its contracted residential demand response resources into the PJM market. Enerwise's primary point of contact at Comverge was Greg Allarding (p) 678-823-6624.

CPower contracted with several utilities to provide C&I peak shaving services for Act 129 Phase III.  
**PECO Demand Response Program**

Diana C. Breziner  
[Diana.Breziner@exeloncorp.com](mailto:Diana.Breziner@exeloncorp.com)

PECO Marketing Technical Services  
Phone: (215)-841-5147  
2301 Market Street | Philadelphia, PA | 19103

**PPL Demand Response Program**

Sean D. Pressmann  
[sdpressmann@pplweb.com](mailto:sdpressmann@pplweb.com)  
Program Manager – Energy Efficiency/DSM  
Energy Efficiency and Conservation | phone: (484) 634-3047  
827 Hausman Road, LEHSC, Allentown, PA 18104

**First Energy PA Demand Response Program**

Christopher Wehr | FirstEnergy Corp. | Energy Efficiency Compliance & Reporting  
76 South Main St. | Akron, OH 44308 | A-GO-8  
330.384.5921 | [cwehr@firstenergycorp.com](mailto:cwehr@firstenergycorp.com)

CPower contracted with PPL to provide energy efficiency services in Phase IV of Act 129.

**PPL**

Sean D. Pressmann  
[sdpressmann@pplweb.com](mailto:sdpressmann@pplweb.com)  
Program Manager – Energy Efficiency/DSM  
Energy Efficiency and Conservation | phone: (484) 634-3047  
827 Hausman Road, LEHSC, Allentown, PA 18104

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j. Identify principal officers (owners, executives, partners and/or directors), as appropriate for Applicant's organizational structure. Provide an organizational chart and the names, titles, business addresses and telephone numbers for each office.  
Attached

k. Attach to this Application a brief biography or single page professional resume for all principal officers and management directly responsible for Applicant's operations.  
Attached

l. Provide Applicant's Employer Identification No. (EIN): 23-3073713

2. **REGISTERED AGENT**

a. If the Applicant does not maintain a principal office in the Commonwealth, the Applicant is required by the Pennsylvania Department of State to designate an approved Registered Agent as its representative in the Commonwealth. Check one of the Boxes below, as applicable:

YES, the Applicant has registered its business with the Pennsylvania Department of State. Following is the Name and Contact information for the Applicant's Department-Approved Registered Agent.

Registered Agent  
Corporation Services Company  
2704 Commerce Drive  
Harrisburg, PA 17110  
717-526-4330

NO, the Applicant has not registered its business with the Pennsylvania Department of State. STOP—To avoid denial of your application and forfeiture of your application fee, you should contact the Pennsylvania Department of State Bureau of Corporations to register as a business entity within the Commonwealth PRIOR TO completion and filing of this application with the Pennsylvania Public Utility Commission.

b. Applicant has registered its business with the Pennsylvania Department of State. Please check appropriate registration type for Applicant as designated with the Department.

- Sole proprietor (15 Pa. C.S. §4124)
- Domestic corporation (none)
- Domestic general partnership (15 Pa. C.S. §4124)
- Domestic limited liability company (15 Pa. C.S. §8913)
- Domestic limited liability partnership (15 Pa. C.S. §8201)
- Foreign corporation (15 Pa. C.S. §4124)
- Foreign general or limited partnership (15 Pa. C.S. §4124)
- Foreign limited liability company (15 Pa. C.S. §8981)
- Foreign limited liability general partnership (15 Pa. C.S. §8211)
- Foreign limited liability limited partnership (15 Pa. C.S. §8211)

c. If Applicant is not domiciled in the Commonwealth of Pennsylvania and is registered as a “foreign” entity as identified in Question 2.b., please identify all other states where applicant is registered and name the appropriate state department(s):

- |                      |               |
|----------------------|---------------|
| Arizona              | Texas         |
| California           | Vermont       |
| Connecticut          | Virginia      |
| Delaware             | West Virginia |
| District Of Columbia |               |
| Florida              |               |
| Illinois             |               |
| Indiana              |               |
| Kentucky             |               |
| Louisiana            |               |
| Maine                |               |
| Maryland             |               |
| Massachusetts        |               |
| Michigan             |               |
| Missouri             |               |
| Montana              |               |
| New Hampshire        |               |
| New Jersey           |               |
| New York             |               |
| North Carolina       |               |
| North Dakota         |               |
| Ohio                 |               |
| Oregon               |               |
| Pennsylvania         |               |
| Rhode Island         |               |
| South Dakota         |               |

3. **APPLICANT'S OPERATIONS**

Respond to each of the following four questions relating to Applicant's operations and its technical and financial fitness. Respond to each item and attach any additional information and/or statements to this Application as appropriate.

- a. Describe nature of business:

Providing Intelligent Energy Management Services & Products for Commercial & Industrial Customers.

- b. Current status of business (check one):

- Applicant is presently doing business in Pennsylvania  
 Applicant is presently not doing business in Pennsylvania

- c. The Applicant proposes to provide the following information and technical services to an EDC. Check all services that apply and identify all EDCs with whom Applicant intends to conduct business.

- Consultation EDCs: Allegheny Energy; Duquesne; Meted (Metropolitan Edison); Penelec (Pennsylvania Electric Company); PECO (Philadelphia Electric Company) PPL (PPL Electric Utilities); Penn Power; West Penn Power  
 Design  
 Administration  
 Management  
 Advisory

- d. Attach to this Application a copy of any certification(s) or similar documentation that would demonstrate the technical fitness of Applicant, such as membership in trade associations, professional licenses, technical certifications, and/or names of current or past clients with a description of dates and types of services provided by Applicant.

Memberships:

AEMA - [www.aem-alliance.org](http://www.aem-alliance.org)

KEEA - <https://keealliance.org/>

[PJM](#)

*Change: Updated Customers*

Customers:

Central Bucks School District: Doylestown, PA - CPower (and legacy companies) have been providing demand response services since 2011.

Cumberland County of PA: Lancaster, PA - CPower (and legacy companies) have been providing demand response services since 2013.

CPower is currently providing C&I demand response services to PECO, PPL and First Energy.

- e. Attach to this Application proof of current liability insurance coverage.

**4. COMPLIANCE**

Respond to each of the following Questions. Provide a statement as to the resolution or present status of any such proceedings, if applicable.

- a. In the past three years has the Applicant, the parent company, an affiliate or predecessor or partner (contractor/subcontractor business relationship) of the Applicant, or any person identified by the Applicant in this Application, been investigated or convicted of a crime involving fraud, theft, larceny, deceit, violation of consumer protection law, violation of deceptive trade law or similar activity, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent?

- No
- Yes. Provide explanation:

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- b. Is the Applicant, the parent company, an affiliate, or a predecessor of either, currently delinquent with any state or federal taxing authority?

- No
- Yes. Provide explanation:

- c. Identify all bankruptcy or liquidation proceedings for the prior three years. If none, state "None" below.

None

- d. Identify all customer complaints filed with a regulatory or prosecutor agency for the prior three years of the date of this application. In none, state "None" below.

None

5. **FALSIFICATION**

The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application, or if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

Signature of Principal Official: 

Official's Name & Title : Shelley Schopp, SVP  
(Please Print)

Date : 02/14/2024

**AFFIDAVIT**

[Commonwealth/State] of Maryland :  
:  
County of Baltimore :

ss.

**Shelley Schopp**, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the **Senior VP** (Office of Affiant) of **Enerwise Global Technologies, LLC d/b/a CPower** (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein **Enerwise Global Technologies, LLC d/b/a CPower** has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be registered as a conservation service provider pursuant to Act 129 of 2008.

That the Applicant herein **Enerwise Global Technologies, LLC d/b/a CPower** acknowledges that it has answered the questions on the application correctly, truthfully and completely and has provided supporting documentation as required.

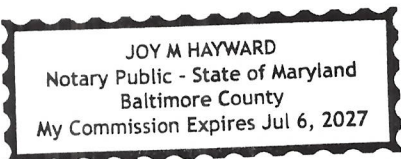
That the Applicant herein **Enerwise Global Technologies, LLC d/b/a CPower** acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein **Enerwise Global Technologies, LLC d/b/a CPower** acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

*Shelley Schopp*  
Signature of Affiant

Sworn and subscribed before me this 14 day of February, 2024.



*JM Hayward*  
Signature of official administering oath

My commission expires: July 6, 2027.

Attachment 1a.

*Change: Updated proof of compliance*

Proof of compliance with Pennsylvania Department of State filing requirements

The screenshot shows the Pennsylvania Department of State's Business Search interface. At the top, it says "An Official Pennsylvania Government Website". The navigation menu includes "Business", "UCC", "Trademark", and "CROP". On the left sidebar, there are links for "Home", "Search", "Initial Forms", and "Help". The main heading is "Business Search" with a sub-note: "As of 01/12/2024 we have processed all business filings received in our office through 01/01/2024." Below this is a search input field containing "enerwise" and a search button. A dropdown menu for "Business Search Info" is visible. Below the search bar, there are filter tabs: "Filing Information", "Initial Filing Date", "Status", "Entity Type", "Formed In", and "Address". A table of search results is displayed below the filters.

Filing Information	Initial Filing Date	Status	Entity Type	Formed In	Address
<a href="#">Enerwise Global Technologies, LLC (2996839)</a>	03/28/2001	Active	Foreign Limited Liability Company	DELAWARE	Corporation Service Company

Attachment 1.j.

*Change: Updated list of officers*

Officers

CEO	Michael Smith	1001 Fleet Street Suite 400, Baltimore, MD 21202	844-276-9371
Managing Director	Alex Staehely	1700 Broadway, 35th Floor, New York, NY 10019	212.615.3454
Managing Director	Matthew Mitchell	1700 Broadway, 35th Floor, New York, NY 10019	212.615.3454
Senior VP	Shelley Schopp	1001 Fleet Street Suite 400, Baltimore, MD 21202	844-276-9371

Attachment 1.k.

*Change: Updated biographies*

#### Officer/Management Biographies

**Michael Smith – Chief Executive Officer** -- Mr. Smith has over 25 years of leadership experience in the energy industry. Michael joins CPower from ForeFront Power, where he was the CEO of the company's North American solar and energy storage business, responsible for strategy and all business areas across the U.S. and Mexico. Prior, he served as Senior Vice President, Distributed Energy, at Constellation, the retail energy subsidiary of Exelon Corp., where he was responsible for Constellation's distributed solar, energy efficiency, and energy asset operations businesses across the U.S. He also served as Vice President, Innovation and Strategy Development, for Exelon Generation, and led Constellation Technology Ventures, Exelon's venture investing organization. Michael holds a bachelor's degree in political science and economics from the University of Miami and a JD from Duke University School of Law.

**Matthew Lee – Chief Financial Officer** – Mr. Lee was named Chief Financial Officer in January 2024. He brings extensive experience across energy, tech, and finance industries as the CFO for CPower. Most recently, Matt was head of finance at AutoGrid where he built the finance function during a period of rapid growth and ultimately helped lead the sale of the company to Schneider Electric. Before the energy industry, he began his career in private equity with Bain & Company and Altamont Capital, before transitioning to Silicon Valley with Google. Matt received his MBA and bachelor's degree in economics and philosophy from Harvard.

**Glenn Bogarde – SVP of Sales, Marketing & Customer Experience** – Mr. Bogarde has more than 20 years of progressively increasing responsibility in selling and delivering enterprise software & consulting in the energy & utility market. Mr. Bogarde currently oversees all sales and business development activities for CPower. Prior to joining CPower, he held several senior level leadership positions across the energy arena, including, Senior Vice President of Global Sales & Marketing at P2 Energy Solutions, National Vice President at SAP America, Inc. where he managed the Energy consulting practice, leading the strongest growth business in the North America Field Services organization, as well as, Oracle, Ventyx, and i2 Technologies. Mr. Bogarde earned his Bachelor of Science in business administration degree from Towson University, MD.

**Shelley Schopp -- SVP of Operations** – Ms. Schopp has more than 20 years of energy experience and has led various operational teams. Her primary focus was on the wholesale and generation/load side of the industry. In her current role at CPower, she oversees cross-functional teams with responsibilities including Engineering, Dispatch Desk, Enrollments, Contracts, Settlements and Payments. Prior to CPower, she took on roles of increasing responsibility at Mirant Energy, Orion Power, and Constellation/Exelon. Ms. Schopp holds a bachelor's degree in marketing from Kennesaw State University.

**Kyle Harbaugh – SVP of IT and Product Management** — Mr. Harbaugh has responsibility for all aspects of Information Technology at CPower as well as customer facing digital products. He has more than 15 years in the energy industry with experience in wholesale and retail power, distributed generation and demand response. He managed an innovative team at Constellation, which was responsible for all aspects of their retail digital platforms from the web-enabled mass markets acquisition funnels to the energy customer portal. In 2010, Mr. Harbaugh led the team that built and released VirtuWatt™, an online application that allows customers to manage and optimize electricity usage in real-time in addition to enabling participation in demand-side energy markets. Kyle is currently a member of the Association of Energy Engineers, a Certified Energy Manager, and a Certified Demand Side Manager. He holds a Bachelor of Science in business information systems from Stevenson University in Baltimore.

**Stephen Oyler – Vice President of Compliance and Risk Management** - Mr. Oyler brings a varied background in the energy industry through experience at several companies including General Electric, Eaton Corporation, and Westinghouse Electric Company. He manages the Market Compliance program and Committee which is a broad team responsible for ensuring appropriate transactions occur in all markets. Mr. Oyler also manages the company's risk program and insurance operations across each market and office. Mr. Oyler earned degrees in accounting and international business from Pennsylvania State University, a Master of Science in international business and MBA from the University of Pittsburgh, Stanford University's strategic decision and risk management program, and graduate certificates in Carnegie Mellon University's Chief Risk Officer and advanced analytics programs.

**Yanchun Wang – Senior Director of Systems Development** - Mr. Wang comes to CPower via EnergyConnect, where he directed Systems Development for the Integrated Demand Resources unit at Johnson Controls for over seven years. Mr. Wang is an expert in electrical market design and software system development with over 30 years of experience in the electric industry including Energy Management Systems (EMS), Power Market System development, and software system integration. Prior to joining CPower via EnergyConnect, Mr. Wang managed software system development with a particular focus on EMS, Renewable Resource Integration, Smart Grid, and Power Market System Operation and Interface for APX and ABB. Mr. Wang holds a PH. D degree in electrical power engineering from Tsinghua University in China.

**Mark Boucher – Senior Director of Product Development** - Mr. Boucher was responsible for design, development and implementation of our industry leading software that was used in Phase 1 of PA Act 129 program scheduling, event signaling and settlements, and integration with customer building control systems. Mr. Boucher brings more than 15 years of experience in systems development across various industries including industrial, financial, medical, and energy. Mr. Boucher holds a bachelor's degree from the University of Washington School in business and information technologies.

