



NORRIS
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515 West Hamilton Street
Suite 502
Allentown, PA 18101
T: 610-391-1800
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dberger@norris-law.com

February 5, 2026

DATE OF DEPOSIT

VIA FEDERAL EXPRESS

Mr. Matthew L. Homsher, Secretary
Pennsylvania Public Utility Commission
400 North Street
Harrisburg, PA 17120

FEB -5 2026

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Re: Application of Pilot Fiber PA, LLC, for Approval to Offer, Render, Furnish or Supply Telecommunications Services as a Competitive Access Provider to the Public in the Commonwealth of Pennsylvania.

Dear Secretary Homsher:

Enclosed herewith are one (1) original and three (3) copies of the Application of Pilot Fiber PA, LLC, ("Pilot Fiber"), for Approval to Offer, Render, Furnish or Supply Telecommunications Services as a Competitive Access Provider to the Public in the Commonwealth of Pennsylvania, and its supporting documentation (collectively, the "Application"). Please file the Application in the usual course and return one (1) file-stamped copy to us in the enclosed, pre-addressed, pre-paid envelope.

Additionally enclosed is a check in the amount of Two Hundred Fifty Dollars (\$250.00) for the filing fee, along with a notarized Affidavit, signed Verification, and copies of Pilot Fiber's financial information in support of Application Question 14.

Pilot Fiber respectfully requests that the aforementioned financial information in support of Application Question 14 be treated as "Confidential" pursuant to 52 Pa. Code sections 5.362 and 5.423. The confidential information is being submitted with this filing as Exhibit C, while redacted copies of the Application have been served on the service list and should be uploaded to the filing system.

Finally, Pilot Fiber respectfully requests provisional authority to conduct business as a Competitive Access Provider during the pendency of the Application.



BRIDGEWATER, NJ | NEW YORK, NY | ALLENTOWN, PA

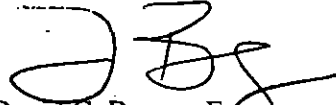
WWW.NORRISMCLAUGHLIN.COM

Norris McLaughlin, P.A.

February 5, 2026
Page 2

Please do not hesitate to contact us if you have any questions. Thank you.

Respectfully submitted,



David C. Berger, Esq.
Norris McLaughlin P.A.
515 West Hamilton Street, Suite 502
Allentown, PA 18101
(515) 610-391-1800 (tel)
(515) 610-391-1805 (fax)
dberger@norris-law.com

Counsel for the Applicant

enc.

cc: Pennsylvania Office of Consumer Advocate
Pennsylvania Office of Small Business Advocate
Pennsylvania Office of Attorney General – Office of Consumer Protection

Application of:

Pilot Fiber, PA, LLC

for approval to offer, render, furnish or supply telecommunications services to the public in the Commonwealth of Pennsylvania.

1. **IDENTITY OF THE APPLICANT:** The name, address, telephone number, and fax number of the Applicant.

Pilot Fiber, PA, LLC
1115 Broadway, Floor 12
New York, NY 10010
Phone: 1.855.578.5500

Please identify any predecessors of the Applicant and provide other names under which the Applicant has operated within the preceding five years, including name, address, and telephone number.

Not Applicable

2. **ATTORNEY:** The name, address, telephone number, and fax number of the Applicant's attorney.

David C. Berger, Esq.
Norris McLaughlin, P.A.
515 W. Hamilton Street
Suite 502
Allentown, PA 18101
Phone: 484.765.2253
Fax: 484.765.2263
Email: dberger@norris-law.com

DATE OF DEPOSIT,

FEB -5 2026

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

3. **CONTACTS:**

- A) **APPLICATION:** The name, title, address, telephone number, and fax number of the person to whom questions about this application should be addressed.

David C. Berger, Esq.
Norris McLaughlin, P.A.
515 W. Hamilton Street

Suite 502
Allentown, PA 18101
Phone: 484.765.2253
Fax: 484.765.2263
Email: dberger@norris-law.com

B) PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY (PEMA): The name, title, address, telephone number and FAX number of the person with whom contact should be made by PEMA (Pennsylvania Emergency Management Agency).

Joseph Fasone
CEO
1115 Broadway Floor 12
New York, NY 10010
Phone: 1. 646. 254.2472
Email: joseph@pilotfiber.com

C) RESOLVING COMPLAINTS: Name, address, telephone number, and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints and queries filed with the Public Utility Commission or other agencies.

Joseph Fasone
CEO
1115 Broadway Floor 12
New York, NY 10010
Phone: 1. 646. 254.2472
Email: joseph@pilotfiber.com

4. FICTITIOUS NAME:

- The Applicant will not be using a fictitious name.
- The Applicant will be using a fictitious name. Attach to the Application a copy of the Applicant's filing with the Commonwealth's Department of State pursuant to 54 Pa. C.S. § 311, Form PA-953.

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS**: Applicant has registered its business with the Pennsylvania Department of State. Please check the appropriate registration type for Applicant as designated with the Department.

- | | |
|-------------------------------------|--|
| <input type="checkbox"/> | Sole proprietor |
| <input type="checkbox"/> | Domestic general partnership |
| <input type="checkbox"/> | Domestic corporation |
| <input type="checkbox"/> | Domestic limited partnership |
| <input type="checkbox"/> | Domestic limited liability company |
| <input type="checkbox"/> | Domestic limited liability partnership |
| <input type="checkbox"/> | *Foreign corporation |
| <input type="checkbox"/> | *Foreign general or limited partnership |
| <input checked="" type="checkbox"/> | *Foreign limited liability company |
| <input type="checkbox"/> | *Foreign limited liability general partnership |
| <input type="checkbox"/> | *Foreign limited liability limited partnership |

*Provide name and address of Corporate Registered Office Provider or Registered Office within PA.

Registered Agent Solutions, Inc.
125 Locust Street, Harrisburg, PA, 17101

Attach to the application the name and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

Manager of Pilot Fiber, PA, LLC:

Joseph Fasone
CEO
1115 Broadway Floor 12
New York, NY 10010

Attach to the application proof of compliance with appropriate Department of State filing requirements as indicated above. Additionally, provide a copy of the Applicant's Articles of Incorporation or a Certificate of Organization.

The Applicant is incorporated in the State of Delaware.

Give name and address of officers:

Joseph Fasone
CEO
1115 Broadway Floor 12
New York, NY 10010

See **Exhibit A** entitled "Organizational Documentation", which includes Pilot Fiber's (i) Pennsylvania Foreign Registration Statement, (ii) Delaware Certificate of Status of Good Standing, (iii) Delaware Certificate of Formation, and (iv) IRS EIN notice.

6. AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA :

The Applicant has no affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania.

The Applicant has affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania. Name and address of the affiliates. State whether they are jurisdictional public utilities. Give docket numbers for the authority of such affiliates.

If the Applicant or an affiliate has predecessors who have done business within Pennsylvania, give name and address of the predecessors and state whether they were jurisdictional public utilities. Give the docket numbers for the authority of such predecessors.

None

7. AFFILIATES AND PREDECESSORS RENDERING PUBLIC UTILITY SERVICE OUTSIDE PENNSYLVANIA:

The Applicant has no affiliates rendering or predecessors which rendered public utility service outside Pennsylvania.

The Applicant has affiliates rendering or predecessors which rendered public utility service outside Pennsylvania. Name and address of the affiliates and predecessors (please identify affiliates versus predecessors).

None

8. APPLICANT'S PRESENT OPERATIONS: (Select and complete the appropriate statement)

The applicant is not presently doing business in Pennsylvania as a public utility.

The applicant is presently doing business in Pennsylvania as a:

- Interexchange Toll Reseller, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Interexchange Toll Facilities-based carrier, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Competitive Access Provider (dedicated point-to-point or multipoint service; voice or data)
- Competitive Local Exchange Carrier.
- Incumbent Local Exchange Carrier.
- Other (Identify).

9. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as:

- Interexchange Toll Reseller, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Interexchange Toll Facilities-based carrier, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Competitive Access Provider (dedicated point-to-point or multipoint service; voice or data)
- Competitive Local Exchange Carrier.
- Incumbent Local Exchange Carrier
- Other (Identify).

10. PROPOSED SERVICES: Describe in detail the services which the Applicant proposes to offer. If proposing to provide more than one category in Item #9, clearly and separately delineate the services within each proposed operation. Provide a brief description of the facilities the Company will use to provide services. Specify whether those facilities are Company-owned or obtained from other companies as UNEs or on a resold basis.

Services - Fiber optic connections to the internet

Facilities – Both company-owned and leased from other providers

11. SERVICE AREA: Describe the geographic service area in which the Applicant proposes to offer services. Clearly and separately delineate the service territory

for each category listed in Item #9. For Competitive Local Exchange Carrier operations, you must name and serve the Incumbent Local Exchange Carriers in whose territory you request authority.

Applicant proposes to offer services statewide in Pennsylvania.

12. **MARKET:** Describe the customer base to which the Applicant proposes to market its services. Clearly and separately delineate a market for each category listed in Item #9.

Applicant proposes to offer services to residential and commercial customers requiring access to internet service.

13. **PROPOSED TARIFF(S):** Each category of proposed operations must have a separate and distinct proposed tariff setting forth the rates, rules and regulations of the Applicant. Every proposed tariff shall state on its cover page the nature of the proposed operations described therein, i.e., IXC Reseller, CLEC, CAP, or IXC Facilities-based. A copy of all proposed tariffs must be appended to each original and duplicate original and copy of Form 377.

See **Exhibit B** entitled "Proposed Tariff".

14. **FINANCIAL: *Attach the following to the Application:***

A general description of the Applicant's capitalization and, if applicable, its corporate stock structure;

Current balance sheet, Income Statement, and Cash Flow Statement of Applicant or Affiliated Company, if relying on affiliate for financial security;

A tentative operating balance sheet and a projected income statement for the first year of operation within the Commonwealth of Pennsylvania; provide the name, title, address, telephone number and fax number of the Applicant's custodian for its accounting records and supporting documentation; and indicate where the Applicant's accounting records and supporting documentation are, or will be, maintained.

If available, include bond rating, letters of credit, credit reports, insurance coverage and reports, and major contracts.

See **Exhibit C** entitled "Financial Information".

15. **START DATE:** The Applicant proposes to begin offering services on or about July 1, 2026

16. **FURTHER DEVELOPMENTS:** Attach to the Application a statement of further developments, planned or contemplated, to which the present Application is preliminary or with which it forms a part, together with a reference to any related proceeding before the Commission.

Not applicable at this time.

17. **NOTICE:** Pursuant to 52 Pa. Code § 5.14, you are required to serve a copy of the signed and verified Application, with attachments, on the below-listed parties, and file proof of such service with this Commission:

Office of Consumer Advocate
555 Walnut Street
5th Floor, Forum Place
Harrisburg, PA 17101-1923

Office of Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Office of Attorney General
Office of Consumer Protection
Strawberry Square
Harrisburg, PA 17120

A certificate of service must be attached to the Application as proof of service that the Application has been served on the above-listed parties. A copy of any Competitive Local Exchange Carrier Application must also be served on any and/or all Incumbent Local Exchange Carrier(s) in the geographical area where the Applicant proposes to offer services.

See **Exhibit D** entitled "Certificate of Service".

18. **FEDERAL TELECOMMUNICATIONS ACT OF 1996:** State whether the Applicant claims a particular status pursuant to the Federal Telecommunications Act of 1996. Provide supporting facts.

None

19. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, limited to proceedings dealing with business operations in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

None

20. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§ 4903 and 4904, relating to perjury and falsification in official matters.

Understood

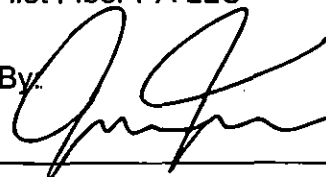
21. **CESSATION:** The Applicant understands that if it plans to cease doing business within the Commonwealth of Pennsylvania, it is under a duty to request authority from the Commission for permission prior to ceasing business.

Understood

Applicant:

Pilot Fiber PA LLC

By:



Title:

22. AFFIDAVIT: Attach to the Application an affidavit as follows:

See **Exhibit E** entitled "Affidavit".

23. § 1.36 Verification.

See **Exhibit F** entitled "Verification".

AFFIDAVIT

State of Pennsylvania :

: ss.

County of Bucks :

DATE OF DEPOSIT

Joseph Fasone, Affiant, being duly sworn according to law, deposes and says that:

FEB - 5 2026

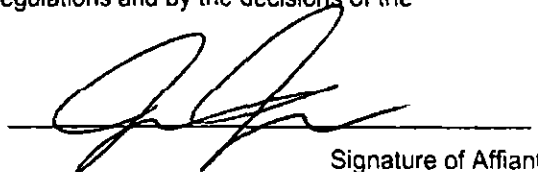
I am the CEO of Pilot Fiber, PA, LLC;

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

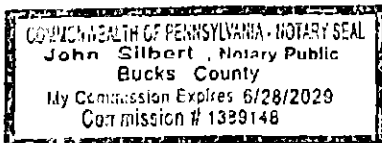
I am authorized to and do make this affidavit for said limited liability company;

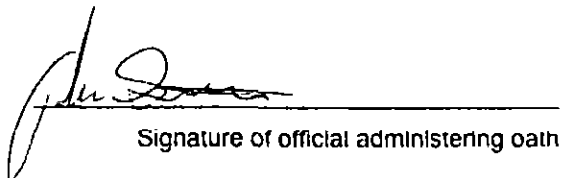
That, Pilot Fiber, PA, LLC, the Applicant herein, acknowledges that it may have an obligation to serve or to continue to serve the public by virtue of the Applicant commencing the rendering of service pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; with the Federal Telecommunications Act of 1996, signed February 6, 1996, or with other applicable statutes or regulations;

That Pilot Fiber, PA, LLC, the Applicant herein, asserts that Affiant possesses the requisite technical, managerial, and financial fitness to render public utility service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.


Signature of Affiant

Sworn and subscribed before me this 29 day of DECEMBER, 2025.
Month Year




Signature of official administering oath

My Commission expires 06/28/2029.

EXHIBIT A
ORGANIZATIONAL DOCUMENTS

DATE OF DEPOSIT

FEB -5 2026

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

Delaware

Page 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "PILOT FIBER PA LLC", FILED IN THIS OFFICE ON THE TWENTY-FOURTH DAY OF OCTOBER, A.D. 2016, AT 2:20 O`CLOCK P.M.



6191470 8100
SR# 20166329083

You may verify this certificate online at corp.delaware.gov/authver.shtml

A handwritten signature in black ink, appearing to read "JBULLOCK", is written over a horizontal line. Below the line, the text "Jeffrey W. Bullock, Secretary of State" is printed.

Jeffrey W. Bullock, Secretary of State

Authentication: 203212690
Date: 10-24-16

CERTIFICATE OF FORMATION
OF

State of Delaware
Secretary of State
Division of Corporations
Delivered 02:20 PM 10/24/2016
FILED 02:20 PM 10/24/2016
SR 20166329083 - File Number 6191470

PILOT FIBER PA LLC

This Certificate of Formation of Pilot Fiber PA LLC (the "Company"), dated as of October 24, 2016, is being duly executed and filed by the undersigned, as an authorized person, to form a limited liability company under the Delaware Limited Liability Company Act (6 Del.C. 18-101, et seq.).

FIRST. The name of the limited liability company hereby formed is Pilot Fiber PA LLC.

SECOND. The address of the registered office of the Company in the State of Delaware is 1209 Orange Street, Wilmington, County of New Castle, State of Delaware, Zip Code 19801. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation as of the date first written above.

By: /s/ James simpson_____

Authorized Person

EXHIBIT B
PROPOSED TARIFF

DATE OF DEPOSIT

FEB -5 2026

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

COMPETITIVE ACCESS PROVIDER TARIFF

TITLE SHEET

Pilot Fiber PA LLC

COMPETITIVE ACCESS PROVIDER TARIFF**REGULATIONS AND SCHEDULE OF CHARGES**

This Tariff contains the descriptions, regulations, and rates applicable to the furnishing of Competitive Access Provider services to business customers provided by Pilot Fiber PA LLC (the "Company") to the public between one or more points within the Commonwealth of Pennsylvania. This Tariff is on file with the Pennsylvania Public Utility Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business. The Company's principal office is located at the following: 1115 Broadway Floor 12, New York, New York 10010. The Company's Tariff is in concurrence with all applicable State and Federal Law (including, but not limited to, 52 Pa. Code, 66 Pa C.S., and the Telecommunications Act of 1996), and with the Commission's applicable Rules and Regulations and Orders. Any provision contained in this Tariff that is inconsistent with the foregoing mentioned will be deemed inoperative and superseded.

ISSUED: [*]**EFFECTIVE: [*]**

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

List of Modifications

For Future Use

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

Check Sheet

Pages 1 through 39 inclusive of this Tariff are effective as of the date shown at the bottom of the respective page(s).

Page	Revision	Page	Revision
Title Page	Original	20	Original
1	Original	21	Original
2	Original	22	Original
3	Original	23	Original
4	Original	24	Original
5	Original	25	Original
6	Original	26	Original
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19	Original		

ISSUED: [*]**EFFECTIVE: [*]**

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

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ISSUED: [*]

EFFECTIVE: [*]

**Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010**

COMPETITIVE ACCESS PROVIDER TARIFF

TARIFF FORMAT

A. Page Numbering - Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between Pages 14 and 15 would be 14.1.

B. Page Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th Revised Page 14 cancels the 3rd Revised Page 14. Because of various suspension periods, deferrals, etc., the most current page number on file with the Commission is not always the tariff page in effect.

C. Paragraph Numbering Sequence - There are various levels of paragraph coding. Each level of coding is subservient to its next higher level:

2

2.1

2.1.1

2.1.1.A

2.1.1.A.1

2.1.1.A.1.(a)

2.1.1.A.1.(a).I

2.1.1.A.1.(a).I.(i)

2.1.1.A.1.(a).I.(i).(1)

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

EXPLANATION OF SYMBOLS

Pursuant to Pa. Code Section 53.22, the following are the only symbols used for the purposes indicated below:

- C To signify change to the tariff.
- D To signify decreased rate.
- I To signify increased rate.

ISSUED: [*]

EFFECTIVE: [*]

**Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010**

COMPETITIVE ACCESS PROVIDER TARIFF

APPLICATION OF TARIFF

The Company's Tariff is in concurrence with all applicable State and Federal Law (including, but not limited to, 52 Pa. Code, 66 Pa C.S., and the Telecommunications Act of 1996), and with the Commission's applicable Rules and Regulations and Orders. This Tariff sets forth the service offerings, rates, terms, and conditions applicable to the furnishing of Competitive Access Provider services by Pilot Fiber PA LLC (the "Company") to End Users to and from all points within the Commonwealth of Pennsylvania. This Tariff does not cover any unregulated service offered by the Company.

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

1.0 DEFINITIONS AND ABBREVIATIONS

1.1 Explanation of Abbreviations and Acronyms

IXC - Interexchange Carrier

1.2 Definition of Terms

Billing Commencement Date: The date on which Pilot activates a Service and begins monthly billing for that Service.

Commission: Pennsylvania Public Utility Commission.

Company: Pilot Fiber PA LLC ("Pilot Fiber PA"), the issuer of this Tariff.

Customer: The person, firm, corporation or other entity which orders Service and is responsible for the payment of charges due and compliance with the Company's tariff regulations. These terms also include a person who was a customer of the Company within the past 30 days and who requests Service at the same or different location.

Customer-Provided Equipment: any equipment provided by the Customer for connection to the Company's network or for use with the Company's Service.

End User: Any Customer or other person or entity that is not a carrier.

Nonrecurring Charge: A one-time charge made under certain conditions to recover all or a portion of the cost of installing facilities or providing Service.

Recurring Charge: The monthly charge to the Customer for Service, facilities and equipment, which continue for the agreed-upon duration of the Service.

Service: Any service(s) provided by the Company under this Tariff. This Tariff applies to Company's point-to-point (private line) service, point to multi-point service, and multi-point to multi-point service.

Termination of Service: Discontinuance of both incoming and outgoing service.

User: A Customer, or any other person authorized by a Customer to use Service provided under this Tariff.

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

2.0 RULES AND REGULATIONS

2.1 Undertaking of the Company

2.1.1 Regulatory Compliance

Company will comply with all applicable billing and termination rules of the Commission, as set forth by the Commission.

2.1.2 Application of Tariff

A. The Company undertakes to furnish telecommunications services pursuant to the terms of this Tariff in connection with one-way and/or two-way information transmission between points within the Commonwealth of Pennsylvania.

B. When Services and facilities are provided in part by the Company and in part by other companies, the regulations of the Company apply only to that portion of the Services or facilities furnished by it.

C. When Services and facilities provided by the Company are used to obtain access to the regulated or unregulated services provided by another company, or are used by another company as part of the regulated or unregulated services offered by that company, the regulations of the Company apply only to the use of the Company's Services and facilities.

D. This Tariff applies only for the use of the Company's Services within the Commonwealth of Pennsylvania.

E. The provision of Services defined herein are subject to the terms and conditions specified in this Tariff and may be revised, added to, or supplemented by superseding issues.

2.1.3 Shortage of Equipment or Facilities

A. The furnishing of Service under this Tariff is subject to the availability on a continuing basis of all the necessary facilities and technical capabilities and is limited to the capacity of the Company's facilities as well as facilities the Company may obtain from carriers to furnish Service from time to time as required at the sole discretion of the Company.

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

B. The Company shall not be required to furnish, or continue to furnish, facilities or Service where the circumstances are such that the proposed use of the facilities or Service would tend to adversely affect the Company's plant, property, or Service.

2.1.4 Terms and Conditions

A. Service may be provided on the basis of a minimum period of one month. All calculations of dates set forth in this Tariff shall be based on calendar days, unless otherwise set forth herein. The Customer must pay the regular tarified rate for the Service it subscribes to for the minimum period of the service.

B. Customers may be required to execute written agreements and service orders which shall contain or reference a specific description of the Service ordered, the rates to be charged, the duration of the Service, and the terms and conditions in this Tariff. Customers also will be required to execute any other documents reasonably requested by the Company. The service application does not itself bind either the Customer to subscribe to the service or the Company to provide the service.

C. The Company reserves the right to refuse an application for Service made by a present or former Customer who is indebted to the Company for Service previously rendered until the debt is satisfied.

D. This Tariff shall be interpreted and governed by the laws of Pennsylvania.

2.2 Limitations on Liability**2.2.1 Indemnification and Limits on Liability**

A. Except where the Commission, for good cause shown, determines otherwise, the Customer and any authorized or joint users, jointly and severally, shall defend, indemnify and hold harmless the Company and its affiliates, officers, directors, employees, agents, successors and permitted assigns from and against all losses, damages, liabilities, deficiencies, actions, judgments, interest, awards, penalties, fines, costs or expenses of whatever kind (including reasonable attorneys' fees) arising out of or resulting from: (i) bodily injury, death of any person or damage to real or tangible, personal property resulting from the

ISSUED: [*]

EFFECTIVE: [*]

Issued By: Joseph Fasone
Chief Executive Officer
1115 Broadway Floor 12
New York, NY 10010

COMPETITIVE ACCESS PROVIDER TARIFF

Customer's acts or omissions; and (ii) the Customer's breach of any representation, warranty or obligation.

B. The Company shall not be liable to Customer or Customer End Users for any claims or damages resulting from or caused by (a) unauthorized access to transmission facilities or equipment, including without limitation Customer-Provided Equipment, or for unauthorized access to or alteration, theft, or destruction of data files, programs, procedure, or information through accident, wrongful means or devices, or any other method; (b) Customer's fault, negligence or failure to perform Customer's responsibilities; (c) claims against Customer by any other party (except for third-party claims indemnified under this Article); (d) any act or omission of any other party, including End User Customers; or (e) equipment or services furnished by a third party, including End User Customers. Pilot is not responsible for the content of any information transmitted or received through the Services. Customer shall be solely responsible for all of the security and confidentiality of information it transmits using a Service. Customer shall be solely responsible for all Customer support, pricing and service plans, billing and collections with respect to its customers, including obtaining all necessary legal or regulatory approvals to provide or terminate the provision of the services to its End User Customers. Pilot exercises no control over, and accepts no responsibility for, the content of the information passing through its network, or Customer-Provided Equipment, and use of any such Service is at Customer's own risk.

C. In no event will either party be liable to the other party under or relating to this Agreement for any special, consequential, incidental, exemplary, indirect or punitive damages, or for "lost profits," even if advised of the possibility thereof, regardless of the theory of liability (including without limitation, tort, contract, negligence or strict liability). All remedies shall be cumulative and non-exclusive.

2.3 Liability of the Company

2.3.1 General

A. The Company shall not be liable to a Customer or third party for any direct, indirect, special, incidental, reliance, consequential, exemplary, or punitive

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damages, including, but not limited to, loss of revenue or profits, for any reason whatsoever, including, but not limited to, any act or omission, failure to perform, delay, interruption, error, degradation, or failure to provide any Service, including the partial or complete inability of Customer or End-Users to access emergency 911 services during any such failure, or any failure in or breakdown of facilities associated with the Service.

B. The liability of the Company for errors in billing that result in overpayment by the Customer shall be limited to a credit equal to the dollar amount erroneously billed or, in the event that payment has been made and Service has been discontinued, to a refund of the amount erroneously billed.

C. The liability of the Company for damages arising out of mistakes, omissions, interruptions, delays, errors or defects in transmission, or failures or defects in facilities furnished by the Company, occurring in the course of furnishing service or other facilities and not caused by the negligence of the Customer, shall in no event exceed an amount equivalent to the proportionate charge to the Customer for the service or facilities affected during the period such mistake, omission, interruption, delay, error or defect in transmission, or failure or defect in facilities continues after notice and demand to the Company.

2.4 Service Availability**2.4.1 Notification of Service-Affecting Activities**

The Company shall use reasonable efforts to provide notice of planned Service-affecting activities that may include, but are not limited to, equipment or facilities additions, removals, or rearrangements, and routine preventative maintenance. With some emergency or unplanned Service-affecting conditions, such as an outage resulting from a loss of power or damage to facilities or equipment, notification to the Customer may not be possible.

2.4.2 Provision of Equipment and Facilities

A. The Company shall use reasonable efforts to make available Service to a Customer on or before a particular date, subject to the provisions of and compliance by the Customer with the regulations contained in this Tariff. The

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Company does not guarantee availability by any such date and shall not be liable for any delays in commencing Service to any Customer.

B. The Company shall use reasonable efforts to maintain only the facilities and equipment that it furnishes to the Customer. The Customer may not, nor may the Customer permit others to, rearrange, disconnect, remove, attempt to repair, or otherwise interfere with any of the facilities or equipment installed and provided by the Company, except upon the written consent of the Company.

C. The Company may substitute, change, or rearrange any equipment or facility at any time and from time to time, but shall not thereby degrade the technical parameters of the Service provided to the Customer.

D. Equipment the Company provides or installs at the Customer's premises for use in connection with the Service the Company offers shall not be used for any purpose other than that for which the Company provided it.

E. The Customer may be responsible for the payment of Service charges as set forth herein for visits by the Company's agents or employees to the premises of the Customer or User when the Service difficulty or trouble reported results from the use of equipment or facilities provided by any other party other than the Company, including, but not limited to, the Customer or End Users.

F. The Company shall not be responsible for the installation, operation, or maintenance of any Customer- or End User-provided communications equipment. Where such equipment is connected to the facilities furnished pursuant to this Tariff, the responsibility of the Company shall be limited to the furnishing of facilities offered under this Tariff and to the maintenance and operation of such facilities. Subject to this responsibility, the Company shall not be responsible for:

1. the transmission of signals by Customer-Provided Equipment or the quality of, or defects in such transmission; or
2. the reception of signals by Customer-Provided Equipment.

2.4.3 Ownership of Facilities

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Title to all facilities provided in accordance with this Tariff remains with the Company, its affiliates, agents, or contractors.

2.5 Obligations of the Customer**2.5.1 General****A. The Customer shall be responsible for:**

1. The payment of all applicable charges pursuant to this Tariff;
2. Damage or loss of the Company's facilities or equipment caused by the acts or omissions of the Customer or of any User, or by the noncompliance by the Customer or any User with these regulation, or by fire or theft or other casualty on the Customer's or any User's premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company;
3. Obtaining, maintaining, and otherwise having full responsibility for all rights-of-way and conduit necessary for installation of lines, facilities and associated equipment used to provide Service to the Customer from the Customer's property line to the location of the equipment space described above. Any and all costs associated with obtaining and maintaining the rights-of-way described herein, including the costs of altering the structure to permit installation of Company-provided facilities, shall be borne entirely by, or may be charged by the Company to, the Customer. The Company may require the Customer to demonstrate its compliance with this section prior to accepting an order for Service;
4. Not creating or allowing to be placed any liens or other encumbrances on the Company's equipment and facilities; and
5. Making the Company's facilities and equipment available periodically for maintenance purposes at a time agreeable to both the Company and the Customer. No allowance will be made for the period during which Service is interrupted for such purposes.

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6. Designating at least one point of contact for Support services (the "Account Administrator") and one point of contact for Billing.

7. Complying with and ensuring that any Customer End Users comply with all applicable laws, regulations and directions issued by any regulatory authority with respect to the performance of Customer's obligations and this Agreement and provide Pilot with all information, assistance and co-operation reasonably requested by Pilot in relation to any matter regarding such compliance.

8. Using the Services (and ensure that each End User uses the Services) in accordance with this Tariff, any applicable Service Addendum, Pilot's Privacy Policy, Pilot's Acceptable Use Policy, and any other applicable Policies, as may be amended from time to time, which are available in their current form at www.pilotfiber.com/legal.

2.5.2 Prohibited Activities and Uses

A. The Service the Company offers shall not be used for any unlawful purpose or for any use as to which the Customer or End User has not obtained all required governmental approvals, authorizations, licenses, consents, and permits.

B. The Company may require a Customer or End User immediately to shut down its transmission of signals if said transmission is causing interference to others.

C. A Customer or User may not assign, or transfer in any manner, the Service or any right associated with the Service without the written consent of the Company. The Company will permit a Customer to transfer its existing Service to another person or entity if the existing Customer has paid all charges owed to the Company for Service provided pursuant to this Tariff. Such a transfer will be treated as a disconnection of existing Service and installation of new Service.

2.5.3 Claims

Notwithstanding Section 2.2 and 2.3 herein, with respect to any Service or facility provided by the Company, the Customer shall indemnify, defend, and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, including reasonable attorneys' fees and court costs for:

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A. Any loss, destruction, or damage to property of the Company or any third party, or death or injury to persons, including, but not limited to, employees or invitees of either party, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer or User or either of their employees, agents, representatives, or invitees; or

B. Any claim of any nature whatsoever brought by an End User or third party with respect to any matter for which the Company would not be directly liable to the Customer under the terms of this Tariff.

2.6 Customer-Provided Equipment and Channels**2.6.1 General**

A User may transmit or receive information or signals via the facilities of the Company. A User may transmit any form of signal that is compatible with the Company's equipment, but, except as otherwise specifically stated in this Tariff, the Company does not guarantee that its Service will be suited for purposes other than those described herein.

2.6.2 Customer-Provided Equipment

A. Terminal equipment on the User's premises and the electric power consumed by such equipment shall be provided by and maintained at the expense of the User. The User is responsible for the provision of wiring or cable to connect its terminal equipment to the Company's point of connection.

B. The Customer is responsible for ensuring that Customer-Provided Equipment connected to the Company equipment and facilities is compatible with such equipment and facilities. All such Customer-Provided Equipment shall be registered by the Federal Communications Commission pursuant to Part 68 of Title 47, Code of Federal Regulations; and all User-provided wiring shall be installed and maintained in compliance with those regulations. The magnitude and character of the voltages and currents impressed on Company-Provided Equipment and wiring by the connection, operation, or maintenance of such equipment and wiring shall be such as to not cause damage to Company-Provided Equipment and wiring or injury to the Company's employees or to other

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persons. Any additional protective equipment required to prevent such damage or injury shall be provided by the Company at the Customer's expense.

C. The Company is not responsible for malfunctions of Customer-Provided Equipment, including Customer-owned communications devices or for Service problems, including communications errors, interruptions and disconnections caused by the use of Customer-Provided Equipment.

2.6.3 Interconnection Facilities

A. Any special interface equipment necessary to achieve compatibility between the facilities and equipment of the Company used for furnishing communications Service and the channels, facilities, or equipment of others shall be provided at the Customer's expense.

B. The Service may be connected to the services or facilities of other communications carriers only when agreed to by Company and in accordance with the terms and conditions of this Tariff and the tariff of the other communications carriers which are applicable to such connections.

C. Facilities furnished under this Tariff may be connected to Customer-Provided Equipment only in accordance with the provisions of this Tariff.

2.6.4 Inspections

If the protective requirements for Customer-Provided Equipment are not being complied with, the Company may take such action as it deems necessary to protect its facilities, equipment, and personnel. The Company will notify the Customer promptly if there is any need for further corrective action. Within ten (10) days of receiving this notice, the Customer must take corrective action and notify the Company of the action taken. If the Customer fails to do this, the Company may take whatever additional action it deems necessary, including suspension of Service, to protect its facilities, equipment, and personnel from harm.

2.7 Interruptions of Service

2.7.1 General

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A. A Customer may request a credit to the Customer's account if, for reasons within the Company's reasonable control, there is a failure of Services which is not due to the negligence of the Customer or to the failure of channels, wiring, equipment, facilities, or power provided by the Customer. The credit may be prorated according to the period of such interruption or failure and will be provided on the next practicable bill for Customer's Services.

B. No credit allowance will be made for:

1. Interruptions due to the negligence or willful act of the Customer or User;
2. Interruptions due to the failure or malfunction of non-Company equipment;
3. Interruptions of Service during any period in which the Company is not given full and free access to its facilities and equipment for purpose of investigating and correcting interruptions; and
4. Interruptions of Service during any period when the Customer has released Service to the Company for maintenance purposes or for implementation of a Customer order for a change in Service arrangements.

C. For the purposes of applying this provision, the word "interruption" shall mean the inability to transmit information or calls that are incoming, outgoing, or both due to equipment malfunction or human errors. "Interruption" does not include temporary service difficulties such as circuits busy or other network capacity shortages. The interruption allowance shall not apply where Service is interrupted by the negligence or willful act of the Customer, Users, or End Users or where the Company, pursuant to the terms of this Tariff, suspends or terminates Service because of nonpayment of bills due to the Company, unlawful or improper use of facilities or Service, or any other reason covered by this Tariff.

D. When Service is interrupted for a period of at least 24 hours, the Company, after due notice by the Customer, shall apply the following schedule of allowances except in situations as provided for in paragraph (3):

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1. One-thirtieth of the tariff monthly rate of services and facilities furnished by the public utility rendered inoperative, useless or impaired for each of the first three full 24-hour periods during which the interruption continues after notice by the customer to the public utility conditioned that the out-of-service extends beyond a minimum of 24 hours.
2. Two-thirtieths of each full 24-hour period beyond the first three 24-hour periods. However, in no instance may the allowance for the out-of-service period exceed the total charges in a billing period for the service and facilities furnished by the public utility rendered useless or impaired.
3. When service is interrupted for a period of at least 24 hours due to such factors as storms, fires, floods or other conditions beyond the control of the public utility, an allowance of one-thirtieth of the monthly rate for all services and facilities furnished by the public utility rendered inoperative or substantially impaired to the extent of being useless shall apply for each full 24 hours during which the interruption continues after notice by the customer to the public utility.

2.8 Payment Arrangements**2.8.1 Payment**

The Customer is responsible for the payment of all charges for facilities and Service furnished by the Company to the Customer and to all Users.

2.8.2 Billing and Collection of Charges

A. Charges, taxes, fees, and surcharges for facilities and Service, other than usage charges, are billed monthly on the anniversary date of the Billing Commencement Date.

B. All customer bills are due and payable on or before the due date provided on the bill. If any portion of the amount due is not received by the Company by the due date, or if any portion of the payment is received in funds which are not immediately available, then a late payment penalty may be assessed by the

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Company and the Company may proceed with collection activities consistent with applicable law.

C. When a check which has been presented to the Company by a Customer in payment for charges is returned by the bank, the Customer shall be responsible for the payment of a Returned Check Charge. Returned Check Charge, per occurrence: \$50.00

2.8.3 Disputed Bills

A. If the Customer has a complaint about, has a question about, or seeks to dispute charges on the bill, the Customer should contact the Company at the address, telephone number, or email address provided on the bill.

B. Unless disputed, the invoice shall be deemed to be correct and payable in full by the Customer. If the Customer is unable to resolve any dispute with the Company, then the Customer may file a complaint with the Pennsylvania Public Utility Commission. The Pennsylvania Public Utility Commission has primary jurisdiction over all Customer complaints. Complaints may be addressed to:

Pennsylvania Public Utility Commission, Bureau of Consumer Services

P.O. Box 3265, Harrisburg, Pennsylvania 17105-3265.

Telephone: (800) 692-7380

2.8.4 Late Payment Charges

A. Customer bills are due on the due date specified on the bill. A Customer is in default unless payment is made on or before the due date specified on the bill. If payment is not received by the Customer's next billing date, a 1.5% Late Payment Charge may be applied to all amounts previously billed under this Tariff, excluding one month's Service charge.

B. Late Payment Charges do not apply to those portions (and only those portions) of unpaid balances that are associated with disputed amounts. Undisputed

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amounts on the same bill are subject to late payment charges if unpaid and carried forward to the next bill.

2.8.5 Deposits

The Company reserves the right to require a deposit as a condition to the initial provision of Services or as a condition to the continued provision of Services. Such deposit will not exceed the estimated gross bill for any single billing period plus one month, the maximum period not to exceed four months, with a minimum of \$5.00, or such other minimum amount as may be established by the Commission. If the minimum period of service for the requested facilities and service is less than one month, the Customer may be required to deposit a sum up to an amount equal to the estimated gross bill for such temporary period. The fact that a deposit has been made shall in no way relieve the applicant or Customer from complying with the tariff regulations for the prompt payment of bills on presentation. Each applicant from whom a deposit is collected will be given a certificate of deposit and circular containing the terms and conditions applicable to deposits, in accordance with the Rules and Regulations of the Commission pertaining to deposits.

A. Inadequate Deposit

If the amount of a deposit is proven to be less than required to meet the requirements specified above, the Customer shall be required to pay an additional deposit upon request.

B. Return of Deposit

Deposits secured from a domestic Customer or residential subscriber shall be returned to the depositor when he pays undisputed bills for service over a period of 12 consecutive months. Any such Customer, having secured the return of a deposit, shall not be required to make a new deposit, unless the service has been discontinued, or the credit standing of the customer has been impaired through failure to comply with tariff provisions. When a deposit is returned, the Customer may request that the full amount of the deposit be issued by check. If the Customer requests that the full amount be credited to accounts owed the

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Company, the Company will process the transaction on the billing date and will apply the deposit to any amount currently owed to the Company, and return any remaining amount of the deposit to the Customer by check.

2.9 Discontinuance of Service**2.9.1 Suspension or Termination of Service for Nonpayment**

The Company may suspend or terminate a Customer's service if a Customer fails to pay any billed amount within 30 days of the due date.

Customers will be notified in writing of the Company's intention to discontinue Service and be allowed not less than seven (7) days written notice from the date the suspension/disconnection notice is deposited in the U.S mail before suspending/disconnecting the service.

2.9.2 Exceptions to Suspension and Termination for Nonpayment

Service shall not be suspended or terminated for:

- A. Nonpayment for Service for which a bill has not been rendered;
- B. Nonpayment for Service which has not been rendered;
- C. Nonpayment of any billed charge which is in dispute during the period before a determination of the dispute is made by the Company in accordance with the *Company's complaint handling procedures*.
- D. Service may be suspended or terminated for nonpayment of the undisputed *portion of a disputed bill or deposit if the Customer does not pay the undisputed portion within seven (7) days after being asked to do so.*

2.9.3 Termination for Cause Other than Nonpayment

The Company may terminate Service and sever the connections(s) from the Customer's premises under the following conditions:

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- A. In the event of prohibited, unlawful or improper use of the facilities or Service, or any other violation by the Customer of this Tariff or the rules and regulations governing the facilities and Service; or
- B. If, in the judgment of the Company, any use of the facilities or Service by the Customer may adversely affect the Company's personnel, plant, property or Service. The Company shall have the right to take immediate action including termination of the Service and severing of the connection, without notice to the Customer when injury or damage to personnel, plant, property or Service is occurring, or is likely to occur; or
- C. In the event of unauthorized use, where the Customer fails to take reasonable steps to prevent the unauthorized use of its facilities or Service received from the Company;
- D. Company will make a reasonable effort to notify the Customer before such termination and will allow the Customer an appropriate opportunity to respond to such notice.

2.9.4 Prohibited, Unlawful or Improper Use of Facilities or Service

Prohibited, unlawful or improper use of the facilities or Service includes, but is not limited to:

- A. The use of facilities or Service of the Company without payment of Tariff charges;
- B. Calling or permitting others to call another person or persons so frequently or at such times of the day or in such manner as to harass, frighten, abuse or torment such other person or persons;
- C. The use of profane or obscene language;
- D. The use of the Service in a manner that it interferes with the Service of other Customers or prevents them from making or receiving calls;
- E. The use of a mechanical dialing device or recorded announcement equipment to seize a Customer's line, thereby interfering with the Customer's use of the Service; or

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F. Permitting fraudulent use.

2.9.5 Abandonment or Unauthorized use of Facilities

A. If Company determines that facilities have been abandoned, or are being used by unauthorized persons, or that the Customer has failed to take reasonable steps to prevent unauthorized use, the Company may terminate the Service.

B. Company may suspend or terminate Service for abandonment or unauthorized use if the Company makes a reasonable attempt to determine occupancy or authorized use, or the Company takes reasonable steps to prevent unauthorized use. A notice will be sent to the Customer five (5) days before such suspension or termination. The notification requirement is waived when previous mailings were returned by the Post Office or the Company is advised that a new occupant has moved into the location.

C. In the event that Service is terminated for abandonment of facilities or unauthorized use and Service is subsequently restored to the same Customer at the same location:

1. No charge shall apply for the period during which Service has been terminated; and
2. Reconnection charges will apply when Service is restored. However, no charge will be made for reconnection if the Service was terminated due to an error on the part of the Company.

2.9.6 Change in Company's Ability to Secure Access

Any change in the Company's ability (a) to secure and retain suitable facilities and rights for the construction and maintenance of the necessary facilities and equipment; or (b) to secure and retain suitable space for its plant and facilities in the building where Service is provided to the Customer may require termination of a Customer's Service until such time as arrangements can be made. Under such circumstances, no charges will be assessed to the Customer while Service is terminated, and no connection charges will apply when Service is restored.

2.9.7 Emergency Termination of Service

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The Company will immediately terminate Service of any Customer, on request, when the Customer has reasonable belief that the Service is being used by an unauthorized person or persons. The Company may require that the request be submitted in writing as a follow-up to a request made by telephone.

2.10 Taxes and Other Charges

The Customer may be responsible for payment of any Federal, State, or local sales, use, gross receipts, access, or other taxes, charges, surcharges (however designated), franchise and permit fees, and all taxes, fees, and other exactions imposed on the Company or its Service by governmental jurisdictions, other than taxes imposed generally on the Company's net income.

2.11 Use of the Customer's Service by Others**2.11.1 Customers and Authorized Users**

Services provided hereunder are provided solely for the use of the Customer and End Users authorized by the Customer. Customers may not resell such Service to a third party for any form of compensation.

2.11.2 Relocation, Transfers and Assignments

Neither the Company nor the Customer may assign or transfer its rights or duties in connection with the Service and facilities provided by the Company without the written consent of the other party, except that the Company may assign its rights and duties (a) to any subsidiary, parent company or affiliate of the Company; (b) pursuant to any sale or transfer of substantially all the assets of the Company; or (c) pursuant to any financing, merger or reorganization of the Company. Transfer of all or a portion of the Customer's account, the Service or the Company's equipment by the Customer to any other person or entity, or to a new residence or location, is prohibited.

2.12 Cancellation of Service

If the Customer has subscribed to Service under a term agreement and cancels a service order or terminates Service before the completion of the term for any reason

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whatsoever other than a Service interruption (as defined in Section 2.7), the Customer agrees to pay the Company:

2.12.1 All nonrecurring charges as specified in this Tariff; plus

2.12.2 Any disconnection, early cancellation or termination charges reasonably incurred and paid to third parties by the Company on behalf of the Customer; plus

2.12.3 All recurring charges specified in this Tariff for the balance of the then-current term.

2.13 Notices and Communications

All notices or other communications required to be given pursuant to this Tariff will be delivered via e-mail and/or first-class mail. The Company or the Customer shall advise the other party of any changes to the addresses designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

2.14 Special Construction and Special Arrangements**2.14.1 Special Construction and Non-Routine Maintenance**

A. Subject to the agreement of the Company and to all the regulations contained in this Tariff, special construction, special arrangements, and non-routine maintenance may be undertaken on a reasonable-efforts basis at the request of the Customer. Such special construction, special arrangements, and non-routine maintenance may be performed outside the Company's regular business hours or (in the Company's sole discretion and subject to any conditions it may impose) in hazardous locations. Special arrangements include any service or facility relating to a regulated service not otherwise specified under this Tariff, or for the provision of Service on an expedited basis or in some manner different from the normal tariff conditions. In such cases, charges based on the cost of labor, material and other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to weekends, holidays and/or nights, additional charges may apply.

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2.14.2 The agreement for special construction will ordinarily include a minimum Service commitment based upon the estimated service of the facilities provided.

2.14.3 Termination Liability

To the extent that there is no other requirement for use by the Company, a termination liability may apply for facilities specially constructed at the request of the Customer.

2.15 Individual Case Basis Arrangements

In lieu of rates otherwise set forth in this Tariff, rates and charges, including installation, special construction, and recurring charges, may be established at negotiated rates on an Individual Case Basis ("ICB"), taking into account such factors as the nature of the facilities and services, the costs of construction and operation, the volume of traffic commitment, and length of service commitment by the Customer, as long as the rates and charges are not less than the Company's costs of providing the service. Such arrangements shall be considered Special Pricing Arrangements, the terms of which will be set forth in individual contracts or Customer Term Agreements. Special Pricing Arrangement rates or charges will be made available to similarly-situated Customers on comparable terms and conditions. Upon reasonable request, the Company will make the terms of these contracts available to the Commission and its staff for review on a confidential and proprietary basis.

SECTION 3: RATES AND CHARGES

3.1 Calculation of Rates

3.1.1 Rates for service, when available, for recurring and non-recurring rate elements, are set forth in Section 3.2. Certain circumstances will require Individual Case Basis pricing as described below.

3.1.2 Rates for ICB arrangements will be developed on a case-by-case basis in response to a bona fide request from a customer or prospective customer for services which vary from tariffed arrangements. Rates quoted in response to such requests may be different for tariffed services than those specified for such services in the Rate Section. ICB rates will be offered to customers in writing and will be made available to similarly situated

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customers. Relevant summaries of such contracts shall be reported as required by the Commission.

3.2 Recurring and Nonrecurring Charges

Service	Port Bandwidth	Maximum Monthly Recurring Charge	Nonrecurring Charge
DirectConnect	100 Mbps	\$750.00	\$500.00
DirectConnect	500 Mbps	\$1,000.00	\$500.00
DirectConnect	1 Gbps	\$1,250.00	\$500.00
DirectConnect	10 Gbps	\$2,000.00	\$1,000.00

3.3 Promotional Offerings

The Company may from time to time elect to offer temporary promotional programs.

3.5 Employee Rates

The Company may offer special rates or rate packages to its employees or employees of its affiliates.

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EXHIBIT C
FINANCIAL INFORMATION (CONFIDENTIAL)

DATE OF DEPOSIT

FEB -5 2026

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

EXHIBIT D
FINANCIAL INFORMATION (REDACTED)

DATE OF DEPOSIT

FEB -5 2026

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

**Pilot Fiber
Financial Statements as of September 30, 2025**

Balance Sheet

September 25

ASSETS

Current Assets

Cash and Cash Equivalents

Restricted Cash

Accounts Receivable, net

Accounts Receivable

Allowance for Doubtful Accounts

Total Accounts Receivable, net

Other Current Assets

Unbilled Revenue

Office Build-Out Receivable

Prepaid Rent

Prepaid Expenses

Deferred Commissions

Income Tax Receivable

Other Receivables

Other Current Assets

Total Other Current Assets

Total Current Assets

Noncurrent Assets

Fixed Assets

Intangible Assets

Security Deposits

Shareholder Note Receivable

Deferred Tax Asset

Other Assets

Total Noncurrent Assets

TOTAL ASSETS

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable
Accrued Liabilities
Credit Cards
Shareholder Loan
Deferred Rent
Line of Credit
Debt Issuance Costs
Taxes Payable
Other Current Liabilities
Deferred Revenue
Unearned Revenue - MRC
Unearned Revenue - NRC
Unactivated Revenue - MRC
Unactivated Revenue - NRC

Total Current Liabilities

Long Term Liabilities

Capital Lease Obligation
Operating Lease Obligation
Term Loan
PPP Government Loan
Other Long Term Liabilities
Security Deposit - Subtenant
Notes Payable - Trucks

Total Long Term Liabilities

Total Liabilities

Equity

Common Stock
Preferred Stock
Additional Paid In Capital
Stock Issuance Costs
Retained Earnings

Total Equity

TOTAL LIABILITIES & EQUITY

**Pilot Fiber PA LLC
Pro Forma Financial Statements**

**Proforma Year
Ended 12/31/26**

Assets

Current Assets

Cash

Accounts Receivable

Noncurrent Assets

Fixed Assets

Total Assets

Liabilities and Equity

Current Liabilities

Intercompany

Capital Lease Obligation

Total Liabilities

Equity

Total Liabilities and Equity

**Proforma Year
Ended 12/31/26**

Revenue

Revenue

Cost of Goods Sold

Network Costs

Depreciation

Allocated Personnel Costs

Total Cost of Goods Sold

Gross Margin

Selling, General & Administrative Expenses

Fleet Costs

Personnel

Marketing

Software

Professional Fees

Insurance

Other SG&A Costs

Total Selling, General & Administrative Expenses

Operating Margin

Other Income and Expenses

Interest Income

Interest Expense

Total Other Income and Expenses

Net Loss

EXHIBIT E
CERTIFICATE OF SERVICE

DATE OF DEPOSIT

FEB -5 2026

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

CERTIFICATE OF SERVICE

I, Milda Vitinaite, hereby certify that on this 5th day of February 2026 a copy of the foregoing Application for Approval to Offer, Render, Furnish, or Supply Telecommunications Services to the Public in the Commonwealth of Pennsylvania, which was submitted via Federal Express to the Commission, was served by e-mail upon the following:

Consumer Advocate
Office of Consumer Advocate
Darryl Lawrence
555 Walnut Street
Forum Place, 5th Floor
Harrisburg, PA 17101-1923
Attn: Dlawrence@paoca.org

Office of Small Business Advocate
Commerce Building
300 North Second Street, Suite 1102
Harrisburg, PA 17101
Attn: sgray@pa.gov

Bureau of Investigation & Enforcement
PO Box 3265
Commonwealth Keystone Building
400 North Street, 2nd Floor West
Harrisburg, PA 17105-3265
Attn: akaster@pa.gov

Milda Vitinaite

DATE OF DEPOSIT

FEB -5 2026

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

ORIGIN ID: ABEA (484) 838-1425
DAVID BERGER, ESQUIRE
NORRIS MCLAUGHLIN MARCUS
NORRIS MCLAUGHLIN, P.A.
515 W. HAMILTON STREET, SUITE 502
ALLENTOWN, PA 18101
UNITED STATES US

SHIP DATE: 05FEB26
ACTWGT: 1.00 LB
CAD: 102101007/INET4535

BILL SENDER

TO **SECRETARY OF THE COMMISSION**

400 NORTH STREET

HARRISBURG PA 17120

(484) 838-1425

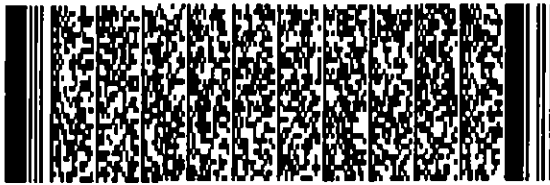
REF: 141302.1

INV:

PO:

DEPT:

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Express



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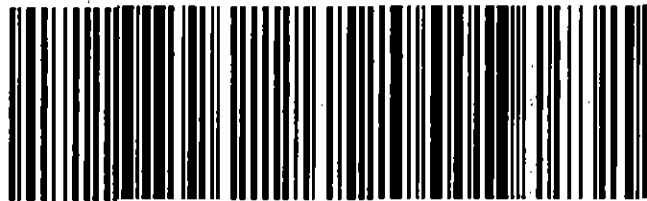
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FEB - 6 2026

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

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