

# Pennsylvania Public Utility Commission

Natural Gas Supplier (NGS) License Application Package

**Jamp Management Inc.**

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Jamp Management Inc., d/b/a N/A, for approval to offer, render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any d/b/a fictitious name), primary address, web address, and telephone number of Applicant:

Legal Name: Jamp Management Inc.  
Primary Address: 15251 Cherry Creek Lane, Delray Beach, Florida, 33446  
Telephone Number: (347) 687- 8586  
Web address: www.jampmanagement.com

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Address: Pennsylvania Registered Agent  
502 W 7th St STE 100  
Erie, PA 16502, USA  
Phone Number: (347) 687- 8586  
Fax Number: The Pennsylvania Registered Agent does not have a fax number.

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application and future inquiries should be addressed.

**NOTE:** To ensure timely receipt of regulatory information, a contact employed directly by the Applicant, and not a consultant, is preferred.

Name: Anthony Salamone  
Primary Address: 15251 Cherry Creek Lane, Delray Beach, Florida, 33446  
Telephone Number: (347) 687 - 8586  
Email address: asalamone@jampmanagement.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Jamp Management Inc. utilizes outside counsel for legal matters.

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Name: Johanna Salamone  
Primary Address: 15251 Cherry Creek Lane, Delray Beach, Florida, 33446  
Telephone Number: (347) 687 - 8586  
Email address: Johanna@jampmanagement.com

## 2. **BUSINESS ENTITY FILINGS AND REGISTRATION**

- a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. § 311, Form DSCB: 54-311.

**or**

The Applicant will not be using a fictitious name.

- b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**  
*(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)*

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. § 412 relating to Department of State filing requirements.

**or**

The Applicant is a:

- domestic general partnership (\*)
- domestic limited partnership (15 Pa.C.S. § 8621)
- foreign general or limited partnership (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability partnership (15 Pa.C.S. §§ 8201 and 8221)
- foreign limited liability general partnership (15 Pa.C.S. §§ 411 and 412)
- foreign limited liability limited partnership (15 Pa.C.S. §§ 411 and 412)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa.C.S. §§ 411 and 412.

**or**

The Applicant is a:

- domestic corporation (15 Pa.C.S. § 1308)
- foreign corporation (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability company (15 Pa.C.S. § 8821)
- foreign limited liability company (15 Pa.C.S. §§ 411 and 412)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Jamp Management Inc. has provided proof of compliance with the appropriate Department of State filing requirements. Please see Exhibit 1

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

Jamp Management Inc. has provided the state in which it's incorporated and a copy of its charter documentation. Please see Exhibit 2

- Give name and address of officers.

Principal: Johanna Salamone  
 Primary Address: 15251 Cherry Creek Lane, Delray Beach, Florida, 33446  
 Telephone Number: (347) 687 - 8586  
 Email address: Johanna@jampmanagement.com

### **3. AFFILIATES AND PREDECESSORS**

*(both in state and out of state)*

- a. AFFILIATES:** Give name and address of any affiliates currently doing business and state whether the affiliates are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Jamp Management Inc. does not have any affiliates and does not currently have any affiliates applying to do business in Pennsylvania.

- b. PREDECESSORS:** Identify any predecessors of the Applicant and provide the names under which the Applicant has operated, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Jamp Management Inc. does not have any predecessors.

- c. RELATED DOCKET NUMBERS:** Provide the Docket Numbers for any previous Pennsylvania PUC licenses for the Applicant, all affiliates, and any predecessors. If the Applicant does not have any related Docket Numbers, explicitly state so.

Jamp Management Inc. applied as a Broker/Marketer engaged in the business of supplying electricity services to the Pennsylvania PUC on 3/1/2025 and is awaiting a Docket Number.

#### 4. OPERATIONS

- a. APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of a natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
- natural gas interstate pipeline
  - municipality providing service outside its municipal limits
  - local gas distribution company
  - retail supplier of natural gas services in the Commonwealth
  - a natural gas producer
  - a broker/marketer engaged in the business of supplying natural gas services
  - Other. (Identify the nature of service being rendered)

**OR**

- The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
  - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

Jamp Management Inc. will offer services as a Broker/Marketer which does not take title for electricity or natural gas.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- |   |   |
|---|---|
| <input type="checkbox"/> Columbia   | <input type="checkbox"/> Philadelphia Gas Works       |
| <input type="checkbox"/> National Fuel Gas  | <input type="checkbox"/> UGI Utilities – Gas Division |
| <input type="checkbox"/> PECO   | <input type="checkbox"/> Valley Energy                |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Natural Gas Division |   |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Gas Division         |   |

All of the above

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):
  - Residential and Small Commercial Customers in a Mixed Meter Capacity -  
This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. **This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers.** Further information may be found in the Licensing Requirements Applicable to Mixed Meter Scenarios Secretarial Letters served March 25, 2011, and July 3, 2013, at Docket No. M-2009-2082042.

- f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Jamp Management Inc. proposes to actively market within the Commonwealth on the start date of April 1, 2025.

## 5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Jamp Management Inc. has not been a defendant of criminal or civil proceedings within the last five (5) years. Jamp Management Inc. does not have any affiliates or predecessors.

- b. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

Jamp Management Inc. has no actions or complaints to list.

- c. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. Additionally, provide details of any actions the applicant has undertaken that will prevent the items listed above from occurring if licensed in Pennsylvania.

Jamp Management Inc. has no proceedings or actions against it and plans to prevent these items from occurring by exercising effective management and operations. Jamp Management Inc. values proactive risk management and has a strong adherence to Pennsylvania's regulatory requirements to ensure ongoing compliance and mitigate any future risks.

## 6. PROOF OF SERVICE

***Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.  
(Example Certificate of Service is attached at Appendix C)***

- a.) **STATUTORY AGENCIES:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide proof of service of a signed and verified Application with attachments on the following:

**Office of Consumer Advocate**  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

**Office of the Attorney General**  
**Bureau of Consumer Protection**  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

**Office of Small Business Advocate**

Forum Place  
555 Walnut Street, 1st Floor  
Harrisburg, PA 17101

**Department of Revenue**

**Bureau of Compliance**  
PO Box 281230  
Harrisburg, PA 17128-1230

**Pennsylvania Public Utility Commission**

**Bureau of Investigation & Enforcement**

Commonwealth Keystone Building  
400 North Street, 2 West  
Harrisburg, PA 17120

b.) **NGDCs:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission’s Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission’s Regulations, 52 Pa. Code § 5.14. Contact information for each NGDC is as follows.

<p><b>Columbia Gas of PA, Inc.</b>  Transport Support Services  290 W. Nationwide Blvd.  Columbus, OH 43215  PH: 614.460.4980 <a href="mailto:transportevaluations@nisource.com">mailto:</a>  e-mail: <a href="mailto:transportevaluations@nisource.com">transportevaluations@nisource.com</a></p>	<p><b>National Fuel Gas Distribution Corp.</b>  Daniel Czechowicz, Director – Gas Supply Administration  6363 Main Street  Williamsville, NY 14221  PH: 716.857.6917  e-mail: <a href="mailto:czechowiczd@natfuel.com">czechowiczd@natfuel.com</a></p>
<p><b>Peoples Natural Gas Company LLC – Peoples Natural Gas Division</b>  Carol Scanlon  375 North Shore Drive  Pittsburgh, PA 15212  PH: 412.208.6931  FAX: 412.208.6577  e-mail: <a href="mailto:Carol.Scanlon@peoples-gas.com">Carol.Scanlon@peoples-gas.com</a></p>	<p><b>Peoples Natural Gas Company LLC – Peoples Gas Division</b>  Carol Scanlon  375 North Shore Drive  Pittsburgh, PA 15212  PH: 412.208.6931  FAX: 412.208.6577  e-mail: <a href="mailto:Carol.Scanlon@peoples-gas.com">Carol.Scanlon@peoples-gas.com</a></p>
<p><b>PECO</b>  Suzette Adams. Sr. Manager, Gas Supply and Transportation  2301 Market Street, S-18  Philadelphia, PA 19103  PH: 215.841.6467  Email: <a href="mailto:Suzette.Adams@exeloncorp.com">Suzette.Adams@exeloncorp.com</a></p>	<p><b>Philadelphia Gas Works</b>  Ryan Reeves, Director Supply Transportation &amp; Control  800 West Montgomery Avenue  Philadelphia, PA 19122  PH: 215.787.5103  email: <a href="mailto:pgwchoicesupply@pgworks.com">pgwchoicesupply@pgworks.com</a></p>
<p><b>UGI Utilities, Inc. – Gas Division</b>  Sherry Epler  1 UGI Drive  Denver, PA 17517  PH: 610.796.3447  Email: <a href="mailto:sepler@ugi.com">sepler@ugi.com</a></p>	<p><b>Valley Energy Inc.</b>  Ed Rogers  523 South Keystone Avenue  Sayre, PA 18840-0340  PH: 570.888-9664  FAX: 570.888.6199  email: <a href="mailto:erogers@ctenterprises.org">erogers@ctenterprises.org</a></p>

**7. FINANCIAL FITNESS**

a. **BONDING:** In accordance with 66 Pa.C.S. § 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.

Jamp Management Inc. has provided an attachment of its Organizational Chart showing that Jamp Management Inc. is 100% owned by Johanna Salamone.

Please see Exhibit 3.

- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)

Jamp Management Inc. does not have a parent company and therefore there is no parent company financial and credit information to provide.

- Applicant's accounting statements, including balance sheet and income statements for the past two years.

Jamp Management Inc. has provided internal financial statements for past two years. Please see confidential items.

- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.

Jamp Management Inc. is not a rated company and therefore does not have this information to provide at this time.

- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.

Jamp Management Inc. does not have insurance specifically intended to support its financial fitness to perform its obligations as a licensee

- Audited financial statements exhibiting accounts over a minimum two-year period.

Jamp Management Inc. does not have audited financial statements. In lieu of audited financial statements, Jamp Management Inc. has provided internal financial statements.

- Bank account statements (3-12 recent consecutive months), tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

Jamp Management Inc. has provided internal financial statements in lieu of bank statements and tax returns. Further documentation can be provided if necessary to support Jamp Management Inc.'s financial fitness. Please see confidential items.

c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Jamp Management Inc. operates as a Broker/Marketer only and is funding its operations with cash capitalization from ownership.

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Jamp Management Inc. fees will be collected via upfront payment and residual per unit commission.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Principal: Johanna Salamone  
Primary Address: 15251 Cherry Creek Lane, Delray Beach, Florida, 33446  
Telephone Number: (347) 687 - 8586  
Email address: Johanna@jampmanagement.com

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

*All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.*

*Item 7A on the Tax Certification Statement is designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.*

7A on the Tax Certification Statement is not applicable to Jamp Management Inc. because Jamp Management Inc. does not collect or remit sales tax in the state of Pennsylvania.

Jamp Management Inc. has provided 7B on the Tax Certification Statement per Appendix I.

## 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.

Resumes are enclosed for Johanna Salamone, Principal, and Anthony Salamone, Business Development. Please see Exhibit 4 and Exhibit 5.

- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.

Jamp Management Inc. is applying as Broker/Marketer and not a supplier of natural gas services, therefore, Jamp Management Inc. does not need to provide summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.

- Type of customers and number of customers Applicant currently serves in other jurisdictions.

Jamp Management Inc. is applying as Broker/Marketer, therefore, all acquired customers are serviced by supply partners.

- Staffing structure and numbers as well as employee training commitments.

Johanna Salamone is the Principal of Jamp Management Inc. and has one employee to help with administrative matters. Sales efforts are completed by contractors who are trained using Jamp Management Inc.'s quality and assurance training manual and all operations are managed and overseen by the Principal.

- Business plans for operations within the Commonwealth.

Jamp Management Inc. sales and marketing is executed by agents in the company to enroll residential, small commercial, and large commercial customers for energy supply with trusted partners.

- Any other information appropriate to ensure the technical capabilities of the Applicant.

Jamp Management Inc. does not have any further support or information to provide on the subject of its technical capabilities.

**b. PROPOSED MARKETING METHOD** *(check all that apply)*

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer**
- Other (Describe):

**c. DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

**d. OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Jamp Management Inc. will provide all sales personnel with a copy of its quality assurance and training manual and performance will be periodically reviewed by the Principal and any management personnel that is tasked with such oversight.

- e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

A resume is enclosed for Johanna Salamone, Principal of Jamp Management Inc.

## 9. DISCLOSURE STATEMENT:

*(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)*

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Disclosure statement is not applicable because Jamp Management Inc. is applying for a license exclusively as a Broker/Marketer.

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa.C.S. § 2208(d) and 52 Pa. Code § 62.112(a). Transferee will be required to file the appropriate licensing application.

AGREED

d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa.C.S. §§ 4902, 4903, and 4904, relating to perjury and falsification in official matters.

AGREED

**g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

**h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

**i. FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

## **11. AFFIDAVITS**

**(All affidavits must be notarized before filing.)**

**a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

Jamp Management Inc. has provided a complete and officially notarized Application Affidavit A stating that the information submitted in this application is truthful and correct.

**b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

Jamp Management Inc. has provided an officially notarized Operations Affidavit B stating that Jamp Management Inc. will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws.

## **12. NEWSPAPER PUBLICATIONS**

***Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.***

**All Applicants MUST include a Commission issued Docket Number in their publications.** Docket Numbers are issued to new applicants when an application packet is submitted to the PUC's Secretary's Bureau. **Newspaper publications published without a Commission issued Docket No. will be rejected.** For more information, see 52 Pa. Code § 62.107.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and **must be supplied to the Commission before the applicant is licensed.**

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News or Philadelphia Inquirer	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Citizens' Electric						X	
Duquesne				X			
Met Ed		X	X		X		
PECO			X				
Penelec	X	X			X	X	X
Penn Power	X			X			
Pike					X		
PPL		X	X		X	X	
UGI					X		
Wellsboro						X	
West Penn		X		X		X	X
Entire Commonwealth	X	X	X	X	X	X	X

*(Newspaper Publication Templates are provided at Appendices K and L)*

### 13. SIGNATURE

Applicant:: Jamp Management Inc.

By: Johanna Salamone 2/20/25

Title: Principal

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of Pennsylvania

ss.

County of Palm Beach County

Johanna Salamone, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Principal (Office of Affiant) of Jamp Management Inc. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Jamp Management Inc. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa.C.S. § 2208 (c)(1) and 52 Pa. Code § 62.109(a).

That the Applicant herein Jamp Management Inc. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Jamp Management Inc. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Jamp Management Inc. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

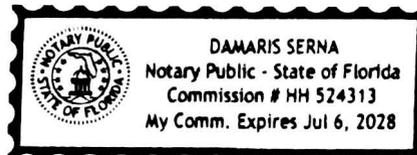
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Johanna Salamone  
Signature of Affiant

Sworn and subscribed before me this 11 day of March, 2025

[Signature]  
Signature of official administering oath

My commission expires 7-6-28



**Appendix B**

**OPERATIONS AFFIDAVIT**

[Commonwealth/State] of  Pennsylvania  :  
 : ss.  
County of  Palm Beach County  :

Johanna Salamone , Affiant, being duly [sworn/affirmed] according to law,  
deposes and says that:

[He/she is the  Principal  (Office of Affiant) of  Jamp Management Inc.   
(Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That  Jamp Management Inc. , the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That  Jamp Management Inc. , the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That  Jamp Management Inc. , the Applicant herein, acknowledges that failure to comply with any provision of Chapter 22 of the Public Utility Code or the rules, regulations, orders or directives of the Department of Revenue or of the Commission, including, but not limited to, engaging in anticompetitive behavior, shall be cause for the Commission to revoke the Applicant's license. See 66 Pa.C.S. § 2208(c)(2). The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa.C.S. § 506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That Jamp Management Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa.C.S. § 506, § 2807(c), § 2807(d)(2), § 2809(b) and the standards and billing practices of 52 Pa. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

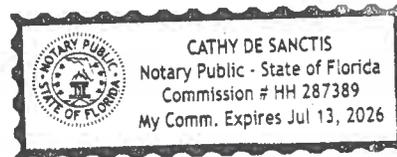
That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Johanna Salamone  
Signature of Affiant

Sworn and subscribed before me this 30<sup>th</sup> day of JANUARY, 2025.

Cathy De Sanctis  
Signature of official administering oath

My commission expires 7-13-2026.



Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

**Example  
CERTIFICATE OF SERVICE**

On this the 1 day of March 2025, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom or a USB flash drive, upon the following:

Bureau of Investigation & Enforcement  
Pennsylvania Public Utility Commission  
Commonwealth Keystone Building  
400 North Street, 2 West  
Harrisburg, PA 17120

Office of the Attorney General  
Bureau of Consumer Protection  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

Office of Consumer Advocate  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

Department of Revenue  
Bureau of Compliance  
PO Box 281230  
Harrisburg, PA 17128-1230

Office of Small Business Advocate  
Forum Place  
555 Walnut Street, 1st Floor  
Harrisburg, PA 17101

Vice President – Energy Supply  
Corning Natural Gas Holding Corporation  
330 West William Street  
Corning, NY 14830

Legal Department  
West Penn Power d/b/a Allegheny Power  
800 Cabin Hill Drive  
Greensburg, PA 15601-1689

Manager Energy Acquisition  
PECO Energy Company  
2301 Market Street  
Philadelphia, PA 19101-8699

Regulatory Affairs  
Duquesne Light Company  
411 Seventh Street, MD 16-4  
Pittsburgh, PA 15219

Office of General Counsel  
Attn: Kimberly A. Klock  
PPL  
Two North Ninth Street (GENTW3)  
Allentown, PA 18101-1179

Legal Department  
First Energy  
2800 Pottsville Pike  
Reading PA, 19612

UGI Utilities, Inc.  
Attn: Rates Dept. – Choice Coordinator  
1 UGI Drive  
Denver, PA 17517

Citizens' Electric Company  
Attn: EGS Coordination  
1775 Industrial Boulevard  
Lewisburg, PA 17837

Wellsboro Electric Company  
Attn: EGS Coordination  
33 Austin Street  
P. O. Box 138  
Wellsboro, PA 16901

  
\_\_\_\_\_  
Johanna Salamone, Principal

# Exhibit 1

**Business Details** | Contact Information | Business Operations | Tax Information | Representatives | Addresses | Documents | Checklists

Additional Information

## Business Details:

Legal Name	Business Structure	DOS Entity/File Number	DOS Date of Registration	Business Profile Status 	Amend	Edit
Jamp Management Inc.	Foreign Associations	.		Active	<a href="#">Business Filing Services</a>	

**STATE OF DELAWARE  
CERTIFICATE OF INCORPORATION  
(A STOCK CORPORATION)  
OF  
JAMP Management Inc.**

FIRST: The name of the Corporation is:

JAMP Management Inc.

SECOND: The address, including street, number, city, and county, of the registered office of the Corporation in the State of Delaware is 1209 Orange Street, Wilmington, Delaware 19801, and the name of the initial registered agent of the Corporation in the State of Delaware at said address is National Registered Agents, Inc.

THIRD: The purpose of the Corporation is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware.

FOURTH: The total number of shares of stock which the Corporation shall have authority to issue is 1,500 shares, no par value, all of which shall be of the same class and all of which are designated as common stock.

FIFTH: The name of the incorporator is Johanna Salamone and the mailing address of the incorporator is 19790 W. Dixie Hwy, Suite 1101, Aventura, FL 33180.

SIXTH: The Corporation is to have perpetual existence.

I, the undersigned, for the purpose of forming a corporation under the laws of the State of Delaware, do make, file and record this Certificate, and do certify that the facts herein stated are true, and I accordingly hereunto set my hand this 1st day of February, 2023.

/s/Johanna Salamone  
Johanna Salamone  
Incorporator

Exhibit 3

Jamp Management  
Inc. is 100% owned  
by Johanna  
Salamone

# Johanna Salamone

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## SUMMARY

Marketing management professional with a passion for delivering outstanding customer experiences to commercial and residential clients. Applying experience from different roles in the retail energy space created the ability to manage teams with expertise, confidence and care.

## PROFESSIONAL EXPERIENCE

### **ABN Energy LLC**

2023- Present

*President*

- Own and operate retail energy supply company
- Build and onboard marketing teams, customer service team and administrative support team to serve customers in a dependable, trustworthy way
- Manage and oversee client acquisitions
- Construct pricing plans based on customer needs and requests

### **Pay Less Energy LLC**

2022 - Present

*Secretary*

- Own and operate retail energy supply company
- Build and onboard marketing teams, customer service team and administrative support team to serve customers in a dependable, trustworthy way
- Manage and oversee client acquisitions
- Construct pricing plans based on customer needs and requests

### **Green USA, LLC**

2022 - Present

*President*

- Own and operate retail energy supply company
- Build and onboard marketing teams, customer service team and administrative support team to serve customers in a dependable, trustworthy way
- Manage and oversee client acquisitions
- Construct pricing plans based on customer needs and requests

### **Call Center**

2013 - 2022

*Customer Service and Marketing Managment*

- Answered calls and responded to customer inquiries
- Reviewed calls and verification recordings to determine if sales were complaint prior to enrollment in a variety of states and locations
- Managed client retention and documentation to support renewals

- Onboarded commercial customers including agreements, design pricing plans and establish customer service processes
- Responsible for marketing vendor onboarding and high-level management

# Anthony Salamone

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## SUMMARY

Retail energy veteran with more than a decade of experience in marketing and management. An entrepreneurial spirit, coupled with strong relationships in the energy industry, allows me to bring value to customers with different desires and needs.

## PROFESSIONAL EXPERIENCE

### **ABN Energy LLC**

*2023 - Present*

Business Development and Operations

- Manage operations and functions of retail energy supply company
- Assist in building and onboarding marketing teams, customer service team and administrative support team
- Oversee third-party vendors that deal with daily operations, finance and licensing
- Lead customer service and contract retention efforts with creative solutions

### **Pay Less Energy LLC**

*2022 - Present*

President

- Manage operations and functions of retail energy supply company
- Assist in building and onboarding marketing teams, customer service team and administrative support team
- Oversee third-party vendors that deal with daily operations, finance and licensing
- Lead customer service and contract retention efforts with creative solutions

### **Green USA, LLC**

*2022 - Present*

Business Development and Operations

- Manage operations and functions of retail energy supply company
- Assist in building and onboarding marketing teams, customer service team and administrative support team
- Oversee third-party vendors that deal with daily operations, finance and licensing
- Lead customer service and contract retention efforts with creative solutions

### **Call Center**

*2012 - 2022*

Founder and CEO

- Acquired residential and non-residential customers on behalf of multiple energy suppliers
- Managed risks specific to different service territories and customer classes
- Developed strategies for complex pricing plans and contract types
- Designed marketing campaigns to increase long-term client relationships and sales

**Call Center**  
Sales Director

*2008 - 2012*

- Responsible for residential and non-residential customer acquisition of 100,000+ meters
- Oversee compliance efforts by teaching rules by territory to sales/marketing teams
- Manage resources and maximize revenue margins
- Plan and oversee day-to-day operational processes