

## Application of:

Gravel Hill Holdings, LLC dba Stroud Media Networks for approval to offer, render, furnish or supply telecommunications services to the public in the Commonwealth of Pennsylvania.

- 1. IDENTITY OF THE APPLICANT:** The name, address, telephone number, and fax number of the Applicant.

Gravel Hill Holdings, LLC dba Stroud Media Networks  
639 Main Street  
Stroudsburg, PA 18360  
Phone: 570.213.8282

Please identify any predecessors of the Applicant and provide other names under which the Applicant has operated within the preceding five years, including name, address, and telephone number.

Not applicable.

- 2. CONSULTANT:** The name, address, telephone number, and fax number of the Applicant's regulatory consultant:

Kristopher E. Twomey  
LoKT  
1725 I Street, NW  
Suite 300  
Washington, DC 20006  
Phone: 202.681.1850  
Fax: 202.517.9175

- 3. CONTACTS:**

**A) APPLICATION:** The name, title, address, telephone number, and fax number of the person to whom questions about this application should be addressed.

Kristopher E. Twomey  
LoKT  
1725 I Street, NW  
Suite 300  
Washington, DC 20006  
Phone: 202.681.1850  
Fax: 202.517.9175

**B) PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY (PEMA):** The name, title, address, telephone number and FAX number of the person with whom contact should be made by PEMA (Pennsylvania Emergency Management Agency).

Robert Johnstone  
Managing Member  
Gravel Hill Holdings, LLC dba Stroud Media Networks  
639 Main Street  
Stroudsburg, PA 18360  
Phone: 570.213.8282

**C) RESOLVING COMPLAINTS:** Name, address, telephone number, and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints and queries filed with the Public Utility Commission or other agencies.

Robert Johnstone  
Managing Member  
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4. **FICTITIOUS NAME:** Stroud Media Networks

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:** Applicant has registered its business with the Pennsylvania Department of State. Please check the appropriate registration type for Applicant as designated with the Department.

- |                                     |  |
|-------------------------------------|--|
| <input type="checkbox"/>            | Sole proprietor                                |
| <input type="checkbox"/>            | Domestic general partnership                   |
| <input type="checkbox"/>            | Domestic corporation                           |
| <input type="checkbox"/>            | Domestic limited partnership                   |
| <input checked="" type="checkbox"/> | Domestic limited liability company             |
| <input type="checkbox"/>            | Domestic limited liability partnership         |
| <input type="checkbox"/>            | *Foreign corporation                           |
| <input type="checkbox"/>            | *Foreign general or limited partnership        |
| <input type="checkbox"/>            | *Foreign limited liability company             |
| <input type="checkbox"/>            | *Foreign limited liability general partnership |
| <input type="checkbox"/>            | *Foreign limited liability limited partnership |

\*Provide name and address of Corporate Registered Office Provider or Registered Office within PA. Same as main business office.

Attach to the application the name and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

Not applicable

Attach to the application proof of compliance with appropriate Department of State filing requirements as indicated above. Additionally, provide a copy of the Applicant's Articles of Incorporation or a Certificate of Organization.

The Applicant is organized in the State of Pennsylvania. See attached corporate organization documents as Exhibit 1.

Give name and address of officers:

Robert Johnstone, Managing Member

Management info:

See Exhibit 2

**6. AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA:**

Applicant's principal, Robert Johnstone, previously ran an entity named Stroud Media, LLC. It was authorized by the Commission in Docket No. A-2022-3031530, Application of Stroud Media, LLC, for Approval to Offer, Render, Furnish, or Supply Telecommunications Services to the Public as a Competitive Access Provider in the Commonwealth of Pennsylvania. That entity was acquired by Planet Networks, including its certification to provide regulated services in Pennsylvania.

**7. AFFILIATES AND PREDECESSORS RENDERING PUBLIC UTILITY SERVICE OUTSIDE PENNSYLVANIA:**

The Applicant has no affiliates rendering or predecessors which rendered public utility service outside Pennsylvania.

**8. APPLICANT'S PRESENT OPERATIONS:** (Select and complete the appropriate statement)

The applicant is not presently doing business in Pennsylvania as a public utility. Stroud Media currently provides only unregulated services including SIP trunks to commercial customers in Stroudsburg and adjacent communities in Monroe County.

**9. APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as:

- Interexchange Toll Reseller, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Interexchange Toll Facilities-based carrier, InterLATA and/or IntraLATA, (e.g., MTS, 1+, 800, WATS, Travel and Debit Cards)
- Competitive Access Provider (dedicated point-to-point or multipoint service; voice or data)
- Competitive Local Exchange Carrier.
- Incumbent Local Exchange Carrier
- Other (Identify).

10. **PROPOSED SERVICES:** Describe in detail the services which the Applicant proposes to offer. If proposing to provide more than one category in Item #9, clearly and separately delineate the services within each proposed operation. Provide a brief description of the facilities the Company will use to provide services. Specify whether those facilities are Company-owned or obtained from other companies as UNEs or on a resold basis.

Company seeks to provide copper-based, TDM circuits to customers' Private Branch Exchange ("PBX") telephone systems. Although most modern PBX systems have moved to Internet Protocol (IP) and SIP cloud-based communications systems, which the company also provides, some customers require the reliability of a TDM/POTS connection to their legacy PBX systems. Company's PBX Trunk Service will provide a communications path between the Company's point of presence and a Customer's privately owned or leased Private Branch Exchange ("PBX") system. This service enables the Customer to originate and receive calls between the public switched telephone network ("PSTN") and the Customer's PBX station equipment. PBX Trunk Service is furnished for use with Customer-provided switching systems and is subject to the rules and regulations set forth in the tariff.

#### Service Components

PBX Trunk Service may be provided using one or more of the following arrangements:

- Analog trunk lines (loop start or ground start)
- Digital trunk service (ISDN PRI)

- Direct Inward Dialing (“DID”) trunk arrangements
- Associated signaling and routing functions

The Company will determine the facilities and network configuration used to provide the service.

- 11. SERVICE AREA:** Describe the geographic service area in which the Applicant proposes to offer services. Clearly and separately delineate the service territory for each category listed in Item #9. For Competitive Local Exchange Carrier operations, you must name and serve the Incumbent Local Exchange Carriers in whose territory you request authority.

Stroud Media, Inc. will offer services only in Verizon Pennsylvania incumbent local exchange territory, initially in Monroe County.

- 12. MARKET:** Describe the customer base to which the Applicant proposes to market its services. Clearly and separately delineate a market for each category listed in Item #9.

Applicant proposes to market and sell the identified services to commercial enterprises, government entities, and municipal customers.

- 13. PROPOSED TARIFF(S):** Each category of proposed operations must have a separate and distinct proposed tariff setting forth the rates, rules and regulations of the Applicant. Every proposed tariff shall state on its cover page the nature of the proposed operations described therein, i.e., IXC Reseller, CLEC, CAP, or IXC Facilities-based. A copy of all proposed tariffs must be appended to each original and duplicate original and copy of Form 377.

See Exhibit 3, draft local tariff.

- 14. FINANCIAL: *Attach the following to the Application:***

A general description of the Applicant’s capitalization and, if applicable, its corporate stock structure;

Current balance sheet, Income Statement, and Cash Flow Statement of Applicant or Affiliated Company, if relying on affiliate for financial security;

A tentative operating balance sheet and a projected income statement for the first year of operation within the Commonwealth of Pennsylvania; provide the name, title, address, telephone number and fax number of the Applicant’s custodian for its accounting records and supporting documentation; and indicate where the Applicant’s accounting records and supporting documentation are, or will be, maintained.

If available, include bond rating, letters of credit, credit reports, insurance coverage and reports, and major contracts.

Please see attached as Exhibit 4.

15. **START DATE:** The Applicant proposes to begin offering services on or about April 1, 2026 using provisional authority.
16. **FURTHER DEVELOPMENTS:** Attach to the Application a statement of further developments, planned or contemplated, to which the present Application is preliminary or with which it forms a part, together with a reference to any related proceeding before the Commission.

None at this time.

17. **NOTICE:** Pursuant to 52 Pa. Code § 5.14, you are required to serve a copy of the signed and verified Application, with attachments, on the below-listed parties, and file proof of such service with this Commission:

**Office of Consumer Advocate**  
555 Walnut Street  
5th Floor, Forum Place  
Harrisburg, PA 17101-1923

**Office of Small Business Advocate**  
Commerce Building, Suite 1102  
300 North Second Street  
Harrisburg, PA 17101

**Office of Attorney General**  
Office of Consumer Protection  
Strawberry Square  
Harrisburg, PA 17120

**Verizon Pennsylvania LLC**  
Attn: PA PUC Notifications  
900 Race Street, 6<sup>th</sup> Floor  
Philadelphia, PA 19107

See Exhibit 5.

18. **FEDERAL TELECOMMUNICATIONS ACT OF 1996:** State whether the Applicant claims a particular status pursuant to the Federal Telecommunications Act of 1996. Provide supporting facts.

Applicant claims no special status pursuant to the Federal Telecommunications Act of 1996.

19. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, limited to proceedings dealing with business operations in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

Neither the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity.

- 20. FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§ 4903 and 4904, relating to perjury and falsification in official matters.

The Applicant understands and all information provided is truthful.

- 22. AFFIDAVIT:** Attached.