

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of EnergyNation Solutions LLC, d/b/a EnergyNation, for approval to offer, render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any d/b/a fictitious name), primary address, web address, and telephone number of Applicant:

EnergyNation Solutions LLC d/b/a EnergyNation  
12140 Wickchester Ln Suite 100, Houston, TX 77079  
<https://energynationsolutions.com>  
888-329-4230

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Corporation Service Company  
2595 Interstate Drive, Suite 103  
Harrisburg, PA 17110

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application and future inquiries should be addressed.

**NOTE:** To ensure timely receipt of regulatory information, a contact employed directly by the Applicant, and not a consultant, is preferred.

Alyssa Buehring  
Regulatory and Legal Specialist  
12140 Wickchester Ln Suite 100, Houston, TX 77079  
(346)-589-6336  
regulatory@energynationsolutions.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Barbara Clay  
12140 Wickchester Ln, Suite 100, Houston, TX 77079  
832-217-1870  
bclay@sparkenergy.com

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSS.

Jimmy Huynh  
Senior Director, Sales & Marketing  
12140 Wickchester Ln, Suite 100, Houston, TX 77079  
888-329-4230  
jhuynh@energynationsolutions.com

Kathryn Guy  
Senior Vice President  
12140 Wickchester Ln, Suite 100, Houston, TX 77079  
443-472-6336  
kguy@energynationsolutions.com

## 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State  
Pursuant to 54 Pa. C.S. § 311, Form DSCB: 54-311.

**See Attachment A**

**or**

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**  
*(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)*

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. § 412 relating to Department of State filing requirements.

**or**

The Applicant is a:

- domestic general partnership (\*)
- domestic limited partnership (15 Pa.C.S. § 8621)
- foreign general or limited partnership (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability partnership (15 Pa.C.S. §§ 8201 and 8221)
- foreign limited liability general partnership (15 Pa.C.S. §§ 411 and 412)
- foreign limited liability limited partnership (15 Pa.C.S. §§ 411 and 412)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa.C.S. §§ 411 and 412.

**or**

The Applicant is a:

- domestic corporation (15 Pa.C.S. § 1308)
- foreign corporation (15 Pa.C.S. §§ 411 and 412)
- domestic limited liability company (15 Pa.C.S. § 8821)
- foreign limited liability company (15 Pa.C.S. §§ 411 and 412)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

**See Attachment B**

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

**Texas, See Attachment C**

- Give name and address of officers.

William Keith Maxwell III  
12140 Wickchester Ln, Suite 100, Houston, TX 77079

### **3. AFFILIATES AND PREDECESSORS**

*(both in state and out of state)*

- a. AFFILIATES:** Give name and address of any affiliates currently doing business and state whether the affiliates are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

EnergyNation Solutions LLC does not have any affiliates doing business or currently applying to do business in Pennsylvania.

- b. PREDECESSORS:** Identify any predecessors of the Applicant and provide the names under which the Applicant has operated, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

EnergyNation Solutions LLC does not have any predecessors.

- c. **RELATED DOCKET NUMBERS:** Provide the Docket Numbers for any previous Pennsylvania PUC licenses for the Applicant, all affiliates, and any predecessors. If the Applicant does not have any related Docket Numbers, explicitly state so.

EnergyNation Solutions LLC has applied to be a broker of electric energy under Docket No.

#### 4. OPERATIONS

- a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of a natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
- natural gas interstate pipeline
  - municipality providing service outside its municipal limits
  - local gas distribution company
  - retail supplier of natural gas services in the Commonwealth
  - a natural gas producer
  - a broker/marketer engaged in the business of supplying natural gas services
  - Other. (Identify the nature of service being rendered)

or

- The Applicant is not presently doing business in Pennsylvania.

- b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
  - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

EnergyNation is an energy brokerage that provides electricity and natural gas procurement services to residential, commercial, and industrial customers across Pennsylvania. Our brokerage acts as an intermediary between energy suppliers and end-users, ensuring customers receive competitive rates, customized contract terms, and strategic energy management solutions

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- |   |   |
|---|---|
| <input type="checkbox"/> Columbia   | <input type="checkbox"/> Philadelphia Gas Works       |
| <input type="checkbox"/> National Fuel Gas  | <input type="checkbox"/> UGI Utilities – Gas Division |
| <input type="checkbox"/> PECO   | <input type="checkbox"/> Valley Energy                |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Natural Gas Division |   |
| <input type="checkbox"/> Peoples Natural Gas Company - Peoples Gas Division         |   |
| <input checked="" type="checkbox"/> All of the above                                |   |

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):
- Residential and Small Commercial Customers in a Mixed Meter Capacity -  
This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. **This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers.** Further information may be found in the Licensing Requirements Applicable to Mixed Meter Scenarios Secretarial Letters served March 25, 2011, and July 3, 2013, at Docket No. M-2009-2082042.

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

9/1/2025

## 5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

The applicant has no proceedings.

- b. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

The applicant has no actions or complaints.

- c. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. Additionally, provide details of any actions the applicant has undertaken that will prevent the items listed above from occurring if licensed in Pennsylvania.

N/A

## 6. PROOF OF SERVICE

*Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.  
(Example Certificate of Service is attached at Appendix C)*

- a.) **STATUTORY AGENCIES:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide proof of service of a signed and verified Application with attachments on the following:

**Office of Consumer Advocate**  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

**Office of the Attorney General**  
**Bureau of Consumer Protection**  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

**Office of Small Business Advocate**  
Forum Place  
555 Walnut Street, 1st Floor  
Harrisburg, PA 17101

**Department of Revenue**  
**Bureau of Compliance**  
PO Box 281230  
Harrisburg, PA 17128-1230

**Pennsylvania Public Utility Commission**  
**Bureau of Investigation & Enforcement**  
Commonwealth Keystone Building  
400 North Street, 2 West  
Harrisburg, PA 17120

See Attachment D

b.) **NGDCs:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code § 5.14. Contact information for each NGDC is as follows.

<p><b>Columbia Gas of PA, Inc.</b>  Transport Support Services  290 W. Nationwide Blvd.  Columbus, OH 43215  PH: 614.460.4980  e-mail: <a href="mailto:transportevaluations@nisource.com">transportevaluations@nisource.com</a></p>	<p><b>National Fuel Gas Distribution Corp.</b>  Daniel Czechowicz, Director – Gas Supply Administration  6363 Main Street  Williamsville, NY 14221  PH: 716.857.6917  e-mail: <a href="mailto:czechowiczd@natfuel.com">czechowiczd@natfuel.com</a></p>
<p><b>Peoples Natural Gas Company LLC – Peoples Natural Gas Division</b>  Carol Scanlon  375 North Shore Drive  Pittsburgh, PA 15212  PH: 412.208.6931  FAX: 412.208.6577  e-mail: <a href="mailto:Carol.Scanlon@peoples-gas.com">Carol.Scanlon@peoples-gas.com</a></p>	<p><b>Peoples Natural Gas Company LLC – Peoples Gas Division</b>  Carol Scanlon  375 North Shore Drive  Pittsburgh, PA 15212  PH: 412.208.6931  FAX: 412.208.6577  e-mail: <a href="mailto:Carol.Scanlon@peoples-gas.com">Carol.Scanlon@peoples-gas.com</a></p>
<p><b>PECO</b>  Suzette Adams, Sr. Manager, Gas Supply and Transportation  2301 Market Street, S-18  Philadelphia, PA 19103  PH: 215.841.6467  Email: <a href="mailto:Suzette.Adams@exeloncorp.com">Suzette.Adams@exeloncorp.com</a></p>	<p><b>Philadelphia Gas Works</b>  Ryan Reeves, Director Supply Transportation &amp; Control  800 West Montgomery Avenue  Philadelphia, PA 19122  PH: 215.787.5103  email: <a href="mailto:pgwchoicesupply@pgworks.com">pgwchoicesupply@pgworks.com</a></p>
<p><b>UGI Utilities, Inc. – Gas Division</b>  Sherry Epler  1 UGI Drive  Denver, PA 17517  PH: 610.796.3447  Email: <a href="mailto:sepier@ugi.com">sepier@ugi.com</a></p>	<p><b>Valley Energy Inc.</b>  Ed Rogers  523 South Keystone Avenue  Sayre, PA 18840-0340  PH: 570.888-9664  FAX: 570.888.6199  email: <a href="mailto:erogers@ctenterprises.org">erogers@ctenterprises.org</a></p>

See Attachment D

## 7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa.C.S. § 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

See Attachment E

- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- ✗ Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two-year period.
- Bank account statements (3-12 recent consecutive months), tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

See Attachment F

- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

N/A

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

EnergyNation does not charge customers directly for its brokerage services. All compensation is received from energy suppliers as part of the contracted agreement.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Warren Taake  
Chief Accounting Officer  
12140 Wickchester Ln, Suite 100, Houston, TX 77079  
832-217-1862  
wtaake@nu-devco.com

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

*All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.*

*Item 7A on the Tax Certification Statement is designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.*

## 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- ✕ Any other information appropriate to ensure the technical capabilities of the Applicant.

**See Attachment G**

- b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer**
- Other (Describe):

- c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes  
 No

If yes, will the Applicant be using verification procedures?

- Yes  
 No

If yes, describe the Applicant's verification procedures.

**See Attachment H**

- d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

**See Attachment I**

- e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

**See Attachment J**

## 9. DISCLOSURE STATEMENT:

*(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)*

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives,

and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:

- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa.C.S. § 2208(d) and 52 Pa. Code § 62.112(a). Transferee will be required to file the appropriate licensing application.

AGREED

d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa.C.S. §§ 4902, 4903, and 4904, relating to perjury and falsification in official matters.

AGREED

- g. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. **FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

**11. AFFIDAVITS**  
(All affidavits must be notarized before filing.)

- a.) **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

See Attachment K

- b.) **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

See Attachment K

## 12. NEWSPAPER PUBLICATIONS

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.**

**All Applicants MUST include a Commission issued Docket Number in their publications.** Docket Numbers are issued to new applicants when an application packet is submitted to the PUC's Secretary's Bureau. **Newspaper publications published without a Commission issued Docket No. will be rejected.** For more information, see 52 Pa. Code § 62.107.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas - Peoples Natural Gas Division would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and **must be supplied to the Commission before the applicant is licensed.**

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News or Philadelphia Inquirer	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
National Fuel Gas	X			X			
PECO			X				
Peoples Natural Gas – Peoples Natural Gas Division	X			X			X
Peoples Natural Gas – Peoples Gas Division				X			
Philadelphia Gas Works			X				
UGI Utilities – Gas Div.	X	X	X	X	X	X	X
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

*(Newspaper Publication Templates are provided at Appendices F and G)*

## 13. SIGNATURE

Applicant: Justin Snyder  
 By: Justin Snyder  
 Title: EVP

**14. CHECKLIST**

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

**Applicant:** \_\_\_\_\_

Applicant's Use	<b>Signature</b>	
	<b>Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)</b>	
	<b>Application Affidavit</b>	
	<b>Operations Affidavit</b>	
	<b>Tax Certification Statement</b>	
	<b>Commonwealth Department of State Verification</b>	
	<b>Certificate of Service</b>	

PUC Secretary's Bureau Use

## CERTIFICATE OF SERVICE

On this the 19<sup>th</sup> day of August 2025, I certify that a true and correct copy of the foregoing application form for licensing withing the Commonwealth of Pennsylvania as a Natural Gas Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF Version on a cd-rom or a USB flash drive upon the following:

**Office of Consumer Advocate**  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

**Office of Small Business Advocate**  
Forum Place  
555 Walnut Street, 1st Floor  
Harrisburg, PA 17101

**Pennsylvania Public Utility Commission  
Bureau of Investigation & Enforcement**  
Commonwealth Keystone Building  
400 North Street, 2 West  
Harrisburg, PA 17120

**National Fuel Gas Distribution Corp.**  
Daniel Czechowicz, Director – Gas Supply  
Administration  
6363 Main Street  
Williamsville, NY 14221  
PH: 716.857.6917  
e-mail: [czechowiczd@natfuel.com](mailto:czechowiczd@natfuel.com)

**Peoples Natural Gas Company LLC -  
Peoples Natural Gas Division**  
Carol Scanlon  
375 North Shore Drive  
Pittsburgh, PA 15212  
PH: 412.208.6931  
e-mail: [Carol.Scanlon@peoples-gas.com](mailto:Carol.Scanlon@peoples-gas.com)

**Philadelphia Gas Works**  
Ryan Reeves, Director Supply Transportation  
& Control  
800 West Montgomery Avenue  
Philadelphia, PA 19122  
PH: 215.787.5103  
email: [pgwchoicesupply@pgworks.com](mailto:pgwchoicesupply@pgworks.com)

**Valley Energy Inc.**  
Ed Rogers  
523 South Keystone Avenue  
Sayre, PA 18840-0340  
PH: 570.888-9664  
email: [erogers@centerprises.org](mailto:erogers@centerprises.org)

**Office of the Attorney General  
Bureau of Consumer Protection**  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

**Department of Revenue  
Bureau of Compliance**  
PO Box 281230  
Harrisburg, PA 17128-1230

**Columbia Gas of PA, Inc.**  
Transport Support Services  
290 W. Nationwide Blvd.  
Columbus, OH 43215  
PH: 614.460.4980  
e-mail: [transportevaluations@nisource.com](mailto:transportevaluations@nisource.com)

**PECO**  
Suzette Adams, Sr. Manager, Gas Supply and  
Transportation  
2301 Market Street, S-18  
Philadelphia, PA 19103  
PH: 215.841.6467  
Email: [Suzette.Adams@exeloncorp.com](mailto:Suzette.Adams@exeloncorp.com)

**Peoples Natural Gas Company LLC - Peoples Gas  
Division**  
Carol Scanlon  
375 North Shore Drive  
Pittsburgh, PA 15212  
PH: 412.208.6931  
e-mail: [Carol.Scanlon@peoples-gas.com](mailto:Carol.Scanlon@peoples-gas.com)

**UGI Utilities, Inc. – Gas Division**  
Sherry Epler  
1 UGI Drive  
Denver, PA 17517  
PH: 610.796.3447  
Email: [sepler@ugi.com](mailto:sepler@ugi.com)



Justin Snyder  
Executive Vice President & General Manager  
EnergyNation Solutions LLC



**ATTACHMENT A**

**2. BUSINESS ENTITY FILINGS AND REGISTRATION**

**a. FICTITIOUS NAME**

- Fictitious name filing



0014307687



**COMMONWEALTH OF PENNSYLVANIA**  
 Department of State  
 Bureau of Corporations and Charitable Organizations  
 PO Box 8722  
 Harrisburg, Pennsylvania 17105-8722  
**REGISTRATION OF FICTITIOUS NAME**  
 Fee: \$70

Pennsylvania Department of State  
**-FILED-**  
 File #: 0014307687  
 Date Filed: 4/10/2025

B0820-4947 04/10/2025 12:22 PM Received by Pennsylvania Department of State

**DSCB: 54-311 (rev. 2/2017)**

In compliance with the requirements of 54 Pa.C.S. § 311 (relating to registration), the undersigned entity(ies) desiring to register a fictitious name under 54 Pa.C.S. Ch. 3 (relating to fictitious names), hereby state(s) that:

Fictitious Name  
 Fictitious name EnergyNation

Additional Information  
 A brief statement of the character or nature of the business or other activity to be carried on under or through the fictitious name is: Energy Brokerage

The applicant is familiar with the provisions of 54 Pa.C.S. § 332 (relating to effect of registration) and understands that filing under the Fictitious Names Act does not create any exclusive or other right in the fictitious name.

The address, including number and street, if any, of the principal place of business (P.O. Box alone is not acceptable):

Address ENERGYNATION SOLUTIONS LLC  
 12140 WICKCHESTER LN  
 SUITE 100  
 HOUSTON, TX 77079  
 HARRIS

Individuals interested in the business

Full Name	Address
None Entered	

Associations interested in the business

Name of organization	Form of Organization	Formation Locale	Principal Office	Registered Office Address
EnergyNation Solutions LLC Foreign Limited Liability Company Principal Office Address 12140 WICKCHESTER LN STE 100 ENERGYNATION SOLUTIONS LLC HOUSTON, TX 77079-1279 Commercial Registered Office Provider Corporation Service Company State or Country of Origin TEXAS			None	None

Agents

Full Name
None Entered

Additional provisions, if any	
<input type="checkbox"/> I qualify for a veteran/reservist-owned small business fee exemption (see help)	
Electronic Signature	
IN TESTIMONY WHEREOF, the undersigned have caused this Application for Registration of Fictitious Name to be executed.	
<i>Alyssa Buehring</i>	<i>04/10/2025</i>
EnergyNation Solutions LLC	Date



**ATTACHMENT B**

**2. BUSINESS ENTITY FILINGS AND REGISTRATION**

**b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS**

- Foreign registration statement



0014268481



**COMMONWEALTH OF PENNSYLVANIA**  
 Department of State  
 Bureau of Corporations and Charitable Organizations  
 PO Box 8722  
 Harrisburg, Pennsylvania 17105-8722  
**FOREIGN REGISTRATION STATEMENT**  
 Fee: \$250

Pennsylvania Department of State  
**-FILED-**  
 File #: 0014268481  
 Date Filed: 3/27/2025

B0808-3338 03/27/2025 4:09 PM Received by Pennsylvania Department of State

<b>DSCB:15-412 (rev. 2/2017)</b>	
In compliance with the requirements of 15 Pa.C.S. § 412 (relating to foreign registration statement), the undersigned foreign association hereby states that:	
Foreign Business Type	
Filing type	Foreign Limited Liability Company
LLC filing type	Limited Liability Company
Association Name	
The full and proper name of the foreign association as registered in its jurisdiction of formation is	EnergyNation Solutions LLC d/b/a EnergyNation
Business name in Pennsylvania	EnergyNation Solutions LLC
Effective Date	
The filing shall be effective when filed with the Department of State	
Additional Information	
Jurisdiction of Formation	TEXAS
Select one of the following	The association may not have series.
The street address of the association's principal office.	
Principal Office Address	ENERGYNATION SOLUTIONS LLC 12140 WICKCHESTER LN STE 100 HOUSTON, TX 77079-1279
The mailing address of the association's principal office.	
Mailing Address	ENERGYNATION SOLUTIONS LLC 12140 WICKCHESTER LN STE 100 HOUSTON, TX 77079
Home Jurisdiction Addresses	
Select one	The association's home jurisdiction requires the association to maintain a street and mailing address in that jurisdiction.
Home Jurisdiction Street Address	ENERGYNATION SOLUTIONS LLC 12140 WICKCHESTER LN STE 100 HOUSTON, TX 77079-1279
Home Jurisdiction Mailing Address	ENERGYNATION SOLUTIONS LLC 12140 WICKCHESTER LN STE 100 HOUSTON, TX 77079-1279
Registered Office	
The name of the commercial registered office provider and the county of venue is	
Corporation Service Company Commercial Registered Office Provider	
Venue and Publication County	DAUPHIN
Additional provisions, if any	
Additional provisions	

I qualify for a veteran/reservist-owned small business fee exemption (see help)

Electronic Signature

IN TESTIMONY WHEREOF, the above-named association has caused this Foreign Registration Statement to be signed by a duly authorized representative

Full Name	Title	Date
Alyssa Buehring	Regulatory and Legal Specialist	03/27/2025



**ATTACHMENT C**

**2. BUSINESS ENTITY FILINGS AND REGISTRATION**

**b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS**

- Charter documentation



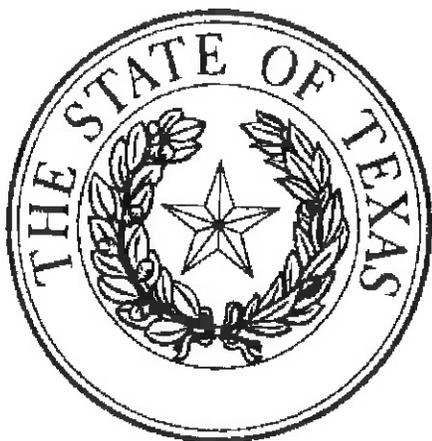
## Office of the Secretary of State

### Certificate of Fact

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Certificate of Formation for EnergyNation Solutions LLC (file number 805920159), a Domestic Limited Liability Company (LLC), was filed in this office on February 25, 2025.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on July 01, 2025.



A handwritten signature in black ink that reads "Jane Nelson".

Jane Nelson  
Secretary of State

Secretary of State  
P.O. Box 13697  
Austin, TX 78711-3697  
FAX: 512/463-5709



**Certificate of Formation  
Limited Liability Company**

**Filed in the Office of the  
Secretary of State of Texas  
Filing #: 805920159 02/25/2025  
Document #: 1455571020002  
Image Generated Electronically  
for Web Filing**

Filing Fee: \$300

**Article 1 - Entity Name and Type**

The filing entity being formed is a limited liability company. The name of the entity is:

**EnergyNation Solutions LLC**

**Article 2 - Registered Agent and Registered Office**

A. The initial registered agent is an organization (cannot be company named above) by the name of:

**Corporation Service Company d/b/a/ CSC-Lawyers Incorporating Service Company  
OR**

B. The initial registered agent is an individual resident of the state whose name is set forth below:

C. The business address of the registered agent and the registered office address is:

**Street Address:  
211 East 7th Street  
Suite 620 Austin TX 78701**

**Consent of Registered Agent**

A. A copy of the consent of registered agent is attached.

**OR**

B. The consent of the registered agent is maintained by the entity.

**Article 3 - Governing Authority**

A. The limited liability company is to be managed by managers.

**OR**

B. The limited liability company will not have managers. Management of the company is reserved to the members.

The names and addresses of the governing persons are set forth below:

Managing Member 1: **William Keith Maxwell III**

Title: **Managing Member**

Address: **12140 Wickchester Ln Ste 100 Houston TX, USA 77079**

**Article 4 - Purpose**

The purpose for which the company is organized is for the transaction of any and all lawful business for which limited liability companies may be organized under the Texas Business Organizations Code.

**Supplemental Provisions / Information**

[The attached addendum, if any, is incorporated herein by reference.]

**Initial Mailing Address**

Address to be used by the Comptroller of Public Accounts for purposes of sending tax information.

The initial mailing address of the filing entity is:

**12140 Wickchester Ln Ste 100  
Houston, TX 77079  
USA**

**Organizer**

The name and address of the organizer are set forth below.

**Casey Marcin      12140 Wickchester Ln, Ste 100, Houston, TX 77079**

**Effectiveness of Filing**

A. This document becomes effective when the document is filed by the secretary of state.

**OR**

B. This document becomes effective at a later date, which is not more than ninety (90) days from the date of its signing. The delayed effective date is:

**Execution**

The undersigned affirms that the person designated as registered agent has consented to the appointment. The undersigned signs this document subject to the penalties imposed by law for the submission of a materially false or fraudulent instrument and certifies under penalty of perjury that the undersigned is authorized under the provisions of law governing the entity to execute the filing instrument.

**Casey Marcin**

Signature of Organizer

FILING OFFICE COPY



**ATTACHMENT D**

**6. PROOF OF SERVICE**

- Certificate of Service



**ATTACHMENT E**

**7. FINANCIAL FITNESS**

**a. BONDING**

- Bond letters from all NGDCs stating bond requirements of EnergyNation Solutions LLC.

July 11, 2025

Alyssa Buehring  
EnergyNation Solutions LLC  
12140 Wickchester Ln Ste 100  
Houston, TX 77079

Dear Alyssa Buehring:

We are pleased that EnergyNation Solutions LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, EnergyNation Solutions LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. EnergyNation Solutions LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that EnergyNation Solutions LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to EnergyNation Solutions LLC changes in the future, Columbia Gas might deem it appropriate to require EnergyNation Solutions LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4881 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

*Debbie Vair*

Debbie Vair  
Manager C&I Account Management and Gas Transportation Support Services



**National Fuel®**

July 17, 2025

Energy Nation Solutions, LLC  
Attn: Kathryn Guy – Senior VP  
12140 Wickchester Ln, Suite 100  
Houston, TX 77079

Dear Kathryn,

National Fuel Gas Distribution Corporation (“NFGDC”) is aware Energy Nation Solutions, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, Energy Nation Solutions, LLC must furnish acceptable security to each utility where Energy Nation Solutions, LLC will do business. As such, under its tariff, NFGDC could require Energy Nation Solutions, LLC to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC’s understanding that Energy Nation Solutions, LLC intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, Energy Nation Solutions, LLC will never take title to any delivered natural gas, nor will it accept any customer payments or deposits.

Based upon your representations, NFGDC has determined that, at this time, Energy Nation Solutions, LLC does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by Energy Nation Solutions, LLC change in the future, NFGDC reserves the right to require security from Energy Nation Solutions, LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

Jason Allen  
Transportation Services Department



peco<sup>SM</sup>

AN EXELON COMPANY

July 17, 2025

Kathryn Guy, Senior VP  
EnergyNation Solutions, LLC  
12140 Wickchester Lane, Suite 100  
Houston, TX 77079

Re: Bonding Requirements

Dear Kathryn Guy:

PECO is aware that EnergyNation Solutions, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application EnergyNation Solutions, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. EnergyNation Solutions, LLC has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers; will not take title to any delivered natural gas; nor will accept any customer payments or deposits.

Therefore, PECO has determined at this time that EnergyNation Solutions, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by EnergyNation Solutions, LLC, or the creditworthiness requirement for PECO's exposure to EnergyNation Solutions, LLC changes in the future, PECO reserves the right to require EnergyNation Solutions, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Trevor Hope at [Trevor.Hope@exeloncorp.com](mailto:Trevor.Hope@exeloncorp.com)

Respectfully submitted,

*Suzette Adams*

Suzette Adams  
Sr Manager, Gas Supply and Transportation  
2301 Market Street  
Philadelphia, PA 19103



375 North Shore Drive  
Pittsburgh, Pennsylvania 15212

[www.peoples-gas.com](http://www.peoples-gas.com)

**Carol Scanlon**  
Manager, Rates

**Peoples Natural Gas Company LLC**  
Phone: 412-208-6931  
Email: [Carol.Scanlon@peoples-gas.com](mailto:Carol.Scanlon@peoples-gas.com)

July 15, 2025

Ms. Kathryn Guy  
Senior Vice President  
EnergyNation Solutions LLC d/b/a  
EnergyNation  
12140 Wickchester Lane Suite 100  
Houston, TX 77079

Dear Ms. Guy:

We are pleased that EnergyNation Solutions LLC has applied for a license to provide natural gas services on Peoples Natural Gas Company LLC.

Since EnergyNation Solutions LLC is not currently serving customers on the Peoples systems, we have determined at this time that EnergyNation Solutions LLC does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to EnergyNation Solutions LLC's provision of services on the Peoples' system changes in the future, the Company may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at [Carol.Scanlon@peoples-gas.com](mailto:Carol.Scanlon@peoples-gas.com).

Sincerely,

Carol Scanlon  
Manager, Rates  
Peoples Natural Gas Company LLC

Cc: Stephen Kelly  
Mina Speicher



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

---

7-15-25

Kathryn Guy  
12140 Wickchester Ln, Suite 100  
Houston, Texas 77079

Email: [regulatory@energynationsolutions.com](mailto:regulatory@energynationsolutions.com)

RE: Security Requirement Bond for EnergyNation Solutions LLC

Dear Ms. Guy:

Philadelphia Gas Works ("PGW") is aware that EnergyNation Solutions LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, EnergyNation Solutions LLC must furnish acceptable security to each utility where EnergyNation Solutions LLC will do business. As such, under its tariff, Philadelphia Gas Works could require EnergyNation Solutions LLC to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that EnergyNation Solutions LLC intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services EnergyNation Solutions LLC will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, EnergyNation Solutions LLC does not need to post a bond or other form of security to operate in its service territory. If the services provided by EnergyNation Solutions LLC should change, Philadelphia Gas Works reserves the right to require security from EnergyNation Solutions LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6726.

Sincerely,

*Robert Smith*

Robert K. Smith  
Sr. Vice President - Operations, Supply Chain, & Gas  
Management

/js



UGI Utilities, Inc.  
1 UGI Drive  
Denver, PA 17517  
610-796-3400

**VIA E-MAIL**

July 15, 2025

EnergyNation Solutions, LLC  
12140 Wickchester Lane  
Suite 100  
Houston, TX 77079

**ATTENTION:** **Kathryn Guy, Senior Vice President**  
[regulatory@energynationsolutions.com](mailto:regulatory@energynationsolutions.com)

**RE: EnergyNation Solutions, LLC**  
**Application to Serve as a Natural Gas Broker**

Dear Ms. Guy,

Based on your assertion that EnergyNation Solutions, LLC ("EnergyNation") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc.-Gas Division ("UGIU") has concluded that EnergyNation will not need to post security with UGIU. This is based on the declaration that EnergyNation will be acting in conjunction with a licensed natural gas supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the UGIU Tariff. If EnergyNation wishes to directly serve Choice customers in the service territories of UGIU in the future as a natural gas supplier, it will have to post security as specified in the UGIU Tariff prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

A handwritten signature in blue ink that reads "Sherry Epler". The signature is written in a cursive, flowing style.

Sherry Epler  
Senior Manager  
Tariff & Supplier Administration

SE/rks



# VALLEY ENERGY

523 S. Keystone Avenue, Sayre, PA 18840  
800-998-4427 • 570-888-9664 • valley-energy.com.

July 11, 2025

**VIA EMAIL**

Alyssa Buehring, Regulatory and Legal Specialist  
EnergyNation Solutions, LLC  
12140 Wickchester Ln Ste 100  
Huston, TX 77079  
abuehring@nu-devco.com

**RE: EnergyNation Solutions, LLC**

Dear Ms. Buehring:

We understand that EnergyNation Solutions LLC has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania, including our company's service area.

Pursuant to 66 Pa.C.S. § 2208(c), an applicant for a natural gas supplier license must furnish security to each utility where it will do business to ensure the supplier's financial responsibility. To this end, Valley Energy periodically will perform a credit review and analysis of EnergyNation Solutions LLC when it begins to serve customers on Valley Energy's system. Valley Energy will determine whether EnergyNation Solutions LLC must post a security based on the credit review, the types of customers served, the volumes expected to be delivered for those customers and the other rules in Valley Energy's Supplier Tariff. At this time, no security is being requested; however, if the services provided change in the future, we reserve the right to require security from EnergyNation Solutions LLC as deemed appropriate.

If you have any questions, please contact Jamie Beale at 570-888-9664 (Ext. 5232).

Sincerely,

Edward E. Rogers  
President & CEO

EER/km

cc: J. Beale, Valley Energy



**ATTACHMENT G**

**8. TECHNICAL FITNESS**

**a. EXPERIENCE, PLAN, STRUCTURE**

- Technical Capabilities of the Applicant

# Description of Services

**EnergyNation** is an energy brokerage that provides electricity and natural gas procurement services to **residential, commercial, and industrial** customers across Pennsylvania. Our brokerage acts as an intermediary between energy suppliers and end-users, ensuring customers receive competitive rates, customized contract terms, and strategic energy management solutions.

## Core Services:

1. **Energy Procurement & Supplier Negotiation**
  - EnergyNation analyzes market conditions and compares pricing from multiple licensed energy suppliers to secure the most cost-effective energy plans for our clients.
  - We negotiate contract terms, including fixed, variable, and hybrid pricing structures, to align with customer needs.
2. **Risk Management & Market Advisory**
  - We provide businesses with energy market intelligence, helping them manage price volatility and determine the best time to secure energy contracts.
  - Our brokerage offers hedging strategies and risk mitigation plans tailored to individual business requirements.
3. **Energy Usage Analysis & Cost Optimization**
  - Using advanced data analytics, we assess historical energy usage and recommend optimization strategies to reduce costs.
  - Our services include demand response programs, peak load management, and efficiency recommendations.
4. **Regulatory Compliance & Consultation**
  - EnergyNation ensures our customers remain compliant with Pennsylvania Public Utility Commission (PUC) regulations and other industry standards.
  - We advise businesses on sustainability initiatives, renewable energy options, and potential tax incentives for energy efficiency.
5. **Customer Support & Contract Management**
  - We assist customers with contract reviews, billing disputes, and supplier transitions.
  - Our brokerage provides ongoing support to ensure clients maximize their energy savings over time.

At **EnergyNation**, we are committed to transparency, ethical business practices, and providing Pennsylvania consumers with expert guidance in navigating the competitive energy market.



**ATTACHMENT H**

**8. TECHNICAL FITNESS**

**c. DOOR TO DOOR SALES**

- EnergyNation Solutions LLC's verification procedures

## **Verification Procedures for Door-to-Door and Business-to-Business Sales**

As part of our standard procedures for door-to-door and business-to-business sales, we follow a thorough verification process to ensure customer consent, data accuracy, and regulatory compliance:

1. **Copy of Customer Utility Bill:**  
All sales representatives are required to obtain a copy or clear photo of the customer's electricity bill at the time of enrollment. This helps confirm the customer's account number, service address, utility, and rate class to ensure the correct contract is submitted and prevents enrollment errors.
2. **Letter of Authorization (LOA):**  
Customers sign a Letter of Authorization (LOA) allowing us to request historical usage data from the utility. This is used solely for the purpose of generating accurate pricing and contract options.
3. **Contract Signing and Verification:**  
Customers must sign the supply agreement to authorize the switch. Contracts are executed either:
  - **Electronically** via DocuSign, which includes audit trail features such as IP logging, time stamping, and identity verification, or
  - **Physically** with a wet signature, with copies retained by both the customer and our team.
4. **Identity and Account Verification:**  
Agents verify key account details at the time of enrollment, including name, service address, and utility account number, against the information on the customer's bill.
5. **Third-Party Verification (TPV):** *(if applicable)*  
For certain markets or products, we incorporate a third-party verification call to reconfirm the customer's authorization, understanding of terms, and intent to enroll.
6. **Compliance Review:**  
All submitted enrollments, including LOAs, contracts, and utility bills are reviewed by our compliance team before submission to the supplier. Incomplete or inconsistent submissions are flagged and returned to the agent for correction.



ATTACHMENT I

8. TECHNICAL FITNESS

d. OVERSIGHT OF MARKETING

- EnergyNation Solutions LLC's methods to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

## **Oversight of Marketing Activities – Residential and Commercial Sales**

We maintain strict oversight of all residential (door-to-door) and commercial (business-to-business) sales to ensure ethical conduct and compliance with Pennsylvania PUC regulations. This applies to both employees and subcontractors.

- **Training & Code of Conduct:** All sales reps complete training on PUC rules, customer rights, enrollment procedures, and prohibited practices. A signed Code of Conduct is required prior to any sales activity.
- **CRM Oversight (Edge On Demand):** All sales activity is tracked through our CRM, Edge On Demand, which stores contracts, LOAs, and utility bills, and provides real-time monitoring of rep activity.
- **Identification:** Residential agents wear company-issued ID badges. Commercial reps provide company business cards. All agents disclose that they do not represent the utility.
- **Quality Control:** We conduct contract audits, CRM reviews, and customer follow-ups to verify ethical sales and enrollment accuracy.
- **Subcontractor Accountability:** All vendors follow the same training, documentation, and compliance standards. Their performance is monitored regularly.
- **Complaint Handling:** Marketing complaints are documented, investigated, and resolved by our compliance team. Findings inform further training or disciplinary action.
- **Ongoing Review:** Sales scripts, materials, and procedures are routinely reviewed to ensure alignment with current regulations.



**ATTACHMENT J**

**8. TECHNICAL FITNESS**

**e. OFFICERS**

- EnergyNation Solutions LLC's Officers

# ENERGY NATION

---

**W. Keith Maxwell III**  
**Chief Executive Officer and Sole Member**  
[kmaxwell@ngande.com](mailto:kmaxwell@ngande.com)

- 35+ years of experience in the oil & gas and energy industries
- Founder & Chairman of Via Renewables, a publicly traded, multi-state, certified retail electricity and natural gas supplier
- Founder & CEO of Xcalibur Logistics, a bulk commodity and crude oil transport company
- Founder & CEO of National Gas & Electric, LLC, a privately held retail electricity and gas supplier
- Founder & CEO of Fuelco Energy, a finished fuel and refined product wholesale and retail marketer
- Founding partner at Wickford Energy, an oil & gas producer service company that was sold to Black Hills Corp.
- Former Partner at Polaris Pipeline, a natural gas producer services and midstream company that was sold to TECO Pipeline

**Michael D. Tsang**  
**President**  
[mtsang@ngande.com](mailto:mtsang@ngande.com)  
832-320-2917

- 15 years of corporate finance and investment banking experience in the energy sector
- Vice President of Strategy & Finance for the TexEx Energy family of companies including Xcalibur, NG&E, and Fuelco Energy
- Former Treasurer and Director of Corporate Finance and Investor Relations at Marlin Midstream
- Vice President in the energy investment banking group at Wunderlich Securities
- Associate in the oil & gas investment banking division at Morgan Keegan (now Raymond James)
- Texas A&M undergraduate degree in Finance and MBA from the University of Texas



**Justin Snyder**  
**EVP and General Manager**

[jsnyder@ngande.com](mailto:jsnyder@ngande.com)

832-200-3729

- 12+ years of experience in the retail energy markets.
- Currently President and General Manager for National Gas & Electric, LLC.
- Former Chief Marketing Officer and former Senior Vice President of Sales & Marketing for Titan Gas LLC. dba CleanSky Energy.
- Former Director of Marketing for National Gas & Electric, LLC
- Former Director of Marketing for Oasis Power LLC. dba Oasis Energy
- University of Houston BBA in Marketing & Finance, C.T. Bauer College of Business

# Jimmy Huynh

## Professional Experience

### Senior Director, Sales & Marketing

*National Gas & Electric*

*March 2020 – Present | Houston, Texas*

- Lead sales and marketing strategies for a leading retail energy provider.
- Manage multi-channel sales operations, optimizing revenue and customer acquisition.
- Drive business expansion through strategic partnerships and market analysis.

### Senior Business Development Manager

*Ambit Energy*

*2015 – 2020 | Dallas, Texas*

- Spearheaded business development initiatives, expanding market reach and increasing revenue.
- Managed key accounts and established strong relationships with commercial and industrial clients.
- Developed data-driven sales strategies to optimize customer acquisition and retention.

### Channel Sales Manager

*WhiteFence*

*2009 – 2015 | Houston, Texas*

- Led channel sales efforts, partnering with key stakeholders to drive growth.
- Developed and executed sales programs, increasing conversion rates and customer engagement.
- Trained and mentored sales teams to improve performance and market penetration.

### Director of Sales

*Customer Acquisition Group*

*2006 – 2009 | Dallas, Texas*

- Directed sales operations, increasing revenue and customer acquisition.
- Built and led high-performing sales teams, exceeding company goals.
- Established and maintained strategic partnerships to drive business development.

### Sales Manager

*First Choice Power*

*2005 – 2006 | Dallas-Fort Worth Metroplex*

- Managed sales teams and drove customer acquisition in the competitive energy sector.
- Developed and implemented effective sales strategies to expand market presence.
- Provided leadership and training to improve sales performance.



**ATTACHMENT K**

**11. AFFIDAVITS**

- Application and Operations Affidavits

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of Texas

: ss.

County of Harris

Justin Snyder, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Executive VP & General Manager (Office of Affiant) of EnergyNation Solutions LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein EnergyNation Solutions LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa.C.S. § 2208 (c)(1) and 52 Pa. Code § 62.109(a).

That the Applicant herein EnergyNation Solutions LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

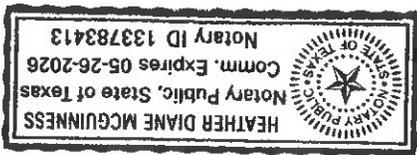
That the Applicant herein EnergyNation Solutions LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein EnergyNation Solutions LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Justin Snyder  
Signature of Affiant

Sworn and subscribed before me this 19<sup>th</sup> day of August, 2025.



Heather McGinness  
Signature of official administering oath

My commission expires 5-26-26.

**Appendix B**

**OPERATIONS AFFIDAVIT**

[Commonwealth/State] of Texas

: ss.

County of Harris :

Justin Snyder, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Executive VP & General Manager (Office of Affiant) of EnergyNation Solutions LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That EnergyNation Solutions LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That EnergyNation Solutions LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That EnergyNation Solutions LLC, the Applicant herein, acknowledges that failure to comply with any provision of Chapter 22 of the Public Utility Code or the rules, regulations, orders or directives of the Department of Revenue or of the Commission, including, but not limited to, engaging in anticompetitive behavior, shall be cause for the Commission to revoke the Applicant's license. See 66 Pa.C.S. § 2208(c)(2). The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa.C.S. § 506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

**Appendix B (Continued)**

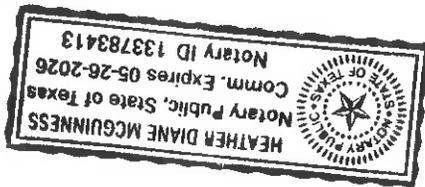
That EnergyNation Solutions LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa.C.S. § 506 and the standards and billing practices of 52 Pa. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

  
\_\_\_\_\_  
Signature of Affiant

Sworn and subscribed before me this 19<sup>th</sup> day of August, 2025.



  
\_\_\_\_\_  
Signature of official administering oath

My commission expires 5-26-26.