



April 16, 2025

RE: UVE Application for Telkore, Inc.

PA Public Utility Commission  
Secretary Chiavetta  
Commonwealth Keystone Bldg  
400 North Street, 2<sup>nd</sup> Floor, Room 01  
Harrisburg, PA 17120

Secretary Chiavetta,

Thank you for considering Telkore, Inc. as a Utility Valuation Expert with the Pennsylvania Public Utility Commission. With a background in telecommunications, I am excited about the prospect of reappropriating both our experience and strategic business relationships.

Telkore's tenure in telecommunications has involved close collaboration with legal, real estate, engineering, and financial teams to meet client objectives. I am confident that Telkore's technical expertise, combined with our commitment to fair dealings to public service and our breadth of experience with seasoned professionals will make Telkore a welcome addition to your list of Utility Valuation Experts.

Enclosed are the following:

UVE Application

Appendix A: Application Affidavit, notarized

Exhibit A: Printed Proof of Telkore's Active PA registration

Exhibit B: Resumes of Richard Wilson and Katherine Procopio

Exhibit C: List of other states where Telkore is registered and the registering agency.

Check payable to Commonwealth of PA in the amount of \$125.00

Thank you again for considering our application.

Sincerely,

A handwritten signature in blue ink, appearing to read "K. Procopio", with a long horizontal flourish extending to the right.

Kate Procopio, Vice President  
Telkore, Inc.

cc:

Office of Consumer Advocate



555 Walnut Street  
5th Floor Forum Place  
Harrisburg, PA 17101-1923

Office of Small Business Advocate  
Forum Place  
555 Walnut Street, 1st Floor  
Harrisburg, PA 17101

PA Public Utility Commission  
Bureau of Investigation and Enforcement  
Commonwealth Keystone Building  
400 North Street  
Harrisburg, PA 17120

TELKORE



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

In Re: Application of Telkore, Inc. to register as an Utility Valuation Expert (UVE) in the Commonwealth of Pennsylvania

Docket No: M-2016-2543193

Check one:

- Initial Application
Renewal Application

Fee: \$125 fee enclosed

1. Legal Name of the Applicant: Telkore, Inc.

Attach proof of compliance with appropriate Pennsylvania Department of State filing requirements. Please see Exhibit A

2. Trade or Commercial or Fictitious Names Used by Applicant (d/b/a):

- Check this box if the Applicant will not be using a fictitious name.
Check this box if the Applicant will be using a fictitious name or using a d/b/a (doing business as) another name and identify names below.

3. Applicant Address:

Street Name & Number: 536 Halyard Way
Post Office Box: PO BOX 536
City: Enola
State: PA
Zip Code: 17025
Telephone Number: 717-645-0178
Email Address: kprocopio@telkore.com
Website Address: www.Telkore.com

2 A copy of any document from the Pennsylvania Department of State (Pa. Dept. of State) documenting the Applicant's Pa. Dept. of State entity number is adequate. However, the document must indicate that the Applicant's Pa. Dept. of State registration is "active." Certified copies of Pa. Dept. of State documents are not required.

**Application for Registration as a Utility Valuation Expert (UVE)**

4. Point of Contact for this Application:<sup>3</sup>

Name: Kate Procopio

Title: Vice President

*Complete the following if different than above:*

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email address: \_\_\_\_\_

5. Parent & Subsidiary Companies & Affiliates:

*Parent Name and Contact Information.* Provide name and contact information for parent company. Check box if any parent company is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Parent Name: NONE

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

*Subsidiaries and Contact Information.* Provide name and contact information for all subsidiary companies. Check this box if any subsidiary is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Subsidiary Name: NONE

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

(Copy above information and paste on separate sheet as necessary for additional Subsidiaries)

<sup>3</sup> PLEASE NOTE: Upon approval of this application, this Contact Information will be listed on the Commission's UVE Registry.

<b>Application for Registration as a Utility Valuation Expert (UVE)</b>
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- Affiliates and Contact Information.** Provide name and contact information for all affiliated companies. Check box if any affiliate is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Affiliate Name: Procopio Property Services, Inc.  
 Street Name & Number: 536 Halyard Way  
 Post Office Box: \_\_\_\_\_  
 City: Enola  
 State: PA  
 Zip Code: 17025  
 Telephone Number: 717-645-0178  
 Email Address: kateprocopio@gmail.com

(Copy above information and paste on separate sheet as necessary for additional Affiliates)

6. **Contracts & Business Partnerships:**

- Check box if Applicant intends to or has operated under contract with or has partnered with an WWDC within the past five (5) years. Otherwise, insert NONE here: NONE.
- Check box if Applicant intends to or has operated under contract, subcontracted or partnered with a UVE within the past five (5) years. Otherwise, insert NONE here: NONE.

**If applicable, provide name(s) of WWDC(s) and UVE(s) and contact information for each and briefly describe the nature of business services associated with each contract and/or partnership. Attach additional pages as needed.**

NONE

7. Identify principal officers (i.e., owners, executives, partners and/or directors, etc.), as appropriate for Applicant's organizational structure. Provide an organizational chart and the names, titles, business addresses and telephone numbers for each office.

Richard Wilson, President/CEO 717-448-7960 536 Halyard Way, Enola, PA 17025  
 Katherine Procopio, Vice President 717-645-0178, 536 Halyard Way, Enola, PA 17025

8. Attach to this Application a brief biography or single page professional resume for all principal officers and management directly responsible for Applicant's operations.

Exhibit B

9. Provide Applicant's Federal Employer Identification No. (EIN): 20-1251983

<b>Application for Registration as a Utility Valuation Expert (UVE)</b>
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## 10. Registered Agent

- a. If the Applicant does not maintain a principal office in the Commonwealth, the Applicant is required by the Pennsylvania Department of State to designate an approved Registered Agent as its representative in the Commonwealth. Check one of the boxes below, as applicable:

YES, the Applicant has registered its business with the Pennsylvania Department of State. Following is the Name and Contact information for the Applicant's Registered Agent approved by the Pennsylvania Department of State.

Registered Agent: Corporation Service Company  
 Street Name & Number: 5235 North Front Street  
 Post Office Box: N/A  
 City: Harrisburg  
 State: PA  
 Zip Code: 17110  
 Main Telephone Number: 302-421-6100  
 Email Address: N/A  
 Website Address: <https://www.cscglobal.com>

NO, the Applicant has not registered its business with the Pennsylvania Department of State.

**STOP**—To avoid denial of your application and forfeiture of your application fee, contact the Pennsylvania Department of State Bureau of Corporations to register as a business entity within the Commonwealth *PRIOR TO* completion and filing of this application with the Pennsylvania Public Utility Commission.

- b. Applicant has registered its business with the Pennsylvania Department of State. Please check appropriate registration type for Applicant as designated with the Department.

- Sole proprietor  
 Domestic corporation (none)  
 Domestic general partnership  
 Domestic limited liability company  
 Domestic limited liability partnership  
 Foreign corporation  
 Foreign general or limited partnership  
 Foreign limited liability company  
 Foreign limited liability general partnership  
 Foreign limited liability limited partnership

<b>Application for Registration as a Utility Valuation Expert (UVE)</b>
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- c. If Applicant is not domiciled in the Commonwealth of Pennsylvania and is registered as a "foreign" entity as identified above, please identify all other states where applicant is registered and name the appropriate state department(s):

Telkore, Inc. is a Delaware corporation with its principal place of business in the Commonwealth of Pennsylvania. Please see EXHIBIT C

### 11. Technical Fitness

Attach to this Application a copy of any certification(s) or similar documentation that would demonstrate the technical fitness of Applicant, such as professional licenses, technical certifications, and/or names of current or past clients with a description of dates and types of services provided by Applicant.

Katherine A. Procopio, PA licensed attorney, Attorney ID: 94756

Verizon Wireless, T-Mobile, AT&T Wireless, Site Acquisition – 2001-2013. Project is defined by working with teams of engineers, real estate brokers and finance professionals to determine the value of building a new cellular structure or upgrading existing equipment using such factors as: user traffic/cellular coverage, land and infrastructure and resale, and colocation value and maintenance expenses.

AT&T – 2018-Current. In this ongoing project, Telkore, Inc. works with a team of engineers, tax professionals, real estate professionals and financial advisors to determine which central offices should be decommissioned. Factors considered are: expense to relocate existing customers; value of assets; value of real estate and costs to continue operations at given locations. References available upon request.

### 12. Falsification

The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application, or if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

Signature of Principal Official: \_\_\_\_\_

Official's Name & Title : Katherine A. Procopio  
(Please Print)

Date: \_\_\_\_\_

4/16/2025



**Pennsylvania Department of State**  
Bureau of Corporations and Charitable Organizations  
PO Box 8722 | Harrisburg, PA 17105-8722  
T: 717-787-1057  
dos.pa.gov/BusinessCharities

**Regarding:** Telkore, Inc.  
**Request Type:** Certificate of Registration  
**Request No.:** 055022820  
**Receipt No.:** 1609988  
**Filing Type:** Foreign Business Corporation  
**Initial Filing Date:** February 28, 2007  
**Status:** Active

**Issuance Date:** April 17, 2025  
**File No:** 0003711836

**TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:**

I DO HEREBY CERTIFY THAT

Telkore, Inc.

is a foreign association duly registered to do business in this Commonwealth as of the issuance date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the seal of my office to be affixed, the day and year above written.

A handwritten signature in cursive script, appearing to read "Albert Schmidt".

**Albert Schmidt**  
Secretary of the Commonwealth

Verify this certificate online at [www.file.dos.pa.gov](http://www.file.dos.pa.gov)



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# Business Search

As of 04/16/2025 we have processed all business filings received in our office through 04/13/2025.

Business Search Info:

Telkore, Inc.



Advanced

Results: 2

Filing Information	Initial Filing Date	Status	Entity Type
TELKORE INC. (3230570)	06/18/2004	Inactive - Cancelled	Domestic Business Corporation
Telkore, Inc. (3711836)	02/28/2007	Active	Foreign Business Corporation

Telkore, Inc. (3711836)



File Annual Report



Request Certificate

Initial Filing Date	02/28/2007
Status	Active
Formed In	DELAWARE
Filing Type	Foreign Business Corporation
Annual Report Due Date	06/30/2025
Registered Office	Corporation Service Company
County	Dauphin



View History



Request Access



# RICHARD "RIC" WILSON

Enola, PA

(717) 448-7960 | [ric@telkore.com](mailto:ric@telkore.com) | [linkedin.com/in/ric-wilson-csho](https://www.linkedin.com/in/ric-wilson-csho) | [www.ric-wilson.com](http://www.ric-wilson.com)

## CHIEF EXECUTIVE OFFICER (CEO), Telkore, Inc.

Growth & Profitability | P&L | Business Transformation | Optimization & Change Management | Process Improvement | Strategic Relationship/Partnering | Team Development

A results-driven turnaround specialist and operations leader with over two decades of experience revitalizing underperforming business units, improving efficiency, and driving cost reductions. Known for leading large-scale transformations, optimizing processes, and enhancing team performance to deliver exceptional organizational results. Adept at managing complex change initiatives, consistently implementing strategic solutions that improve efficiency, reduce costs, and align operational goals with broader business objectives. Valued for building high-performance teams, strengthening client relationships, and creating a culture of accountability that leads to long-term success. Brings deep expertise in change management, financial oversight, and process optimization, helping organizations navigate challenges and emerge stronger and more competitive.

Delivers measurable improvements in operational efficiency, cost reduction, and sustainable growth through effective turnaround and change management strategies.

## AREAS OF EXPERTISE

Turnaround Management | Operational Leadership | Change Management | Cost Reduction | Team Development | Process Optimization | Strategic Planning | Financial Oversight | Performance Improvement | Budget Management | Large-Scale Transformations | P&L Management | Industry Quality Standards

## TECHNICAL ACUMEN

**Industry Experience:** Operations Leadership | Telecommunications Infrastructure | Turnaround Management  
**Systems:** Telecommunications Networks | Health & Safety Protocols | Regulatory Compliance Systems  
**Methodologies:** Process Optimization | Change Management | Crisis Management | Team Restructuring  
**Project Tools:** Vendor Management | Large-Scale Project Coordination | Budget Management | P&L Oversight  
**Technology:** Network Optimization | Cost Control | Risk Mitigation | Operational Efficiency  
**Certifications:** Certified Safety and Health Official (CSHO) | ComTrain Instructor | CPR/First Aid Instructor | OSHA 10/30 Instructor | Technician/Anritsu/PIM  
**Private Pilot's License:** with Complex and High-Performance Ratings

## MILITARY EXPERIENCE

### U.S. Marine Corps

First Sargent (E-8)

January 1978 | July 2001

Provided leadership, mentorship, and tactical guidance, ensuring high standards of combat readiness, team cohesion, and operational effectiveness. Developed and implemented strategic training programs to enhance tactical proficiency and mission success. Managed large-scale operations and logistical support to ensure mission-critical resources were efficiently utilized.

## CORE COMPETENCIES

**Professional & Leadership Skills:** Leadership | Project Management | Operational Efficiency | Business Development | Financial Acumen | Process Optimization | Strategic Planning | Turnaround Management | Change Management | Team Development | Cost Reduction | Client Relations | Industry Quality Standards

**KATE PROCOPIO, ESQ.**

**Telkore, Inc. PO Box 536, Enola, PA 17025**  
**717-645-0178 (c) • kprocopio@telkore.com**

**WORK EXPERIENCE**

**Telkore, Inc.**

*Vice President, Enola, PA, duration of employment August 2006-Current*

Responsibilities include reviewing and advising company on all legal and human resource matters including contracts, leasing, benefits administration, personnel issues and concerns, employment law, and contract law. Also included in day-to-day responsibilities are: all accounting activities and financial decisions; managing all operations of the company; maintaining client relationships, staffing, project management and maintaining strategic partnerships.

Responsibilities include managing and performing Central Office (CO) and Outside Plant (OSP) audits. The project requires creating schedules and strategies for timely completion of the audits, as well as working with clients' field employees without end-user service disruptions or delays. The project also requires asset valuation and the resulting financial impact due inventory overages. Also required is the development and maintenance of Telkore's proprietary auditing and inventory software. In 2024, Telkore, Inc. recovered over 10M in capital savings (this number does not reflect tax savings).

Responsibilities have included overseeing site acquisition projects: creating strategic teams – including engineers and real estate professionals. Also includes coordinating schedules, site visits, as well as all aspects of site acquisition; site scrubs/identifications, lease negotiations, site visit coordination, securing permits and zoning.

Responsibilities have included managing and performing 3<sup>rd</sup> party quality audits for AT&T, USCellular, Clearwire, T-Mobile and Verizon Wireless (Comtrain and TSL certified tower climber). Managing tiger teams and performing tiger team scopes including but not limited to: fixing grounding, downtilts, azimuths, waterproofing, and support. Extensive knowledge of AT&T, T-Mobile and other carrier specifications and industry common practices, applications and regulations. Frequently tasked with reviewing AT&T specifications for application to 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> generation sites. Experience includes installation of tower and ground equipment on sites on 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> generation sites.

**EDUCATION**

**Widener University School of Law**

**Harrisburg, PA**

Juris Doctorate, December 2004

Admitted to the Pennsylvania Bar, May 2005

**Cornell University**

**Ithaca, NY**

Bachelor of Science, May 2000

## Report Name: Jurisdictions

Date Created: 04/15/2025 12:14:29 PM

Date Format: MM/DD/YYYY

Jurisdiction	Registered With	Authorization Date	Jurisdiction ID	Jurisdiction Status
Alabama	Secretary Of State, Corporations Division	04/13/2009	000-941-606	Exists as of 03/27/2025
Arkansas	Secretary Of State, Business Department	10/24/2006	800096099	Good Standing as of 03/26/2025
Delaware	Secretary Of State, Division Of Corporations	02/28/2007	4308797	Good Standing as of 04/13/2025
Florida	Department Of State, Division Of Corporations	05/16/2007	F06000004762	Active as of 03/28/2025
Georgia	Secretary Of State, Corporations Division	10/06/2005	0569052	Active/Compliance as of 03/21/2025
Indiana	Secretary Of State, Business Services Division	04/30/2012	2012050100257	Active as of 03/28/2025
Iowa	Secretary Of State, Corporations Department	04/13/2009	378743	Active as of 04/03/2025
Kansas	Secretary Of State	05/20/2009	4314613	Forfeited - Failed To Timely File I/R as of 04/09/2025, resolution in process
Maryland	State Department Of Assessments And Taxation	04/23/2007	F11885852	Incorporated as of 03/21/2025
Minnesota	Secretary Of State, Business Services Office	03/28/2011	4229451-2	Active as of 02/27/2025
Mississippi	Secretary Of State, Business Services Division	04/13/2009	947880	Good Standing as of 04/11/2025
Missouri	Secretary Of State, Business Services Department	04/27/2007	F00773279	Admin Diss/Cancel - Agent as of 03/28/2025
New Jersey	Department Of The Treasury, Division Of Revenue, Business Services Bureau	04/27/2007	0100979083	Active as of 01/20/2011
New York	Department Of State, Division Of Corporations, State Records And Uniform Commercial Code	05/16/2012	4246649	Active as of 03/21/2025
North Carolina	Secretary Of State, Corporations Division	08/11/2006	0860923	Current-Active as of 04/11/2025
Ohio	Secretary Of State	09/18/2007	1643400	Active as of 04/10/2025
Oklahoma	Secretary Of State	04/24/2007	2312139603	Otc Suspension as of 04/02/2025 - suspension removal in process
Pennsylvania	Department Of State, Corporation Bureau	02/28/2007	0003711836	Active as of 03/21/2025
Tennessee	Department Of State, Division Of Business Services	06/29/2010	000634453	Active as of 02/03/2025
Texas	Secretary Of State, Statutory Filings Division, Corporations Section	05/03/2010	801264993	In Existence as of 03/13/2025
Virginia	State Corporation Commission	04/28/2008	F1749359	Active-Active And In Good Standing as of 04/10/2025
Wisconsin	Department Of Financial Institutions	04/19/2010	T050857	Incorporated/Qualified as of 03/28/2025