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February 12, 2025

Via Electronic Filing

Rosemary Chiavetta, Secretary
PA Public Utility Commission
Commonwealth Keystone Bldg., 2nd Floor
400 North Street
Harrisburg, PA 17120

Re: Application of NextEra Energy Services New York, LLC for a Natural Gas Supplier License; Docket No. A-2025-XXXXXXX

Dear Secretary Chiavetta:

Enclosed for electronic filing please find the **PUBLIC** version of the Application of NextEra Energy Services New York, LLC ("Applicant") for approval to offer, render, furnish, or supply natural gas services as a supplier or aggregator of natural gas services in the Commonwealth of Pennsylvania. The \$350.00 filing fee will be paid electronically.

Please note the **CONFIDENTIAL** attachments are being delivered via overnight mail to the Commission.

If you have any questions regarding this filing, please let me know.

Sincerely,

Sarah C. Stoner
Sarah C. Stoner

Enclosure

cc: Certificate of Service w/enc.

CERTIFICATE OF SERVICE

I hereby certify that this day I served a copy of the foregoing Application upon the persons listed below in the manner indicated in accordance with the requirements of 52 Pa. Code Section 1.54.

Via First Class Mail or Email

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

Department of Revenue
Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

Columbia Gas of PA, Inc.
Transport Support Services
290 W. Nationwide Blvd.
Columbus, OH 43215
transportevaluations@nisource.com

National Fuel Gas Distribution Corp.
Daniel Czechowicz, Director
6363 Main Street
Williamsville, NY 14221
czechowiczd@natfuel.com

PECO
Suzette Adams, Manager, Gas Supply and
Transportation
2301 Market Street, S9-2
Philadelphia, PA 19103
Suzette.Adams@exeloncorp.com

Peoples Natural Gas Company LLC
Peoples Gas Division
Carol Scanlon
375 North Shore Drive
Pittsburgh, PA 15212
Carol.Scanlon@peoples-gas.com

Peoples Natural Gas Company LLC
Peoples Natural Gas Division
Carol Scanlon
375 North Shore Drive
Pittsburgh, PA 15212
Carol.Scanlon@peoples-gas.com

Philadelphia Gas Works
Ryan Reeves, Director Supply
Transportation & Control
800 West Montgomery Avenue
Philadelphia, PA 19122
pgwchoicesupply@pgworks.com

Valley Energy Inc.
Ed Rogers
523 South Keystone Avenue
Sayre, PA 18840-0340
erogers@ctenterprises.org

UGI Utilities, Inc. - Gas Division
Sherry Epler
1 UGI Drive
Denver, PA 17517
sepler@ugi.com

Date: February 12, 2025

Sarah C. Stoner

Sarah C. Stoner, Esq.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of **NextEra Energy Services New York, LLC**, for approval to offer, render, furnish, or supply natural gas supply services as a(n) *[as specified in item #4b below]* to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. **IDENTIFICATION AND CONTACT INFORMATION**

- a. **IDENTITY OF THE APPLICANT:** Provide name (*including any d/b/a fictitious name*), primary address, web address, and telephone number of Applicant:

NextEra Energy Services New York, LLC
601 Travis St.
Houston, Texas 77002
www.NextEraEnergyservices.com/large-business
(877)375-4674

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Evan Betterton, Regulatory Manager
50 Penwood Place
Warrendale, PA 15086
Ph: (888)686-4845
Fax: (888)321-7718

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application and future inquiries should be addressed.

NOTE: To ensure timely receipt of regulatory information, a contact employed directly by the Applicant, and not a consultant, is preferred.

Evan Betterton, Regulatory Manager
601 Travis St.
Houston, Texas 77002
Evan.Betterton@gexaenergy.com
(904)305-4584
Fax number not available

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Son Tran, Managing Attorney
601 Travis St.
Houston, Texas 77002
Son.Tran@gexaenergy.com
(713)401-4604
Fax number not available

e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGs.

1. **Paige Harris, Sr. Manager Customer Care, 601 Travis St. Houston, TX 77002 (877)375-4674, fax number not available, Paige.Harris@gexaenergy.com**
2. **Rafael Bonilla, Director of Customer Care, 601 Travis St. Houston, TX 77002 (877)375-4674, fax number not available, Rafael.Bonilla@gexaenergy.com**

2. **BUSINESS ENTITY FILINGS AND REGISTRATION**

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. § 311, Form DSCB:54-311.

or

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. § 412 relating to Department of State filing requirements.

or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa.C.S. § 8621)
- foreign general or limited partnership (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability partnership (15 Pa.C.S. §§ 8201 and 8221)
- foreign limited liability general partnership (15 Pa.C.S. §§ 411 and 412)
- foreign limited liability limited partnership (15 Pa.C.S. §§ 411 and 412)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa.C.S. §§ 411 and 412.

or

The Applicant is a:

- domestic corporation (15 Pa.C.S. § 1308)
- foreign corporation (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability company (15 Pa.C.S. § 8821)
- foreign limited liability company (15 Pa.C.S. §§ 411 and 412)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Please see Attachment 2(b) (part 1).

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

Please see Attachment 2(b) (part 2).

- Give name and address of officers.

See Attachment 2(b) (part 3).

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliates currently doing business and state whether the affiliates are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

The following affiliates are FERC jurisdictional public utilities:

- FPL Energy Marcus Hook, L.P. – 700 Universe Blvd, Juno Beach, FL 33408-0420
- FPL Energy MH 50 L.P. – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Meyersdale Windpower, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- NEPM II, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- NextEra Energy Power Marketing, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Pennsylvania Windfarms, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Somerest Windpower, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Waymart Wind Farm, L.P. – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Gexa Energy, LP – 601 Travis ST. Suite 1400, Houston, TX 77002

Other Affiliate(s) of the Applicant doing business in Pennsylvania are:

- Boulevard Associates, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- FPL Energy Services, Inc. – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Generation Repair and Service, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- NextEra Energy Operating Services, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- NextEra Energy Project Management, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- NextEra Energy Solutions, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Sentry Solar, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420

Other affiliate(s) licensed as an Electric Generation Supplier (EGS) or Natural Gas Supplier (NGS)

are:

- NextEra Energy Services Pennsylvania, LLC – 601 Travis ST. Suite 1400, Houston, TX 77002
- Frontier Utilities Northeast, LLC – 601 Travis ST. Suite 1400, Houston, TX 77002
- Usource, L.L.C. – 601 Travis ST. Suite 1400, Houston, TX 77002
- Premier Power Solutions, LLC – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Midwest Energy, Inc. – 700 Universe Blvd, Juno Beach, FL 33408-0420
- Vanguard Energy Services, LLC – 601 Travis ST. Suite 1400, Houston, TX 77002

b. **PREDECESSORS:** Identify any predecessors of the Applicant and provide the names under which the Applicant has operated, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

- Gexa Energy, L.L.C – 601 Travis ST. Suite 1400, Houston, TX 77002 - (877)375-4674
- Gexa Energy New York, LLC – 601 Travis ST. Suite 1400, Houston, TX 77002 - (877)375-4674

c. **RELATED DOCKET NUMBERS:** Provide the Docket Numbers for any previous Pennsylvania PUC licenses for the Applicant, all affiliates, and any predecessors. If the Applicant does not have any related Docket Numbers, explicitly state so.

Company	Supplier Type	Docket Number
NextEra Energy Services Pennsylvania, LLC	EGS	A-2008-2060044
NextEra Energy Services Pennsylvania, LLC	NGS	A-2015-2466836
Frontier Utilities Northeast, LLC	EGS	A-2013-2387060
Frontier Utilities Northeast, LLC	NGS	A-2013-2387088
Usource, L.L.C.	EGS (Broker Only)	A-2019-3013171
Usource, L.L.C.	NGS (Broker Only)	A-2019-3013191
Premier Power Solutions, LLC	EGS (Broker Only)	A-110170
Premier Power Solutions, LLC	NGS (Broker Only)	A-2014-2423312
Midwest Energy, Inc	EGS (Broker Only)	A-2020-3015582
Vanguard Energy Services, LLC	EGS (Broker Only)	A-2019-3010992
Vanguard Energy Services, LLC	NGS (Broker Only)	A-2019-3013709

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of a natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
 - natural gas interstate pipeline
 - municipality providing service outside its municipal limits local
 - gas distribution company
 - retail supplier of natural gas services in the Commonwealth a
 - natural gas producer
 - a broker/marketer engaged in the business of supplying natural gas services
 - Other. (Identify the nature of service being rendered)

or

- The Applicant is not presently doing business in Pennsylvania.

b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services Cooperative
- supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Providing structured gas offerings including fixed price, index and variable products to commercial and industrial customer located behind local distribution companies.

Providing fixed price gas contracts to residential customers with month-to-month pricing at the end of the initial term.

d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|---|---|
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Philadelphia Gas Works |
| <input type="checkbox"/> National Fuel Gas | <input type="checkbox"/> UGI Utilities – Gas Division |
| <input type="checkbox"/> PECO | <input type="checkbox"/> Valley Energy |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Natural Gas Division | |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Gas Division | |

- All of the above

e. **CUSTOMERS:** Applicant proposes to provide services to:

Residential Customers

Small Commercial Customers - (Less than 6,000 Mcf annually)

Large Commercial Customers - (6,000 Mcf or more annually)

Industrial Customers

Governmental Customers

All of above

Other (Describe):

Residential and Small Commercial Customers in a Mixed Meter Capacity -

This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. **This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers.** Further information may be found in the Licensing Requirements Applicable to Mixed Meter Scenarios Secretarial Letters served March 25, 2011, and July 3, 2013, at Docket No. M-2009-2082042.

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Applicant plans to actively market within the Commonwealth upon licensure by the PaPUC.

5. COMPLIANCE

a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

See CONFIDENTIAL Attachment 5(a) and (b).

b. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

See CONFIDENTIAL Attachment 5(a) and (b).

c. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. Additionally, provide details of any actions the applicant has undertaken that will prevent the items listed above from occurring if licensed in Pennsylvania.

See CONFIDENTIAL Attachment 5(a) and (b).

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.
(Example Certificate of Service is attached at Appendix C)

a.) **STATUTORY AGENCIES:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate

5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General

Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of Small Business Advocate

Forum Place
555 Walnut Street, 1st Floor
Harrisburg, PA 17101

Department of Revenue

Bureau of Compliance
PO Box 281230
Harrisburg, PA 17128-1230

Pennsylvania Public Utility Commission

Bureau of Investigation & Enforcement

Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

b.) **NGDCs:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code § 5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Transport Support Services 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.4980 e-mail: transportevaluations@nisource.com</p>	<p>National Fuel Gas Distribution Corp. Daniel Czechowicz, Director – Gas Supply Administration 6363 Main Street Williamsville, NY 14221 PH: 716.857.6917 e-mail: czechowiczd@natfuel.com</p>
<p>Peoples Natural Gas Company LLC – Peoples Natural Gas Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>Peoples Natural Gas Company LLC – Peoples Gas Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>
<p>PECO Suzette Adams, Sr. Manager, Gas Supply and Transportation 2301 Market Street, S-18 Philadelphia, PA 19103 PH: 215.841.6467 Email: Suzette.Adams@exeloncorp.com</p>	<p>Philadelphia Gas Works Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: pgwchoicesupply@pgworks.com</p>
<p>UGI Utilities, Inc. – Gas Division Sherry Epler 1 UGI Drive Denver, PA 17517 PH: 610.796.3447 Email: sepler@ugi.com</p>	<p>Valley Energy Inc. Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: erogers@ctenterprises.org</p>

7. **FINANCIAL FITNESS**

- a. **BONDING:** In accordance with 66 Pa.C.S. § 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

See Attachment 7(a).

- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two-year period.
 - Bank account statements (3-12 recent consecutive months), tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

See CONFIDENTIAL Attachment 7(b).

For financial records, please go to website -

<https://www.sec.gov/ix?doc=/Archives/edgar/data/753308/000075330824000008/nee-20231231.htm>

- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

NextEra Energy Capital Holdings, Inc. will be providing parental guarantees when required.

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Does Not Apply

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Neil Anderson, Director of Finance
601 Travis St.
Houston, Texas 77002
Neil.Anderson@NextEraEnergy.com
(603)955-1500 ext. 1400
Fax number not available

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Item 7A on the Tax Certification Statement is designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

See CONFIDENTIAL Attachment 7(f).

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:
- Applicant's previous experience in the natural gas industry.
 - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.

See Attachment 8(a).

A major expense, retail energy procurement is essential, no matter the industry, size, energy source or strategy. As part of NextEra Energy Resources, one of the nation's leading electricity and natural gas marketers and retail suppliers, NextEra Energy Services is a leader in providing smart and affordable energy solutions to businesses of all types and sizes. We intend to offer a wide selection of straightforward and affordable plans to residential customers and small businesses, while providing smart, innovative, custom, and comprehensive energy solutions to large commercial and industrial businesses to help them address energy challenges and achieve budgetary, efficiency, and sustainability objectives.

b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer using 3rd party online broker websites**
- Other (Describe): **Applicant will also use brokers and marketers licensed in PA to market to customers.**

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

- **NextEra Energy Services New York, LLC provides training and ongoing guidance to its internal commercial & industrial sales team and its mass markets sales team including any subcontractors to ensure that its offerings are represented accurately, perspicuously, and in accordance with ethical business practices, and the marketing standards set by the Pennsylvania Public Utility Commission. Violations of marketing standards, whether internal or imposed by a governing body, may result in disciplinary action up to and including termination of employment. NextEra Energy Services New York, LLC contractually requires its marketing affiliates to adhere to all applicable laws and regulations, and NextEra Energy Services New York, LLC reserves the right to terminate the relationship with any affiliate that violates this requirement. Per company policy, marketing material must be reviewed and approved by management before release to ensure compliance with applicable marketing standards.**
- **Brokers hired by NextEra Energy Services New York, LLC are required to perform their obligations under any contract with NextEra Energy Services New York, LLC in accordance with all applicable laws and regulations. Brokers agree to cooperate with NextEra Energy Services New York, LLC and its affiliates, as reasonably requested, to assist in complying with legal or law enforcement requests and any applicable commercial audits. Brokers represent and warrant to NextEra Energy Services New York, LLC that Broker and its agents, contractors and representatives have, and shall at all times maintain during the term of their contracts with NextEra Energy Services New York, LLC, all permits, licenses, authorizations and approvals necessary for Broker and its agents, contractors and representatives to lawfully perform their obligations. Brokers are required to provide NextEra Energy Services New York, LLC copies of any such licenses upon request.**
- **NextEra Energy Services New York, LLC tracks licensing of its consultants in its CRM system.**

e. **OFFICERS:** Identify Applicant's chief officers and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

See Attachment 8(e).

9. DISCLOSURE STATEMENT:

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

See Attachment 9.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa.C.S. § 2208(d) and 52 Pa. Code § 62.112(a). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa.C.S. §§ 4902, 4903, and 4904, relating to perjury and falsification in official matters.

AGREED

- g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

11. AFFIDAVITS

(All affidavits must be notarized before filing.)

- a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

See Attachment 11(a).

- b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

See Attachment 11(b).

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

All Applicants MUST include a Commission issued Docket Number in their publications. Docket Numbers are issued to new applicants when an application packet is submitted to the PUC's Secretary's Bureau. **Newspaper publications published without a Commission issued Docket No. will be rejected.** For more information, see 52 Pa. Code § 62.107.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas - Peoples Natural Gas Division would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and **must be supplied to the Commission before the applicant is licensed.**

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News or Philadelphia Inquirer	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
National Fuel Gas	X			X			
PECO			X				
Peoples Natural Gas – Peoples Natural Gas Division	X			X			X
Peoples Natural Gas – Peoples Gas Division				X			
Philadelphia Gas Works			X				
UGI Utilities – Gas Div.	X	X	X	X	X	X	X
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

(Newspaper Publication Templates are provided at Appendices F and G)

13. SIGNATURE

Applicant: 

By: Ryan McGeechie

Title: President of NEXTERA Energy Services New York, LLC

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: NextEra Energy Services New York, LLC

	Signature	
X	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
X	Application Affidavit	
X	Operations Affidavit	
X	Tax Certification Statement	
X	Commonwealth Department of State Verification	
X	Certificate of Service	

Applicant's Use

PUC Secretary's Bureau

INDEX OF ATTACHMENTS

PaPUC NGS Application of NextEra Energy Services New York, LLC

Attachment	Description
2(b) Part 1	PA Department of State Foreign Registration
2(b) Part 2	Copy of Charter Documentation
2(b) Part 3	Name and Addresses of Officers
5(a) and b	Criminal/Civil Proceedings CONFIDENTIAL Customer/Regulatory/Prosecutory Actions CONFIDENTIAL
7(a)	Utility Bond Letters
7(b)	Financial Fitness Information CONFIDENTIAL
7(f)	Tax Certification Statement CONFIDENTIAL
8(a)	Technical Fitness
8(e)	Chief Officers' Bio
9	Disclosure Statement
11(a)	Application Affidavit
11(b)	Operations Affidavit

Attachment 2(b) Part 1

Part 2.b.

NextEra Energy Services New York, LLC

Officers and Directors and Addresses

Melissa Lauderdale	Executive Director	601 Travis Street, 14 th Floor, Houston Texas 77002
Ryan McGeachie	President	601 Travis Street, 14 th Floor, Houston Texas 77002
Carey Mendes	Vice President	700 Universe Blvd, Juno Beach, FL 33408
Christopher H. Zajic	VP & Treasurer	700 Universe Blvd, Juno Beach, FL 33408
Grit Farrell	Vice President	601 Travis Street, 14 th Floor, Houston Texas 77002
Michael H. Dunne	Vice President	700 Universe Blvd, Juno Beach, FL 33408
PJ Zonsius	Vice President	900 Circle 75 Parkway, Atlanta, GA 30339 – Suite 200
Trent Crow	Vice President	601 Travis Street, 14 th Floor, Houston Texas 77002
Jason B. Pear	Secretary	700 Universe Blvd, Juno Beach, FL 33408

Attachment 2(b) Part 2

STATE OF NEW YORK
DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of
the Department of State, at the City of
Albany, on May 3, 2010.

A handwritten signature in black ink, appearing to read "Daniel E. Shapiro".

Daniel E. Shapiro
First Deputy Secretary of State

STATE OF NEW YORK
DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on September 3, 2010.

A handwritten signature in black ink, appearing to read "Daniel E. Shapiro".

Daniel E. Shapiro
First Deputy Secretary of State

State of New York
Department of State } **ss:**

I hereby certify, that GEXA ENERGY L.L.C. a NEW YORK Limited Liability Company filed Articles of Organization pursuant to the Limited Liability Company Law on 11/17/2004, and that the Limited Liability Company is existing so far as shown by the records of the Department.

A Certificate of Amendment GEXA ENERGY L.L.C., changing its name to GEXA ENERGY NEW YORK, LLC, was filed 04/30/2010.

A Certificate of Amendment GEXA ENERGY NEW YORK, LLC, changing its name to NEXTERA ENERGY SERVICES NEW YORK, LLC, was filed 09/01/2010.



*Witness my hand and the official seal
of the Department of State at the City
of Albany, this 01st day of September
two thousand and ten.*

A handwritten signature in black ink, appearing to read "Daniel Shapiro".

Daniel Shapiro
First Deputy Secretary of State

STATE OF NEW YORK

DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on September 1, 2010.

A handwritten signature in black ink, appearing to read "Daniel E. Shapiro".

Daniel E. Shapiro
First Deputy Secretary of State

CT-07

100901000

538

**CERTIFICATE OF AMENDMENT
OF
ARTICLES OF ORGANIZATION OF
Gexa Energy New York, LLC**

Under Section 211 of the Limited Liability Company Law

FIRST: The name of the limited liability company is: Gexa Energy New York, LLC. The name under which it was organized is Gexa Energy L.L.C.

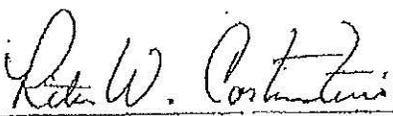
SECOND: The date of filing of the articles of organization is: November 17, 2004

THIRD: The amendment effected by this certificate of amendment is as follows:

PARAGRAPH FIRST: Of the Articles of Organization relating to name of the limited liability company is hereby amended to read as follows:

FIRST: The name of the limited liability company is NextEra Energy Services New York, LLC.

DATED: September 1, 2010


Rita W. Costantino, Authorized Person

CT-07

160901000

538

CERTIFICATE OF AMENDMENT
OF
ARTICLES OF ORGANIZATION
OF

Gcxa Energy New York, LLC

(Insert Name of Domestic Limited Liability Company)

Under Section 211 of the Limited Liability Company Law

2010 SEP 01 PM 1:52

Filed by: NextEra Energy Resources, LLC

(Name)

700 Universe Blvd.

(Mailing address)

Juno Beach, FL 33408

(City, State and Zip code)

Cust Ref 7927892 CAS

NOTE: This form was prepared by the New York State Department of State for filing a certificate of amendment of a domestic limited liability company. It does not contain all optional provisions under the law. You are not required to use this form. You may draft your own form or use forms available at legal supply stores. The Department of State recommends that legal documents be prepared under the guidance of an attorney. The certificate must be submitted with a \$60 filing fee made payable to the Department of State.

(For office use only.)

100

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED SEP 01 2010

TAX \$ _____

BY: _____

DRAWDOWN

588

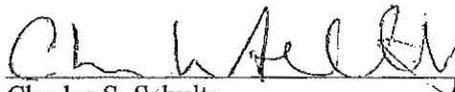
MEMBER CERTIFICATE

The undersigned hereby certifies that it is the sole Member of NextEra Energy Services New York, LLC. ("Applicant"), a New York limited liability company, and further certifies as follows:

1. Applicant has attached to this certificate a copy of the Articles of Formation (or Certificate of Formation, as the case may be) of Applicant. No amendment or other document has been filed affecting such document since its submission, and no such amendment is contemplated.
2. Applicant has attached to this certificate a copy of the Operating Agreement (or Limited Liability Agreement, as the case may be) of Applicant as currently in effect. No amendment or other document affecting such document has been authorized since its submission.
3. Applicant has attached to this certificate a copy of the Certificate of Good Standing of Applicant (or similar certificate evidencing its legal existence) from the jurisdiction in which it is formed. To my knowledge, no event has occurred since such date that could adversely affect such good standing of Applicant.
4. Applicant has attached to this certificate a copy of the consent executed by the sole Member of Applicant. Such consent has not been amended, modified, annulled, or revoked and is in full force and effect.
5. No proceedings looking toward liquidation or dissolution of Applicant are pending or, to my knowledge, contemplated.

IN WITNESS WHEREOF, the undersigned, an officer of the sole Member of Applicant has executed this certificate this 28 day of October, 2010.

By: NextEra Energy Services Holdings, LLC



Charles S. Schultz
Secretary

DESIGNATION OF AGENT FOR SERVICE OF PROCESS

NYSEG General Retail Access Program

New York State Electric & Gas Corporation
P.O. Box 5224
Binghamton, NY 13902-5224
(607) 762-7052

NextEra Energy Services New York, LLC, (ESCO #1), a ~~corporation~~ limited liability company
duly organized pursuant to the laws of the State of New York, having its principal
place of business at 700 Universe Blvd., Juno Beach, FL 33408, does hereby appoint
Corporation Service Company (Agent), a corporation duly organized
pursuant to the laws of the State of Delaware, having its principal place of business at
2711 Centerville Rd., Suite 400, Wilmington, DE 19808 as its agent to act in any way in
which ESCO #1 could act as provided herein in connection with the New York State Electric & Gas
Corporation (NYSEG) Program.

ESCO #1 hereby designates Agent as its agent for service of process pursuant to CPLR s. 318, and
Agent hereby consents to act as agent under CPLR s. 318 until a successor agent is designated by ESCO #1.
Both parties irrevocably consent that any action or proceeding relating to this instrument or the powers
conferred pursuant to this instrument, or actions taken by any third party in reliance on instructions from the
parties hereto or the provisions of this instrument, shall be brought in a court in the State of New York,
County of Broome or a federal court of the United States of America located in the State of New York,
County of Broome. The parties hereto irrevocably waive any objection they may have now or in the future
to the State of New York, County of Broome as the proper and exclusive forum for any action or proceeding
arising out of or relating to this instrument.

For purposes of service of process, Agent represents that he resides at 1133 Avenue of the Americas, Ste. 210
City of New York, County of New York, State of New York, and that
service may be made upon Agent at such address.

Interpretation and performance of this instrument shall be construed in accordance with, and shall be
controlled by, the laws of the State of New York, other than its conflict of laws provisions to the extent they
would require the application of the laws of any other jurisdiction.

Dated: February, 2012

NextEra Energy Services New York, LLC

[ESCO #1]

[Signature]
Assistant Secretary

By:

[Signature]
Lawrence R. Bolsvert
Vice President



Agent for Service of Process

By:

[Signature]

Witness:

[Signature]

STATE OF TEXAS :

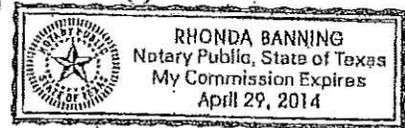
:SS:

COUNTY OF MARSH :

On this 10th day of February, 2012, before me personally came Lawrence

Boswell, to me known, who being by me duly sworn, did depose and say that he resides in Militer, Co., Texas, that he is the Vice President AKA of Energy Services of [ESCO #1], the corporation described in and which executed the above Designation of Agent; and that he signed his name thereto by authority of the board of directors or by laws of said corporation.

Rhonda Banning
Notary Public



STATE OF ~~NEW YORK~~ Delaware

:SS:

COUNTY OF New Castle :

On this 10th day of February, 2012, before me personally came Karin L. Dunn c/o Corporation Service Company, to me known, who being by me duly sworn, did depose and say that he resides in New York, New York, that he is the person described in and who executed the Designation of Agent for purposes of service of process pursuant to CPLR s. 318; and that he signed his name thereto.

Lynn M. Cannelongo
Notary Public



CT-07

New York State
Department of State
Division of Corporations, State Records
and Uniform Commercial Code
One Commerce Plaza, 99 Washington Avenue
Albany, NY 12231
www.dos.state.ny.us

CERTIFICATE OF AMENDMENT
OF
ARTICLES OF ORGANIZATION
OF

Gexa Energy L.L.C.

(Insert Name of Domestic Limited Liability Company)

Under Section 211 of the Limited Liability Company Law

FIRST: The name of the limited liability company is: Gexa Energy L.L.C.

If the name of the limited liability company has been changed, the name under which it was organized is:

SECOND: The date of filing of the articles of organization is: November 17, 2004

THIRD: The amendment effected by this certificate of amendment is as follows: (Set forth each amendment in a separate paragraph providing the subject matter and full text of each amended paragraph. For example, an amendment changing the name of the limited liability company would read as follows: Paragraph *First* of the Articles of Organization relating to *the limited liability company name* is hereby amended to read as follows: *First: The name of the limited liability company is ... (new name) ...*)

Paragraph *First* of the Articles of Organization relating to *The limited liability name*

is hereby amended to read as follows: *First: The name of the limited liability company is Gexa Energy New York, LLC*

X *Rita W. Costantino*
(Signature)

Rita W. Costantino
(Type or print name)

Authorized Person of the Member,
Gexa Energy Holdings, LLC
(Title of signer)

CT-07, 2010

100430000579

CERTIFICATE OF AMENDMENT
OF
ARTICLES OF ORGANIZATION
OF

Gcxa Energy L.L.C.

(Insert Name of Domestic Limited Liability Company)

Under Section 211 of the Limited Liability Company Law

Filed by: NextEra Energy Resources, LLC
(Name)
700 Universe Blvd.
(Mailing address)
Juno Beach, FL 33408
(City, State and Zip code)

Cast Ref 7823725 (no)

NOTE: This form was prepared by the New York State Department of State for filing a certificate of amendment of a domestic limited liability company. It does not contain all optional provisions under the law. You are not required to use this form. You may draft your own form or use forms available at legal supply stores. The Department of State recommends that legal documents be prepared under the guidance of an attorney. The certificate must be submitted with a \$60 filing fee made payable to the Department of State.

(For office use only.)

DRAWDOWN

FILED

2010 APR 30 PM 2:33

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STATE OF NEW YORK
DEPARTMENT OF STATE

FILED APR 30 2010

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BY: LSW

RECEIVED
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CT-07

PO 41117000049

ARTICLES OF ORGANIZATION

OF

GEXA ENERGY L.L.C.

Under Section 203 of the Limited Liability Company Law

FIRST: The name of the limited liability company is Gexa Energy L.L.C.

SECOND: The county within this state in which the office of the limited liability company is to be located is Albany County.

THIRD: The secretary of state is designated as agent of the limited liability company upon whom process against it may be served. The post office address within or without this state to which the secretary of state shall mail a copy of any process against the limited liability company served upon him or her is: c/o C T CORPORATION SYSTEM, 111 Eighth Avenue, New York, New York 10011.

FOURTH: The name and street address within this state of the registered agent of the limited liability company upon whom and at which process against the limited liability company can be served is: C T CORPORATION SYSTEM, 111 Eighth Avenue, New York, New York 10011.

Dominique R Colvard

Dominique R. Colvard, Organizer

State of New York)
Department of State) ss:

I hereby certify that the annexed copy has been compared with the original document filed by the Department of State and that the same is a true copy of said original.

November 17, 2004

Witness my hand and seal of the Department of State on



A handwritten signature in black ink, appearing to read "R. M. ...", is written over the printed title.

Secretary of State

P 041117000049

CT-07

Articles of Organization

Of

GEXA ENERGY L.L.C.

Under Section 203 of the Limited Liability Company Law

2004 NOV 17 AM 8:12

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2004 NOV 16 PM 2:15

lu

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED NOV 17 2004

TAXS

BY:

SB

Tashlik, Kreutzer, Goldwyn & Crandell P.C.

40 Cuttermill Road

Suite 200

Great Neck, NY 11021

051

2

CT-07

050715000763

NOTICE
 Notice of Publication of
 GUY AVENUE, Village of
 of the State of New York
 State of New York (SSNY) on
 11/7/04. Office location
 Albany County, SSNY, desig-
 nated as agent of process upon
 whom process against it may
 be served. SSNY shall mail
 process to 29-C Corporation
 System, 1118 8th Ave., NY, NY,
 10011, registered agent upon
 whom process may be served.
 Purpose: any and all lawful
 purposes.

State Of New York)
 County Of Albany >ss.
 Village Of Ravena)

Rosa Sharapke

Being duly sworn that she resides at Ravena, and that
 She is a principal clerk, of the Ravena News Herald,
 A newspaper published in the Town of Corymans,
 County of Albany, State Of New York and that a
 Notice of which the annexed is a copy

Has been published in the newspaper all in each
 Week successively,

On the 9 day of Dec 2004
 On the 10 day of Dec 2004
 On the 23 day of Dec 2004
 On the 30 day of Dec 2004
 On the 6 day of Jan 2005 and ending
 On the 13 day of Jan 2005

Rosa Sharapke

Sworn before me this 13 day Jan of 2005

Nancy J. Warner

Notary Public
 NANCY J. WARNER
 Notary Public, State of New York
 Qualified in Albany County
 Reg. No. 5007592
 Commission Expires Feb. 1, 2007

050715000763

CT-07

AFFIDAVIT OF PUBLICATION
OF
GEXA ENERGY L.L.C.
UNDER SECTION 206 OF THE
LIMITED LIABILITY COMPANY LAW

Porter & Hedges, L.L.P.
1000 Main Street, 36th floor
Houston TX 77002

STATE OF NEW YORK
DEPARTMENT OF STATE
FILED JUL 15 2005
TAXS
BY: *Nav*

2

8/24

CT-07

PO 41117000049

ARTICLES OF ORGANIZATION

OF

GEXA ENERGY L.L.C.

Under Section 203 of the Limited Liability Company Law

FIRST: The name of the limited liability company is Gexa Energy L.L.C.

SECOND: The county within this state in which the office of the limited liability company is to be located is Albany County.

THIRD: The secretary of state is designated as agent of the limited liability company upon whom process against it may be served. The post office address within or without this state to which the secretary of state shall mail a copy of any process against the limited liability company served upon him or her is: c/o C T CORPORATION SYSTEM, 111 Eighth Avenue, New York, New York 10011.

FOURTH: The name and street address within this state of the registered agent of the limited liability company upon whom and at which process against the limited liability company can be served is: C T CORPORATION SYSTEM, 111 Eighth Avenue, New York, New York 10011.

Dominique R. Colvard

Dominique R. Colvard, Organizer

P 041117000049

CT-07

Articles of Organization

Of

GEXA ENERGY L.L.C.

Under Section 203 of the Limited Liability Company Law

2004 NOV 17 AM 8:12

FILED

RECEIVED
2004 NOV 16 PM 2:15

lu
STATE OF NEW YORK
DEPARTMENT OF STATE

Tashlik, Kreutzer, Goldwyn & Crandell P.C.

40 Cuttermill Road

Suite 200

Great Neck, NY 11021

FILED NOV 17 2004

NOV 17 2004

TAXS

BY

SB

OSI

2

050715000769

CT-07

AFFIDAVIT OF PUBLICATION

State of New York

County of Albany

Dea Cline

being duly sworn, deposes and says that she is the Receptionist for the Spotlight Newspapers, publisher of weekly newspapers in the County of Albany, State of New York, and that the notice of which the annexed is a true copy was published in the following newspapers:

- The Spotlight
- Colome Spotlight
- Loudonville Spotlight



On the following date/s:

The Spotlight Newspapers
The Capital District's Quality Weeklies
125 Adams Street
Delmar, NY 12054

SWORN TO BEFORE ME THIS 12 DAY OF Jan, 2004

Sharon A. Doldo NOTARY PUBLIC

SHARON A. DOLDO
No. 01D05038336
Notary Public, State of New York
Qualified in Onondaga County
Commission Expires Jan-30, 2007

CT-07

F050715000769

AFFIDAVIT OF PUBLICATION

OF

GEXA ENERGY L.L.C.

UNDER SECTION 206 OF THE
LIMITED LIABILITY COMPANY LAW

Porter & Hedges, L.L.P.
1000 Main Street, 36th floor
Houston TX 77002

STATE OF NEW YORK
DEPARTMENT OF STATE
FILED JUL 15 2005
TAXS
BY: *[Signature]*

2

876

Attachment 2(b) Part 3

Part 2.b.

NextEra Energy Services New York, LLC

Officers and Directors and Addresses

Melissa Lauderdale	Executive Director	601 Travis Street, 14 th Floor, Houston Texas 77002
Ryan McGeachie	President	601 Travis Street, 14 th Floor, Houston Texas 77002
Carey Mendes	Vice President	700 Universe Blvd, Juno Beach, FL 33408
Christopher H. Zajic	VP & Treasurer	700 Universe Blvd, Juno Beach, FL 33408
Grit Farrell	Vice President	601 Travis Street, 14 th Floor, Houston Texas 77002
Michael H. Dunne	Vice President	700 Universe Blvd, Juno Beach, FL 33408
PJ Zonsius	Vice President	900 Circle 75 Parkway, Atlanta, GA 30339 – Suite 200
Trent Crow	Vice President	601 Travis Street, 14 th Floor, Houston Texas 77002
Jason B. Pear	Secretary	700 Universe Blvd, Juno Beach, FL 33408

Attachment 5(a) and (b)

[CONFIDENTIAL]

Attachment 7(a)



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

DATE 7/1/24

Ryan McGeachie, President
601 Travis Street , 14th Floor
Houston TX 77002

Email: son.tran@nexteraenergy.com

Dear Mr. McGeachie,

Re: Security Requirement for NextEra Energy Services New York, LLC

Philadelphia Gas Works ("PGW") is aware that NextEra Energy Services New York, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the service territory of Philadelphia Gas Works. You have stated that, in performing these services, NextEra Energy Services New York, LLC will take title to any delivered natural gas.

Under its tariff, Philadelphia Gas Works could require NextEra Energy Services New York, LLC to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate. Upon final approval of your application to PGW and prior to enrolling customers, security in the first year for firm pools will be required based on your estimated firm pool size. It will be updated annually based on actual firm pool size.

At this time, NextEra Energy Services New York, LLC does not need to post a bond or other form of security.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

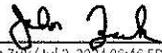
Sincerely,

JOHN Zuk

John Zuk

Sr. Vice President, Gas Management

/dls

Signature: 
John Zuk (Jul 2, 2024 06:46 EDT)

Email: john.zuk@pgworks.com



UGI Utilities, Inc.
1 UGI Drive
Denver, PA 17517
610-796-3400

VIA E-MAIL

July 1, 2024

NextEra Energy Services New York, LLC
601 Travis Street
14th Floor
Houston, TX 77002

ATTENTION: Ryan McGeachie, President

RE: UGI Financial Security Requirements

Dear Mr. McGeachie,

UGI Utilities, Inc.–Gas Division (hereinafter “UGIU”) has reviewed the application of NextEra Energy Services New York, LLC (hereinafter “NextEra”) for approval to operate as a Natural Gas Supplier. Based on this initial review, NextEra must post security as specified in the UGIU Supplier Coordination Tariff before it serves customers on the UGIU distribution systems. Such security forms and amounts can be found in Section 8 of UGIU’s Gas Choice Tariff No. 7S at <https://ugi.outsystemsenterprise.com/UGITariff FO/Tariffs>. Once such security is posted with UGIU, NextEra will have demonstrated adequate creditworthiness to UGIU in order to operate as a Natural Gas Supplier on the UGIU distribution system.

This determination may change in the event there is a material deterioration in NextEra’s financial condition, if NextEra’s obligations to UGIU exceed the amount of the financial security provided, if the financial security is withdrawn or is deemed to be null and void or inadequate due to the material financial deterioration of any guarantor, or if NextEra fails to abide by the terms and conditions of the UGIU Gas Tariff and the UGIU Natural Gas Supplier Coordination Tariff.

Please feel free to contact me with any additional questions you may have.

Sincerely,

A handwritten signature in cursive script that reads "Sherry Epler".

Sherry Epler
Senior Manager
Tariff & Supplier Administration

SE/rks



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

June 28, 2024

VIA EMAIL

Son Tran
Gexa Energy, LP
NextEra Energy Services, LLC
601 Travis St, Suite 1400
Houston, TX 77002
son.tran@nexteraenergy.com

RE: NextEra Energy Services, LLC

Dear Mr. Tran:

We understand that NextEra Energy Services, LLC has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania, including our company's service area.

Pursuant to 66 Pa.C.S. § 2208(c), an applicant for a natural gas supplier license must furnish security to each utility where it will do business to ensure the supplier's financial responsibility. To this end, Valley Energy periodically will perform a credit review and analysis of NextEra Energy Services, LLC when it begins to serve customers on Valley Energy's system. Valley Energy will determine whether NextEra Energy Services, LLC must post a security based on the credit review, the types of customers served, the volumes expected to be delivered for those customers and the other rules in Valley Energy's Supplier Tariff. At this time, no security is being requested; however, if the services provided change in the future, we reserve the right to require security from NextEra Energy Services, LLC as deemed appropriate.

If you have any questions, please contact Jamie Beale at 570-888-9664 (Ext. 5232).

Sincerely,

Edward E. Rogers
President & CEO

EER/km

cc: J. Beale, Valley Energy



375 North Shore Drive
Pittsburgh, Pennsylvania 15212

www.peoples-gas.com

Carol Scanlon
Manager, Rates

Peoples Natural Gas Company LLC
Phone: 412-208-6931
Email: Carol.Scanlon@peoples-gas.com

June 28, 2024

Ryan McGeachie
President
NextEra Energy Services New York,
LLC
601 Travis St
Houston, TX 77002

Dear Mr. McGeachie:

We are pleased that NextEra Energy Services New York, LLC has applied for a license to provide natural gas services on Peoples Natural Gas Company LLC. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Division and Peoples Gas Division (formerly Peoples TWP).

Since NextEra Energy Services New York, LLC is not currently serving customers on the Peoples systems, we have determined at this time that NextEra Energy Services New York, LLC does not need a bond or other financial security requirement to provide these services to the Company's customers.

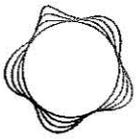
If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure NextEra Energy Services New York, LLC's provision of services on the Peoples' system changes in the future, the Company may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoples-gas.com.

Sincerely,

Carol Scanlon
Manager, Rates
Peoples Natural Gas Company LLC

Cc: Stephen Kelly
Mina Speicher



pecoSM

AN EXELON COMPANY

August 22, 2024

Ryan McGeachie, President
NextEra Energy Services New York, LLC
601 Travis Street
Suite 1400
Houston, TX 77002

Re: Bonding Requirements

Dear Ryan McGeachie:

PECO is aware that NextEra Energy Services New York, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application NextEra Energy Services New York, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. NextEra Energy Services New York, LLC has indicated that it intends to provide only brokering and/or consulting services to commercial and industrial customers; will not take title to any delivered natural gas; nor will accept any customer payments or deposits.

Therefore, PECO has determined at this time that NextEra Energy Services New York, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided to NextEra Energy Services New York, LLC or the creditworthiness requirement for PECO's exposure to NextEra Energy Services New York, LLC changes in the future, PECO reserves the right to require NextEra Energy Services New York, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Wanda Rucker at Wanda.Rucker@exeloncorp.com.

Respectfully submitted,

Suzette Adams

Suzette Adams
Sr Manager, Gas Supply and Transportation
2301 Market Street
Philadelphia, PA 19103



National Fuel

August 28, 2024

Ryan McGeachie, President
NextEra Energy Services New York, LLC
601 Travis Street
Houston, TX 77002

Dear Ryan,

Pursuant to 66 Pa. C. S. § 2208 (c), an applicant for a natural gas supplier license in the Commonwealth of Pennsylvania must furnish security to each utility where the supplier will do business to ensure the financial responsibility of such natural gas supplier. To this end, National Fuel Gas Distribution Corporation (“National Fuel”) will perform a credit review and analysis of NextEra Energy Services New York, LLC (NEE) and determine at the appropriate time whether NEE must post a security deposit acceptable to National Fuel in order to operate as a supplier on National Fuel’s system.

NEE’s security requirement to serve Pennsylvania customers is dependent on the type of transportation service utilized by NEE. There is no Natural Gas Supplier (NGS) security requirement for customers that will be enrolled in National Fuel’s Purchase of Receivable (POR) program. As such, NEE will not be required to post security for customers enrolled in the POR program. A security deposit will be required for transportation customers not enrolled in the POR program.

Should you have any questions concerning the above, please contact me at 716-857-7541.

Yours truly,

Jason Allen
Transportation Service Department



September 5, 2024

Ryan McGeachie
President
NextEra Energy Services, New York, LLC
601 Travis Street, 14th Floor
Houston, TX 77002

Dear Ryan McGeachie:

We are pleased that NextEra Energy Services, New York, LLC has applied for a license to provide Natural Gas Supply Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.1 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, it is required that the Natural Gas Supplier provide financial information for the Company to establish the Natural Gas Supplier's creditworthiness. After approval of your application to Columbia Gas, but before the enrollment of customers, NextEra Energy Services, New York, LLC will be required to provide financial security.

Since NextEra Energy Services, New York, LLC is not currently serving customers on the Columbia Gas System, we have determined NextEra Energy Services, New York, LLC does not need a bond or other financial security requirement at this time.

If the creditworthiness requirement or Columbia Gas' exposure to NextEra Energy Services, New York, LLC changes in the future, Columbia Gas might deem it appropriate to require NextEra Energy Services, New York, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4217 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

A handwritten signature in cursive script that reads "Kyllia Davis".

Kyllia Davis
Manager of Choice and Transportation Support Services

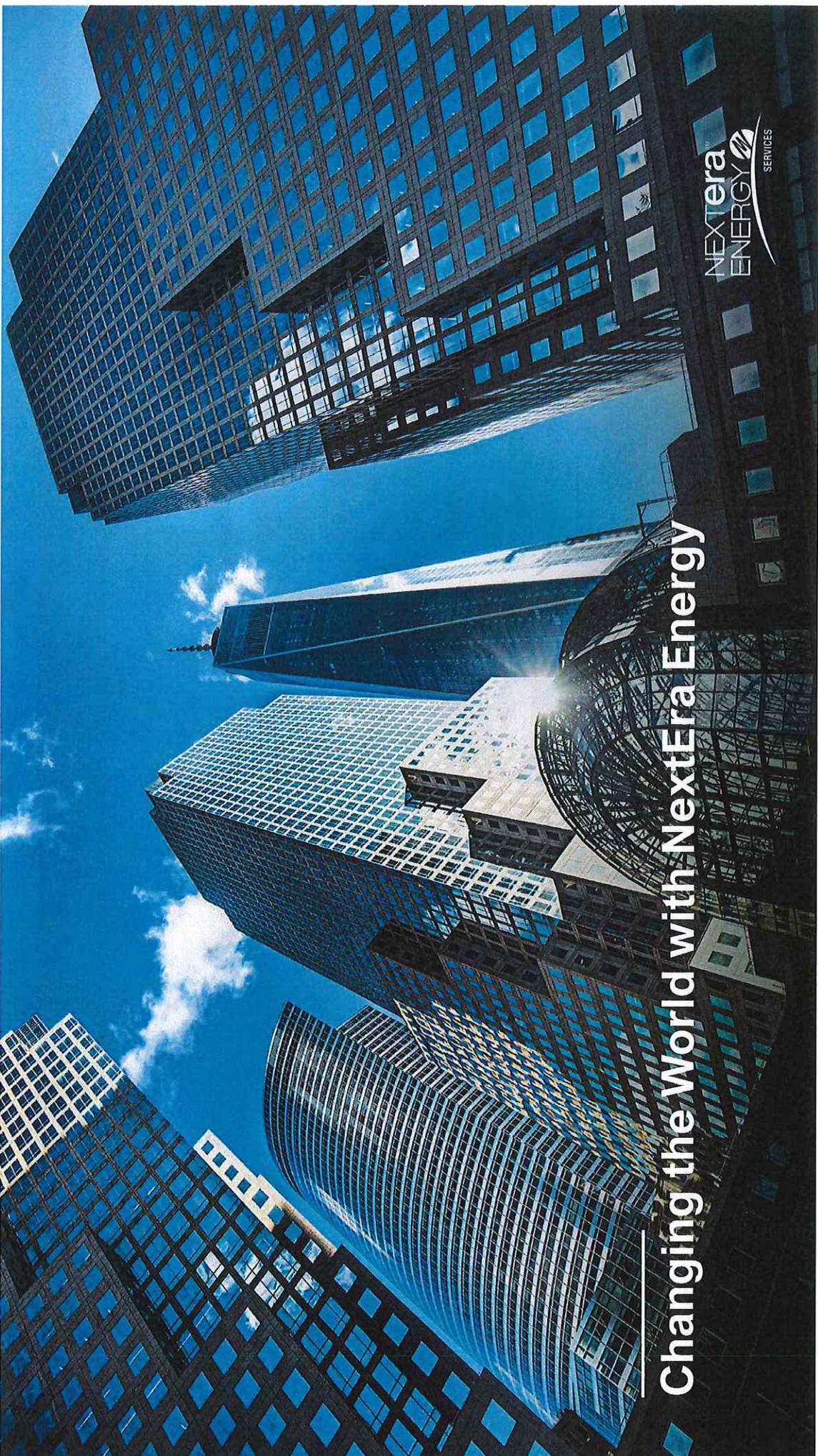
Attachment 7(b)

[CONFIDENTIAL]

Attachment 7(f)

[CONFIDENTIAL]

Attachment 8(a)

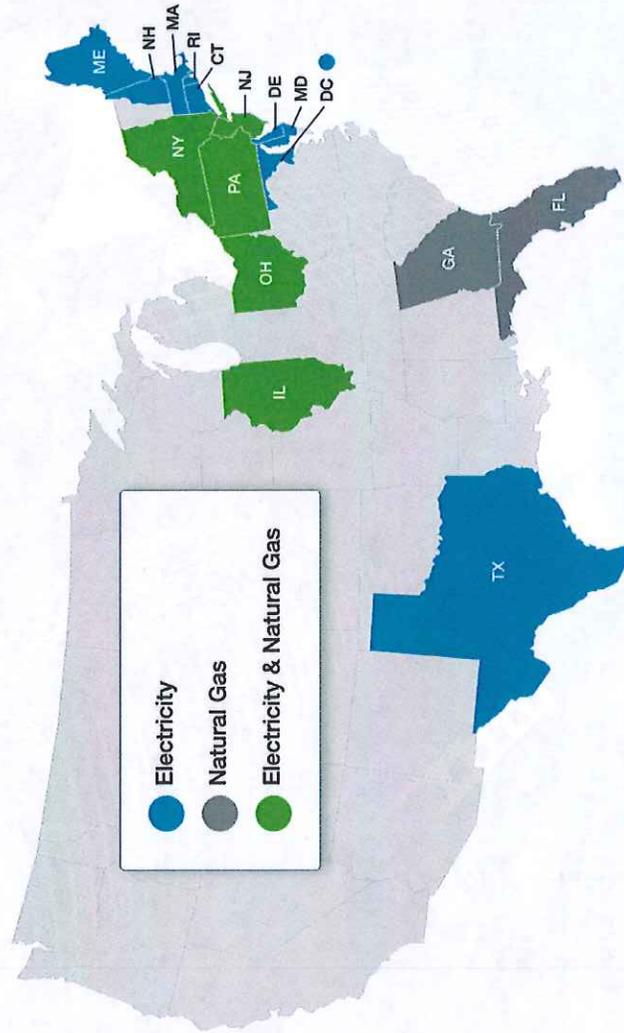


Changing the World with NextEra Energy

NEXTERA
ENERGY
SERVICES

Competitive power and natural gas services

Retail services for residential, commercial and industrial customers



Serving natural gas to residential, commercial and industrial customers in the following states:

- Florida
- Georgia
- Illinois
- New Jersey
- New York
- Ohio
- Pennsylvania

Some commodity services within Texas, Florida, Georgia, Illinois and New England states are conducted under our other regional brands: Gexa Energy, Fireside Natural Gas, Frontier Utilities, FPL Energy Services and Vanguard Energy Services.

NextEra Energy Resources' retail supply business by the numbers



90
Employees serving C&I
customers



130,000
commercial power &
natural gas meters



16
competitive market
states served



Ranked 7th
largest C&I electricity
& natural gas supplier
in the U.S.



~29 TWh
(terawatt hour)
served annually



~45 BCF
(billion cubic feet)
served annually

NextEra Energy wholesale and retail supply businesses

One of the nation's leading energy marketers and retail suppliers

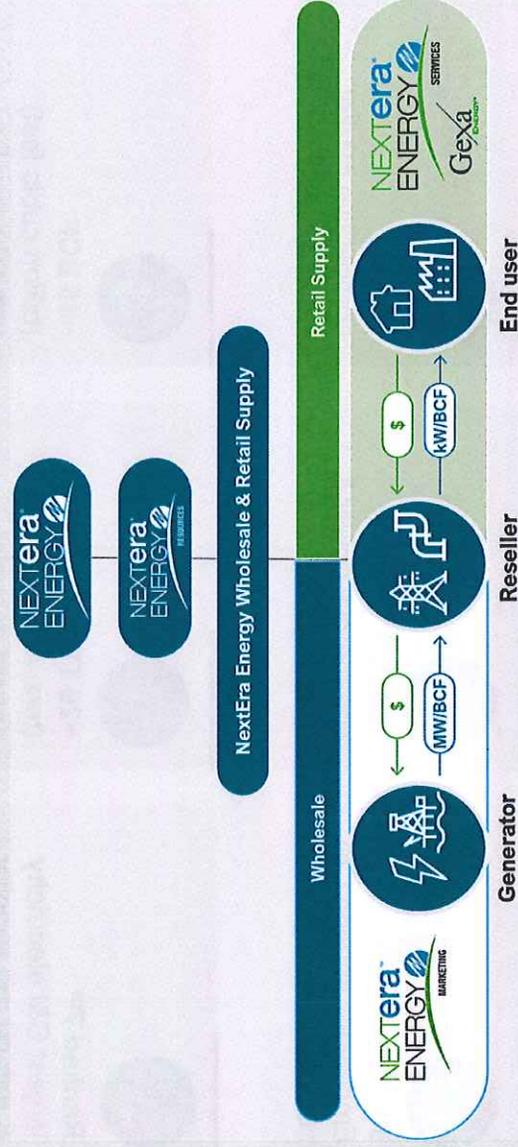
NextEra Energy provides a wide range of energy commodity products, as well as marketing and trading services.

Retail Power

- 5th largest residential supplier in the U.S.¹
- 7th largest C&I supplier in the U.S.¹

Retail Natural Gas

- Ranked 7th by NGA in Top U.S. Natural Gas Volumes Bought and Sold²
- ~\$1.5 B committed to RNG investment³



1) DNV report 2023
 2) <https://www.naturalgasintel.com/tenaska-again-tops-u-s-physical-natural-gas-trading-followed-by-bp-shell-macquarie-and-cococphillips>
 3) Investor Report June 2023, Page 3, as of 6/20/2023; Source: FactSet

Overview of the NextEra Energy retail business

NextEra Energy retail (Gexa Energy) comprises retail power and natural gas, energy advisory, energy solutions, energy energy advisory, energy solutions and a residential pricing platform.



As part of the NextEra Energy family of companies, we take pride in our ability to deliver comprehensive energy services and state-of-the-art technologies tailored to meet the unique needs of our diverse customer base.



EarthEra® Renewable Energy Trust

Make a difference with your natural gas usage

NextEra Energy Services has pledged to allocate 100% of the natural gas net income earnings contributed from the retail natural gas business to the EarthEra Trust, which is exclusively dedicated to funding the construction of new renewable energy facilities.



**100% of the natural gas net income earnings contributed from the retail gas business unit.

Retail solutions at work

Our process for businesses procuring retail energy

Our simple 4-step process



1

Understand Your Goals

- Listen to your energy challenges, goals and objectives
- Understand all of the stakeholders involved
- Assess risk tolerance and opportunities

2

Assess Your Current State

- Review how and when your organization uses energy
- Conduct an energy audit
- Interview key stakeholders
- Analyze of your rate codes, capacity tags and utility bills

3

Design Your Customized Strategy

- There is no single solution that fits all organizations
- With a full understanding of your goals and objectives, and an assessment on your current state, we will design your custom energy strategy

4

Execute, Plan and Adjust

- Execute initiatives and solutions
- Continually measure results and review against established targets
- Adjust plans and timelines as needed

Attachment 8(e)

NextEra Energy Services New York, LLC

List of officers and directors

Melissa Lauderdale	Executive Director
Ryan McGeachie	President
Carey Mendes	Vice President
Christopher H. Zajic	Vice President & Treasurer
Grit Farrell	Vice President
Michael H. Dunne	Vice President
PJ Zonsius	Vice President
Trent Crow	Vice President
Jason B. Pear	Secretary

RYAN MCGEACHIE

Phoenix, AZ | (713) 382-4195 | RyanSMcGeachie@gmail.com

ACCOMPLISHED ENERGY EXECUTIVE

Driving significant results through dynamic foresight, strategy, origination, coaching and leadership of teams

- Accomplished and results-driven Energy Executive with broad-based expertise in building and leading effective strategies and teams in Energy Trading, Alternative/Renewable Energy, Upstream, Midstream and Downstream Business Development, Producers, and Financial Sponsors/Private Equity with a focus on ESG, delivering outsized results while focusing on return on capital.
- Expertise as a player/coach in originating and leading teams in the origination of transactions/projects for alternative energy across multiple commodities, and greenfield/brownfield development.
- A demonstrated record of success in creating significant shareholder value by sourcing and executing transactions, establishing industry relationships, and motivating teams to produce outsized results in a series of leadership positions with Nikola Energy/Hyla and various roles with BP Energy Company across multiple commodities, leveraging strong financial acumen, relationship skills, and credit background.

AREAS OF EXPERTISE

- *Seasoned Originator and Strategic Leader*
- *Experienced in Structured Products, Alternative Energy and Hydrogen Infrastructure*
- *Driving Success in teams across NatGas, Hydrogen, Power, and Cross Commodity Transactions*
- *Track record of driving teams to new heights*
- *Collaborating across value chain with Private Equity, Partners, Midstream, Downstream and Producers*
- *Expert in capital light transactions within a trading environment maximizing commercial value*
- *Success in Creating Joint Ventures and Strategic Partnerships*
- *Builds, Develops, and Leads Strong Teams*
- *Expert in structuring complex cross commodity transactions leveraging credit background*
- *Skilled in hydrogen energy infrastructure projects (downstream, midstream, and upstream)*
- *Passionate about developing people and teams*
- *Proven track record of attracting, developing, and retaining key people*

Professional Experience

2024 to Present • Trafigura | HOUSTON, TX

Trafigura is a global leader in commodities and has built a global network through investments in logistics, assets and people. Scale, reach and the expertise of their employees allow them to move commodities efficiently, reliably and responsibly. Foundation for their success is building strong relationships with suppliers, customers and financiers. Their business spans oil and petroleum products, gas and power, metals and minerals and carbon markets as well as investments in renewable energy, hydrogen and clean energy technologies

Executive Advisor, Energy Transition – December 2023 to Present

Working within Trafigura's Energy Transition Team, responsible for developing Trafigura's North American emerging energies and hydrogen strategy leveraging experience in previous trading environments and the industry to set up Trafigura for future success. Strategy will deliver long term value through a capital light structure that considers Trafigura's strengths and the opportunity in emerging commodities. Also, responsible to be a face to the market for Trafigura, negotiating transactions across the value chain including supply, logistics and 3rd party sales.

- *Oversees and delivery on strategy through the evaluation, structuring, and negotiation of deals while, directing Finance, Tax, Legal, Origination/Trading and Logistics teams, with accountability for managing all facets of financial delivery and due diligence.*
- *Work across company with internal partners articulating emerging energy strategy across the organization within the company including legal, compliance, finance, trading, origination, etc. to align with broader corporate strategies.*

2021 to 2023 • NIKOLA – ENERGY DIVISION (HYLA) | PHOENIX, AZ

Nikola is a global leader in zero emission heavy duty transportation with BEV and FCEV options including an energy division Hyla, that is leveraging Nikola's first mover status to develop a best-in-class hydrogen ecosystem to fuel Nikola's trucks and 3rd party customers to deliver outsized results to shareholders.

President of Nikola's Energy Division, Hyla – September-October 2023

Global Head of Integrated Hydrogen Solutions and Hyla Chief Commercial Officer - 2021-2023

Reporting to company CEO and leadership team, drives Nikola/Hyla energy strategy and execution in delivering hydrogen ecosystem from upstream projects and off-takes, to developing a complete midstream and logistics network, to downstream hydrogen refueling station (HRS) network, including a mobile fueling fleet and a 3rd party sales strategy to industrial, marine, airline, rail, etc. customers. The goal is to leverage the hydrogen demand created by Nikola's FCEVs to develop a world class hydrogen trading and supply company managing volumes that are multiples of the demand Nikola trucks are creating. Hired as the original 3 employees to build the Nikola energy division with a target of 50 stations and 200 tons of hydrogen/day by 2026.

- *Oversees the evaluation, structuring, and negotiation of deals up to \$1B, directing Finance, Tax, Legal, Midstream, Origination/Trading and Logistics teams, with accountability for managing all facets of financial delivery and due diligence.*
- *Internal and external face to board of directors, investors and stakeholder articulating energy strategy at various opportunities including board meetings, investor days, quarterly results, conferences, government events, etc.*
- *Develops and maintains strong relationships from mid-management to CEOs with a network of private equity firms, portfolio companies, midstream and downstream companies, technology providers, IGC's and producers in developing Hyla's hydrogen ecosystem.*
- *As an individual contributor, identified, contracted, and developed relationships in originating many of the largest deals in the Hyla portfolio including downstream, midstream/logistic, equipment and offtake partners to support the capital light structure developed by self potentially saving the company >\$1B of capital.*
- *Proactively lead campaign to work with local, state, and federal officials and agencies to educate, shape legislation and seek government support via grants, loan guaranties, allowances, permitting, alleviating restrictions, etc. with \$100M+ in station grants at various levels of approval.*

2012 to 2020 • BP ENERGY COMPANY | HOUSTON, TX

BP is one of the world's largest integrated energy companies headquartered in London with over 70,000 employees worldwide, focused on reimagining energy for people and the planet. BP is focused on helping the world reach net zero and improving people's lives. BP's Trading and Shipping division is one of the world's largest energy trading houses, integrating products and services to provide energy solutions for 12,000 customers across 140 countries.

Chief Commercial Officer, Global Structure Products – Americas 2015-2020

Managing Director – US Consumers, Global Structured Products -Americas 2012-2015

Within BP's Integrated Supply and Trading Division, served dual executive leadership roles in both the Global Structured Products organization as well as BP's North America Gas and Power Division, responsible for all P&L in the Global Structured Products - Americas' Book, directing a team offering subject matter expertise in complex, cross-commodity, bespoke, and hedging products to BP Fortune 500, Private Equity, Portfolio Companies and Project Developers with an increased focus on Alternative Energy Projects over time.

- *Delivered revenue growth from \$65M in the prior year to \$104M, \$126M, \$140M to \$248M in the following 4 years after assuming CCO Role and delivering 3 of the top 5 years of financial delivery in the team's 15-year existence.*
- *Growth achieved through setting aggressive targets, personal accountability, encouraging entrepreneurial spirit, focused on being "solution provider" for customers, developing new products including low carbon options and leveraging successful business lines like Financial Sponsors (Private Equity) and Muni-Prepay to previously thought unachievable delivery.*

- Leveraged personal credit background to deliver creative solutions for companies with weaker credit profiles, stepping into existing transactions creating a credit sleeve and generating circa \$70M in gross margin.
- Combined personal strong financial acumen and credit background to develop transaction structure that mitigated BP's downside risk in cross commodity transactions utilizing cross commodity correlation coefficients and out of the money options to decrease risk-of-loss @P5% and create asymmetric risk profile to allow hedging for multicommodity projects not previously acceptable.
- Leveraged personal credit, legal and understanding or risk to work with legal and finance to measure right way risk of producers and develop a portfolio approach to credit profile, streamlining processes, increasing turnaround time, and expanding business with constrained resources to 3X previous delivery.

Senior Vice President and Regional Officer Leader, NE/Mid-West Power – 2010-2012

With BP's Integrated Supply and Trading Division, assumed the SVP leadership role overseeing BP's NE and Midwest Power Strategy and PNL responsibility after acquiring the power trading and origination bench previously at Integrys/SAC Capital. Served in leadership role of the North American Power Team and acting as the Regional Officer Leader for the office in Stamford, CT providing oversight including culture, compliance, and financial delivery of entire office.

- Assumed leadership of the office with \$0 of previous delivery and was given annual target of \$20M in gross margin to achieve over 2-3 years with a stretch target of \$40M for our trade bench and 3 originators.
- Not satisfied with incremental growth, set target for office of \$100M and worked backwards on how to achieve.
- Office delivered \$170M in second full year of performance through aggressive expansion of REP activity, cross commodity transactions, relentless pursuit of new power projects and expanded geographies including into eastern Canada.
- Leveraged personal credit expertise to mitigate cross commodity credit risk and leverage right way risk of projects.
- The strategies and approaches delivered by Stamford office became the focus of the power team across BP's Global Power.

Senior Vice President and Regional Office Leader, Midwest Natural Gas 2008-2010

After BP acquired a regional office based out of Indianapolis, IN, was given leadership role for strategy, PNL delivery and assimilation and transition to BP. Office had focused on C&I customers behind city gates in the Midwest region and optimization of the physical volumes and expanded customer offerings and complexity of transactions.

- The financial crisis of 2008 adversely affected the financial performance of the office due to existing customers facing financial hardship including decreasing industrial activity and resultant gas volumes.
- Increased the focus on new customer development through improved tracking and metrics while ensuring incentives matched the focus resulting in vigorous pursuit of new customers across the origination team.
- Expanded breadth of product offering including financial hedging and pursuit of retail energy providers personally.
- Office delivered financial performance of 2x in last year vs. first year's performance in 3 years.

Non-Commercial Activities while in Commercial Roles

Although I am extremely focused on commercial and financial delivery, as a leader of an organization I believe it is my responsibility to give back to the organization (pay it forward), improve the culture and leave the organization a better place than when I came. As a longtime coach in a variety of sports I enjoy and have been extremely successful in attracting, developing, and retaining top talent. For this reason, I have enthusiastically participated in a variety of programs historically including:

- Commercial Sponsor for NAGP's Graduate Development Program – from recruitment through the entire program
- Commercial Sponsor for both College and Military Placement Program - Intern programs
- Developed and Commercial Sponsor of NAGP's Marketing and Origination Early Development Program
- Mentor (lone male) in Female Mentoring Circles Program

- *Developed and inaugural Sponsor for NAGP's Finance Rotational Program*
- *Have 1:1 mentored dozens of mentees throughout career*

Early Career

Chief Credit Officer, North America Gas and Power, BP, Houston, TX

Head of Credit, at both Encana and Koch Industries, Calgary, AB

Commercial/Corporate Lending and Cash Management, TD Bank, Calgary, AB

Education & Professional Development

UNIVERSITY OF CALGARY

Bachelor of Commerce

CFA INSTITUTE

Charter Financial Analyst

Contact

6787879419 (Mobile)
pj.zonsius@zonsinc.com

www.linkedin.com/in/pj-zonsius-mba-69a5466 (LinkedIn)

Top Skills

Leadership
Management
Strategic Planning

Honors-Awards

Cobb County Chamber of
Commerce Campaign Lifetime
Achievement Award
Boys & Girls Club of Metro Atlanta
Volunteer of the Year
Leadership Cobb
40 Under 40 - 2021

PJ Zonsius, MBA

Innovator | Creator | Leader
Atlanta Metro Atlanta Area

Summary

I exist to create, cultivate, and connect inspired ideas and people. Converging them into impactful realities.

PJ is an innovator and leader in the energy and renewables space. His work is guided by the aphorism "Create, don't Compete." He has established a foundation of servant leadership and innovation that influences all aspects of his life. Whether engaging individually or with entire organizations, PJ aims to challenge the status quo to find the paths that lead to peak performance.

PJ currently serves as VP and GM of Retail Gas at NextEra Energy Services. He is responsible for leading their retail natural gas business. Prior to NextEra PJ was the Director of LCI Business Development at Gas South, where he was integral to the company's acquisition of Infinite Energy in 2021. During his tenure he led his team to record-breaking sales growth. He was responsible for originating, negotiating, and closing multiple acquisitions from Chesapeake Utility and bp Energy and he created Gas South's renewable Clean Choice program. As part of the Clean Choice program and in partnership with Anew, he spearheaded the launch of a first to market product FlexRNG. This new innovative product combines RNG and Carbon Offsets to address scope one emissions for natural gas customers.

PJ uses more than 16 years of energy experience to advocate for the industry. He helped lead the Coalition for Fuel Choice, a bill to secure the right to energy choice for all of Georgia, which was signed into law by Governor Brian Kemp in 2021. In addition, he speaks at numerous industry events such as the LDC Forum and business associations on energy, leadership, and business development.

PJ is the Chair of the Natural Gas Association of Georgia and has served on numerous industry and charity boards. He earned an undergraduate degree from the University of Georgia and an MBA

from the Georgia State University Robinson College of Business. PJ was named a 40 Under 40 top executives by the Atlanta Business Chronicle in 2021. PJ is an Atlanta native and resides in Peachtree City, Georgia, with his wife, Meredith, and son, Landon.

Experience

NextEra Energy Services

Vice President and General Manager of Retail Gas

November 2022 - Present (1 year 8 months)

Atlanta, Georgia, United States

Lead the Retail Gas business for NextEra Energy Services (FL), Vanguard Energy Services (IL), Fireside Natural Gas (GA) and Frontier Utilities (PA, NJ, OH, IL.) Full P&L responsibility.

NextEra Energy Services is a wholly-owned subsidiary of NextEra Energy Resources and NextEra Energy, Inc. (NYSE: NEE). Together, we are the world's largest generator of renewable energy from the wind and sun, a world leader in battery storage and one of the largest wholesale electricity generators in the U.S.

NextEra Energy Services helps residential, commercial and industrial customers optimize their path to decarbonization in a smart, cost-effective way that enables long-term sustainability. This is achieved through world-class data analytics and energy technologies, expertise in renewables and regulatory intelligence, customized commercial energy supply structures, simple residential electricity and gas plans and energy efficiency programs.

- Reorganized Business unit and achieved 4X growth in earnings in the first year
- Completed multiple acquisitions to grow revenue and customer count by over 100%

Natural Gas Association of Georgia

Chair of the Board of Directors

December 2019 - Present (4 years 7 months)

Atlanta Metropolitan Area

A state level organization promoting the direct use of natural gas.

- Created and Chaired Advocacy Committee in 2020

- Worked in partnership with key stakeholders to create association advocacy positions
- Created advocacy focus areas, hired Director of Advocacy
- Launched initiative in partnership with Southern Company to build a coalition and pass "Fuel Choice" bill in Georgia.
- Created RNG Steering Board" and designed an organization to promote RNG development in Georgia and increase association revenues by 50%
- Voted as Vice Chair of NGA for 21-22 and Chair in 22-23

Zons Consulting

Founder & Chief Connector

April 2017 - Present (7 years 3 months)

Greater Atlanta Area

Zons Inc is a passion project of PJ Zonsius', with the goal to create a space for ideas on leadership, business, real estate and community to exist. The goal is to provide relevant content, interesting and engaging connections for our followers and customers.

Zons Inc exists to create cultivate and connect inspired ideas and People. To help build them into authentic and sustainable realities that impact individuals, families, organizations, and communities in a positive way. We use this for general business application and real estate ventures.

Gas South

5 years 8 months

Director of LC&I & Renewables - Business Development

November 2019 - November 2022 (3 years 1 month)

Led Gas South's LCI and Renewables Business Development organizations. Responsible for strategy and execution for all new revenue generation and strategic business development initiatives. Focused on Industrials, Municipalities, Asset Management Agreements, Multifamily, and Consultant Sales.

- Responsible for over \$400M in revenue yearly.
- Developed and launched FlexRNG, a first to market renewable product offering in partnership with Anew.
- Developed and launched Gas South's renewable product offering.
- Developed Sales integration plan of Infinite Energy for business segment
- Launched new Origination business for Gas South
- Originated and closed large acquisition in the Carolinas
- Exceeded sales targets by over 100%

- Led Business Development during period of 10X growth period in operating income.
- Focused on Municipalities, AMA's, LC&I, Multifamily and Consultant Sales.
- Leading the creation of new revenue and partnerships in RNG, CNG, LNG.
- Created partnership with Virtual Pipeline Services to serve industrial base.
- Created and executed Interconnect, an annual event that brings together 50 of the top energy executives to discuss ideas and build relationships

Sr. Manager of Large Commercial and Industrial Sales

April 2017 - November 2019 (2 years 8 months)

Atlanta, Georgia

Key accomplishments:

- Originated and brokered PESCO acquisition, one of the largest acquisition of Gas South's history. Increasing revenues by 10% for the entire company, operating margin by 30% for the business unit and creating new strategic BD relationships.
- Increased division revenues by 300% in the three year period growing from \$60 Million to \$180 Million while reducing sales and marketing cost by 30%
- Increased individual sales performance of team members on average 83% YOY.
- Heavily engaged in a reorganization of division, contributing key ideas to define roles and responsibilities and find value-added efficiencies in this business unit.
- Helped lead division to its best year in sales in Gas South's 12-year history, the team brought in over \$40 million dollars of new sales.
- Played a key role in stabilizing and integrating multiple acquisitions and expansions.

3Ci

Director Of Business Development | Training & Talent

September 2016 - April 2017 (8 months)

Greater Atlanta Area

- Led launch of a sales training division. Responsible for producing business plan, content and training experience.
- Created and led launch of Tech Heroes a initiative to provide veterans with opportunities in technology.

Gas South

7 years 7 months

Sr. Commercial Account Executive

January 2013 - September 2016 (3 years 9 months)

Greater South Area - (1) (1)

- Led sales and account management team in the business development and acquisition of large commercial and industrial customers in manufacturing, school system and hotel markets in Georgia and Florida.
- Created and executed growth strategy in new market channels for CNG, LNG, Poultry and Interruptible markets.

Sr. Account Manager- Business and Government Markets

March 2009 - December 2012 (3 years 10 months)

- Responsible for customer service and retention of Gas South's large commercial and governmental book of business.

Ashland Inc

Sales Rep

June 2007 - January 2009 (1 year 8 months)

- Responsible for more than 50 key accounts adding up to \$3.3 million dollars in revenue.

Education

Georgia State University - J. Mack Robinson College of Business
Master of Business Administration (MBA), Organizational Leadership, Global Business Strategy, Finance & Accounting · (2015 - 2017)

The University of Georgia

Bachelor of Business Administration, Marketing · (2003 - 2007)

University of Oxford

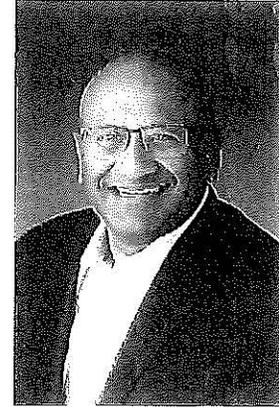
Study Abroad · (2005 - 2005)

University of Georgia - Terry College of Business

Guest Lecturer - Sales · (2020)

University of Georgia - Terry College of Business

Certificate of Sales Leadership , Sales Leadership Academy · (2011 - 2011)



Carey Mendes

Vice President, Commercial & Residential Energy Solutions

Carey Mendes is vice president of commercial and residential energy solutions for NextEra Energy Resources, the world's largest generator of renewable energy from the wind and sun and a world leader in battery storage. NextEra Energy Resources is a subsidiary of NextEra Energy, Inc. (NYSE: NEE) which has announced its goal to decarbonize itself in the power sector by no later than 2045 and lead the decarbonization of the U.S. economy.

Mr. Mendes and his teams are responsible for collaborating with customers to understand their business goals and develop custom energy solutions, using technology and innovation, to meet their financial and decarbonization commitments. These solutions include distributed generation, mobility and rooftop solar. Mr. Mendes also oversees Gexa Energy, one of the fastest growing retail electricity providers in the U.S. Gexa Energy is a subsidiary of NextEra Energy Resources.

Mr. Mendes has substantial experience in energy commodity markets including renewable energy. He joined BP's energy trading division in 2003 and held several senior global roles. Mr. Mendes was chief executive officer of BP's U.S. energy trading and marketing division and led both the global crude oil trading and global renewable energy trading teams.

Mr. Mendes holds the Chartered Financial Analyst designation and is a graduate of the Harvard Advanced Management Program. Mr. Mendes earned a bachelor's degree and master's degree in business administration from the University of Calgary.

NextEra Energy Resources, LLC (together with its affiliated entities, "NextEra Energy Resources") is a clean energy leader and is one of the largest wholesale generators of electric power in the U.S., with approximately 27,400 megawatts of total net generating capacity, primarily in 40 states and Canada as of year-end 2022. NextEra Energy Resources is the world's largest generator of renewable energy from the wind and sun and a world leader in battery storage. The business operates clean, emissions-free nuclear power generation facilities in New Hampshire and Wisconsin as part of the NextEra Energy nuclear fleet. NextEra Energy Resources offers a wide range of clean energy solutions to help businesses and customers across the country meet their emissions reduction goals. NextEra Energy Resources, LLC is a subsidiary of Juno Beach, Florida-based NextEra Energy, Inc. (NYSE: NEE). For more information, visit www.NextEraEnergyResources.com.



Michael Dunne

Vice President, Finance
Treasurer, Assistant Secretary

Michael Dunne is the treasurer and assistant secretary of NextEra Energy, Inc. (NYSE: NEE), a leading clean energy company. In this role, he is responsible for the financing activities for the holding company and various subsidiaries, maintaining corporate credit ratings, banking relationships, short-term liquidity, and cash management functions.

Prior to his role as treasurer and assistant secretary, he held a leadership role on the treasury team, working with company's banking group to source capital to support growth prospects. In addition, he served as vice president of finance, leading a team responsible for enterprise-level financing activities, which worked closely with NextEra Energy Resources business units to identify optimal financing structures.

Prior to joining NextEra Energy in early 2022, Mr. Dunne served as managing director, power and renewables, investment banking for Bank of America, where he led the firm's renewable and energy transition strategic advisory efforts, including \$100 billion in mergers and acquisitions (M&A) transactions, and was responsible for integrating leverage finance, commodity, M&A and capital markets to develop unique solutions for strategic and financial investors. He joined Bank of America in 2002 and held positions of increasing responsibility during his tenure.

Mr. Dunne holds a law degree from Harvard Law School and a bachelor's in economics and history from Duke University.

NextEra Energy, Inc. (NYSE: NEE) is a leading clean energy company headquartered in Juno Beach, Florida. NextEra Energy owns Florida Power & Light Company, which is America's largest electric utility that sells more power than any other utility, providing clean, affordable, reliable electricity to approximately 5.8 million customer accounts, or more than 12 million people across Florida. NextEra Energy also owns a competitive clean energy business, NextEra Energy Resources, LLC, which, together with its affiliated entities, is the world's largest generator of renewable energy from the wind and sun and a world leader in battery storage. Through its subsidiaries, NextEra Energy generates clean, emissions-free electricity from seven commercial nuclear power units in Florida, New Hampshire and Wisconsin. NextEra Energy has been recognized often by third parties for its efforts in sustainability, corporate responsibility, ethics and compliance, and diversity. NextEra Energy is ranked No. 1 in the electric and gas utilities industry on Fortune's 2023 list of "World's Most Admired Companies," recognized on Fortune's 2021 list of companies that "Change the World" and received the S&P Global Platts 2020 Energy Transition Award for leadership in environmental, social and governance. For more information about NextEra Energy companies, visit these websites: www.NextEraEnergy.com, www.FPL.com, www.NextEraEnergyResources.com.

Grit Farrell

SUMMARY

Extensive experience in both retail and wholesale deregulated power markets spanning almost two decades. Successful at developing and managing high-performing teams. Expertise in product structuring, renewable solutions, managing retail supply risk, load forecasting, and asset management. Acknowledged for being a hard-working, fast learning leader with great initiative, excellent analytical and communication skills.

PROFESSIONAL EXPERIENCE

GEXA ENERGY, HOUSTON, TX

VICE PRESIDENT AND GENERAL MANAGER, MASS MARKETS *2022 - CURRENT*
Lead the company's residential and small commercial business for power and gas in deregulated markets across the United States, including development and execution of all mass markets strategies

VICE PRESIDENT, SUPPLY AND LOAD FORECASTING *2018 - 2022*
Responsible for managing company's retail supply and load forecasting functions across North America

- Managed company's commodity risk in deregulated power markets, including ERCOT, PJM, ISO NE
- Lead short- and long-term energy commodity forecasting function of Gexa's competitive retail load across U.S. markets
- Responsible for regulatory compliance of state renewable energy programs

DIRECTOR, RETAIL SUPPLY *2015 - 2018*
Managed seasonal supply risk exposure in ERCOT and Northeast markets

- Modeled and quantified energy and capacity risk exposure from adverse weather and price events
- Recommended and implemented tail risk hedges to limit company's commodity's risk exposure
- Completed retirement and compliance filings for state renewable energy programs

DIRECTOR, NEW MARKETS AND PERFORMANCE IMPROVEMENT *2013 - 2015*
Improved capability to serve large customers on complex product structures

- Developed new pass-through products for a large customers in ERCOT, PJM and MISO
- Lead project to re-platform back office system

NRG ENERGY (FORMERLY GENON ENERGY, RRI ENERGY, RELIANT ENERGY), HOUSTON, TX

DIRECTOR, PJM WEST *2008 - 2013*
Managed commercial optimization of 17 power plant stations in the PJM and MISO power markets. Developed energy and capacity offer strategies. Identified and managed risk.

- Developed a structured approach to making best optimization decisions based on market conditions, plant availability, and market rules with the result of regularly exceeding group's goals
- Effectively procured gas for gas assets to ensure reliability, minimize imbalances charges, and maximize profits

ENERGY PORTFOLIO OPTIMIZATION MANAGER *2005 - 2008*
Optimized RRI's 8,200 MW generation portfolio in the Northeast and Midwest. Responsible for capacity market activities.

- Accurately offered energy and capacity products into the PJM and MISO power markets avoiding exposure to liability and loss

SENIOR STRUCTURING ANALYST- RETAIL GROUP 2004-2005
Provided product and structuring support to Reliant's large C&I sales force.

COMMODITY ANALYST- RETAIL GROUP 2002-2004
Supported Retail market expansion into PJM. Responsible for pricing large commercial and industrial retail deals in ERCOT and PJM markets.

EDUCATION

UNIVERSITY OF HOUSTON, Houston, TX

- BBA, Summa Cum Laude, Major: Finance, May, 2002 GPA 4.0 2002
- Outstanding Undergraduate Student of 2002, Bauer College of Business
- Advanced Certificate of Professional Selling, *Program for Excellence in Selling*

UNIVERSITAET PASSAU, Passau Germany

1997 - 1998

RAYMOND "TRENT" CROW

832-444-6171
rtcrow@gmail.com

PROFESSIONAL EXPERIENCE

ARCADIA POWER, INC., Houston, TX **2021-Present**
General Manager | Real Simple Energy

- Leading and growing the Texas Energy Services business unit, which services thousands of residential customers and hundreds of C&I clients. Exploring similar services in other deregulated territories.
- Manage full P&L and 10+ FTEs Integrating the RSE member experience team into broader organization.
- Expanding deregulated services to enterprise clients via the Arcadia Arc API platform.

REAL SIMPLE ENERGY, INC., Houston, TX **2015-2021**
Founder & CEO

- Successfully built next-generation energy shopping website from scratch, raised two private funding rounds with 20+ investors, and sold profitably. Acquired by Arcadia Power, Inc. in Feb 2021.
- RealSimpleEnergy.com is an independent electricity shopping agent for homeowners and renters in Texas.
- Led team of 6+ employees and contractors that has grown from 0 to >2,000 residential customers.
- Pioneer of the first fixed-bill residential product offered by a third-party agency in Texas.

PRIMUS GREEN ENERGY, INC., Houston, TX **2017-2020**
Vice President, Head of Strategy and Analytics

- Led commodity hedging strategy and project economics analysis for multiple gas-to-liquids projects across the US.

ERNST & YOUNG, LLP, Houston, TX **2015-2017**
Senior Manager, Commodities Markets Advisory

- Advised firms in energy, consumer products, and agriculture on market, credit, and operational risk management.
- Assisted clients in evaluating and hedging energy/asset management agreements (AMA / EMA) and supply contracts.
- Created and implemented hedge programs for two multi-billion dollar consumer product companies.

JP MORGAN CHASE & CO., Houston, TX and New York, NY **2010-2015**
Vice President – Cash and Term Power and Natural Gas Trader

- Assisted with wind down of wholesale power business. Maintained long-term price curves in PJM and ERCOT.
- Proprietary trader and market maker of PJM cash and term products Next Day to 3 years out; focused on PJM West Hub and PJM zonal delivery points. Actively traded NYMEX natural gas markets Front Month to 3 years out.
- Co-managed 230MW combined cycle power plant in Pepco region (daily offers, fuel decisions, term hedges)
- Back-up power options trader. Included dynamic delta/gamma hedging and maintaining volatility marks.

BARCLAYS CAPITAL, New York, NY **2008-2010**
Associate - Foreign Exchange Trading

- Proprietary trader and market maker of G10 currencies for 3rd largest foreign exchange trading house globally.

MARSH | WORTHAM INSURANCE, Houston, TX **2002-2006**

CERTIFICATION

ENERGY RISK PROFESSIONAL (ERP) through Global Association of Risk Professionals (GARP) **2016**

EDUCATION

RICE UNIVERSITY, JONES GRADUATE SCHOOL OF BUSINESS, Houston, TX **2008**
MBA, Master of Business Administration, GPA: 3.7/4.0

UNIVERSITY OF SOUTH CAROLINA, Columbia, SC **2001**
BS, Bachelor of Science in Insurance & Risk Management

Melissa Lauderdale

Experience

NextEra Energy Services and Gexa

Executive Director Regulatory & Compliance

NextEra Energy Services and Gexa

Nov 2023 - Present

Exelon I

VP DGC Legal Operations & Chief of Staff

Feb 2022 - Nov 2023 ·

I lead the business side of the Legal Department, including legal technology, eDiscovery operations, vendor management, budgets and talent and lead enterprise projects to mitigate legal risk. My team was an ACC Value Champion winner and was nominated for Legalweek Tech Law Award for Most Innovative Legal Operations Team of the Year. I also have a LegalLeanSigma Yellow Belt. I lead the business side of the Legal Department, including legal technology, eDiscovery operations, vendor management, budgets and talent and lead enterprise projects to mitigate legal risk. My team was an ACC Value Champion winner and was nominated for Legalweek Tech Law Award for Most Innovative Legal Operations Team of the Year. I also have a LegalLeanSigma Yellow Belt.

Oct 2017 - Nov 2023

I lead legal operations for the Exelon legal department including developing talent, managing the budget and outside counsel, preparing legal board reporting, and completing special projects for the Exelon General Counsel. I lead legal operations for the Exelon legal department including developing talent, managing the budget and outside counsel, preparing legal board reporting, and completing special projects for the Exelon General Counsel.

Strategic Planning

Assistant General Counsel for Retail Regulatory and Compliance Assistant General Counsel for Retail Regulatory and Compliance

Nov 2014 - Oct 2017 ·

As leader of the regulatory and compliance legal support team for Constellation's retail business including gas, power and distributed energy, my team provided regulatory support for all retail products and marketing channels including Constellation being the first retail supplier to enroll residential customers via chat. I successfully managed all compliance filings and compliance reporting to senior retail leadership. As leader of the regulatory and compliance legal support team for Constellation's retail business including gas, power and distributed energy, my team provided regulatory support for all retail

products and marketing channels including Constellation being the first retail supplier to enroll residential customers via chat. I successfully managed all compliance filings and compliance reporting to senior retail leadership....see more

IntegrYS Energy Services

Director of Government & Regulatory Affairs

Jan 2008 - Nov 2014 ·

- Built the IntegrYS regulatory team (5 employees, 2 full time consultants, and loaned resources) into a core company functional group including restructuring the department, developing vision and mission of the team, providing coaching for team members, developing internal communication tools, and substantially improving morale. Created and managed the first regulatory budget separately itemized from the legal budget including oversight of outside consultants.
- Lead the team that monitors all regulatory and legislative issues that relate to the retail gas and power business, the wholesale gas and power business, the generation business, the demand response business, and the renewable energy business. Substantially increased the volume and quality of regulatory information provided to the business units which facilitates identification of business opportunities and needs to modify business strategy. Supervised all regulatory compliance filings.
- Directed regulatory initiatives that have created new market opportunities, improved existing margin opportunities, and eased operating requirements that have been valued by commercial teams at several million dollars.
- Provided regulatory input on leadership team; Served as a mentor and leadership training graduate assistant within the company.
- Currently serving as President of the Retail Supply Association (RESA). • Built the IntegrYS regulatory team (5 employees, 2 full time consultants, and loaned resources) into a core company functional group including restructuring the department, developing vision and mission of the team, providing coaching for team members, developing internal communication tools, and substantially improving morale. Created and managed the first regulatory budget separately itemized from the legal budget including oversight of outside consultants. • Lead the team that monitors all regulatory and legislative issues that relate to the retail gas and power business, the wholesale gas and power business, the generation business, the demand response business, and the renewable energy business. Substantially increased the volume and quality of regulatory information provided to the business units which facilitates identification of business opportunities and needs to modify business strategy. Supervised all regulatory compliance filings. • Directed regulatory initiatives that have created new market opportunities, improved existing margin opportunities, and eased operating requirements that have been valued by commercial teams at several million dollars. • Provided regulatory input on leadership team; Served as a mentor and leadership training graduate assistant within the company.

Edison Electric Institute

Director of Industry Legal Affairs

Nov 2002 - Jan 2008

- Provided leadership in the development of standardized business practices relating to the sale and marketing of electricity. Managed operation of committee overseeing the development of standardized contract provisions, facilitated consensus with the group, and coordinated with other industry groups on contract issues. Managed training programs regarding contract and marketing activities. Supported other activities to facilitate energy trading and increase liquidity in the wholesale electricity market. Organized three committee meetings and one to two training session per year.
- Provided legal, strategy and policy advice to EEI members on industry issues pertaining to electric generators and markets, particularly issues before FERC including those related to wholesale market design, market power, transmission service and issues related to natural gas and carbon capture and storage. Helped target issues of concern and devise strategies to achieve desired goals. Provided leadership to build consensus policy positions among EEI's members on these issues. Analyzed legislation and draft amendments.
- Served as primary lawyer for EEI supply and electric marketing activities. Represented EEI before FERC and other forums on generator and marketer issues. Maintained ongoing dialogue and correspondence with key regulatory staff, EEI staff, member company personnel, and other trade associations about the issues. Had primary responsibility for preparing legal and policy filings and testimony for regulatory agencies, congressional committees and potential allies. Reviewed work drafted by EEI staff and outside counsel for accuracy, cogency and appropriateness.
- Managed the EEI Anti-Manipulation Training from the development of the business plan, design of the program, sale of the program, through the program launch and ongoing management of the customer and vendor relationships. Ensured that the content and program structure continue to meet customer needs.
- Provided leadership in the development of standardized business practices relating to the sale and marketing of electricity. Managed operation of committee overseeing the development of standardized contract provisions, facilitated consensus with the group, and coordinated with other industry groups on contract issues. Managed training programs regarding contract and marketing activities. Supported other activities to facilitate energy trading and increase liquidity in the wholesale electricity market. Organized three committee meetings and one to two training session per year.
- Provided legal, strategy and policy advice to EEI members on industry issues pertaining to electric generators and markets, particularly issues before FERC including those related to wholesale market design, market power, transmission service and issues related to natural gas and carbon capture and storage. Helped target issues of concern and devise strategies to achieve desired goals. Provided leadership to build consensus policy positions among EEI's members on these issues. Analyzed legislation and draft amendments.
- Served as primary lawyer for EEI supply and electric marketing activities. Represented EEI before FERC and other forums on generator and marketer issues. Maintained ongoing dialogue and correspondence with key regulatory staff, EEI staff, member company personnel, and other trade associations about the issues. Had primary responsibility for preparing legal and policy filings and testimony for regulatory agencies, congressional committees and potential allies. Reviewed work drafted by EEI staff and outside counsel for accuracy, cogency and appropriateness.

Brunkenkant & Cross, LLP Brunkenkant & Cross, LLP

Associate

Aug 1998 - Nov 2002

- Represented a major energy marketer in Northeast state regulatory proceedings including drafting pleadings, participating in negotiations, and providing relevant information to the commercial team.
- Built extensive relationships with commission staff and other energy company representatives to facilitate client advocacy.
- Secured state regulatory approvals for \$1 billion asset purchase.
- Represented wholesale marketer community on New York Gas Advisory Group.
- Shared firm management responsibilities including establishing and maintaining the firm's 401(k) and cafeteria plans, training and supervising the law clerk, and recruiting summer associates, associates, and support staff.
- Represented a major energy marketer in Northeast state regulatory proceedings including drafting pleadings, participating in negotiations, and providing relevant information to the commercial team.
- Built extensive relationships with commission staff and other energy company representatives to facilitate client advocacy.
- Secured state regulatory approvals for \$1 billion asset purchase.
- Represented wholesale marketer community on New York Gas Advisory Group.

Education

The University of Texas at Austin

Bachelor's degree in Plan II, JD and Master of Public Affairs, honors liberal arts, law and public policy
Bachelor's degree in Plan II, JD and Master of Public Affairs, honors liberal arts, law and public policy

1988 - 1995

University of Edinburgh

Master of Laws (LLM), International Economic Law
Master of Laws (LLM), International Economic Law

1994 - 1995

Chris Zajic

Experience

NextEra Energy Resources

Vice President Finance

2022 - Present ·

- I was promoted 3X have overseen multiple finance and business development workstreams, including building out the FP&A platform for NextEra Energy Partners. I manage M&A tracts, set public guidance strategy, and present financial data to C-suite executives. I also prepare rating agency, board materials, and investor relations materials. I am a member of a team that raised \$2B annually, representing \$12B over 6 years. I completed over \$12B in acquisitions. Led team of 8 to create a successful growth strategy to define how the company finances acquisitions.

Highlights:

-Spearheaded a corporate reorganization that resulted in optimizing the balance sheets of both NEE and NEP and creating substantial earnings per share accretion for NextEra Energy (NEE).

-Mitigated the 2019 Pacific Gas & Electric (PG&E) bankruptcy, delivering back \$100 MM in annual cash flow after financial analysis led a successful strategy to buy back project debt that was trapped in default created by the customer's bankruptcy.

-Engineered a capital recycling program that resulted in the sale of a gigawatt sale of wind and solar projects, creating an additional \$1.20 of NextEra Energy earnings per share accretion of the lifetime of the assets.

-Program also resulted in the development of an additional 1,000 megawatts of utility-scale wind projects and an additional \$1.65 of NextEra Energy earnings per share accretion expected over the lifetimes of the projects.

-Beginning in January 2021, tasked to lead and build a data center business within NextEra Energy and executed 3 acquisitions to-date representing \$400 MM of capital deployed with additional \$300 MM of investment under development expected to return \$50M of net income annually. I was promoted 3X have overseen multiple finance and business development workstreams, including building out the FP&A platform for NextEra Energy Partners. I manage M&A tracts, set public guidance strategy, and present financial data to C-suite executives. I also prepare rating agency, board materials, and investor relations materials.

I am a member of a team that raised \$2B annually, representing \$1.2B over 6 years. I completed over \$12B in acquisitions. Led team of 8 to create a successful growth strategy to define how the company finances acquisitions. Highlights: -Spearheaded a corporate reorganization that resulted in optimizing the balance sheets of both NEE and NEP and creating substantial earnings per share accretion for NextEra Energy (NEE). -Mitigated the 2019 Pacific Gas & Electric (PG&E) bankruptcy, delivering back \$100 MM in annual cash flow after financial analysis led a successful strategy to buy back project debt that was trapped in default created by the customer's bankruptcy. -Engineered a capital recycling program that resulted in the sale of a gigawatt sale of wind and solar projects, creating an additional \$1.20 of NextEra Energy earnings per share accretion of the lifetime of the assets. -Program also resulted in the development of an additional 1,000 megawatts of utility-scale wind projects and an additional \$1.65 of NextEra Energy earnings per share accretion expected over the lifetimes of the projects. -Beginning in January 2021, tasked to lead and build a data center business within NextEra Energy and executed 3 acquisitions to-date representing \$400 MM of capital deployed with additional \$300 MM of investment under development expected to return \$50M of net income annually....see more

Senior Director of Finance

Jan 2021 - Jun 2022

Senior Director - NextEra Energy Partners, LP

Jan 2019 - Jan 2021

LenderLive Network, Inc

Manager, Corporate Finance

Sep 2010 - Feb 2015

- I managed a team of 3 analysts and oversaw investment modeling, enterprise budgeting, forecasting, and acquisition underwriting. I also worked directly with the CFO as a trusted source of financial analysis for the executive team.

Highlights:

-Architected and constructed the company's first ever bottom's up forecasting and budgeting model.

-Established a system of pricing models that spanned the company's product offering that ensured each sale produced the company's target profit margins.

- Underwrote the successful acquisition of a \$50 MM national default title insurance business that has capitalized on the modeled synergies with our existing business, increasing net income over pro forma.
- Procured a range of ROI models for our Loan Servicing division that effectively model returns related to the liquidation of short sales, REO, foreclosures, and other types of residential real estate investments for our loss mitigation department.
- Built daily P&L models for certain struggling lines of business that lead to increased profitability and understanding of different customer dynamics that were causing variable levels of margin.

Level 3 Communications

Financial Analyst

Dec 2009 - Sep 2010

- Leveraging broad competencies in conducting complex financial analysis, prepared monthly forecasts and annual cash flow projections. Conducted ROI and IRR analyses on large scale telecommunications sales proposals and asset sales. Built complex financial models for the purpose of providing detailed product level revenue projections. Coordinated efforts between sales teams and capital teams to ensure optimum sales performances.

Highlights:

- Established innovative process that effectively and efficiently “cleaned up” an automated billing system.
 - Created financial model that consolidated all large-scale sales deals resulting in a more accurate cash flow forecast.
 - Built forecast driver model leading budget to a 99.5% accuracy reading, off only .5% from budget.
- Leveraging broad competencies in conducting complex financial analysis, prepared monthly forecasts and annual cash flow projections. Conducted ROI and IRR analyses on large scale telecommunications sales proposals and asset sales. Built complex financial models for the purpose of providing detailed product level revenue projections. Coordinated efforts between sales teams and capital teams to ensure optimum sales performances.
- Highlights: -Established innovative process that effectively and efficiently “cleaned up” an automated billing system. -Created financial model that consolidated all large-scale sales deals resulting in a more accurate cash flow forecast. -Built forecast driver model leading budget to a 99.5% accuracy reading, off only .5% from budget.

Macerich

Asset Management Analyst

Macerich Dec 2005 - Dec 2009

- I was recruited as a revenue analyst to build models for regional shopping malls leveraged to track and monitor monthly revenue cycles. I transitioned into an asset management role and oversaw a 14 million square foot portfolio of office buildings, strip retail centers, hotels, and shopping malls. I analyzed lease proposals, created asset reports for institutional partners, and provided P&L analysis, leasing analysis, and tracking for 10-year cash flow projections.

Highlights:

-Supported debt financing on a portfolio of properties that raised \$175 MM.

-Underwrote the successful redevelopments of two high-end retail shopping centers, Santa Monica Place (475k sq ft), and The Oaks (1.3 MM sq ft), representing a total investment of \$750 MM.

-Wrote investment analysis for \$25 MM sustainable energy reduction initiative and achieved 33% return on investment.

I was recruited as a revenue analyst to build models for regional shopping malls leveraged to track and monitor monthly revenue cycles. I transitioned into an asset management role and oversaw a 14 million square foot portfolio of office buildings, strip retail centers, hotels, and shopping malls. I analyzed lease proposals, created asset reports for institutional partners, and provided P&L analysis, leasing analysis, and tracking for 10-year cash flow projections. Highlights: -Supported debt financing on a portfolio of properties that raised \$175 MM. -Underwrote the successful redevelopments of two high-end retail shopping centers, Santa Monica Place (475k sq ft), and The Oaks (1.3 MM sq ft), representing a total investment of \$750 MM. -Wrote investment analysis for \$25 MM sustainable energy reduction initiative and achieved 33% return on investment.

Education

W. P. Carey School of Business – Arizona State University

BS, Business Mgt/Finance BS, 1999 - 2003

Jason Pear

Experience

NextEra Energy Resources

Senior Attorney

May 2020 - Present

Governance subject matter expert supporting business enterprise.

The Bernstein Law Firm

Associate Attorney

May 2012 - May 2020

Attorney with expertise advising client on wide variety of corporate, transactional, and litigation matters including negotiating corporate documents, purchase/sale agreements, mergers and acquisitions, acquisition financing, entity formation and operating agreements/shareholder agreements, lease agreements, and employment contracts.

Kaplan Zeena LLP

Associate

2010 - 2012

Commercial litigation associate performing legal research, motion drafting, document review, and legal analysis.

Education

Duke University School of Law

J.D., Law

2006 - 2009

Activities and societies: Duke Journal of Gender Law & Policy, Community Enterprise Clinic, Environmental Law Clinic
Activities and societies: Duke Journal of Gender Law & Policy, Community Enterprise Clinic, Environmental Law Clinic

Binghamton University

B.A., Geography

2002 - 2005

Activities and societies: Professional Fraternal Council, Phi Alpha Delta, Dean's List, Gamma Theta Upsilon - International Honor Society in Geography, Golden Key International Honour Society

Attachment 9

NextEra Energy Services New York, LLC

601 Travis Street, Suite 1400, Houston, TX 77002 · 1-877-375-4674 · www.NextEraEnergyservices.com

Customer Service Hours: Monday – Friday 7am – 6pm CST, Saturday 8am – 5pm CST

(Product Name)

Document Effective Date:

Natural Gas Supplier Contract Summary

(Utility Name)

Natural Gas Supplier Information	NextEra Energy Services New York, LLC (877)375-4674 www.NextEraEnergyservices.com Your Natural Gas Supplier sets your supply prices and charges.		
Price Structure	Fixed Rate		
Natural Gas Supply Price:	XXX ¢/Ccf		
For a Customer Who Uses: The Estimated Monthly per Ccf Rate Is:	15 Ccf per Month	80 Ccf per Month	120 Ccf per Month
	\$ XXX	\$ XXX	\$ XXX
Monthly Gas Management Fee	\$ XXX per month		
Statement Regarding Savings	A fixed generation price may not always provide savings.		
Deposit Requirements	None		
Incentives	None		
Contract Start Date	Service with NextEra Energy Services New York, LLC will begin on the meter read date set by your Natural Gas Distribution Company (unless the parties otherwise agree).		
Contract Duration/Length	XX billing cycles		
Cancellation/Early Termination Fees	None		
End of Contract	You will receive two (2) separate written notifications prior to the expiration of your contract term (or any proposed change to your terms of service). An Initial Notice shall be provided between sixty (60) and seventy-five (75) days prior to the expiration of your contract (or any proposed change to your terms of service). The Options Notice shall be provided at least forty-five (45) days prior to the expiration date of your contract (or any proposed change to your terms of service). Unless a renewal term greater than one month is established with your affirmative consent, your contract will automatically continue under the NextEra Energy Services New York, LLC month-to-month plan, which has a variable rate that can change at the sole discretion of NextEra Energy Services New York, LLC; you may cancel the month-to-month plan at any time without cancellation penalty.		

Customer Service Hours: Monday – Friday 7 am – 6 pm, Saturday 8 am – 5 pm CST

Natural Gas Supplier (NGS) License No. TBD

Pennsylvania Service Territory Natural Gas Disclosure Statement

This is an agreement between NextEra Energy Services New York, LLC (“NES”, “us”), and the customer (“Customer”, “you”). These terms and conditions together with the Natural Gas Supplier Contract Summary (“Contract Summary”), which are incorporated herein by reference, constitute the agreement between you and NES (the “Agreement”). NES is licensed by the Pennsylvania Public Utility Commission (“PUC”) as a Natural Gas Supplier (“NGS”) provider to offer and supply natural gas service in Pennsylvania. Subject to the terms and conditions of this Agreement, NES agrees to sell and deliver, and you agree to purchase and accept the quantity of Natural Gas, as measured or estimated by your Natural Gas Distribution Company (“NGDC”), necessary to meet your residential or small commercial requirements based upon consumption data obtained by NES and upon the natural gas delivery schedule of the NGDC.

The Parties hereby agree as follows:

1. Purpose: The purpose of this Agreement is to authorize NES to become your natural gas supplier and you authorize NES to undertake whatever steps are necessary to accomplish your switch. NES will begin providing natural gas service to you on the next applicable meter read date after the NGDC processes your enrollment and your service will continue throughout the term of this Agreement. NES natural gas service will be delivered to you using your NGDC’s natural gas distribution wires. You represent and warrant that the natural gas supply being purchased under this Agreement is to be used solely for residential or small commercial purposes. NES’ obligations under this Agreement are conditioned on you providing complete and accurate information, on you remaining an NGDC distribution customer throughout the term and remaining under the applicable residential or small commercial natural gas rate class without delinquent payments or an active payment arrangement at the time of enrollment. The natural gas will be delivered to your meter(s) whereupon you shall be deemed to have full possession and control of such Natural Gas.

2. Right of Rescission: You may rescind this Agreement without fees or penalty within three (3) business days of receiving this Disclosure Statement. You can rescind by contacting your NGDC or NES, either in writing, orally, or electronically via email. Please provide your name, address, phone number, and account number and a statement that you are rescinding your Agreement. Please contact NES should you have questions regarding your right of rescission.

3. Definitions: “Commodity Charges” are the charges for basis gas supply service which is sold by heating value to volume (CCF). “Distribution Charges” are the charges for delivery of natural gas from the point of receipt into the NGDC’s system.

1. Pricing: For the initial term, your price for natural gas service provided under this Agreement is XX.XXXX¢/Ccf. There is a Monthly Gas Management Fee of \$X.XX. The price provided for in this agreement also includes estimated state taxes while excluding any applicable county taxes. For your reference, this price includes natural gas commodity. This price does not include Distribution Charges, NGDC charges, or sales, use, gross receipts and other transaction taxes. If applicable, these taxes will be billed in addition to the charges for natural gas commodity service.

4.

Generation Price at Various Usage Levels:

15 Ccf per Month	80 Ccf per Month	120 Ccf per Month
\$XXX	\$XXX	\$XXX

You acknowledge that the rate selected during enrollment is subject to our verification of your NGDC service area, rate class, and historical usage/demand levels. If we find your meter(s) do not match the NGDC service area, rate class, or usage/demand thresholds as stated during enrollment, NES may, in its sole discretion, terminate this Agreement. Commodity Prices and Charges are set by the natural gas supplier that you have chosen. The Public Utility Commission regulates distribution prices and services.

You may obtain the previous 24 months' average monthly billed prices for your rate class and NGDC service territory by contacting NES at 1-877-375-4674 or via www.nexteraenergyservices.com. If NES has not been providing service in your rate class and NGDC service territory for 24 months, NES will provide the average monthly billed prices for the months available to date.

Please see paragraph below for the type of product as disclosed in the Contract Summary.

Fixed Rate Plan: You will pay the fixed price as specified in the Contract Summary for the length of your initial term of this Agreement. The agreement will automatically renew on a month-to-month variable price until cancelled by you or NES in accordance with Section 13. You will incur charges for the NGDC's delivery and distribution services.

Variable Rate Plan: Customers on a variable plan will pay a variable price per CCF, which is determined by NES in its sole discretion. The variable can be based on a variety of factors and is not solely driven by current and future market prices or risks. The variable price can change without prior notice to you unless required by law. **The monthly variable price will be communicated at the time of billing by the utility.** There is not a limit on how much the price may change from one billing cycle to the next. In some cases, the variable may vary significantly from the price during the initial term of this Agreement. The following are some, but not all, of the material factors that can influence NES' determination of the initial variable price at the end of your initial term and any subsequent changes to the variable price: (i) the current and future expected prices for wholesale natural gas supply (including an analysis of the supply and demand factors affecting these prices, if desired) and NES' desired risk premiums on any pricing; (ii) NES' supply position in the market and its comfort level with respect to those positions; (iii) NES' expected gross margin, target gross and profit margins, and desired revenues; (iv) NES' customer counts and attrition; and/or (v) the prices charged by competitors, and the NGDC. Historical pricing is not indicative of current or future pricing. You may obtain the previous 24 months' average monthly billed prices for your rate class and NGDC service territory variable plans by calling Frontier Customer Care at the tollfree telephone number set forth below and at <https://www.frontierutilities.com/pennsylvania/Resource/Price-History-Chart-PA>.

You will incur charges for the NGDC's delivery and distribution services

5. Billing and Payment Terms: You will receive a single bill, typically on a monthly basis, from your NGDC that will contain both your NES and NGDC's charges. You will pay your bill in accordance with the NGDC's billing and payment terms. Your payment will be due to the NGDC by the date specified in the bill. See Section 8 below for information regarding late payment penalties. Your NGDC may offer you budget billing or other payment plans, however NES does not offer budget billing for NES' charges.

6. Failure to Pay: In the event that you fail to pay your bill or fail to meet any agreed-upon payment arrangement while under the initial term or during any renewal period, your service may be terminated in accordance with your NGDC's tariffs and your Agreement with NES may be automatically terminated, leading to late fees and/or early termination penalties (See Section 8 for more information). NES may cancel this Agreement for nonpayment upon fourteen (14) calendar days' advance written notice. Such disconnection and/or termination will not relieve you of your payment obligations to NES, including any applicable early termination fee, or to your NGDC for service, up to the date of such disconnection and/or termination.

7. Switching: If you change your natural gas supplier, your NGDC may apply a switching fee. If you return to your NGDC after switching to a retail energy service provider, you may or may not be served under the same rates, terms and conditions that apply to other customers served by the NGDC. NES cannot guarantee a switch of your account to NES will occur by a specific date and NES will not be liable for delays in the process.

8. Fees: NES will not charge you for starting or stopping this Agreement if accomplished within the terms of this Agreement. This does not prohibit an early termination fee or other penalty for failure to adhere to this Agreement.

Early Termination Fee: If your fixed price plan is terminated during the initial term of your Agreement, except as specifically set forth in Section 13 regarding Permitted Terminations, NES will assess you an early termination fee as set forth in the Contract Summary. Such charge is intended to compensate NES for losses and expenses it estimates it will incur as the result of the early termination of a customer's fixed rate plan. The early termination fee may be a flat fee or a certain amount multiplied by remaining months between the termination date and initial term end date. NES will not charge an early termination fee to a customer on a variable rate plan.

Late Fees: If you fail to remit payment to your NGDC by the due date on the bill, NES may apply a onetime 5% late fee to the balance. In addition, all invoiced balances not paid in full by the due date are subject to NGDC's late payment policies and procedures. Acceptance by your NGDC of any partial payment from you will not relieve you of your obligation to pay the full amount owed.

Collection Fees: You shall be responsible for any and all collection costs incurred by NES.

9. Length of Agreement ("Term"): This agreement shall be binding as of the date that your enrollment or re-enrollment is accepted by us, which will not be before the expiration of your 3-day right of rescission as described above. Your service with us will begin on the meter read date set by your NGDC (unless you and we otherwise agree), sometimes taking up to two billing cycles to complete, shall continue in effect for 12 billing cycles, unless terminated or renewed as provided in this Agreement. The Agreement will end on your meter read date at the end of such period.

10. Expiration of Term/Renewal/Change in Terms: If you have a fixed duration contract approaching the expiration date, or whenever we propose to change the terms of service, you will receive two separate written notifications, the first approximately 60 to 75 days in advance and the second 45 days in advance of either the expiration date or the effective date of the proposed changes. These notifications will explain your options going forward.

11. Assignment: You may not assign the Agreement, in whole or in part, or any of your rights or obligations under the Agreement without our prior written consent. NES may, without your consent, (i) as part of any financing or other financial arrangements, assign, sell or pledge this Agreement or its accounts, revenues, or proceeds, or (ii) assign this Agreement to an affiliate of NES or to any other person or entity succeeding to all or a substantial portion of the assets of NES. You will receive at least fourteen (14) days' written notice in the event of an assignment.

12. Information Release Authorization: Throughout the term of this Agreement, you authorize NES to obtain information from your NGDC that includes, but is not limited to, account name, account number, billing address, service address, telephone number, standard offer service type, historical and future energy usage, rate classification, meter readings, characteristics of energy service and, when charges hereunder are included on your bill from NGDC, billing and payment information from NGDC. You authorize NES to release such information to third parties that need to know such information in connection with your natural gas service. These authorizations shall remain in effect as long as this Agreement is in effect. If you fail to remit payment in a timely fashion, NES may report the delinquency to a credit-reporting agency. NES will not disclose your social security number and/or account number(s) without your express written consent except for purposes of NES's own collections and credit reporting, or in assigning a customer contract to another natural gas supplier.

13. Termination: The Agreement will automatically terminate if any of the following occurs: i) the requested service location is not serviced by the NGDC; ii) you move outside the NGDC service area or to an area not served by NES; or iii) NES returns you to the NGDC's applicable tariff service, provided that NES is permitted to terminate the agreement under the terms and conditions of this Agreement.

NES' Termination Rights: We may terminate this Agreement if you fail to pay amounts due to us or otherwise fail to perform your obligations under this Agreement. We may also terminate this Agreement: (i) if your NGDC is unable to read your meter for three (3) months in a row; (ii) if at any time you request separate bills from your NGDC and NES; (iii) if the NGDC removes you from their consolidated billing program and requires that NES bill you separately for your natural gas service; (iv) if for any reason NES is no longer able to economically continue this Contract; (v) if you have an outstanding payment arrangement with your NGDC; (vi) due to a change in law or other act beyond NES' reasonable control (that adversely affect performance of services under this Agreement; or (vii) if the information provided by you is or becomes untrue. We will notify you in writing at least fourteen (14) days prior to termination of this Agreement.

Your Termination Rights: You may terminate without an early termination fee ("Permitted Terminations"): (i) as specified in Section 2 regarding rescission period; or (ii) if you move outside NES' service area or into an area where NES charges a different price, by providing NES with a forty-eight (48) hours prior notice of such move. You may terminate this Agreement during a month-to-month renewal period upon fourteen (14) days' notice effective as of the end of the next applicable meter read date after expiration of the required notice period.

14. Rewards Program: For purposes of receiving rewards, active accounts are defined as those (i) that are billing more than \$0 and (ii) for which we have not received a request to discontinue service or change programs and (iii) have no past-due balance owed during the minimum required number of days stated in the offer. We reserve the right to disqualify any account holder from participation in reward programs.

15. Dispute Resolution: Please contact NES with any questions concerning this Agreement or any dispute related to this Agreement. NES will attempt to resolve any disagreement or complaint you may have. If your complaint is not resolved after you have called NES and/or your NGDC, or for general utility information, residential and business customers, an informal complaint may be filed through the PUC's Bureau of Consumer Services (BCS). The informal complaint may be filed by mail at: PUC, Bureau of Consumer Services, 400 North Street, Keystone Bldg., Harrisburg, PA 17120 or toll free at 1800- 692-7380 or online at www.puc.state.pa.us and the Office of Consumer Advocate at (800) 684-6560. Information about shopping for a gas supplier is available at www.PaGasSwitch.com or other successor media platform as determined by the Commission, by calling the Commission at (800) 692-7380 and at www.oca.state.pa.us.

BOTH YOU AND NES AGREE TO IRREVOCABLY AND UNCONDITIONALLY TO WAIVE ANY RIGHT TO TRIAL BY JURY OR TO INITIATE OR BECOME A PARTY TO ANY CLASS ACTION CLAIMS IN RESPECT OF ANY ACTION, SUIT OR PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OR RELATING TO THIS AGREEMENT

16. CONTACT INFORMATION: NextEra Energy Services New York, LLC ·601 Travis Street, Suite 1400, Houston, Texas 77002 ·Toll Free: 1-877-375-4674 ·Hours of Operation: Monday – Friday, 7AM – 6PM CT, Saturday 8AM – 5 PM CT ·Website: www.nexteraenergyservices.com ·Email: custserv@nexteraenergyservices.com NGS License No. TBD

Attachment 11(a)

Appendix A

APPLICATION AFFIDAVIT

State of Texas

:

:

ss.

County of Harris

:

Ryan McGeachie, Affiant, being duly [sworn/affirmed] according to law, deposes, and says that: He is the president of NextEra Energy Services New York, LLC. That he is authorized to and does make this affidavit for said Applicant.

That the Applicant herein Ryan McGeachie has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa.C.S. § 2208 (c)(1) and 52 Pa. Code § 62.109(a).

That the Applicant herein Ryan McGeachie answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Ryan McGeachie acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

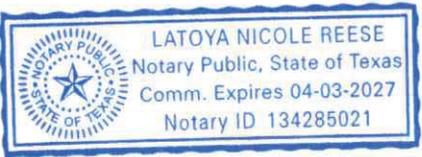
That the Applicant herein Ryan McGeachie acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

[Handwritten signature of Ryan McGeachie]

Signature of Affiant

Sworn and subscribed before me this 18th day of November, 2024.



[Handwritten signature of Latoya Nicole Reese]

Signature of official administering oath

My commission expires April 3, 2027.

Attachment 11(b)

Appendix B

OPERATIONS AFFIDAVIT

State of Texas :
: ss.

County of Harris :

Ryan McGeachie, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the president of NextEra Energy Services New York, LLC("Applicant").

That he is authorized to and does make this affidavit for said Applicant.

That Ryan McGeachie, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Ryan McGeachie, the Applicant herein, asserts that he possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Ryan McGeachie, the Applicant herein, acknowledges that failure to comply with any provision of Chapter 22 of the Public Utility Code or the rules, regulations, orders or directives of the Department of Revenue or of the Commission, including, but not limited to, engaging in anticompetitive behavior, shall be cause for the Commission to revoke the Applicant's license. See 66 Pa.C.S. § 2208(c)(2). The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa.C.S. § 506 (relating to the inspection of facilities and records).

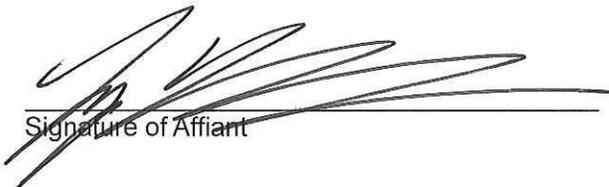
Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That Ryan McGeachie, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa.C.S. § 506 and the standards and billing practices of 52 Pa. Code Chapter 56.

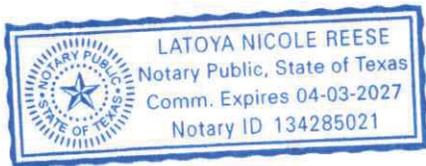
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 18th day of November, 2024.





Signature of official administering oath

My commission expires April 3, 2027.