



7/16/2025

Docket # A-2025-3055797

Dear Pennsylvania Public Utility Commission,

Please find under cover of this letter the updated resume that was requested in the deficiency letter.

Thank you,

A handwritten signature in black ink, appearing to read "Ebony Parks".

Ebony Parks C.E.O.

# RENE' PARKS

CHEIF EXECUTIVE CEO

+470.455.0135

rene@cepenergy.com

12400 Herodian Way

suite 350 Smyrna GA 30080

## PROFILE

Experienced telemarketing professional with 15 years in the industry, including 5 years in B2B and 10 years in B2C, with expertise in energy deregulation. Started as an independent contractor and now lead a licensed sales team and telemarketing center operating in multiple states.

## WORK EXPERIENCE

### 2019 - PRESENT

2400 Herodian Way Suite 420 Smyrna Ga 30080

#### Ceo

- Leadership - Leading and motivating your telemarketing team to meet goals and drive business growth.
- Strategic Planning - Developing long-term strategies for business expansion and profitability.
- Sales Management - Overseeing sales operations, including production tracking, sales quotas, and training programs.
- Operations Oversight - Managing the day-to-day operations of the telemarketing center, ensuring smooth workflow and high productivity.
- Financial Acumen - Handling payroll operations (e.g., ADP) and monitoring the financial health of the business.
- Team Development - Providing sales training, conducting performance reviews, and implementing coaching programs to optimize performance.
- HR Management - Collaborating on hiring, onboarding, and administrative duties, including contract management and conflict resolution.
- Compliance and Licensing - Ensuring the business complies with state regulations and maintains appropriate licenses in multiple states.
- Technology Utilization - Utilizing tools like Slack, Trello, and Google Drive to streamline communication and track progress.
- Client and Vendor Relations - Building and maintaining strong relationships with clients, vendors, and partners to support growth and ensure client satisfaction.

## EDUCATION

2012-2013

ESTRELLA MOUNTAIN COMMUNITY COLLEGE

- Nursing

2011-2010

GLENDALE

- Nursing Pre reqs

## SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

## CONTACT

Rene' Parks

New Energy Consultants/ CEO

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## LANGUAGES

- English

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## WORK EXPERIENCE CONTINUED

**2017 – 2019**

**Consumer Energy Partners, Georgia**

Office Manager

Managed and trained a team of 30 sales agents.  
Oversaw hiring, training, daily operations, and performance tracking.

**2016 – 2017**

**Consumer Energy Partners, Arizona**

Sales Agent

Sold energy services via telemarketing in deregulated states.  
Educated customers on energy plan options and cost savings.

**2013 – 2015**

**Biz IQ, Phoenix, AZ**

Sales Agent

Sold digital marketing products to small businesses (B2B).  
Consistently met monthly sales quotas in a fast-paced call center.

**2008 – 2013**

**Thunderbird Hospital, Arizona**

OB Tech

Supported labor and delivery staff with prenatal care and delivery preparation.  
Maintained surgical equipment and assisted in OB procedures.

**2006 – 2008**

**Paradise Valley Nursing Home, Arizona**

CNA (Certified Nursing Assistant)

Provided compassionate care to elderly residents.  
Assisted with daily living activities including bathing, feeding, and mobility.

**2005 – 2006**

**Foot Locker, Grand Rapids, MI**

Runner

Assisted customers with footwear selection and maintained floor stock.  
Supported team with inventory organization and product restocking.