
PA Public Utility
Commission,
v.
Pennsylvania American
Water Company - Water
And
PA Public Utility
Commission,
v.
Pennsylvania American
Water Company - Wastewater
In-Person Public Input
Hearing

Docket Nos.:
R-2025-3057983
R-2025-3058051

Pages 113 - 266

Crossroads Center
Meeting Room G-16
95 West Beau Street
Washington, PA

INDEX TO EXHIBITS

Docket Nos. R-2025-3057983, R-2025-3058051

Hearing Date: January 13, 2026

<u>NUMBER</u>	<u>FOR IDENTIFICATION</u>	<u>IN EVIDENCE</u>
Nedelk Exhibit 1	228	230

Press Release

Nedelk Exhibit 2

228

230

SEC Filing

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Oct 27, 2025 6:00 AM Eastern Daylight Time

American Water and Essential Utilities to Merge as a Leading Regulated U.S. Water and Wastewater Utility

Share      

Combined Company Will Serve 4.7 Million Water and Wastewater Connections Across 17 States; Combined Water and Wastewater Rate Base of Approximately \$29.3 Billion

Increases Scale, Geographic Diversity and Customer-Centric Capabilities to Deliver Best-in-Class Service to Existing and Future Customers

Merger Expected to be Accretive to American Water's EPS in the First Year Following the Close of Transaction

American Water Expects to Maintain 7-9% Long-term EPS and DPS Growth Targets

Combined Operations to Provide Greater Long-Term Growth Opportunities for Employees

Companies to Host Joint Conference Call Today at 8:30 a.m. ET



AMERICAN WATER



Essential
Utilities



CAMDEN, N.J. & BRYN MAWR, Pa.--(BUSINESS WIRE)--American Water Works Company, Inc. (NYSE: AWK) ("American Water") and Essential Utilities, Inc. (NYSE: WTRG) ("Essential") today announced that each company's board of directors has unanimously approved a definitive agreement to combine in an all-stock, tax-free merger as a leading regulated U.S. water and wastewater public utility with a pro forma market capitalization of approximately \$40 billion and a combined enterprise value of approximately \$63 billion, based on closing stock prices as of October 24, 2025.

American Water President and Chief Executive Officer, John C. Griffith said, "This combination brings together two industry leaders united by our shared mission to provide safe, clean, reliable and affordable water and wastewater services to our customers. By joining forces with Essential, the combined company's enhanced scale and operational efficiency will support continued investment in our critical infrastructure, enabling us to continue providing superior customer service at affordable rates. We look forward to bringing together the talented teams of both companies to help solve the many water and wastewater challenges across the country and expand our customer base."

Essential Chairman and Chief Executive Officer, Christopher H. Franklin said, "Throughout Essential's nearly 140-year history, we have consistently led with purpose to shape a future rooted in sustainability, innovation, resilience and best-in-class service for

our customers. We are confident that the combined company will build upon our longstanding track record of delivering safe and reliable services and be better positioned to solve today's challenges while creating a sustainable future. Together, we will have expertise, financial strength and regulatory credibility to continuously improve our infrastructure and meet the evolving needs of our customers. American Water and Essential will continue to enable our communities to thrive."

Under the terms of the agreement, Essential shareholders will receive 0.305 shares of American Water for each share of Essential they own at the closing of the transaction. This exchange ratio implies a premium of approximately 10% to Essential shareholders based on the average of the daily volume weighted average price of each company's common stock over the 60-trading-day period ending October 24, 2025. Upon completion of the merger, American Water shareholders will own approximately 69% and Essential shareholders will own approximately 31% of the combined company on a fully diluted basis.

Combination Provides Expansive Benefits to Key Stakeholders

- **Advances shared mission of delivering essential utility services.** Providing safe, clean, reliable and affordable water and wastewater services will be of the utmost importance to the combined company. Management will continue to work closely with the EPA and federal, state and local officials to deliver the quality of water that customers have come to expect from American Water and Essential, while also adhering to safety and sustainability best practices.
- **Delivers attractive, long-term capital investment profile with ability to provide increased solutions to water and wastewater challenges across an expanded footprint.** American Water expects to maintain its long-term rate base growth target of 8-9% upon the closing of the merger, positioning the company to continue to provide high quality service to customers. The combined company will continue to allocate capital to infrastructure renewal, resiliency, water quality, technology and growth projects.
- **Upholds commitments to employees and provides greater long-term opportunities.** The combined company unites two highly skilled and experienced teams in the regulated utility space, with a greater ability to attract, develop and retain employees and create long-term opportunities for career growth. The

combined company does not anticipate material changes to employee compensation or benefits as a result of the transaction. Both companies value their union partnerships, and all union contracts will continue to be honored in accordance with their current terms.

- **Strengthens commitment to communities, including water affordability.** The combined company will remain an active member in the communities it serves, supporting customers and stakeholders with a dedicated workforce and passionate employee base. American Water and Essential each have a strong history of charitable giving, which will remain central to the combined organization. **There will be no change in customer rates as a result of the merger,** and American Water and Essential will be better able to maintain an average customer water bill that is affordable, supporting the economic prosperity of the more than 2,000 communities in which the combined company will operate.

Transformative Merger Driven by Compelling Strategic, Customer and Financial Rationale

- **Bolsters significant regulated water and wastewater utility providers.** The combined company would have a water and wastewater rate base of approximately \$29.3 billion¹ as of the end of 2024, with approximately 4.7 million water/wastewater connections across 17 states and on 18 military installations. With a larger footprint and customer base as well as increased geographic diversity, the combined company will be well positioned to **deliver operational leverage,** better customer service and broader customer reach.
- **Supports long-term EPS and DPS growth of 7-9% for combined company.** The transaction is expected to be accretive to American Water's earnings per share in the first year following close, and the combined company expects to maintain American Water's 7-9% earnings per share and dividend growth targets post close. Subject to market conditions and board approval, the parties expect the combined company to adopt American Water's current dividend policy and payout target range. Both companies expect to maintain their existing dividend policies until the transaction is completed.
- **Creates a more resilient utility with improved credit quality and a strong balance sheet.** The credit profile and metrics of the combined company are

expected to remain strong, benefiting from diversified service territories and regulatory exposure, and a broader customer and revenue base. As a large-cap, regulated utility, the combined company will continue to have ready access to the equity capital markets. There is no debt issuance related to the transaction.

- **Includes an industry leading natural gas (LDC) utility that provides optionality to the combined company.** Peoples Natural Gas is growing its rate base at a rate that exceeds 10% annually. In the five years since Essential has owned the company, it has doubled its rate base and substantially improved its risk profile. The Peoples regulated subsidiaries provided natural gas services to approximately 705,000 customers in western Pennsylvania and an additional approximately 41,000 in Kentucky as of the end of 2024.

¹ Excludes gas rate base of \$4.2bn and includes Net Utility Plant not yet included in rate base, pending rate case filings/outcomes.

Leadership, Board of Directors, Headquarters, Combined Company Name

Upon closing of the transaction, Mr. Griffith will serve as President and Chief Executive Officer of the combined company, and Mr. Franklin will serve as Executive Vice Chair of the board of directors of the combined company. Mr. Franklin will also serve as executive sponsor of the integration task force. David Bowler, American Water Executive Vice President and CFO, will serve as Executive Vice President and Chief Financial Officer, and all existing executive team members of American Water who report to the CEO will continue to do so post-close. Additionally, Daniel Schuller, Essential Executive Vice President and CFO, will serve as Executive Vice President and Chief Strategy Officer; Colleen Arnold, President of Essential Aqua Water, will serve as President, Regulated Operations; and Michael Huwar, President of Peoples Natural Gas, will remain President and continue to lead the natural gas business.

The combined company's 15-member board of directors will include the 10 directors serving on American Water's board of directors prior to the closing of the transaction, including Mr. Griffith, and five directors designated by Essential, including Mr. Franklin. Karl Kurz, independent Chair of the American Water board of directors, will continue to serve in such role after the closing of the transaction.

The combined company will be headquartered in Camden, New Jersey and Essential's Bryn Mawr and Pittsburgh offices will each continue to maintain a strong operational presence long term. The combined company will continue to use the name "American Water."

Non-Water and Non-Wastewater Businesses

Upon closing of the transaction, American Water plans to conduct a review of strategic alternatives for its non-water and non-wastewater businesses. No assurance can be given that any transaction or other strategic outcomes would result from the review.

Timing to Close and Approvals

The transaction is expected to close by the end of the first quarter of 2027, subject to customary closing conditions, including, among others, approval from each company's shareholders, clearance under the Hart-Scott-Rodino Act, and regulatory approvals, including approval from the applicable public utility commissions.

Advisors

BofA Securities is serving as exclusive financial advisor to American Water, and Skadden, Arps, Slate, Meagher & Flom LLP is serving as legal advisor.

Moelis & Company LLC is serving as exclusive financial advisor to Essential, and Gibson, Dunn & Crutcher LLP is serving as legal advisor.

Joele Frank, Wilkinson Brimmer Katcher is serving as strategic communications advisor for both companies.

Conference Call Information

American Water and Essential will hold a joint conference call and audio webcast today at 8:30 a.m. ET to discuss the transaction.

To access the listen-only webcast and view presentation slides, please register at <https://event.choruscall.com/mediaframe/webcast.html?webcastid=1LoK8iWf>. At the conclusion of the call, a replay of the broadcast will be available at this link and at

American Water's and Essential's investor relations websites for up to one year.

The live broadcast and associated presentation materials will also be available on the investor relations section of each company's website at ir.amwater.com and essential.co/investor-relations, as well as at www.AmericanWaterEssentialUtilitiesMerger.com, a new joint website dedicated to the merger.

American Water and Essential Third Quarter 2025 Earnings Results

American Water expects to release its financial results for the third quarter of 2025 after the market closes on October 29, 2025. Presentation slides and accompanying remarks reviewing third quarter results, 2026 earnings guidance, and long-term financial targets will be posted to American Water's investor relations website after-market on October 29, 2025.

Essential expects to release its financial results for the third quarter of 2025 following the market close on November 4, 2025. Essential will post webcast remarks and associated materials on November 5, 2025 at 9 a.m. ET.

In light of the transaction announcement, both companies will not host earnings calls or associated question and answer sessions this quarter. Both companies expect to resume their typical earnings conference calls in 2026.

About American Water

American Water (NYSE: AWK) is the largest regulated water and wastewater utility company in the United States. With a history dating back to 1886, We Keep Life Flowing[®] by providing safe, clean, reliable and affordable drinking water and wastewater services to more than 14 million people with regulated operations in 14 states and on 18 military installations. American Water's 6,700 talented professionals leverage their significant expertise and the company's national size and scale to achieve excellent outcomes for the benefit of customers, employees, investors and other stakeholders.

About Essential

Essential Utilities, Inc. (NYSE: WTRG) delivers safe, clean, reliable services that improve quality of life for individuals, families, and entire communities. With a focus on water, wastewater and natural gas, Essential is committed to sustainable growth, operational excellence, a superior customer experience, and premier employer status. We are advocates for the communities we serve and are dedicated stewards of natural lands, protecting thousands of acres of forests and other habitats throughout our footprint.

Operating as the Aqua and Peoples brands, Essential serves approximately 5.5 million people across nine states. Essential is one of the most significant publicly traded water, wastewater service and natural gas providers in the U.S. Learn more at www.essential.co.

Cautionary Statement Regarding Forward-Looking Statements

Certain statements included in this communication are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. In some cases, these forward-looking statements can be identified by words with prospective meanings such as "intend," "plan," "estimate," "believe," "anticipate," "expect," "predict," "project," "propose," "assume," "forecast," "outlook," "future," "pending," "goal," "objective," "potential," "continue," "seek to," "may," "can," "will," "should" and "could," or the negative of such terms or other variations or similar expressions. Forward-looking statements may relate to, among other things: statements about the benefits of the proposed merger, including future financial and operating results; the parties' respective plans, objectives, expectations and intentions; the expected timing and likelihood of completion of the merger and related transactions; the results of any strategic review; expected synergies of the proposed merger; the timing and result of various regulatory proceedings related to the proposed merger, and other general rate cases, filings for infrastructure surcharges and other governmental agency authorizations and proceedings, and filings to address regulatory lag; the combined company's ability to execute its current and long-term business, operational, capital expenditures and growth plans and strategies; the amount, allocation and timing of projected capital expenditures and related funding requirements; the future impacts of increased or increasing transaction and financing costs associated with the proposed merger or otherwise, as well as inflation and interest rates; each party's ability to finance current and projected operations, capital expenditure needs and growth initiatives by accessing the debt and equity capital markets and sources of short-term liquidity;

impacts of the proposed merger on the future settlement or settlements of a party's forward sale agreements, including potential adjustments to the forward sale price or other economic terms thereunder, and the amount of and the intended use of net proceeds from any such future settlement or settlements; the outcome and impact on other governmental and regulatory investigations; the filing of class action lawsuits and other litigation and legal proceedings related to the proposed merger; the ability to complete, and the timing and efficacy of, the design, development, implementation and improvement of technology and other strategic initiatives; each party's ability to comply with new and changing environmental regulations; regulatory, legislative, tax policy or legal developments; and impacts that future significant tax legislation may have on each such party and on its business, results of operations, cash flows and liquidity.

These forward-looking statements are predictions based on currently available information, the parties' current respective expectations and assumptions regarding future events that American Water Works Company, Inc. ("American Water") and Essential Utilities, Inc. ("Essential Utilities") believe to be reasonable. They are not, however, guarantees or assurances of any outcomes, performance or achievements, and readers are cautioned not to place undue reliance upon them. You should not regard any forward-looking statement as a representation or warranty by American Water, Essential Utilities or any other person that the expectation, plan or objective expressed in such forward-looking statement will be successfully achieved in any specified time frame, or at all. The forward-looking statements are subject to a number of estimates and assumptions, and known and unknown risks, uncertainties and other factors. Actual results may differ materially from those discussed in the forward-looking statements included in this communication as a result of the factors discussed in American Water's Annual Report on Form 10-K for the year ended December 31, 2024, as filed with the Securities and Exchange Commission (the "SEC") on February 19, 2025 (available at: ir.amwater.com), Essential Utilities' Annual Report on Form 10-K for the year ended December 31, 2024, as filed with the SEC on February 27, 2025 (available at: essential.co), and each party's other filings with the SEC, and additional risks and uncertainties, including with respect to (1) the parties' ability to consummate the proposed merger pursuant to the terms of the definitive merger agreement or at all; (2) the ability to timely or at all obtain the requisite shareholder approvals with respect to each party; (3) each party's requirement to obtain required governmental and regulatory approvals required for the proposed merger (and/or that such approvals may result in the imposition of burdensome or commercially undesirable conditions, including required dispositions, that could adversely affect the combined company or the

expected benefits of the proposed merger); (4) an event, change or other circumstance that could give rise to the termination of the merger agreement; (5) the failure to satisfy or waive a condition to closing of the proposed merger on a timely basis or at all; (6) a delay in the timing to consummate the proposed merger; (7) the failure to integrate the parties' businesses successfully; (8) the failure to fully realize cost savings and any other synergies from the proposed merger or that such benefits may take longer to realize than expected; (9) negative or adverse impacts of the announcement of the proposed merger on the market price of American Water's or Essential Utilities' common stock; (10) the risk of litigation related to the proposed merger; (11) disruption from the proposed merger making it more difficult to maintain relationships with customers, employees, contractors, suppliers, regulators, vendors, elected officials, governmental agencies, or other stakeholders; (12) the diversion of each party's management's time and attention from operations of such party; (13) the challenging macroeconomic environment, including disruptions in the water and wastewater utility industries; (14) the ability of each party to manage its respective existing operations and financing arrangements on favorable terms or at all, including with respect to future capital expenditures and investments, operation and maintenance costs; (15) changes in environmental laws and regulations regarding each party's respective operations that may adversely impact such party's businesses or increase the cost of operations; (16) changes in each party's key management and personnel; (17) changes in tax laws that could adversely affect beneficial tax treatment of the proposed merger; (18) regulatory, legislative, local or municipal actions affecting the water and wastewater industries, which could adversely affect the parties' respective utility subsidiaries; and (19) other economic, business and other factors, including inflation and interest rate fluctuations. The foregoing factors should not be construed as exhaustive.

These forward-looking statements are qualified by, and should be read together with, the risks and uncertainties set forth above and the risk factors included in American Water's and Essential Utilities' respective annual and quarterly reports as filed with the SEC, and readers should refer to such risks, uncertainties and risk factors in evaluating such forward-looking statements. Any forward-looking statements speak only as of the date this communication is first used or given. Neither American Water nor Essential Utilities has any obligation or intention to update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except as otherwise required by the federal securities laws. New factors emerge from time to time, and it is not possible for American Water or Essential Utilities to predict all such factors. Furthermore, it may not be possible to assess the impact of

any such factor on American Water's or Essential Utilities' businesses, viewed independently or together, or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

Important Additional Information about the Proposed Merger and Where to Find It

In connection with the proposed merger, American Water will file a registration statement on Form S-4, which will include a document that serves as a prospectus of American Water with respect to the shares of American Water's common stock to be issued in the proposed merger and a joint proxy statement of American Water and Essential Utilities for their respective shareholders (the "joint proxy statement/prospectus"), and each party will file other documents regarding the proposed merger with the SEC. This communication is not a substitute for the registration statement, the joint proxy statement/prospectus or any other document that American Water or Essential Utilities may file with the SEC or mail to their respective shareholders in connection with the proposed merger. **BEFORE MAKING ANY VOTING OR INVESTMENT DECISION, INVESTORS AND SECURITY HOLDERS OF EACH PARTY ARE URGED TO READ CAREFULLY AND IN THEIR ENTIRETY THE REGISTRATION STATEMENT, THE JOINT PROXY STATEMENT/PROSPECTUS, ANY AMENDMENTS OR SUPPLEMENTS THERETO AND OTHER RELEVANT DOCUMENTS FILED WITH THE SEC OR INCORPORATED BY REFERENCE INTO THE REGISTRATION STATEMENT AND JOINT PROXY STATEMENT/PROSPECTUS WHEN THEY BECOME AVAILABLE, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.** A definitive joint proxy statement/prospectus will be sent to American Water's and Essential Utilities' shareholders. Investors and security holders will be able to obtain the registration statement, the joint proxy statement/prospectus and the other documents filed regarding the proposed merger free of charge from the SEC's website or from American Water or Essential Utilities. The documents filed by American Water with the SEC may be obtained free of charge at American Water's investor relations website at ir.amwater.com or at the SEC's website at www.sec.gov. The documents filed by Essential Utilities with the SEC may be obtained free of charge at Essential Utilities website at essential.co or at the SEC's website at www.sec.gov. The information included on, or accessible through, American Water's or Essential Utilities' respective websites is not incorporated by reference into, and does not form a part of, this communication.

Participants in the Solicitation

American Water, Essential Utilities and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from American Water's and Essential Utilities' respective shareholders in connection with the proposed merger. Information about the directors and executive officers of American Water, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in American Water's definitive proxy statement for its 2025 Annual Meeting of Shareholders, which was filed with the SEC on March 27, 2025, including under the headings "Compensation Discussion and Analysis," "Director Compensation," "Equity Compensation Plan Information," and "Certain Beneficial Ownership Matters." To the extent holdings of American Water's common stock by the directors and executive officers of American Water have changed or do change from the amounts of American Water's common stock held by such persons as reflected therein, such changes have been or will be reflected on Initial Statements of Beneficial Ownership of Securities on Form 3 ("Form 3"), Statements of Changes in Beneficial Ownership on Form 4 ("Form 4") or Annual Statements of Changes in Beneficial Ownership of Securities on Form 5 ("Form 5"), in each case filed with the SEC. Information about the directors and executive officers of Essential Utilities, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Essential Utilities' definitive proxy statement for its 2025 Annual Meeting of Shareholders, which was filed with the SEC on March 25, 2025, including under the headings "Director Compensation" and "Compensation Discussion and Analysis." To the extent holdings of Essential Utilities' common stock by the directors and executive officers of Essential Utilities have changed or do change from the amounts of Essential Utilities' common stock held by such persons as reflected therein, such changes have been or will be reflected on Forms 3, Forms 4 or Forms 5, in each case filed with the SEC. Additionally, information regarding the respective directors and executive officers of American Water and Essential Utilities and other participants in each respective proxy solicitation and a description of their direct and indirect interests in the proposed merger, by security holdings or otherwise, will be contained in the registration statement and joint proxy statement/prospectus and other relevant materials to be filed with the SEC regarding the proposed merger when such materials become available. Investors and security holders should read the registration statement and joint proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. Investors may obtain free copies of these documents from American Water and Essential Utilities as indicated above.

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EXECUTIVE COMPENSATION

2024 SUMMARY COMPENSATION TABLE

The following table sets forth information regarding the compensation of all of our NEOs for 2024.

Name and Principal Position	Year	Salary (\$ (1))	Bonus (\$)	Stock Awards (\$ (2))	Non-Equity Incentive Plan Compensation (\$ (3))	Change in Pension Value and Nonqualified Deferred Compensation Earnings (4)	All Other Compensation (\$ (5))	Total (\$)
M. Susan Hardwick Chief Executive Officer (6)	2024	\$ 1,126,258	\$ —	\$ 4,881,557	\$ 2,197,831	\$ —	\$ 375,084	\$ 8,580,730
	2023	\$ 1,057,880	\$ —	\$ 4,654,564	\$ 1,678,611	\$ —	\$ 329,770	\$ 7,720,825
	2022	\$ 975,096	\$ 100,000	\$ 4,067,077	\$ 1,335,400	\$ —	\$ 243,180	\$ 6,720,753
John C. Griffith President (7)	2024	\$ 855,657	\$ —	\$ 2,479,082	\$ 1,336,343	\$ —	\$ 211,563	\$ 4,882,645
	2023	\$ 748,982	\$ —	\$ 1,884,974	\$ 990,538	\$ —	\$ 163,754	\$ 3,788,248
	2022	\$ 460,099	\$ 950,000	\$ 1,812,518	\$ 554,618	\$ —	\$ 234,602	\$ 4,011,837
David M. Bowler Executive Vice President and Chief Financial Officer (8) (9)	2024	\$ 473,006	\$ —	\$ 603,757	\$ 477,488	\$ —	\$ 100,186	\$ 1,654,437
Cheryl Norton Executive Vice President and Chief Operating Officer	2024	\$ 702,927	\$ —	\$ 1,530,351	\$ 956,166	\$ 1,802,518	\$ 54,794	\$ 5,046,756
	2023	\$ 659,678	\$ —	\$ 1,336,248	\$ 654,055	\$ 2,496,415	\$ 50,362	\$ 5,196,758
	2022	\$ 613,750	\$ —	\$ 1,099,808	\$ 557,974	\$ —	\$ 37,887	\$ 2,309,419
Melanie M. Kennedy Executive Vice President, Chief Human Resources Officer (10)	2024	\$ 474,932	\$ —	\$ 567,062	\$ 481,943	\$ —	\$ 110,552	\$ 1,634,489
	2023	\$ 452,489	\$ —	\$ 546,560	\$ 388,974	\$ —	\$ 108,014	\$ 1,496,037
	2022	\$ 435,545	\$ —	\$ 536,434	\$ 343,585	\$ —	\$ 101,460	\$ 1,417,024
Stacy A. Mitchell Executive Vice President and General Counsel (9) (11)	2024	\$ 463,055	\$ —	\$ 576,746	\$ 460,968	\$ —	\$ 70,856	\$ 1,571,625

- (1) In 2024, the following NEOs deferred a portion of their base salary under the Employee Deferred Compensation Plan: Ms. Hardwick—\$55,827; Mr. Griffith—\$50,675; Mr. Bowler—\$37,210; Ms. Norton—\$139,332; and Ms. Kennedy—\$47,094.
- (2) The amounts shown in this column reflect the aggregate grant date fair value of PSUs and RSUs granted to each of the NEOs in 2024, as follows:

Name	PSUs	RSUs
M. Susan Hardwick	\$ 3,413,414	\$ 1,468,143
John C. Griffith	\$ 1,731,723	\$ 747,359
David M. Bowler	\$ 421,597	\$ 182,160
Cheryl Norton	\$ 1,069,589	\$ 460,762
Melanie M. Kennedy	\$ 396,495	\$ 170,567
Stacy A. Mitchell	\$ 402,186	\$ 174,560

With respect to the PSUs, the amounts disclosed in the table above include the grant date fair value based upon the target outcome of the performance conditions, determined at the grant date in accordance with ASC 718. See Note 10—Stock Based Compensation in the Notes to Consolidated Financial Statements in the 2024 Form 10-K for the assumptions that were made in determining grant date fair values of the PSU and RSU awards.

IN EXCESS
of
\$ 23,370,682.

The following table shows the fair value of the PSU awards at the grant date, assuming the highest level of performance was achieved:

Name	Grant Date Fair Value		
	2024	2023	2022
M. Susan Hardwick	\$ 6,826,828	\$ 6,516,434	\$ 5,734,170
John C. Griffith	\$ 3,463,446	\$ 2,839,074	\$ 2,537,560
David M. Bowler	\$ 843,194	\$ —	\$ —
Cheryl Norton	\$ 2,139,178	\$ 1,870,702	\$ 1,569,680
Melanie M. Kennedy	\$ 792,990	\$ 765,236	\$ 767,000
Stacy A. Mitchell	\$ 804,372	\$ —	\$ —

- (3) The amounts shown in this column constitute payments under the APP with respect to each performance year, which are generally paid in March of the next calendar year. The following NEOs deferred a portion of their APP payment with respect to 2024 under the Employee Deferred Compensation Plan: Ms. Hardwick—\$109,892; Mr. Griffith—\$80,181; Mr. Bowler—\$71,623; and Ms. Kennedy—\$38,555.
- (4) The amounts shown in this column reflect the aggregate changes in the actuarial present values of accumulated benefits under our defined benefit pension plans. For further information on these pension plans, see “—Pension Benefits at December 31, 2024.” None of the NEOs received “above-market” or “preferential” earnings (as defined by SEC regulation) under the Employee Deferred Compensation Plan. The change in pension value for 2022 for Ms. Norton was \$(159,010), which is not reflected in the Summary Compensation Table in accordance with SEC regulations.
- (5) The totals shown in this column for 2024 consist of:

Name	Savings Plan Company Match	Savings Plan Company Defined Contribution Account (a)	Company Contributions to Employee Deferred Compensation Plan (b)	Executive Physical	Dividend Equivalents (c)	Company-Paid Life Insurance	Total All Other Compensation
M. Susan Hardwick	\$ 13,800	\$ 18,113	\$ 274,667	\$ 1,800	\$ 66,272	\$ 432	\$ 375,084
John C. Griffith	\$ 13,800	\$ 18,113	\$ 169,823	\$ —	\$ 9,395	\$ 432	\$ 211,563
David M. Bowler	\$ 13,800	\$ 18,113	\$ 55,280	\$ 1,900	\$ 10,661	\$ 432	\$ 100,186
Cheryl Norton	\$ 8,625	\$ —	\$ 8,791	\$ 1,730	\$ 35,216	\$ 432	\$ 54,794
Melanie M. Kennedy	\$ 13,800	\$ 18,113	\$ 56,229	\$ 1,730	\$ 20,248	\$ 432	\$ 110,552
Stacy A. Mitchell	\$ 13,800	\$ 18,113	\$ 29,944	\$ 1,730	\$ 6,837	\$ 432	\$ 70,856

- (a) The Defined Contribution Account is an account in the Savings Plan to which American Water contributes 5.25 percent of each eligible employee’s total cash compensation (which includes annual base salary), subject to Code limits on compensation that may be taken into account. Generally, only employees hired on or after January 1, 2006, are eligible for this contribution.
- (b) The amounts in this column represent matching contributions with respect to 2024 made by the Company to the NEOs’ accounts in the Employee Deferred Compensation Plan. These contributions are generally paid in the second quarter of the next calendar year. For further information on this plan, see “—2024 Nonqualified Deferred Compensation.”
- (c) Dividend equivalents are paid in cash with respect to PSUs and RSUs at such time, if ever, as the PSUs or RSUs are converted to common stock. Amounts in this column reflect PSU and RSU dividend equivalents that were paid out in 2024.
- (6) Ms. Hardwick has served as Chief Executive Officer since February 2, 2022, and served as President from February 2, 2022, to August 1, 2024. She will retire from the Company effective as of the conclusion of the annual meeting. She served as Executive Vice President and Chief Financial Officer until February 2, 2022. From December 7, 2021, until January 31, 2022, Ms. Hardwick also served as our Interim Chief Executive Officer and continued to serve as Chief Financial Officer until May 16, 2022.

2024 GRANTS OF PLAN-BASED AWARDS

The following table presents certain information regarding plan-based awards granted to the NEOs named below during the fiscal year ended December 31, 2024.

Name	Grant Date	Approval Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (1)		Estimated Future Payouts Under Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares of Stock or Units (#)(3)	Grant Date Fair Value of Stock Awards (\$)(4)
			Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
M. Susan Hardwick									
APP	2/13/2024	2/13/2024	\$ 1,397,045	\$ 2,794,090	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	12,257	\$ 1,468,143
PSU	2/13/2024	2/13/2024	\$ —	\$ —	2,043	8,171	16,342	—	\$ 966,548
PSU	2/13/2024	2/13/2024	\$ —	\$ —	3,575	14,300	28,600	—	\$ 1,712,854
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,532	6,128	12,256	—	\$ 734,012
John C. Griffith									
APP	2/13/2024	2/13/2024	\$ 849,443	\$ 1,696,886	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	4,910	588,120
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	1,102	159,239
PSU	2/13/2024	2/13/2024	\$ —	\$ —	818	3,273	6,546	—	387,163
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,432	5,728	11,456	—	686,100
PSU	2/13/2024	2/13/2024	\$ —	\$ —	614	2,455	4,910	—	294,060
PSU	8/1/2024	7/30/2024	\$ —	\$ —	184	735	1,470	—	96,953
PSU	8/1/2024	7/30/2024	\$ —	\$ —	322	1,286	2,572	—	185,827
PSU	8/1/2024	7/30/2024	\$ —	\$ —	138	551	1,102	—	79,620
David M. Bowler									
APP	2/13/2024	2/13/2024	\$ 303,514	\$ 607,028	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	1,031	123,493
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	406	58,867
PSU	2/13/2024	2/13/2024	\$ —	\$ —	172	688	1,376	—	81,384
PSU	2/13/2024	2/13/2024	\$ —	\$ —	301	1,203	2,406	—	144,095
PSU	2/13/2024	2/13/2024	\$ —	\$ —	129	516	1,032	—	61,806
PSU	8/1/2024	7/30/2024	\$ —	\$ —	68	271	542	—	36,485
PSU	8/1/2024	7/30/2024	\$ —	\$ —	119	474	948	—	68,493
PSU	8/1/2024	7/30/2024	\$ —	\$ —	51	203	406	—	29,334
Cheryl Norton									
APP	2/13/2024	2/13/2024	\$ 607,784	\$ 1,215,568	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	3,480	\$ 416,834
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	304	\$ 43,928
PSU	2/13/2024	2/13/2024	\$ —	\$ —	580	2,320	4,640	—	\$ 274,433
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,015	4,061	8,122	—	\$ 486,427
PSU	2/13/2024	2/13/2024	\$ —	\$ —	435	1,740	3,480	—	\$ 208,417
PSU	8/1/2024	7/30/2024	\$ —	\$ —	51	202	404	—	\$ 27,195
PSU	8/1/2024	7/30/2024	\$ —	\$ —	89	354	708	—	\$ 51,153
PSU	8/1/2024	7/30/2024	\$ —	\$ —	38	152	304	—	\$ 21,964
Melanie M. Kennedy									
APP	2/13/2024	2/13/2024	\$ 306,346	\$ 612,692	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	1,424	\$ 170,567
PSU	2/13/2024	2/13/2024	\$ —	\$ —	237	949	1,898	—	\$ 112,257
PSU	2/13/2024	2/13/2024	\$ —	\$ —	415	1,661	3,322	—	\$ 198,955
PSU	2/13/2024	2/13/2024	\$ —	\$ —	178	712	1,424	—	\$ 85,283

Name	Grant Date	Approval Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (1)		Estimated Future Payouts Under Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares of Stock or Units (#)(3)	Grant Date Fair Value of Stock Awards (\$)(4)
			Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
Stacy A. Mitchell									
APP	2/13/2024	2/13/2024	\$ 293,013	\$ 586,026	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	637	\$ 76,300
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	680	\$ 98,260
PSU	2/13/2024	2/13/2024	\$ —	\$ —	106	425	850	—	\$ 50,273
PSU	2/13/2024	2/13/2024	\$ —	\$ —	186	743	1,486	—	\$ 88,997
PSU	2/13/2024	2/13/2024	\$ —	\$ —	80	319	638	—	\$ 38,210
PSU	8/1/2024	7/30/2024	\$ —	\$ —	113	453	906	—	\$ 60,987
PSU	8/1/2024	7/30/2024	\$ —	\$ —	198	793	1,586	—	\$ 114,589
PSU	8/1/2024	7/30/2024	\$ —	\$ —	85	340	680	—	\$ 49,130

- (1) These columns represent target and maximum APP payout opportunities. The actual payments that were made under the APP for 2024 performance are shown in the 2024 Summary Compensation Table. There is no specified minimum award for participants in the APP, and therefore we did not include a column in the table for the threshold amount of such award. For further information on the APP, see "Compensation Discussion and Analysis—2024 Compensation—2024 Annual Performance Plan" beginning on page 35 of this proxy statement.
- (2) These columns represent threshold, target and maximum payout opportunities under the LTPP with respect to our PSUs. For further information on the LTPP, under which the PSUs were granted, see "Compensation Discussion and Analysis—2024 Compensation—2024 Long-Term Performance Plan" beginning on page 37 of this proxy statement.
- (3) This column represents grants of RSUs. For further information on the LTPP, under which all of the RSUs were granted, see "Compensation Discussion and Analysis—2024 Compensation—2024 Long-Term Performance Plan" beginning on page 37 of this proxy statement.
- (4) This column represents the grant date fair values of the PSUs and RSUs, determined in accordance with ASC 718. See footnote (2) to the 2024 Summary Compensation Table for additional information.

OUTSTANDING EQUITY AWARDS AT 2024 FISCAL YEAR-END

The following table presents information regarding equity awards held by the NEOs named below at December 31, 2024. None of our NEOs held any outstanding stock options as of December 31, 2024; thus, the table below omits all columns pertaining to option awards.

Name	Grant Date	Number of Shares or Units of Stock That Have Not Vested (#)(1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(2)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)(3)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(2)
M. Susan Hardwick					
	2/15/2022	2,726	\$ 339,360	32,862	\$ 4,090,990
	2/14/2023	6,235	\$ 776,195	31,519	\$ 3,923,800
	2/13/2024	12,257	\$ 1,525,874	49,027	\$ 6,103,371
John C. Griffith					
	5/16/2022	1,242	\$ 154,617	17,411	\$ 2,167,495
	2/14/2023	2,525	\$ 314,337	12,765	\$ 1,589,115
	2/13/2024	4,910	\$ 611,246	19,639	\$ 2,444,859
	8/1/2024	1,102	\$ 137,188	4,409	\$ 548,876

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Oct 27, 2025 6:00 AM Eastern Daylight Time

American Water and Essential Utilities to Merge as a Leading Regulated U.S. Water and Wastewater Utility

Share      ...

Combined Company Will Serve 4.7 Million Water and Wastewater Connections Across 17 States; Combined Water and Wastewater Rate Base of Approximately \$29.3 Billion

Increases Scale, Geographic Diversity and Customer-Centric Capabilities to Deliver Best-in-Class Service to Existing and Future Customers

Merger Expected to be Accretive to American Water's EPS in the First Year Following the Close of Transaction

American Water Expects to Maintain 7-9% Long-term EPS and DPS Growth Targets

Combined Operations to Provide Greater Long-Term Growth Opportunities for Employees

Companies to Host Joint Conference Call Today at 8:30 a.m. ET



CAMDEN, N.J. & BRYN MAWR, Pa.--(BUSINESS WIRE)--American Water Works Company, Inc. (NYSE: AWK) ("American Water") and Essential Utilities, Inc. (NYSE: WTRG) ("Essential") today announced that each company's board of directors has unanimously approved a definitive agreement to combine in an all-stock, tax-free merger as a leading regulated U.S. water and wastewater public utility with a pro forma market capitalization of approximately \$40 billion and a combined enterprise value of approximately \$63 billion, based on closing stock prices as of October 24, 2025.

American Water President and Chief Executive Officer, John C. Griffith said, "This combination brings together two industry leaders united by our shared mission to provide safe, clean, reliable and affordable water and wastewater services to our customers. By joining forces with Essential, the combined company's enhanced scale and operational efficiency will support continued investment in our critical infrastructure, enabling us to continue providing superior customer service at affordable rates. We look forward to bringing together the talented teams of both companies to help solve the many water and wastewater challenges across the country and expand our customer base."

Essential Chairman and Chief Executive Officer, Christopher H. Franklin said, "Throughout Essential's nearly 140-year history, we have consistently led with purpose to shape a future rooted in sustainability, innovation, resilience and best-in-class service for

our customers. We are confident that the combined company will build upon our longstanding track record of delivering safe and reliable services and be better positioned to solve today's challenges while creating a sustainable future. Together, we will have expertise, financial strength and regulatory credibility to continuously improve our infrastructure and meet the evolving needs of our customers. American Water and Essential will continue to enable our communities to thrive."

Under the terms of the agreement, Essential shareholders will receive 0.305 shares of American Water for each share of Essential they own at the closing of the transaction. This exchange ratio implies a premium of approximately 10% to Essential shareholders based on the average of the daily volume weighted average price of each company's common stock over the 60-trading-day period ending October 24, 2025. Upon completion of the merger, American Water shareholders will own approximately 69% and Essential shareholders will own approximately 31% of the combined company on a fully diluted basis.

Combination Provides Expansive Benefits to Key Stakeholders

- **Advances shared mission of delivering essential utility services.** Providing safe, clean, reliable and affordable water and wastewater services will be of the utmost importance to the combined company. Management will continue to work closely with the EPA and federal, state and local officials to deliver the quality of water that customers have come to expect from American Water and Essential, while also adhering to safety and sustainability best practices.
- **Delivers attractive, long-term capital investment profile with ability to provide increased solutions to water and wastewater challenges across an expanded footprint.** American Water expects to maintain its long-term rate base growth target of 8-9% upon the closing of the merger, positioning the company to continue to provide high quality service to customers. The combined company will continue to allocate capital to infrastructure renewal, resiliency, water quality, technology and growth projects.
- **Upholds commitments to employees and provides greater long-term opportunities.** The combined company unites two highly skilled and experienced teams in the regulated utility space, with a greater ability to attract, develop and retain employees and create long-term opportunities for career growth. The

combined company does not anticipate material changes to employee compensation or benefits as a result of the transaction. Both companies value their union partnerships, and all union contracts will continue to be honored in accordance with their current terms.

- **Strengthens commitment to communities, including water affordability.** The combined company will remain an active member in the communities it serves, supporting customers and stakeholders with a dedicated workforce and passionate employee base. American Water and Essential each have a strong history of charitable giving, which will remain central to the combined organization. **There will be no change in customer rates as a result of the merger,** and American Water and Essential will be better able to maintain an average customer water bill that is affordable, supporting the economic prosperity of the more than 2,000 communities in which the combined company will operate.

Transformative Merger Driven by Compelling Strategic, Customer and Financial Rationale

- **Bolsters significant regulated water and wastewater utility providers.** The combined company would have a water and wastewater rate base of approximately \$29.3 billion¹ as of the end of 2024, with approximately 4.7 million water/wastewater connections across 17 states and on 18 military installations. With a larger footprint and customer base as well as increased geographic diversity, the combined company will be well positioned to **deliver operational leverage,** better customer service and broader customer reach.
- **Supports long-term EPS and DPS growth of 7-9% for combined company.** The transaction is expected to be accretive to American Water's earnings per share in the first year following close, and the combined company expects to maintain American Water's 7-9% earnings per share and dividend growth targets post close. Subject to market conditions and board approval, the parties expect the combined company to adopt American Water's current dividend policy and payout target range. Both companies expect to maintain their existing dividend policies until the transaction is completed.
- **Creates a more resilient utility with improved credit quality and a strong balance sheet.** The credit profile and metrics of the combined company are

expected to remain strong, benefiting from diversified service territories and regulatory exposure, and a broader customer and revenue base. As a large-cap, regulated utility, the combined company will continue to have ready access to the equity capital markets. There is no debt issuance related to the transaction.

- **Includes an industry leading natural gas (LDC) utility that provides optionality to the combined company.** Peoples Natural Gas is growing its rate base at a rate that exceeds 10% annually. In the five years since Essential has owned the company, it has doubled its rate base and substantially improved its risk profile. The Peoples regulated subsidiaries provided natural gas services to approximately 705,000 customers in western Pennsylvania and an additional approximately 41,000 in Kentucky as of the end of 2024.

¹ Excludes gas rate base of \$4.2bn and includes Net Utility Plant not yet included in rate base, pending rate case filings/outcomes.

Leadership, Board of Directors, Headquarters, Combined Company Name

Upon closing of the transaction, Mr. Griffith will serve as President and Chief Executive Officer of the combined company, and Mr. Franklin will serve as Executive Vice Chair of the board of directors of the combined company. Mr. Franklin will also serve as executive sponsor of the integration task force. David Bowler, American Water Executive Vice President and CFO, will serve as Executive Vice President and Chief Financial Officer, and all existing executive team members of American Water who report to the CEO will continue to do so post-close. Additionally, Daniel Schuller, Essential Executive Vice President and CFO, will serve as Executive Vice President and Chief Strategy Officer; Colleen Arnold, President of Essential Aqua Water, will serve as President, Regulated Operations; and Michael Huwar, President of Peoples Natural Gas, will remain President and continue to lead the natural gas business.

The combined company's 15-member board of directors will include the 10 directors serving on American Water's board of directors prior to the closing of the transaction, including Mr. Griffith, and five directors designated by Essential, including Mr. Franklin. Karl Kurz, independent Chair of the American Water board of directors, will continue to serve in such role after the closing of the transaction.

The combined company will be headquartered in Camden, New Jersey and Essential's Bryn Mawr and Pittsburgh offices will each continue to maintain a strong operational presence long term. The combined company will continue to use the name "American Water."

Non-Water and Non-Wastewater Businesses

Upon closing of the transaction, American Water plans to conduct a review of strategic alternatives for its non-water and non-wastewater businesses. No assurance can be given that any transaction or other strategic outcomes would result from the review.

Timing to Close and Approvals

The transaction is expected to close by the end of the first quarter of 2027, subject to customary closing conditions, including, among others, approval from each company's shareholders, clearance under the Hart-Scott-Rodino Act, and regulatory approvals, including approval from the applicable public utility commissions.

Advisors

BofA Securities is serving as exclusive financial advisor to American Water, and Skadden, Arps, Slate, Meagher & Flom LLP is serving as legal advisor.

Moelis & Company LLC is serving as exclusive financial advisor to Essential, and Gibson, Dunn & Crutcher LLP is serving as legal advisor.

Joele Frank, Wilkinson Brimmer Katcher is serving as strategic communications advisor for both companies.

Conference Call Information

American Water and Essential will hold a joint conference call and audio webcast today at 8:30 a.m. ET to discuss the transaction.

To access the listen-only webcast and view presentation slides, please register at <https://event.choruscall.com/mediaframe/webcast.html?webcastid=1LoK8iWf>. At the conclusion of the call, a replay of the broadcast will be available at this link and at

American Water's and Essential's investor relations websites for up to one year.

The live broadcast and associated presentation materials will also be available on the investor relations section of each company's website at ir.amwater.com and essential.co/investor-relations, as well as at www.AmericanWaterEssentialUtilitiesMerger.com, a new joint website dedicated to the merger.

American Water and Essential Third Quarter 2025 Earnings Results

American Water expects to release its financial results for the third quarter of 2025 after the market closes on October 29, 2025. Presentation slides and accompanying remarks reviewing third quarter results, 2026 earnings guidance, and long-term financial targets will be posted to American Water's investor relations website after-market on October 29, 2025.

Essential expects to release its financial results for the third quarter of 2025 following the market close on November 4, 2025. Essential will post webcast remarks and associated materials on November 5, 2025 at 9 a.m. ET.

In light of the transaction announcement, both companies will not host earnings calls or associated question and answer sessions this quarter. Both companies expect to resume their typical earnings conference calls in 2026.

About American Water

American Water (NYSE: AWK) is the largest regulated water and wastewater utility company in the United States. With a history dating back to 1886, We Keep Life Flowing[®] by providing safe, clean, reliable and affordable drinking water and wastewater services to more than 14 million people with regulated operations in 14 states and on 18 military installations. American Water's 6,700 talented professionals leverage their significant expertise and the company's national size and scale to achieve excellent outcomes for the benefit of customers, employees, investors and other stakeholders.

About Essential

Essential Utilities, Inc. (NYSE: WTRG) delivers safe, clean, reliable services that improve quality of life for individuals, families, and entire communities. With a focus on water, wastewater and natural gas, Essential is committed to sustainable growth, operational excellence, a superior customer experience, and premier employer status. We are advocates for the communities we serve and are dedicated stewards of natural lands, protecting thousands of acres of forests and other habitats throughout our footprint.

Operating as the Aqua and Peoples brands, Essential serves approximately 5.5 million people across nine states. Essential is one of the most significant publicly traded water, wastewater service and natural gas providers in the U.S. Learn more at www.essential.co.

Cautionary Statement Regarding Forward-Looking Statements

Certain statements included in this communication are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. In some cases, these forward-looking statements can be identified by words with prospective meanings such as "intend," "plan," "estimate," "believe," "anticipate," "expect," "predict," "project," "propose," "assume," "forecast," "outlook," "future," "pending," "goal," "objective," "potential," "continue," "seek to," "may," "can," "will," "should" and "could," or the negative of such terms or other variations or similar expressions. Forward-looking statements may relate to, among other things: statements about the benefits of the proposed merger, including future financial and operating results; the parties' respective plans, objectives, expectations and intentions; the expected timing and likelihood of completion of the merger and related transactions; the results of any strategic review; expected synergies of the proposed merger; the timing and result of various regulatory proceedings related to the proposed merger, and other general rate cases, filings for infrastructure surcharges and other governmental agency authorizations and proceedings, and filings to address regulatory lag; the combined company's ability to execute its current and long-term business, operational, capital expenditures and growth plans and strategies; the amount, allocation and timing of projected capital expenditures and related funding requirements; the future impacts of increased or increasing transaction and financing costs associated with the proposed merger or otherwise, as well as inflation and interest rates; each party's ability to finance current and projected operations, capital expenditure needs and growth initiatives by accessing the debt and equity capital markets and sources of short-term liquidity;

impacts of the proposed merger on the future settlement or settlements of a party's forward sale agreements, including potential adjustments to the forward sale price or other economic terms thereunder, and the amount of and the intended use of net proceeds from any such future settlement or settlements; the outcome and impact on other governmental and regulatory investigations; the filing of class action lawsuits and other litigation and legal proceedings related to the proposed merger; the ability to complete, and the timing and efficacy of, the design, development, implementation and improvement of technology and other strategic initiatives; each party's ability to comply with new and changing environmental regulations; regulatory, legislative, tax policy or legal developments; and impacts that future significant tax legislation may have on each such party and on its business, results of operations, cash flows and liquidity.

These forward-looking statements are predictions based on currently available information, the parties' current respective expectations and assumptions regarding future events that American Water Works Company, Inc. ("American Water") and Essential Utilities, Inc. ("Essential Utilities") believe to be reasonable. They are not, however, guarantees or assurances of any outcomes, performance or achievements, and readers are cautioned not to place undue reliance upon them. You should not regard any forward-looking statement as a representation or warranty by American Water, Essential Utilities or any other person that the expectation, plan or objective expressed in such forward-looking statement will be successfully achieved in any specified time frame, or at all. The forward-looking statements are subject to a number of estimates and assumptions, and known and unknown risks, uncertainties and other factors. Actual results may differ materially from those discussed in the forward-looking statements included in this communication as a result of the factors discussed in American Water's Annual Report on Form 10-K for the year ended December 31, 2024, as filed with the Securities and Exchange Commission (the "SEC") on February 19, 2025 (available at: ir.amwater.com), Essential Utilities' Annual Report on Form 10-K for the year ended December 31, 2024, as filed with the SEC on February 27, 2025 (available at: essential.co), and each party's other filings with the SEC, and additional risks and uncertainties, including with respect to (1) the parties' ability to consummate the proposed merger pursuant to the terms of the definitive merger agreement or at all; (2) the ability to timely or at all obtain the requisite shareholder approvals with respect to each party; (3) each party's requirement to obtain required governmental and regulatory approvals required for the proposed merger (and/or that such approvals may result in the imposition of burdensome or commercially undesirable conditions, including required dispositions, that could adversely affect the combined company or the

expected benefits of the proposed merger); (4) an event, change or other circumstance that could give rise to the termination of the merger agreement; (5) the failure to satisfy or waive a condition to closing of the proposed merger on a timely basis or at all; (6) a delay in the timing to consummate the proposed merger; (7) the failure to integrate the parties' businesses successfully; (8) the failure to fully realize cost savings and any other synergies from the proposed merger or that such benefits may take longer to realize than expected; (9) negative or adverse impacts of the announcement of the proposed merger on the market price of American Water's or Essential Utilities' common stock; (10) the risk of litigation related to the proposed merger; (11) disruption from the proposed merger making it more difficult to maintain relationships with customers, employees, contractors, suppliers, regulators, vendors, elected officials, governmental agencies, or other stakeholders; (12) the diversion of each party's management's time and attention from operations of such party; (13) the challenging macroeconomic environment, including disruptions in the water and wastewater utility industries; (14) the ability of each party to manage its respective existing operations and financing arrangements on favorable terms or at all, including with respect to future capital expenditures and investments, operation and maintenance costs; (15) changes in environmental laws and regulations regarding each party's respective operations that may adversely impact such party's businesses or increase the cost of operations; (16) changes in each party's key management and personnel; (17) changes in tax laws that could adversely affect beneficial tax treatment of the proposed merger; (18) regulatory, legislative, local or municipal actions affecting the water and wastewater industries, which could adversely affect the parties' respective utility subsidiaries; and (19) other economic, business and other factors, including inflation and interest rate fluctuations. The foregoing factors should not be construed as exhaustive.

These forward-looking statements are qualified by, and should be read together with, the risks and uncertainties set forth above and the risk factors included in American Water's and Essential Utilities' respective annual and quarterly reports as filed with the SEC, and readers should refer to such risks, uncertainties and risk factors in evaluating such forward-looking statements. Any forward-looking statements speak only as of the date this communication is first used or given. Neither American Water nor Essential Utilities has any obligation or intention to update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except as otherwise required by the federal securities laws. New factors emerge from time to time, and it is not possible for American Water or Essential Utilities to predict all such factors. Furthermore, it may not be possible to assess the impact of

any such factor on American Water's or Essential Utilities' businesses, viewed independently or together, or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

Important Additional Information about the Proposed Merger and Where to Find It

In connection with the proposed merger, American Water will file a registration statement on Form S-4, which will include a document that serves as a prospectus of American Water with respect to the shares of American Water's common stock to be issued in the proposed merger and a joint proxy statement of American Water and Essential Utilities for their respective shareholders (the "joint proxy statement/prospectus"), and each party will file other documents regarding the proposed merger with the SEC. This communication is not a substitute for the registration statement, the joint proxy statement/prospectus or any other document that American Water or Essential Utilities may file with the SEC or mail to their respective shareholders in connection with the proposed merger. **BEFORE MAKING ANY VOTING OR INVESTMENT DECISION, INVESTORS AND SECURITY HOLDERS OF EACH PARTY ARE URGED TO READ CAREFULLY AND IN THEIR ENTIRETY THE REGISTRATION STATEMENT, THE JOINT PROXY STATEMENT/PROSPECTUS, ANY AMENDMENTS OR SUPPLEMENTS THERETO AND OTHER RELEVANT DOCUMENTS FILED WITH THE SEC OR INCORPORATED BY REFERENCE INTO THE REGISTRATION STATEMENT AND JOINT PROXY STATEMENT/PROSPECTUS WHEN THEY BECOME AVAILABLE, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.** A definitive joint proxy statement/prospectus will be sent to American Water's and Essential Utilities' shareholders. Investors and security holders will be able to obtain the registration statement, the joint proxy statement/prospectus and the other documents filed regarding the proposed merger free of charge from the SEC's website or from American Water or Essential Utilities. The documents filed by American Water with the SEC may be obtained free of charge at American Water's investor relations website at ir.amwater.com or at the SEC's website at www.sec.gov. The documents filed by Essential Utilities with the SEC may be obtained free of charge at Essential Utilities website at essential.co or at the SEC's website at www.sec.gov. The information included on, or accessible through, American Water's or Essential Utilities' respective websites is not incorporated by reference into, and does not form a part of, this communication.

Participants in the Solicitation

American Water, Essential Utilities and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from American Water's and Essential Utilities' respective shareholders in connection with the proposed merger. Information about the directors and executive officers of American Water, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in American Water's definitive proxy statement for its 2025 Annual Meeting of Shareholders, which was filed with the SEC on March 27, 2025, including under the headings "Compensation Discussion and Analysis," "Director Compensation," "Equity Compensation Plan Information," and "Certain Beneficial Ownership Matters." To the extent holdings of American Water's common stock by the directors and executive officers of American Water have changed or do change from the amounts of American Water's common stock held by such persons as reflected therein, such changes have been or will be reflected on Initial Statements of Beneficial Ownership of Securities on Form 3 ("Form 3"), Statements of Changes in Beneficial Ownership on Form 4 ("Form 4") or Annual Statements of Changes in Beneficial Ownership of Securities on Form 5 ("Form 5"), in each case filed with the SEC. Information about the directors and executive officers of Essential Utilities, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Essential Utilities' definitive proxy statement for its 2025 Annual Meeting of Shareholders, which was filed with the SEC on March 25, 2025, including under the headings "Director Compensation" and "Compensation Discussion and Analysis." To the extent holdings of Essential Utilities' common stock by the directors and executive officers of Essential Utilities have changed or do change from the amounts of Essential Utilities' common stock held by such persons as reflected therein, such changes have been or will be reflected on Forms 3, Forms 4 or Forms 5, in each case filed with the SEC. Additionally, information regarding the respective directors and executive officers of American Water and Essential Utilities and other participants in each respective proxy solicitation and a description of their direct and indirect interests in the proposed merger, by security holdings or otherwise, will be contained in the registration statement and joint proxy statement/prospectus and other relevant materials to be filed with the SEC regarding the proposed merger when such materials become available. Investors and security holders should read the registration statement and joint proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. Investors may obtain free copies of these documents from American Water and Essential Utilities as indicated above.

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EXECUTIVE COMPENSATION

2024 SUMMARY COMPENSATION TABLE

The following table sets forth information regarding the compensation of all of our NEOs for 2024.

Name and Principal Position	Year	Salary (\$ (1))	Bonus (\$)	Stock Awards (\$ (2))	Non-Equity Incentive Plan Compensation (\$ (3))	Change in Pension Value and Nonqualified Deferred Compensation Earnings (4)	All Other Compensation (\$ (5))	Total (\$)
M. Susan Hardwick Chief Executive Officer (6)	2024	\$1,126,258	\$ —	\$4,881,557	\$2,197,831	\$ —	\$375,084	\$8,580,730
	2023	\$1,057,880	\$ —	\$4,654,564	\$1,678,611	\$ —	\$329,770	\$7,720,825
	2022	\$ 975,096	\$100,000	\$4,067,077	\$1,335,400	\$ —	\$243,180	\$6,720,753
John C. Griffith President (7)	2024	\$ 855,657	\$ —	\$2,479,082	\$1,336,343	\$ —	\$211,563	\$4,882,645
	2023	\$ 748,982	\$ —	\$1,884,974	\$ 990,538	\$ —	\$163,754	\$3,788,248
	2022	\$ 460,099	\$950,000	\$1,812,518	\$ 554,618	\$ —	\$234,602	\$4,011,837
David M. Bowler Executive Vice President and Chief Financial Officer (8) (9)	2024	\$ 473,006	\$ —	\$ 603,757	\$ 477,488	\$ —	\$100,186	\$1,654,437
Cheryl Norton Executive Vice President and Chief Operating Officer	2024	\$ 702,927	\$ —	\$1,530,351	\$ 956,166	\$1,802,518	\$ 54,794	\$5,046,756
	2023	\$ 659,678	\$ —	\$1,336,248	\$ 654,055	\$2,496,415	\$ 50,362	\$5,196,758
	2022	\$ 613,750	\$ —	\$1,099,808	\$ 557,974	\$ —	\$ 37,887	\$2,309,419
Melanie M. Kennedy Executive Vice President, Chief Human Resources Officer (10)	2024	\$ 474,932	\$ —	\$ 567,062	\$ 481,943	\$ —	\$110,552	\$1,634,489
	2023	\$ 452,489	\$ —	\$ 546,560	\$ 388,974	\$ —	\$108,014	\$1,496,037
	2022	\$ 435,545	\$ —	\$ 536,434	\$ 343,585	\$ —	\$101,460	\$1,417,024
Stacy A. Mitchell Executive Vice President and General Counsel (9) (11)	2024	\$ 463,055	\$ —	\$ 576,746	\$ 460,968	\$ —	\$ 70,856	\$1,571,625

- (1) In 2024, the following NEOs deferred a portion of their base salary under the Employee Deferred Compensation Plan: Ms. Hardwick—\$55,827; Mr. Griffith—\$50,675; Mr. Bowler—\$37,210; Ms. Norton—\$139,332; and Ms. Kennedy—\$47,094.
- (2) The amounts shown in this column reflect the aggregate grant date fair value of PSUs and RSUs granted to each of the NEOs in 2024, as follows:

Name	PSUs	RSUs
M. Susan Hardwick	\$ 3,413,414	\$ 1,468,143
John C. Griffith	\$ 1,731,723	\$ 747,359
David M. Bowler	\$ 421,597	\$ 182,160
Cheryl Norton	\$ 1,069,589	\$ 460,762
Melanie M. Kennedy	\$ 396,495	\$ 170,567
Stacy A. Mitchell	\$ 402,186	\$ 174,560

With respect to the PSUs, the amounts disclosed in the table above include the grant date fair value based upon the target outcome of the performance conditions, determined at the grant date in accordance with ASC 718. See Note 10—Stock Based Compensation in the Notes to Consolidated Financial Statements in the 2024 Form 10-K for the assumptions that were made in determining grant date fair values of the PSU and RSU awards.

IN EXCESS
 of
 \$ 23,370,682.

The following table shows the fair value of the PSU awards at the grant date, assuming the highest level of performance was achieved:

Name	Grant Date Fair Value		
	2024	2023	2022
M. Susan Hardwick	\$ 6,826,828	\$ 6,516,434	\$ 5,734,170
John C. Griffith	\$ 3,463,446	\$ 2,639,074	\$ 2,537,560
David M. Bowler	\$ 843,194	\$ —	\$ —
Cheryl Norton	\$ 2,139,178	\$ 1,870,702	\$ 1,569,680
Melanie M. Kennedy	\$ 792,990	\$ 765,236	\$ 767,000
Stacy A. Mitchell	\$ 804,372	\$ —	\$ —

- (3) The amounts shown in this column constitute payments under the APP with respect to each performance year, which are generally paid in March of the next calendar year. The following NEOs deferred a portion of their APP payment with respect to 2024 under the Employee Deferred Compensation Plan: Ms. Hardwick—\$109,892; Mr. Griffith—\$80,181; Mr. Bowler—\$71,623; and Ms. Kennedy—\$38,555.
- (4) The amounts shown in this column reflect the aggregate changes in the actuarial present values of accumulated benefits under our defined benefit pension plans. For further information on these pension plans, see “—Pension Benefits at December 31, 2024.” None of the NEOs received “above-market” or “preferential” earnings (as defined by SEC regulation) under the Employee Deferred Compensation Plan. The change in pension value for 2022 for Ms. Norton was \$(159,010), which is not reflected in the Summary Compensation Table in accordance with SEC regulations.
- (5) The totals shown in this column for 2024 consist of:

Name	Savings Plan Company Match	Savings Plan Company Defined Contribution Account (a)	Company Contributions to Employee Deferred Compensation Plan (b)	Executive Physical	Dividend Equivalents (c)	Company-Paid Life Insurance	Total All Other Compensation
M. Susan Hardwick	\$ 13,800	\$ 18,113	\$ 274,667	\$ 1,800	\$ 66,272	\$ 432	\$ 375,084
John C. Griffith	\$ 13,800	\$ 18,113	\$ 169,823	\$ —	\$ 9,395	\$ 432	\$ 211,563
David M. Bowler	\$ 13,800	\$ 18,113	\$ 55,280	\$ 1,900	\$ 10,661	\$ 432	\$ 100,186
Cheryl Norton	\$ 8,625	\$ —	\$ 8,791	\$ 1,730	\$ 35,216	\$ 432	\$ 54,794
Melanie M. Kennedy	\$ 13,800	\$ 18,113	\$ 56,229	\$ 1,730	\$ 20,248	\$ 432	\$ 110,552
Stacy A. Mitchell	\$ 13,800	\$ 18,113	\$ 29,944	\$ 1,730	\$ 6,837	\$ 432	\$ 70,856

- (a) The Defined Contribution Account is an account in the Savings Plan to which American Water contributes 5.25 percent of each eligible employee’s total cash compensation (which includes annual base salary), subject to Code limits on compensation that may be taken into account. Generally, only employees hired on or after January 1, 2006, are eligible for this contribution.
- (b) The amounts in this column represent matching contributions with respect to 2024 made by the Company to the NEOs’ accounts in the Employee Deferred Compensation Plan. These contributions are generally paid in the second quarter of the next calendar year. For further information on this plan, see “—2024 Nonqualified Deferred Compensation.”
- (c) Dividend equivalents are paid in cash with respect to PSUs and RSUs at such time, if ever, as the PSUs or RSUs are converted to common stock. Amounts in this column reflect PSU and RSU dividend equivalents that were paid out in 2024.
- (6) Ms. Hardwick has served as Chief Executive Officer since February 2, 2022, and served as President from February 2, 2022, to August 1, 2024. She will retire from the Company effective as of the conclusion of the annual meeting. She served as Executive Vice President and Chief Financial Officer until February 2, 2022. From December 7, 2021, until January 31, 2022, Ms. Hardwick also served as our Interim Chief Executive Officer and continued to serve as Chief Financial Officer until May 16, 2022.

2024 GRANTS OF PLAN-BASED AWARDS

The following table presents certain information regarding plan-based awards granted to the NEOs named below during the fiscal year ended December 31, 2024.

Name	Grant Date	Approval Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (1)		Estimated Future Payouts Under Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares of Stock or Units (#)(3)	Grant Date Fair Value of Stock Awards (\$)(4)
			Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
M. Susan Hardwick									
APP	2/13/2024	2/13/2024	\$ 1,387,045	\$ 2,794,090	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	12,257	\$ 1,468,143
PSU	2/13/2024	2/13/2024	\$ —	\$ —	2,043	8,171	16,342	—	\$ 986,548
PSU	2/13/2024	2/13/2024	\$ —	\$ —	3,575	14,300	28,600	—	\$ 1,712,854
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,532	6,128	12,256	—	\$ 734,012
John C. Griffith									
APP	2/13/2024	2/13/2024	\$ 849,443	\$ 1,698,886	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	4,910	588,120
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	1,102	159,239
PSU	2/13/2024	2/13/2024	\$ —	\$ —	818	3,273	6,546	—	387,163
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,432	5,728	11,456	—	686,100
PSU	2/13/2024	2/13/2024	\$ —	\$ —	614	2,455	4,910	—	294,060
PSU	8/1/2024	7/30/2024	\$ —	\$ —	184	735	1,470	—	96,953
PSU	8/1/2024	7/30/2024	\$ —	\$ —	322	1,286	2,572	—	185,827
PSU	8/1/2024	7/30/2024	\$ —	\$ —	138	551	1,102	—	79,620
David M. Bowler									
APP	2/13/2024	2/13/2024	\$ 303,514	\$ 607,028	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	1,031	123,493
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	406	58,067
PSU	2/13/2024	2/13/2024	\$ —	\$ —	172	688	1,376	—	81,384
PSU	2/13/2024	2/13/2024	\$ —	\$ —	301	1,203	2,406	—	144,095
PSU	2/13/2024	2/13/2024	\$ —	\$ —	129	516	1,032	—	61,806
PSU	8/1/2024	7/30/2024	\$ —	\$ —	68	271	542	—	36,485
PSU	8/1/2024	7/30/2024	\$ —	\$ —	119	474	948	—	68,493
PSU	8/1/2024	7/30/2024	\$ —	\$ —	51	203	406	—	29,334
Cheryl Norton									
APP	2/13/2024	2/13/2024	\$ 607,784	\$ 1,215,568	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	3,480	\$ 416,834
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	304	\$ 43,928
PSU	2/13/2024	2/13/2024	\$ —	\$ —	580	2,320	4,640	—	\$ 274,433
PSU	2/13/2024	2/13/2024	\$ —	\$ —	1,015	4,061	8,122	—	\$ 486,427
PSU	2/13/2024	2/13/2024	\$ —	\$ —	435	1,740	3,480	—	\$ 208,417
PSU	8/1/2024	7/30/2024	\$ —	\$ —	51	202	404	—	\$ 27,195
PSU	8/1/2024	7/30/2024	\$ —	\$ —	89	354	708	—	\$ 51,153
PSU	8/1/2024	7/30/2024	\$ —	\$ —	38	152	304	—	\$ 21,964
Melanie M. Kennedy									
APP	2/13/2024	2/13/2024	\$ 308,348	\$ 612,692	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	1,424	\$ 170,567
PSU	2/13/2024	2/13/2024	\$ —	\$ —	237	949	1,898	—	\$ 112,257
PSU	2/13/2024	2/13/2024	\$ —	\$ —	415	1,661	3,322	—	\$ 198,955
PSU	2/13/2024	2/13/2024	\$ —	\$ —	178	712	1,424	—	\$ 85,283

Name	Grant Date	Approval Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (1)		Estimated Future Payouts Under Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares or Units (#)(3)	Grant Date Fair Value of Stock Awards (\$)(4)
			Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
Stacy A. Mitchell									
APP	2/13/2024	2/13/2024	\$ 293,013	\$ 586,026	—	—	—	—	\$ —
RSU	2/13/2024	2/13/2024	\$ —	\$ —	—	—	—	637	\$ 76,300
RSU	8/1/2024	7/30/2024	\$ —	\$ —	—	—	—	680	\$ 98,260
PSU	2/13/2024	2/13/2024	\$ —	\$ —	106	425	850	—	\$ 50,273
PSU	2/13/2024	2/13/2024	\$ —	\$ —	186	743	1,486	—	\$ 88,997
PSU	2/13/2024	2/13/2024	\$ —	\$ —	80	319	638	—	\$ 38,210
PSU	8/1/2024	7/30/2024	\$ —	\$ —	113	453	906	—	\$ 60,987
PSU	8/1/2024	7/30/2024	\$ —	\$ —	198	793	1,586	—	\$ 114,589
PSU	8/1/2024	7/30/2024	\$ —	\$ —	85	340	680	—	\$ 49,130

- (1) These columns represent target and maximum APP payout opportunities. The actual payments that were made under the APP for 2024 performance are shown in the 2024 Summary Compensation Table. There is no specified minimum award for participants in the APP, and therefore we did not include a column in the table for the threshold amount of such award. For further information on the APP, see "Compensation Discussion and Analysis—2024 Compensation—2024 Annual Performance Plan" beginning on page 35 of this proxy statement.
- (2) These columns represent threshold, target and maximum payout opportunities under the LTPP with respect to our PSUs. For further information on the LTPP, under which the PSUs were granted, see "Compensation Discussion and Analysis—2024 Compensation—2024 Long-Term Performance Plan" beginning on page 37 of this proxy statement.
- (3) This column represents grants of RSUs. For further information on the LTPP, under which all of the RSUs were granted, see "Compensation Discussion and Analysis—2024 Compensation—2024 Long-Term Performance Plan" beginning on page 37 of this proxy statement.
- (4) This column represents the grant date fair values of the PSUs and RSUs, determined in accordance with ASC 718. See footnote (2) to the 2024 Summary Compensation Table for additional information.

OUTSTANDING EQUITY AWARDS AT 2024 FISCAL YEAR-END

The following table presents information regarding equity awards held by the NEOs named below at December 31, 2024. None of our NEOs held any outstanding stock options as of December 31, 2024; thus, the table below omits all columns pertaining to option awards.

Name	Grant Date	Number of Shares or Units of Stock That Have Not Vested (#)(1)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(2)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)(3)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(2)
M. Susan Hardwick					
	2/15/2022	2,726	\$ 339,360	32,862	\$ 4,090,990
	2/14/2023	6,235	\$ 776,195	31,519	\$ 3,923,800
	2/13/2024	12,257	\$ 1,525,874	49,027	\$ 6,103,371
John C. Griffith					
	5/16/2022	1,242	\$ 154,617	17,411	\$ 2,167,495
	2/14/2023	2,525	\$ 314,337	12,765	\$ 1,589,115
	2/13/2024	4,910	\$ 611,246	19,639	\$ 2,444,859
	8/1/2024	1,102	\$ 137,188	4,409	\$ 548,876